The University of North Carolina at Greensboro FISCAL PROFILE 1999 - 2003 INTRODUCTION

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University.

Primarily, the data presented is for fiscal years 1999 - 2003. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 1994 - 2003. Additionally, budget and student data for fiscal year 2004 is presented utilizing data available as of December 2003.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Business Affairs. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

The University of North Carolina at Greensboro Statement of Net Assets - Consolidated June 30, 2003

	June	30, 2003				
				Affiliated		
ASSETS				Foundations &		
Current Assets		UNCG Only		Eliminations		Consolidated
Cash and cash equivalents	\$	55,932,160	\$	1,263,257	\$	57,195,417
Restricted cash and cash equivalents		12,093,037		98,825		12,191,862
Short-term investments				600,029		600,029
Restricted short-term investments		3,398,339		3,267,046		6,665,385
Receivables, net		7,543,270		245,438		7,788,708
Due from University Foundations		847,597				
Inventories		430,222				430,222
Notes receivable, net		1,396,570				1,396,570
Total current assets	_	81,641,195	-	5,474,595	_	86,268,193
Noncurrent Assets	_	· · · · · ·	-	· · ·	_	· · · · ·
Restricted cash and cash equivalents		4,563,635		120,153		4,683,788
Receivables, net		605,145		120,100		605,145
Restricted due from primary government		3,666,910				3,666,910
Endowment investments		57,003,105		49,999,944		107,003,049
Other long-term investments		3,830,270		10,928		3,841,198
Notes receivable, net (Note 4)		4,329,030		10,020		4,329,030
Capital assets - nondepreciable (Note 5)		80,442,556		19,756,304		100,198,860
Capital assets - depreciable, net (Note 5)		162,212,679		20,649		162,233,328
Total noncurrent assets	_	316,653,330	-	69,907,978	_	386,561,308
Total assets	_	398,294,525	-	75,382,573	_	472,829,501
	_		-	,	_	,,
LIABILITIES						
Current Liabilities						
Accounts payable and accrued liabilities		12,867,904		30,782		12,898,686
Due to primary government		7,093				7,093
Due to UNCG				847,597		847,597
Deposits payable		454,765				454,765
Deferred revenue		3,980,721				3,980,721
Interest payable		978,047				978,047
Long-term liabilities-current portion	_	3,444,598	_		_	3,444,598
Total current liabilities		21,733,128		878,379		22,611,507
Noncurrent Liabilities						
Funds held for others		580,319		92,920		673,239
U.S. government grants refundable		4,981,760				4,981,760
Funds held in trust for pool participants		1,641,935				1,641,935
Long-term liabilities (Note 7)		81,337,418	_	2,179,898		83,517,316
Total noncurrent liabilities	_	88,541,432	_	2,272,818		90,814,250
Total liabilities	_	110,274,560	_	3,151,197	_	113,425,757
NET ASSETS	\$	288,019,965	\$	72,231,376	\$	360,251,341

The University of North Carolina at Greensboro Statement of Revenues, Expenses, and Changes in Net Assets (Excluding Foundations) For the Year Ended June 30, 2003

REVENUES	
Operating Revenues	
Student tuition and fees, net	\$ 49,750,299
Federal grants and contracts	26,711,899
State and local grants and contracts	445,340
Nongovernmental grants and contracts	1,309,149
Sales and services, net	29,173,770
Interest earnings on loans	219,894
Other operating revenues	 216,289
Total operating revenues	 107,826,640
EXPENSES	
Operating Expenses	
Salaries and benefits	130,876,104
Supplies and materials	20,822,905
Services	38,647,231
Scholarships and fellowships	10,152,406
Utilities	6,236,784
Depreciation	7,014,700
Total operating expenses	213,750,130
Operating loss	(105,923,490)
NONOPERATING REVENUES (EXPENSES)	
State appropriations	89,580,341
Noncapital grants	9,429,506
Noncapital gifts	3,524,287
Investment income, net	3,457,276
Interest and fees on capital asset-related debt	(4,296,297)
Other nonoperating revenues (expenses)	(242,607)
Net nonoperating revenues	101,452,506
Loss before other revenues, expenses, gains, or losses	(4,470,984)
Capital grants	24,775,038
Capital gifts	66,943
Additions to permanent endowments	2,554,356
Transfer of Paideia Center to UNCGA	(246,443)
Increase in net assets	22,678,910
NET ASSETS	
Net assets-beginning of the year, as restated	265,341,055
Net assets-end of the year	\$ 288,019,965

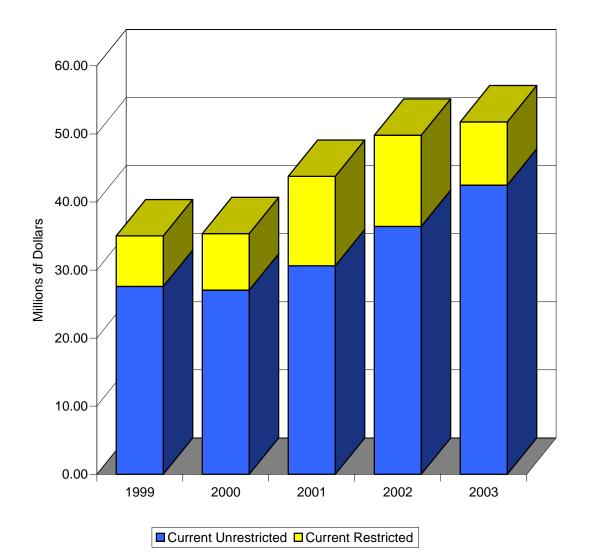
The University of North Carolina at Greensboro (Excluding Foundations) STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES AS A PERCENTAGE OF EDUCATIONAL AND GENERAL CASH BASIS

Years Ended June 30, 1999 - 2003

	2003			2002			2001			2000		1999	
REVENUES:	Amount	%		Amount	%		Amount	%		Amount	%	Amount	%
Educational and General			_						_				
Tuition and Fees	\$ 49,226,971	25.25	\$	40,452,231	22.09	\$	34,123,095	19.14	\$	32,735,003	20.64	31,757,894	20.8
State Appropriations	89,580,341	45.95		86,170,155	47.05		94,453,989	52.98		84,598,460	53.33	82,285,336	54.0
Contracts and Grants	37,990,262	19.49		40,638,914	22.19		31,646,007	17.75		26,342,590	16.61	24,438,582	16.0
Private Gifts, Grants and Contracts	7,572,506	3.88		6,851,593	3.74		8,650,363	4.85		6,072,022	3.83	6,120,055	4.0
Endowment Income	1,851,371	0.95		1,190,391	0.65		1,407,410	0.79		1,216,445	0.77	960,719	0.6
Sales and Services of Educational and												·	
General activities	7,051,143	3.62		6,143,328	3.35		6,127,641	3.44		6,138,060	3.87	5,440,013	3.6
Investment Income	1,577,284	0.81		1,670,461	0.91		1,789,034	1.00		1,463,229	0.92	1,452,809	1.0
Other Sources	83,797	0.04		38,541	0.02		69,920	0.04		54,578	0.03	43,507	0.0
Total Educational and General	194,933,675	100.00	_	183,155,614	100.00	_	178,267,459	100.00	_	158,620,387	100.00	152,498,915	100.0
Auxiliary Enterprises:													
Sales and Services and Other	29,449,621			28,130,860			26,691,631			25,633,663		25,439,496	
Student Fees	7,342,890			6,807,576			6,536,027			6,330,161		6,203,564	
Investment Income	1,092,423		_	1,081,061			946,219		_	904,423		902,848	
Total Auxiliary Enterprises	37,884,934		_	36,019,497		_	34,173,877		_	32,868,247		32,545,908	
TOTAL REVENUES	232,818,609		_	219,175,111		_	212,441,336		_	191,488,634		185,044,823	
EXPENDITURES AND MANDATORY TRANSFERS	S :												
Educational and General:													
Instruction	75,716,773	40.01		70,012,076	39.39		68,862,266	39.93		62,852,399	39.71	58,764,989	40.0
Research	13,403,720	7.08		13,738,461	7.73		13,288,884	7.71		11,880,821	7.51	11,337,251	7.7
Public Service	12,950,312	6.84		13,090,806	7.37		10,659,825	6.18		10,279,436	6.50	7,477,943	5.1
Libraries	7,213,352	3.81		6,560,716	3.69		6,978,441	4.05		6,547,987	4.14	7,173,515	4.9
Other Academic Support	18,960,375	10.02		17,509,339	9.85		17,754,320	10.30		15,559,269	9.83	13,426,158	9.1
Student Services	9,757,192	5.16		10,440,028	5.87		10,231,398	5.93		9,974,472	6.30	8,708,828	5.9
Institutional Support	16,348,891	8.64		15,399,802	8.66		16,350,964	9.48		15,710,354	9.93	18,635,181	12.7
Operations and Maintenance of Plant	14,885,830	7.87		13,268,478	7.47		13,250,830	7.68		11,874,947	7.50	9,217,555	6.3
Student Financial Aid	18,485,637	9.77		15,587,680	8.77		13,707,952	7.95		12,352,828	7.81	10,991,759	7.5
Mandatory Transfers	1,512,415	0.80		2,134,957	1.20		1,360,251	0.79		1,231,532	0.78	1,267,870	0.9
Total Educational and General	189,234,497	100.00	_	177,742,343	100.00	_	172,445,131	100.00	_	158,264,045	100.00	147,001,049	100.0
Auxiliary Enterprises and Int Service:													
Expenditures	27,074,717			26,611,698			25,752,489			24,976,904		24,146,204	
Mandatory Transfers for Debt Service	4,353,806		_	3,956,852		_	3,824,544		_	4,266,206		3,648,015	
Total Auxiliary Enterprises and Int Service	31,428,523		_	30,568,550		_	29,577,033		_	29,243,110		27,794,219	
TOTAL EXPENDITURES	220,663,020		_	208,310,893		_	202,022,164		_	187,507,155		174,795,268	
REVENUES OVER/(UNDER) EXPENDITURES	\$ 12,155,589		\$_	10,864,218		\$_	10,419,172		\$_	3,981,479		10,249,555	

CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES

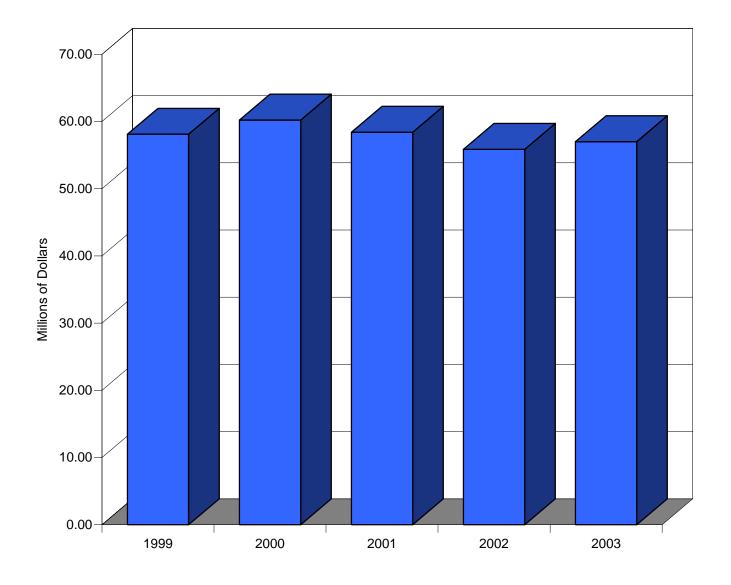
June 30, 1999 - 2003



	Current	Current	
Year	Unrestricted	Restricted	Total
1999	27,583,689	7,439,183	35,022,872
2000	27,044,795	8,302,381	35,347,176
2001	30,614,992	13,150,743	43,765,735
2002	36,401,977	13,394,481	49,796,458
2003	42,467,002	9,296,999	51,764,001

ENDOWMENT ASSETS AT MARKET VALUE

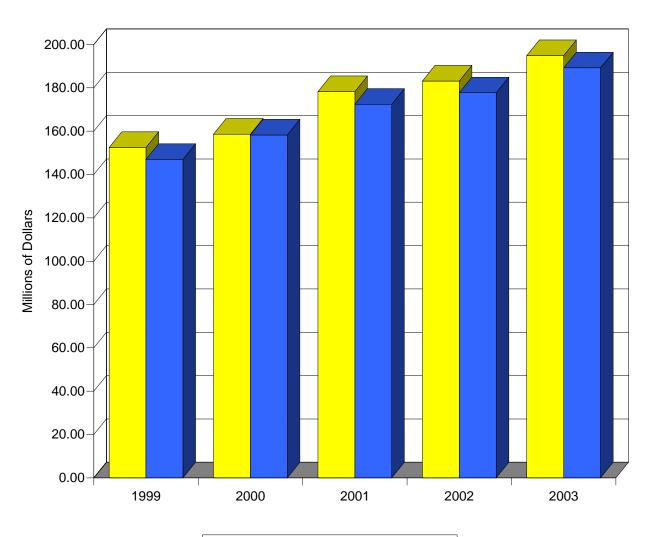
June 30, 1999 - 2003



Year	Market Value
1999	58,103,884
2000	60,204,885
2001	58,393,300
2002	55,857,790
2003	57,003,105

