# **FISCAL PROFILE**

2005 - 2009

#### The University of North Carolina at Greensboro FISCAL PROFILE 2005 - 2009 INTRODUCTION

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, the University of North Carolina at Greensboro Art Foundation) and to provide a basis for understanding the financial condition of the University.

Primarily, the data presented is for fiscal years 2005 - 2009. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2000 - 2009. Additionally, budget and student data for fiscal year 2010 is presented utilizing data available as of December 2009.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Business Affairs. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

# FISCAL PROFILE 2005 – 2009

# TABLE OF CONTENTS

#### Introduction

# **Financial Statement Summaries and Graphs**

Statement of Net Assets-Consolidated	A-1
Statement of Revenues, Expenses, and Changes in Net Assets (excluding Foundations)	A-2
Statement of Current Funds Revenues and Expenditures -Cash Basis	A-3
Current Unrestricted and Restricted Fund Balances (5 Year Stacked Bar Graph)	A-4
Endowment Assets at Market Value (5 Year Bar Graph)	A-5
Educational & General Revenues and Expenditures-Cash Basis (5 year Bar Graph)	A-6
Educational & General Revenues - Cash Basis (Recent Year Pie Graph)	A-7
Educational & General Expenditures - Cash Basis (Recent Year Pie Graph)	A-8
State Appropriations and Tuition & Fees - Cash Basis (5 Year Bar Graph)	A-9
Instruction & Other Academic Support Expenditures - Cash Basis (5 Year Stacked Bar)	A-10
Library Operations and New Acquisitions Expenditures - Cash Basis (5 Year Bar Graph)	A-11
Utilities and Facilities Operations Expenditures- Cash Basis (5 Year Bar Graph)	A-12
Auxiliary Enterprises Revenue and Expenditures-Cash Basis (5 Year Bar Graph)	A-13

# **Budget Information**

Revenues, Appropriations, and Expenditures	B-1
Revenues by Source	B-2
Budgeted Appropriation per In-State Student FTE	B-3
Budgeted Expenditures per Total Student FTE	B-4
Base Budget, Expansion and Reductions (Prospective Year)	B-5
State Operating Budget Summary (Excluding Benefits) (Recent Year Pie Graph)	B-6
State Operating Budget Summary by Division	B-7
Budgeted Expenditures by Purpose	B-8
Budgeted Expenditures by Major Object Categories	B-9
Net Change in Base Budget (5 year Stacked Bar)	B-10
Net Change in Base Budget	B-11
Budgeted Salaries and FTE by Division	B-12
Salary Increases 2000-2009	B-13
Full-Time Work Force by Gender	B-14
Expenditure Budgets By Source and Division	B-15

### **Student Data**

Enrollment Statistical Data - Headcount & FTE (10 Year Area Graph) Enrollment Statistical Data - Undergraduate and Graduate FTE (10 Year Area Graph)	C-1 C-2
Enrollment Statistical Data - In-State and Out-of-State FTE (10 Year Area Graph)	C-3
Enrollment Statistical Data – Headcount by Gender (10 Year Area Graph)	C-4
Enrollment Statistical Data - SAT Scores, Program Offerings, Housing and Faculty	C-5
Degrees Conferred (10 Year Area Graph)	C-6
Residential Student Fees and Charges	C-7
In-State and Out-of-State Undergraduate Tuition (6 Year Area Graph)	C-8

### **Student Financial Aid**

Financial Aid Sources of Funding (Recent Year Pie Graph)	D-1
Financial Aid Awards	D-2
Average Financial Aid Award (Recent Year Bar Graph)	D-3
Graduate Assistantships (Prospective Year)	D-4
Contracts and Grants	
Expenditures by Funding Source (Recent Year Pie Graph)	E-1
Expenditures (5 Year Bar Graph)	E-2
Proposal and Award Activity by Number (5 Year Bar Graph)	E-3
Proposal and Award Activity by Dollars (5 Year Bar Graph)	E-4
Summary of Overhead Revenues (5 Year Bar Graph)	E-5
Statement of Changes in Fund Balances for Overhead Receipts	E-6
Plant Funds	
Building Summary - Historical Cost, Replacement Value and Square Footage	F-1
Building Usage – Historical Cost and Square Footage	F-2
Facilities Utilization	F-3
Gifts to UNCG	
Consolidated Statement of Gifts	G-1
Consolidated Gifts - Sources of Support (5 Year Bar Graph)	G-2
Gifts to UNCG From Affiliated Organizations	G-3
UNCG and Affiliated Foundations Endowments	
UNCG and Affiliated Foundations Assets (5 Year Stacked Bar Graph)	H-1
Endowment Investment Pool - Market Value (10 Year Bar Graph)	H-2
Endowment Support by Purpose (Recent Year Pie Graph)	H-3
Budget Overviews	
Executive Overview - State Operating Budget	-1
Executive Overview - State Operating Budget Flexibility	-2
Executive Overview - Overhead Receipts	-3
Executive Overview - Student Fees	-4
Executive Overview - Unrestricted Gifts and Investment Income	-5

#### The University of North Carolina at Greensboro STATEMENT OF NET ASSETS - CONSOLIDATED

June 30, 2009

ASSETS		Affiliated Foundations &	
Current Assets	UNCG Only	Eliminations	Consolidated
Cash and cash equivalents	\$ 73,994,883	\$ 908,501	\$ 74,903,384
Restricted cash and cash equivalents	20,034,342	2,832,497	22,866,839
Short-term investments	391,226	1,301,947	1,693,173
Restricted short-term investments	2,894,127	1,849,890	4,744,017
Receivables, net	8,800,630	552,430	9,353,060
Inventories	425,503		425,503
Notes receivable, net	1,256,855		1,256,855
Total current assets	107,797,566	7,445,265	115,242,831
Noncurrent Assets			
Restricted cash and cash equivalents	9,286,575	633,760	9,920,335
Receivables, net	927,504	77,200	1,004,704
Restricted due from primary government	541,508		541,508
Endowment investments	81,031,785	72,194,802	153,226,587
Other long-term investments	3,215,640	770,000	3,985,640
Notes receivable, net	4,729,048		4,729,048
Capital assets - nondepreciable	37,996,173	21,377,971	59,374,144
Capital assets - depreciable, net	352,839,067	55,247	352,894,314
Total noncurrent assets	490,567,300	95,108,980	585,676,280
Total assets	598,364,866	102,554,245	700,919,111
LIABILITIES Current Liabilities Accounts payable and accrued liabilities	14,272,288	343,205	14,615,493
Due to primary government	1,092,945		1,092,945
Deposits payable	935,862		935,862
Funds Held for Others		15,602	15,602
Deferred revenue	3,155,864	174,067	3,329,931
Interest payable	1,291,063		1,291,063
Long-term liabilities-current portion	5,444,928		5,444,928
Total current liabilities	26,192,950	532,874	26,725,824
Noncurrent Liabilities	0.04.4.400		
Funds held for others	2,314,482		2,314,482
U.S. government grants refundable	5,084,360		5,084,360
Funds held in trust for pool participants	2,706,373		2,706,373
Long-term liabilities	118,994,278	5,289,856	124,284,134
Total noncurrent liabilities	129,099,493	5,289,856	134,389,349
Total liabilities	155,292,443	5,822,730	161,115,173
NET ASSETS	\$ 443,072,423	\$ 96,731,515	\$

# The University of North Carolina at Greensboro STATEMENT OF REVENUE, EXPENSES and CHANGES in NET ASSETS (Excluding Foundations) For the Year Ended June 30, 2009

REVENUES	
Operating Revenues	ф <b>74 000 40</b> 5
Student tuition and fees, net	\$ 71,298,125
Federal grants and contracts	18,822,283 2,163,908
State and local grants and contracts Nongovernmental grants and contracts	1,646,650
Sales and services, net	36,622,531
Interest earnings on loans	370,475
Other operating revenues	418,057
Total operating revenues	131,342,029
EXPENSES	
Operating Expenses	
Salaries and benefits	219,454,251
Supplies and materials	19,972,282
Services	49,702,437
Scholarships and fellowships	15,437,382
Utilities	9,015,792
Depreciation	12,500,641
Total operating expenses	326,082,785
Operating loss	(194,740,756)
NONOPERATING REVENUES (EXPENSES)	
State appropriations	138,168,464
State aid	8,021,211
Noncapital grants	36,724,535
Noncapital gifts	12,331,914
Investment income, net	(15,735,042)
Interest and fees on capital asset-related debt	(4,475,308)
Other nonoperating revenues (expenses)	(4,696,253)
Net nonoperating revenues	170,339,521
Loss before other revenues, expenses, gains, or losses	. , , , , , , , , , , , , , , , , , , ,
Capital grants	3,996,180
Capital gifts	8,800
Additions to permanent endowments	3,368,574
Decrease in net assets	(17,027,681)
NET ASSETS	
Net assets-beginning of the year	460,100,104
Net assets-end of the year	\$ 443,072,423

#### The University of North Carolina at Greensboro (Excluding Foundations) STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES AS A PERCENTAGE OF EDUCATIONAL AND GENERAL CASH BASIS

Years Ended June 30, 2005 - 2009

	2009		2008		2007		2006		2005	
REVENUES:	Amount	%								
Educational and General						·				
Tuition and Fees	\$ 74,765,107	24.12	\$ 71,557,746	23.73	\$ 66,134,507	24.72	\$ 60,428,878	25.96	\$ 56,806,468	25.70
State Appropriations	138,168,464	44.57	156,611,887	51.95	139,732,517	52.23	116,980,339	50.25	108,856,995	49.26
State Aid	8,021,211	2.59	0	0.00	0	0.00	0	0.00	0	0.00
Contracts and Grants	61,548,306	19.85	48,676,579	16.15	41,657,707	15.57	36,706,480	15.77	39,121,594	17.70
Private Gifts, Grants and Contracts	15,707,863	5.07	10,325,406	3.42	9,155,175	3.42	8,365,832	3.59	6,904,792	3.12
Endowment Income	858,012	0.28	1,110,391	0.37	687,617	0.26	890,993	0.38	453,013	0.20
Sales and Services of Educational and		0.00		0.00		0.00		0.00		0.00
General activities	8,356,810	2.70	9,960,325	3.30	8,223,685	3.07	7,808,819	3.35	7,524,043	3.40
Investment Income	2,422,146	0.78	3,061,986	1.02	1,825,946	0.68	1,543,642	0.66	1,281,246	0.58
Other Sources	150,356	0.05	188,200	0.06	90,806	0.03	59,312	0.03	51,388	0.02
Total Educational and General	309,998,275	100.00	301,492,520	100.00	267,507,960	100.00	232,784,295	100.00	220,999,539	100.00
Auxiliary Enterprises:										
Sales and Services and Other	40.042.258		39.815.822		38.099.590		34,983,515		32,477,013	
Student Fees	14,822,511		12,821,431		9,802,463		8,882,781		8,364,002	
Investment Income	1,402,229		1,857,151		1,838,247		1,042,277		752,174	
Total Auxiliary Enterprises	56,266,998		54,494,404		49,740,300		44,908,573		41,593,189	
					i		i			
TOTAL REVENUES	366,265,273		355,986,924		317,248,260		277,692,868		262,592,728	
EXPENDITURES AND MANDATORY TRANSFERS:										
Educational and General:										
Instruction	124,363,387	40.85	122,526,041	41.58	106,394,915	40.47	94,010,928	40.90	87,178,293	40.05
Research	19,672,559	6.46	16,025,054	5.44	13,455,471	5.12	11,240,895	4.89	13,367,415	6.14
Public Service	16,519,176	5.43	17,549,828	5.96	17,046,567	6.48	14,550,813	6.33	12,553,007	5.77
Libraries	8,496,577	2.79	8,819,817	2.99	11,123,793	4.23	7,509,549	3.27	7,713,911	3.54
Other Academic Support	27,064,693	8.89	25,570,839	8.68	21,879,081	8.32	20,760,411	9.03	19,799,509	9.10
Student Services	14,419,081	4.74	14,813,262	5.03	13,998,146	5.32	12,731,018	5.54	11,839,167	5.44
Institutional Support	35,766,245	11.75	31,570,661	10.71	28,513,175	10.85	23,579,634	10.26	23,261,647	10.69
Operations and Maintenance of Plant	23,411,083	7.69	27,531,287	9.34	24,747,576	9.41	21,207,495	9.23	18,687,871	8.59
Student Financial Aid	30,947,573	10.16	26,620,243	9.03	22,438,605	8.54	21,449,761	9.33	20,843,217	9.58
Mandatory Transfers	3,801,671	1.25	3,634,277	1.23	3,302,192	1.26	2,837,954	1.23	2,410,594	1.11
Total Educational and General	304,462,045	100.00	294,661,309	100.00	262,899,521	100.00	229,878,458	100.00	217,654,631	100.00
Auxiliary Enterprises and Int Service:										
Expenditures	42,291,363		42,401,919		37,112,221		32,981,968		30,631,616	
Mandatory Transfers for Debt Service	4,521,031		4,587,212		5,637,272		4,622,287		4,962,031	
Total Auxiliary Enterprises and Int Service	46,812,394		46,989,131		42,749,493		37,604,255		35,593,647	
	40,012,004		40,909,101		42,743,433		57,004,233		33,333,047	
TOTAL EXPENDITURES	351,274,439		341,650,440		305,649,014		267,482,713		253,248,278	
REVENUES OVER/(UNDER) EXPENDITURES	\$ 14,990,834		\$ 14,336,485		\$11,599,246		\$10,210,155		\$ 9,344,450	

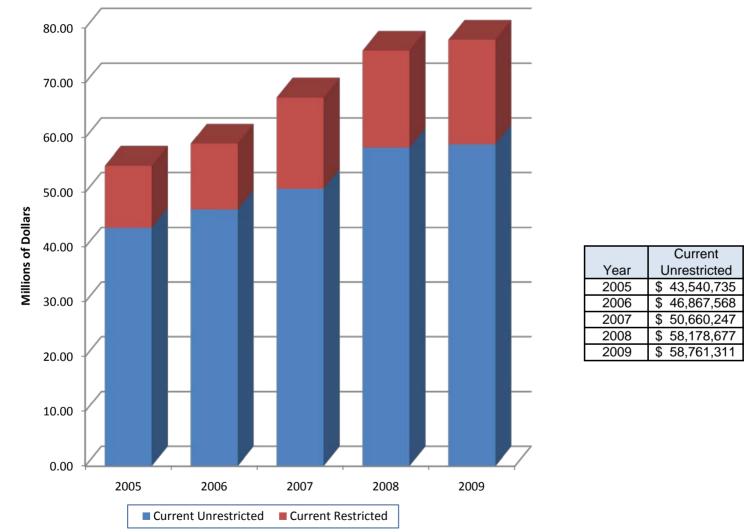
#### Note:

For 2007 data and beyond a series of SQL programs are needed against the FGBOPAL table (period 14) in order to obtain the data.

