FISCAL PROFILE

2007 - 2011

FISCAL PROFILE 2007 - 2011 INTRODUCTION

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Capital Facilities Foundation, Inc., the University of North Carolina at Greensboro Investment Fund, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University.

Primarily, the data presented is for fiscal years 2007 - 2011. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2002 - 2012. Additionally, budget and student data for fiscal year 2012 is presented utilizing data available as of December 2011.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Business Affairs. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

FISCAL PROFILE 2007 – 2011

TABLE OF CONTENTS

Introduction

Financial Statement Summaries and Graphs

Statement of Net Assets-Consolidated	A-1
Statement of Revenues, Expenses, and Changes in Net Assets (excluding Foundations)	A-2
Statement of Current Funds Revenues and Expenditures -Cash Basis	A-3
Current Unrestricted and Restricted Fund Balances (5 Year Stacked Bar Graph)	A-4
Endowment Assets at Market Value (5 Year Bar Graph)	A-5
Educational & General Revenues and Expenditures-Cash Basis (5 year Bar Graph)	A-6
Educational & General Revenues - Cash Basis (Recent Year Pie Graph)	A-7
Educational & General Expenditures - Cash Basis (Recent Year Pie Graph) State Appropriations and Tuition & Fees - Cash Basis (5 Year Bar Graph)	A-8 A-9
Instruction & Other Academic Support Expenditures - Cash Basis (5 Year Stacked Bar)	A-9 A-10
Library Operations and New Acquisitions Expenditures - Cash Basis (5 Year Bar Graph)	A-11
Utilities and Facilities Operations Expenditures- Cash Basis (5 Year Bar Graph)	A-12
Auxiliary Enterprises Revenue and Expenditures-Cash Basis (5 Year Bar Graph)	A-13
Budget Information	
Revenues, Appropriations, and Expenditures	B-1
Revenues by Source	B-2
Budgeted Appropriation per In-State Student FTE	B-3
Budgeted Expenditures per Total Student FTE	B-4
Base Budget, Expansion and Reductions (Prospective Year)	B-5
State Operating Budget Summary (Excluding Benefits) (Recent Year Pie Graph)	B-6
State Operating Budget Summary by Division Budgeted Expenditures by Purpose	B-7 B-8
Budgeted Expenditures by Fulpose Budgeted Expenditures by Major Object Categories	B-9
Net Change in Base Budget (5 year Stacked Bar)	B-10
Net Change in Base Budget	B-11
Budgeted Salaries and FTE by Division	B-12
Salary Increases 2003-2012	B-13
Full-Time Work Force by Gender	B-14
Expenditure Budgets By Source and Division	B-15
Student Data	
Enrollment Statistical Data - Headcount & FTE (10 Year Area Graph)	C-1
Enrollment Statistical Data - Undergraduate and Graduate FTE (10 Year Area Graph)	C-2
Enrollment Statistical Data - In-State and Out-of-State FTE (10 Year Area Graph)	C-3
Enrollment Statistical Data – Headcount by Gender (10 Year Area Graph)	C-4
Enrollment Statistical Data - SAT Scores, Program Offerings, Housing and Faculty	C-5
Degrees Conferred (10 Year Area Graph)	C-6
Residential Student Fees and Charges	C-7
In-State and Out-of-State Undergraduate Tuition (6 Year Area Graph)	C-8

Student Financial Aid

	Financial Aid Sources of Funding (Recent Year Pie Graph) Financial Aid Awards	D-1 D-2
	Average Financial Aid Award (Recent Year Bar Graph) Graduate Assistantships (Prospective Year)	D-3 D-4
Contra	acts and Grants	
	Expenditures by Funding Source (Recent Year Pie Graph) Expenditures (5 Year Bar Graph) Proposal and Award Activity by Number (5 Year Bar Graph) Proposal and Award Activity by Dollars (5 Year Bar Graph) Summary of Overhead Revenues (5 Year Bar Graph) Statement of Changes in Fund Balances for Overhead Receipts	E-1 E-2 E-3 E-4 E-5 E-6
Plant	Funds	
	Building Summary - Historical Cost, Replacement Value and Square Footage Building Usage – Historical Cost and Square Footage Facilities Utilization	F-1 F-2 F-3
Gifts t	to UNCG	
	Consolidated Statement of Gifts Consolidated Gifts - Sources of Support (5 Year Bar Graph) Gifts to UNCG From Affiliated Organizations	G-1 G-2 G-3
UNCG	and Affiliated Foundations Endowments	
	UNCG and Affiliated Foundations Assets (5 Year Stacked Bar Graph) Endowment Investment Pool - Market Value (10 Year Bar Graph) Endowment Support by Purpose (Recent Year Pie Graph)	H-1 H-2 H-3
Budge	et Overviews	
	Executive Overview - State Operating Budget Executive Overview - State Operating Budget Flexibility Executive Overview - Overhead Receipts Executive Overview - Student Fees Executive Overview - Unrestricted Gifts and Investment Income	I-1 I-2 I-3 I-4 I-5

STATEMENT OF NET ASSETS - CONSOLIDATED

June 30, 2011

ASSETS				Affiliated Foundations &		
Current Assets	. –	UNCG Only		Eliminations		Consolidated
Cash and cash equivalents	\$	83,700,215	\$	3,117,743	\$	86,817,958
Restricted cash and cash equivalents		23,742,096		614,605		24,356,701
Short-term investments		371,394		382,534		753,928
Restricted short-term investments		3,452,575		2,954,953		6,407,528
Receivables, net		2,470,219		5,690,219		8,160,438
Inventories		394,891				394,891
Notes receivable, net		1,309,028	_		_	1,309,028
Total current assets		115,440,418		12,760,054		128,200,472
Noncurrent Assets			_	_	_	
Restricted cash and cash equivalents		45,152,443		1,737,852		46,890,295
Receivables, net		567,436		85,045		652,481
Endowment investments		107,460,189		98,905,329		206,365,518
Other long-term investments		3,700,651		595,023		4,295,674
Notes receivable, net		4,157,041				4,157,041
Capital assets - nondepreciable		40,191,205		61,622,782		101,813,987
Capital assets - depreciable, net		393,950,596		4,204,789		398,155,385
Total noncurrent assets		595,179,561	-	167,150,820	-	762,330,381
Total assets		710,619,979	-	179,910,874	-	890,530,853
LIABILITIES Current Liabilities						
Accounts payable and accrued liabilities		15,089,612		3,144,859		18,234,471
Due to primary government		1,472				1,472
Deposits payable		857,360				857,360
Funds Held for Others				12,172		12,172
Deferred revenue		4,476,983		133,781		4,610,764
Interest payable		1,289,288		35,448		1,324,736
Long-term liabilities-current portion		5,899,392				5,899,392
Total current liabilities		27,614,107	_	3,326,260	_	30,940,367
Noncurrent Liabilities		· · · · ·	_	· · · · ·	_	<u> </u>
Funds held for others		1,633,788		31,264		1,665,052
U.S. government grants refundable		5,084,360		,		5,084,360
Funds held in trust for pool participants		3,313,971				3,313,971
Long-term liabilities		154,298,166		54,471,815		208,769,981
Total noncurrent liabilities	_	164,330,285	-	54,503,079	-	218,833,364
Total liabilities	_	191,944,392	-	57,829,339	-	249,773,731
NET ASSETS	\$_	518,675,587	\$_	122,081,535	\$_	640,757,122

STATEMENT OF REVENUE, EXPENSES and CHANGES in NET ASSETS (Excluding Foundations) For the Year Ended June 30, 2011

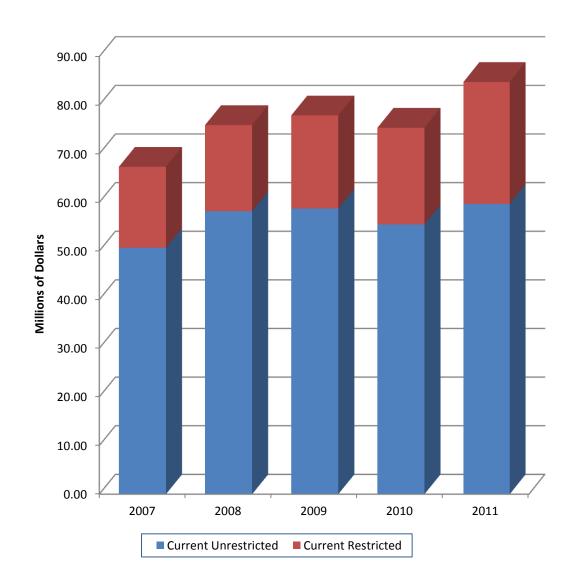
REVENUES		
Operating Revenues		
Student tuition and fees, net	\$	76,524,497
Federal grants and contracts	*	16,504,080
State and local grants and contracts		1,545,551
Nongovernmental grants and contracts		893,401
Sales and services, net		40,056,232
Interest earnings on loans		49,578
Other operating revenues		583,894
Total operating revenues		136,157,233
EXPENSES		
Operating Expenses		
Salaries and benefits		230,816,024
Supplies and materials		24,545,714
Services		53,305,798
Scholarships and fellowships		36,037,248
Utilities		8,594,331
Depreciation		13,941,090
Total operating expenses		367,240,205
Operating loss		(231,082,972)
NONOPERATING REVENUES (EXPENSES)		
State appropriations		153,918,851
State aid		9,243,555
Noncapital grants		68,777,361
Noncapital gifts		5,286,888
Investment income, net		20,231,759
Interest and fees on capital asset-related debt		(4,262,921)
Other nonoperating revenues (expenses)		(104,822)
Net nonoperating revenues		253,090,671
Loss before other revenues, expenses, gains, or losses	;	22,007,699
Capital grants		17,623,492
Additions to permanent endowments		1,683,807
Increase in net assets		41,314,998
NET ASSETS		
Net assets-beginning of the year		477,360,589
Net assets-end of the year	\$	518,675,587

The University of North Carolina at Greensboro (Excluding Foundations) STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES AS A PERCENTAGE OF EDUCATIONAL AND GENERAL **CASH BASIS**

Years Ended June 30, 2007 - 2011

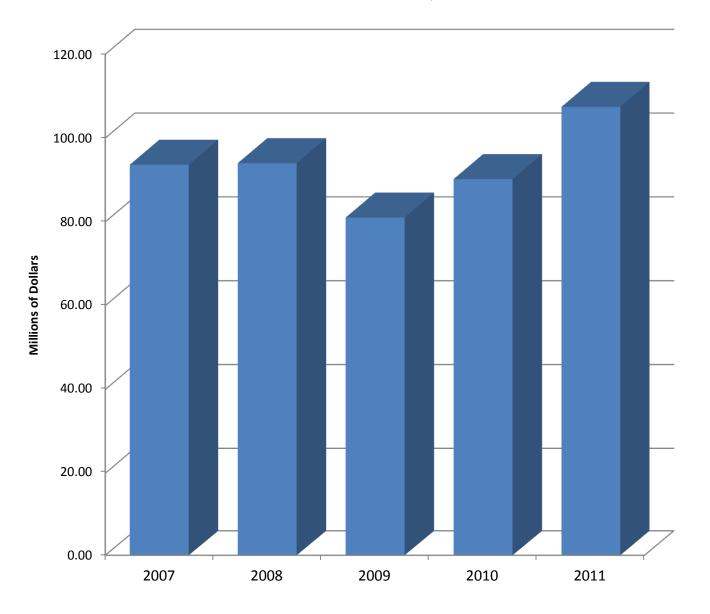
	2007		2008		2009		2010		2011	
REVENUES:	Amount	%								
Educational and General										
Tuition and Fees	\$ 66,134,507	24.72	\$ 71,575,467	23.74	\$ 74,765,107	24.12	\$ 78,727,667	23.16	\$ 92,638,493	26.27
State Appropriations	139,732,517	52.23	156,611,887	51.94	138,168,464	44.57	153,904,791	45.29	153,918,851	43.64
State Aid	0	0.00	0	0.00	8,021,211	2.59	10,416,637	3.07	9,243,555	2.62
Contracts and Grants	41,657,707	15.57	48,676,579	16.14	61,548,306	19.85	78,523,243	23.10	79,937,902	22.66
Private Gifts, Grants and Contracts	9,155,175	3.42	10,354,201	3.43	15,707,863	5.07	7,701,817	2.27	7,807,314	2.21
Endowment Income	687,617	0.26	1,110,391	0.37	858,012	0.28	690,505	0.20	650,194	0.18
Sales and Services of Educational and		0.00		0.00		0.00		0.00		0.00
General activities	8,223,685	3.07	9,960,325	3.30	8,356,810	2.70	8,734,346	2.57	7,638,383	2.17
Investment Income	1,825,946	0.68	3,060,679	1.02	2,422,146	0.78	1,035,091	0.30	694,477	0.20
Other Sources	90,806	0.03	188,182	0.06	150,356	0.05	122,570	0.04	167,288	0.05
Total Educational and General	267,507,960	100.00	301,537,711	100.00	309,998,275	100.00	339,856,667	100.00	352,696,457	100.00
Auxiliary Enterprises:										
Sales and Services and Other	38,099,590		39,815,822		40,042,258		42,497,723		46,037,637	
Student Fees	9,802,463		12,821,431		14,822,511		15,930,119		16,958,090	
Investment Income	1,838,247		1,857,151		1,402,229		638,102		382,673	
Total Auxiliary Enterprises	49,740,300		54,494,404		56,266,998		59,065,944		63,378,400	
TOTAL REVENUES	317,248,260		356,032,115		366,265,273		398,922,611		416,074,857	
EXPENDITURES AND MANDATORY TRANSFERS:										
Educational and General:										
Instruction	106,394,915	40.47	122,526,041	41.48	124,363,387	40.85	131,551,050	39.71	140,094,687	40.72
Research	13,455,471	5.12	16,025,054	5.43	19,672,559	6.46	21,458,770	6.48	22,985,242	6.68
Public Service	17,046,567	6.48	17,549,828	5.94	16,519,176	5.43	11,902,359	3.59	10,378,450	3.02
Libraries	11,123,793	4.23	8,819,817	2.99	8,496,577	2.79	13,628,225	4.11	12,294,150	3.57
Other Academic Support	21,879,081	8.32	25,570,839	8.66	27,064,693	8.89	29,689,875	8.96	30,978,051	9.00
Student Services	13,998,146	5.32	14,813,262	5.02	14,419,081	4.74	14,575,619	4.40	14,578,558	4.24
Institutional Support	28,513,175	10.85	35,032,004	11.86	35,766,245	11.75	36,835,543	11.12	36,711,798	10.67
Operations and Maintenance of Plant	24,747,576	9.41	24,777,846	8.39	23,411,083	7.69	23,730,460	7.16	23,957,800	6.96
Student Financial Aid	22,438,605	8.54	26,620,243	9.01	30,947,573	10.16	44,538,120	13.45	48,892,030	14.21
Mandatory Transfers	3,302,192	1.26	3,634,277	1.23	3,801,671	1.25	3,334,393	1.01	3,173,309	0.92
Total Educational and General	262,899,521	100.00	295,369,211	100.00	304,462,045	100.00	331,244,414	100.00	344,044,075	100.00
Auxiliary Enterprises and Int Service:										
Expenditures	37,112,221		42,401,919		42,291,363		44,358,057		44,312,765	
Mandatory Transfers for Debt Service	5,637,272		4,587,212		4,521,031		6,376,270		6,537,282	
Total Auxiliary Enterprises and Int Service	42,749,493		46,989,131		46,812,394		50,734,327		50,850,047	
TOTAL EXPENDITURES	305,649,014		342,358,342		351,274,439		381,978,741		394,894,122	
REVENUES OVER/(UNDER) EXPENDITURES	\$ 11,599,246		\$ 13,673,773		\$14,990,834		\$16,943,870		\$ 21,180,735	

CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES



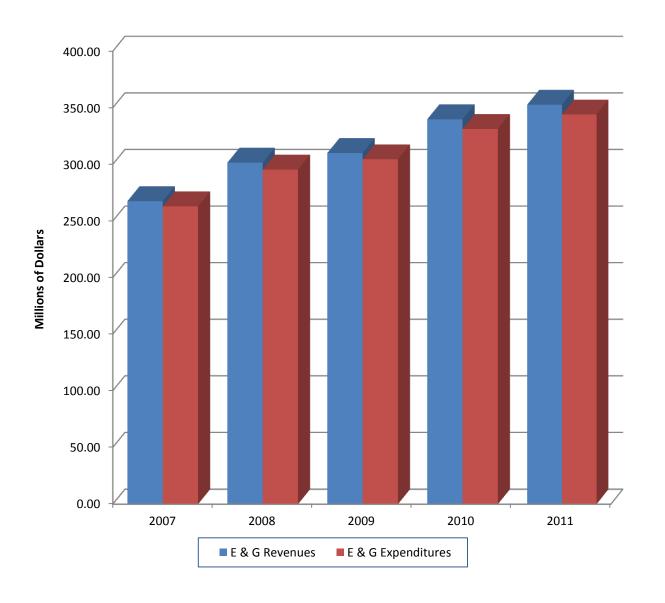
	Current	Current	
Year	Unrestricted	Restricted	Total
2007	\$ 50,660,247	\$ 16,666,514	\$ 67,326,761
2008	\$ 58,178,677	\$ 17,723,842	\$ 75,902,519
2009	\$ 58,761,311	\$ 19,122,917	\$ 77,884,228
2010	\$ 55,468,774	\$ 19,880,974	\$ 75,349,748
2011	\$ 59,683,527	\$ 25,082,874	\$ 84,766,401

ENDOWMENT ASSETS AT MARKET VALUE



Year	Market Value				
2007	\$	93,636,497			
2008	\$	94,008,272			
2009	\$	81,031,785			
2010	\$	90,215,415			
2011	\$	107,460,189			

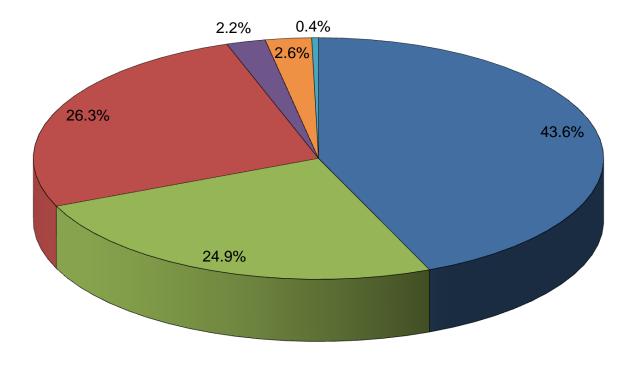
EDUCATIONAL & GENERAL REVENUES and EXPENDITURES CASH BASIS



	E&G	E&G
Year	Revenues	Expenditures
2007	\$ 267,507,960	\$ 262,899,521
2008	\$ 301,537,711	\$ 295,369,211
2009	\$ 309,998,275	\$ 304,462,045
2010	\$ 339,856,667	\$ 331,244,414
2011	\$ 352,696,457	\$ 344,044,075

EDUCATIONAL and GENERAL REVENUES CASH BASIS

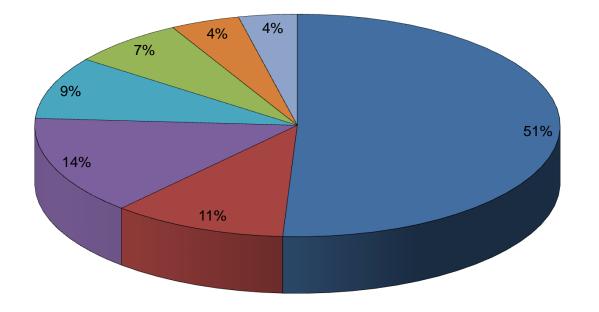
Year Ended June 30, 2011



	Amount	%
State Appropriations	153,918,851	43.6%
Gifts, Grants & Contracts	87,745,216	24.9%
Tuition and Fees	92,638,493	26.3%
Sales & Services & Other	7,805,671	2.2%
State Aid	\$ 9,243,555	2.6%
Endowment & Investment	1,344,671	0.4%
Total	\$ 352,696,457	100.0%

EDUCATIONAL & GENERAL EXPENDITURES CASH BASIS

Year Ended June 30, 2011

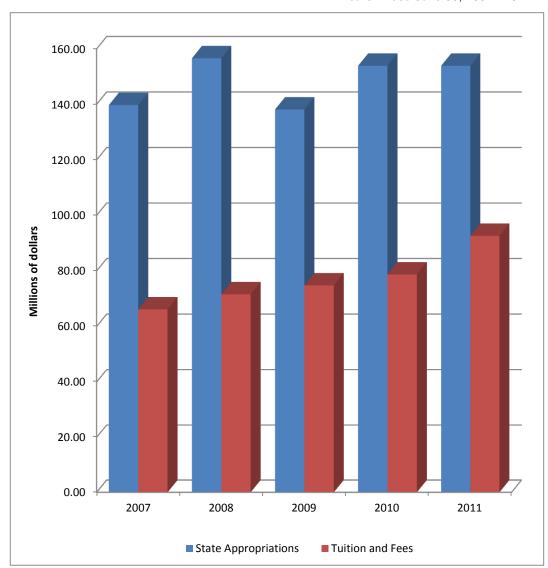


	Amount	%
Inst.Res. & Public Service	\$ 173,458,379	51%
Institutional Support	36,711,798	11%
Student Financial Aid	48,892,030	14%
Other Academic Support	30,978,051	9%
Physical Plant Operations	23,957,800	7%
Student Services	14,578,558	4%
Library	12,294,150	4%
Total	\$ 340,870,766	100%

Note: Mandatory transfers are excluded

STATE APPROPRIATIONS and TUITION & FEES CASH BASIS

Years Ended June 30, 2007 - 2011

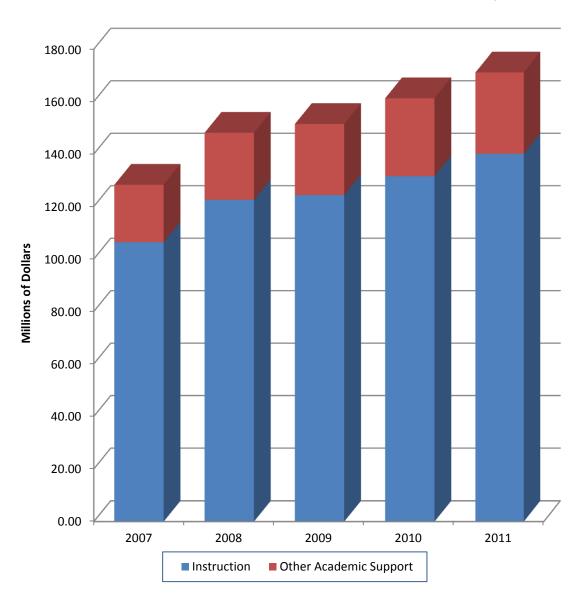


	State	Tuition and	
Year	Appropriations	Fees	Total
2007	139,732,517	66,134,507	205,867,024
2008	156,611,887	71,575,467	228,187,354
2009	138,168,464	74,765,107	212,933,571
2010	153,904,791	78,727,667	232,632,458
2011	153,918,851	92,638,493	246,557,344

Note: Auxiliary Enterprises student fees are excluded.

INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES CASH BASIS

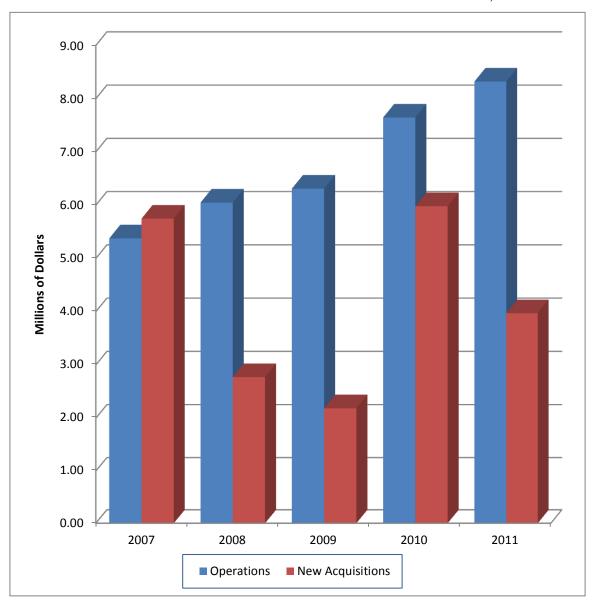
Years Ended June 30, 2007 - 2011



Year	Instruction	Other Academic Support	Total
2007	\$ 106,394,915	\$21,879,081	\$ 128,273,996
2008	\$ 122,526,041	\$25,570,839	\$ 148,096,880
2009	\$ 124,363,387	\$27,064,693	\$ 151,428,080
2010	\$ 131,551,050	\$29,689,875	\$ 161,240,925
2011	\$ 140,094,687	\$30,978,051	\$ 171,072,738

LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES CASH BASIS

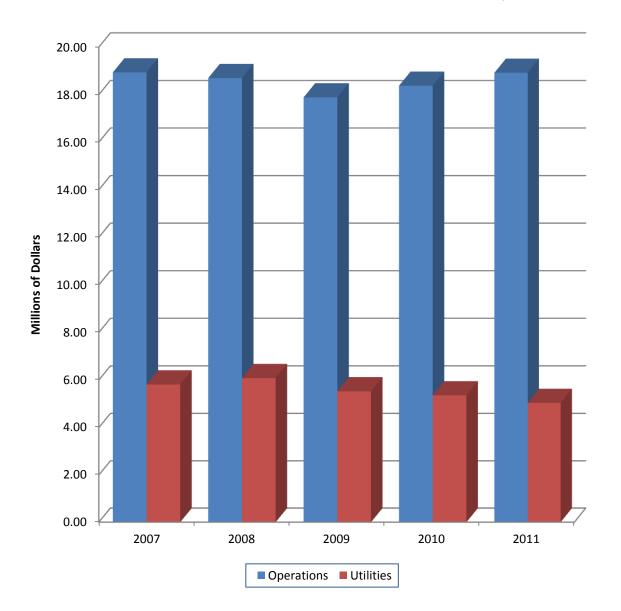
Years Ended June 30, 2007 - 2011



		New	
Year	Operations	Acquisitions	Total
2007	\$ 5,376,297	\$ 5,747,496	\$11,123,793
2008	\$ 6,048,476	\$ 2,771,341	\$ 8,819,817
2009	\$ 6,309,994	\$ 2,186,583	\$ 8,496,577
2010	\$ 7,646,696	\$ 5,981,529	\$13,628,225
2011	\$ 8,323,017	\$ 3,971,133	\$12,294,150

UTILITIES and FACILITIES OPERATIONS EXPENDITURES CASH BASIS

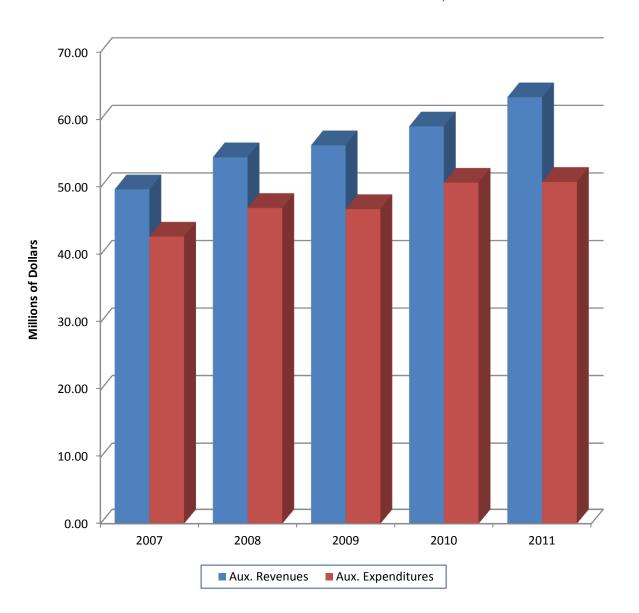
Years Ended June 30, 2007 - 2011



Year	Operations	Utilities	Total
2007	\$ 18,934,431	\$ 5,813,145	\$24,747,576
2008	\$ 18,697,408	\$ 6,080,438	\$24,777,846
2009	\$ 17,885,816	\$ 5,525,267	\$23,411,083
2010	\$ 18,373,529	\$ 5,356,931	\$23,730,460
2011	\$ 18,919,154	\$ 5,038,646	\$23,957,800

Note: Auxiliary Enterprises utilities are excluded

AUXILIARY ENTERPRISES REVENUES and EXPENDITURES CASH BASIS



Year	Revenues	Expenditures
2007	\$ 49,740,300	\$ 42,749,493
2008	\$ 54,494,404	\$ 46,989,131
2009	\$ 56,266,998	\$ 46,812,394
2010	\$ 59,065,944	\$ 50,734,327
2011	\$ 63,378,400	\$ 50,850,047

BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES STATE OPERATING CODE 16040

Fiscal Years 2008 - 2012

	2007-2008	3	2008-2009)	2009-2010)	2010-2011		2011-2012	2
	Amount	%								
Revenues	\$ 66,409,843	29.8	\$ 79,098,144	31.6	\$ 85,980,047	34.6	\$ 86,943,092	33.6	\$ 85,293,622	36.5
Appropriations	156,611,888	70.2	171,099,257	68.4	162,473,965	65.4	171,957,800	66.4	148,641,663	63.5
Expenditures	\$ 223,021,731	100.0	\$ 250,197,401	100.0	\$ 248,454,012	100.0	\$ 258,900,892	100.0	\$ 233,935,285	100.0

Note: Various Carryforwards have been excluded.

