

FISCAL PROFILE

2012 - 2016

The University of North Carolina at Greensboro
FISCAL PROFILE 2012 – 2016
INTRODUCTION

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Capital Facilities Foundation, Inc., the University of North Carolina at Greensboro Investment Fund, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University.

Primarily, the data presented is for fiscal years 2011 - 2016. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2008 - 2016. Additionally, budget and student data for fiscal year 2017 is presented utilizing data available as of May 2016.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Business Affairs. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

FISCAL PROFILE 2012 – 2016

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The University of North Carolina at Greensboro
STATEMENT OF NET POSITION - CONSOLIDATED
June 30, 2016

ASSETS		Affiliated Foundations & Eliminations	Consolidated
Current Assets	<u>UNCG Only</u>	<u>Eliminations</u>	<u>Consolidated</u>
Cash and cash equivalents	\$ 101,977,754	\$ 3,558,075	\$ 105,535,829
Restricted cash and cash equivalents	28,111,251	620,194	28,731,445
Short-term investments	448,795	455,359	904,154
Restricted short-term investments	4,720,977	3,991,234	8,712,211
Receivables, net	7,837,442	507,180	8,344,622
Inventories	404,671		404,671
Notes receivable, net	1,511,702		1,511,702
Total current assets	<u>145,012,592</u>	<u>9,132,042</u>	<u>154,144,634</u>
Noncurrent Assets			
Restricted cash and cash equivalents	9,378,008	1,294,110	10,672,118
Receivables, net	1,467,398	150,412	1,617,810
Endowment investments	122,309,847	113,308,670	235,618,517
Other long-term investments	3,414,838	383,500	3,798,338
Notes receivable, net	3,619,738		3,619,738
Capital assets - nondepreciable	44,283,232	34,516,957	78,800,189
Capital assets - depreciable, net	637,714,010	521,783	638,235,793
Total noncurrent assets	<u>822,187,071</u>	<u>150,175,432</u>	<u>972,362,503</u>
Total assets	<u>967,199,663</u>	<u>159,307,474</u>	<u>1,126,507,137</u>
DEFERRED OUTFLOWS OF RESOURCES			
Deferred loss on refunding	4,583,446		4,583,446
Deferred outflows related to pensions	6,794,463		6,794,463
Total deferred outflows of resources	<u>11,377,909</u>		<u>11,377,909</u>
LIABILITIES			
Current Liabilities			
Accounts payable and accrued liabilities	10,205,070	194,042	10,399,112
Due to primary government	6,381		6,381
Deposits payable	768,110		768,110
Funds Held for Others	2,055	49,989	52,044
Unearned revenue	5,335,658		5,335,658
Interest payable	3,406,783		3,406,783
Long-term liabilities-current portion	13,090,104		13,090,104
Total current liabilities	<u>32,814,161</u>	<u>244,031</u>	<u>33,058,192</u>
Noncurrent Liabilities			
Accounts payable and accrued liabilities	2,967,250	110,455	3,077,705
Funds held for others	1,504,439		1,504,439
U.S. government grants refundable	5,084,360		5,084,360
Funds held in trust for pool participants	3,415,481		3,415,481
Long-term liabilities, net	337,741,721	19,402,795	357,144,516
Total noncurrent liabilities	<u>350,713,251</u>	<u>19,513,250</u>	<u>370,226,501</u>
Total liabilities	<u>383,527,412</u>	<u>19,757,281</u>	<u>403,284,693</u>
DEFERRED INFLOWS OF RESOURCES			
Deferred revenue, split Interest trust agreements		161,046	161,046
Deferred inflows related to pensions	5,622,820		5,622,820
Total deferred inflows of resources	<u>5,622,820</u>	<u>161,046</u>	<u>5,783,866</u>
NET POSITION	<u>\$ 589,427,340</u>	<u>\$ 139,389,147</u>	<u>\$ 728,816,487</u>

The University of North Carolina at Greensboro
**STATEMENT OF REVENUES, EXPENSES,
and CHANGES in NET POSITION (Excluding Foundations)**

For the Fiscal Year Ended June 30, 2016

REVENUES

Operating Revenues		
Student tuition and fees, net	\$	99,590,112
Federal grants and contracts		6,280,749
State and local grants and contracts		1,224,599
Nongovernmental grants and contracts		692,095
Sales and services, net		51,448,052
Interest earnings on loans		117,121
Other operating revenues		<u>1,146,041</u>
Total operating revenues		<u>160,498,769</u>

EXPENSES

Operating Expenses		
Salaries and benefits		226,075,680
Supplies and materials		19,548,590
Services		56,594,261
Scholarships and fellowships		29,343,741
Utilities		7,969,247
Depreciation		<u>19,724,376</u>
Total operating expenses		<u>359,255,895</u>
Operating loss		<u>(198,757,126)</u>

NONOPERATING REVENUES (EXPENSES)

State appropriations		148,838,492
Noncapital grants - student financial aid		52,284,872
Noncapital grants		22,877,244
Noncapital gifts		8,505,167
Investment loss		(4,449,441)
Interest and fees on debt		(8,860,694)
Other nonoperating expenses		<u>(4,203,172)</u>
Net nonoperating revenues		<u>214,992,468</u>
Income before other revenues		16,235,342

Capital appropriations		3,292,800
Capital grants		733,951
Capital gifts		15,000
Additions to endowments		<u>3,364,183</u>
Increase in net position		23,641,276

NET POSITION

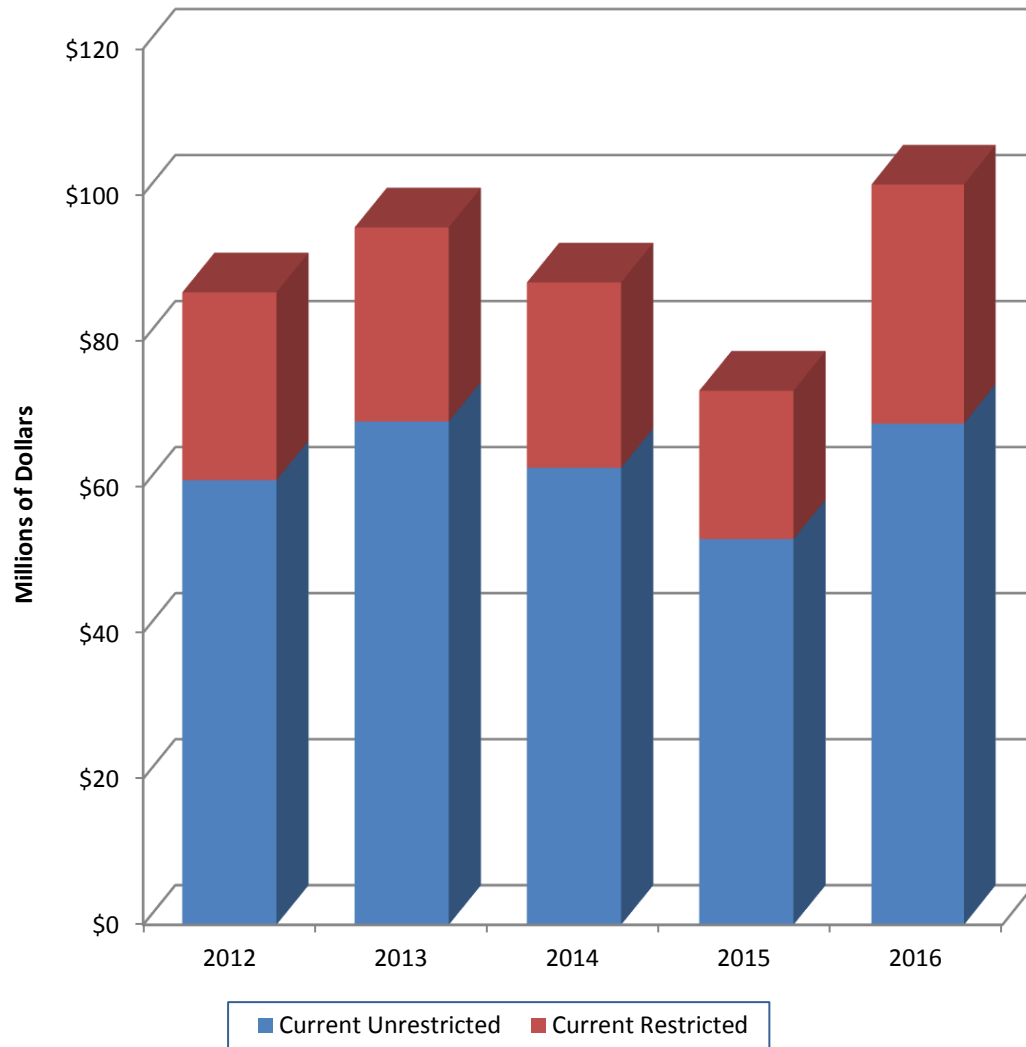
Net position - July 1, 2015		<u>565,786,064</u>
Net position - June 30, 2016	\$	<u>589,427,340</u>

**STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES
AS A PERCENTAGE OF EDUCATIONAL AND GENERAL
CASH BASIS**

Years Ended June 30, 2012 - 2016

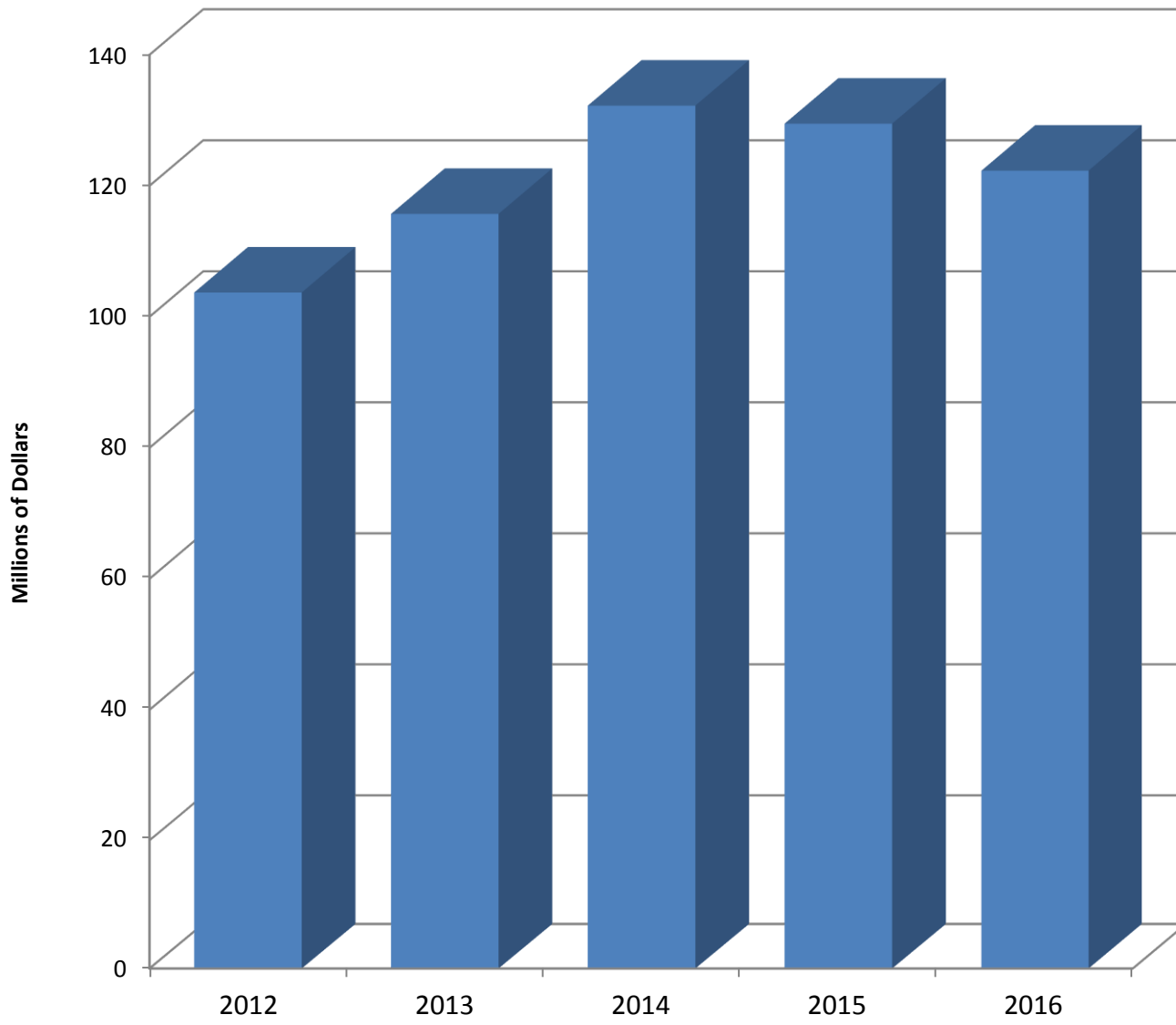
	2012		2013		2014		2015		2016	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
REVENUES:										
Educational and General										
Tuition and Fees	\$ 99,210,319	30.11	\$ 111,216,209	32.32	\$ 109,979,482	32.69	\$ 113,395,694	33.17	122,014,929	34.12
State Appropriations	150,359,030	45.63	154,110,667	44.78	147,367,243	43.80	144,234,249	42.19	148,838,492	41.62
State Aid										
Contracts and Grants	62,907,492	19.09	60,416,243	17.56	61,880,404	18.39	65,349,155	19.11	66,805,265	18.68
Private Gifts, Grants and Contracts	8,559,777	2.60	9,275,352	2.70	9,375,979	2.79	9,884,433	2.89	10,211,411	2.86
Endowment Income	423,811	0.13	1,262,955	0.37	13,961	0.00	305,284	0.09	398,777	0.11
Sales and Services of Educational and General activities	7,325,105	2.22	7,349,724	2.14	7,268,452	2.16	7,866,748	2.30	7,733,875	2.16
Investment Income	514,906	0.16	337,622	0.10	313,670	0.09	356,102	0.10	663,802	0.19
Other Sources	205,320	0.06	118,763	0.03	254,652	0.08	484,218	0.14	912,530	0.26
Total Educational and General	<u>329,505,760</u>	<u>100.00</u>	<u>344,087,535</u>	<u>100.00</u>	<u>336,453,843</u>	<u>100.00</u>	<u>341,875,883</u>	<u>100.00</u>	<u>357,579,081</u>	<u>100.00</u>
Auxiliary Enterprises:										
Sales and Services and Other	43,899,281		50,199,170		54,330,552		58,880,694		61,580,312	
Student Fees	18,207,726		19,168,148		18,829,317		20,207,663		20,734,078	
Investment Income	297,793		197,419		207,698		194,498		280,375	
Total Auxiliary Enterprises	<u>62,404,800</u>		<u>69,564,737</u>		<u>73,367,566</u>		<u>79,282,855</u>		<u>82,594,765</u>	
TOTAL REVENUES	<u>391,910,560</u>		<u>413,652,272</u>		<u>409,821,409</u>		<u>421,158,738</u>		<u>440,173,846</u>	
EXPENDITURES AND MANDATORY TRANSFERS:										
Educational and General:										
Instruction	129,923,784	39.20	132,396,821	39.39	128,769,925	38.33	125,551,032	37.33	129,757,825	37.44
Research	21,147,127	6.38	18,783,705	5.59	16,179,356	4.82	18,717,190	5.57	20,987,240	6.06
Public Service	10,547,012	3.18	9,942,570	2.96	10,789,722	3.21	9,081,791	2.70	9,824,726	2.83
Libraries	11,059,454	3.34	11,047,567	3.29	11,120,851	3.31	10,669,439	3.17	11,023,750	3.18
Other Academic Support	33,424,568	10.09	35,646,099	10.61	35,341,767	10.52	33,295,725	9.90	30,814,885	8.89
Student Services	15,523,212	4.68	17,361,570	5.17	17,699,583	5.27	18,791,810	5.59	19,018,841	5.49
Institutional Support	34,688,297	10.47	28,996,394	8.63	28,927,975	8.61	26,358,559	7.84	27,142,856	7.83
Operations and Maintenance of Plant	24,650,422	7.44	27,802,674	8.27	30,993,592	9.23	31,785,744	9.45	32,246,373	9.30
Student Financial Aid	47,276,982	14.27	50,985,296	15.16	52,977,234	15.77	55,420,206	16.48	58,158,452	16.78
Mandatory Transfers	3,168,921	0.96	3,110,651	0.93	3,128,861	0.93	6,663,530	1.98	7,632,998	2.20
Total Educational and General	<u>331,409,779</u>	<u>100.00</u>	<u>336,073,347</u>	<u>100.00</u>	<u>335,928,866</u>	<u>100.00</u>	<u>336,335,026</u>	<u>100.00</u>	<u>346,607,946</u>	<u>100.00</u>
Auxiliary Enterprises and Int Service:										
Expenditures	47,848,444		48,707,804		50,598,242		51,708,102		53,152,635	
Mandatory Transfers for Debt Service	8,271,243		12,345,575		12,431,796		15,756,826		16,601,709	
Total Auxiliary Enterprises and Int Service	<u>56,119,687</u>		<u>61,053,379</u>		<u>63,030,038</u>		<u>67,464,928</u>		<u>69,754,344</u>	
TOTAL EXPENDITURES	<u>387,529,466</u>		<u>397,126,726</u>		<u>398,958,904</u>		<u>403,799,954</u>		<u>416,362,290</u>	
REVENUES OVER/(UNDER) EXPENDITURES	<u>\$ 4,381,094</u>		<u>\$ 16,525,546</u>		<u>\$ 10,862,505</u>		<u>\$ 17,358,784</u>		<u>\$ 23,811,556</u>	