Account 301401 Bad Debt Write-off is considered an expense for the purposes of this schedule.

FOCEXEC: FEX:FSPA\_FISCALPROFILE\_A3 - provided the data for fiscal years 2005 and 2006.

The University of North Carolina at Greensboro CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES June 30, 2005 - 2009

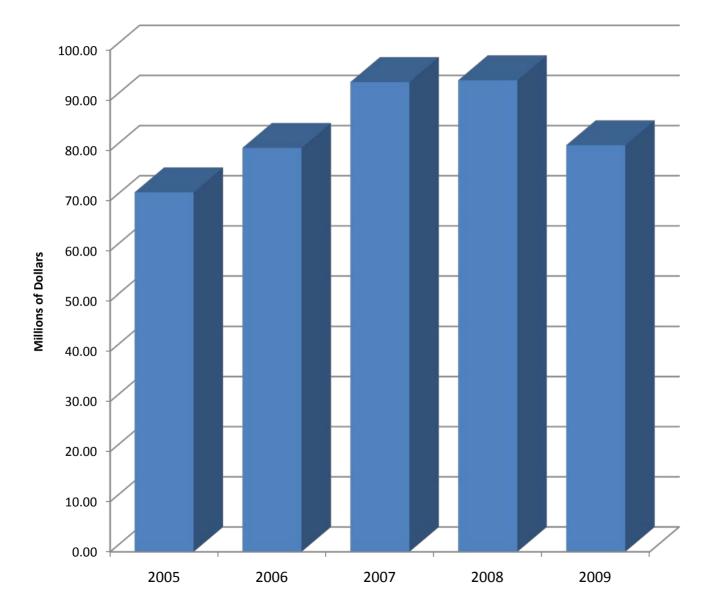


Restricted Total 11,333,914 \$ 54,874,649 \$ \$ 12,045,063 \$ 58,912,631 \$ 16,666,514 \$ 67,326,761 17,723,842 \$ 75,902,519 \$ 19,122,917 \$ 77,884,228 \$

Current

#### The University of North Carolina at Greensboro (Excluding Foundations) **ENDOWMENT ASSETS AT MARKET VALUE**

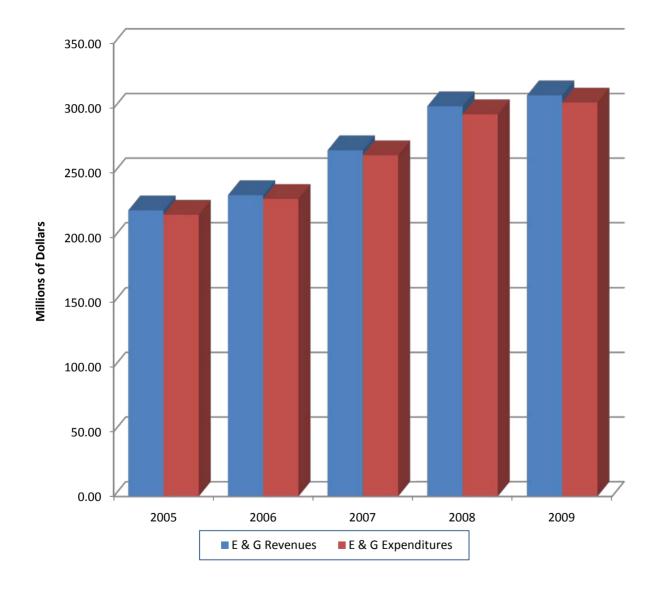
June 30, 2005 - 2009



Year	Market Value		
2005	\$	71,638,210	
2006	\$	80,514,899	
2007	\$	93,636,497	
2008	\$	94,008,272	
2009	\$	81,031,785	

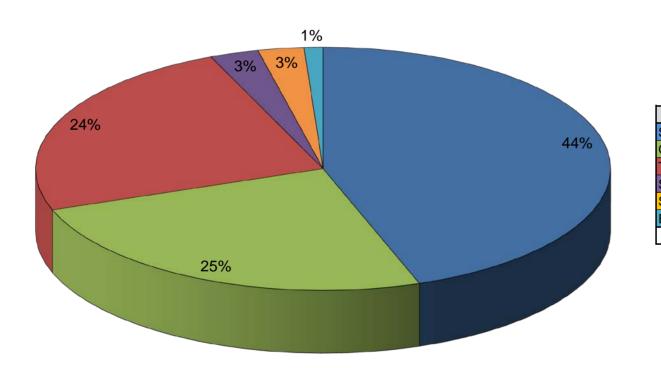
# The University of North Carolina at Greensboro (Excluding Foundations) EDUCATIONAL & GENERAL REVENUES and EXPENDITURES CASH BASIS

June 30, 2005 - 2009



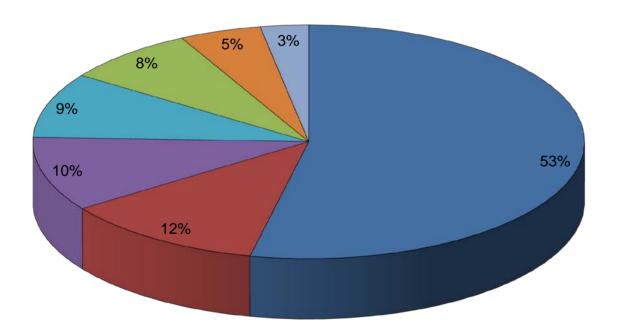
	E&G	E & G
Year	Revenues	Expenditures
2005	\$ 220,999,539	\$ 217,654,631
2006	\$ 232,784,295	\$ 229,878,458
2007	\$ 267,507,960	\$ 263,630,065
2008	\$ 301,537,711	\$ 295,369,211
2009	\$ 309,998,275	\$ 304,462,045

#### The University of North Carolina at Greensboro EDUCATIONAL and GENERAL REVENUES CASH BASIS Year Ended June 30, 2009



	Amount	%
State Appropriations	138,168,464	45%
Gifts, Grants & Contracts	77,256,169	25%
Tuition and Fees	74,765,107	24%
Sales & Services & Other	8,507,166	3%
State Aid	\$ 8,021,211	3%
Endowment & Investment	3,280,158	1%
Total	\$ 309,998,275	100%

The University of North Carolina at Greensboro (Excluding Foundations) EDUCATIONAL & GENERAL EXPENDITURES CASH BASIS Year Ended June 30, 2009



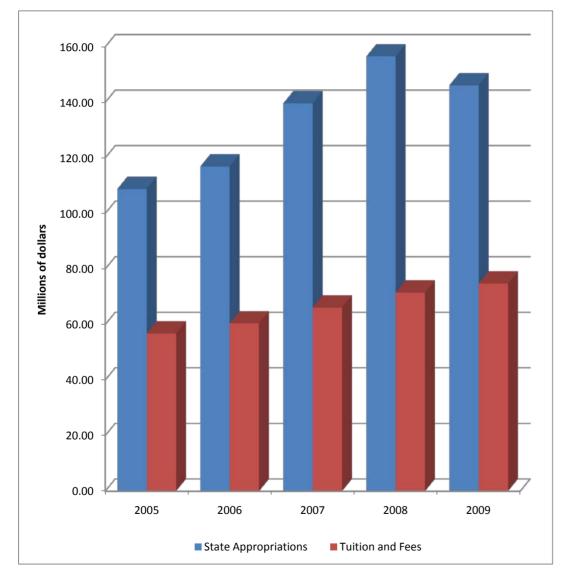
	Amount	%
Inst.Res. & Public Service	\$ 160,555,122	53%
Institutional Support	35,766,245	12%
Student Financial Aid	30,947,573	10%
Other Academic Support	27,064,693	9%
Physical Plant Operations	23,411,083	8%
Student Services	14,419,081	5%
Library	8,496,577	3%
Total	\$ 300,660,374	100%

Note: Mandatory transfers are excluded

# The University of North Carolina at Greensboro (Excluding Foundations) **STATE APPROPRIATIONS and TUITION & FEES**

### **CASH BASIS**

Years Ended June 30, 2005 - 2009

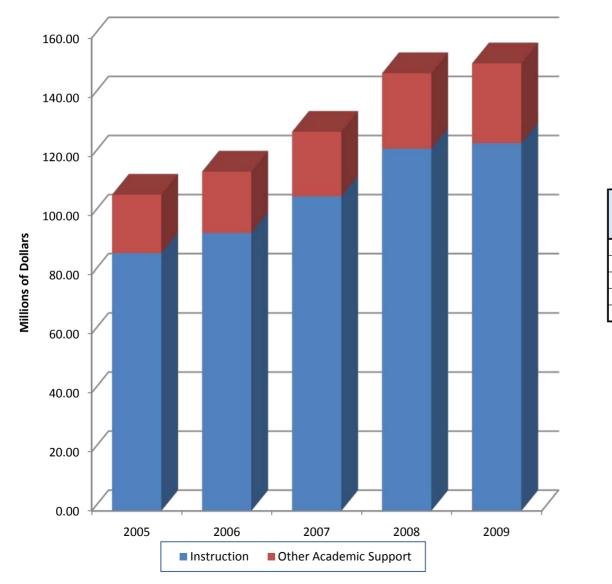


	State	Tuition and	
Year	Appropriations	Fees	Total
2005	108,856,995	56,806,468	165,663,463
2006	116,980,339	60,428,878	177,409,217
2007	139,732,517	66,134,507	205,867,024
2008	156,611,887	71,557,746	228,169,633
2009	146,189,675	74,765,107	220,954,782

**Note:** Auxiliary Enterprises student fees are excluded. 2009 includes \$8,021,211 of State Aid.

### The University of North Carolina at Greensboro (Excluding Foundations) INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES CASH BASIS

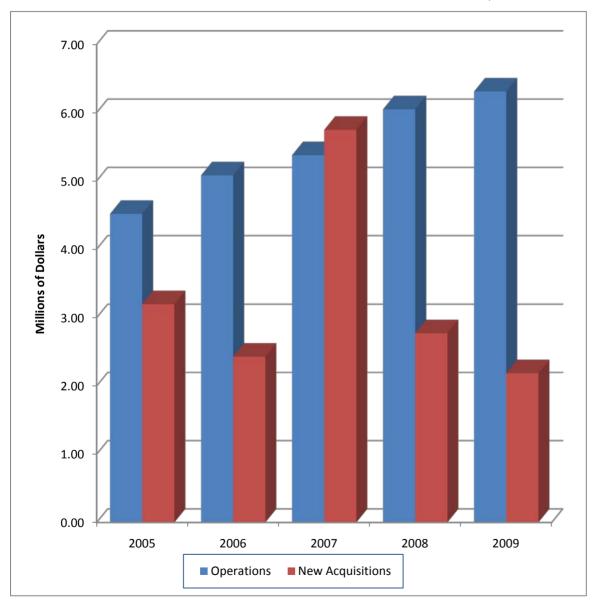
Years Ended June 30, 2005 - 2009



Year	Instruction	Other Academic Support	Total
2005	\$ 87,178,293	\$19,799,509	\$ 106,977,802
2006	\$ 94,010,928	\$20,760,411	\$ 114,771,339
2007	\$ 106,394,915	\$21,878,896	\$ 128,273,811
2008	\$ 122,526,041	\$25,570,839	\$ 148,096,880
2009	\$ 124,363,387	\$27,064,693	\$ 151,428,080

### The University of North Carolina at Greensboro (Excluding Foundations) LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES CASH BASIS

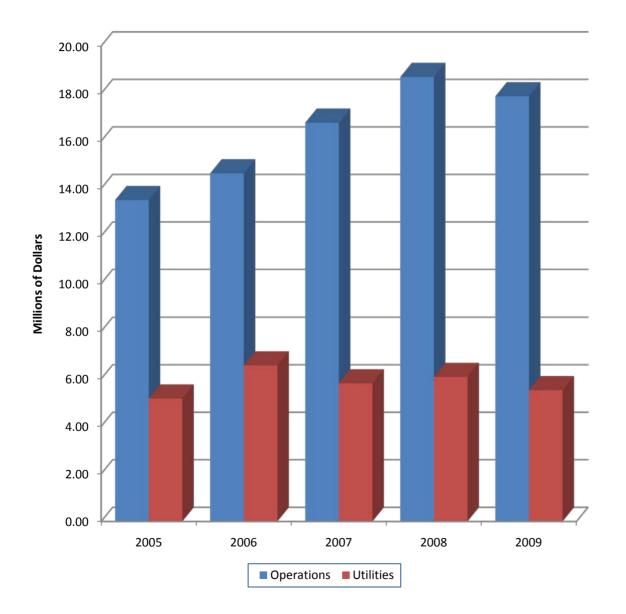
Years Ended June 30, 2005 - 2009



		New	
Year	Operations	Acquisitions	Total
2005	\$ 4,516,403	\$ 3,197,508	\$ 7,713,911
2006	\$ 5,080,747	\$ 2,428,802	\$ 7,509,549
2007	\$ 5,376,297	\$ 5,747,496	\$11,123,793
2008	\$ 6,048,476	\$ 2,771,341	\$ 8,819,817
2009	\$ 6,309,994	\$ 2,186,583	\$ 8,496,577

## The University of North Carolina at Greensboro (Excluding Foundations) UTILITIES and FACILITIES OPERATIONS EXPENDITURES CASH BASIS

