

FISCAL PROFILE

2009 - 2013

The University of North Carolina at Greensboro
FISCAL PROFILE 2009 – 2013
INTRODUCTION

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Capital Facilities Foundation, Inc., the University of North Carolina at Greensboro Investment Fund, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University.

Primarily, the data presented is for fiscal years 2009 - 2013. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2004 - 2014. Additionally, budget and student data for fiscal year 2014 is presented utilizing data available as of December 2013.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Business Affairs. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

FISCAL PROFILE 2009 – 2013

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The University of North Carolina at Greensboro
STATEMENT OF NET POSITION - CONSOLIDATED
June 30, 2013

ASSETS		Affiliated Foundations & Eliminations	Consolidated
Current Assets	<u>UNCG Only</u>		
Cash and cash equivalents	\$ 88,509,767	\$ 5,263,969	\$ 93,773,735
Restricted cash and cash equivalents	23,690,871	531,956	23,264,015
Short-term investments	400,455	403,818	804,272
Restricted short-term investments	3,993,703	3,558,198	7,551,901
Receivables, net	6,844,188	1,010,689	7,854,878
Due from State of North Carolina Component Units	200,000		200,000
Inventories	497,477		497,477
Notes receivable, net	1,382,374		1,382,374
Other assets			0
Total current assets	<u>125,518,835</u>	<u>10,768,630</u>	<u>135,328,652</u>
Noncurrent Assets			
Restricted cash and cash equivalents	21,495,709	1,875,229	24,329,750
Receivables, net	513,750	62,265	576,015
Endowment investments	115,705,440	108,861,000	224,566,440
Other long-term investments	3,736,868	698,578	4,435,446
Notes receivable, net	3,827,968		3,827,968
Capital assets - nondepreciable	66,821,684	84,930,474	151,752,158
Capital assets - depreciable, net	464,411,329	4,158,324	468,569,653
Total noncurrent assets	<u>676,512,749</u>	<u>200,585,870</u>	<u>878,057,431</u>
Total assets	<u>802,031,584</u>	<u>211,354,500</u>	<u>1,013,386,084</u>
 LIABILITIES			
Current Liabilities			
Accounts payable and accrued liabilities	11,627,112	7,549,494	19,176,606
Due to primary government	10,354		10,354
Deposits payable	680,410		680,410
Funds Held for Others		119,654	119,654
Deferred revenue	2,967,664	141,213	3,108,877
Interest payable	2,337,851	101,384	2,439,235
Long-term liabilities-current portion	7,278,385		7,278,385
Total current liabilities	<u>24,901,775</u>	<u>7,911,745</u>	<u>32,813,520</u>
Noncurrent Liabilities			
Funds held for others	1,168,663	4,215	1,172,878
U.S. government grants refundable	5,084,360		5,084,360
Funds held in trust for pool participants	3,279,745		3,279,745
Long-term liabilities	215,122,444	73,302,650	288,425,094
Total noncurrent liabilities	<u>224,655,211</u>	<u>73,306,865</u>	<u>297,962,076</u>
Total liabilities	<u>249,556,986</u>	<u>81,218,610</u>	<u>330,775,596</u>
 NET POSITION	 <u>\$ 552,474,597</u>	 <u>\$ 130,135,890</u>	 <u>\$ 682,610,488</u>

The University of North Carolina at Greensboro
STATEMENT OF REVENUE, EXPENSES
and CHANGES in NET POSITION (Excluding Foundations)

For the Year Ended June 30, 2013

REVENUES

Operating Revenues

Student tuition and fees, net	\$	90,250,294
Federal grants and contracts		11,436,826
State and local grants and contracts		2,476,261
Nongovernmental grants and contracts		1,191,664
Sales and services, net		44,502,887
Interest earnings on loans		73,073
Other operating revenues		578,333
		150,509,338
Total operating revenues		150,509,338

EXPENSES

Operating Expenses

Salaries and benefits		233,428,363
Supplies and materials		20,843,124
Services		53,993,109
Scholarships and fellowships		32,314,297
Utilities		9,079,749
Depreciation		15,422,308
		365,080,950
Total operating expenses		365,080,950
Operating loss		(214,571,612)

NONOPERATING REVENUES (EXPENSES)

State appropriations		154,110,667
Noncapital grants - student financial aid		66,092,638
Noncapital gifts		6,894,486
Investment gain		12,347,928
Interest and fees on debt		(6,454,746)
Other nonoperating expenses		(1,657,525)
		231,333,448
Net nonoperating revenues		231,333,448
Loss before other revenues		16,761,836

Capital Appropriations		714,900
Capital grants		7,714,970
Capital gifts		19,200
Additions to permanent endowments		4,201,840
		29,412,746
Increase in net position		29,412,746

NET POSITION

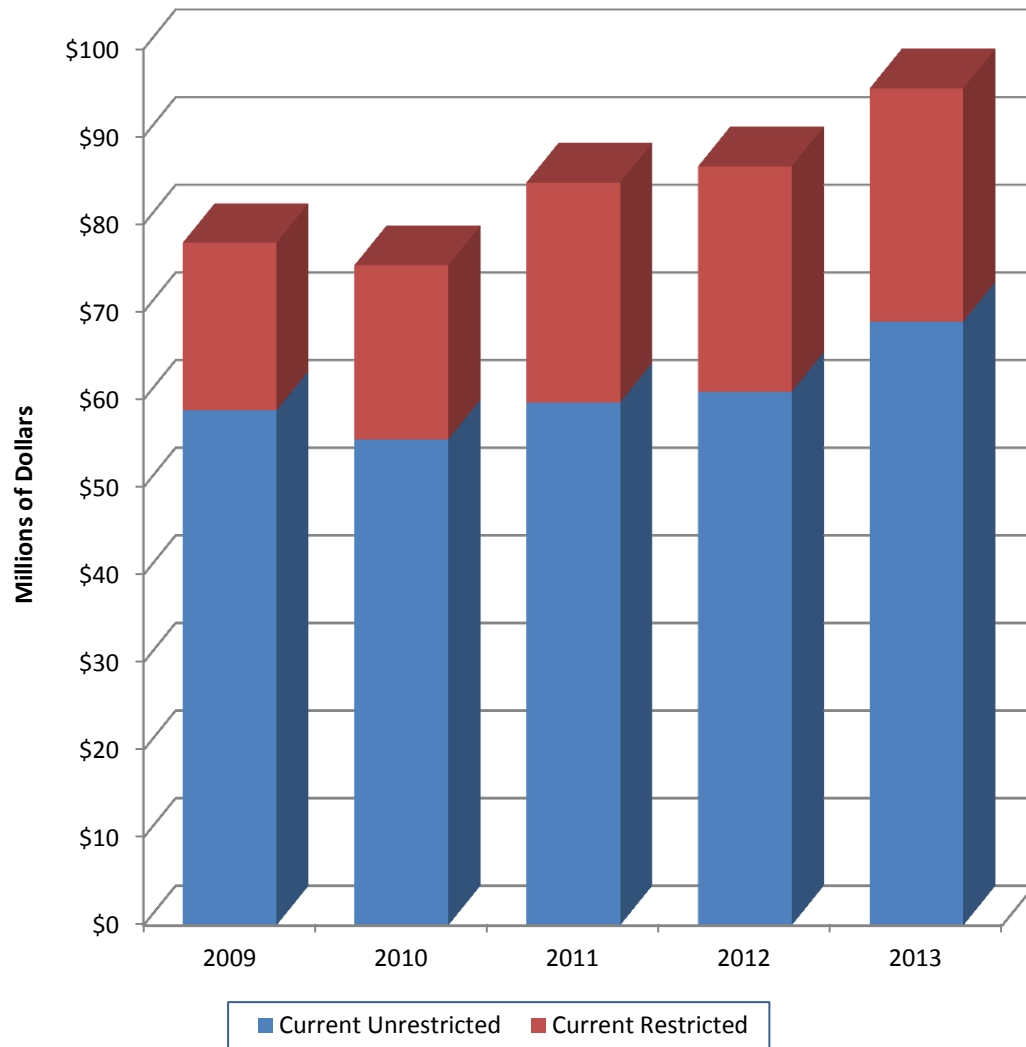
Net position-beginning of the year		523,061,851
Net position-end of the year	\$	552,474,597

The University of North Carolina at Greensboro (Excluding Foundations)
STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES
AS A PERCENTAGE OF EDUCATIONAL AND GENERAL
CASH BASIS

Years Ended June 30, 2009 - 2013

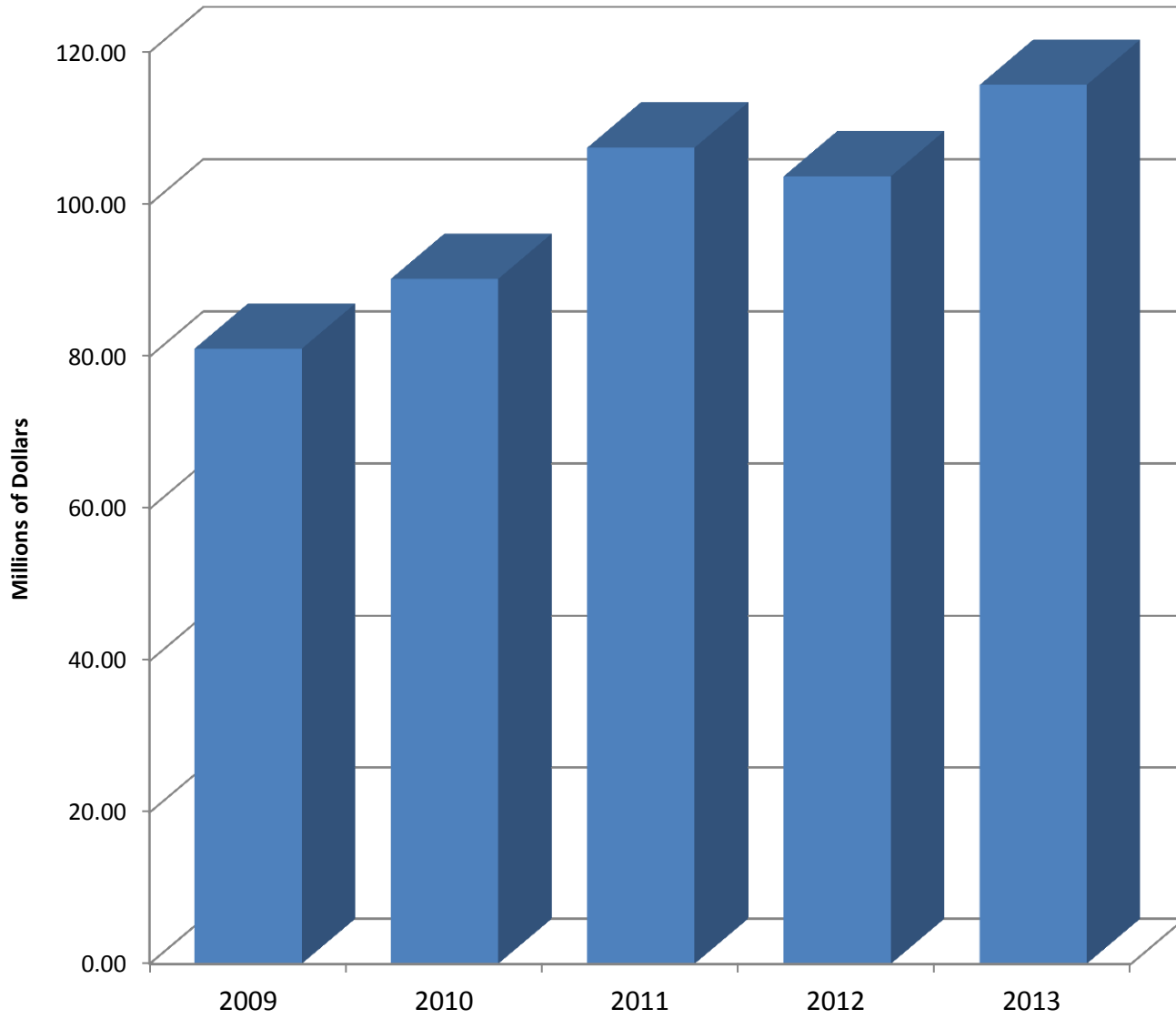
	2009		2010		2011		2012		2013	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
REVENUES:										
Educational and General										
Tuition and Fees	\$ 74,765,107	24.12	\$ 78,727,667	23.16	\$ 92,638,493	26.27	\$ 99,210,319	30.11	\$ 111,216,209	32.32
State Appropriations	138,168,464	44.57	153,904,791	45.29	153,918,851	43.64	150,359,030	45.63	154,110,667	44.78
State Aid	8,021,211	2.59	10,416,637	3.07	9,243,555	2.62	0	0.00	0	0.00
Contracts and Grants	61,548,306	19.85	78,523,243	23.10	79,937,902	22.66	62,907,492	19.09	60,416,243	17.56
Private Gifts, Grants and Contracts	15,707,863	5.07	7,701,817	2.27	7,807,314	2.21	8,559,777	2.60	9,275,352	2.70
Endowment Income	858,012	0.28	690,505	0.20	650,194	0.18	423,811	0.13	1,262,955	0.37
Sales and Services of Educational and General activities	8,356,810	2.70	8,734,346	2.57	7,638,383	2.17	7,325,105	2.22	7,349,724	2.14
Investment Income	2,422,146	0.78	1,035,091	0.30	694,477	0.20	514,906	0.16	337,622	0.10
Other Sources	150,356	0.05	122,570	0.04	167,288	0.05	205,320	0.06	118,763	0.03
Total Educational and General	<u>309,998,275</u>	<u>100.00</u>	<u>339,856,667</u>	<u>100.00</u>	<u>352,696,457</u>	<u>100.00</u>	<u>329,505,760</u>	<u>100.00</u>	<u>344,087,535</u>	<u>100.00</u>
Auxiliary Enterprises:										
Sales and Services and Other	40,042,258		42,497,723		46,037,637		43,899,281		50,199,170	
Student Fees	14,822,511		15,930,119		16,958,090		18,207,726		19,168,148	
Investment Income	1,402,229		638,102		382,673		297,793		197,419	
Total Auxiliary Enterprises	<u>56,266,998</u>		<u>59,065,944</u>		<u>63,378,400</u>		<u>62,404,800</u>		<u>69,564,737</u>	
TOTAL REVENUES	<u>366,265,273</u>		<u>398,922,611</u>		<u>416,074,857</u>		<u>391,910,560</u>		<u>413,652,272</u>	
EXPENDITURES AND MANDATORY TRANSFERS:										
Educational and General:										
Instruction	124,363,387	40.85	131,551,050	39.71	140,094,687	40.72	129,923,784	39.20	132,396,821	39.39
Research	19,672,559	6.46	21,458,770	6.48	22,985,242	6.68	21,147,127	6.38	18,783,705	5.59
Public Service	16,519,176	5.43	11,902,359	3.59	10,378,450	3.02	10,547,012	3.18	9,942,570	2.96
Libraries	8,496,577	2.79	13,628,225	4.11	12,294,150	3.57	11,059,454	3.34	11,047,567	3.29
Other Academic Support	27,064,693	8.89	29,689,875	8.96	30,978,051	9.00	33,424,568	10.09	35,646,099	10.61
Student Services	14,419,081	4.74	14,575,619	4.40	14,578,558	4.24	15,523,212	4.68	17,361,570	5.17
Institutional Support	35,766,245	11.75	36,835,543	11.12	36,711,798	10.67	34,688,297	10.47	28,996,394	8.63
Operations and Maintenance of Plant	23,411,083	7.69	23,730,460	7.16	23,957,800	6.96	24,650,422	7.44	27,802,674	8.27
Student Financial Aid	30,947,573	10.16	44,538,120	13.45	48,892,030	14.21	47,276,982	14.27	50,985,296	15.16
Mandatory Transfers	3,801,671	1.25	3,334,393	1.01	3,173,309	0.92	3,168,921	0.96	3,110,651	0.93
Total Educational and General	<u>304,462,045</u>	<u>100.00</u>	<u>331,244,414</u>	<u>100.00</u>	<u>344,044,075</u>	<u>100.00</u>	<u>331,409,779</u>	<u>100.00</u>	<u>336,073,347</u>	<u>100.00</u>
Auxiliary Enterprises and Int Service:										
Expenditures	42,291,363		44,358,057		44,312,765		47,848,444		48,707,804	
Mandatory Transfers for Debt Service	4,521,031		6,376,270		6,537,282		8,271,243		12,345,575	
Total Auxiliary Enterprises and Int Service	<u>46,812,394</u>		<u>50,734,327</u>		<u>50,850,047</u>		<u>56,119,687</u>		<u>61,053,379</u>	
TOTAL EXPENDITURES	<u>351,274,439</u>		<u>381,978,741</u>		<u>394,894,122</u>		<u>387,529,466</u>		<u>397,126,726</u>	
REVENUES OVER/(UNDER) EXPENDITURES	<u>\$ 14,990,834</u>		<u>\$ 16,943,870</u>		<u>\$ 21,180,735</u>		<u>\$ 4,381,094</u>		<u>\$ 16,525,546</u>	

The University of North Carolina at Greensboro (Excluding Foundations)
CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES
 June 30, 2009 - 2013



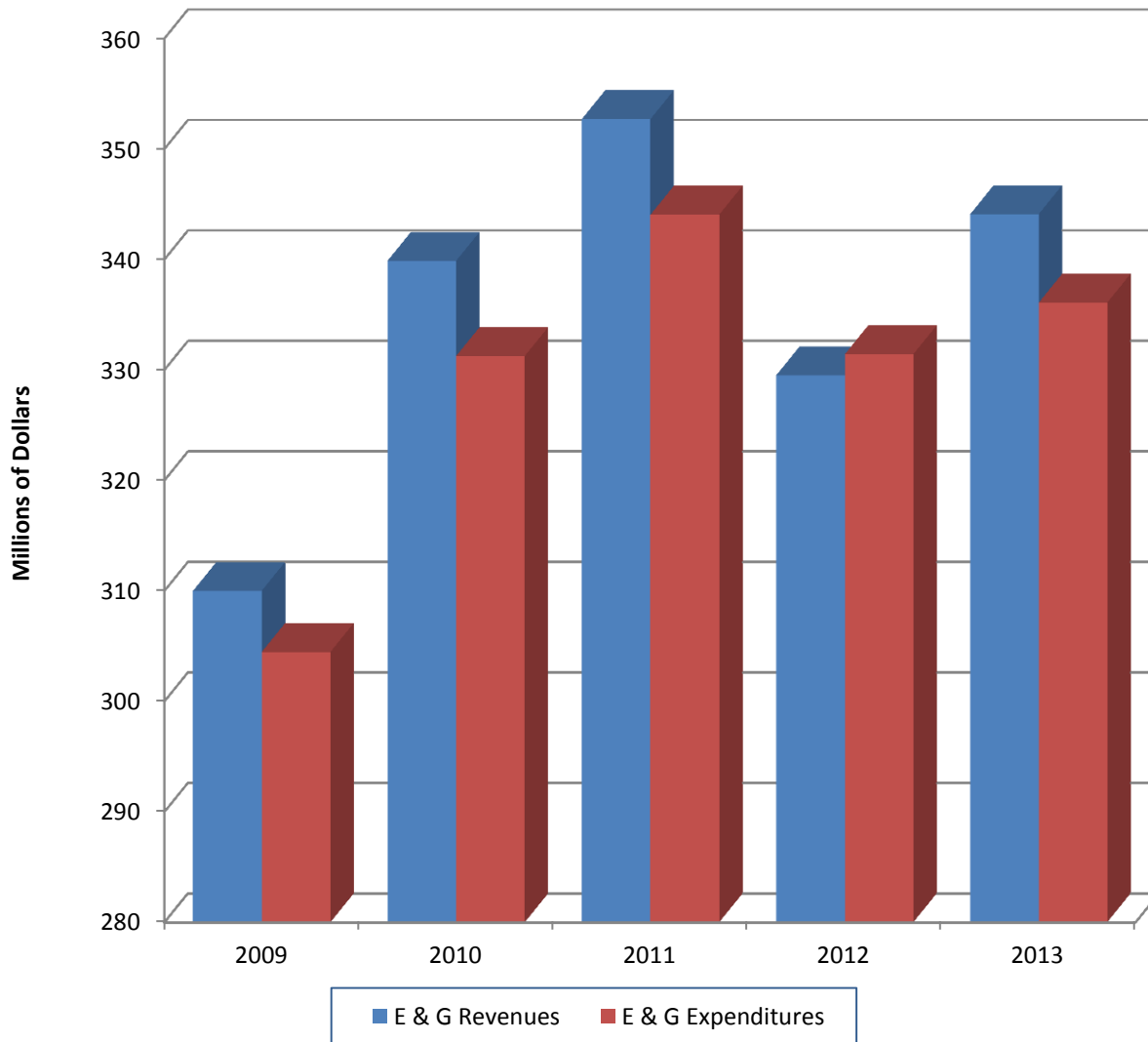
Year	Current Unrestricted	Current Restricted	Total
2009	\$ 58,761,311	\$ 19,122,917	\$ 77,884,228
2010	\$ 55,468,774	\$ 19,880,974	\$ 75,349,748
2011	\$ 59,683,527	\$ 25,082,874	\$ 84,766,401
2012	\$ 60,898,307	\$ 25,722,483	\$ 86,620,790
2013	\$ 68,935,997	\$ 26,583,130	\$ 95,519,127

The University of North Carolina at Greensboro (Excluding Foundations)
ENDOWMENT ASSETS AT MARKET VALUE
June 30, 2009 - 2013