The University of North Carolina at Greensboro (Excluding Foundations)
CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES
 June 30, 2012 - 2016



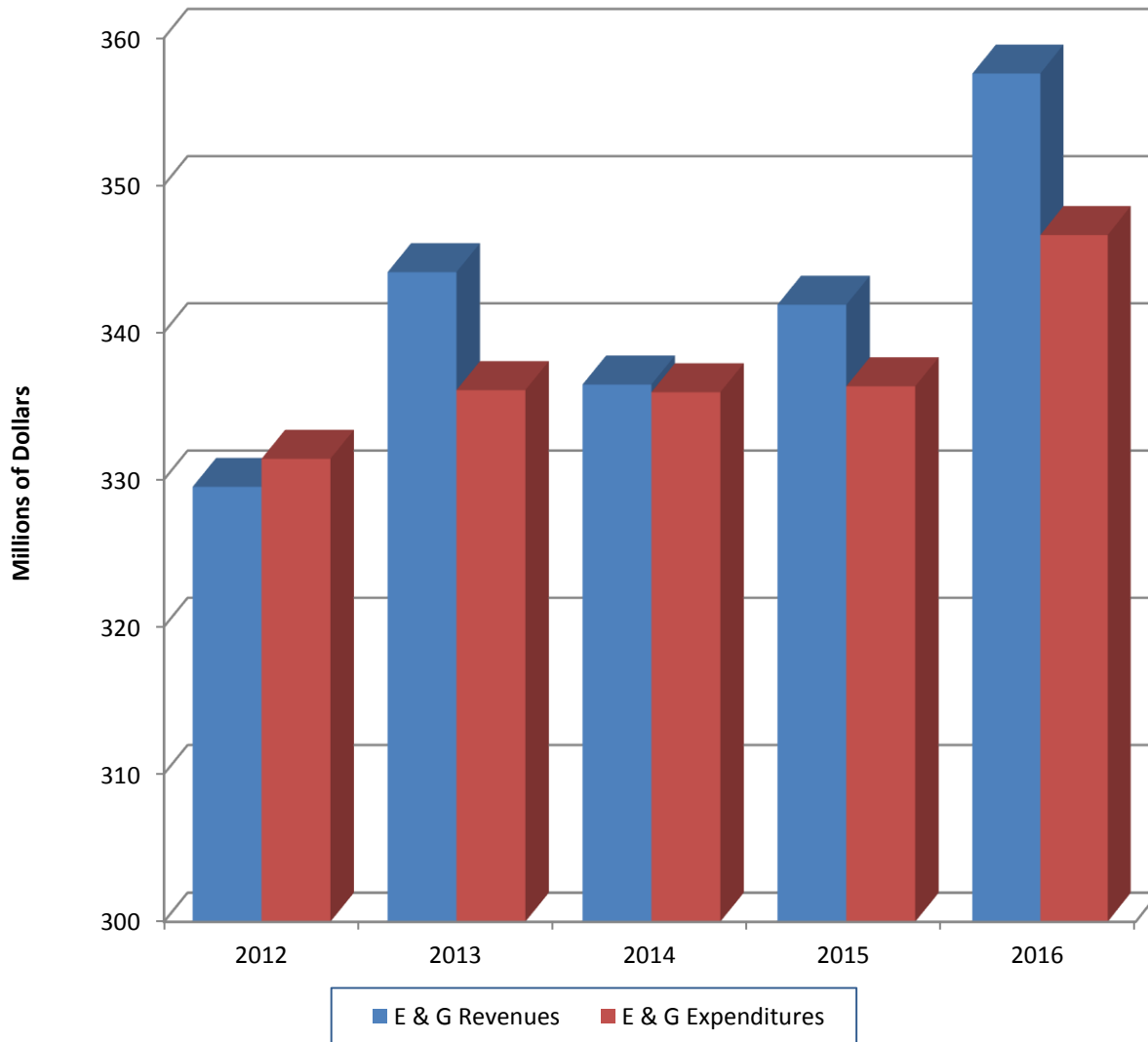
Year	Current Unrestricted	Current Restricted	Total
2012	\$ 60,898,307	\$ 25,722,483	\$ 86,620,790
2013	\$ 68,935,997	\$ 26,583,130	\$ 95,519,127
2014	\$ 62,593,159	\$ 25,388,948	\$ 87,982,107
2015	\$ 52,834,728	\$ 20,325,679	\$ 73,160,407
2016	\$ 68,648,738	\$ 32,743,803	\$ 101,392,541

The University of North Carolina at Greensboro (Excluding Foundations)
ENDOWMENT ASSETS AT MARKET VALUE
June 30, 2012 - 2016



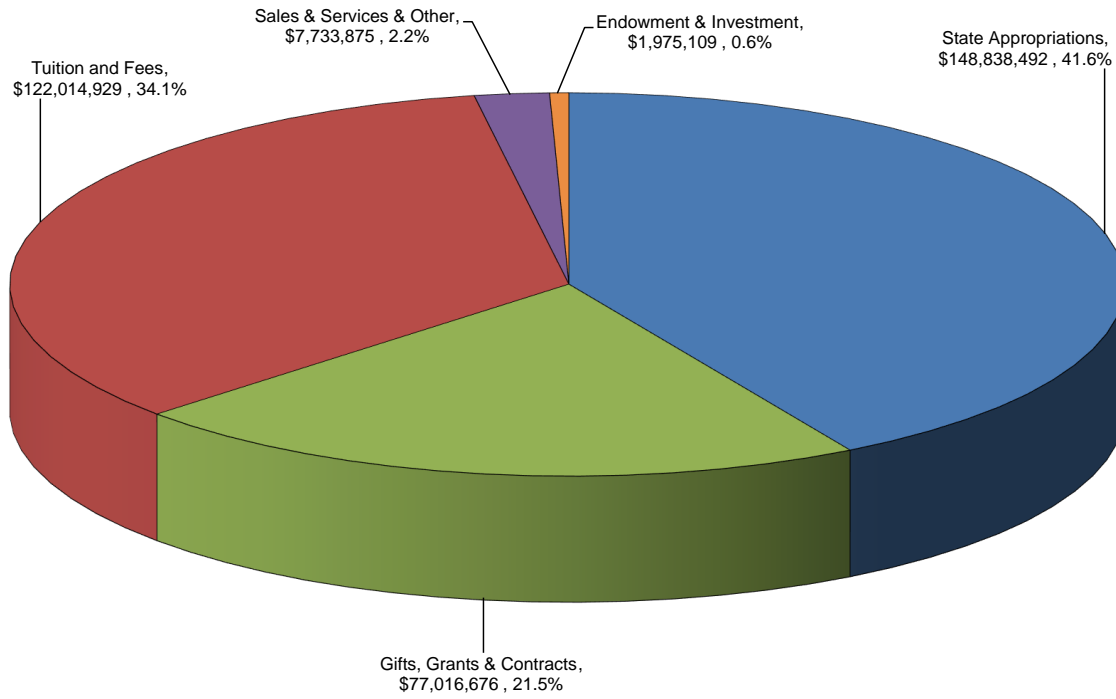
Year	Market Value
2012	\$ 103,702,923
2013	\$ 115,705,440
2014	\$ 132,242,996
2015	\$ 129,487,684
2016	\$ 122,309,847

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2012 - 2016



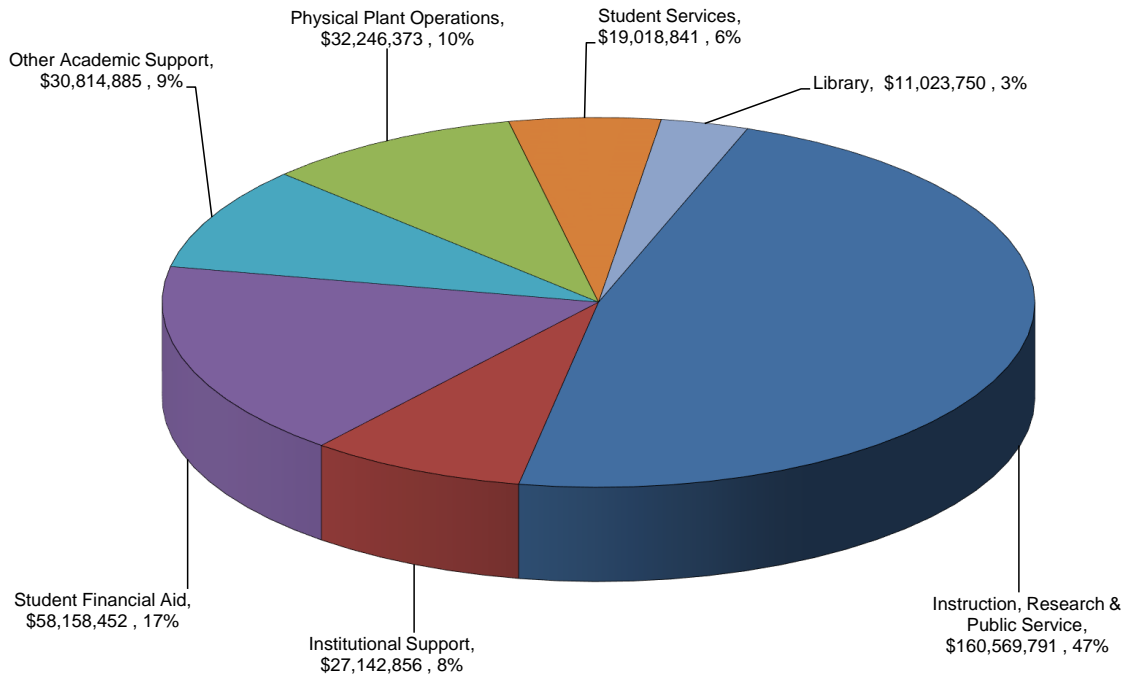
Year	E & G Revenues	E & G Expenditures
2012	\$ 329,505,760	\$ 331,409,779
2013	\$ 344,087,535	\$ 336,073,347
2014	\$ 336,453,843	\$ 335,928,866
2015	\$ 341,875,883	\$ 336,335,026
2016	\$ 357,579,081	\$ 346,607,946

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL and GENERAL REVENUES
CASH BASIS
 Year Ended June 30, 2016



	Amount	%
State Appropriations	\$ 148,838,492	41.6%
Gifts, Grants & Contracts	\$ 77,016,676	21.5%
Tuition and Fees	\$ 122,014,929	34.1%
Sales & Services & Other	\$ 7,733,875	2.2%
Endowment & Investment	\$ 1,975,109	0.6%
Total	\$ 357,579,081	100.00%

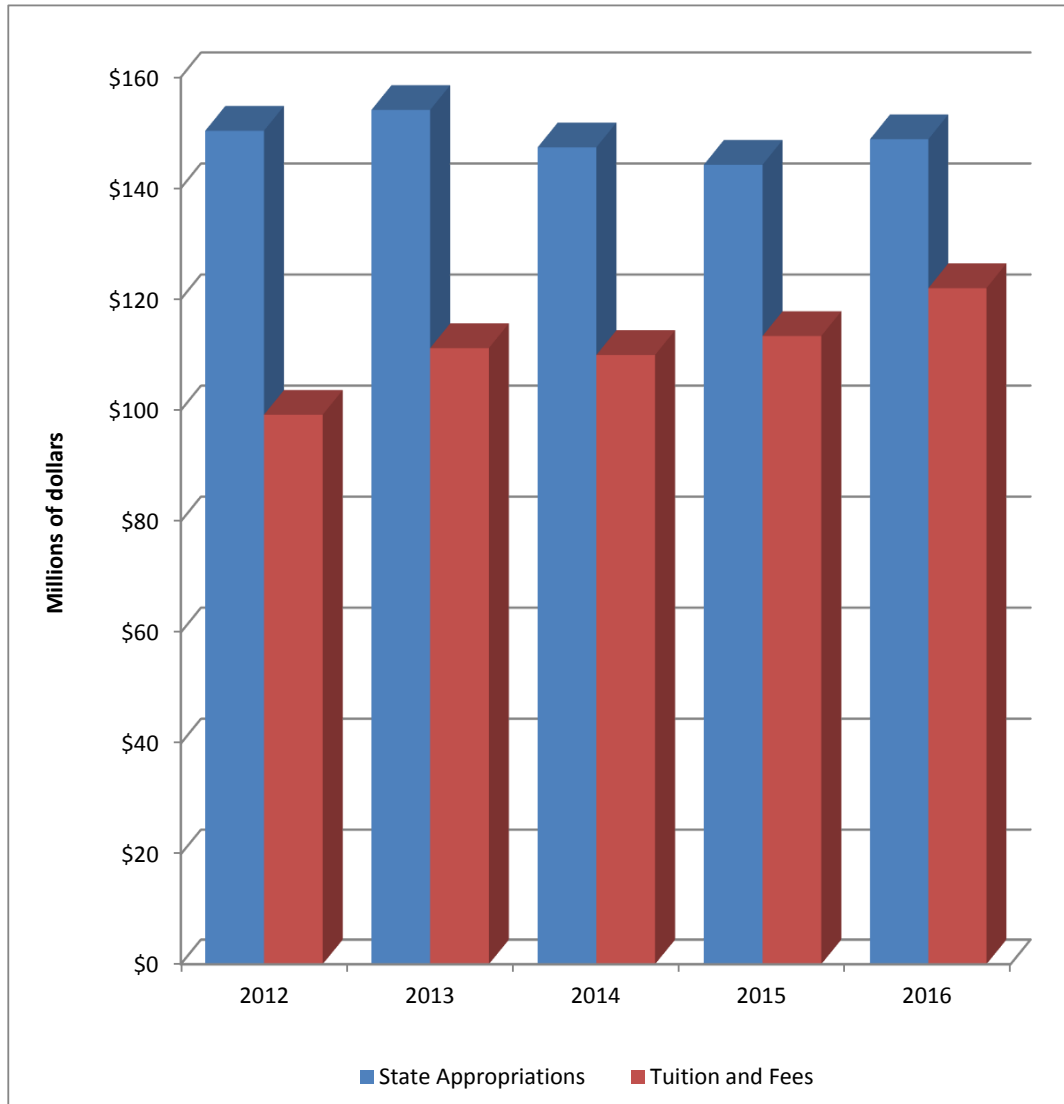
The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL EXPENDITURES
CASH BASIS
Year Ended June 30, 2016