Educational & General Revenues and Expenditures Cash Basis

June 30, 1999 - 2003

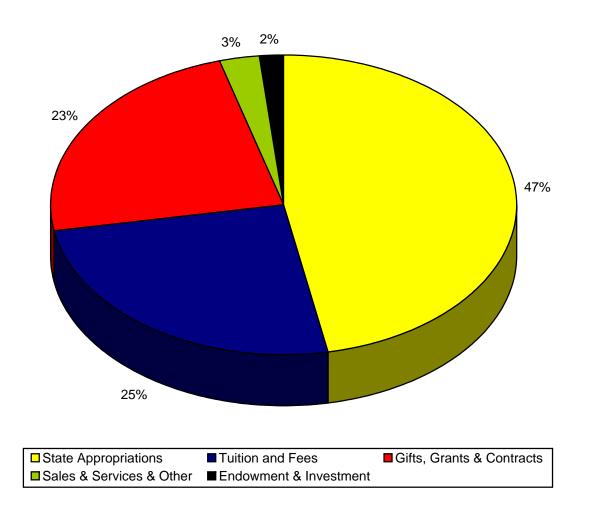


	E&G	E&G
Year	Revenues	Expenditures
1999	152,498,915	147,001,049
2000	158,620,387	158,264,045
2001	178,267,459	172,445,131
2002	183,155,614	177,742,343
2003	194,933,675	189,234,497

□ E & G Revenues ■ E & G Expenditures

EDUCATIONAL and GENERAL REVENUES CASH BASIS

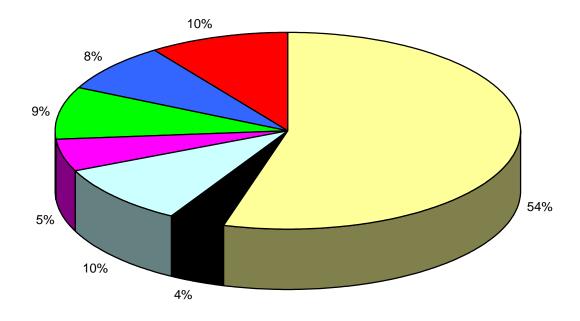
Year Ended June 30, 2003



2003 Amount State Appropriations 89,580,341 47 Tuition and Fees 49,226,971 25 23 Gifts, Grants & Contracts 45,562,768 Sales & Services & Other 7,134,940 Endowment & Investment 3,428,655 194,933,675 100 Total

EDUCATIONAL & GENERAL EXPENDITURES CASH BASIS

Year Ended June 30, 2003



2003

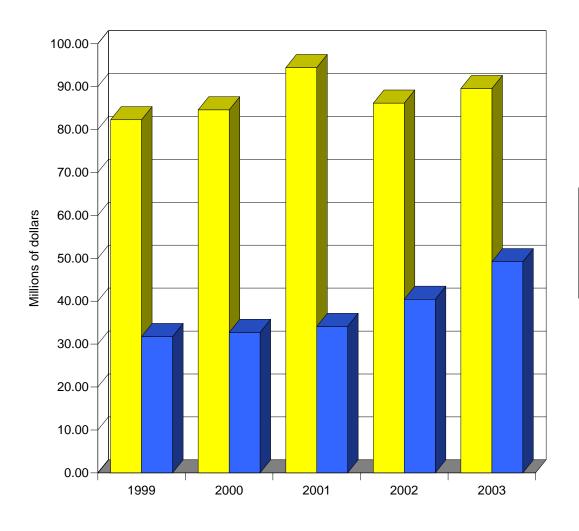
	Amount	%
Instruction, Research		
& Public Service	102,070,805	54
Library	7,213,352	4
Other Academic Support	18,960,375	10
Student Services	9,757,192	5
Institutional Support	16,348,891	9
Physical Plant Operations	14,885,830	8
Student Financial Aid	18,485,637	10
Total	187,722,082	100

Note: Mandatory transfers are excluded

☐ Instruction, Research & Public Service	■ Library
☐ Other Academic Support	■ Student Services
■ Instutional Support	■ Physical Plant Operations
■ Student Financial Aid	

STATE APPROPRIATIONS & TUITION and FEES CASH BASIS

Years Ended June 30, 1999 - 2003



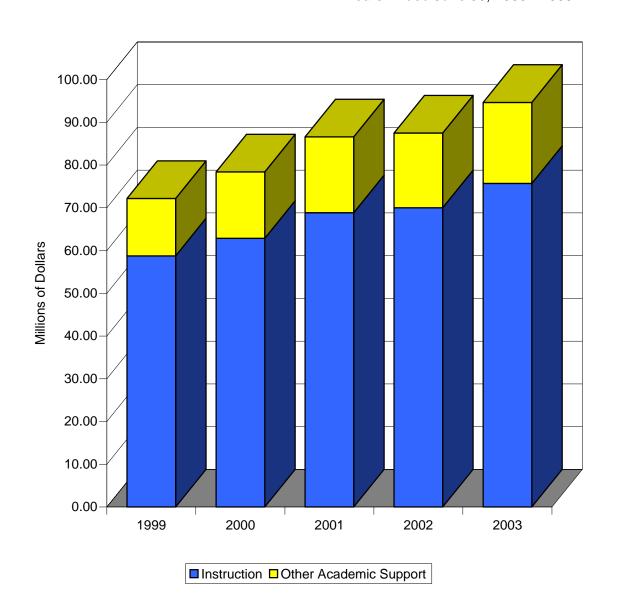
Year	State Appropriations	Tuition and Fees	Total
1999	82,285,336	31,757,894	114,043,230
2000	84,598,460	32,735,003	117,333,463
2001	94,453,989	34,123,095	128,577,084
2002	86,170,155	40,452,231	126,622,386
2003	89,580,341	49,226,971	138,807,312

Note: Auxiliary Enterprises student fees are excluded.

☐ State Appropriations ☐ Tuition and Fees

INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES CASH BASIS

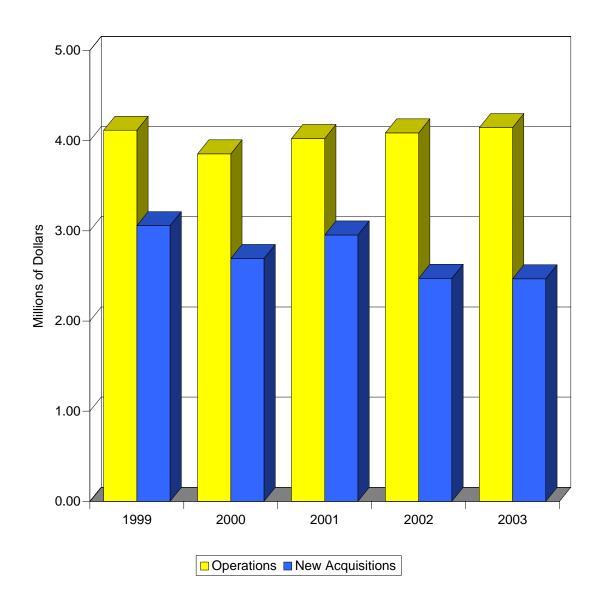
Years Ended June 30, 1999 - 2003



Year	Instruction	Other Academic Support	Total
1999	58,764,989	13,426,158	72,191,147
2000	62,852,399	15,559,269	78,411,668
2001	68,862,266	17,754,320	86,616,586
2002	70,012,076	17,509,339	87,521,415
2003	75,716,773	18,960,375	94,677,148

LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES CASH BASIS

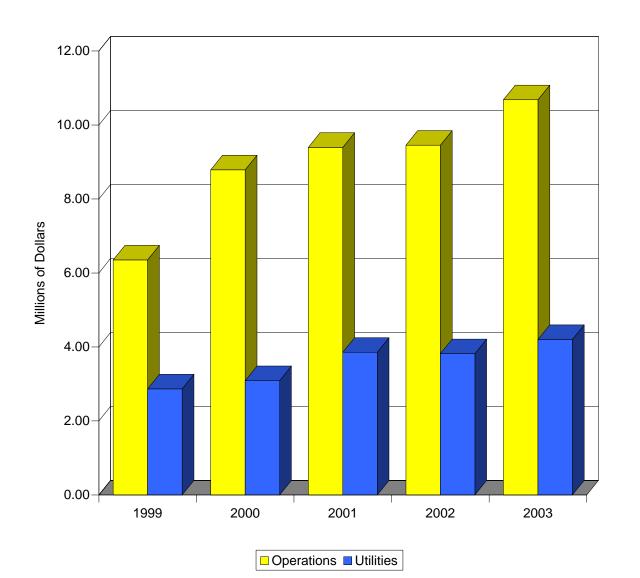
Years Ended June 30, 1999 - 2003



	New	
Operations	Acquisitions	Total
4,115,517	3,057,998	7,173,515
3,854,275	2,693,712	6,547,987
4,024,294	2,954,147	6,978,441
4,087,068	2,473,648	6,560,716
4,145,260	2,468,092	6,613,352
	4,115,517 3,854,275 4,024,294 4,087,068	Operations Acquisitions 4,115,517 3,057,998 3,854,275 2,693,712 4,024,294 2,954,147 4,087,068 2,473,648

PHYSICAL PLANT UTILITIES and OPERATIONS EXPENDITURES CASH BASIS

Years Ended June 30, 1999 - 2003



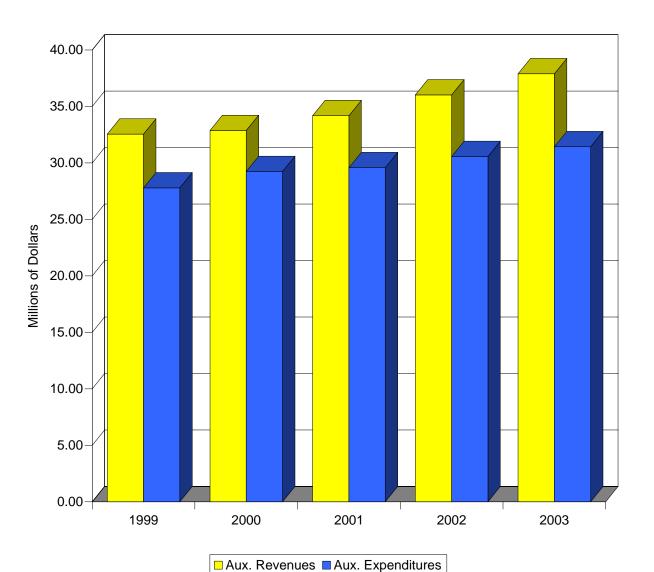
Year	Operations	Utilities	Total
1999	6,350,890	2,866,665	9,217,555
2000	8,785,429	3,089,518	11,874,947
2001	9,394,966	3,855,864	13,250,830
2002	9,451,954	3,816,524	13,268,478
2003	10,683,490	4,202,340	14,885,830

Note: Auxiliary Enterprises utilities are excluded.

Note: The increase in Operations
expenditures in Fiscal Years 2000, 2001,
2002, and 2003 is due to the transfer of
the Public Safety Function from Purpose
170 to Purpose 180. This transfer
was required by NACUBO Accounting
Advisory Report 99-6.

AUXILIARY ENTERPRISES REVENUES and EXPENDITURES CASH BASIS

June 30, 1999 - 2003



Year	Revenues	Expenditures
1999	32,545,908	27,794,219
2000	32,868,247	29,243,110
2001	34,173,877	29,577,033
2002	36,019,497	30,568,550
2003	37,884,934	31,428,523

The University of North Carolina at Greensboro **BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES**

STATE OPERATING CODE 16040

Fiscal Years 2000 - 2004

		2004	2004		2003		2002			2001		2000			
	_	Amount	%		Amount	%	_	Amount	%	-	Amount	%	_	Amount	%
Revenues	\$	44,686,401	31.2	\$	43,253,683	31.4	\$	35,306,962	27.3	\$	30,166,050	23.9	\$	29,894,273	25.9
Appropriations	-	98,630,273	68.8	_	94,686,164	68.6	_	94,246,262	72.7	_	96,294,689	76.1	_	85,452,991	74.1
Expenditures	\$_	143,316,674	100.0	\$_	137,939,847	100.0	\$_	129,553,224	100.0	\$	126,460,739	100.0	\$_	115,347,264	100.0

Note: Various Carryforwards have been excluded.