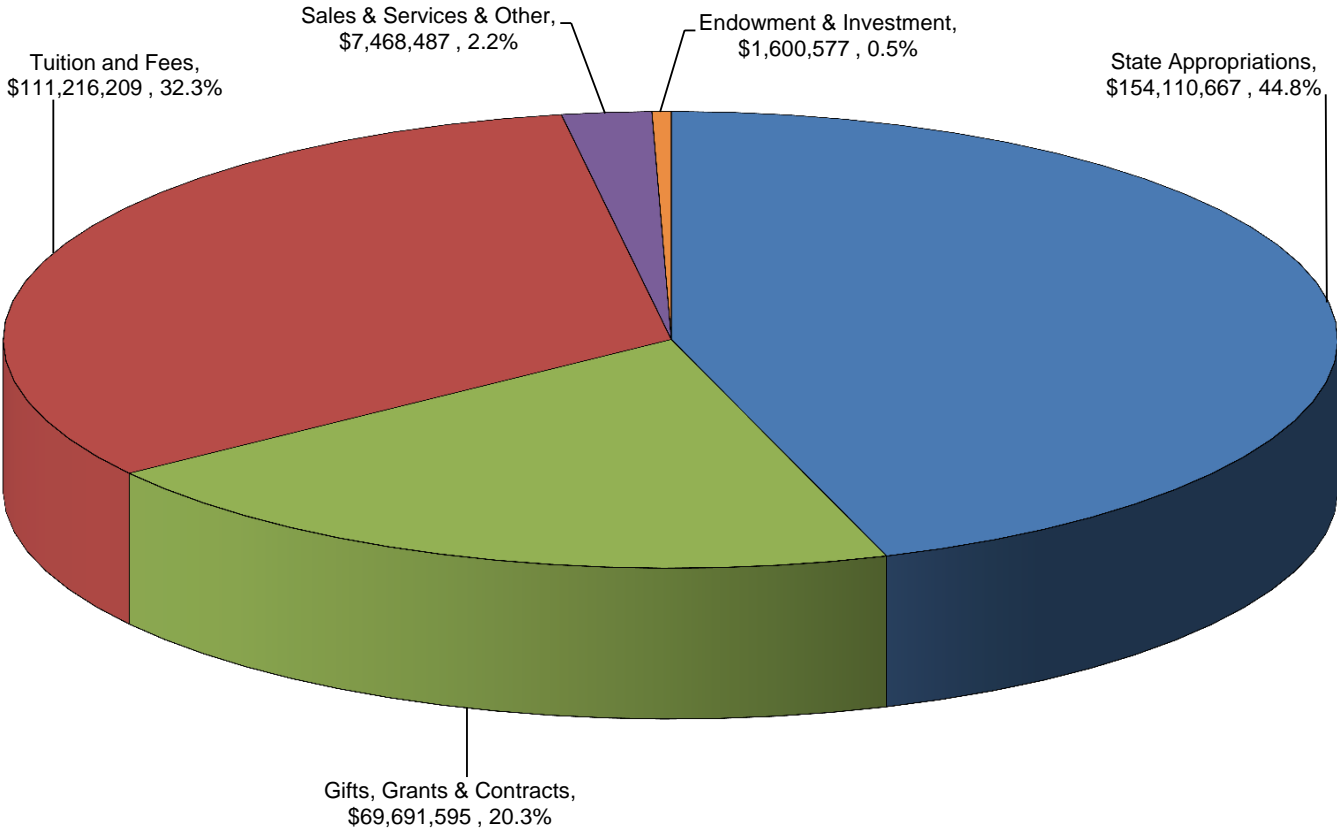
Year	Market Value
2009	\$ 81,031,785
2010	\$ 90,215,415
2011	\$ 107,460,189
2012	\$ 103,702,923
2013	\$ 115,705,440

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2009 - 2013

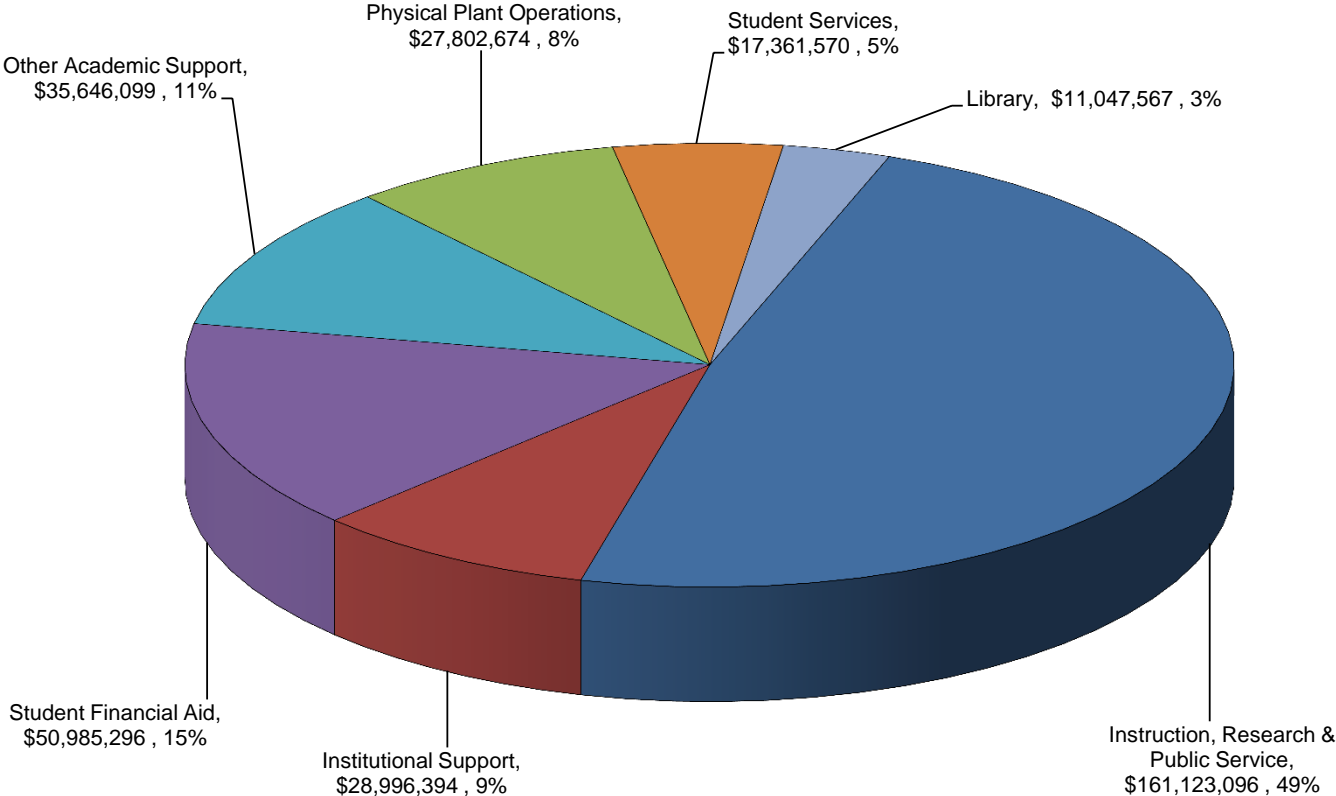


Year	E & G Revenues	E & G Expenditures
2009	\$ 309,998,275	\$ 304,462,045
2010	\$ 339,856,667	\$ 331,244,414
2011	\$ 352,696,457	\$ 344,044,075
2012	\$ 329,505,760	\$ 331,409,779
2013	\$ 344,087,535	\$ 336,073,347

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL and GENERAL REVENUES
CASH BASIS
Year Ended June 30, 2013

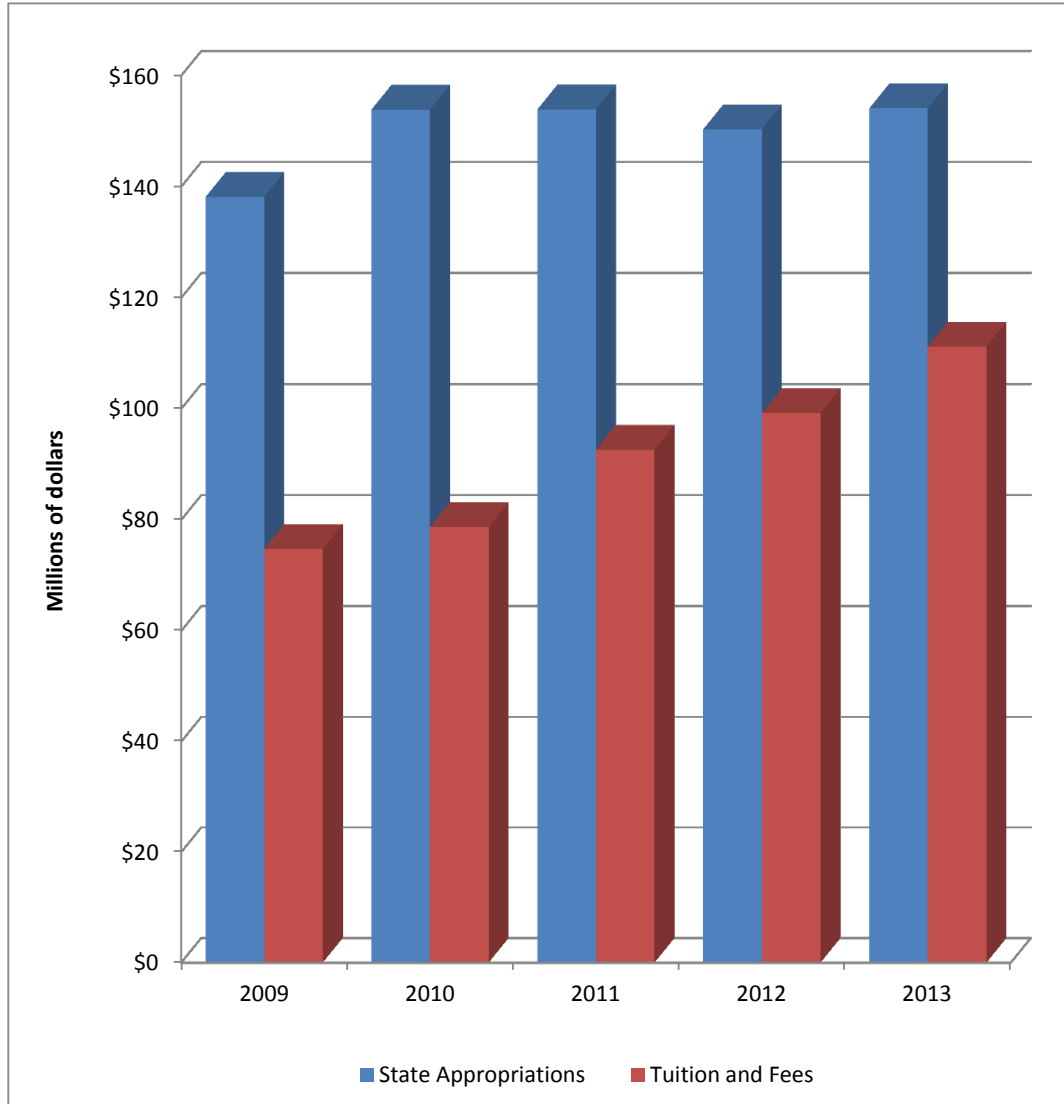


The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL EXPENDITURES
CASH BASIS
Year Ended June 30, 2013



Note: Mandatory transfers are excluded

The University of North Carolina at Greensboro (Excluding Foundations)
STATE APPROPRIATIONS and TUITION & FEES
CASH BASIS
 Years Ended June 30, 2009 - 2013

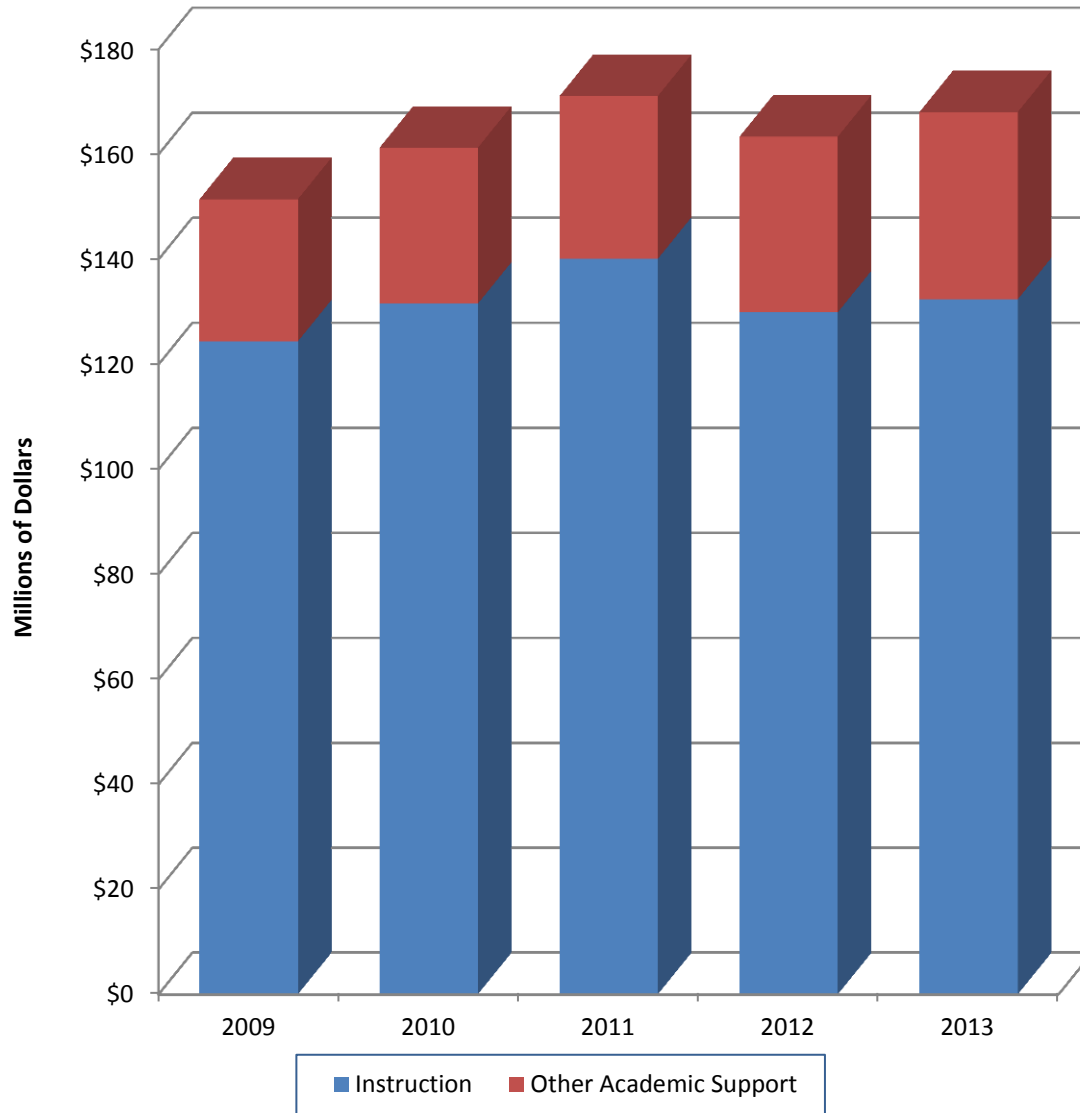


Year	State Appropriations	Tuition and Fees	Total
2009	138,168,464	74,765,107	212,933,571
2010	153,904,791	78,727,667	232,632,458
2011	153,918,851	92,638,493	246,557,344
2012	150,359,030	99,210,319	249,569,349
2013	154,110,667	111,216,209	265,326,876

Note: Auxiliary Enterprises student fees are excluded.

The University of North Carolina at Greensboro (Excluding Foundations)
INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES
CASH BASIS

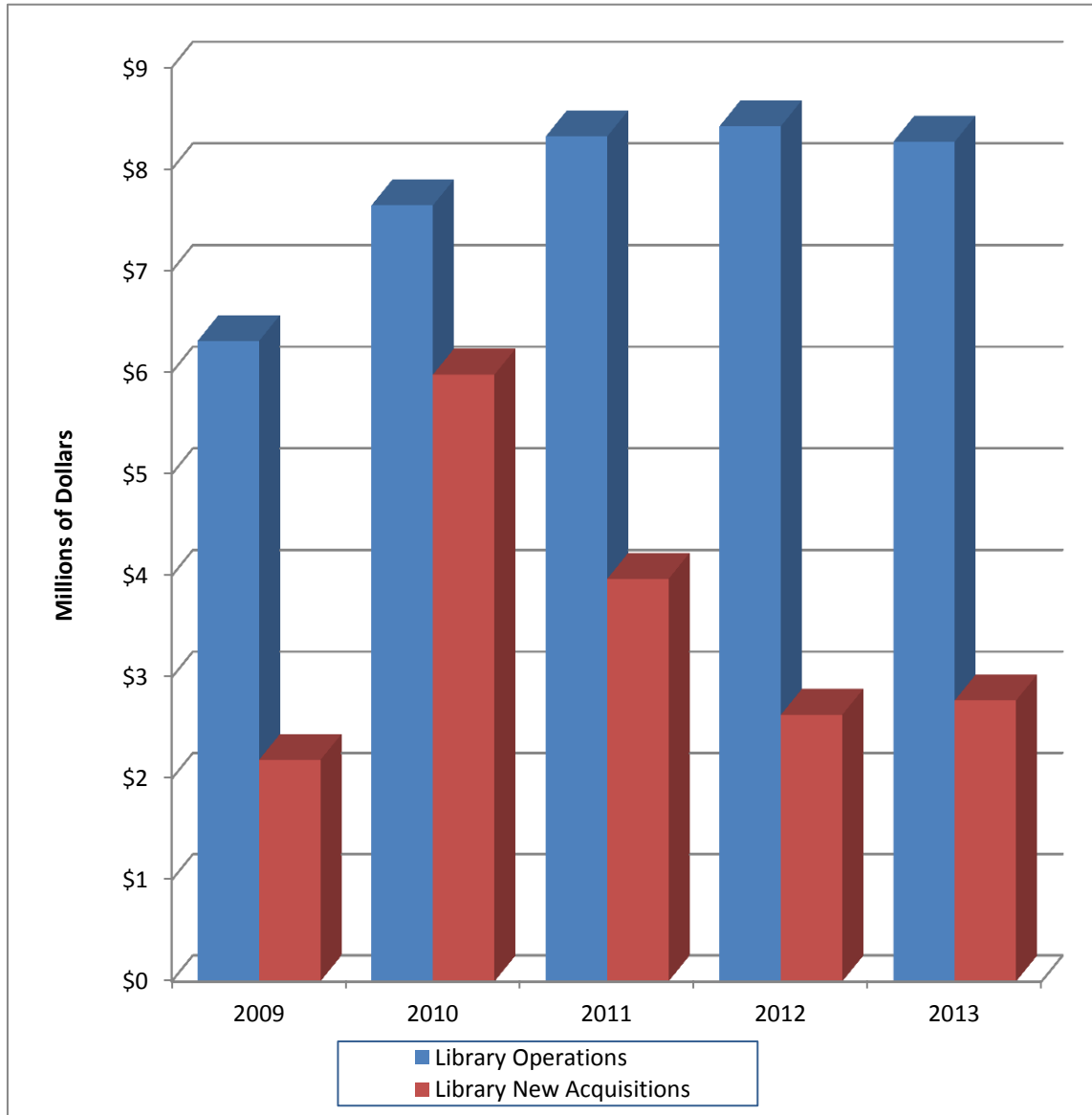
Years Ended June 30, 2009 - 2013



Year	Instruction	Other Academic Support	Total
2009	\$ 124,363,387	\$27,064,693	\$ 151,428,080
2010	\$ 131,551,050	\$29,689,875	\$ 161,240,925
2011	\$ 140,094,687	\$30,978,051	\$ 171,072,738
2012	\$ 129,923,784	\$33,424,568	\$ 163,348,352
2013	\$ 132,396,821	\$35,646,099	\$ 168,042,920

The University of North Carolina at Greensboro (Excluding Foundations)
LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES
CASH BASIS

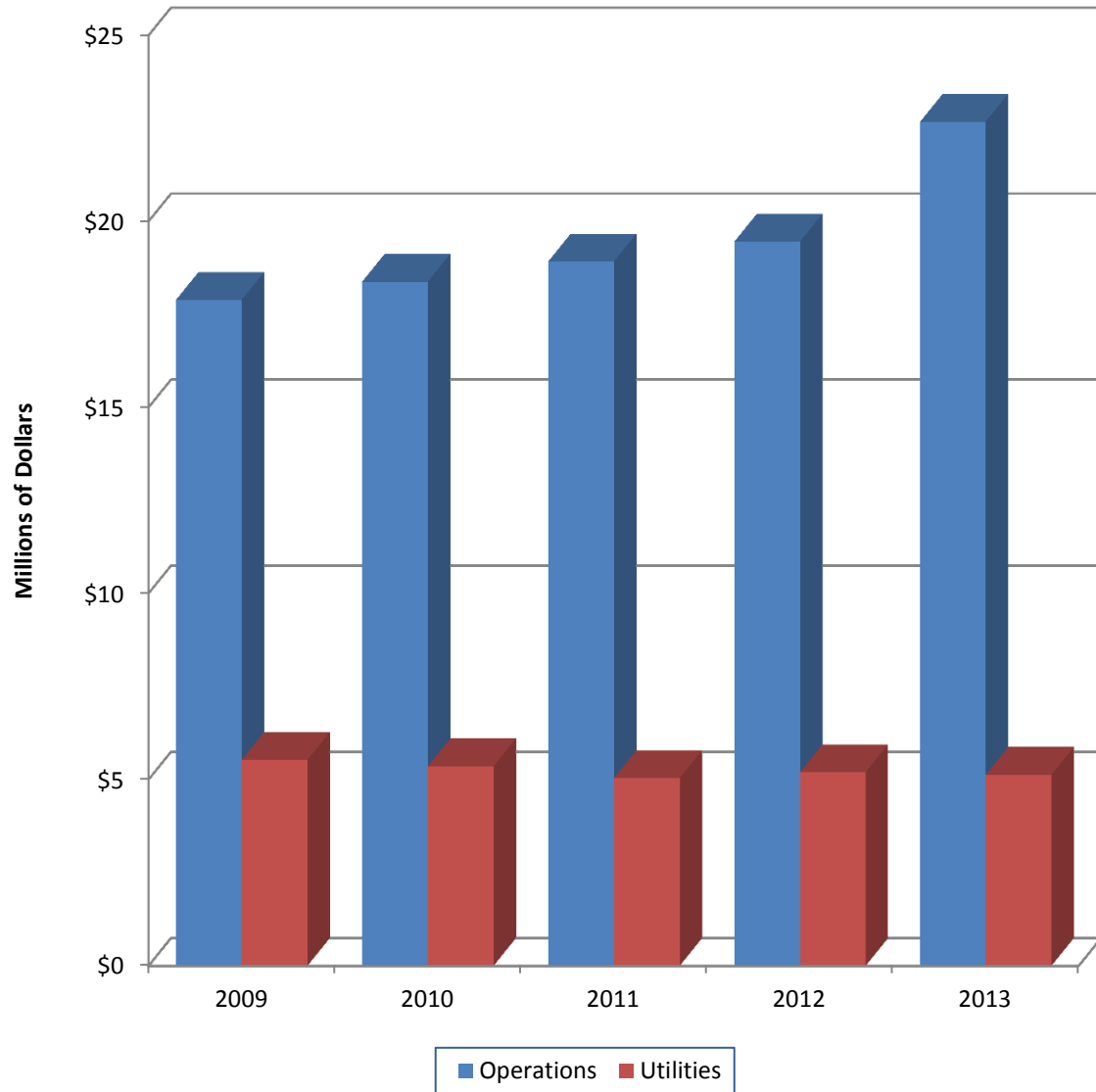
Years Ended June 30, 2009 - 2013



Year	Library		Total
	Operations	New Acquisitions	
2009	\$ 6,309,994	\$ 2,186,583	\$ 8,496,577
2010	\$ 7,646,696	\$ 5,981,529	\$13,628,225
2011	\$ 8,323,017	\$ 3,971,133	\$12,294,150
2012	\$ 8,425,436	\$ 2,634,018	\$11,059,454
2013	\$ 8,272,507	\$ 2,775,060	\$11,047,567

The University of North Carolina at Greensboro (Excluding Foundations)
UTILITIES and FACILITIES OPERATIONS EXPENDITURES
CASH BASIS