	Amount	%
Instruction, Research & Public Service	\$ 160,569,791	47%
Institutional Support	\$ 27,142,856	8%
Student Financial Aid	\$ 58,158,452	17%
Other Academic Support	\$ 30,814,885	9%
Physical Plant Operations	\$ 32,246,373	10%
Student Services	\$ 19,018,841	6%
Library	\$ 11,023,750	3%
Total	\$ 338,974,948	100%

Note: Mandatory transfers are excluded

The University of North Carolina at Greensboro (Excluding Foundations)
STATE APPROPRIATIONS and TUITION & FEES
CASH BASIS
 Years Ended June 30, 2012 - 2016

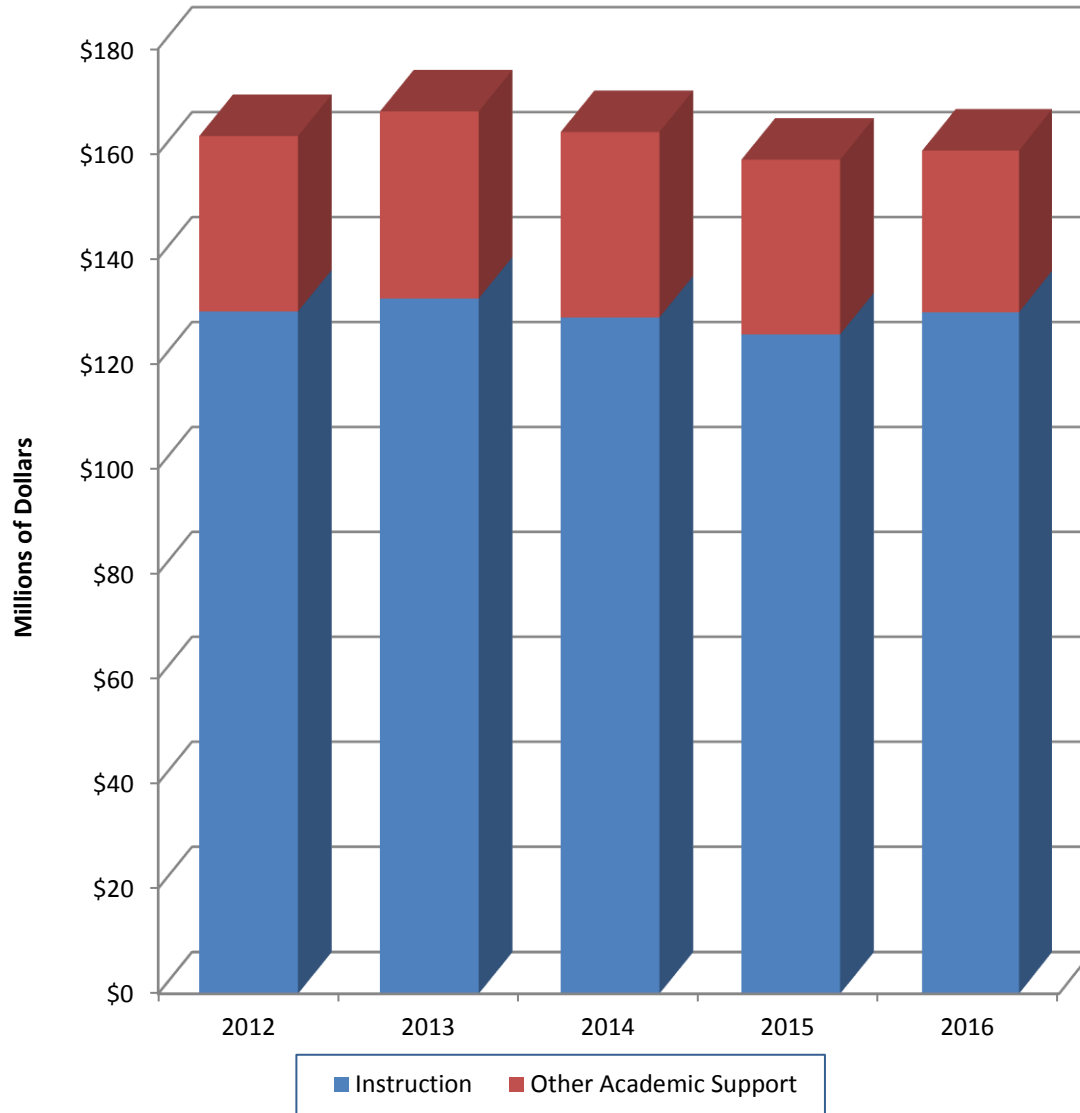


Year	State Appropriations	Tuition and Fees	Total
2012	150,359,030	99,210,319	249,569,349
2013	154,110,667	111,216,209	265,326,876
2014	147,367,243	109,979,482	257,346,725
2015	144,234,249	113,395,694	257,629,943
2016	148,838,492	122,014,929	270,853,421

Note: Auxiliary Enterprises student fees are excluded.

The University of North Carolina at Greensboro (Excluding Foundations)
INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES
CASH BASIS

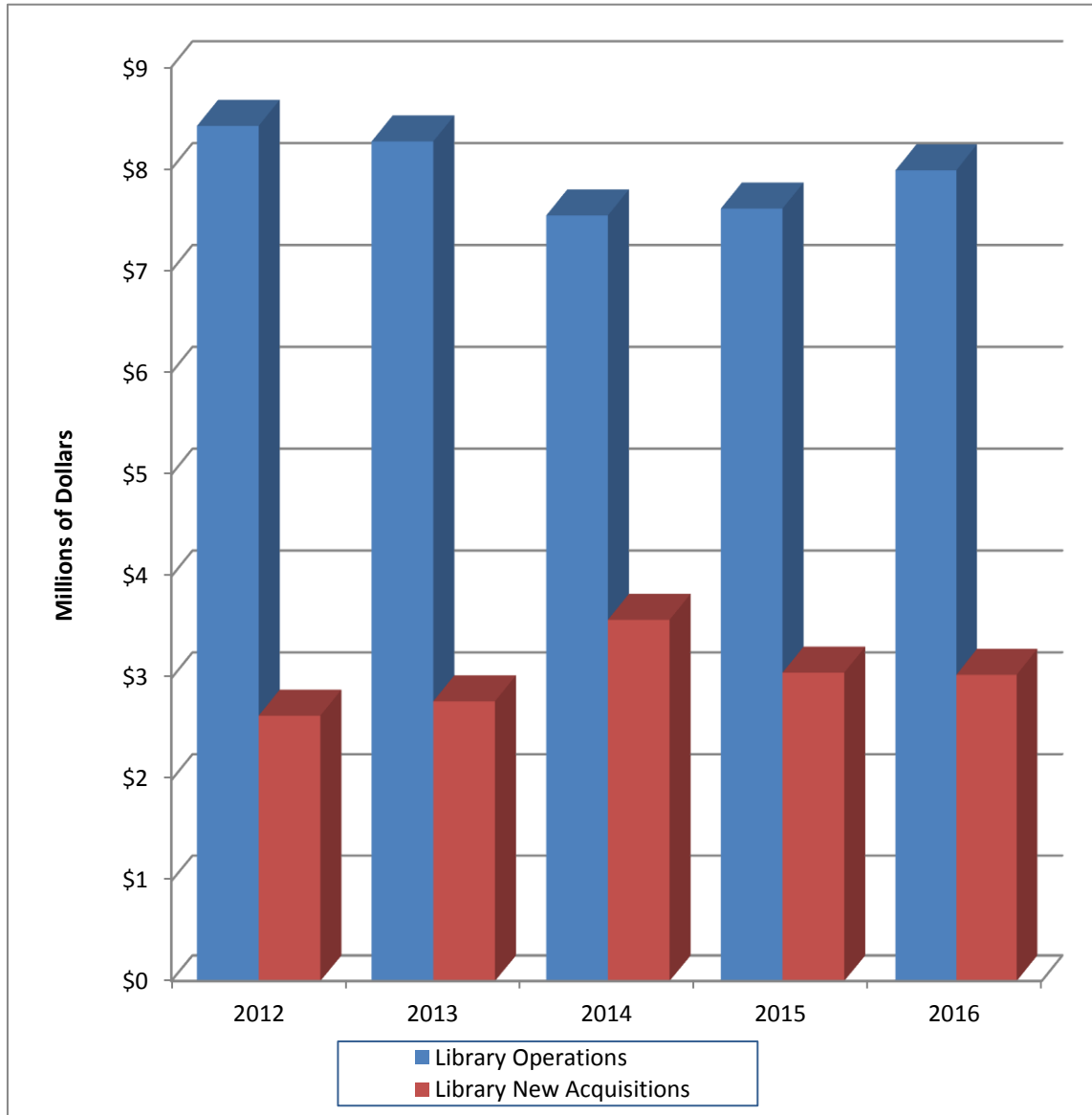
Years Ended June 30, 2012 -2016



Year	Instruction	Other Academic Support	Total
2012	\$ 129,923,784	\$33,424,568	\$ 163,348,352
2013	\$ 132,396,821	\$35,646,099	\$ 168,042,920
2014	\$ 128,769,925	\$35,341,767	\$ 164,111,692
2015	\$ 125,551,032	\$33,295,725	\$ 158,846,757
2016	\$ 129,757,825	\$30,814,885	\$ 160,572,710

The University of North Carolina at Greensboro (Excluding Foundations)
LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES
CASH BASIS

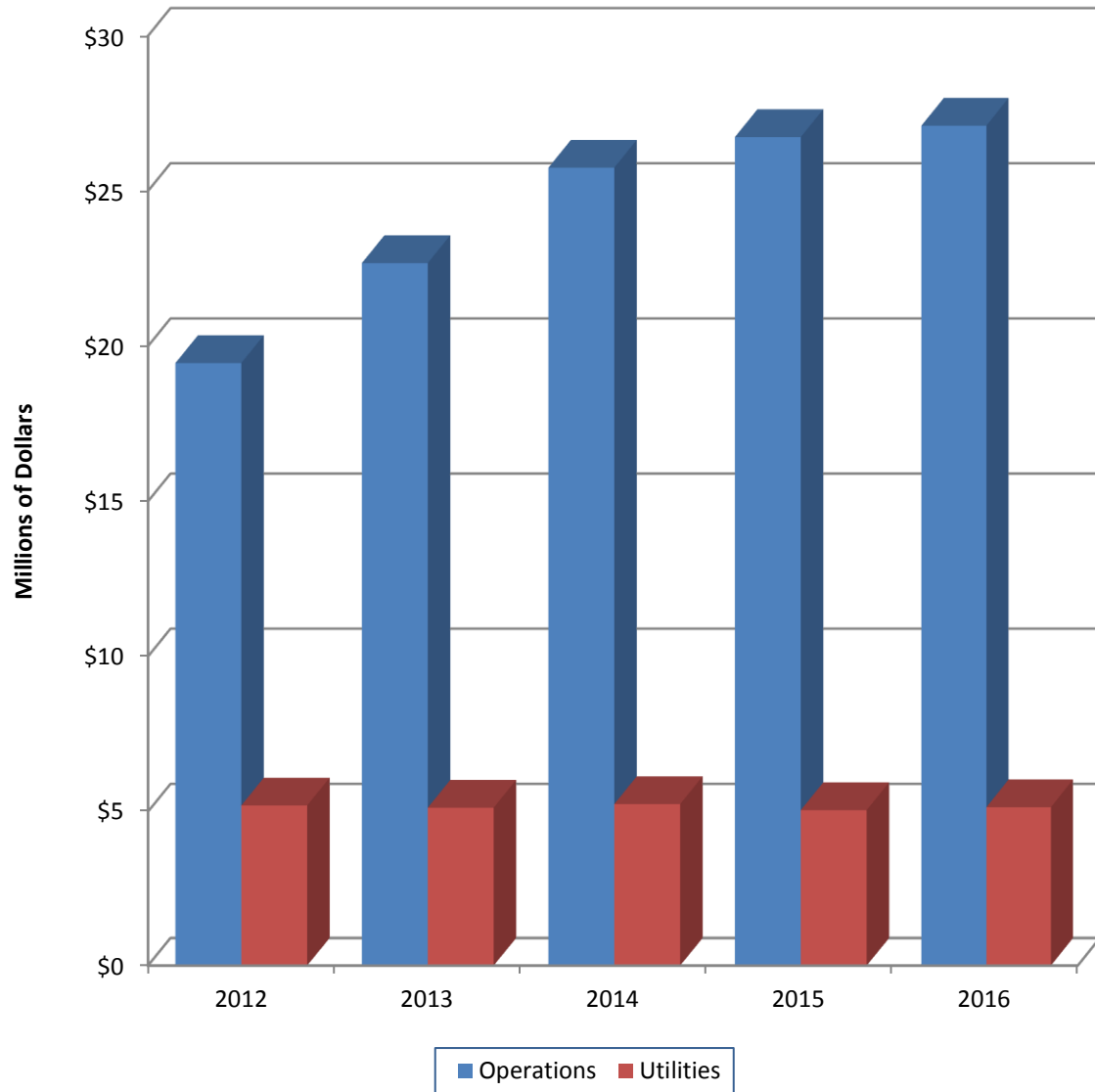
Years Ended June 30, 2012 - 2016



Year	Library		Total
	Operations	New Acquisitions	
2012	\$ 8,425,436	\$ 2,634,018	\$11,059,454
2013	\$ 8,272,507	\$ 2,775,060	\$11,047,567
2014	\$ 7,545,556	\$ 3,575,295	\$11,120,851
2015	\$ 7,613,299	\$ 3,056,140	\$10,669,439
2016	\$ 7,988,722	\$ 3,035,028	\$11,023,750

The University of North Carolina at Greensboro (Excluding Foundations)
UTILITIES and FACILITIES OPERATIONS EXPENDITURES
CASH BASIS