BUDGETED REVENUES BY SOURCE

STATE OPERATING CODE 16040

Fiscal Years 2000 - 2004

	2004	<u> </u>	2003		2002		2001		2000	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Regular Term Tuition	\$ 34,259,805	^ 76.7	\$ 33,026,003	76.4	\$ 25,786,173	73.0	\$ 21,104,581	70.0	\$ 20,903,507	69.9
Summer Term Tuition	3,080,595	6.9	3,007,971	7.0	2,342,792	6.6	2,303,617	7.6	2,297,409	7.7
Non-Credit Extension Instruction Fees	1,590,147	3.6	1,631,420 #	3.8	1,600,696	4.5	1,587,663	5.3	1,574,303	5.3
Utilities Revenues	1,512,498	3.4	1,432,806	3.3	1,481,150	4.2	1,429,338	4.7	1,231,150	4.1
Repairs and Alterations Revenues	327,878	0.7	327,878	0.8	327,878	0.9	327,878	1.1	327,878	1.1
Application Fees	530,632	1.2	530,632	1.2	530,632	1.5	530,632	1.8	530,632	1.8
Library	59,000	0.1	59,000	0.1	59,000	0.2	59,000	0.2	59,000	0.2
Education & Tech. and Special Fees	3,054,348	6.8	2,938,506	6.8	2,574,010	7.3	2,454,900	8.1	2,397,304	8.0
Federal C & G Adm Cost Allow	111,798	0.3	111,798	0.3	111,798	0.3	102,003	0.3	93,768	0.3
Other	159,700	0.3	187,669	0.3	492,833	1.5	266,438	0.9	479,322	1.6
Total	\$ <u>44,686,401</u>	100.0	\$ <u>43,253,683</u>	100.0	\$ 35,306,962	100.0	\$ 30,166,050	100.0	\$ 29,894,273	100.0
Actual Tuition	N/A	N/A	31,793,391	96.3	25,077,055	97.3	20,588,468	97.6	20,522,103	98.2
Budgeted Tuition	\$ 34,259,805	100.0	\$ 33,026,003	100.0	\$ 25,786,173	100.0	\$_21,104,581	100.0	\$ 20,903,507	100.0
Over (Under) Realization	\$ <u>N/A</u>	N/A	\$ <u>(1,232,612)</u>	(3.7)	\$ (709,118)	(2.7)	\$(516,113)	(2.4)	\$ (381,404)	(1.8)
Budgeted Enrollment FTE	12,099		11,571		11,100		11,250		10,550	
Actual Enrollment FTE	12,247	*	11,928		11,737		10,925		10,929	

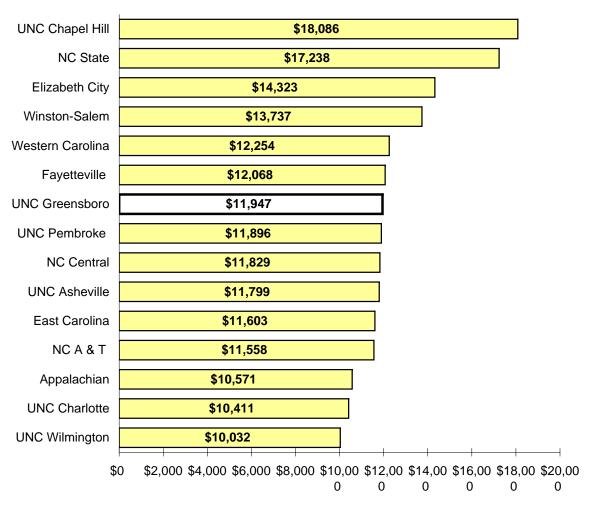
^{*} The actual enrollment FTE for 2004 is an estimate.

In compliance with OSBM directives, Non-State Funded for Degree Credit-Distance Education Fees has been included with Non-Credit Extension Instruction Fees effective with the 2002-0.

A In compliance with OSBM directives, For Degree Credit-Distance Education Fees has been included with Regular Term Tuition Fees effective with the 2003-04 Fiscal Year.

The University of North Carolina

Budgeted Expenditures per Student FTE 2003-04



Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student | campus. Nonrecurring items and salary increases are excluded from this schedule. The out-of-state Undergraduate Tuition is \$12,69 UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$12,862.

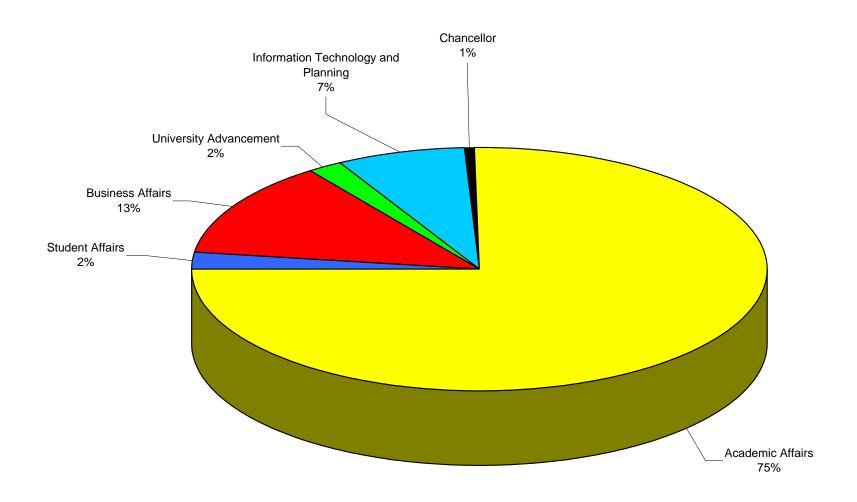
Base Budget, Expansion and Reductions

2002-03 through 2003-04

	Requirements			Receipts		propriation	Positions
2002-03 Beginning Base Budget	\$	135,327,529	\$	40,463,359		94,864,170	1,837.20
Continuation Budget Change							
Building Reserves		2,740,477				2,740,477	44.00
Reduction in Continuation Increases		(177,810)				(177,810)	-
.77% Non-Recur Flexibility Reduction		(750,623)				(750,623)	-
3% Flexibility Reduction		(2,924,507)				(2,924,507)	(18.75)
Utilities		1,024,305		281,348		742,957	-
Other		113,861		1,847		112,014	-
Total Continuation Budget Change		25,703		283,195		(257,492)	25.25
Expansion							
Enrollment Change		7,750,070				7,750,070	54.31
Tuition Increases		33,030		3,049,733		(3,016,703)	-
UNC Pathways		(85,300)		-		(85,300)	
Total Expansion		7,697,800		3,049,733		4,648,067	54.31
·		, ,		<u> </u>			
Other							
Summer Session Tuition Increase		719,305		719,305		-	-
Benefit Rate Changes		(493,418)		(13,162)		(480,256)	-
Educ & Technology Fee		183,971		183,971		-	-
Changes in State Scholarship Funding		(137,803)				(137,803)	-
UNC GA 16011 Tech Corr 2.89% Reduction		(6,413)				(6,413)	
Total Other		265,642		890,114		(624,472)	
Flexibility Changes							(1.00)
Total 2003-04 Budget	\$	143,316,674	\$	44,686,401	\$	98,630,273	1,915.76
Lord de La Della de							
Institutional Budgets:	Φ	40.044.070					
Benefits Figure 3 in Airl	\$	18,644,672					
Financial Aid		2,739,158					
Insurance		68,142					
Utilities		6,015,619	/B 4**				
Undistributed Building Reserve		115,588	•	llennium Campus		ated for Oracle)	
Undistributed Building Reserve		94,968	•	ectrical Substation	•	# 000 00 ()	
Chancellor's Equipment Fund		800,000	•	struction \$173,916		. ,	
Chancellor's Reserve		258,429	(Or	ne time allocation	tor e-i	maii system)	
Total Institutional Budgets:		28,736,576					
Departmental Budgets:		114,580,098					
Total 2003-04 Budget	\$	143,316,674					

STATE OPERATING BUDGET 2003-04 SUMMARY BY DIVISION

(Excluding Benefits and Other Institutional Budgets)



The University of North Carolina at Greensboro State Operating Budget Summary by Division 2003-04

				Temp	Other		OTP less		
Division Name	EPA	SPA	Faculty	Wages	Personnel	Equipment	Equipment	Transfers	Total
Academic Affairs	7,652,911	9,804,210	55,722,331	656,519	552,224	7,250,580	4,358,392	100,000	86,097,167
IT and Planning	1,160,941	3,373,557	174,935	463,724	107,465	1,650,492	1,393,558		8,324,672
University Advancement	725,736	986,287		9,500		230,217	14,433		1,966,173
Student Affairs	1,260,703	867,346		136,020	17,388	335,130	36,952		2,653,539
Business Affairs	1,048,614	9,600,917		56,324	97,418	3,222,314	647,608		14,673,195
Chancellor	558,806	171,371		40		135,135			865,352
Grand Total	12,407,711	24,803,688	55,897,266	1,322,127	774,495	12,823,868	6,450,943	100,000	114,580,098

BUDGETED EXPENDITURES BY PURPOSE

STATE OPERATING CODE 16040

Fiscal Years 2000 - 2004

		_	2004	2004 2003		_	2002		2001			_	2000		
		_	Amount	%	Amount	%	_	Amount	%		Amount	%	_	Amount	%
101	Regular Term Instruction	\$	77,279,656	53.9 \$	70,409,985	51.1	\$	69,606,643	53.7	\$	65,900,757	52.1	\$	57,405,146	49.8
102	Summer Term Instruction		3,577,518	2.5	3,422,100	2.5		2,743,217	2.1		2,796,032	2.2		2,771,224	2.5
103	Non-Credit Extension Instruction		1,539,010	1.1	1,641,877	* 1.2		1,611,153	1.3		1,598,120	1.2		1,614,451	1.4
110	Organized Research													45,013	0.0
151	Libraries		7,428,783	5.2	7,226,313	5.2		6,983,207	5.4		7,000,123	5.5		6,559,055	5.7
152	General Academic Support		10,864,138	7.6	10,769,543	7.8		11,099,983	8.6		11,070,940	8.8		10,054,557	8.7
160	Student Services		7,494,986	5.2	7,553,820	5.5		7,748,514	6.0		7,790,715	6.2		7,548,583	6.5
170	Institutional Support		14,690,942	10.3	14,104,263	10.2		13,116,968	10.1		14,523,607	11.5		14,329,383	12.4
180	Physical Plant Operations		17,704,712	12.3	15,360,260	11.1		15,073,134	11.6		14,644,867	11.6		12,708,763	11.0
230	Student Financial Aid		2,736,929	1.9	2,821,435	2.0		1,570,405	1.2		1,135,578	0.9		1,456,559	1.3
252	Reserve-Hurricane Floyd Disaster Relief													854,530	0.7
252	Budget Reduction Reserve				4,630,251	3.4									
	Total	\$	143,316,674	100.0 \$	137,939,847	100.0	\$	129,553,224	100.0	\$	126,460,739	100.0	\$	115,347,264	100.0

Note: Expenditures for FY 2004 are based upon B-5 from the 2003-04 Departmental Budgets Report.

^{*} In compliance with OSBM directives, Non-State Funded for Degree Credit Distance (Purpose 108) has been combined with Non-Credit Extension Instruction (Purpose 103) effective with the 2002-03 Fiscal Year. The prior years have been restated to reflect this change.

[#] In compliance with OSBM directives, State Funded for Degree Credit Distance (Purpose 107) has been combined with Regular Term Instruction (Purpose 101) effective with the 2003-04 Fiscal Year. The prior years have been restated to reflect this change.

BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES STATE OPERATING CODE 16040

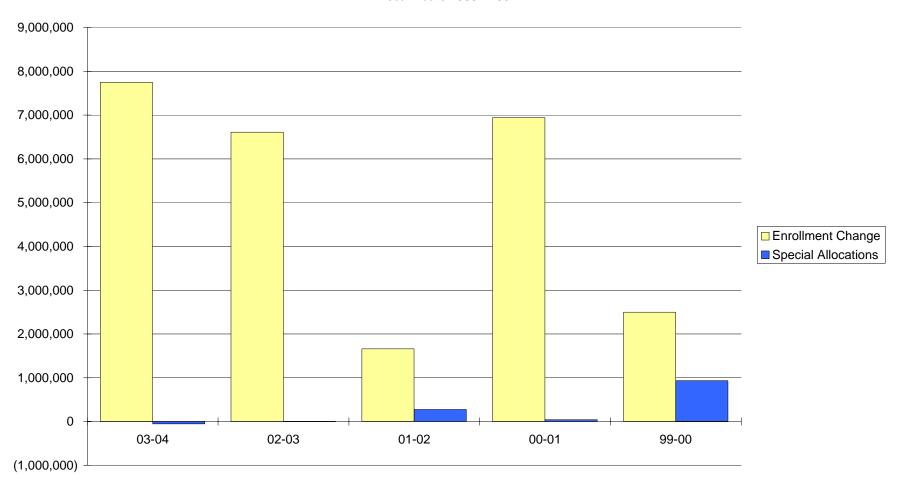
Fiscal Years 2000 - 2004

	Original Bu	dget			Revised Budget at June 30th					
	2004		2003		2002		2001		2000	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EPA Academic Salaries - Teaching (1300)	\$ 55,897,266	39.0	\$ 48,526,900	35.2	\$ 48,337,411	37.3	\$ 45,424,573	35.9	\$ 41,017,302	35.6
EPA Regular Salaries - Non-Teaching (1100)	12,407,711	8.7	11,252,948	8.2	11,148,319	8.6	10,455,344	8.3	8,885,381	7.7
SPA Regular Salaries (1200)	25,213,464	17.6	23,764,144	17.2	24,329,987	18.8	23,139,333	18.3	20,655,814	17.9
Employee Benefits (1800's)	18,232,449	12.7	15,162,033	11.0	16,759,167	12.9	15,453,000	12.2	13,630,781	11.8
Other Personnel (Other 1000's)	2,099,069	1.5	3,088,992	2.2	3,087,846	2.4	3,658,307	2.9	3,157,577	2.7
Total Personnel Compensation	113,849,959	79.5	101,795,017	73.8	103,662,730	80.0	98,130,557	77.6	87,346,855	75.7
Supplies and Materials (2000's)	3,591,348	2.4	7,937,222	5.7	4,481,088	3.5	4,143,428	3.3	3,624,283	3.2
Utilities (3300)	6,015,619	4.2	5,746,986	4.2	5,427,248	4.2	5,313,046	4.2	4,346,613	3.8
Other Current Services (Other 3000's)	7,466,915	5.2	6,363,324	4.6	6,734,380	5.2	7,578,837	6.0	6,506,771	5.6
Fixed Charges (4000's)	2,092,176	1.5	2,476,247	1.8	1,663,942	1.3	1,558,018	1.2	1,419,727	1.2
Library Books and Journals (5600)	3,054,784	2.1	2,831,681	2.1	2,852,767	2.2	2,995,971	2.4	2,560,519	2.2
Capitalized Equipment (Other 5000's)	4,311,747	3.0	2,884,147	2.1	2,848,416	2.2	5,268,501	4.2	6,888,553	6.0
Aids and Grants (6000's)	2,684,808	1.9	2,622,718	1.9	1,340,810	1.0	949,832	0.7	1,282,358	1.1
Transfers and Other (8000's)	249,318	0.2	5,282,505	3.8	541,843	0.4	522,549	0.4	1,371,585	1.2
Total Non-Salary	29,466,715	20.5	36,144,830	26.2	25,890,494	20.0	28,330,182	22.4	28,000,409	24.3
Total	\$ 143,316,674	100.0	\$ 137,939,847	100.0	\$ 129,553,224	100.0	\$ 126,460,739	100.0	\$ 115,347,264	100.0

Note: Expenditures for FY 2004 are based upon B-5 from the 2003-04 Departmental Budgets Report.

CHANGE BUDGET (Enrollment and Special Allocations) BY TYPE STATE OPERATING CODE 16040

Fiscal Years 2000 - 2004



CHANGE BUDGET

(Enrollment and Special Allocations)

BY TYPE

STATE OPERATING CODE 16040

Fiscal Years 2000 - 2004

	2004	2003	2002	2001	2000
Enrollment Change	\$ 7,750,070 #	\$ 6,611,066	\$ 1,660,516	\$ 6,940,918	\$ 2,496,006
Special Allocations	(52,270)	(1,531)	276,012	43,306	932,792
Total	\$ 7,697,800	\$ 6,609,535	\$ 1,936,528	\$ 6,984,224	\$ 3,428,798

CHANGE IN POSITIONS										
EPA Faculty:										
Enrollment Change	48.65	43.21	10.72	48.55	17.86					
Special Allocations	0.00	0.00	0.00	0.00	0.00					
Total	48.65	43.21	10.72	48.55	17.86					
EPA Non-Teaching										
Enrollment Change	1.66	2.70	3.50	17.25	3.60					
Special Allocations	0.00	0.00	0.00	0.00	1.00					
Total	1.66	2.70	3.50	17.25	4.60					
FTE-SPA										
Enrollment Change	4.00	13.75	10.73	33.34	20.25					
Special Allocations	0.00	0.00	0.00	0.00	4.50					
Total	4.00	13.75	10.73	33.34	24.75					

[#] In compliance with OSBM directives, State Funded for Degree Credit Distance (Purpose 107) has been combined with Regular Term Instruction (Purpose 101) effective with the 2003-04 Fiscal Year. The prior years have been restated to reflect this change.

The University of North Carolina at Greensboro **Budgeted Salaries and FTE by Division** 2003-04

	EPA Admin	strative	SPA	L	Facult	Faculty	
Division	Budget	FTE	Budget	FTE	Budget	FTE	
Academic Affairs:							
Arts & Sciences	432,779	7.07	1,587,336	56.65	20,258,197	344.69	
Business & Economics	334,886	6.50	455,526	16.27	7,113,743	85.35	
Education	586,965	10.86	517,873	18.38	5,046,485	76.09	
Human Environmental Sciences	208,026	3.66	384,154	13.98	3,806,895	59.14	
Music	171,207	3.00	251,162	8.25	2,948,114	52.75	
Nursing	171,035	2.84	242,554	8.47	2,684,611	47.37	
Health and Human Performance	245,605	4.37	466,335	17.02	4,124,204	69.49	
Graduate Studies	269,090	4.73	330,500	12.00	2,773,423	20.67	
Research	188,397	2.50	77,536	2.50	348,240	4.00	
Division of Continual Learning	890,700	18.82	647,830	21.00	2,237,438	37.84	
Provost & Other	4,154,221	81.18	4,830,440	166.18	4,380,981	68.19	
Subtotal	7,652,911	145.53	9,791,246	340.70	55,722,331	865.58	
SPA Salary Reserves			12,964				
Total Academic Affairs	7,652,911	145.53	9,804,210	340.70	55,722,331	865.58	
Information Technology and Planning	1,160,941	15.00	3,361,053	79.75	174,935	2.87	
SPA Salary Reserves			12,504				
Total Administration & Planning	1,160,941	15.00	3,373,557	79.75	174,935	2.87	
University Advancement	725,736	9.95	979,186	32.65			
SPA Salary Reserves			7,101				
Total University Advancement	725,736	9.95	986,287	32.65			
Student Affairs	1,260,703	26.09	863,147	28.50			
SPA Salary Reserves			4,199				
Total Student Affairs	1,260,703	26.09	867,346	28.50			
Business Affairs:							
Institutional Support	710,066	8.05	3,663,807	114.40			
Physical Plant	332,548	4.00	5,903,858	232.84			
Subtotal	1,042,614	12.05	9,567,665	347.24			
SPA Salary Reserves			33,252				
Total Business Affairs	1,042,614	12.05	9,600,917	347.24			
Chancellor	558,806	5.05	169,266	4.80			
SPA Salary Reserves			2,105				
Total Chancellor	558,806	5.05	171,371	4.80			
Total of All Divisions	\$ <u>12,401,711</u>	213.67	\$ 24,803,688	833.64	\$ 55,897,266	868.45	

The University of North Carolina at Greensboro Salary Increases

for Fiscal Years 1995 - 2004

		Facu	lty		EPA No	on-Faculty	SPA			
Year	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus
1994-95	4.00	2.00	6.00	1.00	4.00	1.00	4.00		4.00	1.00
1995-96	2.00		2.00		2.00		2.00		2.00	
1996-97	4.50	0.50	5.00		4.50		2.50	2.00	4.50	
1997-98	4.00		4.00		4.00		2.00	2.00	4.00	
1998-99	3.00		3.00	1.00	3.00	1.00	1.00	2.00	3.00	1.00
1999-00	3.00	1.00	4.00		3.00	\$125	2.00	1.00	3.00	\$125
2000-01	4.20		4.20	\$500	4.20	\$500	2.20	2.00	4.20	\$500
2001-02	\$625/person 1.50	*	\$625/person 1.50		\$625/person		\$625/person	*	\$625/person	
2002-03	2.50	#	2.50			10 days bonus leave				10 days bonus leave
2003-04				\$550		\$550/person 10 days bonus leave				\$550/person 10 days bonus leave

Note: All amounts in % unless otherwise noted

^{*} In 2001-02, additional salary increase funds (approximately 1.5%) were provided by a campus based tuition increase. The amount provided for EPA Teaching salaries and benefits were \$832,500. Additionally, \$375 was provided to each SPA employee whose annual salary is \$25,000 or less and additional amounts (approximately \$54,000) were provided for SPA reserves to address inequity or retention issues.

[#] In 2002-03, Faculty salary increases and benefits in the amount of \$1,446,375 were provided by a campus based tuition increase.

The University of North Carolina at Greensboro Expenditure Budgets By Source and Division 2003-04

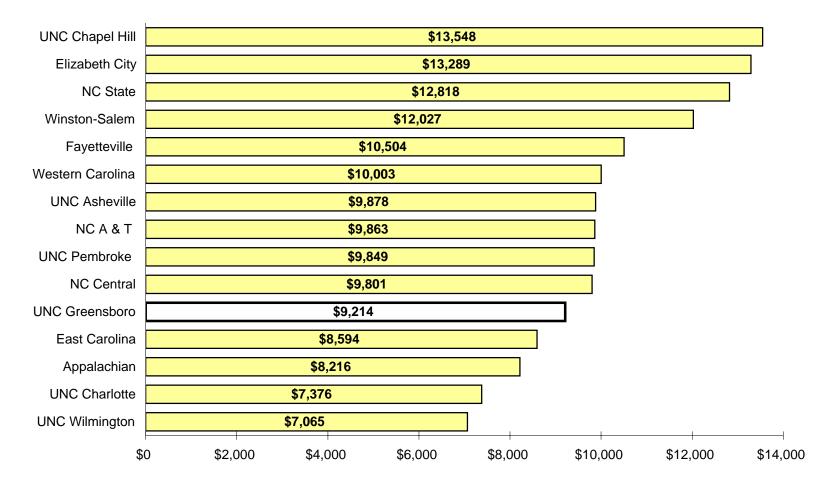
	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Business Affairs	Chancellor	Source Total
State Funds	86,097,167	8,324,672	1,966,173	2,653,539	14,673,195	865,352	114,580,098
	75.1%	7.3%	1.7%	2.3%	12.8%	0.8%	100.0%
Auxiliary Administration					770,994		770,994
Student Activities Fees			36,947	2,393,896	741,435		3,172,278
Overhead	2,938,605				125,511		3,064,116
Unrestricted Gifts and Investment Income	361,488	16,000	1,075,828	43,771	24,900	42,196	1,564,183
moomo	001,100	10,000	1,010,020	10,771	21,000	12,100	1,001,100
Division Totals	\$ 89,397,260 72.6%	8,340,672 6.8%	3,078,948 2.5%	5,091,206 4.1%	\$ 16,336,035 13.3%		\$ 123,151,669 100.0%

Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Insurance and O&M reserves are considered institutional and are also excluded.