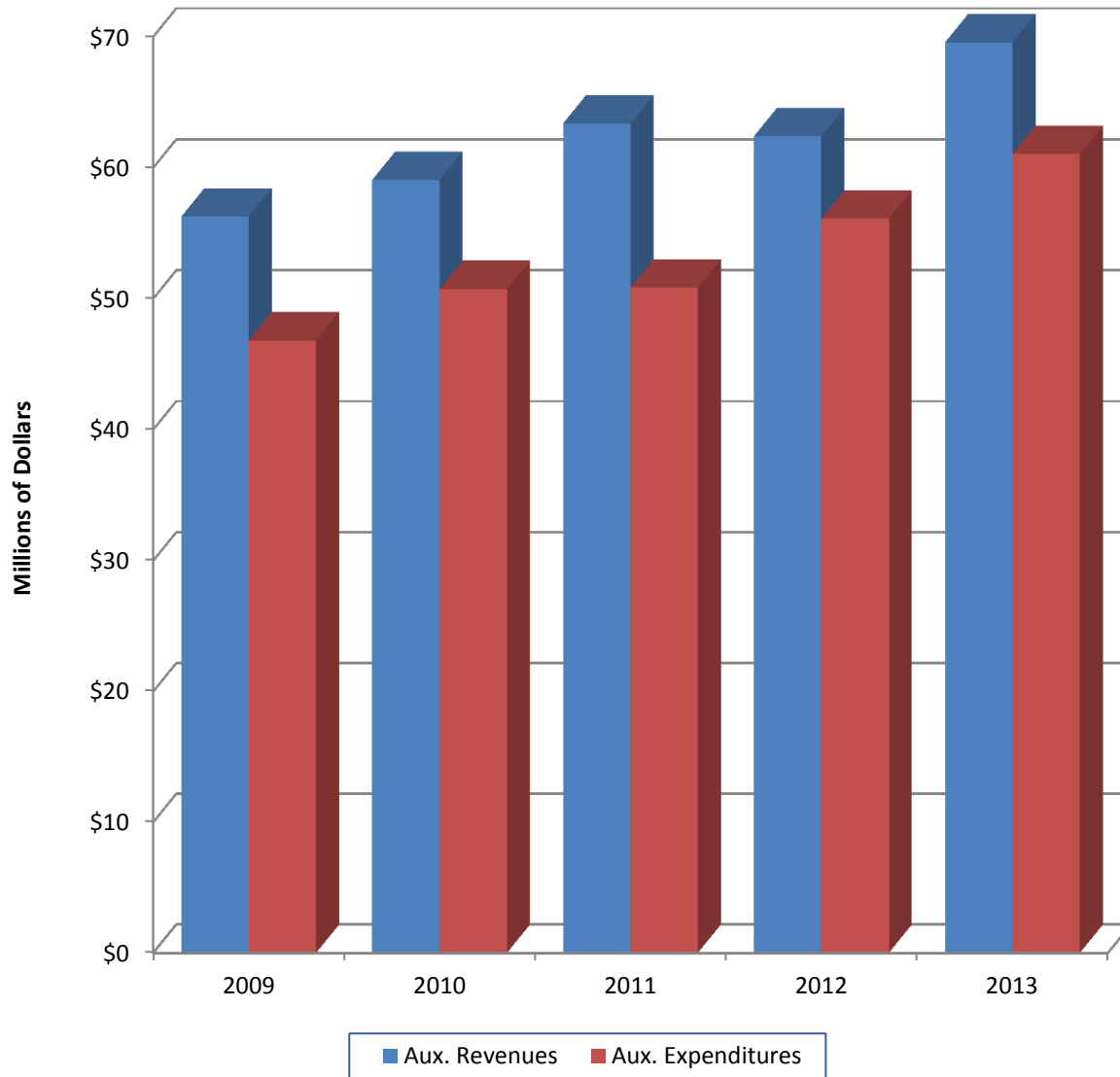
Years Ended June 30, 2009 - 2013



Year	Operations	Utilities	Total
2009	\$ 17,885,816	\$ 5,525,267	\$23,411,083
2010	\$ 18,373,529	\$ 5,356,931	\$23,730,460
2011	\$ 18,919,154	\$ 5,038,646	\$23,957,800
2012	\$ 19,453,721	\$ 5,196,701	\$24,650,422
2013	\$ 22,677,229	\$ 5,125,445	\$27,802,674

Note: Auxiliary Enterprises utilities are excluded

The University of North Carolina at Greensboro (Excluding Foundations)
AUXILIARY ENTERPRISES REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2009 - 2013



Year	Revenues	Expenditures
2009	\$ 56,266,998	\$ 46,812,394
2010	\$ 59,065,944	\$ 50,734,327
2011	\$ 63,378,400	\$ 50,850,047
2012	\$ 62,404,800	\$ 56,119,687
2013	\$ 69,564,737	\$ 61,053,379

The University of North Carolina at Greensboro
BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES
STATE OPERATING CODE 16040
 Fiscal Years 2010 - 2014

	2009-2010		2010-2011		2011-2012		2012-2013		2013-14	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Revenues	\$ 85,980,047	34.6	\$ 86,943,092	33.6	\$ 89,544,622	37.3	\$ 88,379,042	36.4	\$ 90,156,569	37.8
Appropriations	<u>162,473,965</u>	<u>65.4</u>	<u>171,957,800</u>	<u>66.4</u>	<u>150,359,032</u>	<u>62.7</u>	<u>154,110,668</u>	<u>63.6</u>	<u>148,361,000</u>	<u>62.2</u>
Expenditures	<u><u>\$ 248,454,012</u></u>	<u><u>100.0</u></u>	<u><u>\$ 258,900,892</u></u>	<u><u>100.0</u></u>	<u><u>\$ 239,903,654</u></u>	<u><u>100.0</u></u>	<u><u>\$ 242,489,710</u></u>	<u><u>100.0</u></u>	<u><u>\$ 238,517,569</u></u>	<u><u>100.0</u></u>

Note: Various Carryforwards have been excluded.

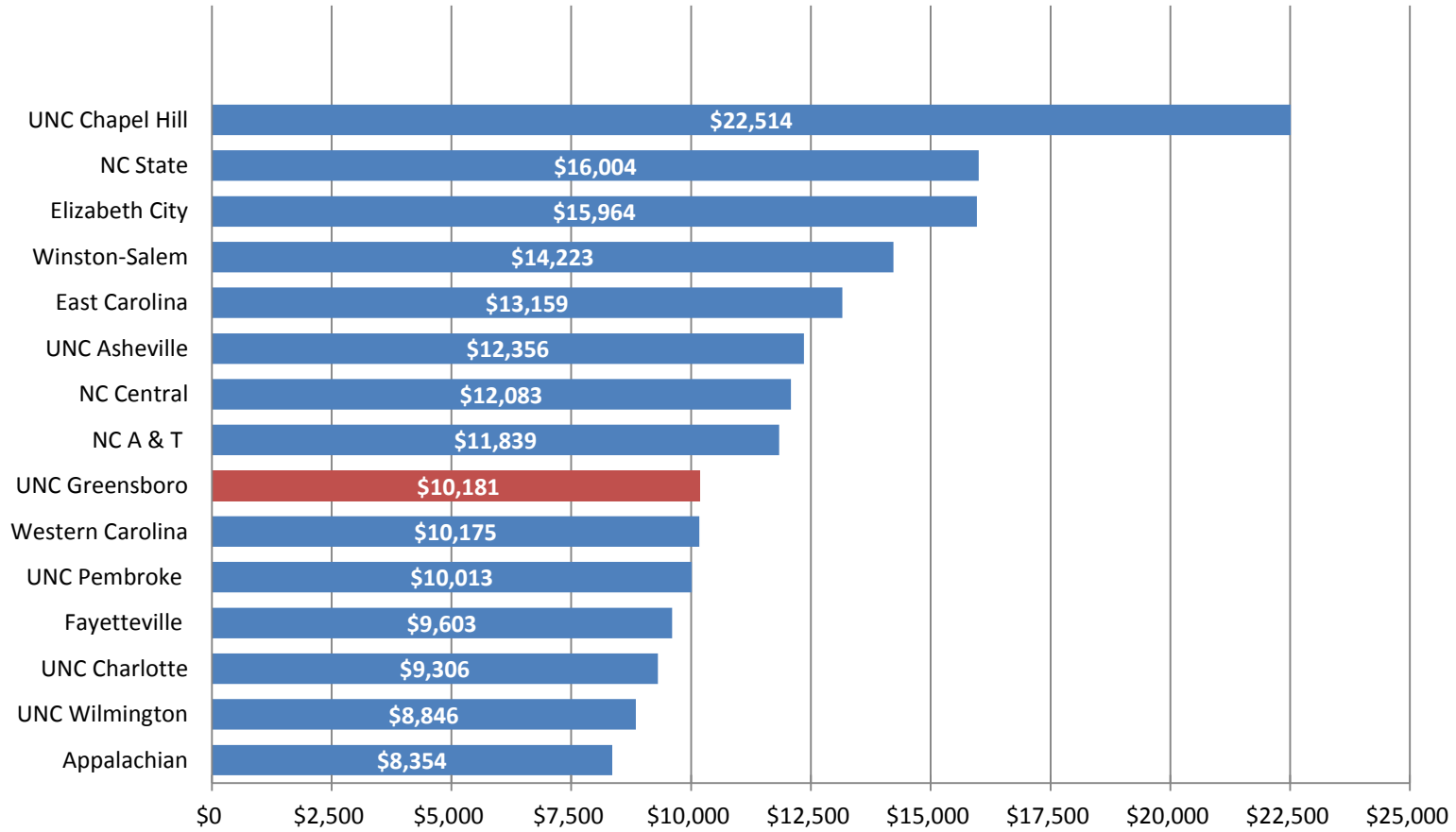
The University of North Carolina at Greensboro
BUDGETED REVENUES
BY SOURCE
STATE OPERATING CODE 16040
Fiscal Years 2010 - 2014

	2009-2010		2010-2011		2011-2012		2012-13		2013-14	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Regular Term Tuition	\$ 56,264,647	65.4	\$ 68,030,733	78.2	74,377,364	83.2	\$ 79,785,520	90.2	\$ 82,124,162	91.1
Summer Term Tuition	4,208,712	4.9	4,208,712	4.8	4,208,712	4.7	4,208,712	4.8	4,208,712	4.7
Non-Credit Extension Instruction Fees	753,032	0.9	660,515	0.8	660,515	0.7	660,515	0.7	660,515	0.7
Utilities Revenues	2,427,745	2.8	2,436,129	2.8	2,536,129	2.8	2,536,129	2.9	2,536,129	2.8
Repairs and Alterations Revenues	235,378	0.3	235,378	0.3	235,378	0.3	235,378	0.3	235,378	0.3
Application Fees	# 805,419	0.9	905,419	1.0	917,419	1.0	0	0.0	0	0.0
Library	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1
Education & Tech. and Special Fees	# 4,529,007	5.3	5,208,243	6.0	5,593,544	6.2	2,295	0.0	0	0.0
Federal C & G Adm Cost Allow	111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1
ARRA Fiscal Stabilization Funds	10,416,637	12.1		0.0		0.0		0.0		0.0
Other	6,168,672	7.2	5,087,165	5.9	844,763	0.9	779,695	0.9	220,875	0.2
Total	\$ 85,980,047	100.0	\$ 86,943,092	100.0	\$ 89,544,622	100.0	\$ 88,379,042	100.0	\$ 90,156,569	100.0
Actual Tuition	56,203,027	99.9	69,817,522	102.6	73,952,713	99.4	79,956,614	100.2	N/A	N/A
Budgeted Tuition	\$ 56,264,647	100.0	\$ 68,030,733	100.0	\$ 74,377,364	100.0	\$ 79,785,520	100.0	\$ 82,124,162	100.0
Over (Under) Realization	\$ (61,620)	(0.1)	\$ 1,786,789	2.6	\$ (424,651)	(0.6)	\$ 171,094	0.2	\$ N/A	N/A
Budgeted Enrollment FTE	14,912		15,700		15,255		15,270		15,259	
Actual Enrollment FTE	15,323		15,396		15,106		15,013		14,336	*

In Fiscal Year 2012-13, Application Fee and Education & Technology Fee budgets were moved from State Operating Code 16040 to Institutional Trust Funds.

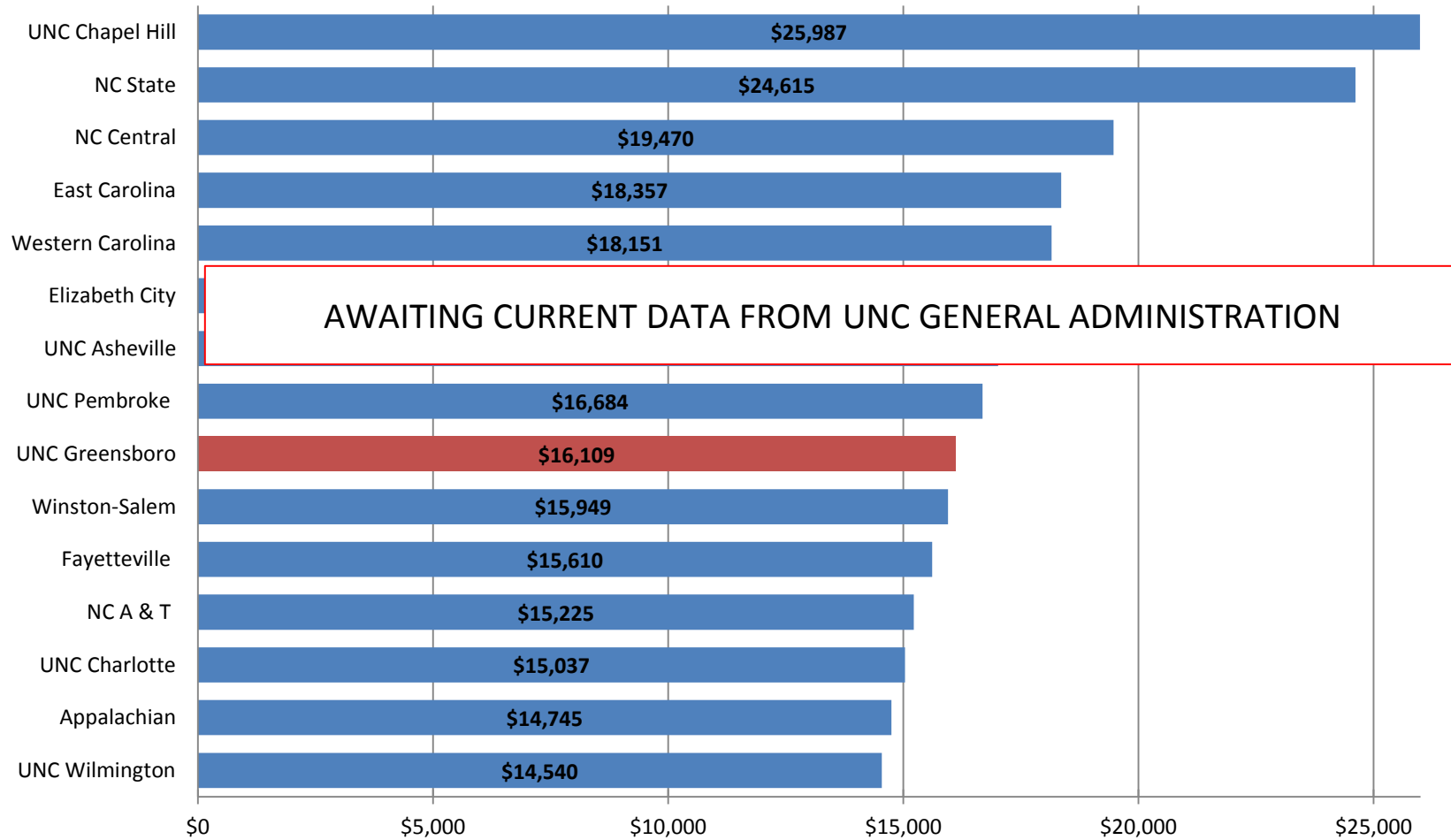
* The actual enrollment FTE for 2013-14 is an estimate.

The University of North Carolina
BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE
 2013-14



Source: UNC General Administration schedule: "Appropriations per Student (FTE), Fy 2006-07 to FY 2013-14" dated February 19, 2014.

The University of North Carolina
BUDGETED EXPENDITURES PER TOTAL STUDENT FTE
 2008-09



Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

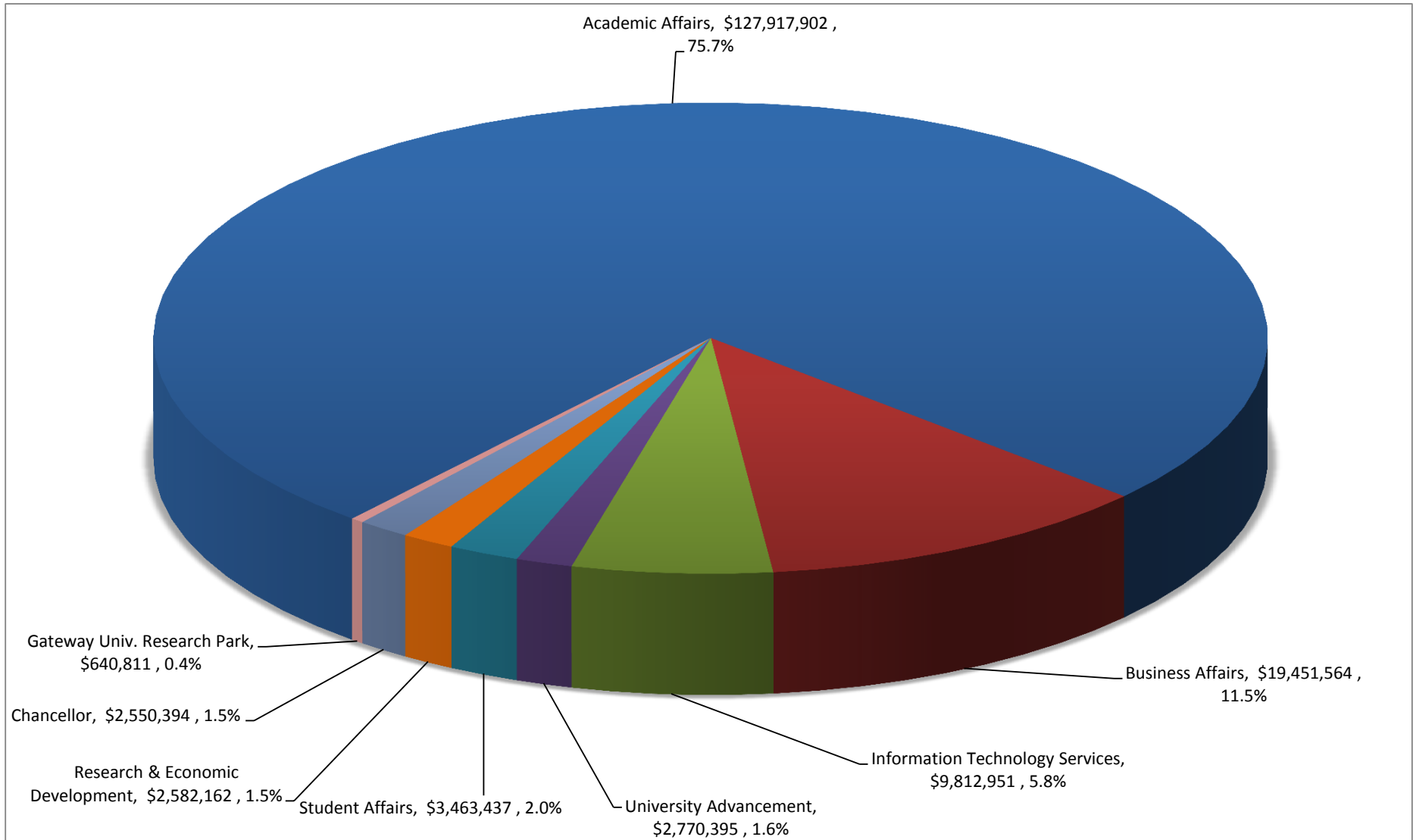
The University of North Carolina at Greensboro
Base Budget, Expansion and Reductions
 2012-13 through 2013-14

	<u>Requirements</u>	<u>Receipts</u>	<u>Appropriations</u>	<u>Positions</u>
2012-13 Beginning Base Budget	\$ 240,730,612	\$ 87,187,451	\$ 153,543,161	2,237.83
Continuation Budget Change				
Enrollment Growth	373,764	469,876	(96,112)	1.81
Building Reserves	290,031		290,031	3.80 *
Total Continuation Budget Change	663,795	469,876	193,919	5.61
Other				
Budget Reductions	(6,079,206)	-	(6,079,206)	(58.36)
Tuition Differentials	305,515	305,515	-	1.37
Campus Initiated Tuition Increase	2,627,746	2,627,746	-	1.00
Transfer Student Fees to Trust Funds	(490,019)	(490,019)	-	(6.10)
Employer Health Insurance and Retirement Increase	786,147		786,147	-
Other	(27,021)	56,000	(83,021)	-
Total Other	(2,876,838)	2,499,242	(5,376,080)	(62.09)
Flexibility Changes	-	-	-	14.07
Total 2013-14 Budget	\$ 238,517,569	\$ 90,156,569	\$ 148,361,000	2,195.42 *

Institutional Budgets:				
Benefits	\$ 43,702,163			
Financial Aid	13,641,802			
Insurance	70,986			
IT Licenses & Maintenance	1,213,072			
Utilities	8,903,204			
ESCO Debt Service	704,467			
Chancellor's Equipment Fund	303,284		(Instruction \$45,485; other \$257,799)	
Reserve for Campus Police Building	338,975 *			
Other	450,000			
Total Institutional Budgets:	69,327,953			
Departmental Budgets:	169,189,616			
Total 2013-14 Budget	\$ 238,517,569			

* Total Positions include 3.80 FTE in Campus Police Building Reserve considered an Institutional Budget.