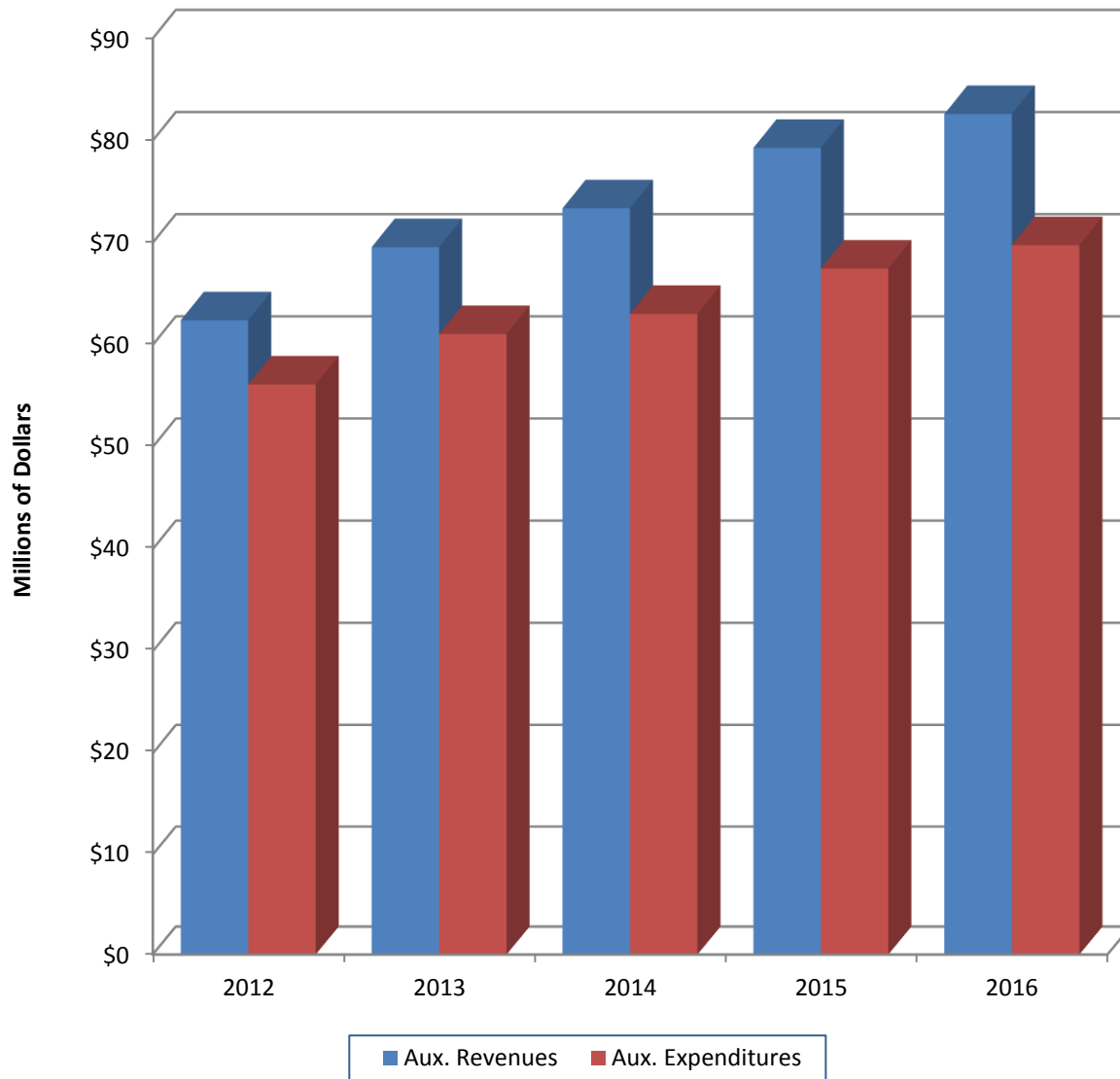
Years Ended June 30, 2012 - 2016



Year	Operations	Utilities	Total
2012	\$ 19,453,721	\$ 5,196,701	\$24,650,422
2013	\$ 22,677,229	\$ 5,125,445	\$27,802,674
2014	\$ 25,751,661	\$ 5,241,931	\$30,993,592
2015	\$ 26,738,285	\$ 5,047,549	\$31,785,834
2016	\$ 27,105,707	\$ 5,140,666	\$32,246,373

Note: Auxiliary Enterprises utilities are excluded

The University of North Carolina at Greensboro (Excluding Foundations)
AUXILIARY ENTERPRISES REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2012 - 2016



Year	Revenues	Expenditures
2012	\$ 62,404,800	\$ 56,119,687
2013	\$ 69,564,737	\$ 61,053,379
2014	\$ 73,367,566	\$ 63,030,038
2015	\$ 79,282,855	\$ 67,464,928
2016	\$ 82,594,765	\$ 69,754,344

The University of North Carolina at Greensboro
BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES
STATE OPERATING CODE 16040
 Fiscal Years 2013 - 2017

	2012-2013		2013-14		2014-15		2015-16		2016-17	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Revenues	\$ 88,379,042	36.4	\$ 91,823,282	37.7	\$ 90,888,886	38.5	\$ 90,115,737	38.3	\$ 96,641,251	39.2
Appropriations	154,110,668	63.6	151,737,773	62.3	145,317,762	61.5	145,128,884	61.7	149,831,008	60.8
Expenditures	<u>\$ 242,489,710</u>	<u>100.0</u>	<u>\$ 243,561,055</u>	<u>100.0</u>	<u>\$ 236,206,648</u>	<u>100.0</u>	<u>\$ 235,244,621</u>	<u>100.0</u>	<u>\$ 246,472,259</u>	<u>100.0</u>

Note: Various Carryforwards have been excluded.

The University of North Carolina at Greensboro

BUDGETED REVENUES

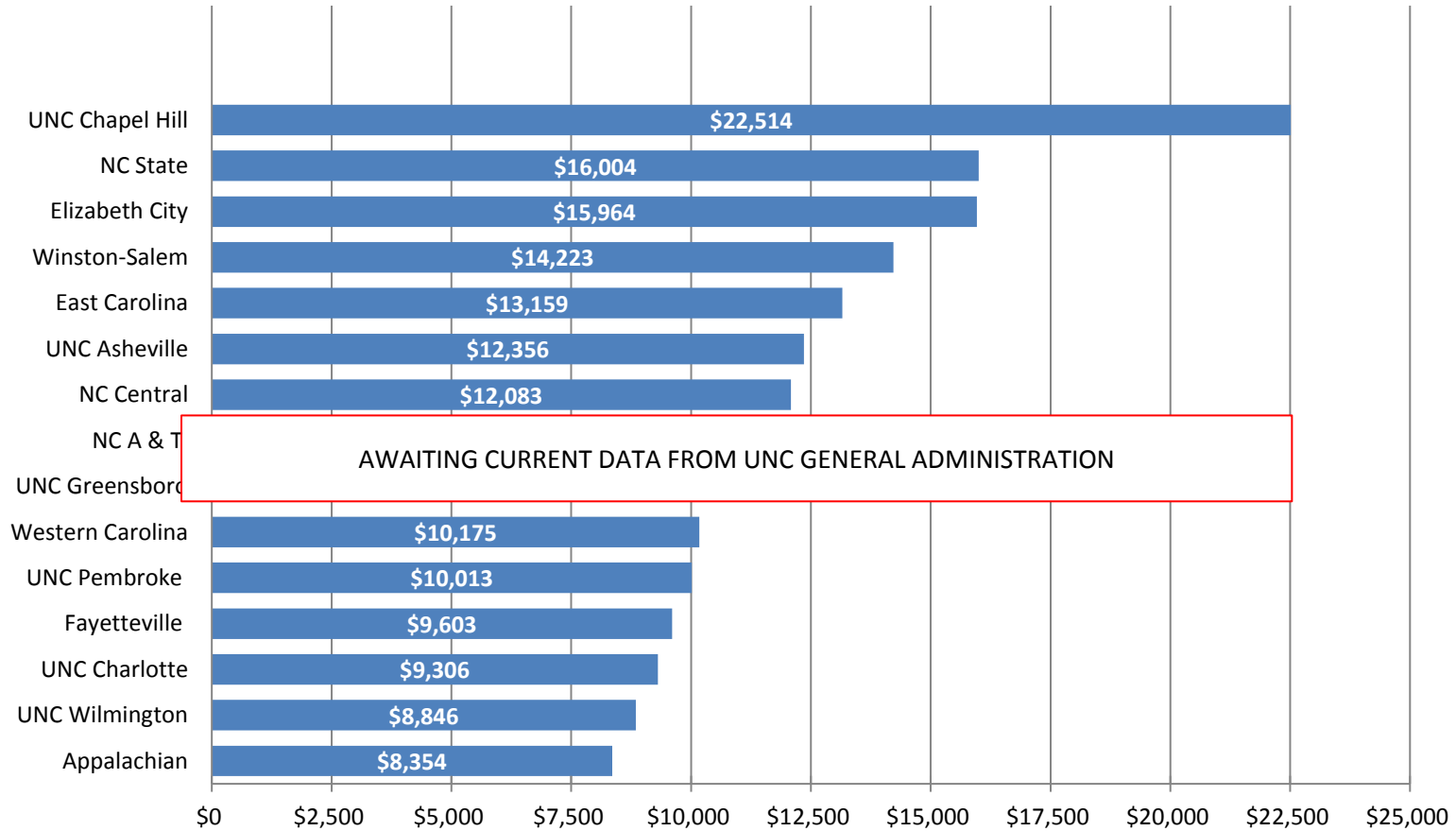
BY SOURCE

STATE OPERATING CODE 16040

Fiscal Years 2013 - 2017

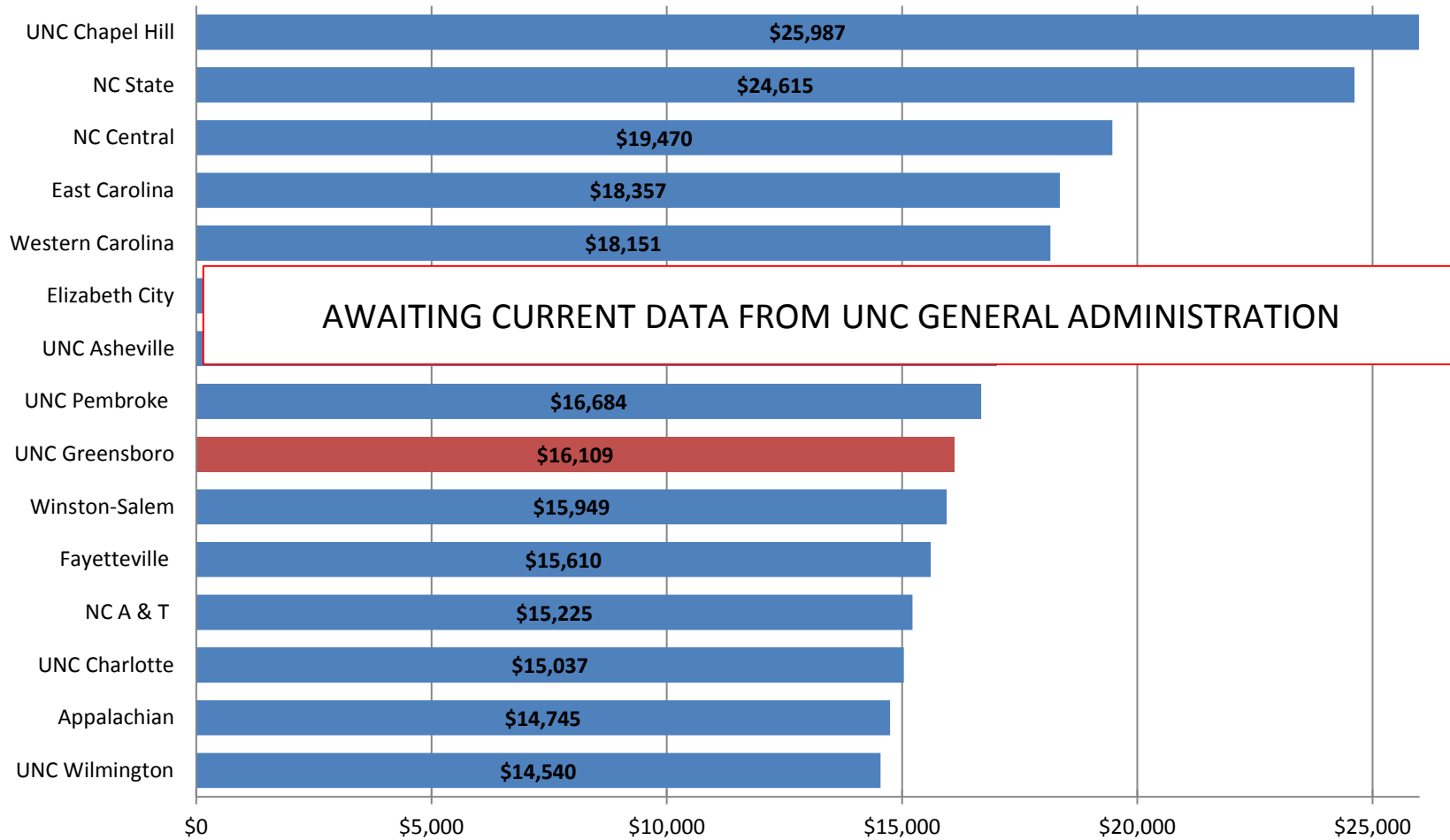
	2012-2013		2013-2014		2014-2015		2015-2016		2016-2017	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Regular Term Tuition	\$ 79,785,520	90.2	\$ 83,440,478	90.9	\$ 82,613,479	90.9	\$ 81,859,330	90.8	\$ 89,746,644	92.9
Summer Term Tuition	4,208,712	4.8	4,208,712	4.6	4,208,712	4.6	4,208,712	4.7	2,208,712	2.3
Non-Credit Extension Instruction Fees	660,515	0.7	660,515	0.7	660,515	0.7	660,515	0.7	660,515	0.7
Utilities Revenues	2,536,129	2.9	2,786,129	3.0	2,786,129	3.1	2,786,129	3.1	3,386,129	3.5
Repairs and Alterations Revenues	235,378	0.3	291,378	0.3	291,378	0.3	291,378	0.3	291,378	0.3
Library	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1
Federal C & G Adm Cost Allow	111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1	136,798	0.1
Other	781,990	0.9	265,272	0.3	157,875	0.2	138,875	0.2	152,075	0.2
Total	\$ 88,379,042	100.0	\$ 91,823,282	100.0	\$ 90,888,886	100.0	\$ 90,115,737	100.0	\$ 96,641,251	100.0
Actual Tuition	79,956,614	100.2	79,818,786	95.7	82,451,653	99.8	88,101,454	107.63	N/A	N/A
Budgeted Tuition	\$ 79,785,520	100.0	\$ 83,440,478	100.0	\$ 82,613,479	100.0	\$ 81,859,330	100.0	\$ 89,746,644	100.0
Over (Under) Realization	\$ 171,094	0.2	\$ (3,621,692)	(4.3)	\$ (161,826)	(0.2)	\$ 6,242,124.00	7.63	N/A	N/A
Budgeted Enrollment FTE	15,270		15,259		14,345		14,515		14,919	
Actual Enrollment FTE	15,013		14,340		14,549		15,072		15,913	

The University of North Carolina
BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE
 2013-14



Source: UNC General Administration schedule: "Appropriations per Student (FTE), Fy 2006-07 to FY 2013-14" dated February 19, 2014.