Years Ended June 30, 2005 - 2009

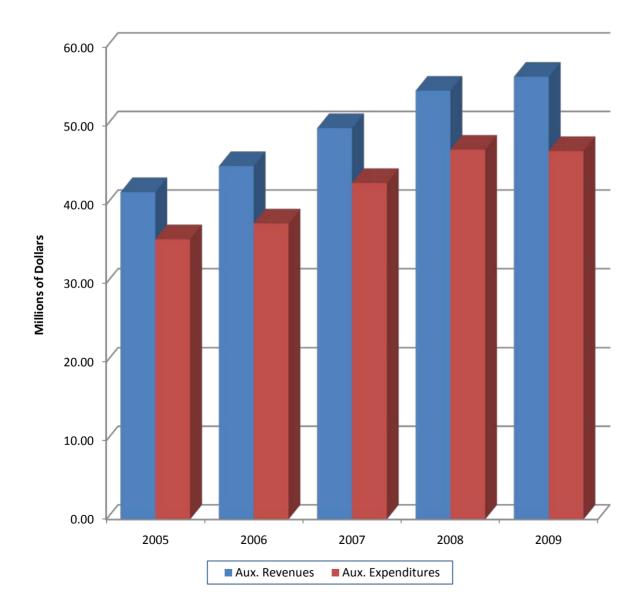


Year	Operations	Utilities	Total
2005	\$ 13,515,394	\$ 5,172,477	\$18,687,871
2006	\$ 14,640,794	\$ 6,566,701	\$21,207,495
2007	\$ 16,771,729	\$ 5,813,145	\$22,584,874
2008	\$ 18,697,408	\$ 6,080,438	\$24,777,846
2009	\$ 17,885,816	\$ 5,525,267	\$23,411,083

Note: Auxiliary Enterprises utilities are excluded

# The University of North Carolina at Greensboro (Excluding Foundations) AUXILIARY ENTERPRISES REVENUES and EXPENDITURES CASH BASIS

June 30, 2005 - 2009



Year	Revenues	Expenditures
2005	\$ 41,593,189	\$ 35,593,647
2006	\$ 44,908,573	\$ 37,604,255
2007	\$ 49,740,300	\$ 42,749,493
2008	\$ 54,494,404	\$ 46,989,131
2009	\$ 56,266,998	\$ 46,812,394

#### The University of North Carolina at Greensboro BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES STATE OPERATING CODE 16040

Fiscal Years 2006 - 2010

	2010		2009		2008		2007		2006	
	Amount	%	Amount %		Amount	%	Amount	%	Amount	%
Revenues	\$ 72,252,439	29.6	\$ 79,098,144	31.6	\$ 66,409,843	29.8	\$ 58,938,015	29.7	\$ 53,308,557	31.3
Appropriations	171,667,750	70.4	171,099,257	68.4	156,611,888	70.2	139,627,408	70.3	116,980,341	68.7
Expenditures	\$ 243,920,189	100.0	\$ 250,197,401	100.0	\$ 223,021,731	100.0	\$ 198,565,423	100.0	\$ 170,288,898	100.0

Note: Various Carryforwards have been excluded.

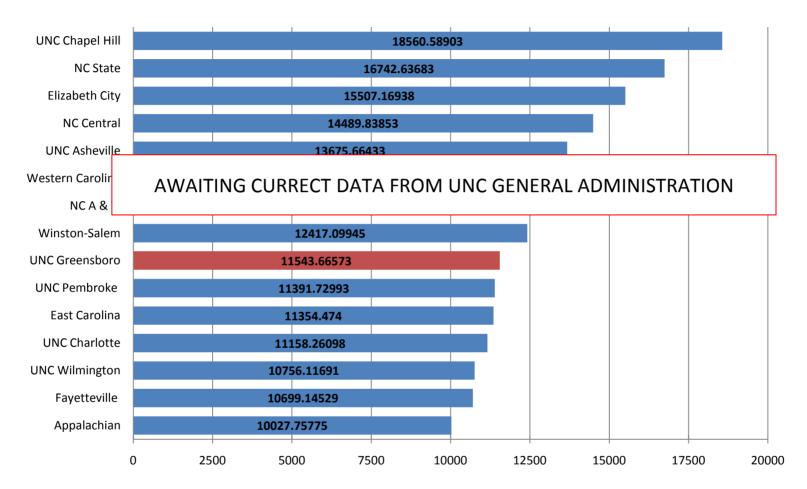
#### The University of North Carolina at Greensboro BUDGETED REVENUES BY SOURCE STATE OPERATING CODE 16040

Fiscal Years 2006 - 2010

	2010	20	2009			2007		2006	
	Amount %	Amount	%	Amount	%	Amount	%	Amount	%
Regular Term Tuition	\$ 52,717,700 7	3.0 \$ 50,811,3	64.3	\$ 50,353,673	75.9	\$ 45,966,317	78.0	\$ 40,795,385	76.5
Summer Term Tuition	4,208,712	5.8 4,208,7	712 5.3	4,169,197	6.3	4,108,607	7.0	4,040,636	7.6
Non-Credit Extension Instruction Fees	660,515	).9 1,408,5	19 1.8	1,381,251	2.1	1,349,095	2.3	1,323,774	2.5
Utilities Revenues	2,927,745	4.1 2,787,3	379 3.5	2,555,152	3.8	2,077,213	3.5	2,171,947	4.1
Repairs and Alterations Revenues	235,378	).3 235,3	0.3	227,878	0.3	227,878	0.4	227,878	0.4
Application Fees	805,419	1.1 790,1	52 1.0	744,352	1.1	734,902	1.2	746,886	1.4
Library	59,000	0.1 59,0	00 0.1	59,000	0.1	59,000	0.1	59,000	0.1
Education & Tech. and Special Fees	4,929,026	6.8 4,714,1	04 6.0	4,479,108	6.7	4,075,569	6.9	3,588,143	6.7
Federal C & G Adm Cost Allow	111,798	).2 111,7	98 0.1	111,798	0.2	121,598	0.2	117,952	0.2
ARRA Fiscal Stabilization Funds		0.0 8,021,2	11 10.1		0.0		0.0		0.0
Other	5,597,146	7.7 5,950,5	62 7.5	2,328,434	3.5	217,836	0.4	236,956	0.5
Total	\$ 72,252,439 10	0.0 \$ 79,098,1	44 100.0	\$ 66,409,843	100.0	\$ 58,938,015	100.0	\$ 53,308,557	100.0
Actual Tuition	N/A N/	A 52,332,7	91 103.0	49,858,731	99.0	46,020,728	100.1	40,162,871	98.4
Budgeted Tuition	\$ 52,717,700 10	0.0 \$ 50,811,3	29 100.0	\$ 50,353,673	100.0	\$ 45,966,317	100.0	\$ 40,795,385	100.0
Over (Under) Realization	\$ N/A N/	A \$ 1,521,4	62 3.0	\$ (494,942)	(1.0)	\$ 54,411	0.1	\$ (632,514)	(1.6)
Budgeted Enrollment FTE	14,912	14,662	_	13,868		13,800		13,104	
Actual Enrollment FTE	15,195 *	14,549	_	14,328		13,951		13,246	

\* The actual enrollment FTE for 2010 is an estimate.

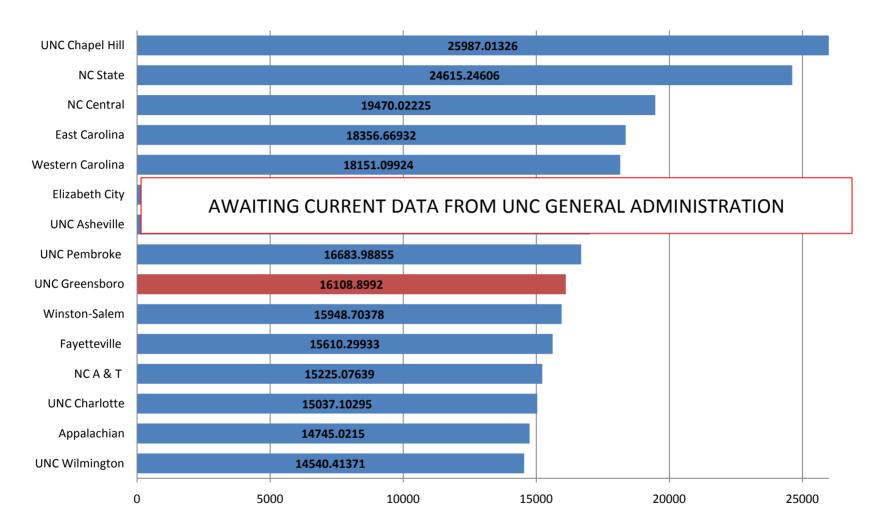
The University of North Carolina
BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE
2008-09



Source: UNC 2008-09 Current Operations Budgets - Summary

Notes: Budgeted appropriations per student FTE were calculated by dividing the total budgeted state appropriations by the in-state student FTE for each campus. Nonrecurring items are not in this schedule, but are included on B-1.

# The University of North Carolina BUDGETED EXPENDITURES PER TOTAL STUDENT FTE 2008-09



Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

#### The University of North Carolina at Greensboro Base Budget, Expansion and Reductions 2008-09 through 2009-10

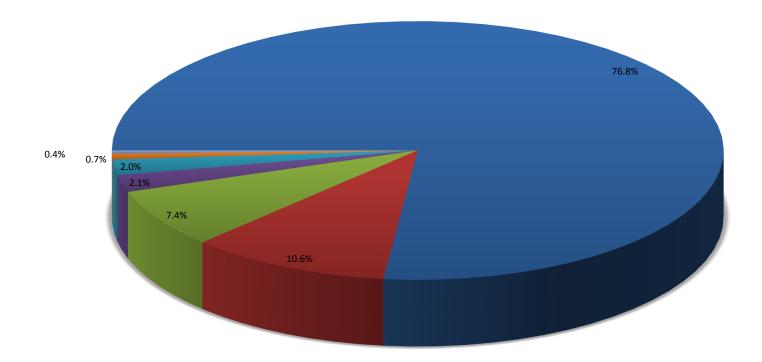
	R	equirements	 Receipts	A	opropriations	Positions	
2008-09 Beginning Base Budget	\$	236,188,680	\$ 67,039,346	\$	169,149,334	2,338.59	
Continuation Budget Change							
Enrollment Growth		3,622,251	800,661		2,821,590	23.94	
Centers & Institutions - Reductions		(227,738)			(227,738)	(3.39)	
Utilities			140,366		(140,366)	-	
Tuition			77,970		(77,970)	-	
Other		(141,385)			(141,385)	-	
Total Continuation Budget Change		3,253,128	 1,018,997		2,234,131	20.55	
Other							
Management Flexibility Reduction		(5,143,342)	-		(5,143,342)	(53.63)	
Continuing Education Reduction		(654,090)	(654,090)		-	(5.05)	
Joint School of Nanoscience & Nanoengineering		3,404,074	(45,920)		3,449,994	8.00	
iSchool (Learn & Earn)		2,925,182	2,925,182		-	-	
Campus Initiated Tuition Increase		1,738,735	1,738,735		-	7.86	
Employer Health Insurance and Retirement Increase		1,927,556	-		1,927,556	-	
Education & Technology Fee		214,922	214,922		-	-	
Other		65,344	 15,267		50,077		
Total Other		4,478,381	 4,194,096		284,285	(42.82)	
Flexibility Changes		-	-		-	5.13	
Total 2009-10 Budget	\$	243,920,189	\$ 72,252,439	\$	171,667,750	2,321.45 *	

Enterprise Administrative Applications Total Institutional Budgets:	 129,580 59,729,738		
Chancellor's Equipment Fund	594,379 120 580	(Instruction \$100,000; other \$494,379) *	
Utilities	9,145,137		
IT Licenses & Maintenance	1,185,072		
Insurance	68,142		
2010-11 Cuts taken permanently in 2009-10	2,537,916	*	
Financial Aid	6,334,746		
n <b>stitutional Budgets:</b> Benefits	\$ 39,734,766		

\* Total Positions include:

Position in Enterprise Administrative Applications considered an Institutional Budget		1.00
2010-11 Cuts taken permanently in 2009-10		9.80
Position in Human Resource Services considered time-limited		1.00
	Total	11.80

The University of North Carolina at Greensboro STATE OPERATING BUDGET 2009-10 SUMMARY BY DIVISION (Excluding Benefits and Other Institutional Budgets)



Academic Affairs	\$141,441,983	76.8%
Business Affairs	19,560,304	10.6%
Information Technology Services	13,597,021	7.4%
Student Affairs	3,916,853	2.1%
University Advancement	3,609,074	2.0%
Chancellor	1,309,127	0.7%
Gateway University Research		
Park	756,089	0.4%
	\$184,190,451	100.0%

#### The University of North Carolina at Greensboro STATE OPERATING BUDGET SUMMARY BY DIVISION

2009 - 2010

Division Name	EPA	SPA	Faculty	Temp Wages	Equipment	OTP less Equip	TOTAL
Academic Affairs	\$13,689,722	\$14,351,599	\$91,224,974	\$1,308,610	\$7,682,949	\$13,184,129	\$141,441,983
Business Affairs	1,705,985	14,713,481		59,892	404,106	2,676,840	19,560,304
Information Technology And Planning	1,453,081	6,946,930		425,570	1,845,777	2,925,663	13,597,021
Student Affairs	2,471,502	830,188		122,091	27,636	465,436	3,916,853
University Advancement	1,527,076	1,548,103		43,000	10,000	480,895	3,609,074
Chancellor	882,163	309,366		310	500	116,788	1,309,127
Gateway University Research Park	174,143	179,010				402,936	756,089
TOTAL	\$21,903,672	\$38,878,677	\$91,224,974	\$1,959,473	\$9,970,968	\$20,252,687	\$184,190,451