The University of North Carolina at Greensboro
STATE OPERATING BUDGET 2013-14
SUMMARY BY DIVISION
 (Excluding Benefits and Other Institutional Budgets)



The University of North Carolina at Greensboro
STATE OPERATING BUDGET
SUMMARY BY DIVISION
2013 - 2014

Division Name	EPA	SPA	Faculty	Temp Wages	Oth Personnel	Equipment	OTP less Equip	TOTAL
Academic Affairs	\$14,457,372	\$13,952,913	\$85,751,868	\$991,352	\$552	\$4,297,492	\$8,466,353	\$127,917,902
Business Affairs	2,024,055	13,896,247		44,407	3,740	410,521	3,072,594	19,451,564
Information Technology And Planning	1,392,969	6,684,986			23,183	1,201,548	510,265	9,812,951
University Advancement	1,402,716	1,147,949		48,000	9,000	5,000	157,730	2,770,395
Student Affairs	2,211,960	754,133		52,731		20,838	423,775	3,463,437
Research & Economic Development	604,573	100,651	1,383,592	2,688	1,195		489,463	2,582,162
Chancellor	1,192,230	1,050,012		310	5,652	5,500	296,690	2,550,394
Gateway University Research Park		140,678					500,133	640,811
TOTAL	\$23,285,875	\$37,727,569	\$87,135,460	\$1,139,488	\$43,322	\$5,940,899	\$13,917,003	\$169,189,616

The University of North Carolina at Greensboro
BUDGETED EXPENDITURES BY PURPOSE
STATE OPERATING CODE 16040

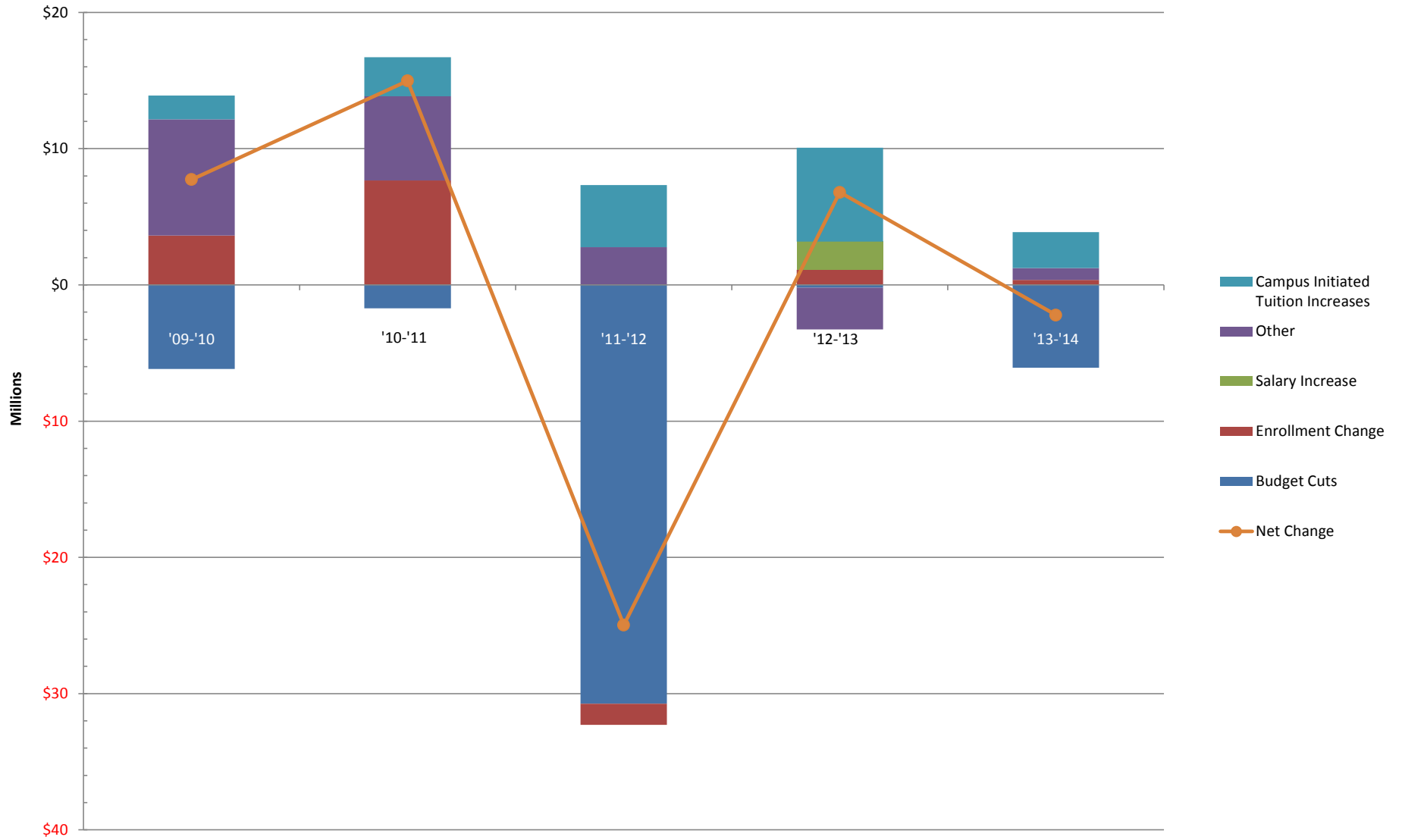
Fiscal Years 2010 - 2014

		2009-2010		2010-2011		2011-2012		2012-2013		2013-2014	
		Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
101	Regular Term Instruction	\$ 136,698,309	55.0%	\$ 142,742,054	55.1%	\$ 124,974,861	52.1%	\$ 127,412,166	52.5%	\$ 128,851,416	54.0%
102	Summer Term Instruction	4,208,712	1.7%	4,208,712	1.6%	4,208,712	1.8%	4,208,712	1.7%	4,208,712	1.8%
103	Non-Credit Extension Instruction	753,032	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%
151	Libraries	13,581,720	5.5%	12,942,961	5.0%	11,044,582	4.6%	11,091,061	4.6%	11,038,311	4.6%
152	General Academic Support	17,328,689	7.0%	19,279,198	7.4%	19,118,332	8.0%	16,031,879	6.6%	15,545,767	6.5%
160	Student Services	11,030,171	4.4%	11,928,331	4.6%	11,942,133	5.0%	13,385,145	5.5%	13,456,901	5.6%
170	Institutional Support	31,637,556	12.7%	30,349,183	11.7%	28,262,254	11.8%	27,055,244	11.2%	24,374,543	10.2%
180	Physical Plant Operations	25,734,302	10.4%	27,105,836	10.5%	27,387,918	11.4%	28,198,797	11.6%	26,739,602	11.2%
230	Student Financial Aid	7,481,521	3.0%	9,684,102	3.7%	12,304,347	5.1%	14,446,191	6.0%	13,641,802	5.7%
TOTAL		\$ 248,454,012	100.0%	\$ 258,900,892	100.0%	\$ 239,903,654	100.0%	\$ 242,489,710	100.0%	\$ 238,517,569	100.0%

The University of North Carolina at Greensboro
BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES
STATE OPERATING CODE 16040
 Fiscal Years 2010 - 2014

	Revised Budget at June 30th								Original Budget	
	2009-2010		2010-2011		2011-2012		2012-2013		2013-2014	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EPA Academic Salaries	\$ 80,295,156	32.3%	\$ 96,042,927	37.2%	\$ 81,138,328	33.8%	\$ 82,403,771	33.9%	\$ 87,135,460	36.5%
EPA Regular Salaries	20,991,022	8.4%	23,298,712	9.0%	22,158,540	9.2%	23,562,196	9.7%	23,285,875	9.8%
SPA Regular Salaries	37,795,789	15.2%	40,137,984	15.5%	37,091,855	15.5%	37,020,192	15.3%	37,727,569	15.8%
Employee Benefits	32,616,107	13.1%	41,490,741	16.1%	38,279,438	16.0%	39,278,923	16.2%	43,702,163	18.3%
Other Personnel	4,195,061	1.7%	3,442,010	1.3%	4,582,034	1.9%	2,490,296	1.0%	1,182,810	0.5%
Total Personnel Compensation	\$ 175,893,135	70.7%	\$ 204,412,374	79.1%	\$ 183,250,195	76.4%	\$ 184,755,378	76.1%	\$ 193,033,877	80.9%
Supplies	7,904,144	3.2%	6,496,617	2.5%	5,737,275	2.4%	4,894,760	2.0%	4,494,645	1.9%
Utilities	8,110,812	3.3%	8,645,938	3.3%	7,782,191	3.2%	7,965,272	3.3%	8,904,049	3.7%
Purchased Contractual Services	3,856,574	1.6%	2,164,937	0.8%	5,051,516	2.1%	4,988,054	2.1%	1,916,988	0.8%
Purchased Services	10,698,003	4.2%	11,054,356	4.3%	8,926,871	3.7%	11,133,387	4.6%	7,282,010	3.1%
General Travel	1,455,754	0.6%	1,111,955	0.4%	1,812,200	0.8%	1,839,412	0.8%	789,435	0.3%
Other Operating	993,572	0.4%	2,612,017	1.0%	1,284,494	0.5%	1,479,801	0.6%	924,203	0.4%
Academic Services	254,114	0.1%	179,889	0.1%	193,418	0.1%	135,002	0.1%	126,839	0.1%
Library Books and Journals	6,684,983	2.7%	4,630,982	1.8%	3,198,292	1.3%	3,306,118	1.4%	3,444,754	1.4%
Property, Plant & Equipment	15,599,001	6.3%	6,511,353	2.5%	7,798,791	3.3%	5,538,238	2.3%	2,558,525	1.1%
Aids and Grants	7,164,402	2.9%	9,684,102	3.7%	12,058,485	5.0%	14,206,733	5.8%	13,641,802	5.7%
Transfers and Other	9,839,518	4.0%	1,396,372	0.5%	2,809,926	1.2%	2,247,555	0.9%	1,400,442	0.6%
Total Non-Salary	\$ 72,560,877	29.3%	\$ 54,488,518	20.9%	\$ 56,653,459	23.6%	\$ 57,734,332	23.9%	\$ 45,483,692	19.1%
	\$248,454,012	100.0%	\$ 258,900,892	100.0%	\$ 239,903,654	100.0%	\$ 242,489,710	100.0%	\$ 238,517,569	100.0%

The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
 Fiscal Years 2010 - 2014



The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
 Fiscal Years 2010 - 2014

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>
Enrollment Change	\$ 3,622,251	\$ 7,670,707	\$ (1,552,387)	\$ 1,119,943	\$ 373,764
Salary Increases	-	-	-	2,050,919	-
Campus Initiated Tuition Increases	1,738,735	2,858,862	4,561,696	6,895,803	2,627,746
Budget Cuts	(6,166,555)	(1,726,141)	(30,747,102)	(204,676)	(6,079,206)
Other	<u>8,537,078</u>	<u>6,177,275</u>	<u>2,772,186</u>	<u>(3,066,662)</u>	<u>864,653</u>
Total	<u><u>\$ 7,731,509</u></u>	<u><u>\$ 14,980,703</u></u>	<u><u>\$ (24,965,607)</u></u>	<u><u>\$ 6,795,327</u></u>	<u><u>\$ (2,213,043)</u></u>

The University of North Carolina at Greensboro
State Operating Budget

BUDGETED SALARIES and FTE BY DIVISION

2013-14

Division	EPA Administrative		SPA *		Faculty	
	Budget	FTE	Budget	FTE	Budget	FTE
Academic Affairs:						
Arts & Sciences	\$ 591,419	9.5	\$ 2,667,886	65.2	\$ 33,183,299	413.9
Business & Economics	1,065,825	13.3	932,983	24.0	11,008,797	94.6
Education	626,163	11.8	659,618	16.5	8,567,176	97.7
Music Theatre Dance	366,472	5.6	805,504	19.2	7,273,337	88.4
Nursing	257,052	2.9	560,757	15.0	4,117,991	55.0
Health and Human Sciences	739,166	9.9	1,007,776	27.3	11,492,260	134.4
Graduate Studies	233,646	2.6	649,379	15.0	2,750,989	18.0
Division of Continual Learning	1,197,652	22.6	711,448	16.0	2,595,218	34.3
Provost & Other	9,379,977	143.0	5,957,562	142.6	4,762,801	58.4
Subtotal	<u>\$ 14,457,372</u>	<u>221.2</u>	<u>\$ 13,952,913</u>	<u>340.8</u>	<u>\$ 85,751,868</u>	<u>994.8</u>
Total Academic Affairs	<u>\$ 14,457,372</u>	<u>221.2</u>	<u>\$ 13,952,913</u>	<u>340.8</u>	<u>\$ 85,751,868</u>	<u>994.8</u>
Information Technology and Planning	1,392,969	10.3	6,684,986	93.0		
Total Administration & Planning	<u>\$ 1,392,969</u>	<u>10.3</u>	<u>\$ 6,684,986</u>	<u>93.0</u>		
University Advancement	1,402,716	18.2	1,147,949	25.8		
Total University Advancement	<u>\$ 1,402,716</u>	<u>18.2</u>	<u>\$ 1,147,949</u>	<u>25.8</u>		
Student Affairs	2,211,960	36.6	754,133	18.5		
Total Student Affairs	<u>\$ 2,211,960</u>	<u>36.6</u>	<u>\$ 754,133</u>	<u>18.5</u>		
Business Affairs:						
Institutional Support	1,536,971	12.5	5,015,325	104.6		
Physical Plant	487,084	5.0	8,880,922	255.8		
Total Business Affairs	<u>\$ 2,024,055</u>	<u>17.5</u>	<u>\$ 13,896,247</u>	<u>360.4</u>		
Chancellor	1,192,230	8.6	1,050,012	21.6		
Total Chancellor	<u>\$ 1,192,230</u>	<u>8.6</u>	<u>\$ 1,050,012</u>	<u>21.6</u>		
Gateway University Research Park	\$ -	0.0	\$ 140,678	3.0		
Research & Economic Development	\$ 604,573	8.6	\$ 100,651	2.3	\$ 1,383,592	10.6
TOTAL OF ALL DIVISIONS	<u>\$ 23,285,875</u>	<u>321.0</u>	<u>\$ 37,727,569</u>	<u>865.2</u>	<u>\$ 87,135,460</u>	<u>1,005.4</u>

* Not included in SPA Salaries is \$116,461 / 3.8 FTE in Campus Police Building Reserve considered an Institutional Budget.

The University of North Carolina at Greensboro
SALARY INCREASES
for Fiscal Years 2005 - 2014

Year	Faculty				EPA Non-Faculty		SPA			
	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus
2004-05 ⁽¹⁾	2.5+2.8		5.30		2.5+2.0		Greater of \$1,000/person or 2.50		Greater of \$1,000/person or 2.50	
2005-06 ⁽²⁾	2.0+0.3		2.03		2.0+0.1	5 days bonus leave	Greater of \$825/person or 2.00		Greater of \$825/person or 2.00	5 days bonus leave
2006-07 ⁽³⁾	6.0+1.3		7.30		6.0+1.3		5.50		5.50	
2007-08 ⁽⁴⁾	4.0 + 1.4 + .6		6.00		4.00		4.00		4.00	
2008-09 ⁽⁵⁾	3.0 + 2.0		5.00		3.00		Greater of \$1,100/person or 2.75		Greater of \$1,100/person or 2.75	
2009-10 ⁽⁶⁾	0.00		0.00				0.00		0.00	
2010-11 ⁽⁶⁾	0.00		0.00				0.00		0.00	
2011-12 ⁽⁶⁾	0.00		0.00				0.00		0.00	
2012-13 ⁽⁷⁾	1.20		1.20		1.20	5 days bonus leave	1.20		1.20	5 days bonus leave
2013-14 ⁽⁸⁾	0.00		0.00			5 days bonus leave	0.00		0.00	5 days bonus leave

Note: All amounts in % unless otherwise noted

⁽¹⁾ In 2004-05 in addition to the Legislative salary increase funds of 2.5%, Faculty increases of 2.8% and Non-Faculty EPA increases of 2.0% (totaling \$2,110,109 including benefits) were provided by a campus based tuition increase.

⁽²⁾ In 2005-06 in addition to the Legislative salary increase funds of 2%, Faculty and Non-Faculty EPA increases (approximately .3% and .1% respectively) in the amount of \$316,026 including benefits were provided by a campus based tuition increase.

⁽³⁾ In 2006-07 in addition to the Legislative salary increase funds of 6%, Faculty and Non-Faculty EPA increases (approximately 1.3%) in the amount of \$1,312,911 including benefits were provided by a campus based tuition increase.

⁽⁴⁾ In 2007-08, in addition to the Legislative salary increase funds of 4%, the General Assembly also provided Faculty increases of 1.4%. A campus based tuition increase of \$560,629 including benefits (approximately .6%) also was provided.

⁽⁵⁾ In 2008-09, a campus based tuition increase of \$683,880 provided Faculty salary increases and benefits of \$683,880 (approximately 2%).

⁽⁶⁾ In 2009-10, 2010-11, 2011-12, and 2013-14, no Legislative salary increase funds were available.

⁽⁷⁾ In 2012-13, the Legislature granted a 1.2% salary increase across-the-board plus 5 days of bonus leave which must be used by 6/30/2013.

⁽⁸⁾ In 2013-14, the Legislature granted 5 days of bonus leave which must be used by 6/30/2014.

The University of North Carolina at Greensboro
FULL-TIME WORK FORCE BY GENDER
ALL FUND SOURCES
For Years 2003, 2008, 2011, 2012 and 2013

Occupational Activity Group	Fall 2003			Fall 2008			Fall 2011			Fall 2012			Fall 2013 (A)			Percent Female				
	M	F	T	M	F	T	M	F	T	M	F	T	M	F	T	2003	2008	2011	2012	2013
Faculty																				
Instructional Faculty Tenured	198	119	317	220	135	355	252	184	436	257	184	441				37.5%	38.0%	42.2%	41.7%	
Instructional Faculty Untenured, On Track	88	86	174	85	103	188	56	86	142	48	76	124				49.4%	54.8%	60.6%	61.3%	
Other Instructional Faculty, Not On Track	67	148	215	95	158	253	83	145	228	82	173	255				68.8%	62.5%	63.6%	67.8%	
Faculty Total	353	353	706	400	396	796	391	415	806	387	433	820	365	425	790	50.0%	49.7%	51.5%	52.8%	53.8%
Staff																				
EPA Staff																				
Executive/Administrative/Managerial	68	80	148	115	179	294	63	69	132	56	62	118				54.1%	60.9%	52.3%	52.5%	
Other Professional (includes librarians)	89	124	213	92	156	248	166	306	472	163	274	437				58.2%	62.9%	64.8%	62.7%	
EPA Staff Subtotal	157	204	361	207	335	542	229	375	604	219	336	555	227	369	596	56.5%	61.8%	62.1%	60.5%	61.9%
SPA Staff																				
Executive/Administrative/Managerial	3	3	6	1	1	2	0	0	0	0	0	0				50.0%	50.0%	-	-	
Other Professional (includes librarians)	88	97	185	147	115	262	114	134	248	111	148	259				52.4%	43.9%	54.0%	57.1%	
Non-Professional Staff																				
Secretarial/Clerical	36	311	347	49	378	427	30	302	332	29	274	303				89.6%	88.5%	91.0%	90.4%	
Technical/Paraprofessional	77	109	186	54	122	176	98	136	234	94	139	233				58.6%	69.3%	58.1%	59.7%	
Skilled Crafts	91	5	96	100	6	106	94	5	99	98	4	102				5.2%	5.7%	5.1%	3.9%	
Service/Maintenance	122	88	210	150	98	248	149	88	237	150	87	237				41.9%	39.5%	37.1%	36.7%	
SPA Staff Subtotal	417	613	1,030	501	720	1,221	485	665	1,150	482	652	1,134	467	625	1,092	59.5%	59.0%	57.8%	57.5%	57.2%
Staff Total	574	817	1,391	708	1,055	1,763	714	1,040	1,754	701	988	1,689	694	994	1,688	58.7%	59.8%	59.3%	58.5%	58.9%
GRAND TOTALS	927	1,170	2,097	1,108	1,451	2,559	1,105	1,455	2,560	1,088	1,421	2,509	1,059	1,419	2,478	55.8%	56.7%	56.8%	56.6%	57.3%

M = Male
F = Female
T = Total

Source of Fall 2003, 2008, 2011 and 2012: Fact Book - EPA/SPA Staff Tables, "UNCG Full-Time by 10 Year Trend & Gender (IPEDS)" maintained by Institutional Research

Source of Fall 2013: UNCG Full-Time Work Force by SOC Job Title and Gender provided by Institutional Research

(A): For Fall 2013, required data for IPEDS reporting shifted from Occupational Activity Group classification to Standard Occupational Classification (SOC).
See the following page for 2013 data with SOC job titles.

The University of North Carolina at Greensboro
UNCG FULL-TIME SPA WORK FORCE BY SOC JOB TITLE AND GENDER
ALL FUND SOURCES
For 2013

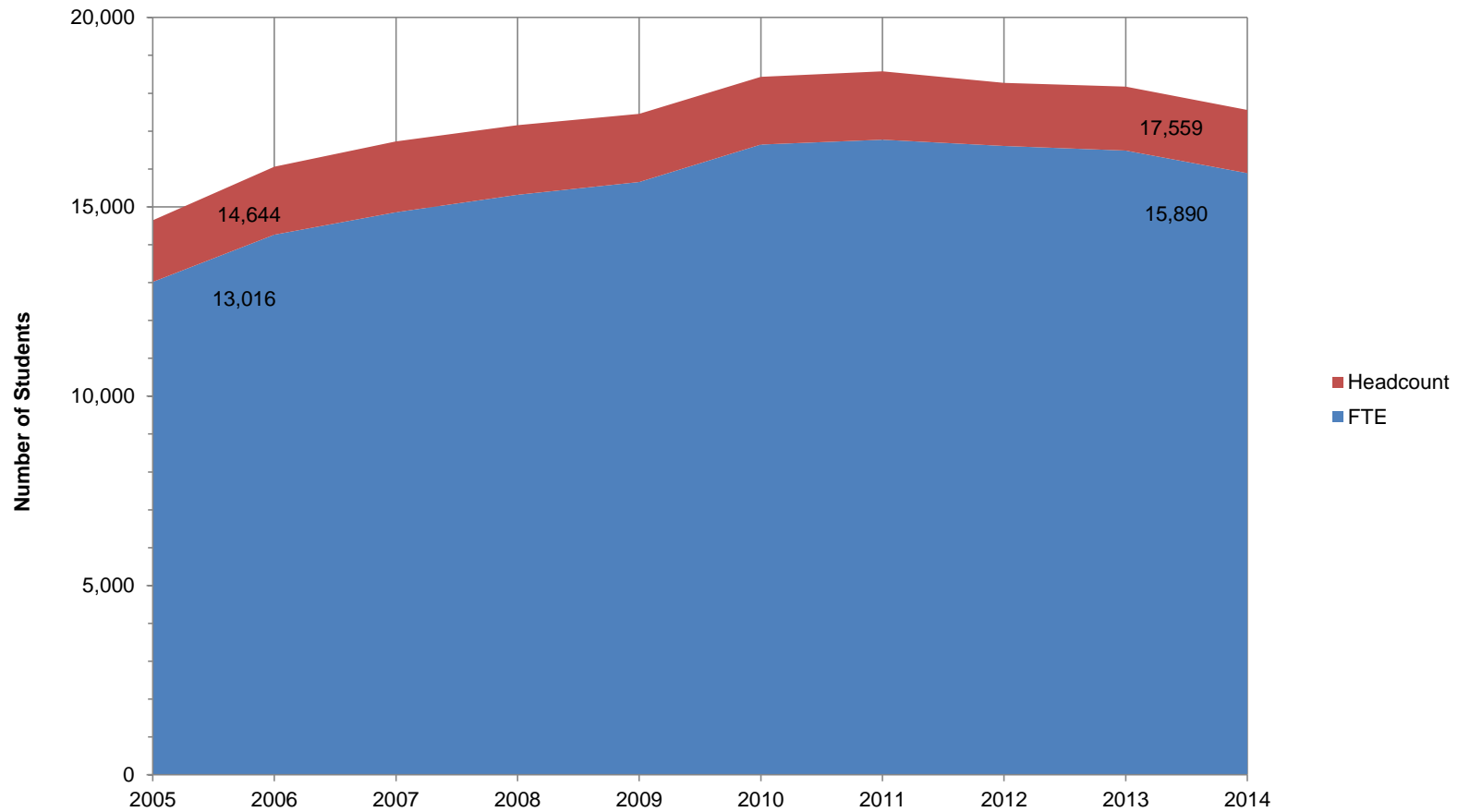
EPA / SPA	SOC Job Title	M	F	T	Percent Female
EPA Faculty	Education, Training, and Library Occupations	365	425	790	53.8%
EPA Non-Faculty	Architecture and Engineering Occupations	1	1	2	50.0%
	Arts, Design, Entertainment, Sports, and Media Occupations	25	15	40	37.5%
	Business and Financial Operations Occupations	27	51	78	65.4%
	Community and Social Service Occupations	5	9	14	64.3%
	Computer and Mathematical Occupations	11	9	20	45.0%
	Education, Training, and Library Occupations	62	141	203	69.5%
	Healthcare Practitioners and Technical Occupations	4	4	8	50.0%
	Installation, Maintenance, and Repair Occupations	1	1	2	50.0%
	Legal Occupations	1	1	2	50.0%
	Life, Physical, and Social Science Occupations	20	72	92	78.3%
	Management Occupations	63	54	117	46.2%
	Office and Administrative Support Occupations	-	1	1	100.0%
	Personal Care and Service Occupations	6	10	16	62.5%
	Protective Service Occupations	1	-	1	0.0%
EPA Non-Faculty Subtotal		227	369	596	61.9%
EPA Total		592	794	1,386	57.3%
SPA	Architecture and Engineering Occupations	10	4	14	28.6%
	Arts, Design, Entertainment, Sports, and Media Occupations	16	11	27	40.7%
	Building and Grounds Cleaning and Maintenance Occupations	89	76	165	46.1%
	Business and Financial Operations Occupations	31	104	135	77.0%
	Community and Social Service Occupations	1	3	4	75.0%
	Computer and Mathematical Occupations	101	39	140	27.9%
	Construction and Extraction Occupations	20	1	21	4.8%
	Education, Training, and Library Occupations	6	40	46	87.0%
	Food Preparation and Serving Related Occupations	15	1	16	6.3%
	Healthcare Practitioners and Technical Occupations	5	13	18	72.2%
	Healthcare Support Occupations	3	4	7	57.1%
	Installation, Maintenance, and Repair Occupations	49	17	66	25.8%
	Legal Occupations	-	2	2	100.0%
	Life, Physical, and Social Science Occupations	10	42	52	80.8%
	Management Occupations	1	1	2	50.0%
	Office and Administrative Support Occupations	33	253	286	88.5%
	Personal Care and Service Occupations	27	4	31	12.9%
	Production Occupations	9	-	9	0.0%
	Protective Service Occupations	33	8	41	19.5%
	Sales and Related Occupations	-	2	2	100.0%
	Transportation and Material Moving Occupations	8	-	8	0.0%
SPA Total		467	625	1,092	57.2%
GRAND TOTALS		1,059	1,419	2,478	57.3%