The University of North Carolina
BUDGETED EXPENDITURES PER TOTAL STUDENT FTE
 2008-09



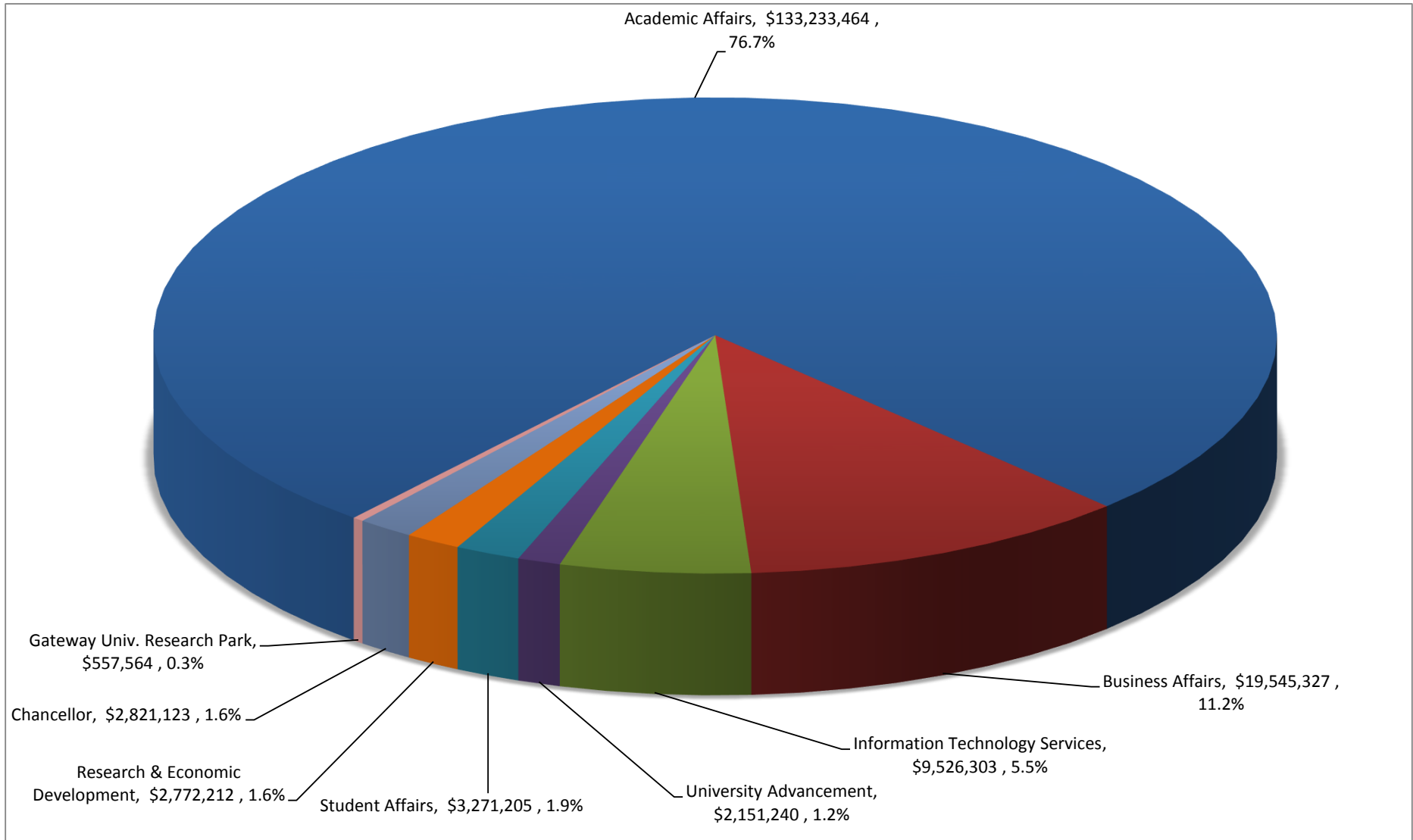
Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

The University of North Carolina at Greensboro
Base Budget, Expansion and Reductions
2015-16 through 2016-17

	<u>Requirements</u>	<u>Receipts</u>	<u>Appropriations</u>	<u>Positions</u>
2015-16 Beginning Base Budget	\$ 235,244,621	\$ 90,115,737	\$ 145,128,884	2,094.43
Continuation Budget Change				
Enrollment Growth	8,189,787	4,434,497	3,755,290	38.34
Building Reserves			-	
Total Continuation Budget Change	<u>8,189,787</u>	<u>4,434,497</u>	<u>3,755,290</u>	<u>38.34</u>
Other				
Budget Reductions	(4,579,118)	(2,054,000)	(2,525,118)	(8.40)
Campus Initiated Tuition Increase	3,520,017	3,520,017	-	6.55
Worker's Compensation Reserve Allocation	20,300	-	20,300	
Employer Health Insurance and Retirement Increase	856,567	-	856,567	-
Utility Increase for New Rec Center	600,000	600,000	-	
1.5% Salary Increase	2,539,830	-	2,539,830	-
Budget Increase for Financial Aid	25,000	25,000	-	-
Other	55,255	-	55,255	-
Total Other	<u>3,037,851</u>	<u>2,091,017</u>	<u>946,834</u>	<u>(1.85)</u>
Flexibility Changes	-	-		6.43
Total 2016-17 Budget	<u>\$ 246,472,259</u>	<u>\$ 96,641,251</u>	<u>\$ 149,831,008</u>	<u>\$ 2,137</u>

Institutional Budgets:	
Benefits	\$ 46,480,806
Financial Aid	13,869,300
Tuition Surcharge	450,000
Insurance	70,986
IT Licenses & Maintenance	1,372,907
Utilities	9,207,376
ESCO Debt Service	704,467
Chancellor's Equipment Fund	41,099
Reserve for SPA Salary Increases	130,045
Other	266,835
Total Institutional Budgets:	<u>72,593,821</u>
Departmental Budgets:	173,878,438
Total 2016-17 Budget	<u>\$ 246,472,259</u>

The University of North Carolina at Greensboro
STATE OPERATING BUDGET 2016-17
SUMMARY BY DIVISION
 (Excluding Benefits and Other Institutional Budgets)



The University of North Carolina at Greensboro
STATE OPERATING BUDGET
SUMMARY BY DIVISION
2016-2017

Division Name	EPA	SPA	Faculty	Temp Wages	Oth Personnel	Equipment	OTP less Equip	TOTAL
Academic Affairs	\$15,055,376	\$14,255,881	\$89,960,796	\$892,410	\$3,218	\$3,929,388	\$9,136,395	\$133,233,464
Business Affairs	1,916,713	14,208,013		38,558	4,360	355,129	3,022,554	19,545,327
Information Technology And Planning	1,082,063	7,602,625			25,326	701,661	114,628	9,526,303
University Advancement	933,630	997,050		48,000	9,000	5,000	158,560	2,151,240
Student Affairs	2,105,135	705,580		45,731		21,548	393,211	3,271,205
Research & Economic Development	760,321	71,749	1,048,260	2,688	1,195		887,999	2,772,212
Chancellor	1,719,140	867,302			4,012	5,000	225,669	2,821,123
Gateway University Research Park		87,613					469,951	557,564
TOTAL	\$23,572,378	\$38,795,813	\$91,009,056	\$1,027,387	\$47,111	\$5,017,726	\$14,408,967	\$173,878,438

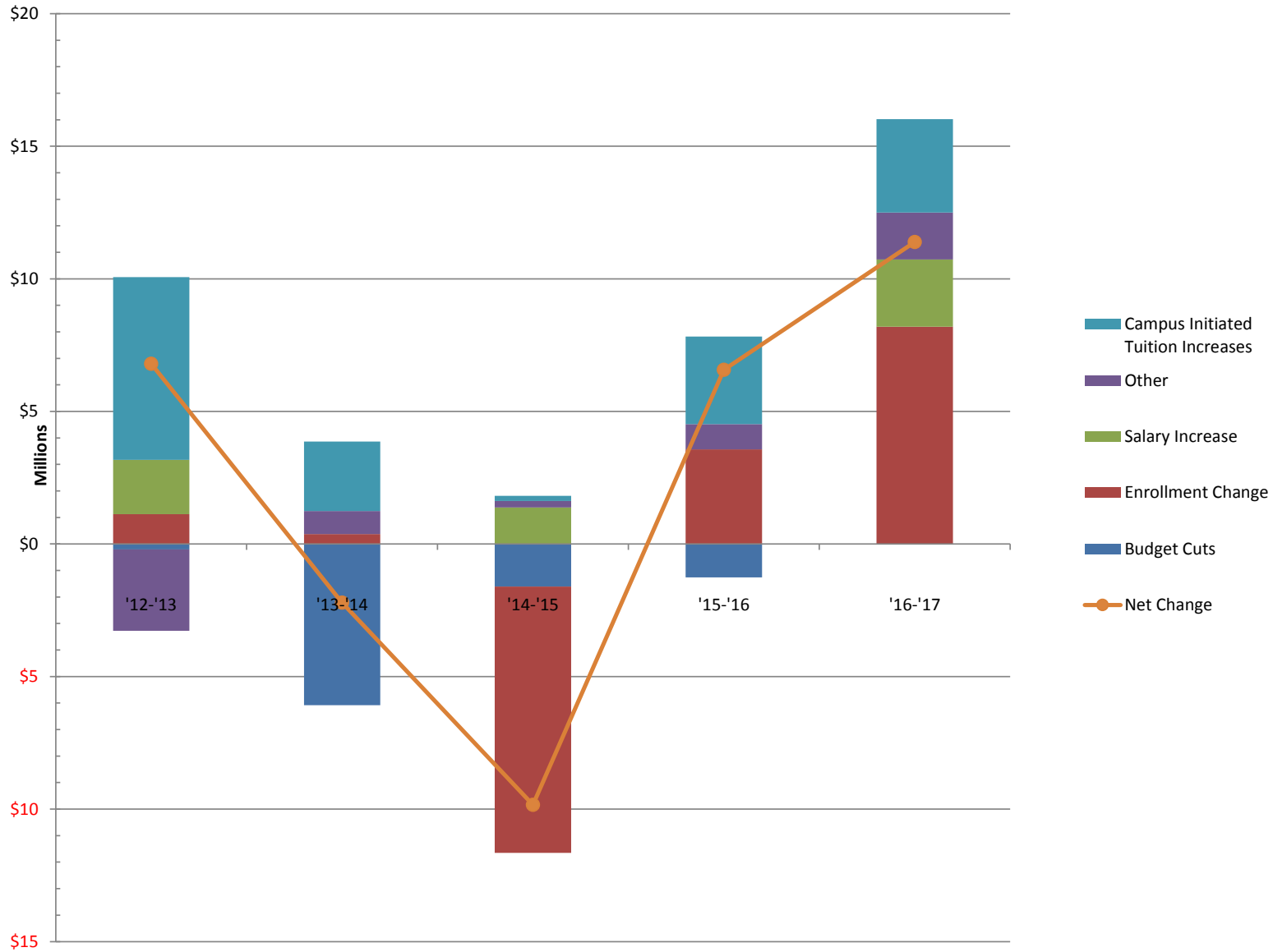
The University of North Carolina at Greensboro
BUDGETED EXPENDITURES BY PURPOSE
STATE OPERATING CODE 16040
 Fiscal Years 2013 - 2017

	<u>2012-2013</u>		<u>2013-2014</u>		<u>2014-2015</u>		<u>2015-2016</u>		<u>2016-17</u>	
	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>
101 Regular Term Instruction	\$ 127,412,166	52.5%	\$ 125,991,829	51.8%	\$ 122,343,880	51.6%	\$ 127,349,422	54.1%	\$ 135,137,182	54.8%
102 Summer Term Instruction	4,208,712	1.7%	4,208,712	1.7%	4,208,712	1.8%	4,208,712	1.8%	2,208,712	0.9%
103 Non-Credit Extension Instruction	660,515	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%
151 Libraries	11,091,061	4.6%	11,269,682	4.6%	10,692,214	4.5%	10,657,497	4.5%	10,925,746	4.4%
152 General Academic Support	16,031,879	6.6%	15,353,796	6.3%	15,439,650	6.5%	13,900,804	5.9%	14,390,955	5.8%
160 Student Services	13,385,145	5.5%	13,487,633	5.5%	14,300,787	6.0%	14,120,448	6.0%	15,087,101	6.1%
170 Institutional Support	27,055,244	11.2%	24,793,860	10.2%	24,404,928	10.3%	21,706,909	9.2%	25,533,939	10.4%
180 Physical Plant Operations	28,198,797	11.6%	32,413,918	13.3%	29,865,987	12.6%	28,872,518	12.3%	28,652,561	11.6%
230 Student Financial Aid	14,446,191	6.0%	15,381,110	6.3%	15,281,307	6.4%	13,767,796	5.9%	13,875,548	5.6%
TOTAL	<u>\$ 242,489,710</u>	<u>100.0%</u>	<u>\$ 243,561,055</u>	<u>100.1%</u>	<u>\$ 237,197,980</u>	<u>100.0%</u>	<u>\$ 235,244,621</u>	<u>100.0%</u>	<u>\$ 246,472,259</u>	<u>100.0%</u>

The University of North Carolina at Greensboro
BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES
STATE OPERATING CODE 16040
 Fiscal Years 2013 - 2017

	Revised Budget at June 30th								Original Budget	
	2012-2013		2013-2014		2014-2015		2015-2016		2016-2017	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EPA Academic Salaries	\$ 82,403,771	33.9%	\$ 83,157,087	34.1%	\$ 79,962,536	33.4%	\$ 85,597,641	36.6%	\$ 91,009,056	36.9%
EPA Regular Salaries	23,562,196	9.7%	23,152,772	9.5%	22,455,705	9.4%	22,446,868	9.6%	23,572,378	9.6%
SPA Regular Salaries	37,020,192	15.3%	37,850,920	15.5%	35,734,903	15.0%	37,751,338	16.1%	38,795,813	15.7%
Employee Benefits	39,278,923	16.2%	41,521,690	17.0%	42,516,662	17.8%	42,648,832	18.2%	46,434,145	18.8%
Other Personnel	2,490,296	1.0%	2,173,883	0.9%	1,599,836	0.7%	1,097,294	0.5%	47,111	0.0%
Total Personnel Compensation	\$ 184,755,378	76.1%	\$ 187,856,352	77.0%	\$ 182,269,642	76.3%	\$ 189,541,973	81.0%	\$ 199,858,503	81.1%
Supplies	4,894,760	2.0%	3,866,921	1.6%	3,729,085	1.6%	5,875,820	2.5%	6,249,728	2.5%
Utilities	7,965,272	3.3%	8,096,946	3.3%	7,978,698	3.3%	8,607,376	3.7%	8,607,376	3.5%
Purchased Contractual Services	4,988,054	2.1%	3,644,002	1.5%	5,360,764	2.2%	1,690,768	0.7%	1,791,617	0.7%
Purchased Services	11,133,387	4.6%	10,511,565	4.3%	9,576,541	4.0%	8,145,954	3.5%	7,855,903	3.2%
General Travel	1,839,412	0.8%	1,510,976	0.6%	1,353,951	0.6%	823,741	0.4%	1,317,479	0.5%
Other Operating	1,479,801	0.6%	1,370,021	0.6%	1,328,646	0.6%	746,861	0.3%	739,703	0.3%
Academic Services	135,002	0.1%	153,215	0.1%	159,181	0.1%	127,669	0.1%	102,839	0.0%
Library Books and Journals	3,306,118	1.4%	4,131,175	1.7%	3,603,660	1.5%	3,434,912	1.5%	3,354,754	1.4%
Property, Plant & Equipment	5,538,238	2.3%	4,350,854	1.8%	6,477,412	2.7%	454,644	0.2%	1,991,410	0.8%
Aids and Grants	14,206,733	5.8%	15,141,787	6.3%	15,020,966	6.3%	13,658,104	5.8%	13,875,548	5.6%
Transfers and Other	2,247,555	0.9%	2,927,241	1.2%	2,044,224	0.9%	859,930	0.4%	727,399	0.3%
Total Non-Salary	\$ 57,734,332	23.9%	\$ 55,704,703	23.0%	\$ 56,633,128	23.8%	\$ 44,425,779	19.0%	\$ 46,613,756	18.9%
	\$ 242,489,710	100.0%	\$ 243,561,055	100.0%	\$ 238,902,770	100.1%	\$ 233,967,752	100.0%	\$ 246,472,259	100.0%