#### The University of North Carolina at Greensboro BUDGETED EXPENDITURES BY PURPOSE STATE OPERATING CODE 16040

Fiscal Years 2006 - 2010

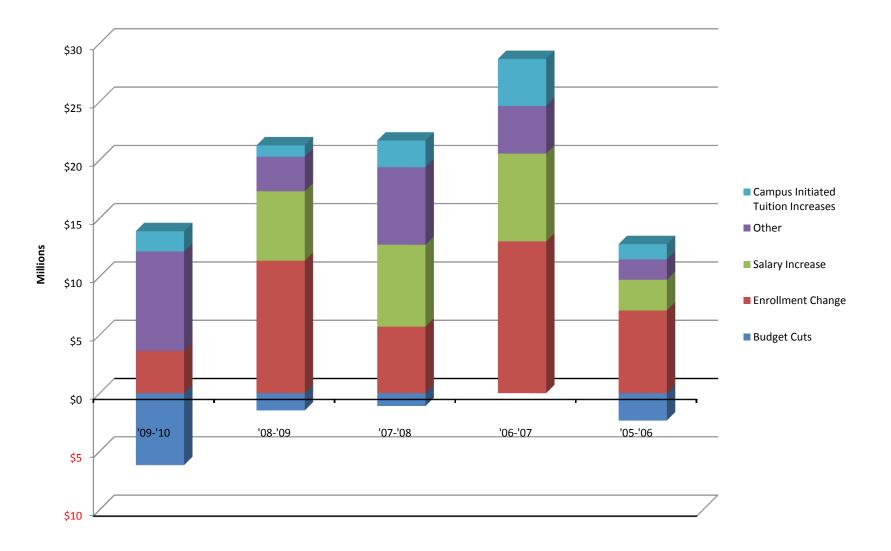
		2010		2009	2009 2008		2007		2006				
			Amount	%		Amount	%	Amount	%	Amount	%	Amount	%
101	Regular Term Instruction	\$	136,696,467	56.0%	\$	125,854,710	50.3%	\$ 118,689,371	53.2%	\$ 101,931,930	51.5%	\$ 88,470,440	52.0%
102	Summer Term Instruction		4,208,712	1.7%		4,208,712	1.7%	4,169,197	1.9%	4,108,607	2.1%	4,150,304	2.4%
103	Non-Credit Extension Instruction		660,515	0.3%		1,408,519	0.6%	1,381,251	0.6%	1,243,985	0.6%	1,323,774	0.8%
109	ARRA Fiscal Stabilization Funds			0.0%		8,021,211	3.2%		0.0%		0.0%		0.0%
151	Libraries		12,584,647	5.2%		11,004,625	4.4%	8,853,401	4.0%	11,214,131	5.6%	7,381,665	4.3%
152	General Academic Support		17,598,291	7.2%		17,462,255	7.0%	15,841,597	7.1%	13,982,424	7.0%	12,761,020	7.5%
160	Student Services		10,970,036	4.5%		12,080,567	4.8%	12,355,115	5.5%	10,797,207	5.4%	9,685,962	5.7%
170	Institutional Support		27,954,578	11.5%		28,128,692	11.2%	28,257,798	12.7%	27,874,497	14.0%	20,716,083	12.2%
180	Physical Plant Operations		26,912,197	11.0%		26,781,690	10.7%	26,638,944	11.9%	22,417,901	11.3%	21,994,160	12.9%
230	Student Financial Aid		6,334,746	2.6%		7,225,209	2.9%	6,835,057	3.1%	4,994,741	2.5%	3,805,490	2.2%
252	Reserve-ARRA Fiscal Stabilization			0.0%		8,021,211	3.2%		0.0%		0.0%		0.0%
	TOTAL	\$	243,920,189	100.0%	\$	250,197,401	100.0%	\$ 223,021,731	100.0%	\$ 198,565,423	100.0%	\$ 170,288,898	100.0%

#### The University of North Carolina at Greensboro BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES STATE OPERATING CODE 16040

Fiscal Years 2006 - 2010

	Original Bu	Driginal Budget Revised Budget at June 30th								
	2010		2009		2008		2007		2006	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EPA Academic Salaries	\$ 92,077,065	37.8%	\$ 86,709,867	34.6%	\$ 76,535,586	34.3%	\$ 66,413,872	33.6%	\$ 59,508,368	34.9%
EPA Regular Salaries	22,070,638	9.0%	22,774,970	9.1%	19,320,423	8.7%	16,456,335	8.3%	14,119,114	8.3%
SPA Regular Salaries	39,251,087	16.2%	39,070,132	15.6%	34,953,029	15.7%	31,708,255	16.0%	29,207,288	17.2%
Employee Benefits	37,148,391	15.2%	35,385,379	14.1%	29,365,654	13.2%	24,892,542	12.5%	22,698,911	13.3%
Other Personnel	3,416,211	1.4%	5,186,119	2.1%	4,659,067	2.1%	4,037,226	2.0%	2,379,674	1.4%
Total Personnel Compensation	\$193,963,392	79.6%	\$189,126,467	75.5%	\$164,833,759	74.0%	\$143,508,230	72.4%	\$127,913,355	75.1%
Supplies	5,946,227	2.4%	5,691,723	2.3%	7,014,762	3.1%	6,584,219	3.3%	6,800,368	4.0%
Utilities	9,347,093	3.9%	9,323,735	3.7%	9,184,671	4.1%	8,012,812	4.0%	8,634,267	5.2%
Purchased Contractual Services	1,200,161	0.5%	3,335,544	1.3%	3,834,676	1.7%	4,163,942	2.1%	2,615,368	1.5%
Purchased Services	13,019,310	5.3%	9,936,154	4.0%	11,677,017	5.2%	11,537,947	5.8%	10,163,817	6.0%
General Travel	59,416	0.0%	2,219,515	0.9%	2,295,628	1.0%	2,044,995	1.0%	1,550,946	0.9%
Other Operating	877,883	0.4%	1,387,266	0.6%	1,243,492	0.6%	800,988	0.4%	565,268	0.3%
Academic Services	237,889	0.1%	411,233	0.2%	497,961	0.2%	412,448	0.2%	418,606	0.2%
Library Books and Journals	4,708,060	1.9%	5,024,477	2.0%	3,549,135	1.6%	6,501,317	3.3%	3,401,778	2.0%
Property, Plant & Equipment	7,421,545	3.0%	7,685,533	3.1%	10,394,410	4.7%	9,629,214	4.8%	4,073,787	2.4%
Aids and Grants	6,334,746	2.6%	6,949,893	2.8%	6,575,558	2.9%	4,814,812	2.4%	3,611,136	2.1%
Transfers and Other	804,467	0.3%	9,105,861	3.6%	1,920,662	0.9%	554,499	0.3%	540,201	0.3%
Total Non-Salary	\$ 49,956,797	20.4%	\$ 61,070,934	24.5%	\$ 58,187,972	26.0%	\$ 55,057,193	27.6%	\$ 42,375,543	24.9%
	\$243,920,189	100.0%	\$250,197,401	100.0%	\$223,021,731	100.0%	\$198,565,423	100.0%	\$170,288,898	100.0%

#### The University of North Carolina at Greensboro NET CHANGE IN BASE BUDGET STATE OPERATING CODE 16040 Fiscal Years 2006 - 2010



# The University of North Carolina at Greensboro NET CHANGE IN BASE BUDGET STATE OPERATING CODE 16040

Fiscal Years 2006 - 2010

	2010	2009	2008	2007	2006
Enrollment Change	\$ 3,622,251	\$ 11,360,213	\$ 5,705,696	\$ 13,022,027	\$ 7,101,078
Salary Increases	-	5,960,141	7,025,402	7,532,215	2,630,325
Campus Initiated Tuition Increases	1,738,735	975,752	2,290,607	4,036,492	1,303,919
Budget Cuts	(6,166,555)	(1,471,034)	(1,094,458)	-	(2,342,352)
Other	8,537,078	2,962,557	6,648,443	4,084,003	1,752,491
Total	\$ 7,731,509	\$ 19,787,629	\$ 20,575,690	\$ 28,674,737	\$ 10,445,461

#### The University of North Carolina at Greensboro **BUDGETED SALARIES and FTE BY DIVISION**

2009-10

	EPA Adminis	trative	SPA		Faculty			
Division	Budget	FTE	Budget	FTE	Budget	FTE		
Academic Affairs:								
Arts & Sciences	\$ 657,063	11.9	\$ 2,738,380	67.7	\$34,624,186	442.4		
Business & Economics	703,813	9.9	834,330	22.1	9,927,697	86.9		
Education	672,186	10.3	591,563	16.5	9,279,814	105.6		
Human Environmental Sciences	494,274	6.8	682,103	19.4	6,871,106	77.1		
Music	289,214	4.0	316,301	8.7	4,851,748	62.8		
Nursing	251,941	2.9	559,227	15.0	4,933,047	64.4		
Health and Human Performance	402,624	5.3	587,505	15.7	7,297,956	92.2		
Graduate Studies	515,765	2.6	606,051	16.0	3,432,911	30.4		
Research & Public/Private Sector Partnerships	293,271	3.3	105,926	2.5	961,241	8.0		
Division of Continual Learning	1,913,764	31.1	902,140	22.0	3,676,349	37.7		
Provost & Other	7,495,807	106.9	6,291,598	167.5	5,368,919	77.9		
Subtotal	\$13,689,722	195.0	\$14,215,124	373.1	\$91,224,974	1,085.4		
SPA Salary Reserves	•••••••••••		136,475		· · · · · · · · · · · · · · · · · · ·	.,		
Total Academic Affairs	\$13,689,722	195.0	\$14,351,599	373.1	\$91,224,974	1,085.4		
Information Technology and Planning	1,453,081	11.5	6,923,780	107.6				
SPA Salary Reserves Total Administration & Planning	\$ 1,453,081	11.5	23,150 <b>\$ 6,946,930</b>	107.6				
University Advancement	1,527,076	17.0	1,527,893	36.2				
SPA Salary Reserves Total University Advancement	\$ 1,527,076	17.0	20,210 <b>\$ 1,548,103</b>	36.2				
Student Affairs	2,471,502	42.3	822,110	21.0				
SPA Salary Reserves Total Student Affairs	\$ 2,471,502	42.3	8,078 <b>\$ 830,188</b>	21.0				
Business Affairs:								
Institutional Support	1,420,550	12.5	6,240,548	144.2				
Physical Plant	285,435	2.0	8,331,245	243.4				
Subtotal	1,705,985	14.5	14,571,793	387.6				
SPA Salary Reserves	1,1 00,000		141,688	00110				
Total Business Affairs	\$ 1,705,985	14.5	\$14,713,481	387.6				
Chancellor	882,163	7.5	266,348	6.0				
SPA Salary Reserves Total Chancellor	\$ 882,163	7.5	<u>43,018</u> <b>\$ 309,366</b>	6.0				
Gateway University Research Park SPA Salary Reserves	174,143	1.0	179,010	4.0				
Total Gateway University Research Park	\$ 174,143	1.0	\$ 179,010	4.0				
TOTAL OF ALL DIVISIONS	\$ \$21,903,672	288.8	\$38,878,677	935.5	\$91,224,974	1,085.4		

#### The University of North Carolina at Greensboro SALARY INCREASES

for Fiscal Years 2001 - 2010

		Faculty		EPA No	on-Faculty		SPA					
Year	Base	Enhance Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus			
2000-01	4.20	4.20	\$500	4.20	\$500	2.20	2.00	4.20	\$500			
2001-02 (1)	\$625/person + 1.50	\$625/person + 1.50		\$625/person		\$625/person		\$625/person				
2002-03 (2)	2.50	2.50			10 days bonus leave	0.00		0.00	10 days bonus leave			
2003-04	0.00	0.00	\$550		\$550/person + 10 days bonus leave	0.00		0.00	\$550/person + 10 days bonus leave			
2004-05 <sup>(3)</sup>	2.5+2.8	5.30		2.5+2.0		Greater of \$1,000/person or 2.50		Greater of \$1,000/person or 2.50				
2005-06 (4)	2.0+0.3	2.03		2.0+0.1	5 days bonus leave	Greater of \$825/person or 2.00		Greater of \$825/person or 2.00	5 days bonus leave			
2006-07 (5)	6.0+1.3	7.30		6.0+1.3		5.50		5.50				
2007-08 (6)	4.0 + 1.4 + .6	6.00		4.00		4.00		4.00				
2008-09 (7)	3.0 + 2.0	5.00		3.00		Greater of \$1,100/person or 2.75		Greater of \$1,100/person or 2.75				
2009-10	0.00	0.00				0.00		0.00				

Note: All amounts in % unless otherwise noted

(1) In 2001-02, additional salary increase funds (approximately 1.5%) were provided by a campus based tuition increase. The amount provided for EPA Teaching salaries and benefits were \$832,500. Additionally, \$375 was provided to each SPA employee whose annual salary is \$25,000 or less and additional amounts (approximately \$54,000) were provided for SPA reserves to address inequity or retention issues.

(2) In 2002-03, Faculty salary increases and benefits in the amount of \$1,446,375 (approximately 2.5%) were provided by a campus based tuition increase.

(3) In 2004-05 in addition to the Legislative salary increase funds of 2.5%, Faculty increases of 2.8% and Non-Faculty EPA increases of 2.0% (totaling \$2,110,109 including benefits) were provided by a campus based tuition increase.

(4) In 2005-06 in addition to the Legislative salary increase funds of 2%, Faculty and Non-Faculty EPA increases (approximately .3% and .1% respectively) in the amount of \$316,026 including benefits were provided by a campus based tuition increase.

(5) In 2006-07 in addition to the Legislative salary increase funds of 6%, Faculty and Non-Faculty EPA increases (approximately 1.3%) in the amount of \$1,312,911 including benefits were provided by a campus based tuition increase.

(6) In 2007-08, in addition to the Legislative salary increase funds of 4%, the General Assembly also provided Faculty increases of 1.4%. A campus based tuition increase of \$560,629 including benefits (approximately .6%) also was provided.

(7) In 2008-09, a campus based tuition increase of \$683,880 provided Faculty salary increases and benefits of \$683,880 (approximately 2%).