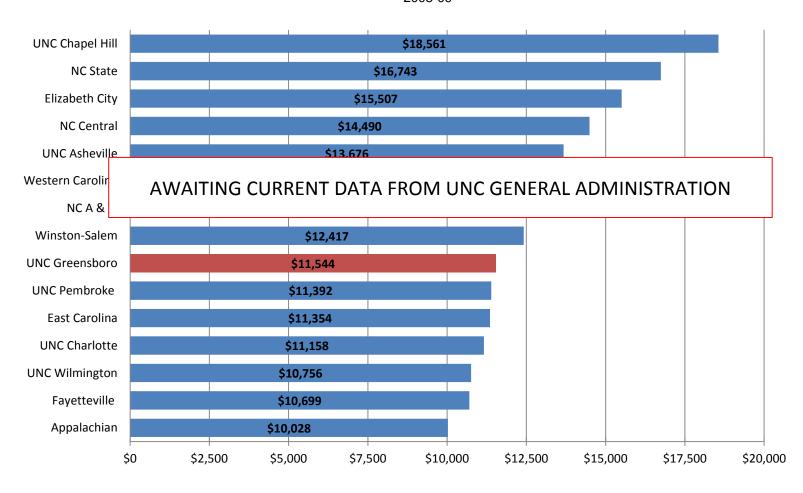
BUDGETED REVENUES BY SOURCE STATE OPERATING CODE 16040

Fiscal Years 2008 - 2012

	 2007-2008	8		2008-2009)	2009-20	10	 2010-2011		2011-20	12
	Amount	%		Amount	%	Amount	%	Amount	%	Amount	%
Regular Term Tuition	\$ 50,353,673	75.9	\$	50,811,329	64.3	\$ 56,264,647	65.4	\$ 68,030,733	78.2	\$ 70,330,528	82.4
Summer Term Tuition	4,169,197	6.3		4,208,712	5.3	4,208,712	4.9	4,208,712	4.8	4,208,712	4.9
Non-Credit Extension Instruction Fees	1,381,251	2.1		1,408,519	1.8	753,032	0.9	660,515	0.8	660,515	0.8
Utilities Revenues	2,555,152	3.8		2,787,379	3.5	2,427,745	2.8	2,436,129	2.8	2,536,129	3.0
Repairs and Alterations Revenues	227,878	0.3		235,378	0.3	235,378	0.3	235,378	0.3	235,378	0.3
Application Fees	744,352	1.1		790,152	1.0	805,419	0.9	905,419	1.0	905,419	1.1
Library	59,000	0.1		59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1
Education & Tech. and Special Fees	4,479,108	6.7		4,714,104	6.0	4,529,007	5.3	5,208,243	6.0	5,593,544	6.5
Federal C & G Adm Cost Allow	111,798	0.2		111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1
ARRA Fiscal Stabilization Funds		0.0		8,021,211	10.1	10,416,637	12.1		0.0		0.0
Other	 2,328,434	3.5		5,950,562	7.5	6,168,672	7.2	 5,087,165	5.9	652,599	0.8
Total	\$ 66,409,843	100.0	\$	79,098,144	100.0	\$ 85,980,047	100.0	\$ 86,943,092	100.0	\$ 85,293,622	100.0
Actual Tuition	49,858,731	99.0		52,332,791	103.0	56,203,027	99.9	69,817,522	102.6	N/A	N/A
Budgeted Tuition	\$ 50,353,673	100.0	\$	50,811,329	100.0	\$ 56,264,647	100.0	\$ 68,030,733	100.0	\$ 70,330,528	100.0
Over (Under) Realization	\$ (494,942)	(1.0)	\$	1,521,462	3.0	\$ (61,620)	(0.1)	\$ 1,786,789	2.6	\$ N/A	N/A
Budgeted Enrollment FTE	 13,868		_	14,662		14,912		 15,700		15,255	
Actual Enrollment FTE	 14,328			14,549		15,323		 15,396		15,188 *	

^{*} The actual enrollment FTE for 2012 is an estimate.

The University of North Carolina BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE 2008-09



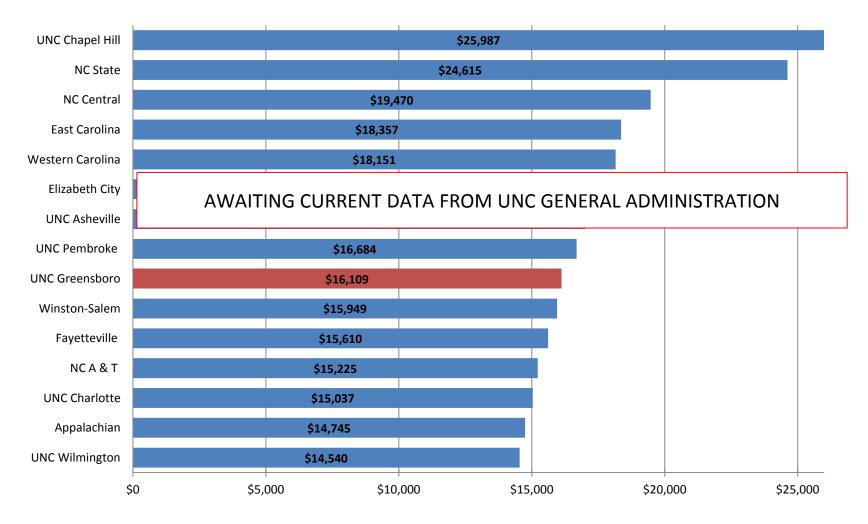
Source: UNC 2008-09 Current Operations Budgets - Summary

Notes: Budgeted appropriations per student FTE were calculated by dividing the total budgeted state appropriations by the in-state student FTE for each campus. Nonrecurring items are not in this schedule, but are included on B-1.

The University of North Carolina

BUDGETED EXPENDITURES PER TOTAL STUDENT FTE

2008-09



Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro.

The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

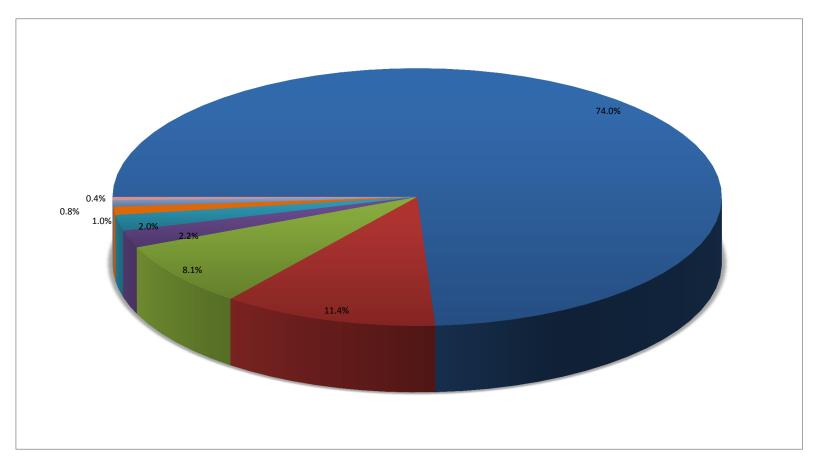
The University of North Carolina at Greensboro **Base Budget, Expansion and Reductions**2010-11 through 2011-12

	R	equirements	Receipts		A	opropriations	Positions	
2010-11 Beginning Base Budget	\$	258,900,892	\$	86,943,092	\$	171,957,800	2,421.96	
Continuation Budget Change								
Enrollment Decline		(1,552,387)		(2,286,339)		733,952	(11.07)	
Building Reserves		527,410				527,410	-	
Total Continuation Budget Change		(1,024,977)		(2,286,339)		1,261,362	(11.07)	
Other								
Budget Cuts		(26,240,436)		124,438		(26,364,874)	(205.16)	
iSchool (Learn & Earn) Reduction		(4,506,666)		(4,506,666)		=	(18.25)	
Campus Initiated Tuition Increase		4,561,696		4,561,696		=	=	
Employer Health Insurance and Retirement Increase		1,682,187				1,682,187	=	
Education & Technology Fee		383,006		383,006		-	-	
Other		179,583		74,395		105,188	<u> </u>	
Total Other		(23,940,630)		636,869		(24,577,499)	(223.41)	
Flexibility Changes		-		-		-	30.23	
Total 2011-12 Budget	\$	233,935,285	\$	85,293,622	\$	148,641,663	2,217.71	
Institutional Budgets:								
Benefits	\$	40,476,510						
Financial Aid		10,924,503						
Insurance IT Licenses & Maintenance		70,986 1,213,072						
Utilities		8,903,204						
ESCO Debt Service		704,467						
Chancellor's Equipment Fund		420,855	(Instr	ruction \$100,000;	other \$	320,855)		
Enterprise Administrative Applications		129,580 *						
Total Institutional Budgets:		62,843,177						
Departmental Budgets:		171,092,108						

^{*} Total Positions include 1.0 FTE in Enterprise Administrative Applications considered an Institutional Budget.

STATE OPERATING BUDGET 2011-12 SUMMARY BY DIVISION

(Excluding Benefits and Other Institutional Budgets)



Academic Affairs	\$126,693,405	74.0%
Business Affairs	19,559,627	11.4%
Information Technology Services	13,873,359	8.1%
University Advancement	3,713,128	2.2%
Student Affairs	3,425,975	2.0%
Research & Economic Development	1,739,840	1.0%
Chancellor	1,392,631	0.8%
Gateway Univ. Research Park	694,143	0.4%
	\$171,092,108	100.0%

STATE OPERATING BUDGET SUMMARY BY DIVISION

2011 - 2012

Division Name	EPA	SPA	Faculty	Temp Wages	Oth Personnel	Equipment	OTP less Equip	TOTAL
								_
Academic Affairs	\$13,495,321	\$14,068,026	\$82,479,379	\$1,096,628	\$552	\$5,319,191	\$10,234,308	\$126,693,405
Business Affairs	1,943,288	14,062,887		63,492	2,852	448,855	3,038,253	19,559,627
Information Technology And Planning	1,511,286	7,516,488		324,681	24,373	1,912,473	2,584,058	13,873,359
University Advancement	1,566,331	1,688,196		48,000		10,000	400,601	3,713,128
Student Affairs	2,139,739	791,242		56,796		20,838	417,360	3,425,975
Research & Economic Development	412,297	62,744	995,144	2,688			266,967	1,739,840
Chancellor	1,084,255	207,424		310		500	100,142	1,392,631
Gateway University Research Park		139,010					555,133	694,143
TOTAL	\$22,152,517	\$38,536,017	\$83,474,523	\$1,592,595	\$27,777	\$7,711,857	\$17,596,822	\$171,092,108

BUDGETED EXPENDITURES BY PURPOSE STATE OPERATING CODE 16040

Fiscal Years 2008 - 2012

		 2007-2008		 2008-2009)	2009-2010)	2010-201	1	2011-201	12
		 Amount	%	 Amount	%	Amount	%	Amount	%	Amount	%
101	Regular Term Instruction (see Note)	\$ 118,689,371	53.2%	\$ 141,897,132	56.7%	\$ 136,698,309	55.0%	\$ 142,742,054	55.1%	\$ 123,314,923	52.7%
102	Summer Term Instruction	4,169,197	1.9%	4,208,712	1.7%	4,208,712	1.7%	4,208,712	1.6%	4,208,712	1.8%
103	Non-Credit Extension Instruction	1,381,251	0.6%	1,408,519	0.6%	753,032	0.3%	660,515	0.3%	660,515	0.3%
151	Libraries	8,853,401	4.0%	11,004,625	4.4%	13,581,720	5.5%	12,942,961	5.0%	11,095,583	4.7%
152	General Academic Support	15,841,597	7.1%	17,462,255	7.0%	17,328,689	7.0%	19,279,198	7.4%	18,624,378	8.0%
160	Student Services	12,355,115	5.5%	12,080,567	4.8%	11,030,171	4.4%	11,928,331	4.6%	11,401,497	4.9%
170	Institutional Support	28,257,798	12.7%	28,128,692	11.2%	31,637,556	12.7%	30,349,183	11.7%	27,428,539	11.7%
180	Physical Plant Operations	26,638,944	11.9%	26,781,690	10.7%	25,734,302	10.4%	27,105,836	10.5%	26,276,635	11.2%
230	Student Financial Aid	6,835,057	3.1%	7,225,209	2.9%	7,481,521	3.0%	9,684,102	3.7%	10,924,503	4.7%
	TOTAL	\$ 223,021,731	100.0%	\$ 250,197,401	100.0%	\$ 248,454,012	100.0%	\$ 258,900,892	100.0%	\$ 233,935,285	100.0%

Note: For 2008-09 and 2009-10 ARRA Fiscal Stabilization Funds were used by the State to substitute for appropriations in the amounts of \$16,042,422 and \$18,985,810.