The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
 Fiscal Years 2013 - 2017



The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
Fiscal Years 2013 - 2017

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Enrollment Change	\$ 1,119,943	\$ 373,764	\$ (10,041,907)	\$ 3,570,912	\$ 8,189,787
Salary Increases	2,050,919	-	1,378,468	-	2,539,830
Campus Initiated Tuition Increases	6,895,803	2,627,746	195,069	3,305,280	3,520,017
Budget Cuts	(204,676)	(6,079,206)	(1,609,668)	(1,200,000)	(4,579,118)
Other	<u>(3,066,662)</u>	<u>864,653</u>	<u>240,656</u>	<u>121,285</u>	<u>1,557,122</u>
Total	<u><u>\$ 6,795,327</u></u>	<u><u>\$ (2,213,043)</u></u>	<u><u>\$ (9,837,382)</u></u>	<u><u>\$ 5,797,477</u></u>	<u><u>\$ 11,227,638</u></u>

The University of North Carolina at Greensboro
State Operating Budget

BUDGETED SALARIES and FTE BY DIVISION

2016-17

Division	EPA Administrative		SPA		Faculty	
	Budget	FTE	Budget	FTE	Budget	FTE
Academic Affairs:						
Arts & Sciences	\$ 643,172	9.56	\$ 2,584,100	59.84	\$ 32,479,151	387.52
Business & Economics	1,153,491	14.18	918,582	22.00	11,280,425	94.52
Education	625,536	11.97	585,459	14.53	8,619,789	93.48
Center for Visual and Performing Arts	511,873	7.91	835,820	19.46	8,925,122	107.04
Nursing	321,269	4.15	625,160	15.00	4,776,313	57.88
Health and Human Sciences	879,767	12.78	1,106,046	27.27	11,812,264	131.42
Graduate Studies	156,266	1.55	682,870	15.00	2,537,851	15.55
Division of Continual Learning	1,171,168	19.12	762,147	16.00	3,054,011	27.44
Provost & Other	9,592,834	141.10	6,155,697	138.46	6,475,870	78.79
Total Academic Affairs	\$ 15,055,376	222.32	\$ 14,255,881	327.56	\$ 89,960,796	993.64
Information Technology and Planning	1,082,063	7.28	7,602,625	98.07		
Total Information Technology & Planning	\$ 1,082,063	7.28	\$ 7,602,625	98.07		
University Advancement	933,630	8.87	997,050	19.75		
Total University Advancement	\$ 933,630	8.87	\$ 997,050	19.75		
Student Affairs	2,105,135	35.81	705,580	16.50		
Total Student Affairs	\$ 2,105,135	35.81	\$ 705,580	16.50		
Business Affairs:						
Institutional Support	1,084,657	7.53	3,924,287	79.61		
Physical Plant	832,056	7.00	10,283,726	265.02		
Total Business Affairs	\$ 1,916,713	14.53	\$ 14,208,013	344.63		
Chancellor	1,719,140	12.49	867,302	15.66		
Total Chancellor	\$ 1,719,140	12.49	\$ 867,302	15.66		
Gateway University Research Park			\$ 87,613	2.00		
Research & Economic Development	\$ 760,321	10.32	\$ 71,749	1.25	\$ 1,048,260	6.67
TOTAL OF ALL DIVISIONS	\$ 23,572,378	311.62	\$ 38,795,813	825.42	\$ 91,009,056	1000.31

The University of North Carolina at Greensboro
SALARY INCREASES
for Fiscal Years 2008 - 2017

Year	Faculty				EPA Non-Faculty		SPA			
	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus
2007-08 ⁽³⁾	4.0 + 1.4 + .6		6.00		4.00		4.00		4.00	
2008-09 ⁽⁴⁾	3.0 + 2.0		5.00		3.00		Greater of \$1,100/person or 2.75		Greater of \$1,100/person or 2.75	
2009-10 ⁽⁵⁾	0.00		0.00				0.00		0.00	
2010-11 ⁽⁵⁾	0.00		0.00				0.00		0.00	
2011-12 ⁽⁵⁾	0.00		0.00				0.00		0.00	
2012-13 ⁽⁶⁾	1.20		1.20		1.20	5 days bonus leave	1.20		1.20	5 days bonus leave
2013-14 ^{(5), (7)}	0.00		0.00			5 days bonus leave	0.00		0.00	5 days bonus leave
2014-15 ⁽⁸⁾	0.27		0.27		0.27	5 days bonus leave	\$1,000/person		\$1,000/person	5 days bonus leave
2015-16 ⁽⁹⁾	0.00		0.00	\$750/person	0.00	\$750/person			\$750/person	\$750/person
2016-17 ⁽¹⁰⁾	1.50		1.50	Merit Increase + .5 across the board	1.50		1.50		1.5	Merit Increase + .5 Increase

Note: All amounts in % unless otherwise noted

⁽¹⁾ In 2005-06 in addition to the Legislative salary increase funds of 2%, Faculty and Non-Faculty EPA increases (approximately .3% and .1% respectively) in the amount of \$316,026 including benefits were provided by a campus based tuition increase.

⁽²⁾ In 2006-07 in addition to the Legislative salary increase funds of 6%, Faculty and Non-Faculty EPA increases (approximately 1.3%) in the amount of \$1,312,911 including benefits were provided by a campus based tuition increase.

⁽³⁾ In 2007-08, in addition to the Legislative salary increase funds of 4%, the General Assembly also provided Faculty increases of 1.4%. A campus based tuition increase of \$560,629 including benefits (approximately .6%) also was provided.

⁽⁴⁾ In 2008-09, a campus based tuition increase of \$683,880 provided Faculty salary increases and benefits of \$683,880 (approximately 2%).

⁽⁵⁾ In 2009-10, 2010-11, 2011-12, and 2013-14, no Legislative salary increase funds were available.

⁽⁶⁾ In 2012-13, the Legislature granted a 1.2% salary increase across-the-board plus 5 days of bonus leave which must be used by 6/30/2013.

⁽⁷⁾ In 2013-14, the Legislature granted 5 days of bonus leave which must be used by 6/30/2014.

⁽⁸⁾ In 2014-15, the Legislature granted \$276,634 for EPA salary increases, which equals 0.27% of total EPA salaries. Eligibility was determined by the University. The Legislature granted a \$1,000 salary increase to eligible SPA employees plus 5 additional days of bonus leave without an expiration date.

⁽⁹⁾ In 2015-16, the Legislature granted \$750 bonus for all eligible employees.

⁽¹⁰⁾ 2016-17, the Legislature granted a 1.5% salary increase for EPHA and SPHA employees, merit increases for EHRA and SHRA employees and a .5% increase across-the-board increase for EPHA and SPHA employees.

The University of North Carolina at Greensboro
FULL-TIME WORK FORCE BY GENDER
ALL FUND SOURCES
For Years 2011, 2012, 2013 and 2016

Occupational Activity Group	Fall 2011			Fall 2012			Fall 2013 (A)			Fall 2016			Percent Female			
	M	F	T	M	F	T	M	F	T	M	F	T	2011	2012	2013	2016
Faculty and Non-Faculty																
Instructional Faculty Tenured	252	184	436	257	184	441	235	185	420	232	188	420	42.2%	41.7%	44.0%	44.8%
Instructional Faculty Untenured, On Track	56	86	142	48	76	124	45	77	122	35	62	97	60.6%	61.3%	63.1%	63.9%
Other Instructional Faculty, Not On Track	83	145	228	82	173	255	87	165	252	83	174	257	63.6%	67.8%	65.5%	67.7%
Non-Faculty Status (Post-Docs)*										10	6	16				37.5%
Faculty and Non-Faculty Total	391	415	806	387	433	820	367	427	794	360	430	790	51.5%	52.8%	53.8%	54.4%
<hr/>																
Staff																
EPA Staff																
Executive/Administrative/Managerial	63	69	132	56	62	118							52.3%	52.5%		
Other Professional (includes librarians)	166	306	472	163	274	437							64.8%	62.7%		
EPA Staff Subtotal	229	375	604	219	336	555	227	369	596	221	360	581	62.1%	60.5%	61.9%	62.0%
SPA Staff																
Executive/Administrative/Managerial	0	0	0	0	0	0							-	-		
Other Professional (includes librarians)	114	134	248	111	148	259							54.0%	57.1%		
Non-Professional Staff																
Secretarial/Clerical	30	302	332	29	274	303							91.0%	90.4%		
Technical/Paraprofessional	98	136	234	94	139	233							58.1%	59.7%		
Skilled Crafts	94	5	99	98	4	102							5.1%	3.9%		
Service/Maintenance	149	88	237	150	87	237							37.1%	36.7%		
SPA Staff Subtotal	485	665	1,150	482	652	1,134	467	625	1,092	460	602	1,062	57.8%	57.5%	57.2%	56.7%
Staff Total	714	1,040	1,754	701	988	1,689	694	994	1,688	681	962	1,643	59.3%	58.5%	58.9%	58.6%
GRAND TOTALS	1,105	1,455	2,560	1,088	1,421	2,509	1,061	1,421	2,482	1,041	1,392	2,433	56.8%	56.6%	57.3%	57.2%

Source of Fall 2011 and 2012: Fact Book - EPA/SPA Staff Tables, "UNCG Full-Time by 10 Year Trend & Gender (IPEDS)" maintained by Institutional Research

Source of Fall 2013 and 2016: UNCG Full-Time Work Force by SOC Job Title and Gender provided by Institutional Research

(A): For Fall 2013 and 2016, required data for IPEDS reporting shifted from Occupational Activity Group classification to Standard Occupational Classification (SOC).

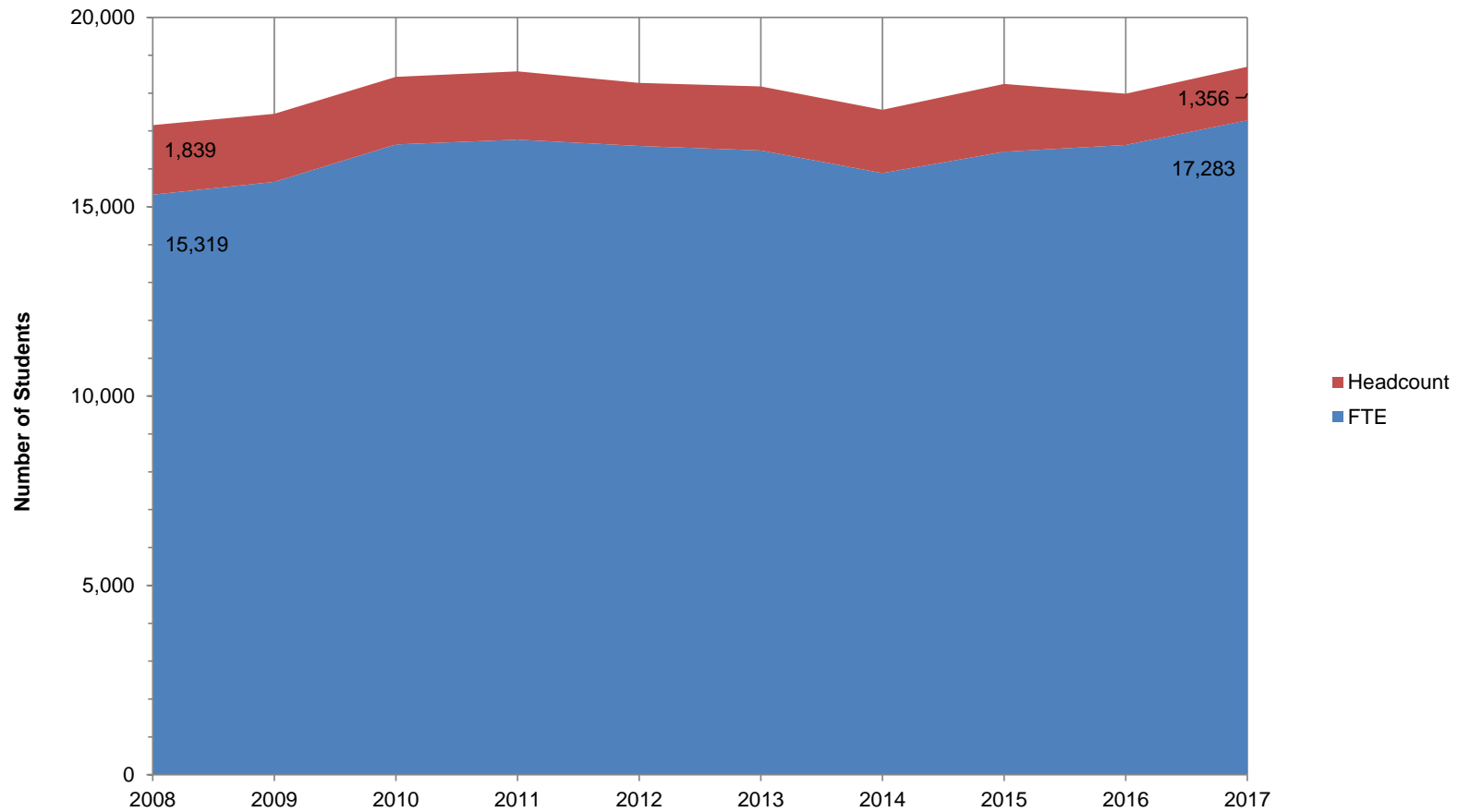
* Fall 2016 is the first year Post Docs were broken out as a group (prior years they were categorized under "Other")

The University of North Carolina at Greensboro
EXPENDITURE BUDGETS BY SOURCE and DIVISION
 2016-17