The University of North Carolina at Greensboro
EXPENDITURE BUDGETS BY SOURCE and DIVISION
 2013-2014

	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Business Affairs	Chancellor	GCID	Research & Economic Development	Source Total
State Funds	127,917,902	9,812,951	2,770,395	3,463,437	19,451,564	2,550,394	640,811	2,582,162	169,189,616
	75.7%	5.8%	1.6%	2.0%	11.5%	1.5%	0.4%	1.5%	100.0%
Auxiliary Administration					905,317				905,317
Student Activities Fees	113,635			3,821,487	1,066,493				5,001,615
Overhead	3,449,232				253,655				3,702,887
Unrestricted Gifts and Investment Income	272,272		200,000		12,000	84,519			568,791
Division Totals	\$131,753,041 73.4%	\$9,812,951 5.5%	\$2,970,395 1.7%	\$7,284,924 4.1%	\$21,689,029 12.0%	\$2,634,913 1.5%	\$640,811 0.4%	\$2,582,162 1.4%	\$179,368,226 100.0%

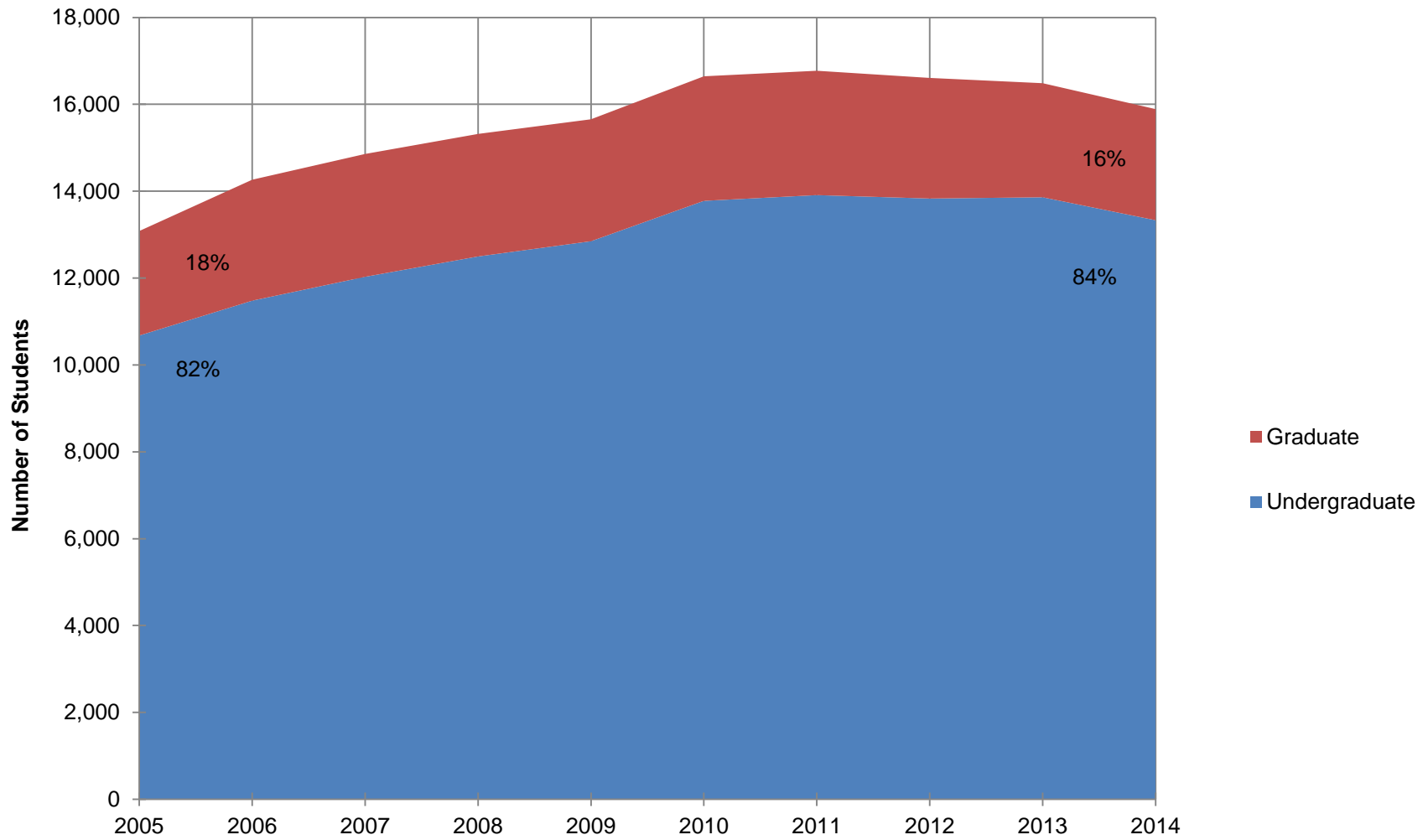
Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Insurance and O&M reserves are considered institutional and are also excluded.

The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS
 Years Ended June 30, 2005 - 2014

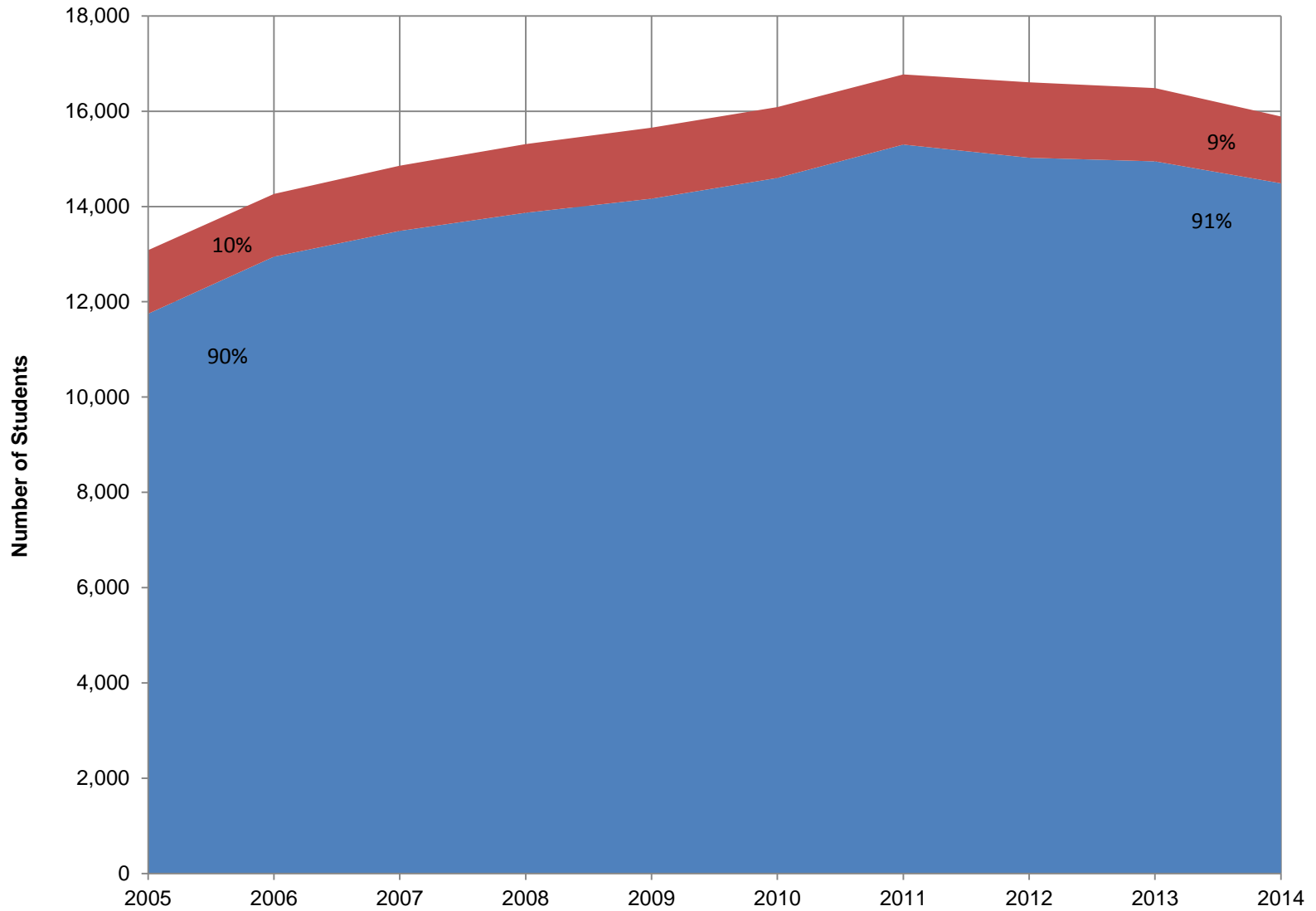


	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Headcount	14,644	16,060	16,728	17,157	17,456	18,433	18,579	18,274	18,175	17,559
FTE	13,016	14,264	14,857	15,319	15,655	16,645	16,773	16,608	16,486	15,890

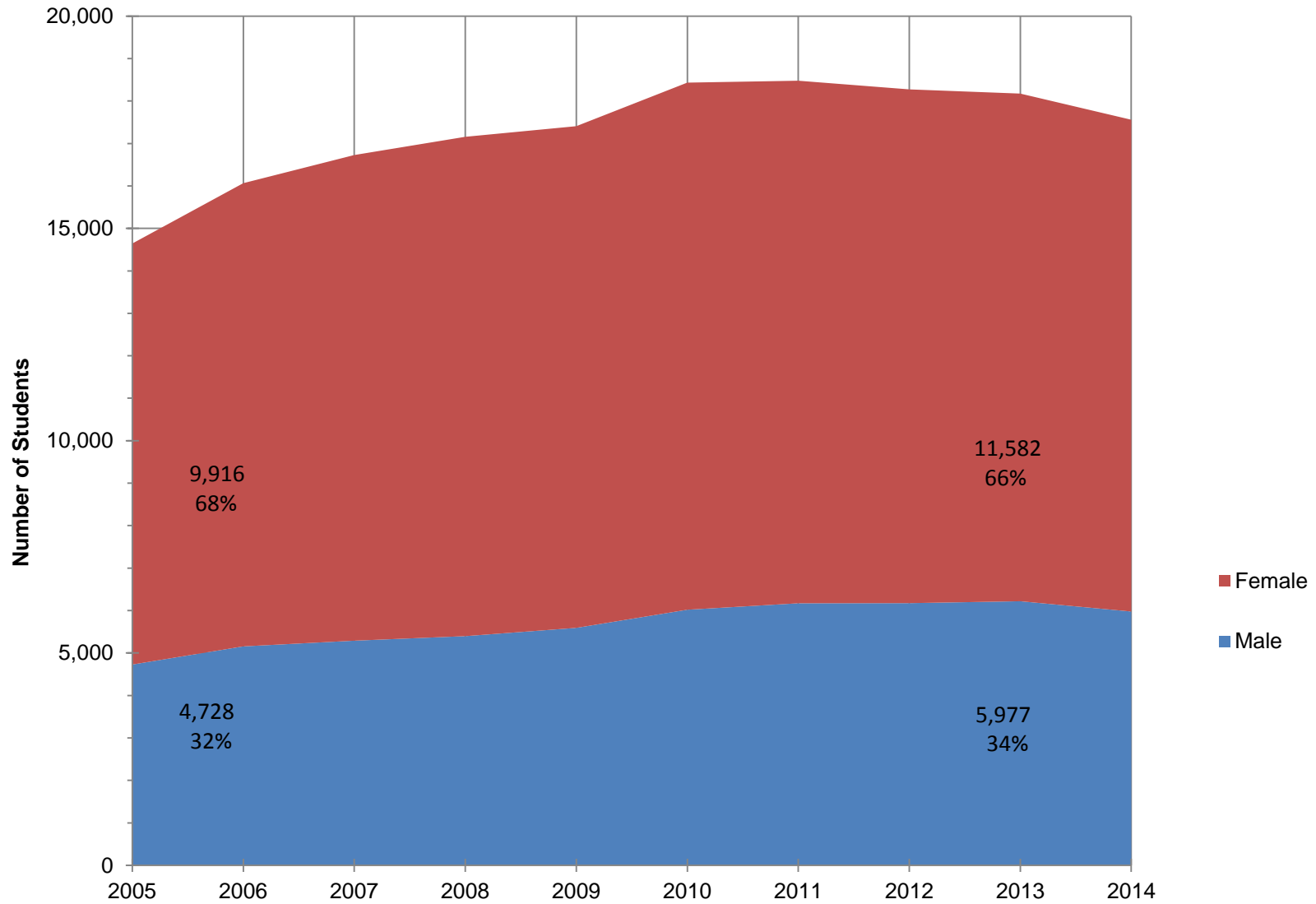
The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS
Years Ended June 30, 2005 - 2014



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS
Years Ended June 30, 2005 - 2014



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - HEADCOUNT BY GENDER - FALL SEMESTERS
Years Ended June 30, 2005 - 2014



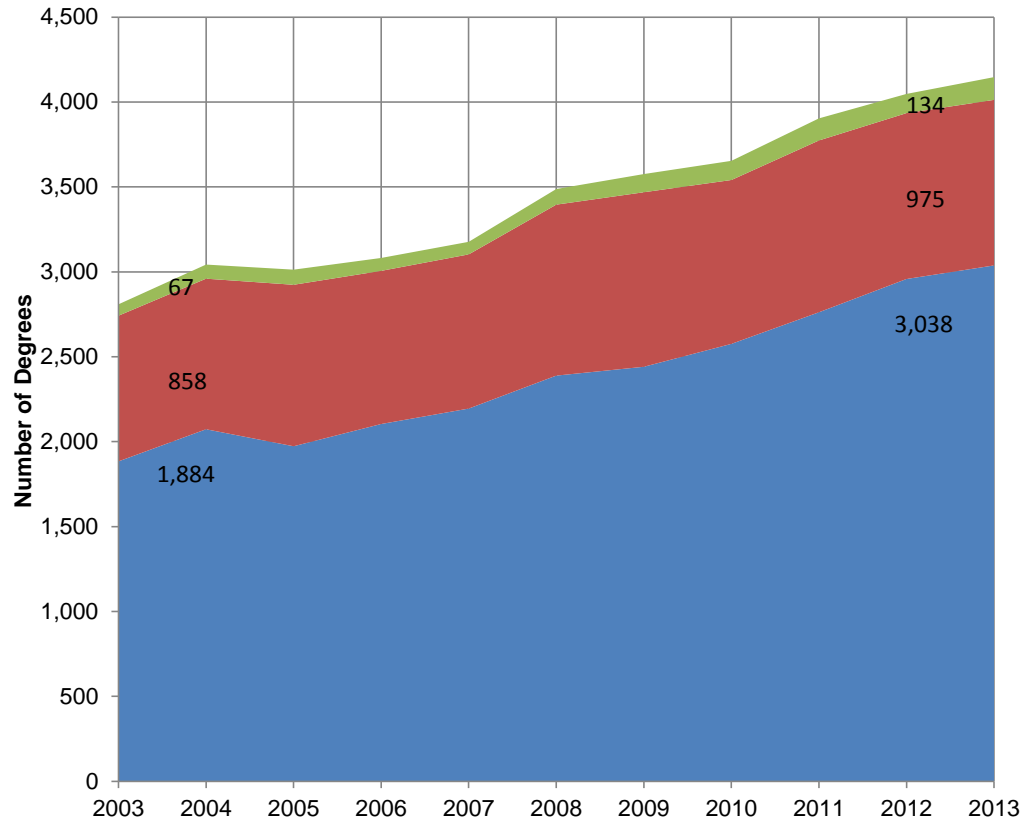
The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA
2004-05 through 2013-14

	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
SAT Scores										
Verbal	522	524	520	525	517	516	513	514	514	518
Math	523	527	522	515	522	523	517	518	519	523
Total	1,045	1,051	1,042	1,040	1,039	1,039	1,030	1,032	1,033	1,041
FTE Students by Program (Fall Semester)										
College of Arts & Sciences	5,158	5,604	5,900	5,972	6,161	6,800	6,686	6,910	6,924	6,581
School of Business & Economics	2,159	2,248	2,311	2,411	2,510	2,532	2,543	2,758	2,851	2,890
School of Education	1,608	1,790	1,776	1,827	1,853	1,881	1,917	1,785	1,489	1,396
School of Health & Human Science								3,240	3,185	3,012
School of Health & Human Performance ‡	1,192	1,278	1,345	1,472	1,574	1,705	1,678			
School of Human Environmental Sciences ‡	1,035	1,104	1,324	1,377	1,395	1,402	1,428			
School of Music, Theatre, and Dance	518	552	542	536	541	550	967	756	835	877
School of Nursing	1,140	1,252	1,271	1,322	1,179	1,180	1,161	896	883	883
Joint School of Nanoscience and Nanoengineering							14	24	32	33
Undeclared	274	437	389	403	415	596	379	337	287	218
Total	13,084	14,264	14,857	15,319	15,627	16,645	16,773	16,707	16,486	15,890
Student Housing										
Capacity	3,917	3,981	4,284	4,278	4,251	4,251	4,251	3,890	4,552	4,861
Occupancy	3,847	3,981	4,332	4,198	4,374	4,436	4,280	3,991	4,566	4,765
Occupancy Rate (Fall) †	98.2%	100.0%	101.1%	98.1%	102.9%	104.4%	100.7%	102.6%	100.3%	98.0%
Students Residing on Campus	29.4%	27.9%	29.2%	27.4%	28.0%	26.7%	25.5%	23.9%	27.7%	30.0%
Faculty										
Faculty (Total FTE Budgeted Regular Term)	897	891	971	1,004	1,062	1,065	1,116	999	1,004	1,005
Full-Time Faculty (OCR Perm. Staff)	730	757	811	839	796	788	838	806	751	777
No. Holding Doctorates/Terminal Degrees	513	526	556	576	653	630	662	596	559	615
Percentage Tenured	43.4%	41.9%	42.4%	39.2%	44.2%	52.4%	51.0%	54.1%	53.7%	54.6%
Budgeted Student/Budgeted Faculty Ratio	14.7:1	14.2:1	13.8:1	13.8:1	14:1	14:1	14.1:1	15.3:1	15.2:1	15.2:1

† Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

‡ The School of Health and Human Performance and the School of Human Environmental Sciences ceased to exist on July 1, 2011, with most of the departments previously housed in these two schools moving into the newly formed School of Health and Human Sciences

The University of North Carolina at Greensboro
DEGREES CONFERRED
 Years Ended June 30, 2003 - 2013

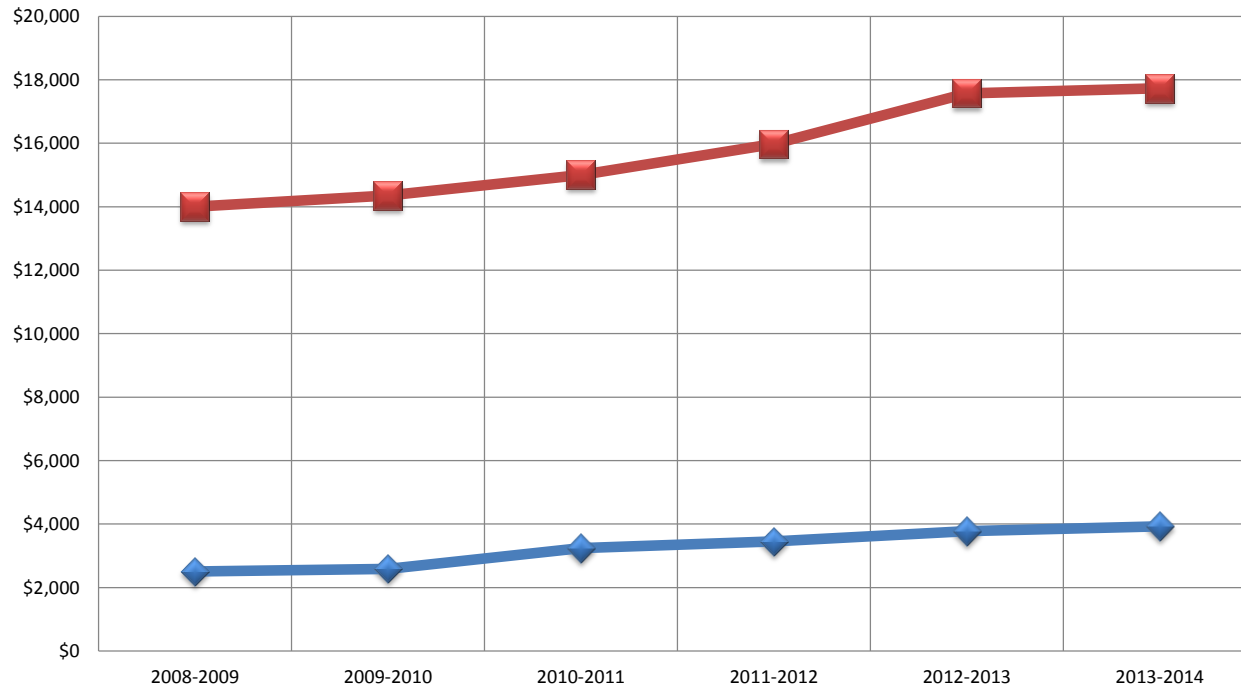


	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Doctoral	67	83	89	76	74	92	107	113	130	113	134
Masters	858	887	951	902	908	1,007	1,028	965	1,012	977	975
Baccalaureate	1,884	2,073	1,973	2,104	2,195	2,389	2,441	2,576	2,762	2,958	3,038
Total	2,809	3,043	3,013	3,082	3,177	3,488	3,576	3,654	3,904	4,048	4,147