The University of North Carolina

Budgeted Appropriations per In-State Student FTE

2003-04



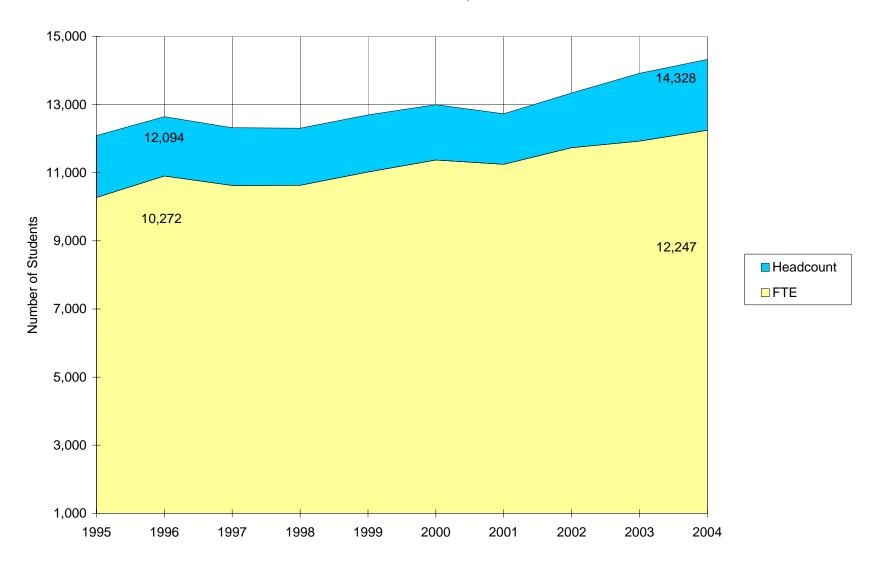
Source: BOG 2003-04 Approved Budget Recommendations

Notes: Budgeted appropriations per student FTE were calculated by dividing the total budgeted state appropriations by the in-state student FTE for each campus. Nonrecurring items and salary increases are not in this schedule, but are included on B-1.

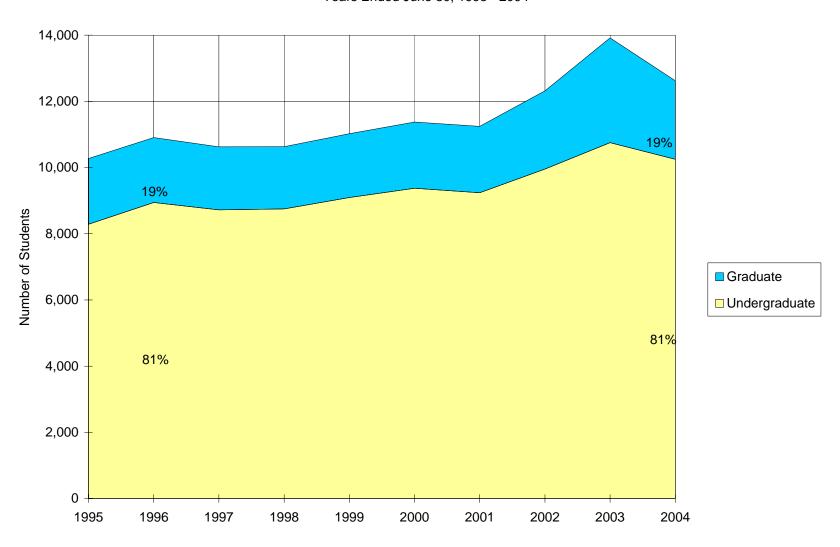
The appropriation per student shown on the student's bills for all campuses is \$8,032 (This figure is provided by UNC General Administration to the Cashier's Office.)

The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS Years Finded lyne 20, 4004, 2002

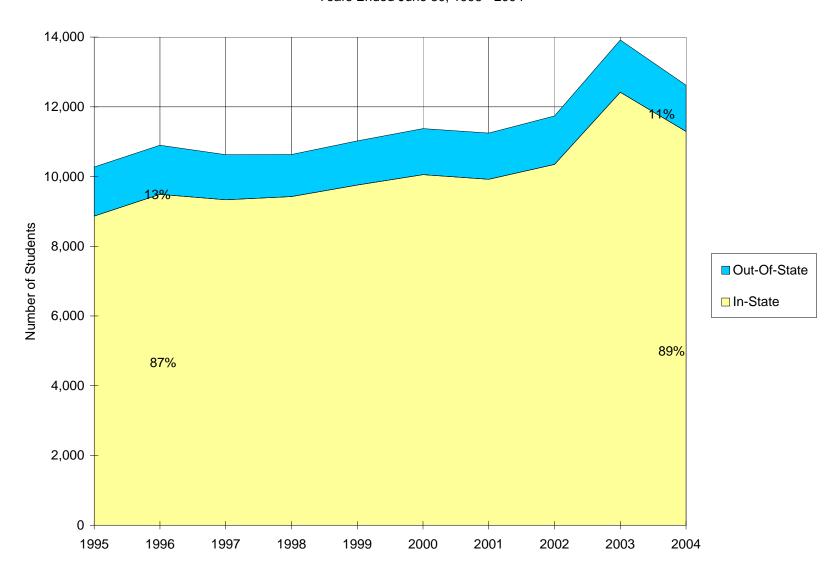
Years Ended June 30, 1994 - 2003



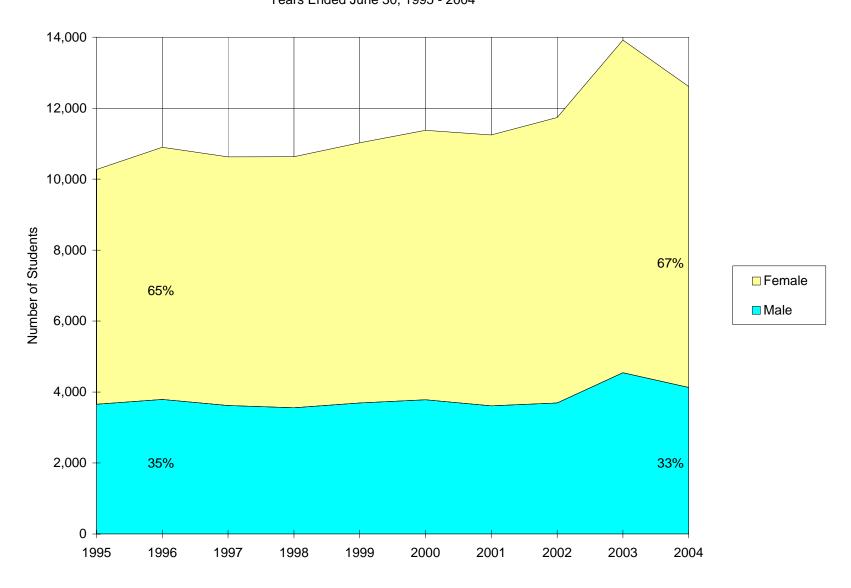
The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS Years Ended June 30, 1995 - 2004



The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS Years Ended June 30, 1995 - 2004



The University of North Carolina at Greensboro ENROLLMENT STATISTICAL DATA - MALE & FEMALE FTE - FALL SEMESTERS Years Ended June 30, 1995 - 2004



ENROLLMENT STATISTICAL DATA

1993-94 through 2003-04

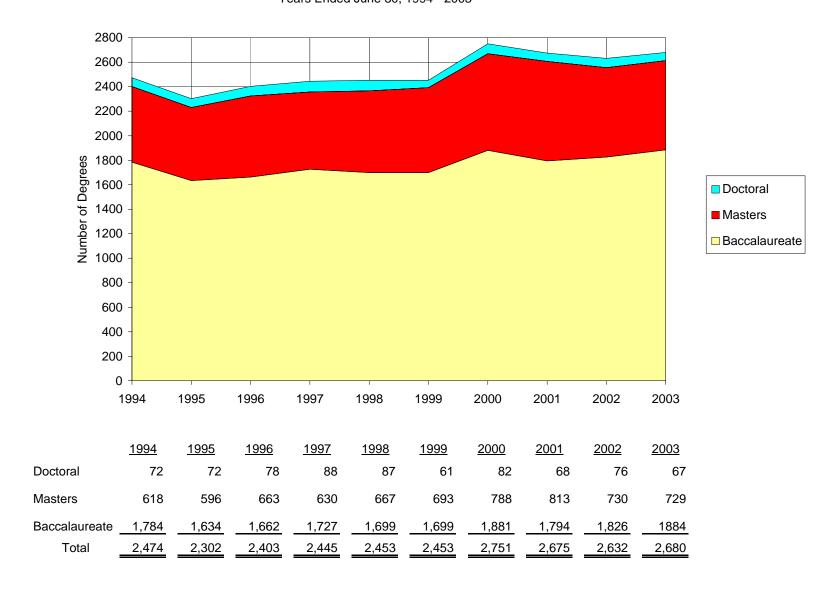
SAT Scores	2003-04	2002-03	2001-02	2000-01	1999-00	1998-99	1997-98	1996-97	1995-96	1994-95	1993-94
Verbal	522	516	519	532	522	519	520 *	523	514	525	535
Math	523	518	514	526	515	511	509 *	504	497	517	523
Total	1,045	1,034	1,033	1,058	1,037	1,030	1,029	1,027	1,011	1,042	1,058
FTE by Program (Fall Semester)											
College of Arts & Sciences	4,918	4,972	4,745	4,558	4,670	4,055	3,850	4,017	4,393	4,398	4,497
School of Business & Economics	2,193	2,191	2,125	2,002	2,108	2,184	1,991	1,909	1,883	1,646	1,576
School of Education	1,476	1,342	1,258	1,140	1,194	1,235	1,088	1,121	1,058	1,000	970
School of Health & Human Performance	1,195	1,077	982	990	839	942	799	744	723	613	569
School of Human Environmental Sciences	981	1,034	993	943	993	885	870	861	952	893	806
School of Music	537	518	518	525	468	435	405	383	398	392	363
School of Nursing	1,031	897	833	850	876	815	775	780	817	770	803
Undeclared	289	288	284	238	226	472	853	811	676	560	802
Total	12,620	12,319	11,737	11,246	11,374	11,023	10,631	10,626	10,900	10,272	10,386
Student Housing											
Capacity	3,830	3,902 **	3,957	3,738	3,738	3,738	3,738	3,919	3,919	3,919	3,972
Occupancy Rate (fall)	97%	99%	95%	96%	95%	90%	85%	82%	82%	76%	80%
Students Residing on Campus-Rate	30%	28%	28%	28%	27%	26%	26%	26%	26%	26%	26%
<u>Faculty</u>											
Faculty (Total FTE Budgeted Regular Term)	838	766	755	762	705	703	703	703	681	680	699
Full-Time Faculty (OCR Perm. Staff)	715	694	680	657	579	626	609	551	540	551	554
No. Holding Doctorates/Term. Degrees	496	483	472	456	413	440	433	410	412	409	426
Percentage Tenured	43.9%	45.2%	46.8%	48.6%	54.9%	51.6%	52.0%	57.5%	59.0%	56.4%	57.6%
Budgeted/Faculty Ratio	14.4:1	14.5:1	14.7:1	14.8:1	14.8:1	14.8:1	14.8:1	14.8:1	14.9:1	14.9:1	14.9:1

Source:

^{**} Change in the 2002 Capacity reflects the exclusion of room dedicated to professional staff and international students were added to the final sum.

^{*} Note: SAT verbal and math scores have been re-centered for 1992-93 through 1997-98.