#### The University of North Carolina at Greensboro FULL-TIME WORK FORCE BY GENDER ALL FUND SOURCES For Years 1999, 2004, 2007, 2008 and 2009

	F	all 1999	1	E	all 2004	Ļ	F	ali 2007		F	all 2008	3	Fa	ali 200	9		Per	cent Fema	ale	
Occupational Activity Group	м	F	т	м	F	т	М	F	Т	м	F	Т	M	F	Т	1999	2004	2007	2008	2009
EPA Instructional Faculty Tenured	220	102	322	198	120	318	230	148	378	220	135	355	244	168	412	31.7%	37.7%	39.2%	38.0%	40.8%
EPA Instructional Faculty Untenured, On Track	56	67	123	90	97	187	79	93	172	85	103	188	66	92	158	54.5%	51.9%	54.1%	54.8%	58.2%
EPA Other Instructional Faculty, Not On Track	42	122	164	64	145	209	90	170	260	95	158	253	86	133	219	74.4%	69.4%	65.4%	62.5%	60.7%
EPA Instructional Faculty Sub-Total	318	291	609	352	362	714	399	411	810	400	396	796	396	393	789	47.8%	50.7%	50.7%	49.7%	49.8%
Executive/Administrative/Managerial	75	69	144	78	100	178	90	131	221	116	180	296	112	174	286	47.9%	56.2%	59.3%	60.8%	60.8%
EPA SPA	64 11	66 3	130 14	74 4	97 3	171 7	89 1	128 3	217 4	115 1	179 1	294 2	112 0	171 3	283 3	50.8% 21.4%	56.7% 42.9%	59.0% 75.0%	60.9% 50.0%	60.4% 100.0%
Other Professional (includes librarians)	127	177	304	177	219	396	187	256	443	239	271	510	212	297	509	58.2%	55.3%	57.8%	53.1%	58.3%
EPA SPA	58 69	100 77	158 146	81 96	138 81	219 177	92 95	160 96	252 191	92 147	156 115	248 262	103 109	180 117	283 226	63.3% 52.7%	63.0% 45.8%	63.5% 50.3%	62.9% 43.9%	63.6% 51.8%
SPA Non-Professional Staff																				
Secretarial/Clerical Technical/Paraprofessional	23 57	312 89	335 146	33 73	325 99	358 172	37 95	331 163	368 258	49 54	378 122	427 176	38 99	337 129	375 228	93.1% 61.0%	90.8% 57.6%	89.9% 63.2%	88.5% 69.3%	89.9% 56.6%
Skilled Crafts	57 74	69 3	77	89	99 5	94	95 100	7	258 107	100	6	106	99 102	129	220 108	3.9%	57.6%	6.5%	5.7%	5.6%
Service/Maintenance	97	84	181	125	94	219	151	94	245	150	98	248	143	93	236	46.4%	42.9%	38.4%	39.5%	39.4%
TOTAL																				
EPA	440	457	897	507	597	1,104	580	699	1,279	607	731	1,338	611	744	1,355	50.9%	54.1%	54.7%	54.6%	54.9%
SPA	331	568	899	420	607	1,027	479	694	1,173	501	720	1,221	491	685	1,176	63.2%	59.1%	59.2%	59.0%	58.2%
GRAND TOTALS	771	1,025	1,796	927	1,204	2,131	1,059	1,393	2,452	1,108	1,451	2,559	1,102	1,429	2,531	57.1%	56.5%	56.8%	56.7%	56.5%

M = Male F = Female T = Total

Source: IPEDS-S Fall Staff Survey

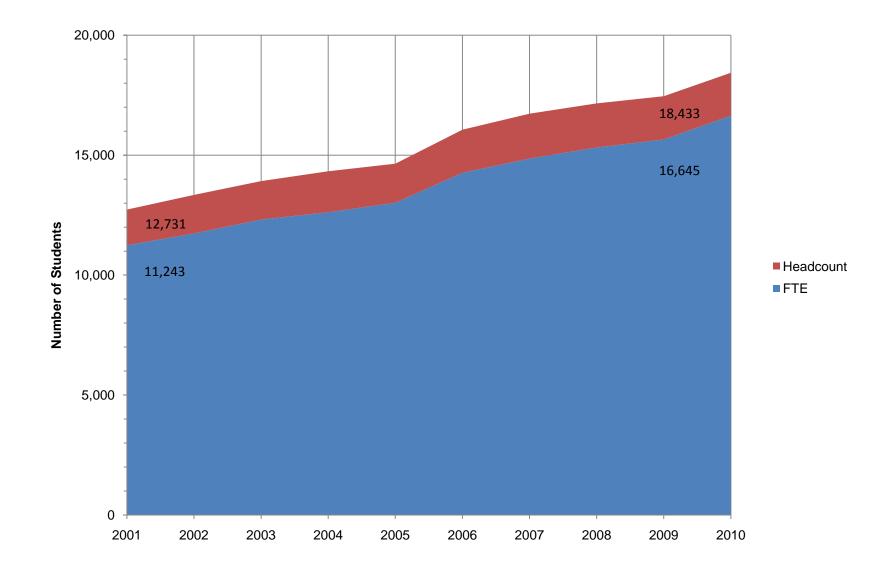
#### The University of North Carolina at Greensboro EXPENDITURE BUDGETS BY SOURCE and DIVISION 2009-2010

	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Business Affairs	Chancellor	GCID	Source Total
State Funds	141,441,983	13,597,021	3,609,074	3,916,853	19,560,304	1,309,127	756,089	184,190,451
	76.8%	7.4%	2.0%	2.1%	10.6%	0.7%	0.4%	100.0%
Auxiliary Administration					543,410			543,410
Student Activities Fees			53,078	3,371,444	896,484			4,321,006
Overhead	4,395,162				183,504			4,578,666
Unrestricted Gifts and Investment Income	674,900	20,000	1,394,258	75,000	38,100	72,600		2,274,858
Division Totals	<b>\$146,512,045</b> 74.7%	<b>\$13,617,021</b> 7.0%	<b>\$5,056,410</b> 2.6%	<b>\$7,363,297</b> 3.8%	<b>\$21,221,802</b> 10.8%	<b>\$1,381,727</b> 0.7%	<b>\$756,089</b> 0.4%	<b>\$195,908,391</b> 100.0%

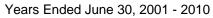
Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Insurance and O&M reserves are considered institutional and are also excluded.

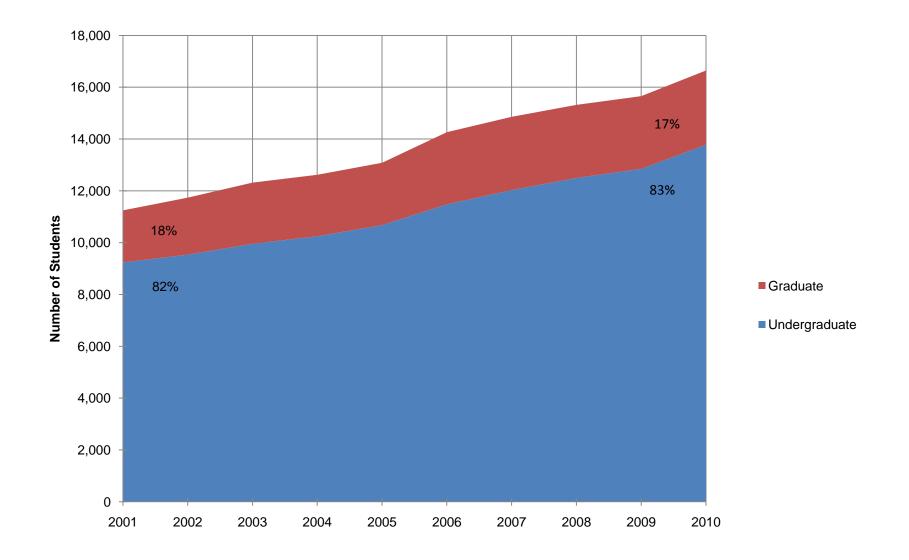
The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS

Years Ended June 30, 2001 - 2010

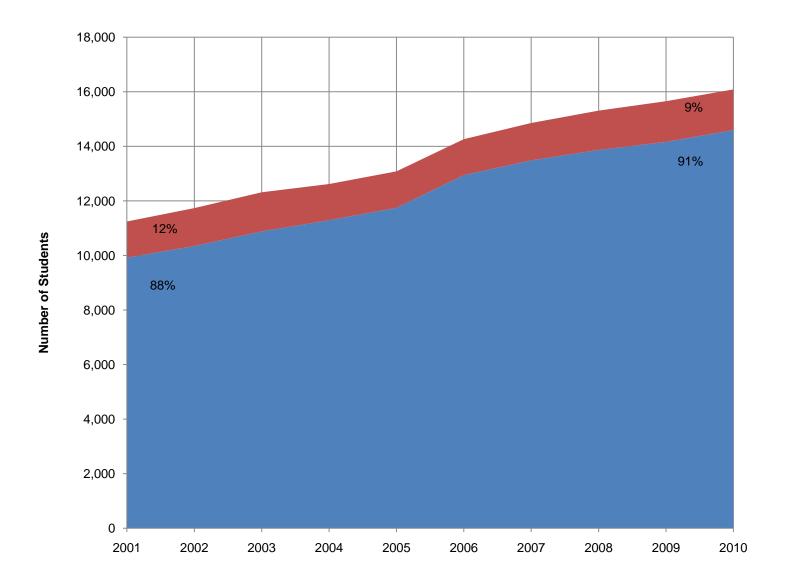


# The University of North Carolina at Greensboro **ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS**

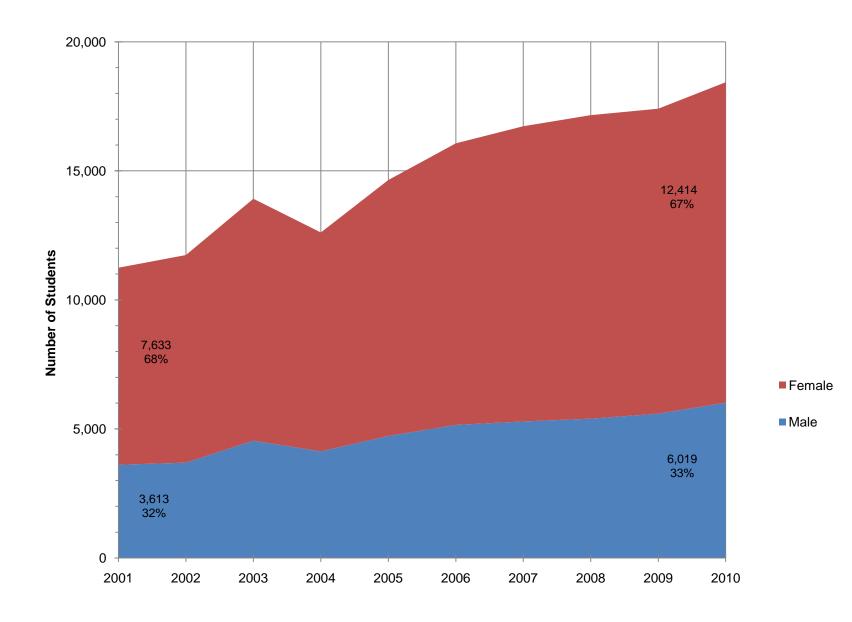




The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS Years Ended June 30, 2001 - 2010



#### The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA - HEADCOUNT BY GENDER - FALL SEMESTERS Years Ended June 30, 2001 - 2010

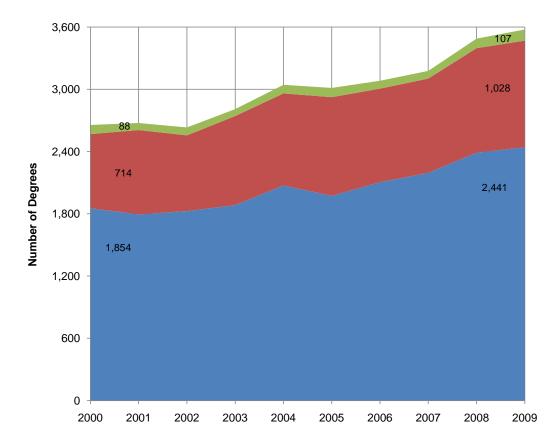


#### The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA 2000-01 through 2009-10

	2009-10	2008-09	2007-08	2006-07	2005-06	2004-05	2003-04	2002-03	2001-02	2000-01
CAT 0										
SAT Scores	540	<b>F47</b>	505	500	504	500	500	540	540	500
Verbal Math	516 523	517 522	525 515	520 522	524 527	522 523	522 523	516 518	519 514	532 526
Total	1,039		1,040							
Total	1,039	1,039	1,040	1,042	1,051	1,045	1,045	1,034	1,033	1,058
FTE Students by Program (Fall Semester)										
College of Arts & Sciences	6,800	6,161	5,972	5,900	5,604	5,158	4,918	4,972	4,745	4,558
School of Business & Economics	2,532	2,510	2,411	2,311	2,248	2,159	2,193	2,191	2,125	2,002
School of Education	1,881	1,853	1,827	1,776	1,790	1,608	1,476	1,342	1,258	1,140
School of Health & Human Performance	1,705	1,574	1,472	1,345	1,278	1,192	1,195	1,077	982	990
School of Human Environmental Sciences	1,402	1,395	1,377	1,324	1,104	1,035	981	1,034	993	943
School of Music	550	541	536	542	552	518	537	518	518	525
School of Nursing	1,180	1,179	1,322	1,271	1,252	1,140	1,031	897	833	850
Undeclared	596	415	403	389	437	274	289	288	284	238
Total	16,645	15,627	15,319	14,857	14,264	13,084	12,620	12,319	11,738	11,246
Student Housing										
Capacity	4,251	4,251	4,278	4,284	3,981	3,917	3,830	3,902	3,957	3,738
Occupancy	4,436	4,374	4,198	4,332	3,981	3,847	3,830	3,921	3,752	3,647
Occupancy Rate (Fall) <sup>+</sup>	104.4%	102.9%	98.1%	101.1%	100.0%	98.2%	100.0%	100.5%	94.8%	97.6%
Students Residing on Campus	26.7%	28.0%	27.4%	29.2%	27.9%	29.4%	30.3%	31.8%	32.0%	32.4%
eradente recording en earlipte	20.170	20.070	21.470	20.270	21.070	20.470	00.070	01.070	02.070	02.170
Faculty										
Faculty (Total FTE Budgeted Regular Term)	1,065	1,062	1,004	971	891	897	838	766	755	762
Full-Time Faculty (OCR Perm. Staff)	788	796	839	811	757	730	715	694	680	657
No. Holding Doctorates/Terminal Degrees	630	653	576	556	526	513	496	483	472	456
Percentage Tenured	52.4%	44.2%	39.2%	42.4%	41.9%	43.4%	43.9%	45.2%	46.8%	48.6%
Budgeted Student/Budgeted Faculty Ratio	14:1	13.8:1	13.8:1	14.2:1	13.6:1	13.5:1	14.4:1	14.5:1	14.7:1	14.8:1

† Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

The University of North Carolina at Greensboro DEGREES CONFERRED Years Ended June 30, 2000 - 2009



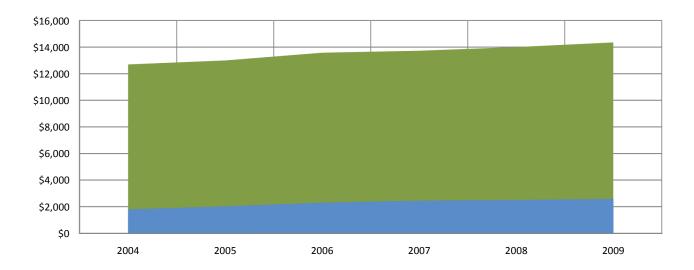
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Doctoral	88	68	76	67	83	89	76	74	92	107
Masters	714	813	730	858	887	951	902	908	1,007	1,028
Baccalaureate	1,854	1,794	1,826	1,884	2,073	1,973	2,104	2,195	2,389	2,441
Total	2,656	2,675	2,632	2,809	3,043	3,013	3,082	3,177	3,488	3,576