The University of North Carolina at Greensboro
RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)
 Years Ended June 30, 2008 - 2014

	<u>2007-2008</u>	<u>2008-2009</u>	<u>2009-2010</u>	<u>2010-2011</u>	<u>2011-2012</u>	<u>2012-2013</u>	<u>2013-2014</u>
IN-STATE RESIDENTIAL STUDENTS							
Tuition	\$ 2,458	\$ 2,507	\$ 2,590	\$ 3,243	\$ 3,454	\$ 3,779	\$ 3,932
Graduate Premium	384	392	454	484	515	587	609
Board	2,324	2,324	2,440	2,860	2,860	3,048	2,998
Room (Double Room)	3,198	3,326	3,392	3,855	3,652	3,652	4,410
Fees:							
Student Activities	349	359	345	368	373	384	402
Athletic	413	444	461	489	541	589	622
Health Service	218	226	226	252	257	265	273
Educational & Technology	268	276	292	301	330	361	386
Student Facilities	272	272	272	272	381	490	507
Administration Computer Fee	50	50	50	-	-	-	-
Transportation Fee	-	-	-	47	47	50	53
Registration Fee	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1
	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
Total Undergraduate	<u>\$ 9,563</u>	<u>\$ 9,797</u>	<u>\$ 10,081</u>	<u>\$ 11,700</u>	<u>\$ 11,908</u>	<u>\$ 12,631</u>	<u>\$ 13,596</u>
Total Graduate	<u>\$ 9,947</u>	<u>\$ 10,189</u>	<u>\$ 10,535</u>	<u>\$ 12,184</u>	<u>\$ 12,423</u>	<u>\$ 13,218</u>	<u>\$ 14,205</u>
OUT-OF-STATE RESIDENTIAL STUDENTS							
Tuition	\$ 13,726	\$ 14,001	\$ 14,351	\$ 15,004	\$ 15,979	\$ 17,577	\$ 17,730
Graduate Premium	166	169	173	203	216	238	260
Board	2,324	2,324	2,440	2,860	2,860	2,912	2,998
Room (Double Room)	3,198	3,326	3,392	3,855	3,652	3,652	4,410
Fees:							
Student Activities	349	359	345	368	373	384	402
Athletic	413	444	461	489	541	589	622
Health Service	218	226	226	252	257	265	273
Educational & Technology	268	276	292	301	330	361	386
Student Facilities	272	272	272	272	381	490	507
Administration Computer Fee	50	50	50	-	-	-	-
Transportation Fee	-	-	-	47	47	50	53
Registration Fee	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1
	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
Total Undergraduate	<u>\$ 20,831</u>	<u>\$ 21,291</u>	<u>\$ 21,842</u>	<u>\$ 23,461</u>	<u>\$ 24,433</u>	<u>\$ 26,293</u>	<u>\$ 27,394</u>
Total Graduate	<u>\$ 20,997</u>	<u>\$ 21,460</u>	<u>\$ 22,015</u>	<u>\$ 23,664</u>	<u>\$ 24,649</u>	<u>\$ 26,531</u>	<u>\$ 27,654</u>

The University of North Carolina at Greensboro
IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION
 Academic Years 2009 - 2014

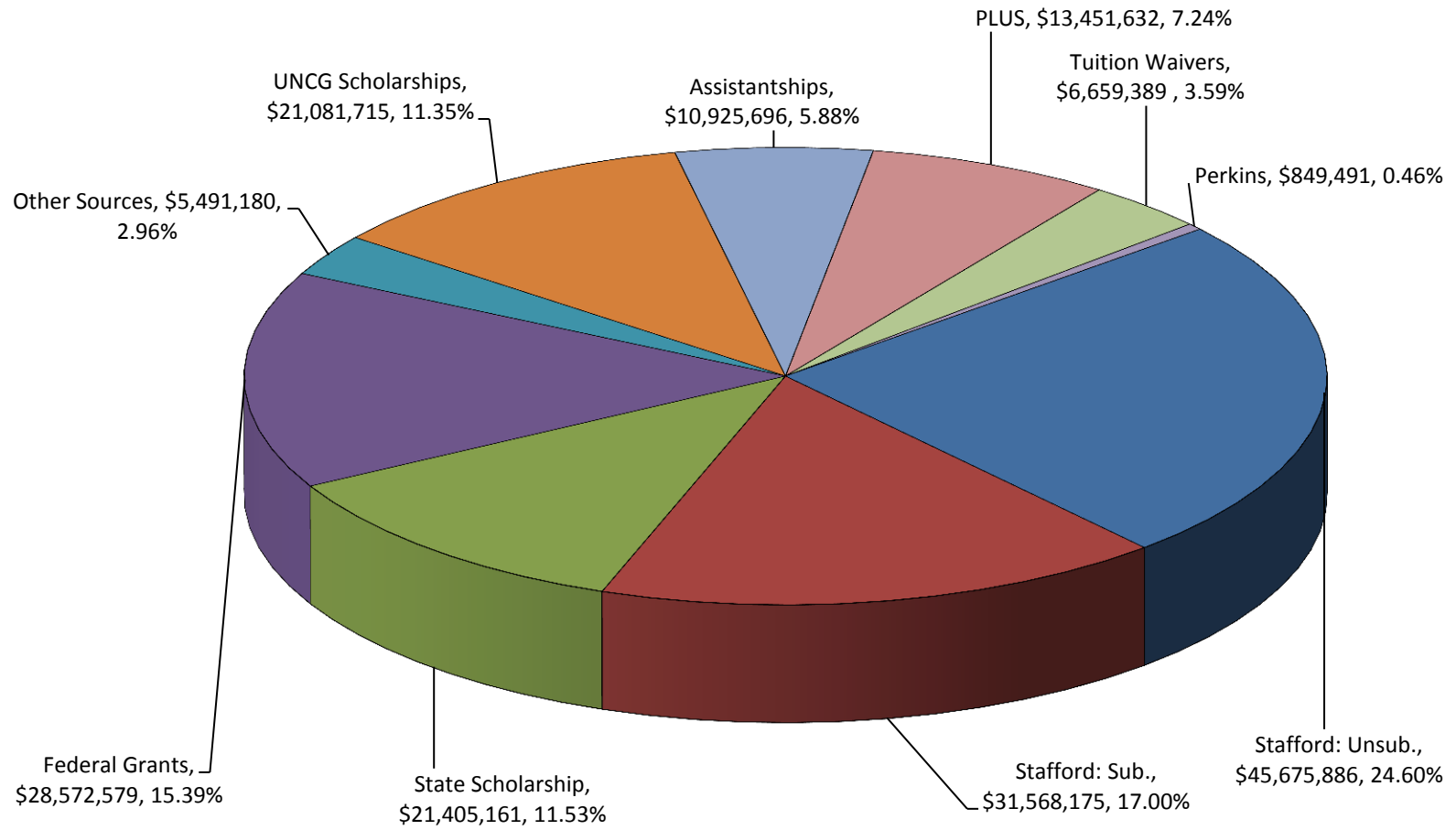


	In-State	Out-of-State
2008-2009	\$2,507	\$14,001
2009-2010	\$2,590	\$14,351
2010-2011	\$3,243	\$15,004
2011-2012	\$3,454	\$15,979
2012-2013	\$3,779	\$17,577
2013-2014	\$3,932	\$17,730

The University of North Carolina at Greensboro

**FINANCIAL AID
SOURCES OF FUNDING**

Year Ended June 30, 2013



The University of North Carolina at Greensboro
FINANCIAL AID AWARDS
Year Ended June 30, 2013

Source	Funding	No. Awards
Federal Grants	\$ 28,572,579	7,075
Federal Loans		
Perkins	849,491	252
PLUS	13,451,632	1,510
Stafford: Subsidized	31,568,175	7,974
Stafford: Unsubsidized	45,675,886	9,166
	91,545,184	18,902
State Scholarship	21,405,161	7,647
Tuition Waivers	6,659,389 Δ	2,063 Δ
Assistantships	10,925,696 ∞	1,270 ∞
Institutional, Gift, Endowment & Other Support	11,904,532	8,128
UNCG Scholarships	9,177,183	2,446
Other	5,491,180	1,411
Total	\$ 185,680,904	48,942

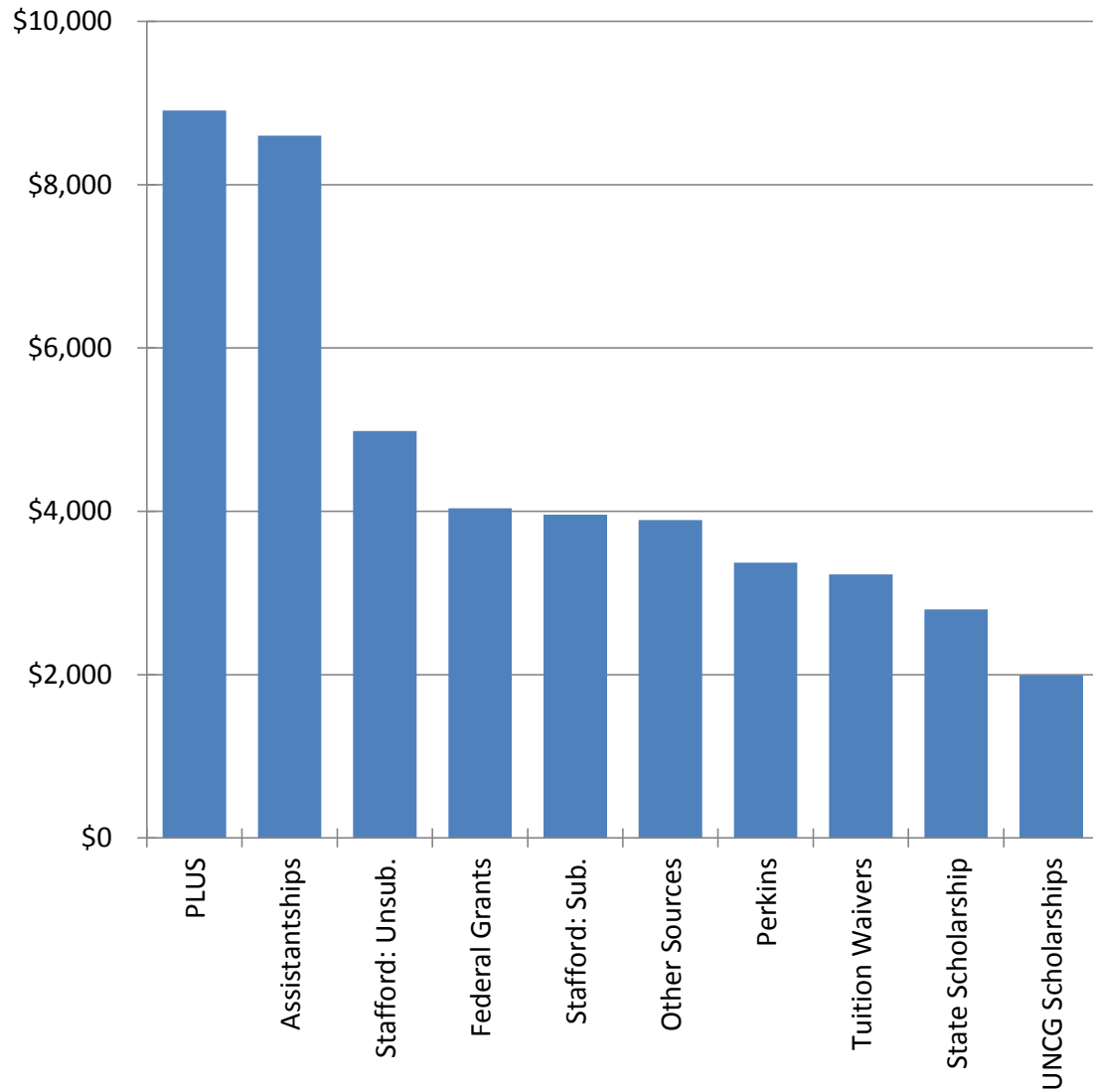
Source: Financial Aid Office Statistical Summary unless otherwise noted

Δ Source: Cashiers & Student Accounts Office

∞ Source: Graduate School (excludes UNC Campus Scholarship & American Indian - see D-4)

Note: Federal Work Study is excluded from this analysis.

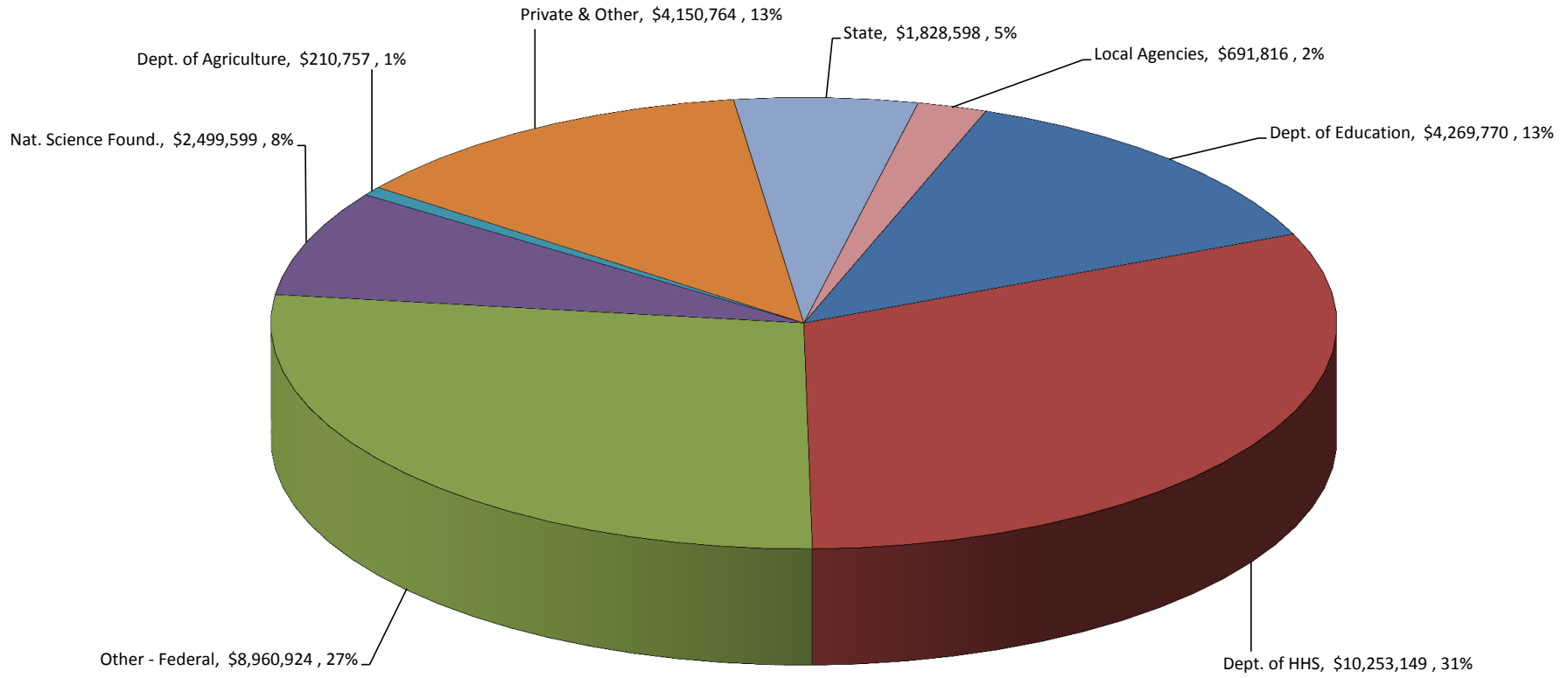
The University of North Carolina at Greensboro
AVERAGE FINANCIAL AID AWARD
Year Ended June 30, 2013



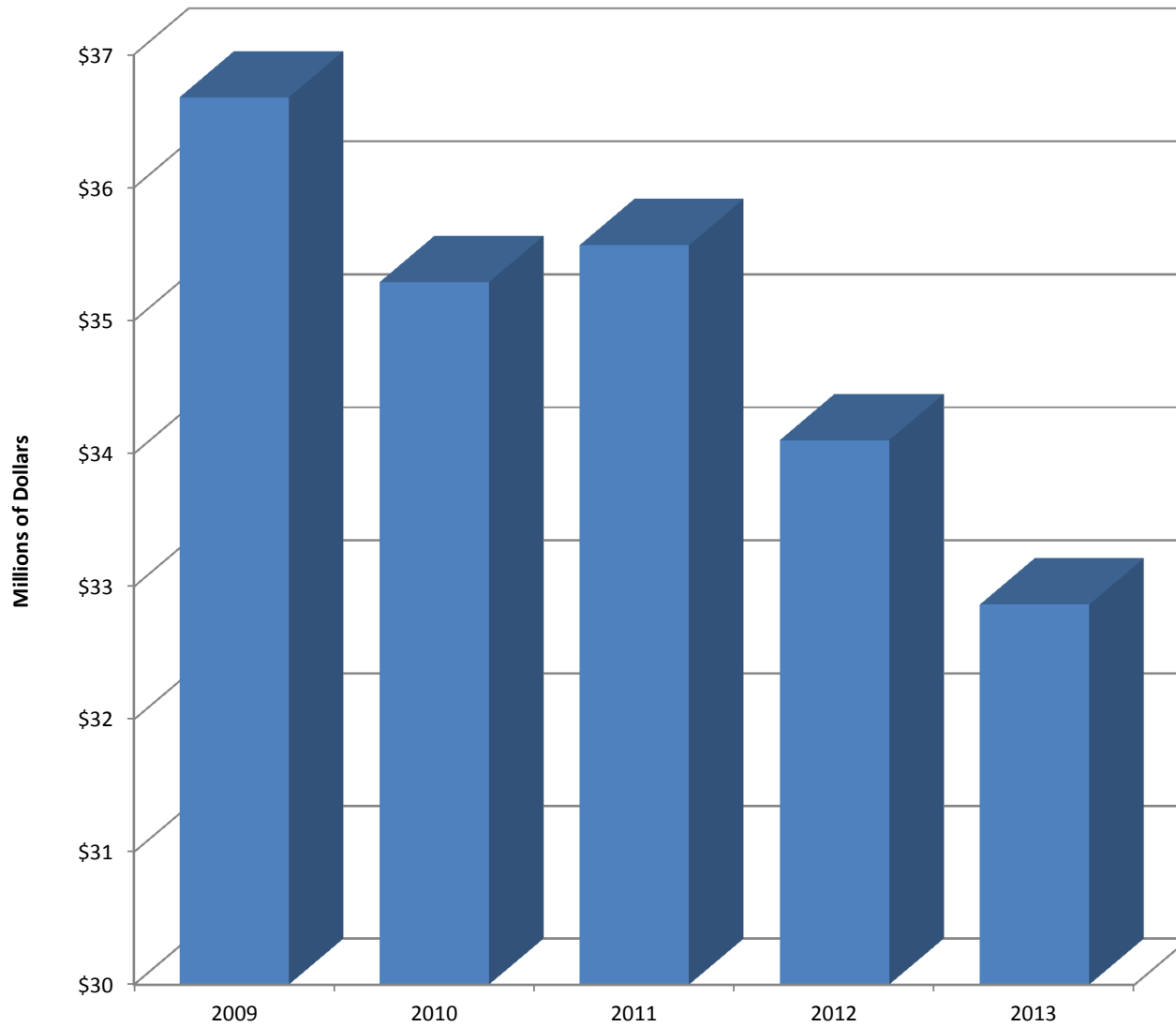
The University of North Carolina at Greensboro
STUDENT FINANCIAL AID
GRADUATE ASSISTANTSHIPS
2013-2014

Academic Unit	Number Appointed	Amount		
		State Appropriations	Other	Total
College of Arts & Sciences	304	\$ 3,544,311	\$ 548,225	\$ 4,092,536
School of Business & Economics	90	678,529	26,960	705,489
School of Education	121	947,713	171,966	1,119,679
School of Health and Human Sciences	143	1,255,928	247,720	1,503,648
School of Music, Theatre and Dance	102	822,600	96,000	918,600
Joint School of Nanoscience and Nanoengineering	33	666,000	11,500	677,500
School of Nursing	212	432,828	16,750	449,578
Other Departments	111	450,336	722,289	1,172,625
Summer School	154	149,935	136,107	286,041
UNC Campus Scholarship & American Indian (not included in Dept. totals)	8	29,600	-	29,600
Total	<u>1,278</u>	<u>\$ 8,977,779</u>	<u>\$ 1,977,517</u>	<u>\$10,955,296</u>

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE
Year Ended June 30, 2013

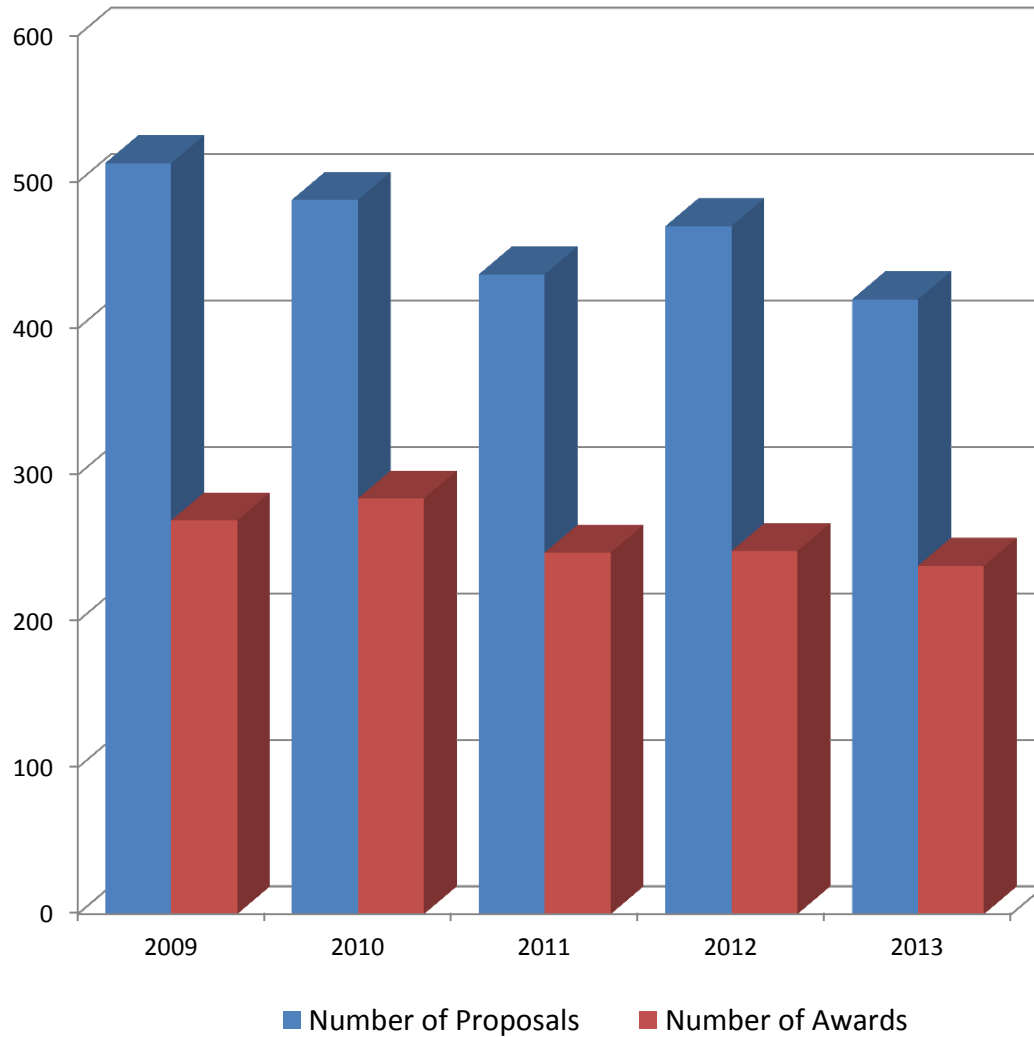


The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES
Years Ended June 30, 2009 - 2013