The University of North Carolina at Greensboro DEGREES CONFERRED Years Ended June 30, 1994 - 2003



The University of North Carolina at Greensboro RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)

Years Ended June 30, 1999 - 2004

IN-STATE RESIDENTIAL STUDENTS

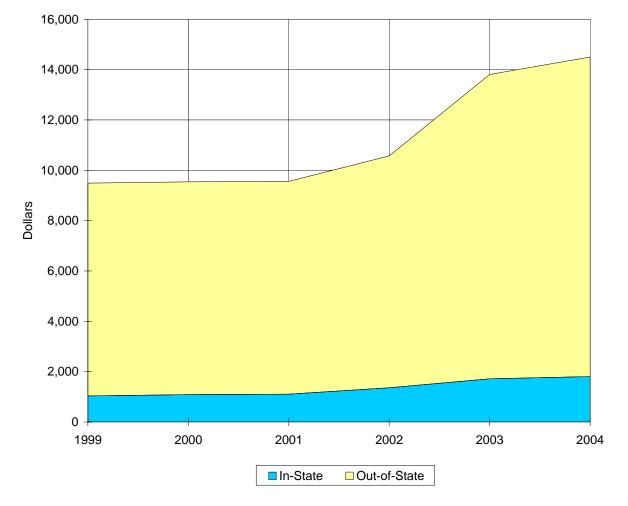
		2004	2003		2002		2001		2000
Tuition	\$	1,803 \$	1,717	\$	1,358	\$	1,108	\$	1,086
Graduate Premium		84 #	80	#	74	#	46	#	20
Board		2,260	2,060		2,000		1,957		1,900
Room (Double Room)		2,700	2,600		2,513		2,229		2,164
Fees:									
Student Activities		297	279		271		263		255
Athletic		348	336		320		311		300
Health Service		190	184		178		178		172
Educational & Technology		213	205		190		177		171
Student Facilities		272	272		272		272		152
UNC System Student Governement Fee		<u> </u>	1						
Total Undergraduate	\$ <u></u>	8,084 \$	7,654	\$ <u></u>	7,102	\$ <u></u>	6,495	\$ <u></u>	6,200
Total Graduate	\$	8,168 \$	7,734	\$	7,176	\$	6,541	\$	6,220
		OU ⁻	Γ-OF-STATE	RESI	DENTIAL S	TUDEN	ITS		
Tuition	\$	OU ⁻ 12,696 \$	Г-ОF-STATE 12,091	RESII	DENTIAL S 10,572	TUDEN \$	ITS 9,562	\$	9,540
Tuition Graduate Premium	\$							\$ #	9,540 42
	\$	12,696 \$	12,091	\$	10,572	\$	9,562		
Graduate Premium	\$	12,696 \$ 166 #	12,091 271	\$	10,572 242	\$	9,562 46		42
Graduate Premium Board	\$	12,696 \$ 166 # 2,260	12,091 271 2,060	\$	10,572 242 2,000	\$	9,562 46 1,957		42 1,900
Graduate Premium Board Room (Double Room)	\$	12,696 \$ 166 # 2,260 2,700	12,091 271 2,060 2,600	\$	10,572 242 2,000 2,513	\$	9,562 46 1,957 2,229		42 1,900 2,164 255
Graduate Premium Board Room (Double Room) Fees: Student Activities Athletics	\$	12,696 \$ 166 # 2,260 2,700 297 348	12,091 271 2,060 2,600 279 336	\$	10,572 242 2,000 2,513 271 320	\$	9,562 46 1,957 2,229 263 311		42 1,900 2,164 255 300
Graduate Premium Board Room (Double Room) Fees: Student Activities Athletics Health Service	\$	12,696 \$ 166 # 2,260 2,700 297 348 190	12,091 271 2,060 2,600 279 336 184	\$	10,572 242 2,000 2,513 271 320 178	\$	9,562 46 1,957 2,229		42 1,900 2,164 255
Graduate Premium Board Room (Double Room) Fees: Student Activities Athletics Health Service Educational & Technology	\$	12,696 \$ 166 # 2,260 2,700 297 348 190 213	12,091 271 2,060 2,600 279 336 184 205	\$	10,572 242 2,000 2,513 271 320 178 190	\$	9,562 46 1,957 2,229 263 311 178 177		42 1,900 2,164 255 300 172 171
Graduate Premium Board Room (Double Room) Fees: Student Activities Athletics Health Service Educational & Technology Student Facilities	\$	12,696 \$ 166 # 2,260 2,700 297 348 190	12,091 271 2,060 2,600 279 336 184	\$	10,572 242 2,000 2,513 271 320 178	\$	9,562 46 1,957 2,229 263 311 178		42 1,900 2,164 255 300 172
Graduate Premium Board Room (Double Room) Fees: Student Activities Athletics Health Service Educational & Technology Student Facilities UNC System Student Governement Fee		12,696 \$ 166 # 2,260 2,700 297 348 190 213 272 1	12,091 271 2,060 2,600 279 336 184 205 272	\$ #	10,572 242 2,000 2,513 271 320 178 190 272	\$	9,562 46 1,957 2,229 263 311 178 177 272		42 1,900 2,164 255 300 172 171 152
Graduate Premium Board Room (Double Room) Fees: Student Activities Athletics Health Service Educational & Technology Student Facilities	\$ \$	12,696 \$ 166 # 2,260 2,700 297 348 190 213	12,091 271 2,060 2,600 279 336 184 205	\$	10,572 242 2,000 2,513 271 320 178 190	\$	9,562 46 1,957 2,229 263 311 178 177		42 1,900 2,164 255 300 172 171

^{*} Board was restated to reflect the predominant meal plan for the year 1998. The predominant plan allows unlimited access to the cafeteria.

[#] Difference in tuition between undergraduate and graduate was set by Legislature beginning in fiscal year 2000.

IN-STATE AND OUT-OF-STATE UNDERGRADUATE TUITION

Years Ended June 30, 1999 - 2004



In-State	Out-of-State
1,036	8,454
1,086	9,540
1,108	9,562
1,358	10,572
1,717	12,091
1,803	12,696
	1,036 1,086 1,108 1,358 1,717

Note: Graduate premium of \$20 for In-State and \$42 for Out-of-State was set by Legislature for 1999-00.

Note: Graduate premium of \$46 for In-State and \$46 for Out-of-State was set by Legislature for 2000-01.

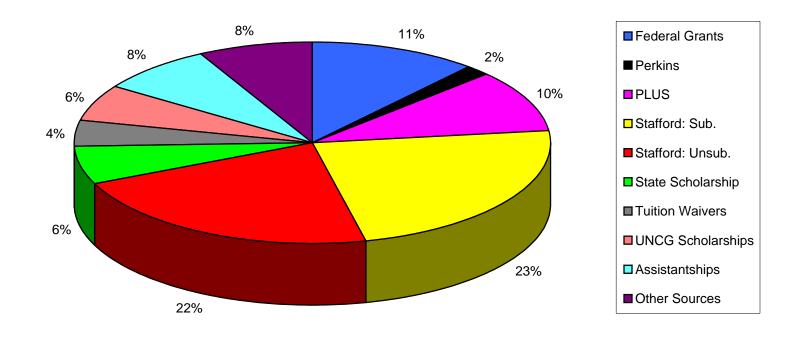
Note: Graduate premium of \$74 for In-State and \$242 for Out-of-State was set by Legislature for 2001-02.

Note: Graduate premium of \$80 for In-State and \$271 for Out-of-State was set by Legislature for 2002-03.

Note: Graduate premium of \$84 for In-State and \$166 for Out-of-State was set by Legislature for 2003-04.

The University of North Carolina at Greensboro FINANCIAL AID SOURCES OF FUNDING

Year Ended June 30, 2003



See D-2 for Dollar amounts

The University of North Carolina at Greensboro FINANCIAL AID AWARDS

Year Ended June 30, 2003

Туре	_	Funding		Number	_
Federal Grants	\$	8,280,269		3,468	
Federal Loans					
Perkins		1,205,144		468	
PLUS		7,455,635		1,169	
Stafford: Subsidized		17,011,266		4,769	
Stafford: Unsubsidized	_	15,949,701		4,090	_
		41,621,746		10,496	
State Scholarship		4,486,702		2,540	
Tuition Waivers		3,162,334	Δ	1,370	Δ
Assistantships		5,666,585	∞	1,092	∞
Institutional, Gift, Endowment		0.019.616		6 200	
and Other Support	_	9,018,616		6,209	-
Total	\$_	72,236,252		25,175	=

Source: Financial Aid Statistical Summary 2000-2001 unless otherwise noted

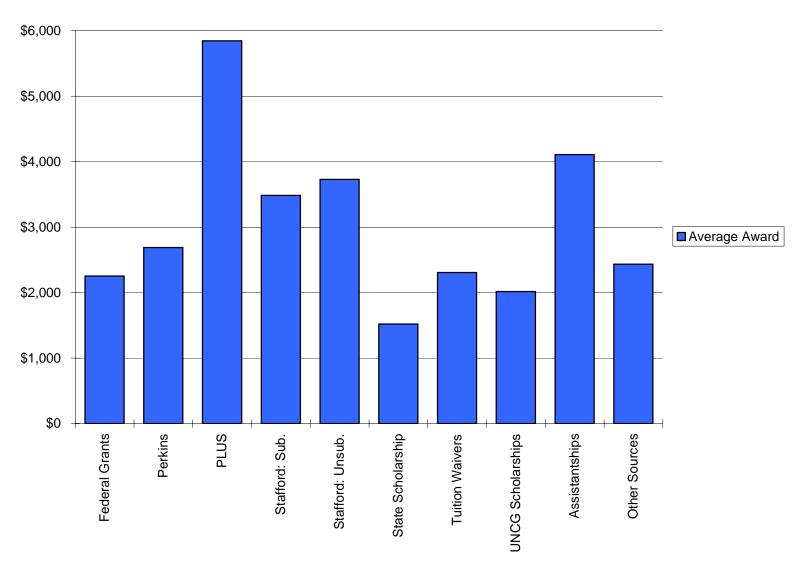
Note: Federal Work Study is excluded from this analysis.

 $[\]Delta$ Source: Accounting Services (Number of Awards from Cashiers)

[∞] Source: Graduate School

The University of North Carolina at Greensboro FINANCIAL AID

Year Ended June 30, 2003



STUDENT FINANCIAL AID GRADUATE ASSISTANTSHIPS

2003 - 2004

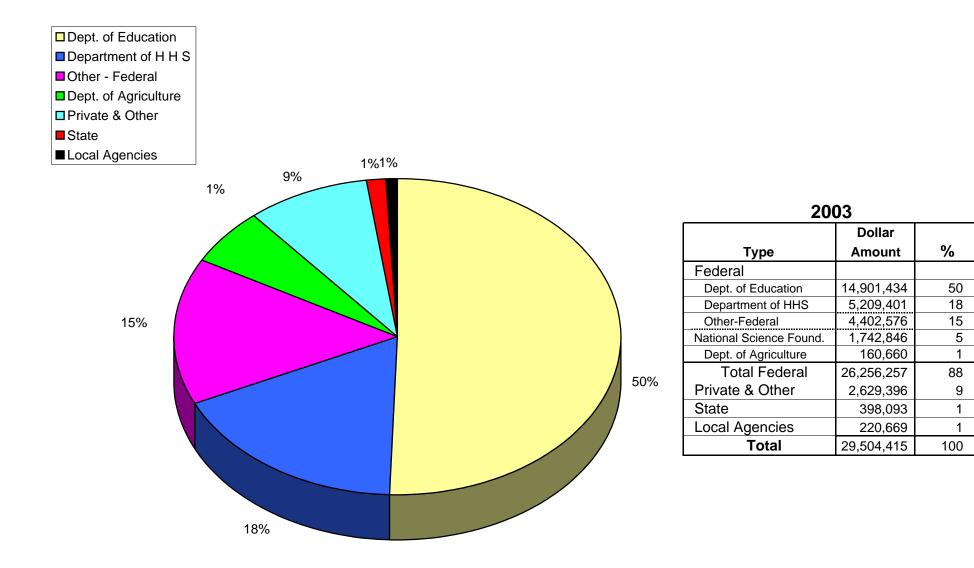
		Amount			
Academic Unit	Number Appointed	State Appropriations	Other	Total	
College of Arts & Sciences	258	\$ 1,844,984	\$ 232,031	\$ 2,077,015	
School of Business & Economics	70	420,350	28,000	448,350	
School of Education	129	664,022	92,650	756,672	
School of Health and Human Performance	67	365,050	71,301	436,351	
School of Human Environmental Science	83	464,655	180,994	645,649	
School of Music	70	275,766	59,500	335,266	
School of Nursing	179	65,000	108,298	173,298	
Other Departments	86	346,420	196,833	543,253	
Summer School	143	77,310	143,601	220,911	
Minority Presence & American Indian (not included in Dept. totals)	7	29,820		29,820	
Total	1,092	\$4,553,377	\$ <u>1,113,208</u>	\$ 5,666,585	