## The University of North Carolina at Greensboro RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)

Years Ended June 30, 2004 - 2009

		2009		2008		2007		2006		2005		2004
		IN-ST	ATE RI	ESIDENTIA	L STUD	ENTS						
Tuition	\$	2,590	\$	2,507	\$	2,458	\$	2,308	\$	2,028	\$	1,803
Graduate Premium		454		392		384		384		84		84
Board		2,440		2,324		2,324		2,280		2,200		2,260
Room (Double Room)		3,392		3,326		3,198		3,017		2,800		2,700
Fees:												
Student Activities		345		359		349		323		308		297
Athletic		461		444		413		403		361		348
Health Service		226		226		218		209		199		190
Educational & Technology		292		276		268		247		216		213
Student Facilities		272		272		272		272		272		272
Administration Computer Fee		50		50		50		50		50		
Registration Fee		12		12		12		12		12		
UNC System Student Government Fee		1		1		1		1		1		1
Total Undergraduate	\$	10,081	\$	9,797	\$	9,563	\$	9,122	\$	8,447	\$	8,084
Total Graduate	\$	10,535	\$	10,189	\$	9,947	\$	9,506	\$	8,531	\$	8,168
		OUT-OF-	STATE									
Tuition	\$	14,351	\$	14,001	\$	13,726	\$	13,576	\$	12,996	\$	12,696
Graduate Premium	Ψ	173	Ψ	169	Ψ	166	Ψ	166	Ψ	166	Ψ	12,000
Board		2,440		2,324		2,324		3,017		2,200		2,260
Room (Double Room)		3,392		3,326		3,198		3,233		2,800		2,200
Fees:		0,002		0,020		0,100		0,200		2,000		2,700
Student Activities		345		359		349		323		297		297
Athletics		461		444		413		403		348		348
Health Service		226		226		218		209		190		190
Educational & Technology		292		276		268		247		213		213
Student Facilities		272		272		272		272		272		272
Administration Computer Fee		50		50		50		50		50		
Registration Fee		12		12		12		12		12		
UNC System Student Government Fee		1		1		1		1		1		1
Total Undergraduate	\$	21,842	\$	21,291	\$	20,831	\$	21,343	\$	19,379	\$	18,977
Total Graduate	\$	22,015	\$	21,460	\$	20,997	\$	21,509	\$	19,545	\$	19,143

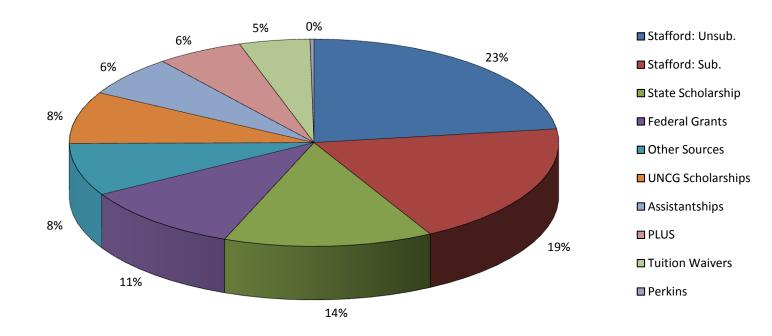
The University of North Carolina at Greensboro IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION Academic Years 2004 - 2009



	In-State	Out-of-State
2004	\$1,803	\$12,696
2005	\$2,028	\$12,996
2006	\$2,308	\$13,578
2007	\$2,458	\$13,726
2008	\$2,507	\$14,001
2009	\$2,590	\$14,351

The University of North Carolina at Greensboro FINANCIAL AID SOURCES OF FUNDING

Year Ended June 30, 2009



See D-2 for Dollar amounts

# The University of North Carolina at Greensboro FINANCIAL AID AWARDS

Year Ended June 30, 2009

Source	Funding		No. Awards	
Federal Grants	\$ 16,191,599		4,484	
Federal Loans				
Perkins	392,776		159	
PLUS	8,628,807		1,167	
Stafford: Subsidized	29,090,273		6,811	
Stafford: Unsubsidized	 34,590,249		7,065	
	72,702,105		15,202	
State Scholarship	20,867,831		6,315	
Tuition Waivers	5,173,909	Δ	2,229 Δ	7
Assistantships	9,630,745	x	1,294 x	0
Institutional, Gift, Endowment & Other Support	1,079,600		566	
UNCG Scholarships	11,232,759		6,245	
Other	6,394,126		1,704	
Total	\$ 143,272,674		38,039	

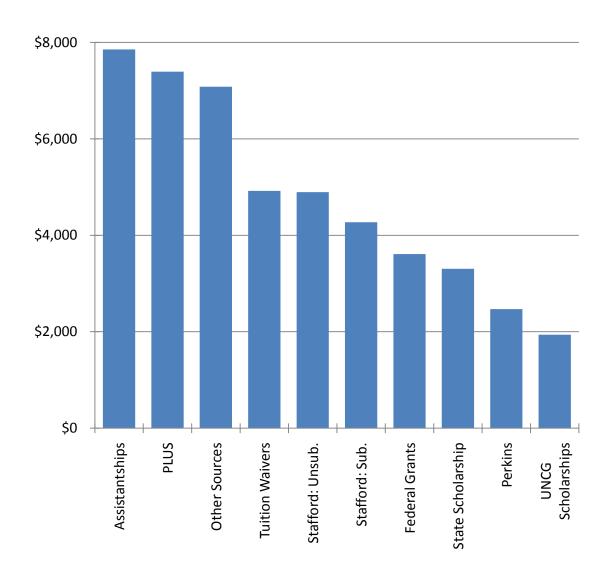
Source: Financial Aid Office Statistical Summary unless otherwise noted

 $\Delta$  Source: Cashiers & Student Accounts Office

 $\infty$  Source: Graduate School Note: Federal Work Study is excluded from this analysis.

The University of North Carolina at Greensboro **AVERAGE FINANCIAL AID AWARD** 

Year Ended June 30, 2009



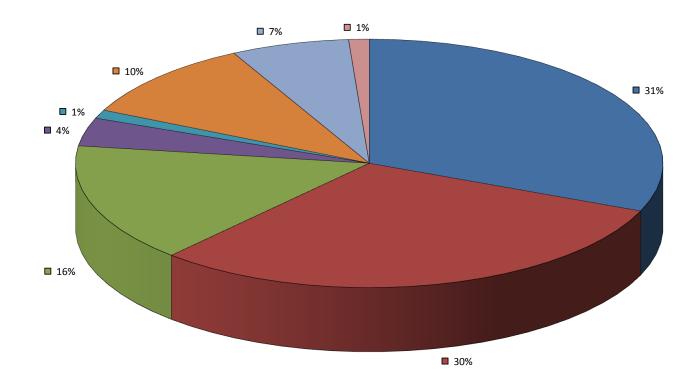
## The University of North Carolina at Greensboro STUDENT FINANCIAL AID GRADUATE ASSISTANTSHIPS 2009-2010

		Amount				
Academic Unit	Number Appointed	State Appropriations	Other	Total		
College of Arts & Sciences	317	\$ 3,530,373	\$ 376,406	\$ 3,906,779		
School of Business & Economics	70	495,433	61,316	556,749		
School of Education	131	990,071	351,311	1,341,382		
School of Health and Human Performance	87	645,006	158,429	803,435		
School of Human Environmental Science	85	673,400	206,480	879,880		
School of Music	60	369,466	24,000	393,466		
School of Nursing	241	246,753	15,000	261,753		
Other Departments	134	625,821	537,817	1,163,638		
Summer School	161	147,005	142,838	289,843		
UNC Campus Scholarship & American Indian (not included in Dept. totals)	8	33,820		33,820		
Total	1,294	\$ 7,757,148	\$ 1,873,597	\$ 9,630,745		

Source: Graduate School as of 12/16/2009

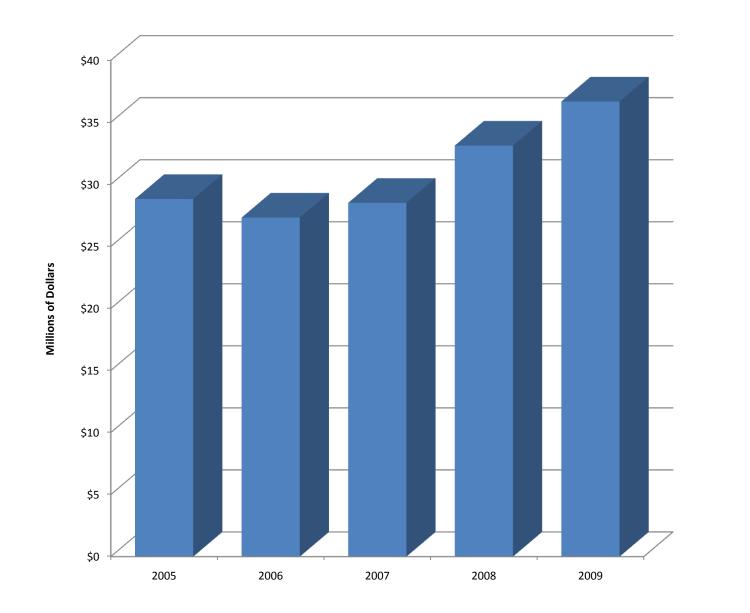
## The University of North Carolina at Greensboro CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE

Year Ended June 30, 2009



2009					
Туре	Dollar Amount	%			
Federal					
Dept. of Education	11,492,810	31.3			
Department of H H S	11,180,392	30.5			
Other - Federal	5,687,729	15.5			
Nat. Science Found.	1,350,061	3.7			
Dept. of Agriculture	408,837	1.1			
Total Federal	\$30,119,829	82.1			
Private & Other	3,756,386	10.3			
State	2,388,564	6.5			
Local Agencies	413,579	1.1			
Total	\$36,678,357	100.0			

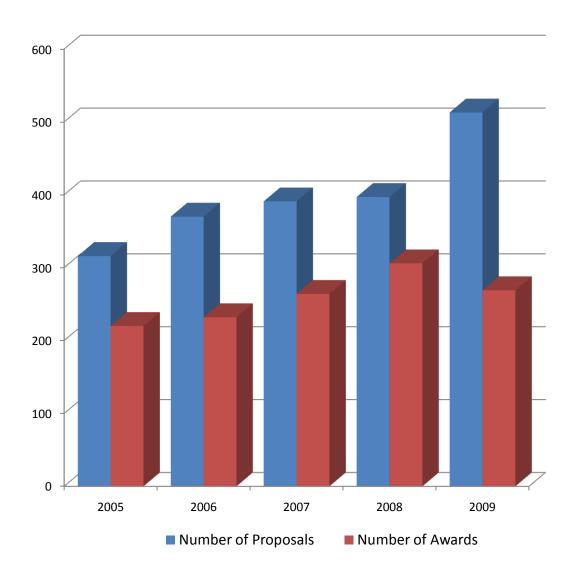
## The University of North Carolina at Greensboro CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES Years Ended June 30, 2005 - 2009



YearExpenditures2005\$28,824,5312006\$27,323,0532007\$28,512,8312008\$33,125,8432009\$36,678,357

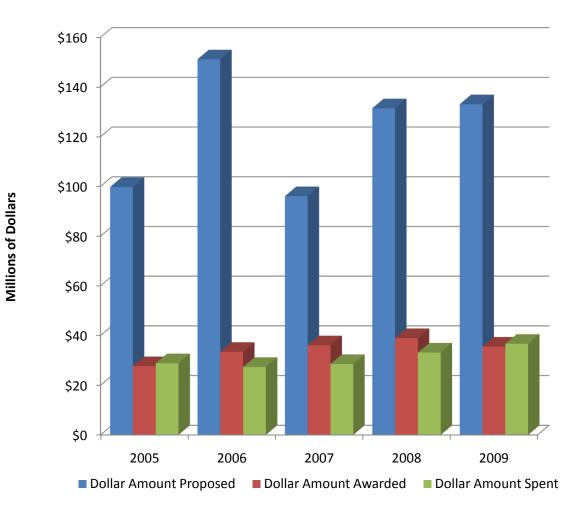
# CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAMS PROPOSAL AND AWARD ACTIVITY BY NUMBER

Years Ended June 30, 2005 - 2009



	Number	Number	
Year	of	of	%
	Proposals	Awards	Funded
2005	316	220	69.6
2006	370	232	62.7
2007	391	264	67.5
2008	397	306	77.1
2009	513	269	52.4

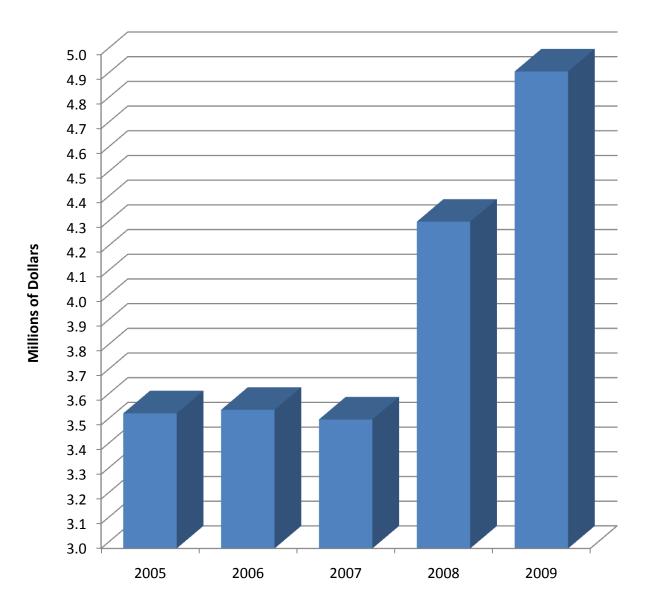
#### The University of North Carolina at Greensboro CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAMS PROPOSAL AND AWARD ACTIVITY BY DOLLARS Years Ended June 30, 2005 - 2009



	Amount Amount		Amount
Year	Proposed	Awarded	Spent
2005	\$99,731,978	\$27,647,669	\$28,824,531
2006	\$151,120,114	\$33,404,893	\$27,323,053
2007	\$96,045,818	\$36,046,037	\$28,512,831
2008	\$131,408,384	\$38,932,197	\$33,125,843
2009	\$133,033,947	\$35,533,471	\$36,678,357

## The University of North Carolina at Greensboro CONTRACTS AND GRANTS SUMMARY OF OVERHEAD REVENUES

Years Ended June 30, 2005 - 2009



	Dollar	Indirect
Year	Amount	Cost Rate
2005	3,547,050	39.5%
2006	3,561,413	39.5%
2007	3,522,272	39.5%
2008	4,323,246	39.5%
2009	4,931,595	39.5%

Note: Overhead Revenues reported here represent amounts earned through June 30th on the accrual basis of accounting. Overhead revenues reported on E-6 represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues.