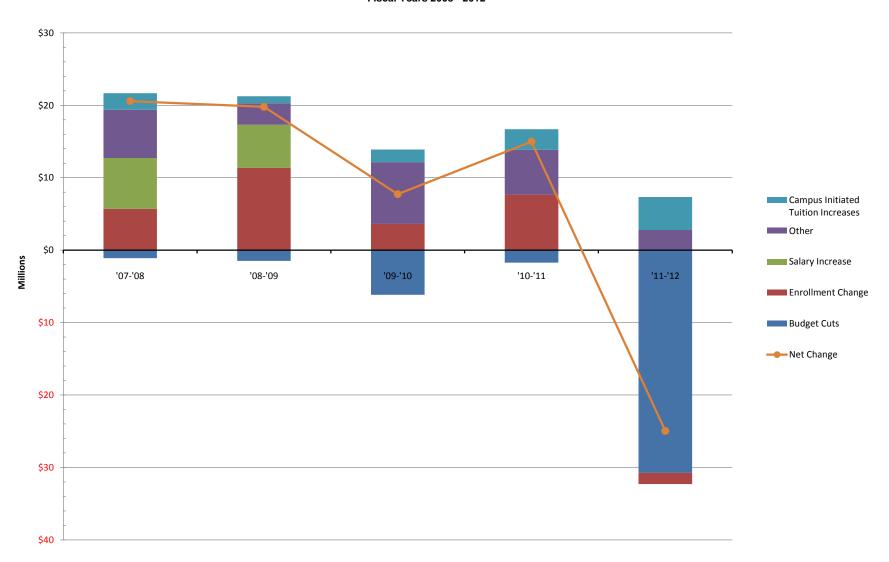
BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES STATE OPERATING CODE 16040

Fiscal Years 2008 - 2012

			R	evised Budg	get at June 30th				Original Budget	
	2007-200	08	2008-200)9	2009-201	10	2010-201		2011-201	2
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EPA Academic Salaries	\$ 76,535,586	34.3%	\$ 86,709,867	34.6%	\$ 80,295,156	32.3%	\$ 96,042,927	37.2%	\$ 83,474,523	35.6%
EPA Regular Salaries *	19,320,423	8.7%	22,774,970	9.1%	20,991,022	8.4%	23,298,712	9.0%	22,278,097	9.5%
SPA Regular Salaries	34,953,029	15.7%	39,070,132	15.6%	37,795,789	15.2%	40,137,984	15.5%	38,536,017	16.5%
Employee Benefits	29,365,654	13.2%	35,385,379	14.1%	32,616,107	13.1%	41,490,741	16.1%	39,334,314	16.8%
Other Personnel	4,659,067	2.1%	5,186,119	2.1%	4,195,061	1.7%	3,442,010	1.3%	2,762,568	1.2%
Total Personnel Compensation	\$164,833,759	74.0%	\$189,126,467	75.5%	\$175,893,135	70.7%	\$ 204,412,374	79.1%	\$186,385,519	79.6%
Supplies	7,014,762	3.1%	5,691,723	2.3%	7,904,144	3.2%	6,496,617	2.5%	5,670,405	2.4%
Utilities	9,184,671	4.1%	9,323,735	3.7%	8,110,812	3.3%	8,645,938	3.3%	8,904,049	3.8%
Purchased Contractual Services	3,834,676	1.7%	3,335,544	1.3%	3,856,574	1.6%	2,164,937	0.8%	1,436,213	0.6%
Purchased Services	11,677,017	5.2%	9,936,154	4.0%	10,698,003	4.2%	11,054,356	4.3%	8,384,161	3.6%
General Travel	2,295,628	1.0%	2,219,515	0.9%	1,455,754	0.6%	1,111,955	0.4%	802,897	0.3%
Other Operating	1,243,492	0.6%	1,387,266	0.6%	993,572	0.4%	2,612,017	1.0%	2,045,161	0.9%
Academic Services	497,961	0.2%	411,233	0.2%	254,114	0.1%	179,889	0.1%	135,015	0.1%
Library Books and Journals	3,549,135	1.6%	5,024,477	2.0%	6,684,983	2.7%	4,630,982	1.8%	3,418,832	1.5%
Property, Plant & Equipment	10,394,410	4.7%	7,685,533	3.1%	15,599,001	6.3%	6,511,353	2.5%	4,667,063	2.0%
Aids and Grants	6,575,558	2.9%	6,949,893	2.8%	7,164,402	2.9%	9,684,102	3.7%	10,924,503	4.7%
Transfers and Other	1,920,662	0.9%	9,105,861	3.6%	9,839,518	4.0%	1,396,372	0.5%	1,161,467	0.5%
Total Non-Salary	\$ 58,187,972	26.0%	\$ 61,070,934	24.5%	\$ 72,560,877	29.3%	\$ 54,488,518	20.9%	\$ 47,549,766	20.4%
	\$223,021,731	100.0%	\$250,197,401	100.0%	\$248,454,012	100.0%	\$ 258,900,892	100.0%	\$233,935,285	100.0%

^{*} EPA Regular Salaries include \$119,600 in 2007-2008 and \$125,580 in 2008-2009 through 2011-2012 in Enterprise Administrative Applications considered an Institutional Budget.

The University of North Carolina at Greensboro NET CHANGE IN BASE BUDGET STATE OPERATING CODE 16040 Fiscal Years 2008 - 2012



NET CHANGE IN BASE BUDGET STATE OPERATING CODE 16040

Fiscal Years 2008 - 2012

	2008	2009	2010	2011	2012
Enrollment Change	\$ 5,705,696	\$ 11,360,213	\$ 3,622,251	\$ 7,670,707	\$ (1,552,387)
Salary Increases	7,025,402	5,960,141	-	-	-
Campus Initiated Tuition Increases	2,290,607	975,752	1,738,735	2,858,862	4,561,696
Budget Cuts	(1,094,458)	(1,471,034)	(6,166,555)	(1,726,141)	(30,747,102)
Other	6,648,443	2,962,557	8,537,078	6,177,275	2,772,186
Total	\$ 20,575,690	\$ 19,787,629	\$ 7,731,509	\$ 14,980,703	\$ (24,965,607)

The University of North Carolina at Greensboro BUDGETED SALARIES and FTE BY DIVISION 2011-2012

	EPA Administ	rative *	SPA		Faculty		
Division	Budget	FTE	Budget	FTE	Budget	FTE	
Academic Affairs:							
Arts & Sciences	\$ 585.509	9.5	\$ 2,576,757	65.2	\$31,630,476	406.5	
Business & Economics	φ 838,183	10.0	954,171	24.1	10,414,371	91.4	
Education	617,400	11.5	612,771	16.5	8,544,888	94.7	
Music Theatre Dance	383,222	5.6	772,308	19.2	6,852,094	86.6	
Nursing	251,941	3.0	554,599	15.0	4,162,602	56.4	
Health and Human Sciences	788,322	10.9	1,057,274	28.9	10,691,663	127.6	
Graduate Studies	239,673	2.6	690,369	17.0	2,517,031	18.0	
Division of Continual Learning	1,241,640	23.1	686,583	16.0	2,906,541	38.3	
Provost & Other	8,549,431	133.3	5,990,008	156.4	4,759,713	70.6	
Subtotal	\$ 13,495,321	209.5	\$13,894,840	358.3	\$82,479,379	990.1	
SPA Salary Reserves	* ,,		173,186		+,,		
Total Academic Affairs	\$ 13,495,321	209.5	\$14,068,026	358.3	\$82,479,379	990.1	
Information Technology and Planning	1,511,286	12.0	7,499,760	114.4			
SPA Salary Reserves Total Administration & Planning	\$ 1,511,286	12.0	16,728 \$ 7,516,488	114.4			
University Advancement	1,566,331	17.4	1,668,913	39.0			
SPA Salary Reserves Total University Advancement	\$ 1,566,331	17.4	19,283 \$ 1,688,196	39.0			
Total University Advancement	\$ 1,500,551		\$ 1,000,190	39.0			
Student Affairs SPA Salary Reserves	2,139,739	35.6	786,469 4,773	20.5			
Total Student Affairs	\$ 2,139,739	35.6	\$ 791,242	20.5			
Business Affairs:							
Institutional Support	1,469,029	11.5	5,037,191	105.8			
Physical Plant	474,259	5.0	8,857,781	266.4			
Subtotal	1,943,288	16.5	13,894,972	372.20			
SPA Salary Reserves			167,915				
Total Business Affairs	\$ 1,943,288	16.5	\$14,062,887	372.2			
Chancellor	1,084,255	8.5	184,705	4.0			
SPA Salary Reserves Total Chancellor	\$ 1,084,255	8.5	22,719 \$ 207,424	4.0			
Gateway University Research Park	\$ -	0.0	\$ 139,010	3.0			
Research & Economic Development	\$ 412,297	5.4	\$ 62,744	1.3	\$ 995,144	9.0	
TOTAL OF ALL DIVISIONS	\$ 22,152,517	304.9	\$38,536,017	912.7	\$83,474,523	999.1	

^{*} Not included in EPA Regular Salaries is \$125,580 / 1.0 FTE in Enterprise Administrative Applications considered an Institutional Budget.

SALARY INCREASES

for Fiscal Years 2003 - 2012

		Faculty			EPA No	n-Faculty	SPA						
Year	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus			
2002-03 (1)	2.50		2.50			10 days bonus leave	0.00		0.00	10 days bonus leave			
2003-04 (2)	0.00		0.00	\$550		\$550/person + 10 days bonus leave	0.00		0.00	\$550/person + 10 days bonus leave			
2004-05	2.5+2.8		5.30		2.5+2.0		Greater of \$1,000/person or 2.50		Greater of \$1,000/person or 2.50				
2005-06 (3)	2.0+0.3		2.03		2.0+0.1	5 days bonus leave	Greater of \$825/person or 2.00		Greater of \$825/person or 2.00	5 days bonus leave			
2006-07 (4)	6.0+1.3		7.30		6.0+1.3		5.50		5.50				
2007-08 (5)	4.0 + 1.4 + .6		6.00		4.00		4.00		4.00				
2008-09 (6)	3.0 + 2.0		5.00		3.00		Greater of \$1,100/person or 2.75		Greater of \$1,100/person or 2.75				
2009-10 (7)	0.00		0.00				0.00		0.00				
2010-11 (7)	0.00		0.00				0.00		0.00				
2011-12 (7)	0.00		0.00				0.00		0.00				

Note: All amounts in % unless otherwise noted

⁽¹⁾ In 2002-03, Faculty salary increases and benefits in the amount of \$1,446,375 (approximately 2.5%) were provided by a campus based tuition increase.

⁽²⁾ In 2004-05 in addition to the Legislative salary increase funds of 2.5%, Faculty increases of 2.8% and Non-Faculty EPA increases of 2.0% (totaling \$2,110,109 including benefits) were provided by a campus based tuition increase.

⁽³⁾ In 2005-06 in addition to the Legislative salary increase funds of 2%, Faculty and Non-Faculty EPA increases (approximately .3% and .1% respectively) in the amount of \$316,026 including benefits were provided by a campus based tuition increase.

⁽⁴⁾ In 2006-07 in addition to the Legislative salary increase funds of 6%, Faculty and Non-Faculty EPA increases (approximately 1.3%) in the amount of \$1,312,911 including benefits were provided by a campus based tuition increase.

⁽⁵⁾ In 2007-08, in addition to the Legislative salary increase funds of 4%, the General Assembly also provided Faculty increases of 1.4%. A campus based tuition increase of \$560,629 including benefits (approximately .6%) also was provided.

⁽⁶⁾ In 2008-09, a campus based tuition increase of \$683,880 provided Faculty salary increases and benefits of \$683,880 (approximately 2%).

⁽⁷⁾ In 2009-10, 2010-11 and 2011-12, no Legislative salary increase funds were available.

FULL-TIME WORK FORCE BY GENDER ALL FUND SOURCES

For Years 2001, 2006, 2009, 2010 and 2011

Fall 20		all 2001	01 Fall 2006			Fall 2009 Fall 2010			0 Fall 2011				Percent Female							
Occupational Activity Group	M	F	T	М	F	T	М	F	Т	M	F	T	М	F	T	2001	2006	2009	2010	2011
	040	400	004	040	40.4	0.47	044	400	440	050	475	407	050	404	400	0.4.00/	00.00/	40.00/	44.00/	40.00/
EPA Instructional Faculty Tenured	212	109	321	213	134	347	244	168	412	252	175	427	252	184	436	34.0%	38.6%	40.8%	41.0%	42.2%
EPA Instructional Faculty Untenured, On Track	68	86	154	91	92	183	66	92	158	68	92	160	56	86	142	55.8%	50.3%	58.2%	57.5%	60.6%
EPA Other Instructional Faculty, Not On Track	54	132	186	72	148	220	85	133	218	96	155	251	83	145	228	71.0%	67.3%	61.0%	61.8%	63.6%
EPA Instructional Faculty Sub-Total	334	327	661	376	374	750	395	393	788	416	422	838	391	415	806	49.5%	49.9%	49.9%	50.4%	51.5%
Executive/Administrative/Managerial	82	70	152	82	119	201	112	174	286	5 7	67	124	63	60	132	46.1%	59.2%	60.8%	54.0%	52.3%
EPA Executive/Administrative/Managerial	78	68	146	82 81	118	199	112	174	283	57 57	67	124	63	69 69	132	46.1%	59.2% 59.3%	60.8%	54.0% 54.0%	52.3% 52.3%
SPA	10	2	6	1	110	2	0	3	203 3	0	0	0	0	09	0	33.3%	50.0%	100.0%	34.0%	52.5%
SFA	4	2	Ü	'		۷	U	3	3	U	U	U	U	U	U	33.3 /6	30.0 %	100.076	-	-
Other Professional (includes librarians)	137	195	332	183	240	423	213	297	510	265	390	655	280	440	720	58.7%	56.7%	58.2%	59.5%	61.1%
EPA	54	109	163	84	149	233	104	180	284	149	264	413	166	306	472	66.9%	63.9%	63.4%	63.9%	64.8%
SPA	83	86	169	99	91	190	109	117	226	116	126	242	114	134	248	50.9%	47.9%	51.8%	52.1%	54.0%
SPA Non-Professional Staff																				
Secretarial/Clerical	35	319	354	38	311	349	38	336	374	34	320	354	30	302	332	90.1%	89.1%	89.8%	90.4%	91.0%
Technical/Paraprofessional	74	106	180	99	159	258	99	129	228	97	141	238	98	136	234	58.9%	61.6%	56.6%	59.2%	58.1%
Skilled Crafts	79	3	82	93	6	99	102	6	108	99	6	105	94	5	99	3.7%	6.1%	5.6%	5.7%	5.1%
Service/Maintenance	108	88	196	143	93	236	143	93	236	147	91	238	149	88	237	44.9%	39.4%	39.4%	38.2%	37.1%
TOTAL																				
EPA	466	504	970	541	641	1,182	611	744	1,355	622	753	1,375	620	700	1,410	52.0%	54.2%	54.9%	54.8%	56.0%
SPA	383	604	987	473	661	1,134	491	684	1,335	493	684	1,373	485		1,410	61.2%	54.2% 58.3%	54.9% 58.2%	54.6% 58.1%	56.0% 57.8%
OI A	303	004	301	713	001	.,134	731	004	.,.,,	733	004	1,177	703	003	1,130	V1.2/0	30.3 /6	JU.2 /0	JU. 1 /0	37.070
GRAND TOTALS	849	1,108	1,957	1,014	1,302	2,316	1,102	1,428	2,530	1,115	1,437	2,552	1,105	1,455	2,560	56.6%	56.2%	56.4%	56.3%	56.8%