Source: Graduate School

CONTRACTS AND GRANTS

RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE

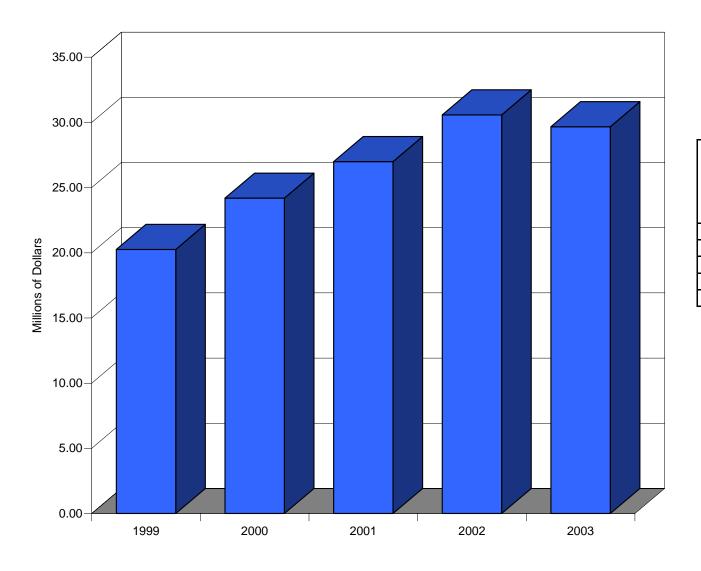
Year Ended June 30, 2003



The University of North Carolina at Greensboro CONTRACTS AND GRANTS

RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES

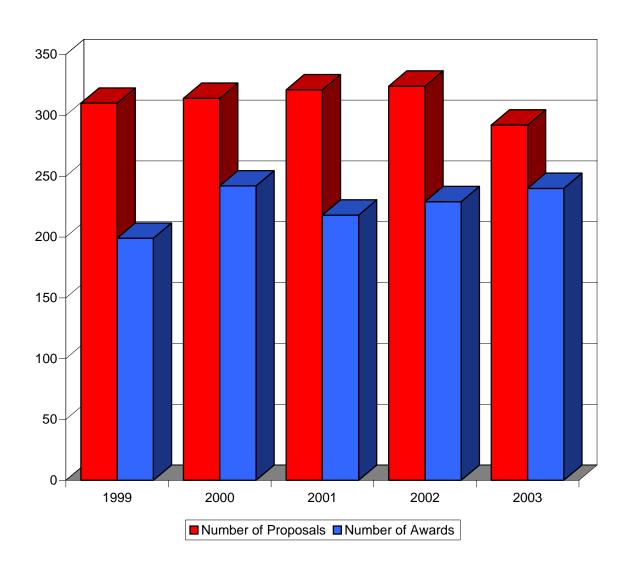
Years Ended June 30, 1999 - 2003



	Research &
	Other
	Sponsored
Year	Program
	Expenditures
1999	20,252,512
2000	24,189,064
2001	26,990,241
2002	30,572,083
2003	29,665,074

The University of North Carolina at Greensboro CONTRACTS AND GRANTS RESEARCH AND OTHER SPONSORED PROGRAMS PROPOSAL AND AWARD ACTIVITY BY NUMBER

Years Ended June 30 1999 - 2003

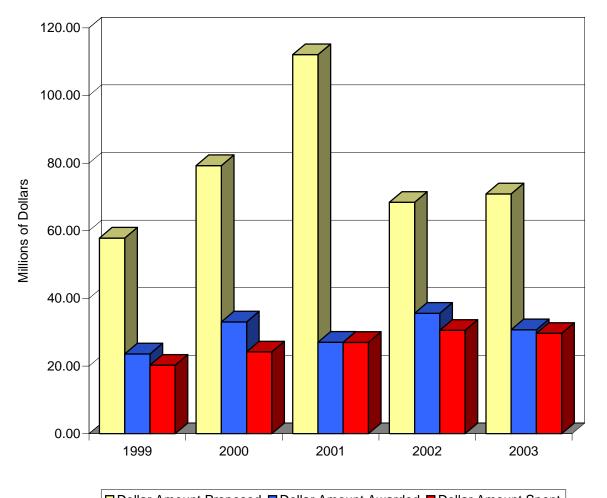


	Number	Number	
Year	of	of	%
	Proposals	Awards	Funded
1999	310	199	64.2
2000	314	242	77.1
2001	321	218	67.9
2002	324	229	70.7
2003	292	240	82.2

The University of North Carolina at Greensboro CONTRACTS AND GRANTS

RESEARCH AND OTHER SPONSORED PROGRAMS PROPOSAL AND AWARD ACTIVITY BY DOLLARS

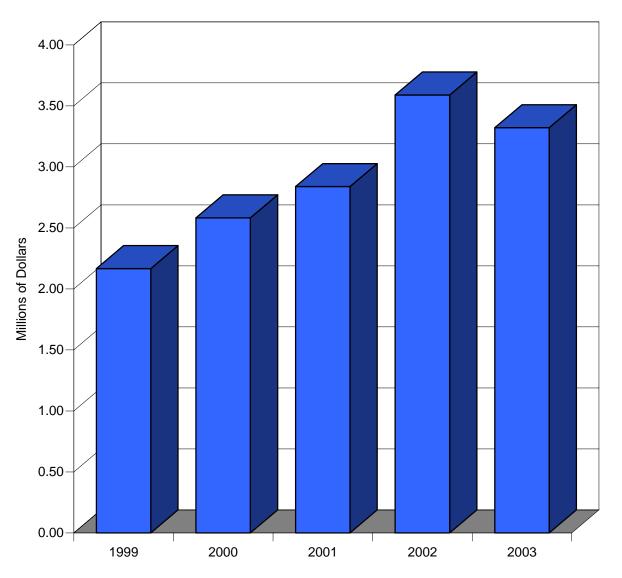
Years Ended June 30, 1999 - 2003



	Dollar	Dollar	Dollar	
Year Amount		Amount	Amount	
	Proposed	Awarded	Spent	
1999	57,841,928	23,588,067	20,252,512	
2000	79,275,455	33,057,681	24,189,064	
2001	112,097,030	27,037,457	26,990,241	
2002	68,417,633	35,625,617	30,572,083	
2003	70,918,200	30,728,095	29,665,074	

CONTRACTS AND GRANTS SUMMARY OF OVERHEAD REVENUES

Years Ended June 30, 1999 - 2003



	Dollar	Indirect
Year	Amount	Cost Rate
1999	2,166,664	55.0%
2000	2,582,377	55.0%
2001	2,838,723	29.0%
2002	3,589,469	29.0%
2003	3,321,241	29.0%

Note: Overhead Revenues reported here represent amounts earned through June 30th on the accrual basis of accounting. Overhead revenues reported on E-6 represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues.

Note: For an explanation of the differences in indirect cost rates, see footnotes on schedule E-6.

STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS OVERHEAD RECEIPTS

Years Ended June 30, 1999 - 2003

	2003	2002	2001	2000	1999
BEGINNING FUND BALANCE	\$ 6,489,850	\$ 5,385,562	\$ 4,604,767	\$ 3,777,298	\$ 3,013,685
REVENUES †	3,149,950	3,613,001	2,815,134	2,551,554	2,086,245
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	9,639,800	8,998,563	7,419,901	6,328,852	5,099,930
EXPENDITURES AND TRANSFERS:					
Personnel Compensation	1,578,759	1,317,358	1,097,072	699,901	466,870
Supplies	568,969	494,613	247,617	147,863	55,968
Current Services	596,356	398,708	334,856	231,356	195,739
Fixed Charges	79,403	56,028	93,571	128,016	153,632
Capital Outlay	66,317	118,034	165,723	197,498	186,472
Capital Improvements Transfer	(4,869)	35,222		252,350	69,300
Mandatory Matching Funds Transfer	35,000	32,750	35,000	25,000	24,023
Faculty Research Grants Transfer					58,628
Aids and Grants	70,000	56,000	60,500	42,100	112,000
TOTAL EXPENDITURES AND TRANSFERS	2,989,936	2,508,713	2,034,339	1,724,084	1,322,632
ENDING FUND BALANCE	\$ 6,649,864	\$ 6,489,850	\$ 5,385,562	\$ <u>4,604,767</u>	\$ 3,777,298

[†] Overhead Revenues reported here represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues. Overhead Revenues reported on E-5 represent amounts earned through June 30th on the accrual basis of accounting.

INDIRECT COST RATE	29.0%	29.0%	29.0%	55.0%	55.0%
	(1)	(1)	(1)	(2)	(2)

NOTES:

- (1) The indirect cost rate was renegotiated in Fiscal Year 2001, for the next three fiscal years, using the Modified Total Direct Cost method. The new indirect cost rate, effective July 1, 2000, is 29% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.
- (2) This indirect cost rate was negotiated with the Department of Health and Human Services using the short form, or the simplified method, of the Indirect Cost Report. The rate was applied only to salaries and wages in calculating overhead receipts. This rate was negotiated for a three-year period.

BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE November 12, 2003 UPDATED

	_		Cos	Square Footage		
Type of Building		Historical	_	Replacement	Gross	ASF
Instruction						
Classrooms - 17 Buildings	\$	72,760,632	\$	115,874,337	1,326,226	678,234
Other - 5 Buildings		821,817		658,879	17,462	4,878
Total Instruction		73,582,449		116,533,216	1,343,688	683,112
Academic Support - 3 Buildings		7,353,234		21,851,316	270,831	165,665
Student Services - 6 Buildings		23,328,007		34,095,226	528,778	266,372
Residence Halls - 22 Buildings		41,716,841		78,360,687	151,669	94,185
Administration and General Institutional - 26 Buildings	-	30,377,412	_	62,665,054	789,907	268,931
Total Buildings Owned and in Use		176,357,943	_	313,505,499	3,084,873	1,478,265
Leased Buildings - (Two)		N/A		1,205,375	12,440	9,653
Total Buildings in Use	\$	176,357,943	\$_	314,710,874	3,097,313	1,487,918

Note: All square footage and usage information for owned buildings is submitted for publication in the 2001 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

The University of North Carolina at Greensboro Facilities Utilization June 30, 1998 - 2002

Assignable Square Feet of Academic Facilities Per FTE Student

Assignable Squale Fe	CEL OI ACAU	emic racinues	rei Fil Studen	ц						
			Academic	2002		Court		adamia Fasilitias Day	. Chudant	
			Assign. Sq. Ft.	FTE Enrollment	2002	2001	are Feet of Ac 2000	ademic Facilities Per 1999	1998	1997
			<u> </u>	Emonnone	2002	2001	2000	1000	1000	1007
			1,171,137	12,662	92	89	93	91	89	92
Assignable Square Fe	eet Per Stu	dent Station								
	No.	No. of	Average	Total						
	of	Student	Stud. Sta.	Assign.		Square	Feet of Acade	mic Facilities Per Stu	dent Station	
	Rooms	Stations	Per Room	Sq. Ft.	2002	2001	2000	1999	1998	1997
01										
Classrooms:	128	6,062	47	118,029	19	19	16	17	17	17
		3,332		,		.0	. •			
Class Laboratories:										
	74	1,992	27	72,412	36	36	40	42	42	40
Square Feet by Period	d of Constr	ruction								
						Period c	of Construction	r .		
		Total Gross	Pre-1900	1900-1929	1930-1949	1950-1969	1970-1979	1980-FALL 2002		
Gross Square Feet		3,717,893	22,472	1,099,230	447,638	1,146,140	1,002,413	***551,806		

Source: State of North Carolina Higher Education Facilities Inventory and Utilization Study 2001.

SOURCE: I FALL 2002 FACILITIES INVENTORY AND UTILIZATION REPORT

^{*} Includes Student Rec Ctr. 97,152 GSF, 58,463 ASF Soccer Stadium Stands Box 1,070 GSF, 858 ASF 1100 West Market St (leased) 25,475 GSF, 15,061 ASF

^{**} Data as reported to N.C. Commission on Higher Education, reporting period Fall 2002, total gross area

UNCG AND AFFILIATED ORGANIZATIONS CONSOLIDATED STATEMENT OF GIFTS

Years Ended June 30, 1999 - 2003

	2003	2002	2001	2000	1999
SOURCES OF SUPPORT					
Alumni	\$ 2,959,783	\$ 1,497,739	\$ 3,406,543	\$ 2,192,015	\$ 3,552,360
Parents	40,561	17,998	40,311	18,606	9,755
Faculty/Staff	171,677	243,745	1,058,950	1,081,627	692,998
Friends	1,381,821	1,635,860	4,835,854	2,160,078	1,397,930
Corporate	1,115,604	1,104,222	1,123,316	1,166,436	1,035,333
Private Foundations	2,406,158	2,983,792	1,829,384	1,127,725	1,897,585
Other	92,600	410,406	212,139	179,804	227,080
TOTAL SOURCES OF SUPPORT	\$ 8,168,204	\$ 7,893,762	\$ 12,506,497	\$ 7,926,291	\$ 8,813,041
PURPOSES OF SUPPORT					
Current - Unrestricted Funds	\$ 756,526	\$ 893,981	\$ 832,597	\$ 721,389	\$ 547,915
Current - Restricted Funds	2,132,715	1,830,909	3,260,048	2,127,476	2,635,149
Loan Funds	1,940	370,182	12,673	4,874	9,152
Endowment Funds	4,099,040	4,078,955	6,566,150	3,889,780	3,130,112
Annuity and Life Income Funds	644,420	192,089	877,340	178,965	1,757,397
Plant Funds	533,563	527,646	957,689	1,003,807	733,316
TOTAL PURPOSES OF SUPPORT	\$ 8,168,204	\$ 7,893,762	\$ <u>12,506,497</u>	\$ 7,926,291	\$ 8,813,041

Note: 2001 gifts include a one-time donation of \$2,650,000. The econonic conditions were not favorable for increased donations due to the decline in the stock market following the events of September 11, 2001.