#### The University of North Carolina at Greensboro STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS OVERHEAD RECEIPTS

Years Ended June 30, 2005 - 2009

	2009	2008	2007	2006	2005
BEGINNING FUND BALANCE	\$ 8,518,313	\$ 7,236,840	\$ 7,326,557	\$ 7,572,182	\$ 7,376,970
REVENUES †	5,009,350	4,827,867	3,548,426	3,301,825	3,577,502
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	\$ 13,527,663	\$ 12,064,707	\$ 10,874,983	\$ 10,874,007	\$10,954,472
EXPENDITURES AND TRANSFERS: Personnel Compensation Supplies Current Services Fixed Charges Capital Outlay Aids and Grants	2,224,728 316,910 984,162 242,087 0 85,950	2,121,120 242,459 793,240 291,830 22,340 75,405	1,843,374 313,889 1,116,716 259,600 17,091 87,473	2,114,301 479,532 595,053 227,164 59,400 72,000	1,988,000 392,649 818,695 151,315 27,872 3,759
TOTAL EXPENDITURES AND TRANSFERS	\$ 3,853,837	\$ 3,546,394	\$ 3,638,143	\$ 3,547,450	\$ 3,382,290
ENDING FUND BALANCE	\$ 9,673,826	\$ 8,518,313	\$ 7,236,840	\$ 7,326,557	\$ 7,572,182
INDIRECT COST RATE	39.5%	39.5%	39.5%	39.5%	39.5%

NOTES: † Overhead Revenues reported here represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues. Overhead Revenues reported on E-5 represent amounts earned through June 30th on the accrual basis of accounting.

The current indirect cost rate was negotiated in Fiscal Year 2004, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2004, is 39.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

#### The University of North Carolina at Greensboro BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE As of December 2009

	C	ost	Square Footage		
Type of Building	Historical	Replacement	Gross	ASF	
Instruction					
Classrooms - 19 Buildings	\$ 175,940,834	\$ 413,141,828	1,717,156	911,787	
Other - 11 Buildings	15,246,382	68,510,400	357,986	204,108	
Student Services - 10 Buildings	55,619,516	134,870,108	673,091	311,681	
Residence Halls - 22 Buildings	78,288,097	200,792,060	1,436,003	773,229	
Administration and General Institutional - 28 Buildings	62,409,736	149,826,720	1,490,084	272,299	
Total Buildings Owned and in Use	387,504,565	967,141,116	5,674,320	2,473,104	
Leased Buildings - (5)	N/A	1,629,847	0	19,056	
Buildings at North Campus (2) **	1,378,147	2,513,545	21,270	14,509	
Total Buildings in Use	\$ 388,882,712	\$ 971,284,508	5,695,590	2,506,669	

\*\* Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2008 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

#### CHANGES TO BLDG QUANTITIES FOR 2009

Other Bldg Type - Increased by 2ea- 1 was purchased in 2004 and found to never have been reported, 1 purchased 12/19/08 Admin and Gen Inst Type - Decreased by 1 - McIver Chiller and McIver Parking Deck have been combined into one building. All under one roof. Data has been combined to reflect the consolidation of these buildings

Leased Bldg Type - Added 1 lease this year

## BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE

As of December, 2009

					Square Footage			
	н	istorical Cost	R	eplacement	Gross	ASF		
Instruction								
Classrooms:								
Brown	\$	7,019,205	\$	18,188,630	41,856	16,126		
Bryan Building		6,085,215		14,526,594	121,130	75,923		
Carmichael Building		179,000		1,321,185	8,575	6,118		
Carter Child Care (117 McIver Street)		147,000		254,676	4,390	1,818		
Curry		3,291,739		9,600,029	85,114	48,147		
Eberhart		4,661,000		17,867,411	127,362	67,718		
Ferguson Building		3,647,559		9,189,507	57,081	33,129		
Maud Gatewood Studio Arts Building		18,199,288		21,234,020	112,681	66,894		
Graham		1,535,000		8,129,166	67,402	38,096		
Health & Human Performance Building		16,945,548		99,939,747	265,219	141,655		
McIver		1,770,320		15,232,817	129,560	73,126		
Moore Humanities & Research		14,440,000		17,359,802	90,480	53,375		
Moore Nursing		1,140,000		6,063,892	41,364	23,332		
Music Building		24,531,728		42,045,104	145,235	62,993		
Patricia A Sullivan Science Bldg		45,936,300		69,356,706	181,178	88,107		
North Drive Child Care Center		116,000		517,539	5,001	3,550		
Petty		15,458,685		47,831,051	114,258	42,062		
Stone		9,770,047		10,393,352	85,463	47,678		
Taylor Theatre		1,067,200		4,090,600	33,807	21,940		
Total Classrooms	\$	175,940,834	\$	413,141,828	1,717,156	911,787		
Other:								
Cone Art Building	\$	6,616,264	\$	15,234,148	49,501	33,061		
Foust		1,345,297		21,462,864	35,417	17,488		
Family Research Center (536 Highland Ave)		20,000		314,972	3,845	1,823		
119 McIver Street		101,500		346,098	4,262	1,492		
127 McIver Street		102,000		464,480	3,872	1,476		
Jackson Library		5,851,454		28,702,245	237,955	143,232		
Nursing Annex (320 McIver Street)		66,000		620,090	7,843	1,385		
213 McIver Street		265,000		265,000	2,763			
1312 W Lee Street		260,000		260,000	6,060			
Research Greenhouse - Northridge		266,104		297,234	3,588	3,397		
Three College Observatory		352,763		543,269	2,880	754		
Total Other	\$	15,246,382	\$	68,510,400	357,986	204,108		
Total Instruction	\$	191,187,216	\$	481,652,228	2,075,142	1,115,895		

## BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE

As of December, 2009

					Square Footage			
	His	storical Cost	R	eplacement	Gross	ASF		
Recreation and Student Services:								
Avcock Auditorium	\$	20,379,850	\$	51,435,089	88,083	25,121		
Dining Hall	Ψ	8,065,752	Ψ	11,330,840	152,505	59,061		
Elliott University Center		1,807,000		24,984,230	210,746	116,609		
Gove Student Health Ctr		532,000		13,222,270	43,739	23,126		
Soccer Stadium and Press Box		3,256,621		4,152,290	50,442	12,175		
Student Recreation Center		10,832,634		15,273,679	102,073	61,780		
Baseball Stadium, pavilion, maintenance bldg		5,333,234		7,961,751	13,223	6,008		
Recreational Field Support Building		294,840		336,216	1,092	399		
UNCG Spartan Softball Stadium					,	7,402		
Recreational Track and Sports Area		3,296,660		3,974,262	10,612 576	7,402		
Recreational Track and Sports Area		1,820,925		2,199,481	570	0		
Total Recreation and Student Services	\$	55,619,516	\$	134,870,108	673,091	311,681		
Residence Halls:								
Bailey	\$	911,629	\$	3,388,650	34,723	21,258		
Coit		500,621		3,388,650	34,723	21,437		
Cone		3,371,995		10,624,457	100,554	48,536		
Cotten		536,710		3,388,650	34,723	21,473		
Mary Foust		643,238		4,605,192	47,675	25,285		
Gray		536,710		338,650	34,723	21,572		
Grogan		2,703,301		27,807,260	71,674	42,572		
Guilford		597,979		4,605,192	47,675	26,134		
Hinshaw		911,539		3,388,650	34,723	21,718		
Jamison		875,539		3,388,650	34,723	21,487		
Mendenhall		539,000		5,113,397	45,493	25,857		
Moore - Strong		5,538,078		8,279,806	100,968	40,648		
Phillips - Hawkins		7,937,074		10,758,678	106,630	49,365		
Ragsdale		539,000		5,113,397	46,685	26,954		
Reynolds		1,570,634		9,342,117	75,005	43,363		
Shaw		888,065		3,473,026	31,324	15,846		
Spencer - North		4,426,759		4,735,093	100,687	30,875		
Spencer - South		4,426,759		3,788,414	52,531	17,639		
Spring Garden Apartments		27,812,366		33,528,969	205,166	148,658		
Tower Village Apartments		6,873,101		12,925,501	95,378	54,701		
Weil		3,074,000		17,165,697	44,097	20,933		
Winfield		3,074,000		21,643,964	56,123	26,918		
Total Residence Halls	\$	78,288,097	\$	200,792,060	1,436,003	773,229		

## BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE

As of December, 2009

					Square Footage			
	His	storical Cost	R	eplacement	Gross	ASF		
Administration and General Institutional:								
Administration and General Institutional: Alumni House	\$	755.185	\$	14,974,154	24.782	9.52		
Becher-Weaver Building (915 Northridge)	φ	2,271,189	φ	12,467,333	84,446	9,520 63,953		
Campus Supply Stores		255,491		2,245,654	24,973	14,729		
Armfield/Prever Visitor Center		2,741,029		3,832,839	10,977	3,37		
Gray Home (Facilities Design and Construction)		128,061		549,562	4,441	2,85		
Faculty Center		261,480		503,579	3,871	2,63		
Financial Aid Building (723 Kenilworth Street)		853,861		1,512,301	6,380	4,75		
		,			24,755	4,75		
Forney Grounds Maint Bldg.		7,099,449 11.830		2,914,465	24,755 2,387	2,03		
0		2,008,828		332,645	2,307 7,724	2,03		
Chemical Safety Building Steam Plant		2,000,020 4,671,644		3,400,706	19,698	3,73 1,38		
Steam Plant Sink Building		4,671,644		7,021,723 2,050,034	21,605	1,30		
5		- ,		, ,	,	,		
Physical Plant Garage		77,159		635,126	9,420	8,46		
McNutt		706,260		9,017,790	26,512	18,57		
Power Substation		3,886,450		4,685,277	12,480	00.00		
Mossman Building		2,366,000		22,030,869	55,662	33,80		
1100 West Market Street		2,142,321		3,382,632	32,151	15,59		
Parking Deck & Chiller - McIver Street		10,218,200		18,097,512	277,507	1,50		
Parking Deck-Walker Avenue		6,892,491		13,805,278	292,447	4,10		
Parking Deck - Oakland Avenue		11,205,100		19,627,989	488,839	3,48		
500 Forest Street		131,647		556,553	2,428	1,31		
1605 Spring Garden St		725,000		690,698	5,218	3,43		
Stone Building Chiller		84,930		159,519	1,476			
University Graphics & Printing (525 Tate Street)		275,000		470,329	5,300	4,39		
University Police Station (996 Spring Garden Street)		131,500		348,991	2,087	1,21		
University Warehouse (2900 Oakland Avenue)		683,131		2,796,471	40,691	38,35		
Nicholas Vacc Bell Tower		500,000		661,842	117			
Jackson Library Chiller		875,000		1,054,849	1,710			
Fotal Administration and General	\$	62,409,736	\$	149,826,720	1,490,084	272,29		
Fotal Buildings Owned and in Use	\$	387,504,565	\$	967,141,116	5,674,320	2,473,10		

#### **BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**

As of December, 2009

			Square Footage			
	Hi	istorical Cost	R	eplacement	Gross	ASF
Leased Buildings						
Bryan House 711 Sunset Drive		N/A	\$	1,437,976		5,091
330 S Greene St		N/A		100,508		6,615
413 S. Edgeworth St		N/A		25,000		2,500
421 Eugene Ct		N/A		18,000		1,420
Triad Center Drive - Continual Learning		N/A		48,363		3,430
Total Leased Buildings		N/A	\$	1,629,847	0	19,056
Total Buildings Owned and Leased and In Use	\$	387,504,565	\$ <u>\$</u>	968,770,963	5,674,320	2,492,160
Buildings at Gateway University Research Park *						
Merricka Hall (Admin Bldg)	\$	692,342	\$	1,294,695	4,467	3,928
Dixon Building		685,805		1,218,850	16,803	10,581
UNCG currently ocupies space in Merricka Hall and Dixon Building Information on the balance of the buildings at this site can be provid			ildings h	have been deleted from t	his years report.	
Total Bldgs In Use at Gateway University Research Park	\$	1,378,147	\$	2,513,545	21,270	14,509
Total Buildings In Use	\$	388,882,712	\$	971,284,508	5,695,590	2,506,669

Note: All square footage and usage information for owned buildings is published in the 2008 Building Characteristic Report for the

N.C. Commission of Higher Education Facilities provided by Administration and Planning.

\* North Campus, Shared with NC A&T

#### The University of North Carolina at Greensboro **FACILITIES UTILIZATION** October 30, 1999 - 2008

			Ass	ignable Squ	are Feet of Ac	ademic Facilit	ies Per FTE St	udent				
	Academic Assign	2008 FTE				Square	Feet of Acaden	nic Facilities P	er Student			
	Sq. Ft.	Enrollment	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999
=	1,338,852	^ 16,645	80	81	98	81	90	93	92	89	93	91

	Assignable Square Feet Per Student Station											
	No. of	No. of Student	Average Stud. Sta.	Total Assign.			Square Feet	of Academic Fa	acilities Per Stu	udent Station		
_	Rooms	Stations	Per Room	Sq. Ft.	2008	2007	2006	2005	2002	2001	2000	1999
Classrooms:	134	7,683	57	132,142	17	17	17	18	18	18	16	17
Class Laboratories:	77	2,122	28	100,703	47	47	43	44	44	41	40	42

Gross Square Feet by Period of Construction								
Total Gross				Period of C	onstruction			
SF on Campus	Pre-1900	1900-1929	1930-1949	1950-1969	1970-1979	1980-2002	2003-2005	2006-2008
5,695,590	22,472	1,099,230	447,638	1,146,140	1,002,413	551,806 **	672,518	460,133

Source: State of North Carolina Higher Education Facilities Inventory and Utilization Study 2008.