M = Male

F = Female

T = Total

Source: Fact Book - EPA/SPA Staff Tables, "UNCG Full-Time by 10 Year Trend & Gender (IPEDS)" rcs

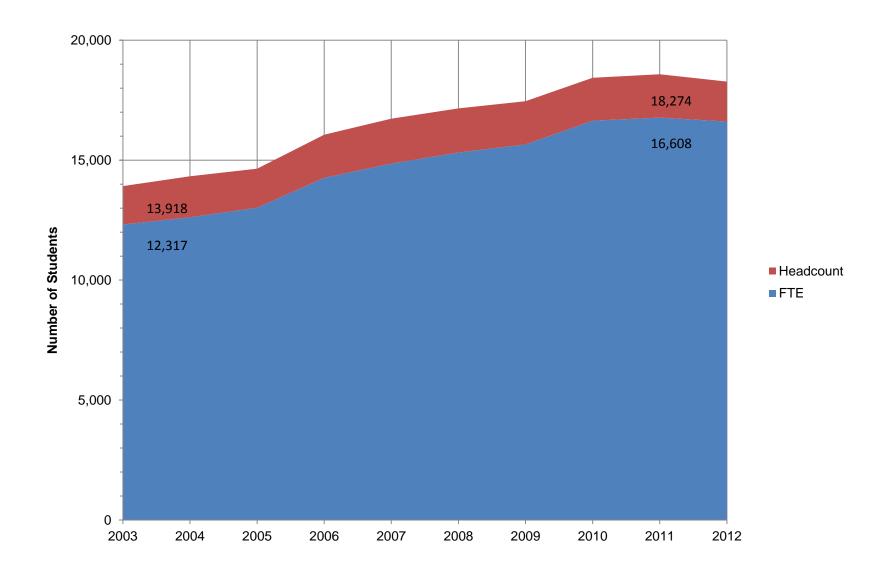
The University of North Carolina at Greensboro EXPENDITURE BUDGETS BY SOURCE and DIVISION 2011-2012

	Academic Affairs	Information Technology & Planning	University Advancement		Business Affairs	Chancellor	Gateway	Research & Economic Development	Source Total
State Funds	126,693,405	13,873,359	3,713,128	3,425,975	19,559,627	1,392,631	694,143	1,739,840	171,092,108
	74.0%	8.1%	2.2%	2.0%	11.4%	0.8%	0.4%	1.0%	100.0%
Auxiliary Administration					654,841				654,841
Student Activities Fees	163,416			3,502,696	897,132				4,563,244
Overhead	4,631,634				264,582				4,896,216
Unrestricted Gifts and Investment Income	588,500		445,000	6,000	8,000	245,442			1,292,942
Division Totals	\$132,076,955 72.3%	\$13,873,359 7.6%	\$4,158,128 2.3%	\$6,934,671 3.8%	\$21,384,182 11.7%	\$1,638,073 0.9%	\$694,143 0.4%	\$1,739,840 1.0%	\$182,499,351 100.0%

Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Insurance and O&M reserves are considered institutional and are also excluded.

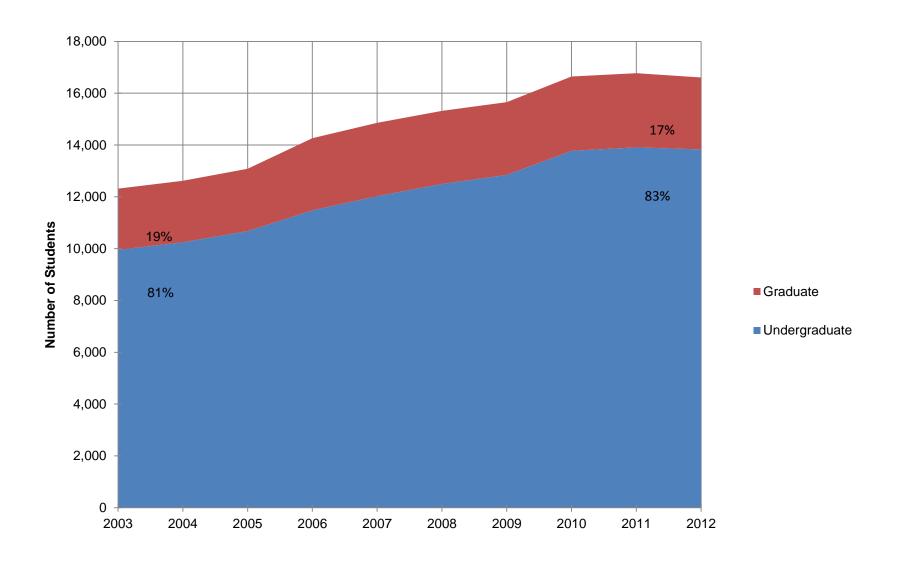
ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS

Years Ended June 30, 2003 - 2012



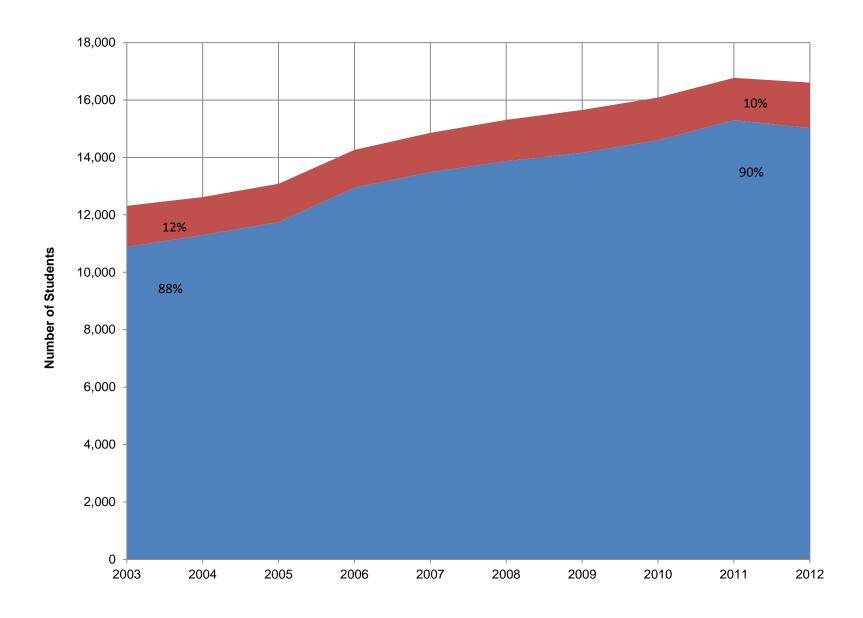
ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS

Years Ended June 30, 2003 - 2012



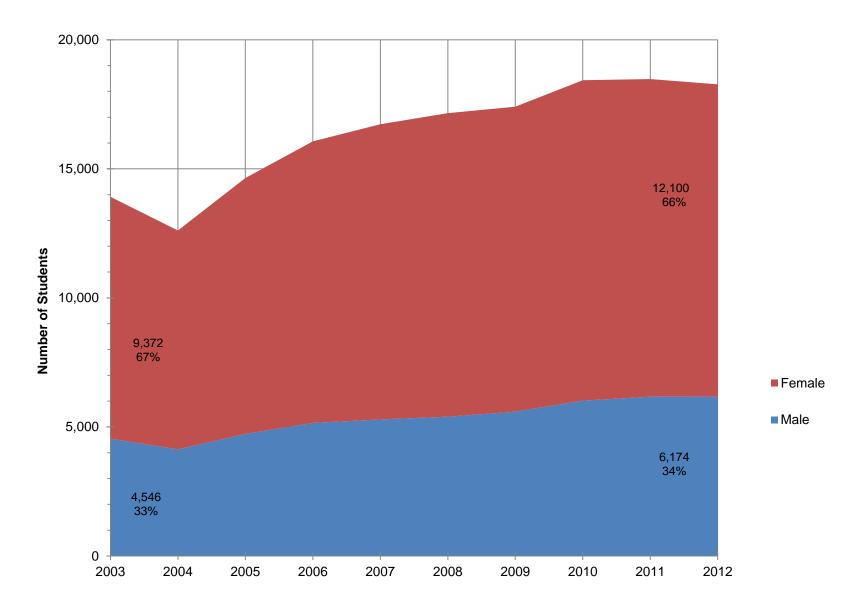
ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS

Years Ended June 30, 2002 - 2011



ENROLLMENT STATISTICAL DATA - HEADCOUNT BY GENDER - FALL SEMESTERS

Years Ended June 30, 2003 - 2012

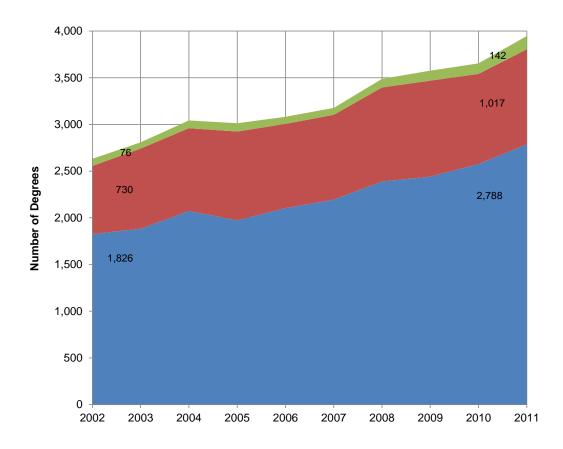


The University of North Carolina at Greensboro **ENROLLMENT STATISTICAL DATA**2002-03 through 2011-12

	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12
CAT Casses										
SAT Scores	540	500	500	504	500	505	547	540	540	544
Verbal	516	522	522	524	520	525	517	516	513	514
Math	518	523	523	527	522	515	522	523	517	518
Total	1,034	1,045	1,045	1,051	1,042	1,040	1,039	1,039	1,030	1,032
FTE Students by Program (Fall Semester)										
College of Arts & Sciences	4,972	4,918	5,158	5,604	5,900	5,972	6,161	6,800	6,686	6,910
School of Business & Economics	2,191	2,193	2,159	2,248	2,311	2,411	2,510	2,532	2,543	2,758
School of Education	1,342	1,476	1,608	1,790	1,776	1,827	1,853	1,881	1,917	1,785
School of Health & Human Science										3,240
School of Health & Human Performance	1,077	1,195	1,192	1,278	1,345	1,472	1,574	1,705	1,678	
School of Human Environmental Sciences	1,034	981	1,035	1,104	1,324	1,377	1,395	1,402	1,428	
School of Music, Theatre, and Dance	518	537	518	552	542	536	541	550	967	756
School of Nursing	897	1,031	1,140	1,252	1,271	1,322	1,179	1,180	1,161	896
Joint School of Nanoscience and Nanoengineering									14	24
Undeclared	288	289	274	437	389	403	415	596	379	337
Total	12,319	12,620	13,084	14,264	14,857	15,319	15,627	16,645	16,773	16,707
8. J. (II)										
Student Housing	2.002	2.020	2.047	2.004	4 204	4.070	4.054	4.054	4.054	2 000
Capacity	3,902	3,830	3,917	3,981	4,284	4,278	4,251	4,251	4,251	3,890
Occupancy	3,921	3,830	3,847	3,981	4,332	4,198	4,374	4,436	4,280	3,991
Occupancy Rate (Fall)	100.5%	100.0%	98.2%	100.0%	101.1%	98.1%	102.9%	104.4%	100.7%	102.6%
Students Residing on Campus	31.8%	30.3%	29.4%	27.9%	29.2%	27.4%	28.0%	26.7%	25.5%	23.9%
Faculty										
Faculty (Total FTE Budgeted Regular Term)	766	838	897	891	971	1,004	1,062	1,065	1,116	N/A
Full-Time Faculty (OCR Perm. Staff)	694	715	730	757	811	839	796	788	838	N/A
No. Holding Doctorates/Terminal Degrees	483	496	513	526	556	576	653	630	662	N/A
Percentage Tenured	45.2%	43.9%	43.4%	41.9%	42.4%	39.2%	44.2%	52.4%	51.0%	
Budgeted Student/Budgeted Faculty Ratio	14.5:1	14.4:1	13.5:1	13.6:1	14.2:1	13.8:1	13.8:1	13.8:1	14.1:1	

[†] Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

DEGREES CONFERRED



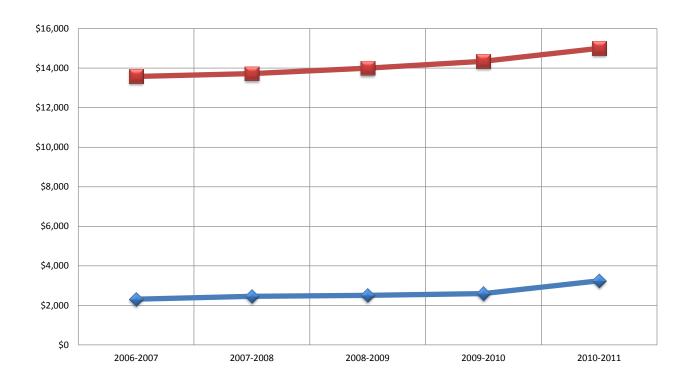
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Doctoral	76	67	83	89	76	74	92	107	113	142
Masters	730	858	887	951	902	908	1,007	1,028	965	1,017
Baccalaureate	1,826	1,884	2,073	1,973	2,104	2,195	2,389	2,441	2,576	2,788
Total	2,632	2,809	3,043	3,013	3,082	3,177	3,488	3,576	3,654	3,947