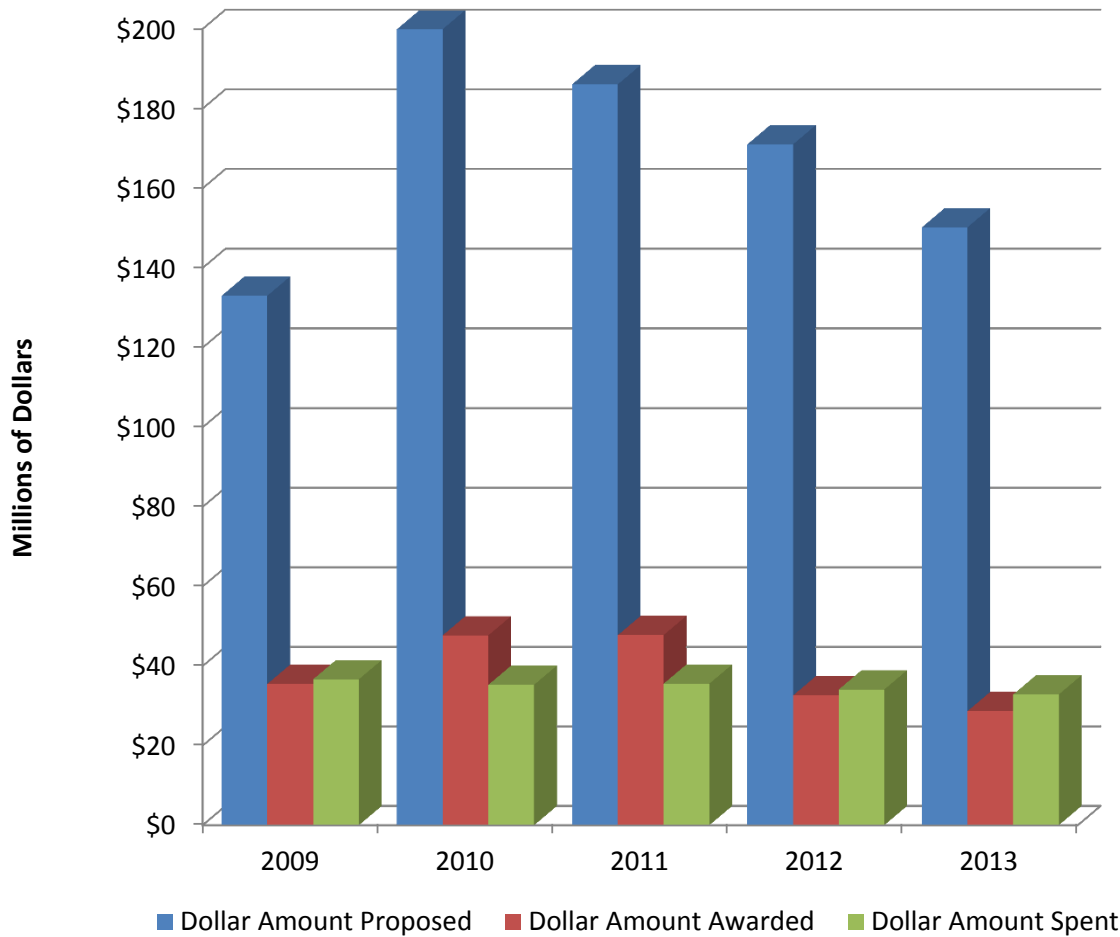
Year	Expenditures
2009	\$36,678,357
2010	\$35,288,299
2011	\$35,567,008
2012	\$34,100,596
2013	\$32,865,377

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY NUMBER
 Years Ended June 30, 2009 - 2013



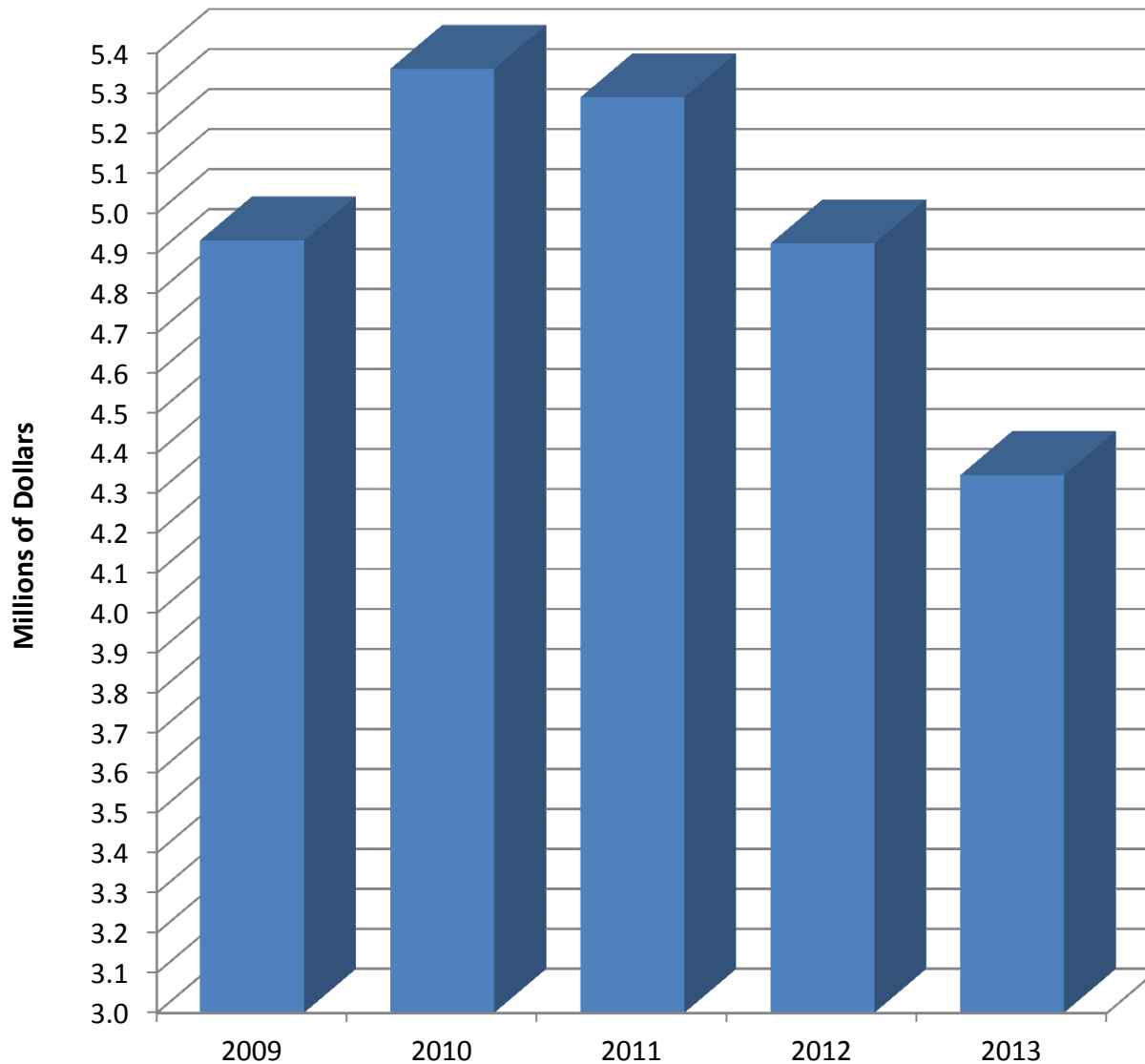
Year	Number of Proposals	Number of Awards	% Funded
2009	513	269	52.4
2010	488	284	58.2
2011	437	247	56.5
2012	470	248	52.8
2013	420	238	56.7

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY DOLLARS
 Years Ended June 30, 2009 - 2013



Year	Amount Proposed	Amount Awarded	Amount Spent
2009	\$133,033,947	\$35,533,471	\$36,678,357
2010	\$199,912,494	\$47,714,585	\$35,288,299
2011	\$186,087,471	\$47,773,694	\$35,567,008
2012	\$171,025,174	\$32,616,982	\$34,100,596
2013	\$150,240,275	\$28,712,633	\$32,865,377

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
SUMMARY OF OVERHEAD REVENUES
 Years Ended June 30, 2009 - 2013



Year	Dollar Amount	Indirect Cost Rate
2009	4,931,595	39.5%
2010	5,360,428	39.5%
2011	5,289,189	43.5%
2012	4,923,936	43.5%
2013	4,344,742	43.5%

Note: Overhead Revenues reported here represent amounts earned through June 30th on the accrual basis of accounting. Overhead revenues reported on E-6 represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues.

The University of North Carolina at Greensboro
STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS
OVERHEAD RECEIPTS
Years Ended June 30, 2009 - 2013

	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
BEGINNING FUND BALANCE	\$ 8,518,313	\$ 9,673,826	\$ 11,074,056	\$ 12,055,348	\$ 11,641,040
REVENUES †	<u>5,009,350</u>	<u>5,426,420</u>	<u>5,120,649</u>	<u>4,887,546</u>	<u>4,336,231</u>
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	<u>\$ 13,527,663</u>	<u>\$ 15,100,246</u>	<u>\$ 16,194,705</u>	<u>\$ 16,942,894</u>	<u>\$ 15,977,271</u>
EXPENDITURES AND TRANSFERS:					
Personnel Compensation	2,224,728	2,335,538	2,323,693	3,258,201	3,404,124
Supplies	316,910	345,642	324,462	350,507	465,725
Library Books and Subscription	0	0	0	0	76
Current Services	984,162	1,005,516	1,142,489	1,363,932	1,451,891
Fixed Charges	242,087	246,409	259,052	315,787	398,397
Capital Outlay	0	0	0	0	0
Aids and Grants	85,950	92,795	89,050	10,098	33,759
Utilities	<u>0</u>	<u>290</u>	<u>611</u>	<u>3,329</u>	<u>4,007</u>
TOTAL EXPENDITURES AND TRANSFERS	<u>\$ 3,853,837</u>	<u>\$ 4,026,190</u>	<u>\$ 4,139,357</u>	<u>\$ 5,301,854</u>	<u>\$ 5,757,979</u>
ENDING FUND BALANCE	<u><u>\$ 9,673,826</u></u>	<u><u>\$ 11,074,056</u></u>	<u><u>\$ 12,055,348</u></u>	<u><u>\$ 11,641,040</u></u>	<u><u>\$ 10,219,292</u></u>
INDIRECT COST RATE	<u>39.5%</u>	<u>39.5%</u>	<u>43.5%</u>	<u>43.5%</u>	<u>43.5%</u>

NOTES: † Overhead Revenues reported here represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues. Overhead Revenues reported on E-5 represent amounts earned through June 30th on the accrual basis of accounting.

The current indirect cost rate was negotiated in Fiscal Year 2010, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2010, is 43.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

The University of North Carolina at Greensboro
BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE
As of December 2012

Type of Building	Cost		Square Footage	
	Historical	Replacement	Gross	ASF
Instruction				
Classrooms - 20 Buildings	\$ 223,410,834	\$ 688,771,267	1,804,285	975,603
Other - 10 Buildings	14,981,382	133,602,710	353,988	202,658
Student Services - 10 Buildings	56,598,591	283,329,914	617,251	316,857
Residence Halls - 24 Buildings	116,108,097	548,785,955	1,603,441	998,369
Administration and General Institutional - 29 Buildings	62,556,009	245,093,891	1,306,077	268,452
Total Buildings Owned and in Use	473,654,913	1,899,583,737	5,685,042	2,761,939
Leased Buildings - (9)	N/A	11,907,902	43,220	30,411
Buildings at Gateway University Research Park (3) *	1,378,147	13,880,604	42,106	32,124
Total Buildings in Use	\$ 475,033,060	\$ 1,925,372,243	5,770,368	2,824,474

* Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2012 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2012

Instruction	Historical Cost	Replacement	Square Footage	
			Gross	ASF
Classrooms:				
Brown	\$ 7,019,205	\$ 18,697,467	33,164	16,344
Bryan Building	6,085,215	39,855,004	121,130	76,240
Carmichael Building	179,000	2,821,405	8,575	6,129
Carter Child Care (117 Mclver Street)	147,000	650,748	4,390	1,825
Curry	3,291,739	30,550,667	82,133	47,966
Eberhart	4,661,000	49,524,680	129,151	67,802
Ferguson Building	3,647,559	18,781,173	57,081	33,633
Maud Gatewood Studio Arts Building	18,199,288	37,075,057	112,680	66,891
Graham	1,535,000	22,177,058	67,402	36,912
Health & Human Performance Building	16,945,548	102,735,615	265,127	140,685
Mclver	1,770,320	42,628,699	129,560	73,776
Moore Humanities & Research	14,440,000	29,770,336	90,480	53,426
Moore Nursing	1,140,000	13,609,860	41,361	22,323
Music Building	24,531,728	56,474,591	145,235	70,045
Patricia A Sullivan Science Bldg	45,936,300	75,870,327	181,178	88,219
North Drive Child Care Center	116,000	1,196,700	5,001	3,550
Petty	15,458,685	49,169,150	92,753	41,940
School of Education Bldg	47,470,000	50,270,730	118,615	58,911
Stone	9,770,047	35,788,594	85,463	47,526
Taylor Theatre	1,067,200	11,123,406	33,806	21,460
Total Classrooms	\$ 223,410,834	\$ 688,771,267	1,804,285	975,603
Other:				
Cone Art Building	\$ 6,616,264	\$ 20,729,101	49,501	29,980
Foust	1,345,297	22,063,268	35,417	17,468
Family Research Center (536 Highland Ave)	20,000	569,959	3,845	1,823
119 Mclver Street	101,500	631,774	4,262	1,492
127 Mclver Street	102,000	573,961	3,872	1,477
Jackson Library	5,851,454	85,411,143	237,955	139,701
Nursing Annex (320 Mclver Street)	66,000	1,876,768	7,843	1,385
1312 W Lee Street	260,000	267,274	6,048	4,745
Research Greenhouse - Northridge	266,104	531,865	3,588	3,397
Three College Observatory	352,763	947,597	1,657	1,190
Total Other	\$ 14,981,382	\$ 133,602,710	353,988	202,658
Total Instruction	\$ 238,392,216	\$ 822,373,977	2,158,273	1,178,261

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2012

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
Recreation and Student Services:				
Aycock Auditorium	\$ 20,379,850	\$ 52,874,014	69,260	25,841
Dining Hall	8,065,752	82,109,810	103,230	59,723
Elliott University Center	1,807,000	64,370,126	195,638	113,416
Gove Student Health Ctr	532,000	15,699,599	43,739	23,207
Soccer Stadium and Press Box	3,256,621	12,070,375	50,442	12,149
Student Recreation Center	10,832,634	42,744,218	119,396	61,785
Baseball Stadium, pavilion, maintenance bldg	5,333,234	3,760,983	13,223	5,388
Baseball Locker Room & Training Facility	2,800,000	2,988,922	10,619	7,659
Recreational Field Support Building	294,840	359,298	1,092	399
UNCG Spartan Softball Stadium	3,296,660	6,352,569	10,612	7,290
Total Recreation and Student Services	\$ 56,598,591	\$ 283,329,914	617,251	316,857
Residence Halls:				
Bailey	\$ 911,629	\$ 14,540,647	34,145	25,162
Coit	500,621	14,540,647	34,145	27,136
Cone	3,371,995	36,092,674	76,431	48,948
Cotten	536,710	14,540,647	34,145	26,326
Mary Foust	643,238	19,964,442	46,678	25,825
Gray	536,710	14,540,647	34,124	26,752
Grogan	2,703,301	28,585,182	67,677	42,572
Guilford	597,979	19,964,442	46,678	25,538
Hinshaw	911,539	14,540,647	34,145	27,140
Jamison	875,539	14,540,647	34,145	27,708
Jefferson Suites	34,000,000	36,006,000	205,419	109,762
Lofts on Lee	3,820,000	4,077,743	45,122	33,790
Mendenhall	539,000	19,050,707	45,021	26,278
Moore - Strong	5,538,078	33,221,168	71,563	41,323
Phillips - Hawkins	7,937,074	35,084,117	106,630	49,552
Ragsdale	539,000	19,549,869	46,685	26,870
Reynolds	1,570,634	26,922,162	75,005	44,341
Shaw	888,065	13,117,277	31,038	22,358
Spencer - North	4,426,759	42,164,092	77,293	29,841
Spencer - South	4,426,759	21,997,947	32,322	16,925
Spring Garden Apartments	27,812,366	34,466,960	251,343	192,206
Tower Village Apartments	6,873,101	31,381,909	95,378	54,287
Weil	3,074,000	17,645,917	32,888	20,696
Winfield	3,074,000	22,249,465	45,421	27,033
Total Residence Halls	\$ 116,108,097	\$ 548,785,955	1,603,441	998,369

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2012

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
Administration and General Institutional:				
Alumni House	\$ 755,185	\$ 15,393,064	24,782	9,513
Becher-Weaver Building (915 Northridge)	2,271,189	28,845,655	84,445	63,305
Campus Supply Stores	255,491	8,216,784	24,973	14,677
Armfield/Preyer Visitor Center	2,741,029	3,940,065	10,977	3,392
Gray Home (Facilities Design and Construction)	128,061	658,307	4,441	2,844
Faculty Center	261,480	1,389,449	3,871	2,682
Financial Aid Building (723 Kenilworth Street)	853,861	2,099,191	6,380	4,751
Forney	7,099,449	10,366,015	22,895	11,692
Field Turf Maint Bldg.	11,830	785,387	2,387	2,035
Chemical Safety Building	2,008,828	3,234,512	7,724	3,419
Steam Plant	4,671,644	10,605,548	19,698	1,454
Sink Building	451,500	7,108,621	21,606	14,130
Physical Plant Garage	77,159	2,254,132	9,420	8,336
McNutt	706,260	9,270,068	26,512	17,486
Power Substation	3,886,450	4,816,350	12,482	0
Mossman Building	2,366,000	22,647,195	55,663	33,819
1100 West Market Street	2,142,321	10,578,537	32,151	16,348
Parking Deck & Chiller - Mclver Street	10,218,200	21,581,705	234,101	1,505
Parking Deck-Walker Avenue	6,892,491	22,743,587	292,447	4,107
Parking Deck - Oakland Avenue	11,205,100	38,016,983	349,094	3,246
500 Forest Street	131,647	798,877	2,428	1,315
1605 Spring Garden St	725,000	1,560,784	5,218	3,438
Stone Building Chiller	84,930	355,349	1,475	0
University Graphics & Printing (525 Tate Street)	275,000	1,743,842	5,300	4,398
University Police Station (996 Spring Garden Street)	131,500	686,678	2,087	1,212
University Warehouse (2900 Oakland Avenue)	683,131	13,388,424	40,691	38,340
Nicholas Vacc Bell Tower	500,000	680,358	117	0
Physical Plant Wash	146,273	244,064	1,176	1,008
Jackson Library Chiller	875,000	1,084,360	1,536	0
Total Administration and General	\$ 62,556,009	\$ 245,093,891	1,306,077	268,452
Total Buildings Owned and in Use	\$ 473,654,913	\$ 1,899,583,737	5,685,042	2,761,939

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2012

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
Leased Buildings				
Bryan House 711 Sunset Drive	N/A	\$ 1,522,795	5,159	3,737
330 S Greene St (Second Floor)	N/A	1,608,575	9,021	6,929
330 S Greene St (Third Floor)	N/A	210,576	1,018	876
436 Spring Garden	N/A	101,029	3,916	1,845
1409 W Lee St	N/A	2,124,047	4,606	3,270
2227 W Lee Street	N/A	1,189,761	1,295	1,174
2634 Chapel Hill Rd, Durham	N/A	106,978	1,280	1,143
Joint School of Nano Sci and Nano Eng	N/A	168,171	3,751	3,147
Triad Center	N/A	355,972	3,381	3,123
UNC Nutrition Research	N/A	4,519,998	9,793	5,167
Total Leased Buildings	N/A	\$ 11,907,902	43,220	30,411
Total Buildings Owned and Leased and In Use	\$ 473,654,913	\$ 1,911,491,639	5,728,262	2,792,350
Buildings at Gateway University Research Park *				
Merricka Hall (Admin Bldg)	\$ 692,342	\$ 1,236,910	4,467	3,450
Dixon Building	685,805	1,164,450	16,803	10,715
Joint School of Nano Sci and Nano Eng		11,479,244	20,836	17,959
Total Bldgs In Use at Gateway University Research Park	\$ 1,378,147	\$ 13,880,604	42,106	32,124
Total Buildings In Use	\$ 475,033,060	\$ 1,925,372,243	5,770,368	2,824,474

Note: All square footage and usage information for owned buildings is published in the 2012 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning.