The following organizations are included:

The UNCG Excellence Foundation

The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated

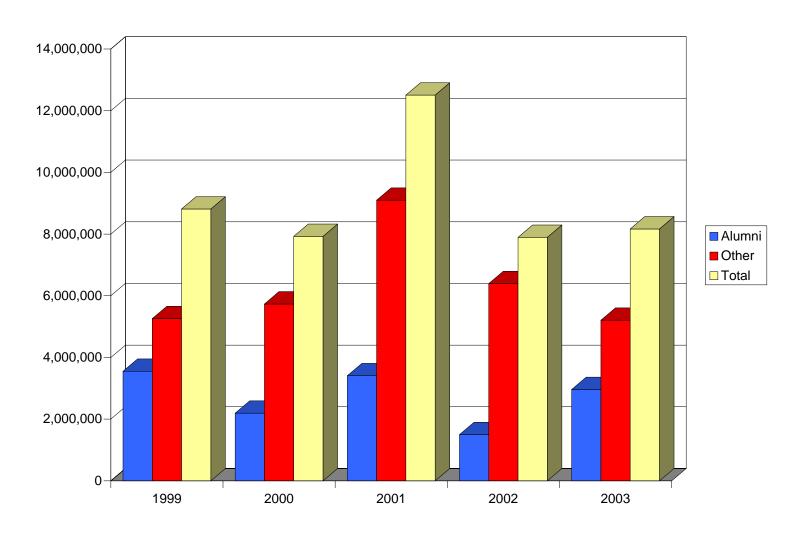
The Weatherspoon Art Foundation

The Weatherspoon Gallery Association (although not an affiliated organization, all years presented include gifts to the Association.)

The UNCG Alumni Association

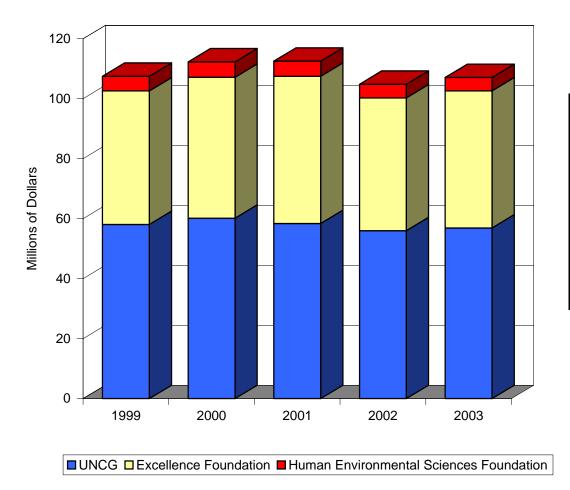
The University of North Carolina at Greensboro UNCG AND AFFILIATED ORGANIZATIONS CONSOLIDATED GIFTS - SOURCES OF SUPPORT- 5 YEAR BAR GRAPH

Years Ended June 30, 1999 - 2003



UNCG AND AFFILIATED FOUNDATIONS TOTAL ENDOWMENT ASSETS - MARKET VALUE

June 30, 1999- 2003



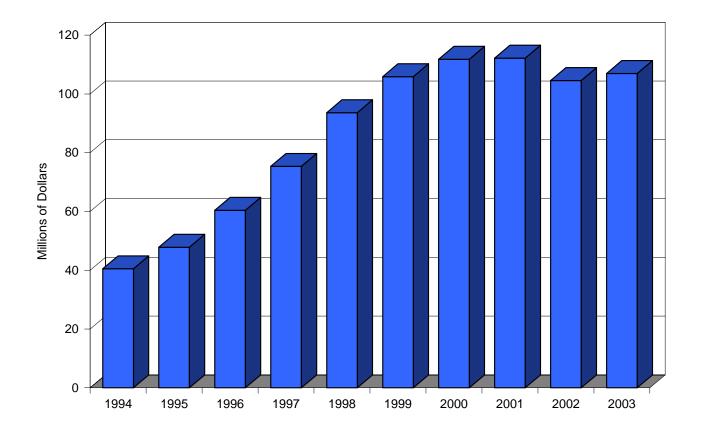
	UNCG	Excellence Foundation	Human Environmental Sciences Foundation	Total
1999	58,082,585	44,521,888	4,897,962	107,502,435
2000	60,176,800	46,997,003	5,111,611	112,285,414
2001	58,393,300	49,093,473	5,036,128	112,522,901
2002	55,980,834	44,307,929	4,521,911	104,810,674
2003	56,917,242	45,700,519	4,470,505	107,088,266

Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2003

Endowment Investments per A-1	107,003,049
Noncurrent Restricted Cash	34,259
Other Long-term Investments (Land)	10,928
Current Receivables	40,030
Total Endowment Assets per H-1	107 088 266

The University of North Carolina at Greensboro **ENDOWMENT INVESTMENT POOL - MARKET VALUE**

June 30, 1994 - 2003



Market Value
40,510,379
47,822,711
60,397,576
75,358,392
93,632,017
105,866,917
111,786,813
112,199,786
104,564,051
106,947,032

NOTE: Reconciliation of The Endowment Investment Pool for 2003

> External Pool Investments per Footnote 2 of UNCG's 2002-03 Financial Report 106,877,285 Noncurrent Restricted Cash

Total Endowment Investment Pool per H-2 and Footnote 3 of UNCGIF's 2002-03 Financial Report

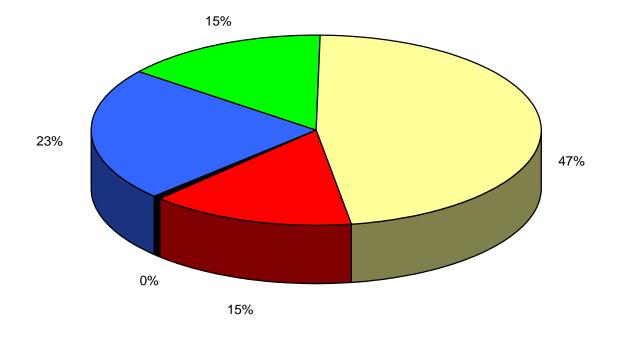
106,947,032

69,747

The University of North Carolina at Greensboro UNCG AND AFFILIATED FOUNDATIONS ENDOWMENT SUPPORT BY PURPOSE

Year Ended June 30, 2003

■ Endowment Additions



■ Professorships

Unrestricted

☐ Student Financial Aid

Other Restricted

	Amount	%
Student Financial Aid	1,667,863	47%
Professorships	530,500	15%
Endowment Additions	16,895	0%
Other Restricted	808,378	23%
Unrestricted	518,427	15%
Total	3,542,063	100%

Executive Overview UNCG Operating Resources STATE OPERATING BUDGET

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

Continuation Budget

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the functions of: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management. UNC Office of the President (OP) then tailors instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March and the completed package is due in September, approximately nine months before the beginning of the biennium for which the budget is being requested. UNC OP prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of every odd numbered year. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

Executive Overview UNCG Operating Resources STATE OPERATING BUDGET

Continuation Budget (continued)

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for making the internal allocations of the continuation budget to departments is initiated in February of each year. Departmental budgets are finalized by May and set up in the financial system to allow purchases to be made as early in the new fiscal year as possible. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Personnel Act (EPA) and the process for the related salary increases is set by UNC OP. Other employees are Subject to the state Personnel Act (SPA) and the process for salary increases is set by the Office of State Personnel. Both EPA and SPA salary increases become part of the continuing budget.

Expansion Budget

The expansion budget, sometimes referred to as the "change budget," is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from enrollment changes, basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from OP in May that prescribes the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to OP in September, approximately nine months before the beginning of the biennium. OP prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the "Long Session" of the

Executive Overview UNCG Operating Resources STATE OPERATING BUDGET

Expansion Budget (continued)

General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from OP for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July.

Rules and Policies of Major Importance

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

Executive Overview UNCG Operating Resources STATE OPERATING BUDGET – BUDGET FLEXIBILITY

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget Planning & Management (OSBPM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a "Special Responsibility Constituent Institution" before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carryforward, personnel administration, purchasing and reporting policies.

A. Achieving and Retaining Status as a Special Responsibility Constituent Institution

Management Staffing Standards and Internal Controls and Safeguards requirements include:

- The Chancellor must assume personal responsibility and also establish the
 appropriate administrative and internal control procedures for carrying out the
 special delegations of authority. This includes the budget, human resource
 classification and compensation administration, purchasing, financial record
 integrity
- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- The Chancellor shall review an annual internal audit report on expenditures authorized under budget flexibility.
- Other provisions of the legislation require the President to review the Annual Report on Budget Flexibility, follow up on major audit findings, and review the Chancellor's plan for the use of lapsed salaries.

B. Budget Administration

Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, and using funds appropriated for Distance Education on other initiatives without Board approval.

• Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation.

C. Personnel Administration

- The Chancellor, when she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Personnel Act.
- No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.
- Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

D. Purchasing

• The expenditure benchmark for the University with regard to competitive bid procedures and the bid value benchmark was increased to \$150,000.

E. Impact on Education

• The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures

that will assure some standard measure of student learning and development in general undergraduate education.

F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan
- Fiscal Year Plan The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. An annual plan for expending anticipated lapsed salary funds for the fiscal year must also be submitted to the Board by the Chancellor. This portion of the plan would be a projection of the amount of lapsed salaries and the programmatic priorities for expending the estimated funds.
- Annual Report An annual report, and other reports as may be directed
 by the President, are required from the Chancellor. The annual report
 must be submitted to the Office of the President by October 10
 following fiscal year end, and shall include the following information:

the impact on undergraduate student learning and development as demonstrated by the standard assessment measures related to this topic

fiscal savings

management initiatives undertaken

increased efficiency and effectiveness achieved, including institutional purchases under the expenditure benchmark established by the Board of Governors for the institution

other outcomes made possible by the flexibility provided

documentation of any reallocation of resources which distinguishes between one-time and permanent transfers, including the actual uses of funds reallocated during the fiscal year as a result of lapsed salaries

the actual uses of appropriations carried forward from the previous fiscal year

any additional costs incurred

a schedule of positions established and positions abolished

list of positions that were vacant for more than 9 months during the fiscal year and an explanation for the length of the vacancy

compliance certification letter to the President from the Chancellor

UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. Recently, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carryforward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SPA salaries. One-half of these funds are redirected to the Provost or Vice Chancellor for allocation. UNCG does not allow departments to utilize the other half of lapsed SPA salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SPA position.

Any funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if she deems it in the best interest of the University.

Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS

Overhead receipts reimburse the University for Facilities and Administrative (F&A) costs, which include: laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a three-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. For the 2001-02 year, this represents 13 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (67 percent for 2001-02) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in the Financial Records System. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

Executive Overview UNCG Operating Resources STUDENT FEES

This category consists of the following fees which are approved by General Administration and assessed to all students:

Student Activities Fee
Athletics Fee
Health Services Fee
Student Facilities Fee
Educational and Technology Fee

Student Activities Fee

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation, and Student Facilities Maintenance and Operation.

Athletics Fee

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program. The program includes the fourteen sports listed below:

Men's Sports	Women's Sports
Basketball	Basketball
Soccer	Soccer
Golf	Golf
Tennis	Tennis
Cross Country	Volleyball
Baseball	Softball
Wrestling	Cross Country

Health Services Fee

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center. Both the Student Health Center and the Counseling and Testing Center offer comprehensive primary and preventive health care to UNCG students within the context of this University community.

Executive Overview
UNCG Operating Resources
STUDENT FEES

Student Facilities Fee

For a number of years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

Educational and Technology Fee

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

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Instructions relative to requesting changes in student fee rates are normally received from UNC General Administration in August for the next academic year. Therefore, the internal decision making process must take place prior to submitting requests for rate changes to the Office of the President (UNC OP). The process is normally initiated in September and includes meetings with the student committee on fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. Student fees must be approved by the UNCG Board of Trustees prior to submission to UNC OP for approval by the Board of Governors.

After making decisions relative to changes in student fee rates, the Chancellor makes decisions for the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in the Financial Records System (FRS).

Executive Overview UNCG Operating Resources STUDENT FEES

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees (other than the Educational and Technology Fee, which is included in the State Operating Budget). However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Business Affairs is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

Executive Overview UNCG Operating Resources UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made in two parts:

- Part I pertains to ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.);
- Part II pertains to items that are of strategic importance to moving the
 University forward. These may be special projects and may have duration
 of a single year or multiple years with a defined ending date. Strategic
 proposals that require continuing operating support are considered, but
 those not requiring such support are more likely to be funded. (Normally,
 UGII monies are not used to make up for normal operating shortages.)

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in the Financial Records System to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.