The University of North Carolina at Greensboro RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)

	20	05-2006	20	06-2007	200	07-2008	20	08-2009	20	09-2010	20	10-2011	<u>201</u>	<u>11-2012</u>
			IN-S	TATE RESI	DENTIA	L STUDEN	TS							
Tuition Graduate Premium Board Room (Double Room) Fees:	\$	2,028 84 2,200 2,800	\$	2,308 384 2,280 3,017	\$	2,458 384 2,324 3,198	\$	2,507 392 2,324 3,326	\$	2,590 454 2,440 3,392	\$	3,243 484 2,860 3,855	\$	3,454 515 2,860 3,652
Student Activities Athletic Health Service Educational & Technology Student Facilities Administration Computer Fee Transportation Fee Registration Fee UNC System Student Government Fee		308 361 199 216 272 50 - 12		323 403 209 247 272 50 - 12		349 413 218 268 272 50 - 12		359 444 226 276 272 50 - 12		345 461 226 292 272 50 - 12		368 489 252 301 272 - 47 12		373 541 257 330 381 - 47 12
Total Undergraduate	\$	8,447	\$	9,122	\$	9,563	\$	9,797	\$	10,081	\$	11,700	\$	11,908
Total Graduate	\$	8,531	\$	9,506	\$	9,947	\$	10,189	\$	10,535	\$	12,184	\$	12,423
		(OUT-OF	-STATE RE	SIDEN	TIAL STUD	ENTS							
Tuition Graduate Premium Board Room (Double Room) Fees:	\$	12,996 166 2,200 2,800	\$	13,576 166 3,017 3,233	\$	13,726 166 2,324 3,198	\$	14,001 169 2,324 3,326	\$	14,351 173 2,440 3,392	\$	15,004 203 2,860 3,855	\$	15,979 216 2,860 3,652
Student Activities Athletics Health Service Educational & Technology Student Facilities Administration Computer Fee Transportation Fee		297 348 190 213 272 50		323 403 209 247 272 50		349 413 218 268 272 50		359 444 226 276 272 50		345 461 226 292 272 50		368 489 252 301 272 - 47		373 541 257 330 381 -
Registration Fee UNC System Student Government Fee		12 1		12 1		12 1		12 1		12 1		12 1		12 1
Total Undergraduate	\$	19,379	\$	21,343	\$	20,831	\$	21,291	\$	21,842	\$	23,461	\$	24,433
Total Graduate	\$	19,545	\$	21,509	\$	20,997	\$	21,460	\$	22,015	\$	23,664	\$	24,649

IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION

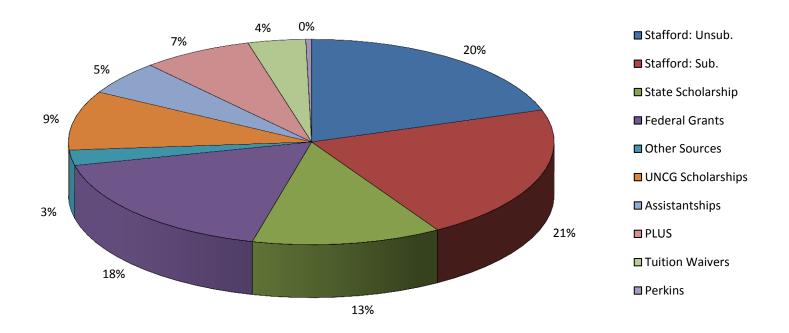
Academic Years 2007 - 2012



	In-State	Out-of-State
2006-2007	\$2,308	\$13,578
2007-2008	\$2,458	\$13,726
2008-2009	\$2,507	\$14,001
2009-2010	\$2,590	\$14,351
2010-2011	\$3,243	\$15,004

FINANCIAL AID SOURCES OF FUNDING

Year Ended June 30, 2011



See D-2 for Dollar amounts

FINANCIAL AID AWARDS

Year Ended June 30, 2011

Source		Funding		No. Awards
Federal Grants	\$	31,265,777		6,691
Federal Loans				
Perkins		698,769		263
PLUS		13,195,506		1,829
Stafford: Subsidized		38,430,897		8,877
Stafford: Unsubsidized		35,826,731		8,265
		88,151,903		19,234
State Scholarship		22,587,412		7,477
Tuition Waivers		6,890,590	Δ	1,356 Δ
Assistantships		9,630,745	∞	1,294 ∞
Institutional, Gift, Endowment & Other Support		8,525,231		7,115
UNCG Scholarships		8,217,160		2,413
Other		4,344,014		1,372
Total	\$	179,612,832		46,952

Source: Financial Aid Office Statistical Summary unless otherwise noted

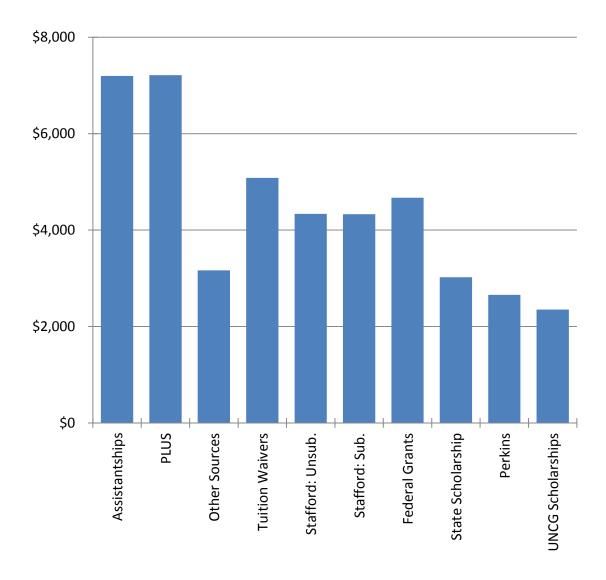
Δ Source: Cashiers & Student Accounts Office

 ∞ Source: Graduate School

Note: Federal Work Study is excluded from this analysis.

AVERAGE FINANCIAL AID AWARD

Year Ended June 30, 2011



The University of North Carolina at Greensboro STUDENT FINANCIAL AID GRADUATE ASSISTANTSHIPS 2011-2012

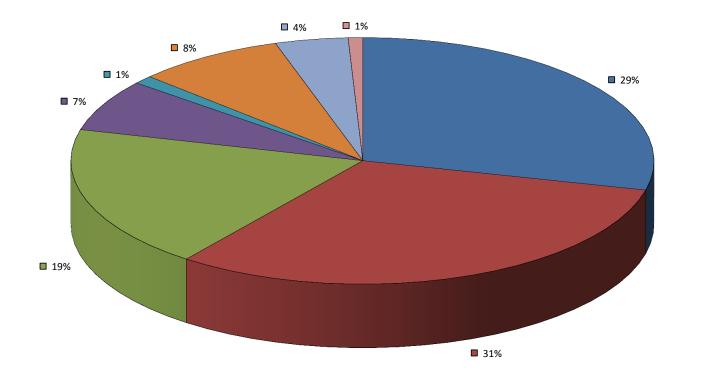
			Amount				
Academic Unit	Number Appointed	State Appropriations	Other	Total			
College of Arts & Sciences	316	\$ 3,603,386	\$ 495,097	\$ 4,098,483			
School of Business & Economics	83	583,667	169,000	752,667			
School of Education	143	1,195,221	175,632	1,370,853			
School of Health and Human Sciences	152	1,110,561	317,740	1,428,301			
School of Music, Theatre and Dance	87	647,955	40,970	688,925			
Joint School of Nanoscience and Nanoengineering	26	572,108	5,776	577,884			
School of Nursing	232	273,880	13,350	287,230			
Other Departments	98	616,014	376,999	993,013			
Summer School	175	159,214	154,667	313,881			
UNC Campus Scholarship & American Indian (not included in Dept. totals)	7	33,820		33,820			
Total	1,319	\$ 8,795,826	\$ 1,749,231	\$10,545,057			

Source: Graduate School as of 11/30/2011

CONTRACTS AND GRANTS

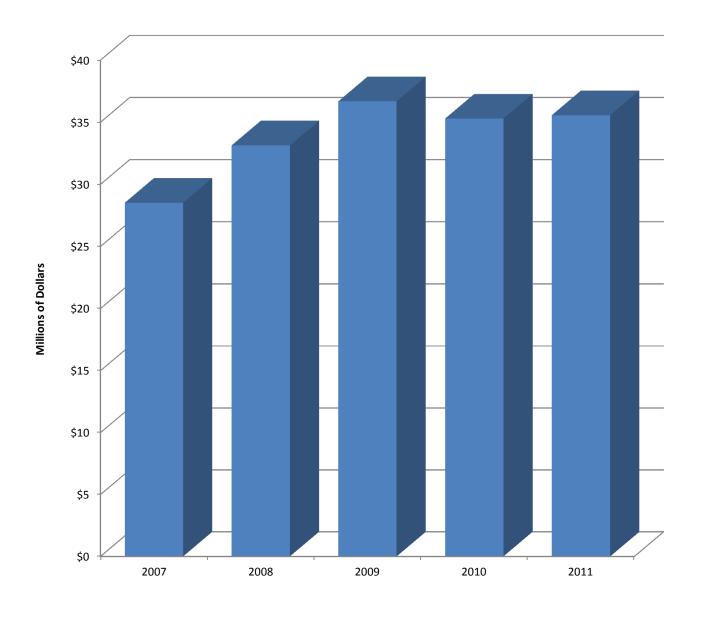
RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE

Year Ended June 30, 2011



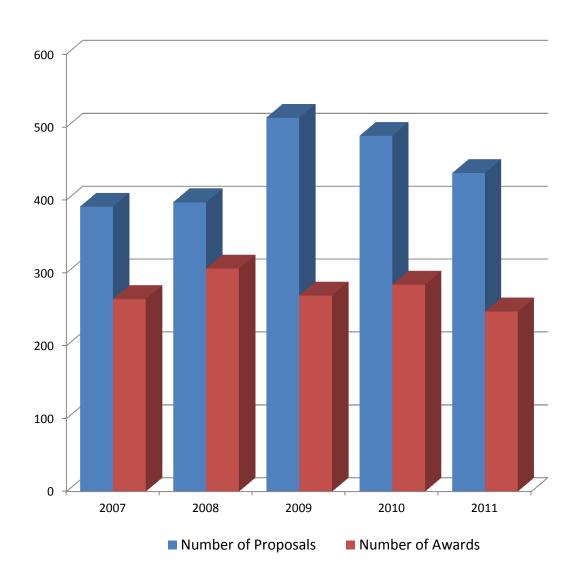
2011						
Type	Dollar Amount	%				
Federal						
Dept. of Education	10,255,522	29				
Department of H H S	11,197,852	31				
Other - Federal	6,666,586	19				
Nat. Science Found.	2,420,602	7				
Dept. of Agriculture	384,365	1				
Total Federal	\$30,924,928	87				
Private & Other	2,917,366	8				
State	1,437,234	4				
Local Agencies	287,480	1				
Total	\$35,567,008	100.0				

CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES



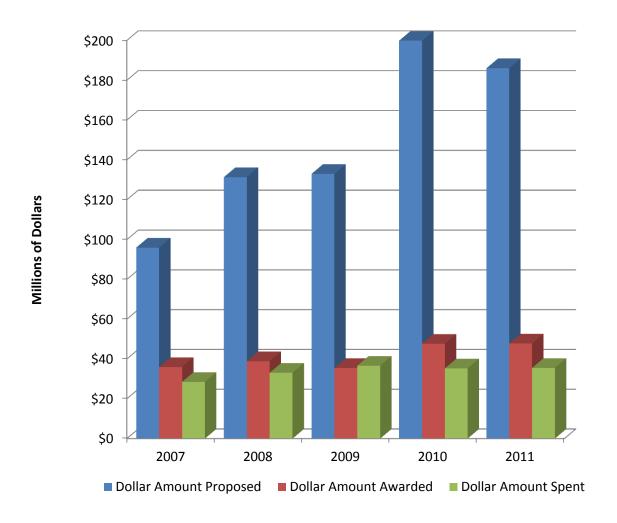
Year	Expenditures
2007	\$28,512,831
2008	\$33,125,843
2009	\$36,678,357
2010	\$35,288,299
2011	\$35,567,008

CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAMS PROPOSAL AND AWARD ACTIVITY BY NUMBER



	Number	Number	
Year	of	of	%
	Proposals	Awards	Funded
2007	391	264	67.5
2008	397	306	77.1
2009	513	269	52.4
2010	488	284	58.2
2011	437	247	56.5

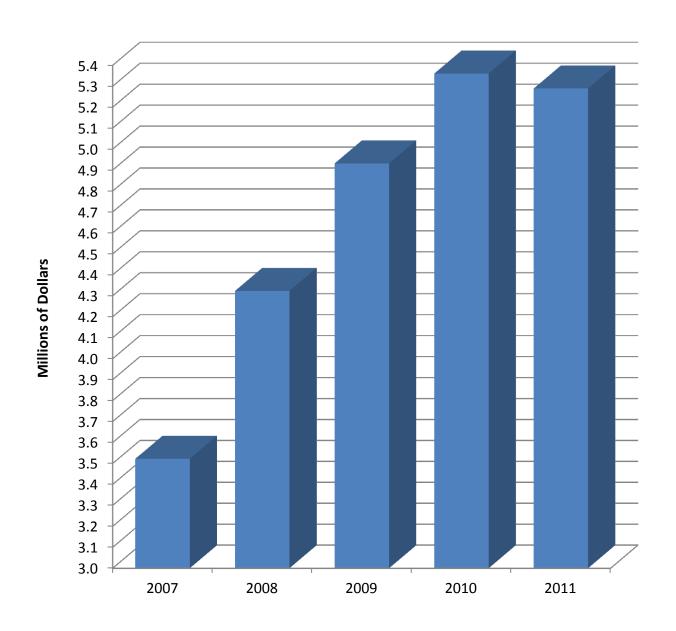
CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAMS PROPOSAL AND AWARD ACTIVITY BY DOLLARS



	Amount	Amount	Amount
Year	Proposed	Awarded	Spent
2007	\$96,045,818	\$36,046,037	\$28,512,831
2008	\$131,408,384	\$38,932,197	\$33,125,843
2009	\$133,033,947	\$35,533,471	\$36,678,357
2010	\$199,912,494	\$47,714,585	\$35,288,299
2011	\$186,087,471	\$47,773,694	\$35,567,008

CONTRACTS AND GRANTS SUMMARY OF OVERHEAD REVENUES

Years Ended June 30, 2007 - 2011



	Dollar	Indirect
Year	Amount	Cost Rate
2007	3,522,272	39.5%
2008	4,323,246	39.5%
2009	4,931,595	39.5%
2010	5,360,428	39.5%
2011	5,289,189	43.5%

Note: Overhead Revenues reported here represent amounts earned through June 30th on the accrual basis of accounting.