* Shared with NC A&T

The University of North Carolina at Greensboro
FACILITIES UTILIZATION
 October 30, 2002 - 2012

Assignable Square Feet of Academic Facilities Per FTE Student

Academic Assign Sq. Ft.	2012 FTE Enrollment	Square Feet of Academic Facilities Per Student										
		2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
1,445,435	16,754	92	93	90	81	98	81	81	77	80	82	86

Assignable Square Feet Per Student Station

	No. of Rooms	No. of Student Stations	Average Stud. Sta. Per Room	Total Assign. Sq. Ft.	Square Feet of Academic Facilities Per Student Station										
					2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Classrooms:	148	8,844	60	148,968	19	19	19	18	17	17	17	17	17	17	17
Class Laboratories:	67	1,993	30	91,626	35	39	40	44	43	47	47	47	48	48	46

Gross Square Feet by Period of Construction

Total Gross SF on Campus	Period of Construction						
	Pre-1900	1900-1929	1930-1949	1950-1959	1960-1969	1970-1979	1980 -present
5,771,543	35,417	825,753	261,762	551,105	567,921	751,414	2,778,171

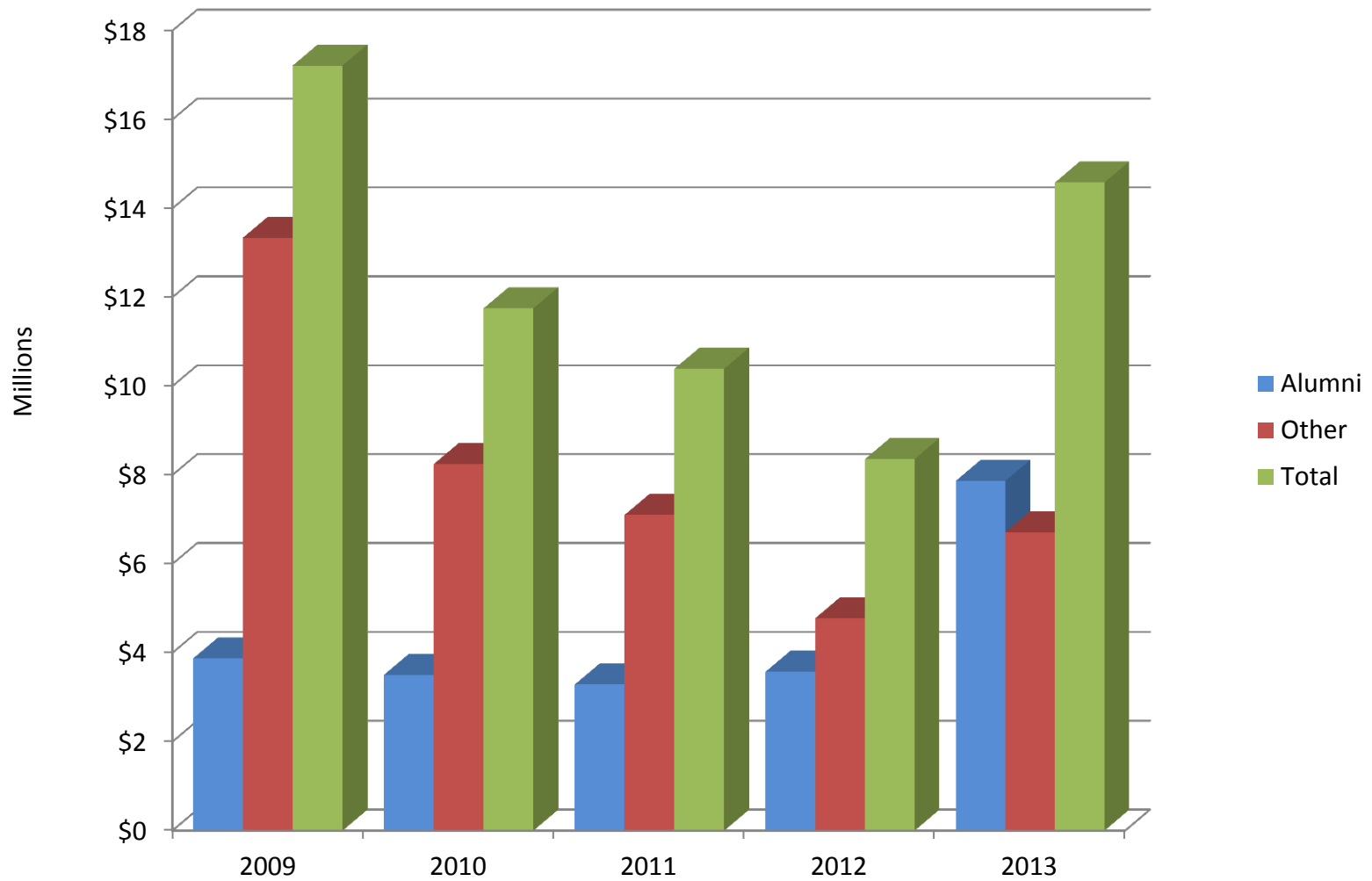
The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED STATEMENT OF GIFTS
Years Ended June 30, 2009 - 2013

	2009	2010	2011	2012	2013
<u>SOURCES OF SUPPORT</u>					
Alumni	\$ 3,874,280	\$ 3,505,159	\$ 3,288,176	\$ 3,577,108	\$ 7,869,128
Parents	35,854	54,716	53,789	50,913	83,570
Faculty/Staff	227,125	296,039	373,371	224,850	568,877
Friends	1,843,672	2,064,697	3,256,295	1,230,137	764,887
Corporate	1,959,638	1,885,940	1,027,591	809,700	1,208,341
Private Foundations	2,239,986	2,396,786	1,960,237	1,793,581	2,519,931
Other	7,035,154	1,549,161	432,920	674,224	1,568,394
TOTAL SOURCES OF SUPPORT	\$ 17,215,709	\$ 11,752,498	\$ 10,392,379	\$ 8,360,513	\$ 14,583,128
<u>PURPOSES OF SUPPORT</u>					
Current - Unrestricted Funds	\$ 449,145	\$ 353,867	\$ 594,398	\$ 414,504	\$ 377,896
Current - Restricted Funds	3,109,430	2,382,729	2,204,346	2,216,734	2,619,684
Loan Funds	2,977	1,487	1,343	1,015	940
Endowment Funds	11,145,147	6,922,231	4,504,901	4,503,774	7,365,782
Annuity and Life Income Funds	713,835	246,443	1,933,175	496,792	1,956,265
Plant Funds	1,795,175	1,845,741	1,154,216	727,694	2,262,561
Grants					
TOTAL PURPOSES OF SUPPORT	\$ 17,215,709	\$ 11,752,498	\$ 10,392,379	\$ 8,360,513	\$ 14,583,128

The following organizations are included:

- The UNCG Excellence Foundation
- The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated
- The Weatherspoon Art Foundation
- The Weatherspoon Art Museum Association
- The UNCG Alumni Association

The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED GIFTS - SOURCES OF SUPPORT
Years Ended June 30, 2009 - 2013

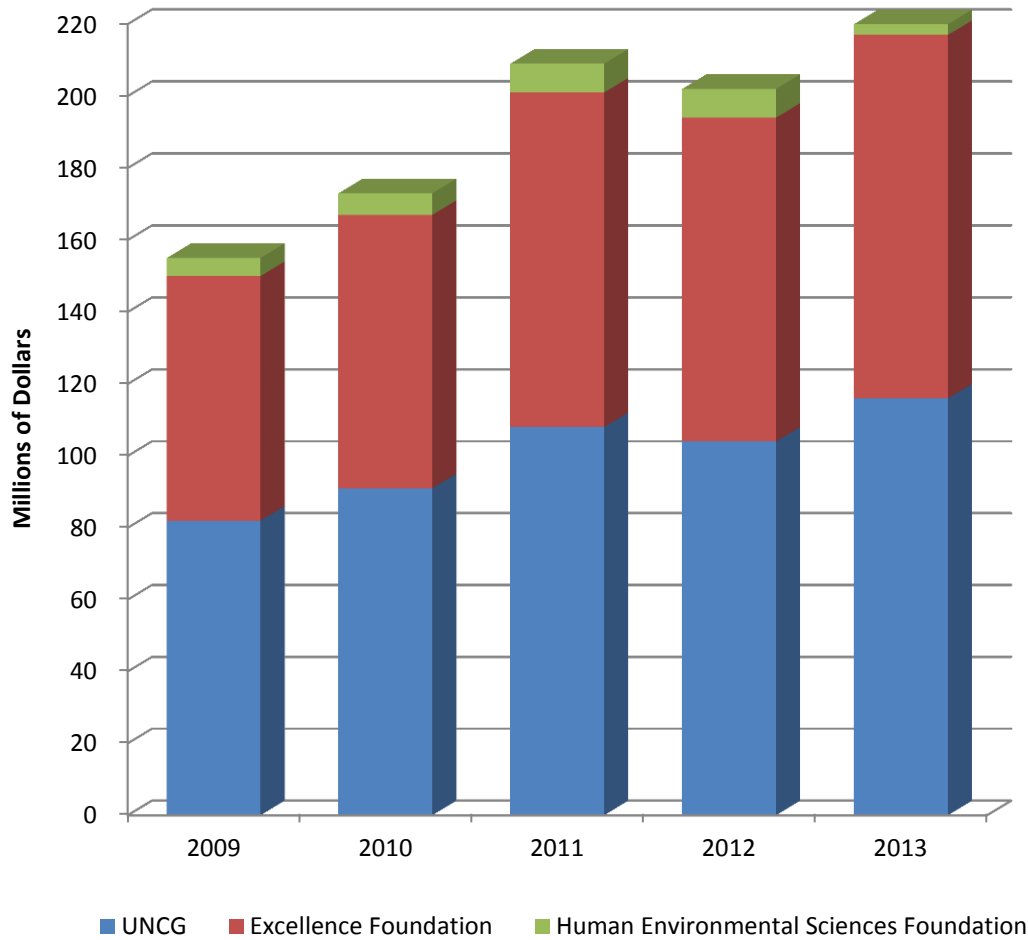


The University of North Carolina at Greensboro
GIFTS TO UNCG
FROM AFFILIATED ORGANIZATIONS
Years Ended June 30, 2009 - 2013

	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
THE UNCG EXCELLENCE FOUNDATION:					
Instructional Support	\$ 693,311	\$ 552,126	\$ 614,674	\$ 672,727	\$ 805,708
Scholarships and Fellowships	1,750,400	985,914	1,514,132	1,847,809	1,817,826
Other	<u>1,170,997</u>	<u>524,713</u>	<u>424,830</u>	<u>562,582</u>	<u>447,060</u>
TOTAL EXCELLENCE FOUNDATION	<u>\$ 3,614,708</u>	<u>\$ 2,062,753</u>	<u>\$ 2,553,636</u>	<u>\$ 3,083,118</u>	<u>\$ 3,070,594</u>
UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.					
Instructional Support	\$ 40,440	\$ 27,284	\$ 46,888	\$ 39,011	\$ 47,160
Scholarships and Fellowships	139,845	76,682	116,586	136,646	115,935
Other	<u>95,932</u>	<u>79,949</u>	<u>41,343</u>	<u>102,699</u>	<u>100,819</u>
TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.	<u>276,217</u>	<u>183,915</u>	<u>204,817</u>	<u>278,356</u>	<u>263,914</u>
TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS	<u><u>\$ 3,890,925</u></u>	<u><u>\$ 2,246,668</u></u>	<u><u>\$ 2,758,453</u></u>	<u><u>\$ 3,361,474</u></u>	<u><u>\$ 3,334,508</u></u>

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
TOTAL ENDOWMENT ASSETS - MARKET VALUE

June 30, 2009 - 2013

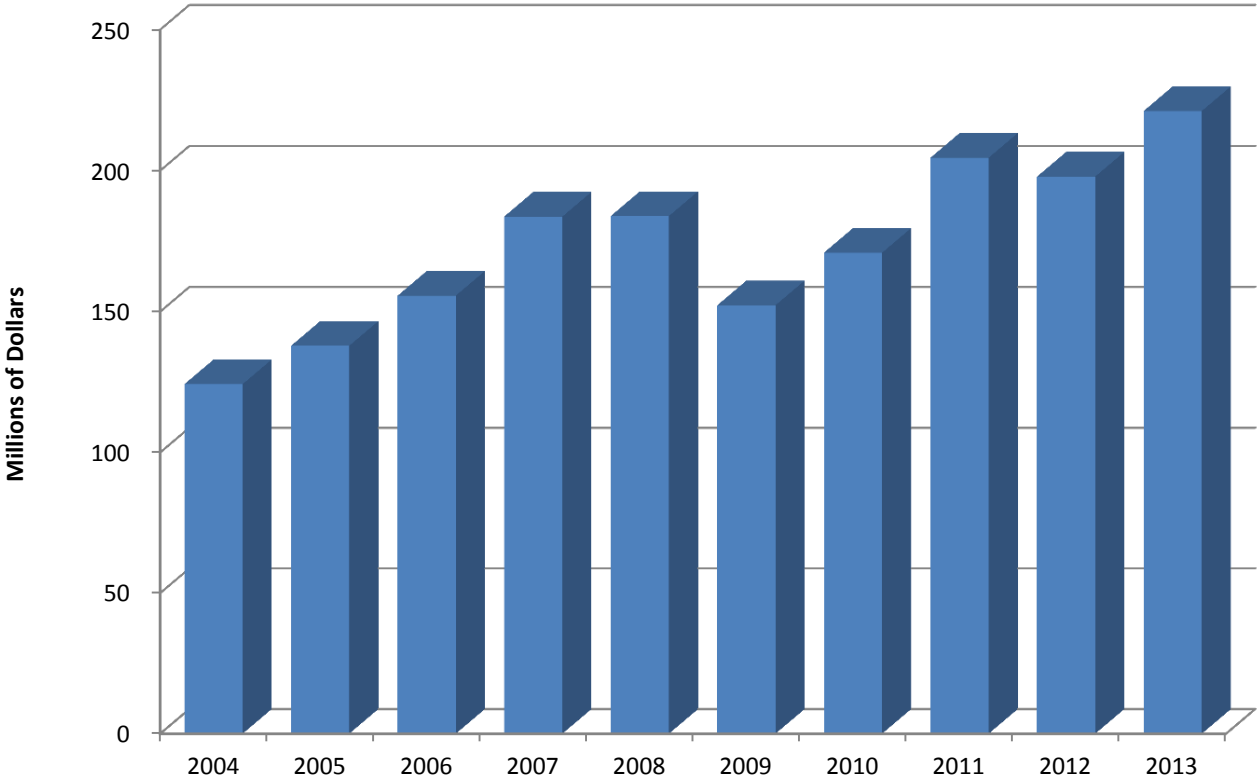


	UNCG	Excellence Foundation	Human Environmental Sciences Foundation	Total
2009	82,214,807	67,695,792	5,851,264	155,761,863
2010	90,772,424	75,984,286	6,368,787	173,125,497
2011	107,870,289	93,446,518	7,612,458	208,929,265
2012	104,261,335	90,207,665	7,211,969	201,680,969
2013	116,342,297	101,182,047	7,901,154	225,425,498

Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2013

Endowment Investments per A-1	224,566,440
Noncurrent Restricted Cash	1,787,466
Other Long-term Investments (Land)	1,156,497
Current Receivables/Payables	(2,084,905)
Total Endowment Assets per H-1	<u>225,425,498</u>

The University of North Carolina at Greensboro
ENDOWMENT INVESTMENT POOL - MARKET VALUE
 June 30, 2004 - 2013

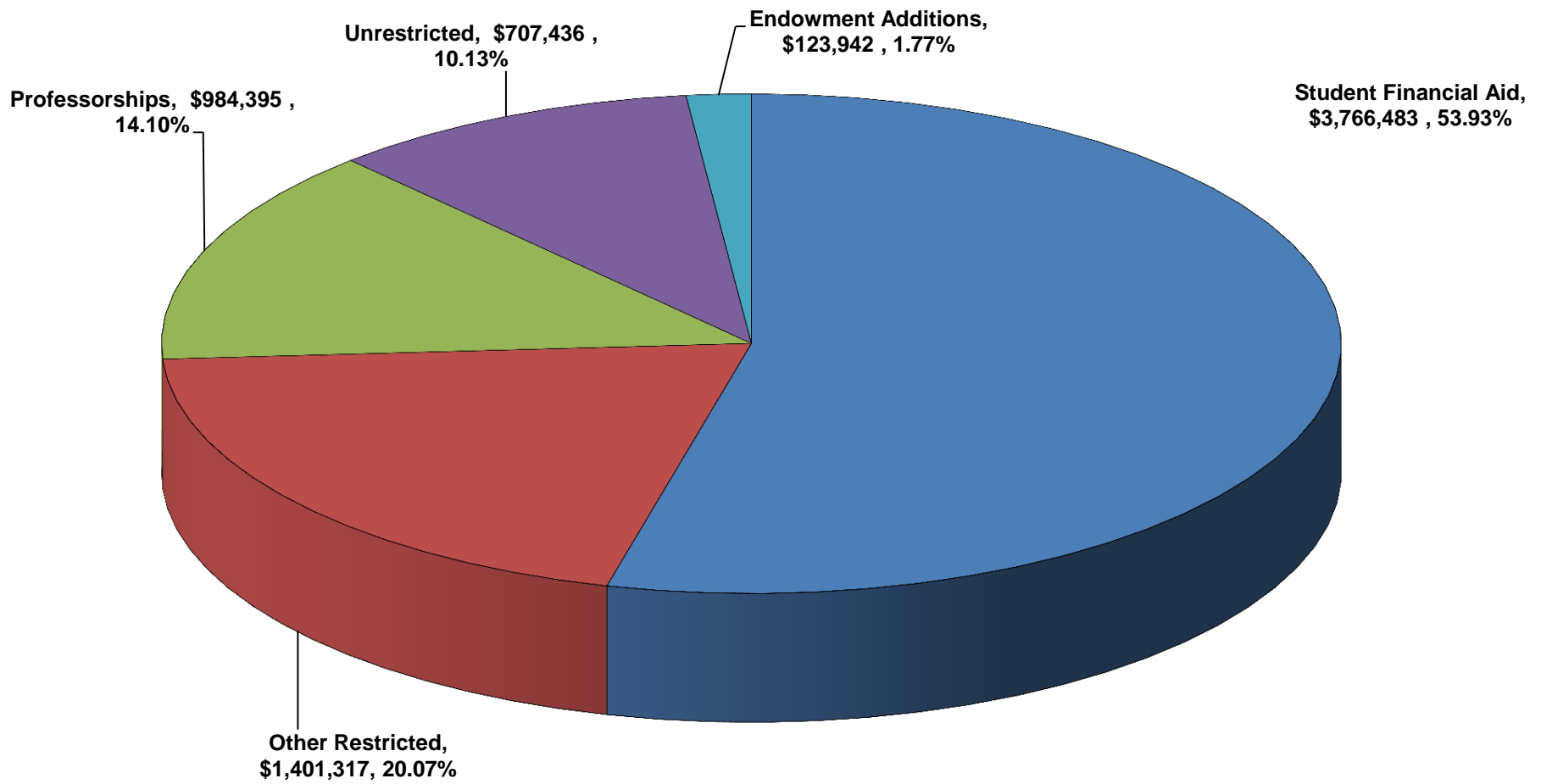


	Market Value
2004	\$ 124,265,319
2005	\$ 137,867,248
2006	\$ 155,642,081
2007	\$ 183,694,518
2008	\$ 183,891,188
2009	\$ 152,250,802
2010	\$ 170,870,870
2011	\$ 204,555,417
2012	\$ 197,879,687
2013	\$ 221,123,918

NOTE: Reconciliation of The Endowment Investment Pool for 2013

External Pool Investments per Footnote 2 of UNCG's 2012-13 Financial Report	222,202,022
Noncurrent Restricted Cash	1,050,012
Payable for investments	<u>(2,128,116)</u>
 Total Endowment Investment Pool per H-2 and Footnote 3 of UNCGIF's 2012-13 Financial Report	 <u><u>221,123,918</u></u>

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
ENDOWMENT SUPPORT BY PURPOSE
Year Ended June 30, 2013



Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

Continuation Budget

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the functions of: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management. UNC General Administration then tailors instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of odd numbered years. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that will change from the current budget. UNC General Administration requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour change for both regular term and distance education are translated into a change in budgeted funds. These projections become a part of the base budget.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Personnel Act (EPA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Personnel Act (SPA) and the process for salary increases is set by the Office of State Personnel. Both EPA and SPA salary increases, when approved on a recurring basis, become part of the continuing budget.

Expansion Budget

The expansion budget, sometimes referred to as the “change budget,” is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from UNC General Administration in May of even numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal

allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to UNC General Administration in September of even numbered years, approximately nine months before the beginning of the biennium. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the “Long Session” of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from UNC General Administration for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its “Short Session” in the following April through July.

Rules and Policies of Major Importance

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<http://fsv.uncg.edu/SpendingGuidelines.pdf>

Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET – BUDGET FLEXIBILITY

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a “Special Responsibility Constituent Institution” before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carryforward, personnel administration, purchasing and reporting policies.

A. Achieving and Retaining Status as a Special Responsibility Constituent Institution

Management Staffing Standards and Internal Controls and Safeguards requirements include:

- The Chancellor must assume personal responsibility and also establish the appropriate administrative and internal control procedures for carrying out the special delegations of authority. This includes the budget, human resource classification and compensation administration, purchasing, and financial record integrity.
- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- Other provisions of the legislation require the President to follow up on major audit findings

B. Budget Administration

- Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the directives and policies of the Board of Governors. These directives

prohibit the elimination of a program of study, creation of new financial aid programs, creation of new faculty positions on a permanent basis and using funds appropriated for Distance Education on other initiatives without Board approval.

The Chancellor can allocate up to one million dollars (\$1,000,000) per project for repairs, renovations, maintenance, and equipment for institutional facilities from available operating funds. These funds will not revert at the end of the fiscal year (G.S. 116-13-1(c)).

- Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation (G.S. 116-30.3) and is subject to approval by the Director of the Budget.

In addition to the two and one-half percent (2 1/2%) that can be carried forward, the University can choose to carry forward unspent utilities (G.S. 116-30.3B) savings that have been realized through energy conservation measures. At least 60% of these funds will be used for energy conservation projects in the new year. These funds are limited to one-time capital and operating expenditures that do not create a continuing burden on the state. An annual report on the use of these funds is required.

C. Personnel Administration

- The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Personnel Act.
- No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.
- Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

D. Purchasing

- The expenditure benchmark for the University with regard to competitive bid procedures and the bid value benchmark was increased to \$500,000.

E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- *Fiscal Year Plan* The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. This report has not been required in the last few years.

UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carry-forward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SPA salaries. During some years, the Chancellor may redirect one-half of these funds to the Provost or Vice Chancellor for allocation. UNCG does not allow departments to utilize the other half of lapsed SPA salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SPA position.

Any State funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if he/she deems it in the best interest of the University.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<http://fsv.uncg.edu/SpendingGuidelines.pdf>

Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS

Overhead receipts are primarily associated with contracts and grants and reimburse the University for Facilities and Administrative (F&A) costs, which include: laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2013-14:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 30 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 50 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. All permanent positions are approved by the Chancellor prior to the funding changing or prior to the position being established. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at: <http://fsv.uncg.edu/SpendingGuidelines.pdf>

**Executive Overview
UNCG Operating Resources
STUDENT FEES**

This category consists of the following fees which are approved by General Administration and assessed to all students:

- Student Activities Fee
- Athletics Fee
- Health Services Fee
- Student Facilities Fee
- Educational and Technology Fee

Student Activities Fee

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation, and Student Activities Facilities Maintenance and Operation.

Athletics Fee

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program. The program includes the seventeen sports listed below:

Men's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Baseball
- Indoor Track
- Outdoor Track

Women's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Softball
- Indoor Track
- Outdoor Track
- Volleyball

Health Services Fee

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center. Both the Student Health Center and the Counseling and Testing Center offer

comprehensive primary and preventive health care to UNCG students within the context of this University community.

Student Facilities Fee

For a number of years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

Educational and Technology Fee

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

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Instructions relative to requesting changes in student fee rates are normally received from UNC General Administration in October for the next academic year. Therefore, the internal decision making process must take place prior to submitting requests for rate changes to UNC General Administration. The process is normally initiated in September with the appointment of the committee members by the Chancellor. The Student Fee Committee meets with those departments who rely on student fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. The Student Fee Committee makes recommendations to the Chancellor. Student fee changes must be approved by the UNCG Board of Trustees prior to submission to UNC General Administration for approval by the Board of Governors.

After approval of the student fees by the Board of Governors, the Vice Chancellor for Business Affairs will report on the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees. However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Business Affairs is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<http://fsv.uncg.edu/SpendingGuidelines.pdf>

Executive Overview
UNCG Operating Resources
UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have a duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Normally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

<http://fsv.uncg.edu/SpendingGuidelines.pdf>