	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Business Affairs	Chancellor	Gateway University Research Park	Research & Economic Development	Source Total
State Funds	133,233,464	9,526,303	2,151,240	3,271,205	19,545,327	2,821,123	557,564	2,772,212	173,878,438
	76.6%	5.5%	1.2%	1.9%	11.2%	1.6%	0.3%	1.6%	100.0%
Auxiliary Administration					1,942,105				1,942,105
Student Activities Fees	162,972			5,579,104	2,052,263				7,794,339
Overhead	3,388,791				215,052	53,030	75,000		3,388,791
Unrestricted Gifts and Investment Income	235,362	12,000	350,000		14,000	57,700			669,062
Division Totals	\$137,020,589 73.0%	\$9,538,303 5.1%	\$2,501,240 1.3%	\$8,850,309 4.7%	\$23,768,747 12.7%	\$2,931,853 1.6%	\$632,564 0.3%	\$2,772,212 1.5%	\$187,672,735 100.0%

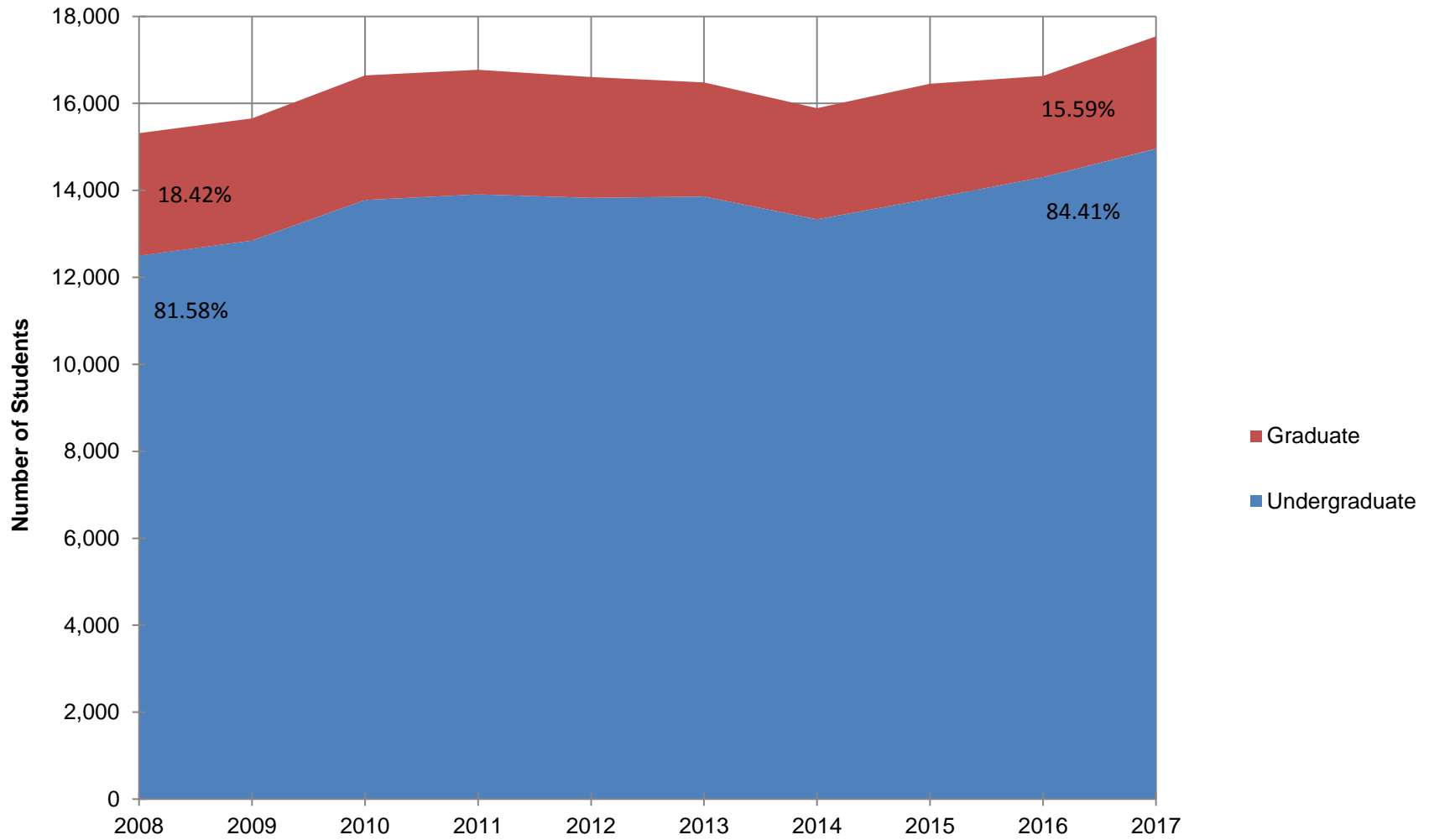
Note: This analysis excludes Athletic Fee, Facility Fee and self-supporting operations. Benefits, Utilities, Financial Aid, Rent, Debt Service, Insurance and O&M reserves are considered institutional and are excluded.

The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS
 Years Ended June 30, 2007 - 2016

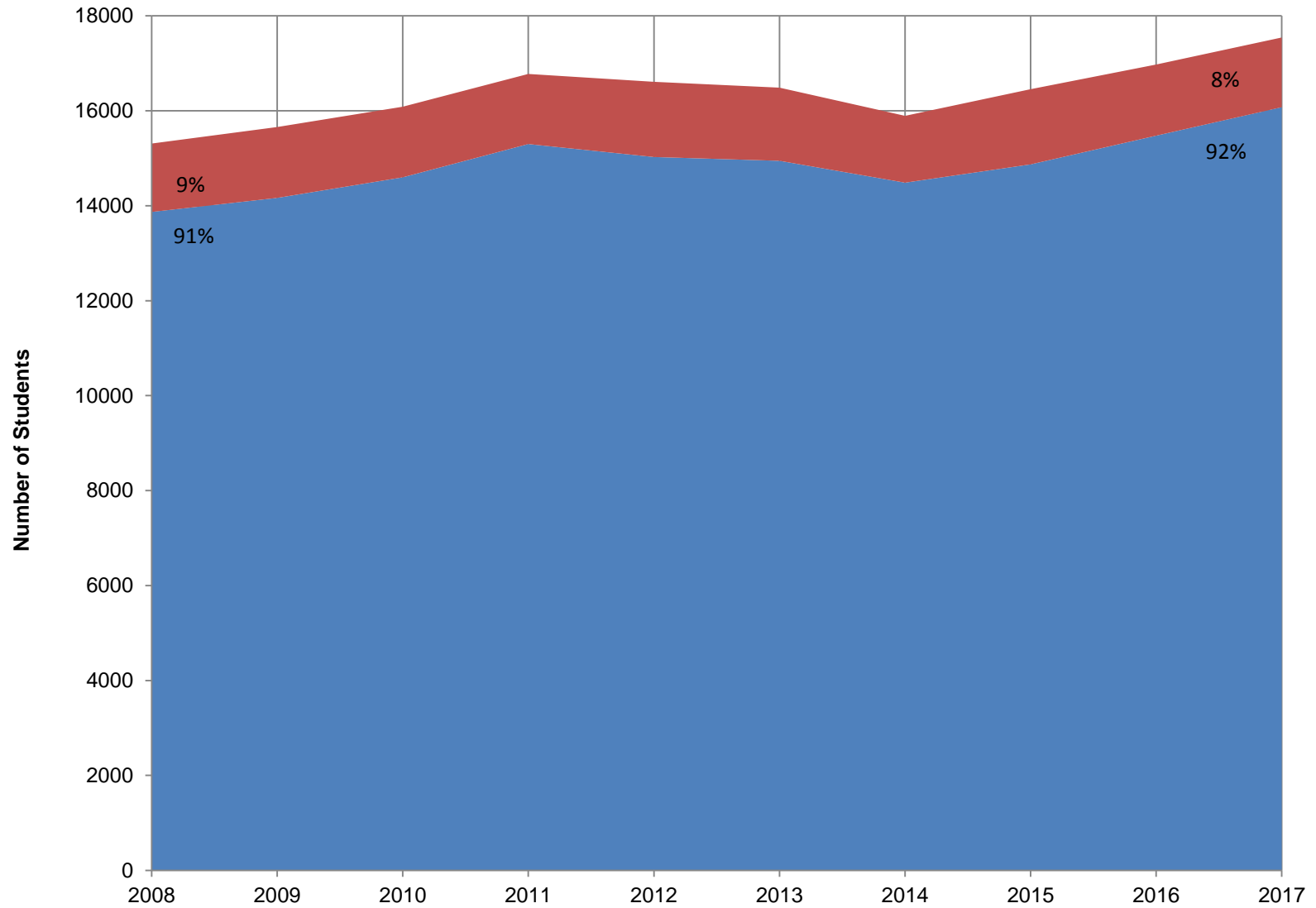


	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Headcount	17,157	17,456	18,433	18,579	18,274	18,175	17,559	18,246	17,988	18,697
FTE	15,319	15,655	16,645	16,773	16,608	16,486	15,890	16,456	16,632	17,283

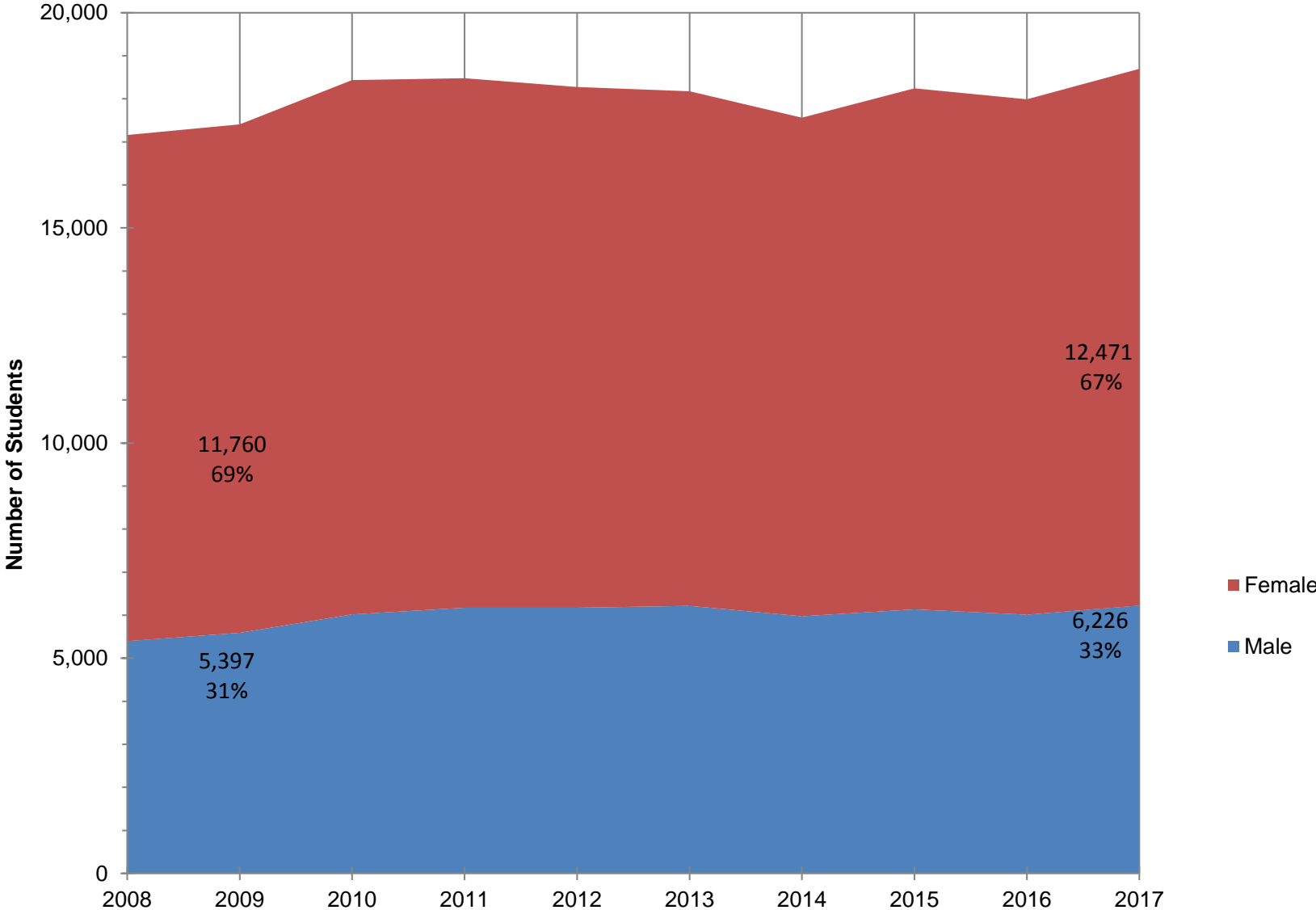
The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS
 Years Ended June 30, 2008 - 2017



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS
 Years Ended June 30, 2008 - 2017



The University of North Carolina at Greensboro
Enrollment Statistical Data - Male and Female FTE-Fall Semesters
Years Ended June 30 1998-2007



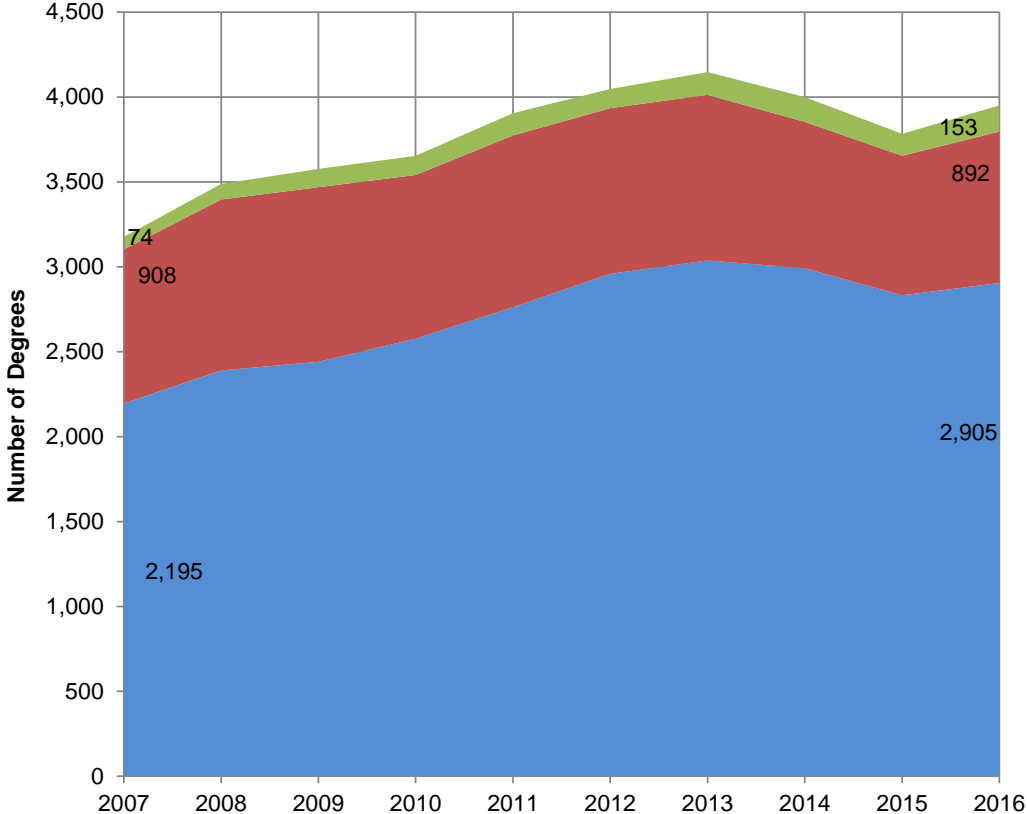
The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA
2007-08 through 2016-17