Overhead revenues reported on E-6 represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues.

STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS OVERHEAD RECEIPTS

Years Ended June 30, 2007 - 2011

	2007	2008	2009	2010	2011
BEGINNING FUND BALANCE	\$ 7,326,557	\$ 7,236,840	\$ 8,518,313	\$ 9,673,826	\$ 11,074,056
REVENUES †	3,548,426	4,827,867	5,009,350	5,426,420	5,120,649
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	\$ 10,874,983	\$ 12,064,707	\$ 13,527,663	\$ 15,100,246	\$ 16,194,705
EXPENDITURES AND TRANSFERS: Personnel Compensation Supplies Current Services Fixed Charges Capital Outlay Aids and Grants Utilities	1,843,374 313,889 1,116,716 259,600 17,091 87,473	2,121,120 242,459 793,240 291,830 22,340 75,405	2,224,728 316,910 984,162 242,087 0 85,950	2,335,538 345,642 1,005,516 246,409 0 92,795 290	2,323,693 324,462 1,142,489 259,052 0 89,050 611
TOTAL EXPENDITURES AND TRANSFERS	\$ 3,638,143	\$ 3,546,394	\$ 3,853,837	\$ 4,026,190	\$ 4,139,357
ENDING FUND BALANCE	\$ 7,236,840	\$ 8,518,313	\$ 9,673,826	\$ 11,074,056	\$ 12,055,348
INDIRECT COST RATE	39.5%	39.5%	39.5%	39.5%	43.5%

NOTES: † Overhead Revenues reported here represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues. Overhead Revenues reported on E-5 represent amounts earned through June 30th on the accrual basis of accounting.

The current indirect cost rate was negotiated in Fiscal Year 2010, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2010, is 43.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

The University of North Carolina at Greensboro **BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE**As of December 2010

		Cost	Square Footage		
Type of Building	Historical	Replacement	Gross	ASF	
Instruction					
Classrooms - 19 Buildings	\$ 175,940,834	\$ 602,927,797	1,718,945	919,085	
Other - 10 Buildings	14,981,382	126,159,311	355,223	207,685	
Student Services - 10 Buildings	56,598,591	267,544,771	617,484	316,884	
Residence Halls - 22 Buildings	78,288,097	480,360,918	1,341,456	824,364	
Administration and General Institutional - 28 Buildings	62,409,736	225,436,331	1,491,168	268,841	
Total Buildings Owned and in Use	388,218,640	1,702,429,128	5,524,276	2,536,859	
Leased Buildings - (7)	N/A	6,452,555	36,046	24,191	
Buildings at North Campus (2) **	1,378,147	2,267,573	21,270	14,165	
Total Buildings in Use	\$ 389,596,787	\$ 1,711,149,256	5,581,592	2,575,215	

^{**} Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2010 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE

As of December, 2010

					Square Foo	otage
	H	istorical Cost	F	Replacement	Gross	ASF
Instruction						
Classrooms:						
Brown	\$	7,019,205	\$	17,655,776	41,856	16,289
Bryan Building		6,085,215		37,634,565	121,130	76,625
Carmichael Building		179,000		2,664,216	8,575	6,131
Carter Child Care (117 McIver Street)		147,000		614,493	4,390	1,818
Curry		3,291,739		28,848,600	85,114	48,523
Eberhart		4,661,000		46,765,515	129,151	67,695
Ferguson Building		3,647,559		17,734,819	57,081	33,350
Maud Gatewood Studio Arts Building		18,199,288		35,009,497	112,681	66,894
Graham		1,535,000		20,941,509	67,402	37,791
Health & Human Performance Building		16,945,548		97,011,912	265,219	141,376
McIver		1,770,320		40,253,729	129,560	73,149
Moore Humanities & Research		14,440,000		28,111,743	90,480	53,393
Moore Nursing		1,140,000		12,851,615	41,364	23,332
Music Building		24,531,728		53,328,226	145,235	70,050
Patricia A Sullivan Science Bldg		45,936,300		71,643,368	181,178	88,220
North Drive Child Care Center		116,000		1,130,028	5,001	3,550
Petty		15,458,685		46,429,792	114,258	41,940
Stone		9,770,047		33,794,706	85,463	47,527
Taylor Theatre		1,067,200		10,503,688	33,807	21,432
Total Classrooms	\$	175,940,834	\$	602,927,797	1,718,945	919,085
Other:						
Cone Art Building	\$	6,616,264	\$	19,574,222	49,501	33,046
Foust		1,345,297		20,834,059	35,417	17,472
Family Research Center (536 Highland Ave)		20,000		538,205	3,845	1,823
119 McIver Street		101,500		596,576	4,262	1,492
127 McIver Street		102,000		541,984	3,872	1,476
Jackson Library		5,851,454		80,652,637	237,955	142,467
Nursing Annex (320 McIver Street)		66,000		1,772,208	7,843	1,385
1312 W Lee Street		260,000		252,383	6,060	3,939
Research Greenhouse - Northridge		266,104		502,233	3,588	3,397
Three College Observatory		352,763		894,804	2,880	1,188
Total Other	\$	14,981,382	\$	126,159,311	355,223	207,685
Total Instruction	\$	190,922,216	\$	729,087,108	2,074,168	1,126,770

BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE

As of December, 2010

					Square Footage			
	<u>Hi</u>	storical Cost	<u> </u>	Replacement	Gross	ASF		
Recreation and Student Services:								
Aycock Auditorium	\$	20,379,850	\$	49,928,247	88,083	25,494		
Dining Hall	·	8,065,752	·	77,535,231	103,230	59,723		
Elliott University Center		1,807,000		60,783,877	195,638	113,610		
Gove Student Health Ctr		532,000		14,824,928	43,739	23,216		
Soccer Stadium and Press Box		3,256,621		11,397,899	50,442	12,150		
Student Recreation Center		10,832,634		40,362,812	100,806	61,787		
Baseball Stadium, pavilion, maintenance bldg		5,333,234		3,551,448	13,223	5,388		
Baseball Locker Room & Training Facility		2,800,000		2,822,400	10,619	7,817		
Recreational Field Support Building		294,840		339,280	1,092	399		
UNCG Spartan Softball Stadium		3,296,660		5,998,649	10,612	7,300		
Total Recreation and Student Services	\$	56,598,591	\$	267,544,771	617,484	316,884		
Residence Halls:								
Bailey	\$	911,629	\$	13,730,545	34,145	21,258		
Coit		500,621		13,730,545	34,145	24,164		
Cone		3,371,995		34,081,845	87,653	48,916		
Cotten		536,710		13,730,545	34,145	21,714		
Mary Foust		643,238		18,852,164	46,678	25,804		
Gray		536,710		13,730,545	34,124	24,369		
Grogan		2,703,301		26,992,618	71,674	42,572		
Guilford		597,979		18,852,164	46,678	26,149		
Hinshaw		911,539		13,730,545	34,145	22,268		
Jamison		875,539		13,730,545	34,145	21,482		
Mendenhall		539,000		17,989,336	45,021	25,266		
Moore - Strong		5,538,078		31,370,319	91,077	41,262		
Phillips - Hawkins		7,937,074		33,129,478	106,630	49,441		
Ragsdale		539,000		18,460,688	46,685	26,826		
Reynolds		1,570,634		25,422,249	75,005	44,177		
Shaw		888,065		12,386,475	31,038	15,860		
Spencer - North		4,426,759		39,815,007	77,293	31,372		
Spencer - South		4,426,759		20,772,377	32,322	16,917		
Spring Garden Apartments		27,812,366		32,546,704	205,166	192,201		
Tower Village Apartments		6,873,101		29,633,531	95,378	54,701		
Weil		3,074,000		16,662,811	32,888	20,689		
Winfield		3,074,000		21,009,882	45,421	26,956		
Total Residence Halls	\$	78,288,097	\$	480,360,918	1,341,456	824,364		

BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE

As of December, 2010

				Square Foo	otage	
	<u>Hi</u>	storical Cost	R	Replacement	Gross	ASF
Administration and Consul Institutional						
Administration and General Institutional: Alumni House	\$	755 405	\$	4.4.505.474	04.700	0.500
	Ф	755,185	Ф	14,535,471	24,782	9,526
Becher-Weaver Building (915 Northridge)		2,271,189		21,466,386	84,445	63,319
Campus Supply Stores		255,491		7,759,003	24,973	14,675
Armfield/Preyer Visitor Center		2,741,029		3,720,552	10,977	3,393
Gray Home (Facilities Design and Construction)		128,061		621,631	4,441	2,844
Faculty Center		261,480		1,312,039	3,871	2,691
Financial Aid Building (723 Kenilworth Street)		853,861		1,982,239	6,380	4,751
Forney		7,099,449		9,788,494	25,489	11,688
Field Turf Maint Bldg.		11,830		741,631	2,387	2,035
Chemical Safety Building		2,008,828		3,054,308	7,724	3,420
Steam Plant		4,671,644		10,014,682	19,698	1,454
Sink Building		451,500		6,712,579	21,605	14,223
Physical Plant Garage		77,159		2,128,548	9,420	8,337
McNutt		706,260		8,753,605	26,512	18,575
Power Substation		3,886,450		4,548,017	12,480	0
Mossman Building		2,366,000		21,385,453	55,662	33,822
1100 West Market Street		2,142,321		9,989,176	32,151	16,349
Parking Deck & Chiller - McIver Street		10,218,200		20,379,325	277,507	1,504
Parking Deck-Walker Avenue		6,892,491		21,476,475	292,447	4,108
Parking Deck - Oakland Avenue		11,205,100		35,898,945	488,839	3,421
500 Forest Street		131,647		754,369	2,428	1,315
1605 Spring Garden St		725,000		1,473,828	5,218	3,438
Stone Building Chiller		84,930		335,551	1,476	0
University Graphics & Printing (525 Tate Street)		275,000		1,646,687	5,300	4,399
University Police Station (996 Spring Garden Street)		131,500		648,421	2,087	1,214
University Warehouse (2900 Oakland Avenue)		683,131		12,642,516	40,691	38,340
Nicholas Vacc Bell Tower		500,000		642,453	468	. 0
Jackson Library Chiller		875,000		1,023,947	1,710	0
Total Administration and General	\$	62,409,736	\$	225,436,331	1,491,168	268,841
Total Buildings Owned and in Use	<u>\$</u>	388,218,640	\$	1,702,429,128	5,524,276	2,536,859

BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE

As of December, 2010

			Square Footage			
	Hi	istorical Cost	F	Replacement	Gross	ASF
Leased Buildings						
Bryan House 711 Sunset Drive		N/A	\$	1,437,956	5,091	3,737
330 S Greene St (Second Floor)		N/A		1,518,957	8,003	6,053
413 S. Edgeworth St		N/A		213,529	2,212	1,642
1409 W Lee St		N/A		2,005,710	4,606	3,271
2227 W Lee Street		N/A		1,123,476	2,590	1,174
Joint School of Nano Sci and Nano Eng		N/A		152,927	3,751	3,148
UNC Nutrition Research		N/A		4,268,176	9,793	5,166
Total Leased Buildings		N/A	\$	6,452,555	36,046	24,191
Total Buildings Owned and Leased and In Use	\$	388,218,640	\$ <u>\$</u>	1,708,881,683	5,560,322	2,561,050
Buildings at Gateway University Research Park * Merricka Hall (Admin Bldg)	\$	692,342	\$	1,167,998	4,467	3,450
Dixon Building		685,805		1,099,575	16,803	10,722
Total Bldgs In Use at Gateway University Research Park	\$	1,378,147	\$	2,267,573	21,270	14,172
Total Diago in 500 at Gatomay Officionly Robotion Falk	Ψ_	.,010,141	<u> </u>	2,237,070	21,270	14,172
Total Buildings In Use	\$	389,596,787	\$	1,711,149,256	5,581,592	2,575,222

Note: All square footage and usage information for owned buildings is published in the 2010 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning.

The new School of Education Building and Jefferson Suites are excluded because these buildings were not completed until 2011

^{*} North Campus, Shared with NC A&T

FACILITIES UTILIZATION

October 30, 1999 - 2010

					Assigna	ble Square Fe	et of Academic	Facilities Per	FTE Student						
	Academic Assign	2007 FTE						quare Feet of A							
_	Sq. Ft.	Enrollment	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
=	1,338,852	16,497	91	93	89	92	93	90	81	98	81	81	77	80	
						Assignable S	Square Feet Pe	er Student Star	tion						
	No. of	No. of Student	Average Stud. Sta.	Total Assign.				Squai	re Feet of Acad	demic Facilities	s Per Student S	Station			
-	Rooms	Stations	Per Room	Sq. Ft.	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Classrooms:	129	7,690	60	128,798	17	16	19	19	19	19	18	17	17	17	17
Class Laboratories:	83	2,215	27	105,376	42	40	36	35	39	40	44	43	47	47	47
						Gross Square	e Feet by Perio	od of Construc	tion						
		Total Gross							onstruction						
		SF on Campus	S		Pre-1900	1900-1929	1930-1949	1950-1969	1970-1979	1980-2002	2003-2005	2006-2010			
		5,581,592			22,472	1,099,230	447,638	1,146,140	1,002,413	551,806 *	** 672,518	460,133			

Source: State of North Carolina Higher Education Facilities Inventory and Utilization Study 2009.

Note: The buildings on the North Campus are part of the Gateway University Research Park with shared use with NC A&T, and are not UNCG buildings.