Note: The buildings on the North Campus are part of the Gateway University Research Park with shared use with NC A&T, and are not UNCG buildings.

^These figures are as reported in the Facilities Inventory and Utilization Report, Fall 2008

\*\*Data as reported to N.C. Commission on Higher Education, reporting period Fall 2002, total gross area

## The University of North Carolina at Greensboro UNCG AND AFFILIATED ORGANIZATIONS CONSOLIDATED STATEMENT OF GIFTS

Years Ended June 30, 2005 - 2009

	2009	2008	2007	2006	2005
SOURCES OF SUPPORT					
Alumni	\$ 3,874,280	\$ 4,590,222	\$ 5,101,183	\$ 6,400,068	\$ 5,756,939
Parents	35,854	68,845	85,790	75,046	34,950
Faculty/Staff	227,125	1,179,684	478,212	450,425	147,462
Friends	1,843,672	2,081,366	5,227,342	2,592,388	1,863,301
Corporate	1,959,638	2,458,650	1,390,235	1,142,146	1,211,789
Private Foundations	2,239,986	2,301,894	1,657,153	1,108,884	770,477
Other	7,035,154	746,626	630,627	185,276	192,619
TOTAL SOURCES OF SUPPORT	\$ 17,215,709	\$ 13,427,287	\$ 14,570,542	\$ 11,954,233	<u>\$ 9,977,537</u>
PURPOSES OF SUPPORT					
Current - Unrestricted Funds	\$ 449,145	\$ 560,397	\$ 827,029	\$ 575,356	\$ 486,504
Current - Restricted Funds	3,109,430	4,239,339	4,271,769	2,952,177	2,077,347
Loan Funds	2,977	6,581	5,145	2,105	8,285
Endowment Funds	11,145,147	7,712,633	6,188,040	6,679,205	5,186,485
Annuity and Life Income Funds	713,835	903,337	3,190,858	1,605,851	1,658,061
Plant Funds	1,795,175	5,000	87,701	139,539	560,855
TOTAL PURPOSES OF SUPPORT	\$ 17,215,709	\$ 13,427,287	\$ 14,570,542	\$ 11,954,233	\$ 9,977,537

The following organizations are included:

The UNCG Excellence Foundation

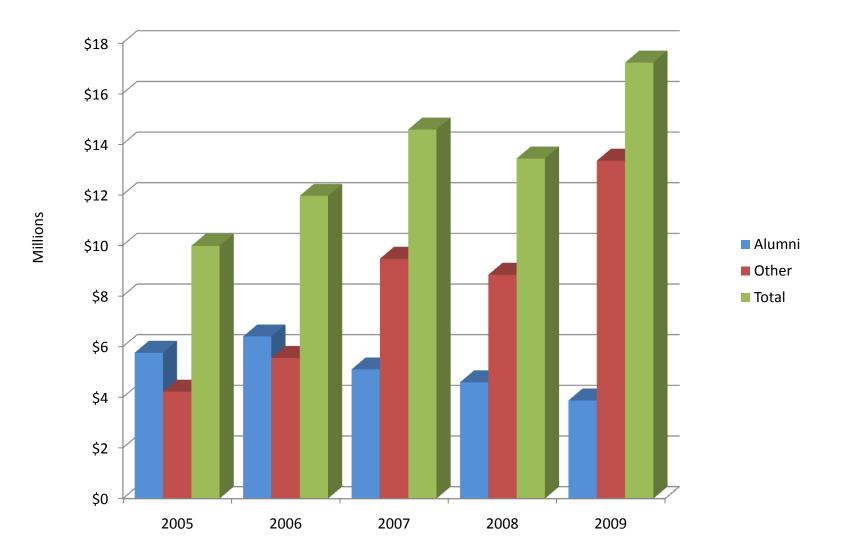
The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated

The Weatherspoon Art Foundation

The Weatherspoon Gallery Association (although not an affiliated organization, all years presented include gifts to the Association.)

The UNCG Alumni Association

The University of North Carolina at Greensboro UNCG AND AFFILIATED ORGANIZATIONS CONSOLIDATED GIFTS - SOURCES OF SUPPORT Years Ended June 30, 2005 - 2009



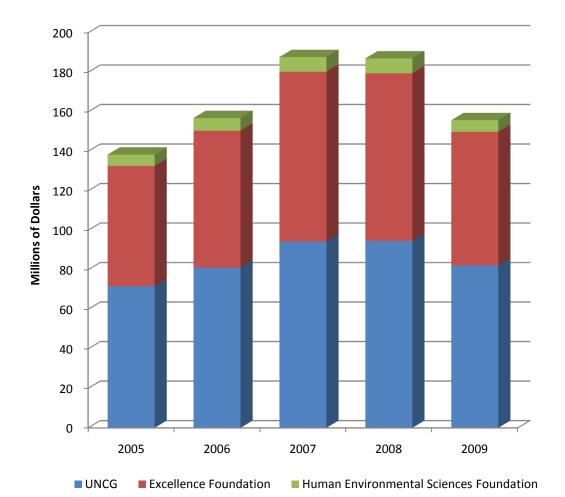
## The University of North Carolina at Greensboro GIFTS TO UNCG FROM AFFILIATED ORGANIZATIONS

Years Ended June 30, 2005 - 2009

	 2009	 2008		2007	 2006	 2005
THE UNCG EXCELLENCE FOUNDATION: Instructional Support	\$ 693,311	\$ 692,688	\$	666,903	\$ 486,436	\$ 284,380
Scholarships and Fellowships	1,750,400	1,597,407		,351,177	1,094,480	834,663
Other	 1,170,997	 1,816,094		584,041	 445,899	 1,032,328
TOTAL EXCELLENCE FOUNDATION	\$ 3,614,708	\$ 4,106,189	\$ 2	2,602,121	\$ 2,026,815	\$ 2,151,371
UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC. Instructional Support	\$ 40,440	\$ 58,097	\$	6,583	\$ 48,051	\$ 36,079
Scholarships and Fellowships	139,845	123,187		173,666	82,126	78,500
Other	 95,932	 87,578		24,879	 78,197	 60,581
TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.	 276,217	 268,862		205,128	 208,374	 175,160
TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS	\$ 3,890,925	\$ 4,375,051	\$ 2	2,807,249	\$ 2,235,189	\$ 2,326,531

# The University of North Carolina at Greensboro UNCG AND AFFILIATED FOUNDATIONS TOTAL ENDOWMENT ASSETS - MARKET VALUE

June 30, 2005 - 2009

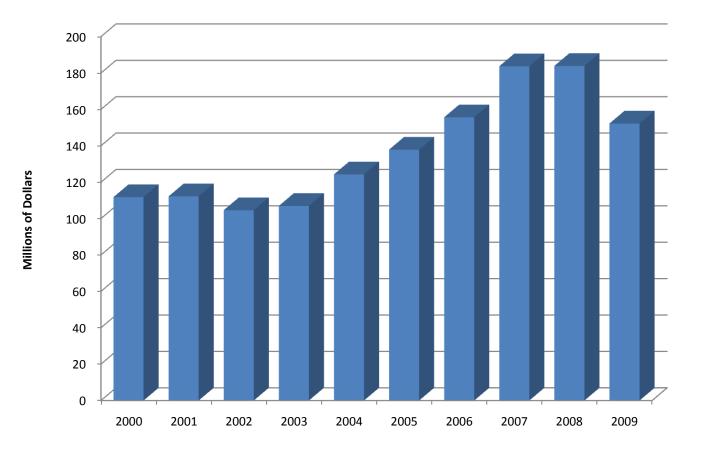


			Human	
			Environmental	
		Excellence	Sciences	
	UNCG	Foundation	Foundation	Total
2005	71,710,002	60,894,702	5,752,381	138,357,085
2006	81,184,086	69,250,993	6,449,618	156,884,697
2007	94,317,611	85,951,681	7,452,054	187,721,346
2008	94,626,835	84,906,373	7,532,347	187,065,555
2009	82,214,807	67,695,792	5,851,264	155,761,863

Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2009

Endowment Investments per A-1	153,226,587
Noncurrent Restricted Cash	1,252,493
Other Long-term Investments (Land)	1,280,000
Current Receivables	2,783
Total Endowment Assets per H-1	155,761,863

The University of North Carolina at Greensboro ENDOWMENT INVESTMENT POOL - MARKET VALUE June 30, 2000 - 2009



	Market Value
2000	\$ 111,786,813
2001	\$ 112,199,786
2002	\$ 104,564,051
2003	\$ 106,947,032
2004	\$ 124,265,319
2005	\$ 137,867,248
2006	\$ 155,642,081
2007	\$ 183,694,518
2008	\$ 183,891,188
2009	\$ 152,250,802

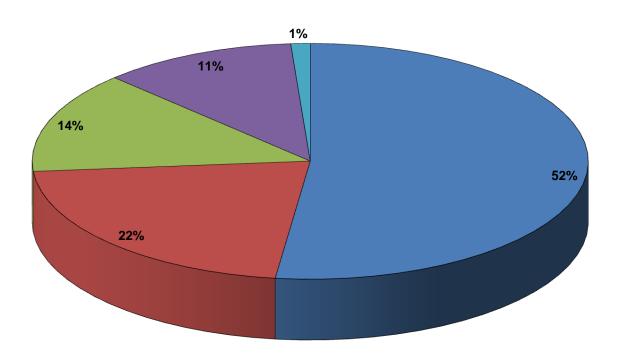
#### NOTE: Reconciliation of The Endowment Investment Pool for 2009

External Pool Investments per Footnote 2 of UNCG's 2008-09 Financial Report	152,100,585
Noncurrent Restricted Cash	150,217
Total Endowment Investment Real per H 2 and Eastpote 2 of LINCCIE's 2008 00	

Total Endowment Investment Pool per H-2 and Footnote 3 of UNCGIF's 2008-09 Financial Report

152,250,802

The University of North Carolina at Greensboro UNCG AND AFFILIATED FOUNDATIONS ENDOWMENT SUPPORT BY PURPOSE Year Ended June 30, 2009



	Amount	%
Student Financial Aid	\$ 3,584,466	52%
Other Restricted	1,488,390	22%
Professorships	960,541	14%
Unrestricted	780,922	11%
Endowment Additions	77,694	1%
Total	\$ 6,892,013	100%

## Executive Overview UNCG Operating Resources STATE OPERATING BUDGET

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

## **Continuation Budget**

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the functions of: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management. UNC General Administration (GA) then tailors instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. UNC GA prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of every odd numbered year. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that will change from the current budget. UNC General Administration requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour change for both regular term and distance education are translated into a change in budgeted funds. These projections become a part of the base budget.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Personnel Act (EPA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Personnel Act (SPA) and the process for salary increases is set by the Office of State Personnel. Both EPA and SPA salary increases, when approved on a recurring basis, become part of the continuing budget.

## **Expansion Budget**

The expansion budget, sometimes referred to as the "change budget," is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from GA in May of even numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to GA in September of even numbered years, approximately nine months before the beginning of the biennium. GA prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the "Long Session" of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from UNC GA for the preparation of lineitem detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July.

## **Rules and Policies of Major Importance**

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

## Executive Overview UNCG Operating Resources STATE OPERATING BUDGET – BUDGET FLEXIBILITY

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a "Special Responsibility Constituent Institution" before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carryforward, personnel administration, purchasing and reporting policies.

# A. Achieving and Retaining Status as a Special Responsibility Constituent Institution

Management Staffing Standards and Internal Controls and Safeguards requirements include:

- The Chancellor must assume personal responsibility and also establish the appropriate administrative and internal control procedures for carrying out the special delegations of authority. This includes the budget, human resource classification and compensation administration, purchasing, and financial record integrity.
- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- The Chancellor shall review an annual internal audit report on expenditures authorized under budget flexibility.
- Other provisions of the legislation require the President to follow up on major audit findings

# **B. Budget Administration**

• Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, creation of new financial aid programs, and using funds appropriated for Distance Education on other initiatives without Board approval.

• Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation.

# **C.** Personnel Administration

- The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Personnel Act.
- No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.
- Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

# **D.** Purchasing

• The expenditure benchmark for the University with regard to competitive bid procedures and the bid value benchmark was increased to \$500,000.

# E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

# **F. Reporting Requirements**

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- *Fiscal Year Plan* The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year.

# **UNCG Implementation**

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carryforward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SPA salaries. One-half of these funds are redirected to the Provost or Vice Chancellor for allocation. UNCG does not allow departments to utilize the other half of lapsed SPA salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SPA position.

Any State funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if he/she deems it in the best interest of the University.

## Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS

Overhead receipts reimburse the University for Facilities and Administrative (F&A) costs, which include: laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2009-2010:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 30 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 50 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

## Executive Overview UNCG Operating Resources STUDENT FEES

This category consists of the following fees which are approved by General Administration and assessed to all students:

Student Activities Fee Athletics Fee Health Services Fee Student Facilities Fee Educational and Technology Fee

## **Student Activities Fee**

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation, and Student Facilities Maintenance and Operation.

## **Athletics Fee**

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program. The program includes the sixteen sports listed below:

Men's Sports	
Basketball Soccer Golf Tennis Cross Country Baseball Wrestling Track and Field	

Women's Sports

Basketball Soccer Golf Tennis Volleyball Softball Cross Country Track and Field

# Health Services Fee

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center. Both the Student Health Center and the Counseling and Testing Center offer comprehensive primary and preventive health care to UNCG students within the context of this University community. Executive Overview UNCG Operating Resources STUDENT FEES

## **Student Facilities Fee**

For a number of years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

## **Educational and Technology Fee**

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

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Instructions relative to requesting changes in student fee rates are normally received from UNC General Administration in August for the next academic year. Therefore, the internal decision making process must take place prior to submitting requests for rate changes to General Administration (UNC GA). The process is normally initiated in September and includes meetings with the student committee on fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. Student fees must be approved by the UNCG Board of Trustees prior to submission to UNC GA for approval by the Board of Governors.

After making decisions relative to changes in student fee rates, the Chancellor makes decisions for the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees (other than the Educational Executive Overview UNCG Operating Resources STUDENT FEES

and Technology Fee, which is included in the State Operating Budget). However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Business Affairs is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources

## Executive Overview UNCG Operating Resources UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Normally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.