^{**}Data as reported to N.C. Commission on Higher Education, reporting period Fall 2002, total gross area

UNCG AND AFFILIATED ORGANIZATIONS CONSOLIDATED STATEMENT OF GIFTS

Years Ended June 30, 2007 - 2011

	_	2007	_	2008	,	2009	2010	_	2011
SOURCES OF SUPPORT									
Alumni	\$	5,101,183	\$	4,590,222	\$	3,874,280	\$ 3,505,159	\$	3,288,176
Parents		85,790		68,845		35,854	54,716		53,789
Faculty/Staff		478,212		1,179,684		227,125	296,039		373,371
Friends		5,227,342		2,081,366		1,843,672	2,064,697		3,256,295
Corporate		1,390,235		2,458,650		1,959,638	1,885,940		1,027,591
Private Foundations		1,657,153		2,301,894		2,239,986	2,396,786		1,960,237
Other		630,627		746,626	_	7,035,154	 1,549,161	-	432,920
TOTAL SOURCES OF SUPPORT	\$	14,570,542	\$	13,427,287	\$	17,215,709	\$ 11,752,498	\$	10,392,379
PURPOSES OF SUPPORT									
Current - Unrestricted Funds	\$	827,029	\$	560,397	\$	449,145	\$ 353,867	\$	594,398
Current - Restricted Funds		4,271,769		4,239,339		3,109,430	2,382,729		2,204,346
Loan Funds		5,145		6,581		2,977	1,487		1,343
Endowment Funds		6,188,040		7,712,633		11,145,147	6,922,231		4,504,901
Annuity and Life Income Funds		3,190,858		903,337		713,835	246,443		1,933,175
Plant Funds Grants		87,701		5,000		1,795,175	 1,845,741		1,154,216
TOTAL PURPOSES OF SUPPORT	\$	14,570,542	\$	13,427,287	\$	17,215,709	\$ 11,752,498	\$	10,392,379

The following organizations are included:

The UNCG Excellence Foundation

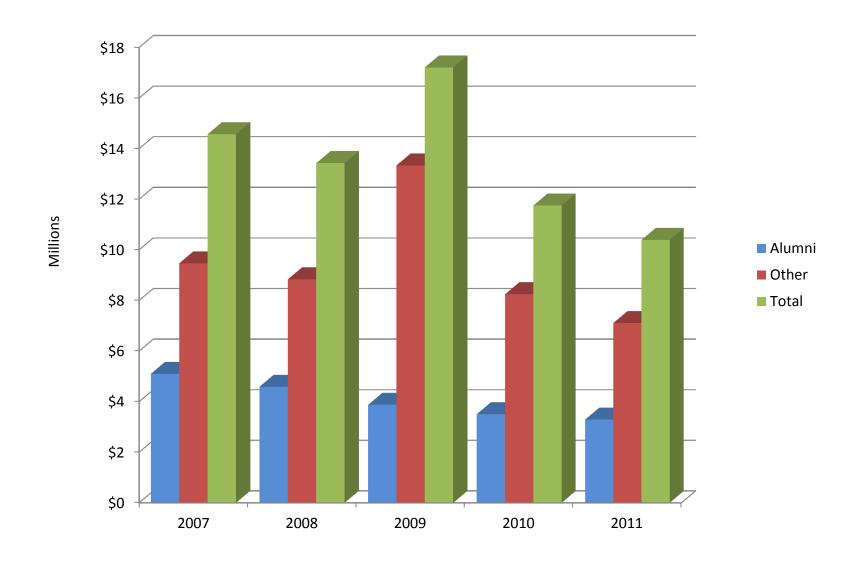
The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated

The Weatherspoon Art Foundation

The Weatherspoon Gallery Association (although not an affiliated organization, all years presented include gifts to the Association.)

The UNCG Alumni Association

The University of North Carolina at Greensboro UNCG AND AFFILIATED ORGANIZATIONS CONSOLIDATED GIFTS - SOURCES OF SUPPORT



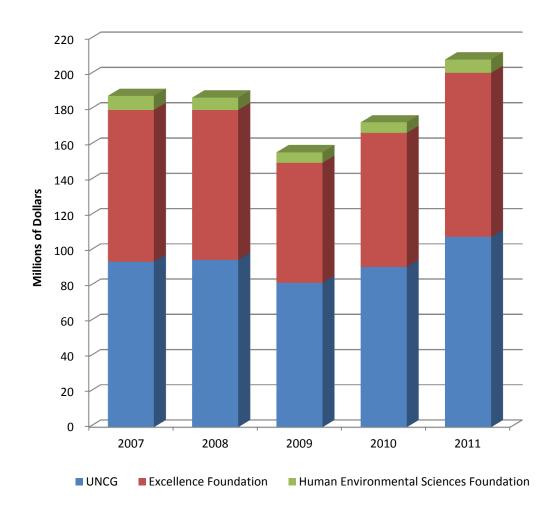
GIFTS TO UNCG

FROM AFFILIATED ORGANIZATIONS

	 2007		2008		2009	 2010	 2011
THE UNCG EXCELLENCE FOUNDATION: Instructional Support	\$ 666,903	\$	692,688	\$	693,311	\$ 552,126	\$ 614,674
Scholarships and Fellowships	1,351,177		1,597,407		1,750,400	985,914	1,514,132
Other	 584,041		1,816,094	_	1,170,997	 524,713	 424,830
TOTAL EXCELLENCE FOUNDATION	\$ 2,602,121	\$	4,106,189	\$	3,614,708	\$ 2,062,753	\$ 2,553,636
UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC. Instructional Support	\$ 6,583	\$	58,097	\$	40,440	\$ 27,284	\$ 46,888
Scholarships and Fellowships	173,666		123,187		139,845	76,682	116,586
Other	24,879		87,578		95,932	79,949	 41,343
TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.	205,128	_	268,862		276,217	183,915	 204,817
TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS	\$ 2,807,249	\$	4,375,051	\$	3,890,925	\$ 2,246,668	\$ 2,758,453

UNCG AND AFFILIATED FOUNDATIONS TOTAL ENDOWMENT ASSETS - MARKET VALUE

June 30, 2007 - 2011



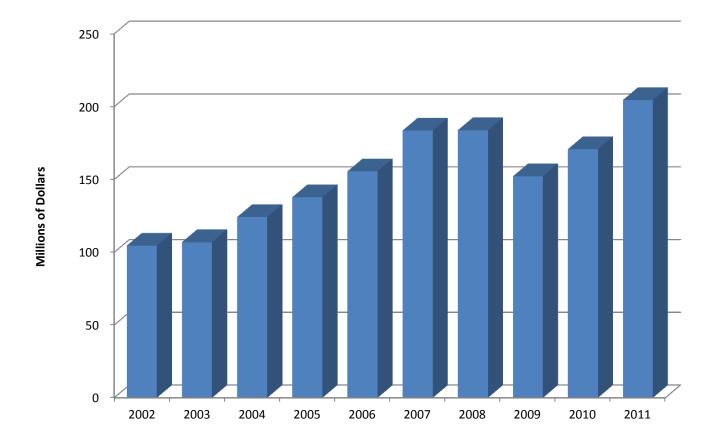
			Human	
			Environmental	
		Excellence	Sciences	
	UNCG	Foundation	Foundation	Total
2007	94,317,611	85,951,681	7,452,054	187,721,346
2008	94,626,835	84,906,373	7,532,347	187,065,555
2009	82,214,807	67,695,792	5,851,264	155,761,863
2010	90,772,424	75,984,286	6,368,787	173,125,497
2011	107,870,289	93,446,518	7,612,458	208,929,265

Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2011

Endowment Investments per A-1	206,365,518
Noncurrent Restricted Cash	1,569,427
Other Long-term Investments (Land)	982,691
Current Receivables	11,629
Total Endowment Assets per H-1	208,929,265

ENDOWMENT INVESTMENT POOL - MARKET VALUE

June 30, 2002 - 2011



	Market Value
2002	\$ 104,564,051
2003	\$ 106,947,032
2004	\$ 124,265,319
2005	\$ 137,867,248
2006	\$ 155,642,081
2007	\$ 183,694,518
2008	\$ 183,891,188
2009	\$ 152,250,802
2010	\$ 170,870,870
2011	\$ 204,555,417

NOTE: Reconciliation of The Endowment Investment Pool for 2011

External Pool Investments per Footnote 2 of UNCG's 2010-11 Financial Report

Noncurrent Restricted Cash

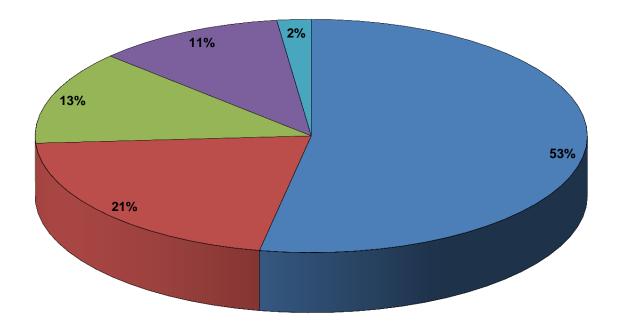
204,488,944 66,473

Total Endowment Investment Pool per H-2 and Footnote 3 of UNCGIF's 2010-11 Financial Report

204,555,417

UNCG AND AFFILIATED FOUNDATIONS ENDOWMENT SUPPORT BY PURPOSE

Year Ended June 30, 2011



	Amount	%
Student Financial Aid	\$ 3,352,533	53%
Other Restricted	1,304,727	21%
Professorships	911,002	13%
Unrestricted	714,332	11%
Endowment Additions	75,293	2%
Total	\$ 6,357,887	100%

Executive Overview UNCG Operating Resources STATE OPERATING BUDGET

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

Continuation Budget

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the functions of: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management. UNC General Administration (GA) then tailors instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. UNC GA prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of odd numbered years. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that will change from the current budget. UNC General Administration requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour change for both regular term and distance education are translated into a change in budgeted funds. These projections become a part of the base budget.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Personnel Act (EPA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Personnel Act (SPA) and the process for salary increases is set by the Office of State Personnel. Both EPA and SPA salary increases, when approved on a recurring basis, become part of the continuing budget.

Expansion Budget

The expansion budget, sometimes referred to as the "change budget," is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from GA in May of even numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the

divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to GA in September of even numbered years, approximately nine months before the beginning of the biennium. GA prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the "Long Session" of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from UNC GA for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July.

Rules and Policies of Major Importance

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

http://fsv.uncg.edu/SpendingGuidelines.pdf

Executive Overview UNCG Operating Resources STATE OPERATING BUDGET – BUDGET FLEXIBILITY

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a "Special Responsibility Constituent Institution" before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carryforward, personnel administration, purchasing and reporting policies.

A. Achieving and Retaining Status as a Special Responsibility Constituent Institution

Management Staffing Standards and Internal Controls and Safeguards requirements include:

- The Chancellor must assume personal responsibility and also establish
 the appropriate administrative and internal control procedures for carrying
 out the special delegations of authority. This includes the budget, human
 resource classification and compensation administration, purchasing, and
 financial record integrity.
- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- The Chancellor shall review an annual internal audit report on expenditures authorized under budget flexibility.
- Other provisions of the legislation require the President to follow up on major audit findings

B. Budget Administration

Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the

programs and services of the institution consistent with the directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, creation of new financial aid programs, and using funds appropriated for Distance Education on other initiatives without Board approval.

Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation (G.S. 116-30.3).

C. Personnel Administration

- The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Personnel Act.
- No action should have the effect of either establishing a new
 academic program or administrative unit or closing an existing
 academic or inter-institutional program or administrative unit. No
 action should be taken which permanently reduces the number or
 amount of Regular Term budgeted teaching positions supported by
 General Fund appropriations thereby changing the student-faculty
 ratio or the budgeted average teaching salary established by the
 Board of Governors.
- Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

D. Purchasing

 The expenditure benchmark for the University with regard to competitive bid procedures and the bid value benchmark was increased to \$500,000.

E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- Fiscal Year Plan The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. This report has not been required in the last few years.

UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carryforward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SPA salaries. During some years, the Chancellor may redirect one-half of these funds to the Provost or Vice Chancellor for allocation. UNCG does not allow departments to utilize the other half of lapsed SPA salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SPA position.

Any State funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if he/she deems it in the best interest of the University.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

http://fsv.uncg.edu/SpendingGuidelines.pdf

Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS

Overhead receipts are primarily associated with contracts and grants and reimburse the University for Facilities and Administrative (F&A) costs, which include: laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2011-2012:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 30 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 50 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. All permanent positions are approved by the Chancellor prior to the funding changing or prior to the position being established. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at: http://fsv.uncg.edu/SpendingGuidelines.pdf

Executive Overview UNCG Operating Resources STUDENT FEES

This category consists of the following fees which are approved by General Administration and assessed to all students:

Student Activities Fee
Athletics Fee
Health Services Fee
Student Facilities Fee
Educational and Technology Fee

Student Activities Fee

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation, and Student Facilities Maintenance and Operation.

Athletics Fee

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program. The program includes the seventeen sports listed below:

Men's Sports	Women's Sports
Basketball Soccer Golf Tennis Cross Country Baseball Indoor Track Outdoor Track	Basketball Soccer Golf Tennis Cross Country Softball Indoor Track Outdoor Track Volleyball
	volleyball

Health Services Fee

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center. Both the Student Health Center and the Counseling and Testing Center offer

comprehensive primary and preventive health care to UNCG students within the context of this University community.

Student Facilities Fee

For a number of years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

Educational and Technology Fee

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

.

Instructions relative to requesting changes in student fee rates are normally received from UNC General Administration in October for the next academic year. Therefore, the internal decision making process must take place prior to submitting requests for rate changes to General Administration (UNC GA). The process is normally initiated in September with the appointment of the committee members by the Chancellor. The Student Fee Committee meets with those departments who rely on student fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. The Student Fee Committee makes recommendations to the Chancellor. Student fee changes must be approved by the UNCG Board of Trustees prior to submission to UNC GA for approval by the Board of Governors.

After making decisions relative to changes in student fee rates, the Chancellor makes decisions for the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees (other than the Educational and Technology Fee, which is included in the State Operating Budget). However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Business Affairs is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

http://fsv.uncg.edu/SpendingGuidelines.pdf

Executive Overview UNCG Operating Resources UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Normally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

http://fsv.uncg.edu/SpendingGuidelines.pdf