	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17
SAT Scores										
Verbal	525	517	516	513	514	514	518	522	519	528
Math	515	522	523	517	518	519	523	519	521	521
Total	1,040	1,039	1,039	1,030	1,032	1,033	1,041	1,041	1,040	1,049
FTE Students by Program (Fall Semester)										
College of Arts & Sciences	5,972	6,161	6,800	6,686	6,910	6,924	6,581	6,651	6,793	6,638
School of Business & Economics	2,411	2,510	2,532	2,543	2,758	2,851	2,890	3,082	3,336	3,489
School of Education	1,827	1,853	1,881	1,917	1,785	1,489	1,396	1,306	1,221	1,255
School of Health & Human Science					3,240	3,185	3,012	3,245	3,336	3,466
School of Health & Human Performance ‡	1,472	1,574	1,705	1,678						
School of Human Environmental Sciences ‡	1,377	1,395	1,402	1,428						
School of Music, Theatre, and Dance	536	541	550	967	756	835	877	899	965	
School of Nursing	1,322	1,179	1,180	1,161	896	883	883	821	870	928
Joint School of Nanoscience and Nanoengineering				14	24	32	33	42	44	44
Undeclared	403	415	596	379	337	287	218	410	67	57
College of Visual and Performing Arts										1,408
Total	15,319	15,627	16,645	16,773	16,707	16,486	15,890	16,456	16,632	17,285
Student Housing										
Capacity	4,278	4,251	4,251	4,251	3,890	4,552	4,861	5,075	5,422	5,349
Occupancy	4,198	4,374	4,436	4,280	3,991	4,566	4,765	5,107	5,404	5,386
Occupancy Rate (Fall) †	98.1%	102.9%	104.4%	100.7%	102.6%	100.3%	98.0%	100.6%	99.7%	100.7%
Students Residing on Campus	27.4%	28.0%	26.7%	25.5%	23.9%	27.7%	30.0%	31.0%	32.5%	31.2%
Faculty										
Faculty (Total FTE Budgeted Regular Term)	1,004	1,062	1,065	1,116	999	1,004	1,005	948	962	994
Full-Time Faculty (OCR Perm. Staff)	839	796	788	838	806	751	777	751	739	773
No. Holding Doctorates/Terminal Degrees	576	653	630	662	596	559	615	609	599	615
Percentage Tenured	39.2%	44.2%	52.4%	51.0%	54.1%	53.7%	54.6%	56.0%	55.0%	53.2%
Budgeted Student/Budgeted Faculty Ratio	13.8:1	14:1	14:1	14.1:1	15.3:1	15.2:1	15.2:1	15.1:1	15.1:1	15:1

† Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

‡ The School of Health and Human Performance and the School of Human Environmental Sciences ceased to exist on July 1, 2011, with most of the departments previously housed in these two previously housed in these two schools moving into the newly formed School of Health and Human Sciences

The University of North Carolina at Greensboro
DEGREES CONFERRED
 Years Ended June 30, 2007 - 2016

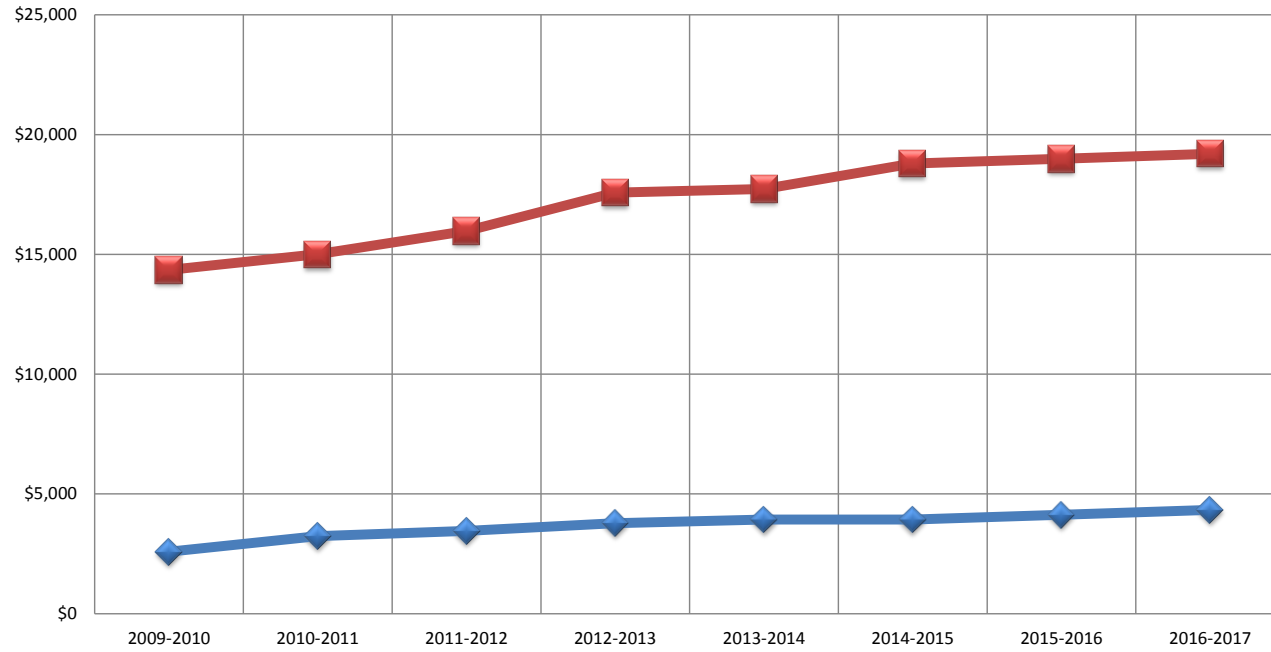


	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Doctoral	74	92	107	113	130	113	134	145	129	153
Masters	908	1,007	1,028	965	1,012	977	975	862	822	892
Baccalaureate	2,195	2,389	2,441	2,576	2,762	2,958	3,038	2,992	2,832	2,905
Total	3,177	3,488	3,576	3,654	3,904	4,048	4,147	3,999	3,783	3,950

The University of North Carolina at Greensboro
RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)
 Years Ended June 30, 2008 - 2017

	<u>2007-2008</u>	<u>2008-2009</u>	<u>2009-2010</u>	<u>2010-2011</u>	<u>2011-2012</u>	<u>2012-2013</u>	<u>2013-2014</u>	<u>2014-2015</u>	<u>2015-2016</u>	<u>2016-2017</u>
IN-STATE RESIDENTIAL STUDENTS										
Tuition	\$ 2,458	\$ 2,507	\$ 2,590	\$ 3,243	\$ 3,454	\$ 3,779	\$ 3,932	\$ 3,932	\$4,129	\$4,335
Graduate Premium	384	392	454	484	515	587	609	659	744	782
Board	2,324	2,324	2,440	2,860	2,860	3,048	2,998	3,297	3,442	3,476
Room (Double Room)	3,198	3,326	3,392	3,855	3,652	3,652	4,410	6,128	6,281	6,438
Fees:										
Student Activities	349	359	345	368	373	384	402	390	417	507
Athletic	413	444	461	489	541	589	622	659	717	717
Health Service	218	226	226	252	257	265	273	274	284	284
Educational & Technology	268	276	292	301	330	361	386	392	420	420
Student Facilities	272	272	272	272	381	490	507	707	707	707
Administration Computer Fee	50	50	50	-	-	-	-	-	-	
Transportation Fee	-	-	-	47	47	50	53	54	58	58
Registration Fee	12	12	12	12	12	12	12	12	12	12
UNC System Student Government	1	1	1	1	1	1	1	1	1	1
Total Undergraduate	\$ 9,563	\$ 9,797	\$ 10,081	\$ 11,700	\$ 11,908	\$ 12,631	\$ 13,596	\$ 15,846	\$ 16,468	\$ 16,955
Total Graduate	\$ 9,947	\$ 10,189	\$ 10,535	\$ 12,184	\$ 12,423	\$ 13,218	\$ 14,205	\$ 16,505	\$ 17,212	\$ 17,737
OUT-OF-STATE RESIDENTIAL STUDENTS										
Tuition	\$ 13,726	\$ 14,001	\$ 14,351	\$ 15,004	\$ 15,979	\$ 17,577	\$ 17,730	\$ 18,794	\$ 18,991	\$ 19,197
Graduate Premium	166	169	173	203	216	238	260	(702)	(669)	(631)
Board	2,324	2,324	2,440	2,860	2,860	2,912	2,998	3,297	3,442	3,476
Room (Double Room)	3,198	3,326	3,392	3,855	3,652	3,652	4,410	6,128	6,281	6,438
Fees:										
Student Activities	349	359	345	368	373	384	402	390	417	507
Athletic	413	444	461	489	541	589	622	659	717	717
Health Service	218	226	226	252	257	265	273	274	284	284
Educational & Technology	268	276	292	301	330	361	386	392	420	420
Student Facilities	272	272	272	272	381	490	507	707	707	707
Administration Computer Fee	50	50	50	-	-	-	-	-	-	
Transportation Fee	-	-	-	47	47	50	53	54	58	58
Registration Fee	12	12	12	12	12	12	12	12	12	12
UNC System Student Government	1	1	1	1	1	1	1	1	1	1
Total Undergraduate	\$ 20,831	\$ 21,291	\$ 21,842	\$ 23,461	\$ 24,433	\$ 26,293	\$ 27,394	\$ 30,708	\$ 31,330	\$ 31,817
Total Graduate	\$ 20,997	\$ 21,460	\$ 22,015	\$ 23,664	\$ 24,649	\$ 26,531	\$ 27,654	\$ 30,006	\$ 30,661	\$ 31,186

The University of North Carolina at Greensboro
IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION
 Academic Years 2010 - 2017

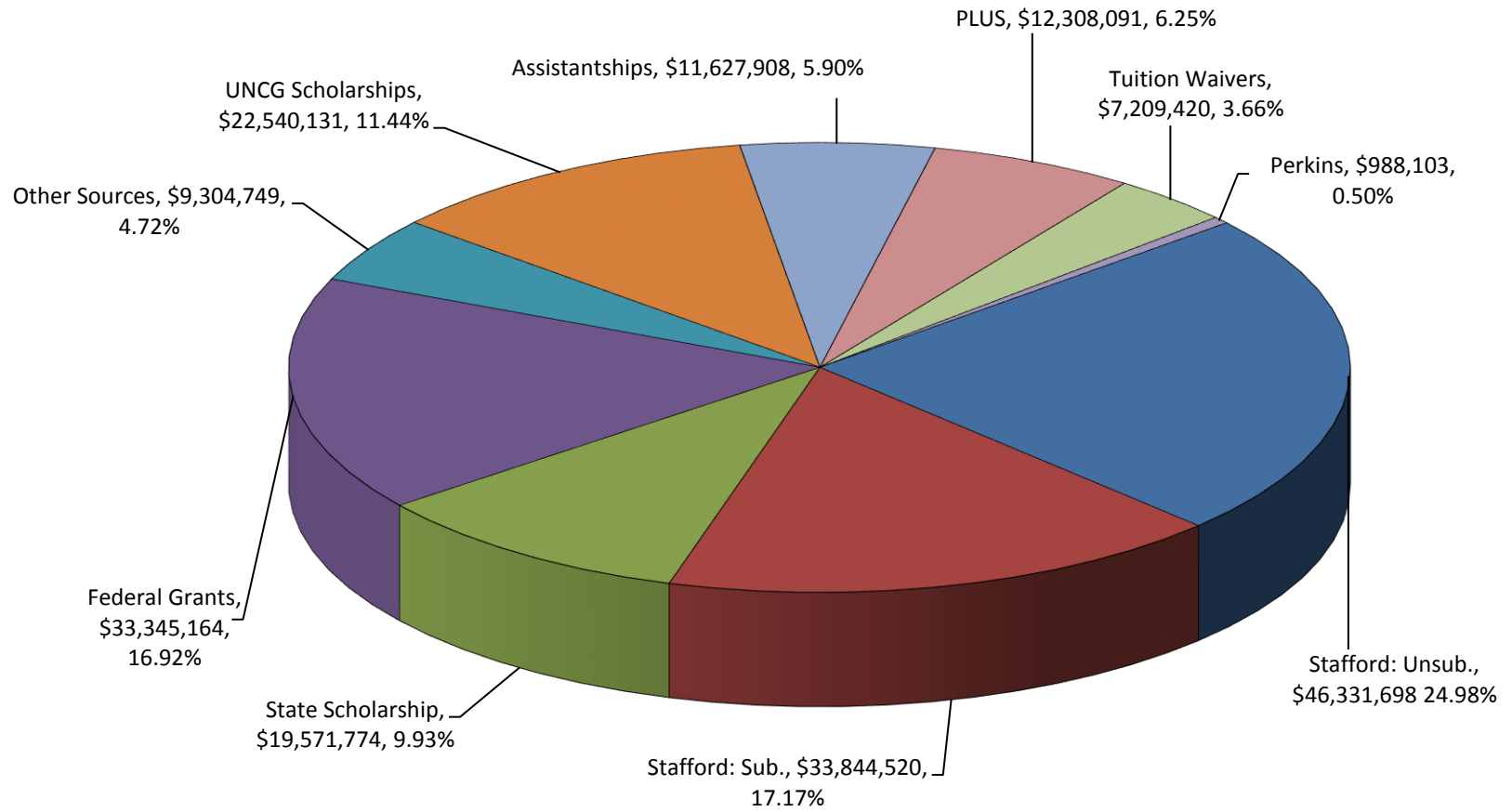


	In-State	Out-of-State
2009-2010	\$2,590	\$14,351
2010-2011	\$3,243	\$15,004
2011-2012	\$3,454	\$15,979
2012-2013	\$3,779	\$17,577
2013-2014	\$3,932	\$17,730
2014-2015	\$3,932	\$18,794
2015-2016	\$4,129	\$18,991
2016-2017	\$4,335	\$19,197

The University of North Carolina at Greensboro

**FINANCIAL AID
SOURCES OF FUNDING**

Year Ended June 30, 2016



The University of North Carolina at Greensboro
FINANCIAL AID AWARDS
Year Ended June 30, 2016

Source	Funding	No. Awards
Federal Grants	\$ 33,345,164	7,834
Federal Loans		
Perkins	988,103	309
PLUS	12,308,091	1,426
Stafford: Subsidized	33,844,520	8,456
Stafford: Unsubsidized	46,331,698	9,827
	\$ 93,472,412	20,018
State Scholarship	19,571,774	7,230
Tuition Waivers	7,209,420 Δ	1,432
Assistantships	11,627,908 ∞	1,201
Institutional, Gift, Endowment & Other Support	11,625,517	7,629
UNCG Scholarships	10,914,614	2,744
Other	9,304,749	1,777
Total	\$ 197,071,558	49,865

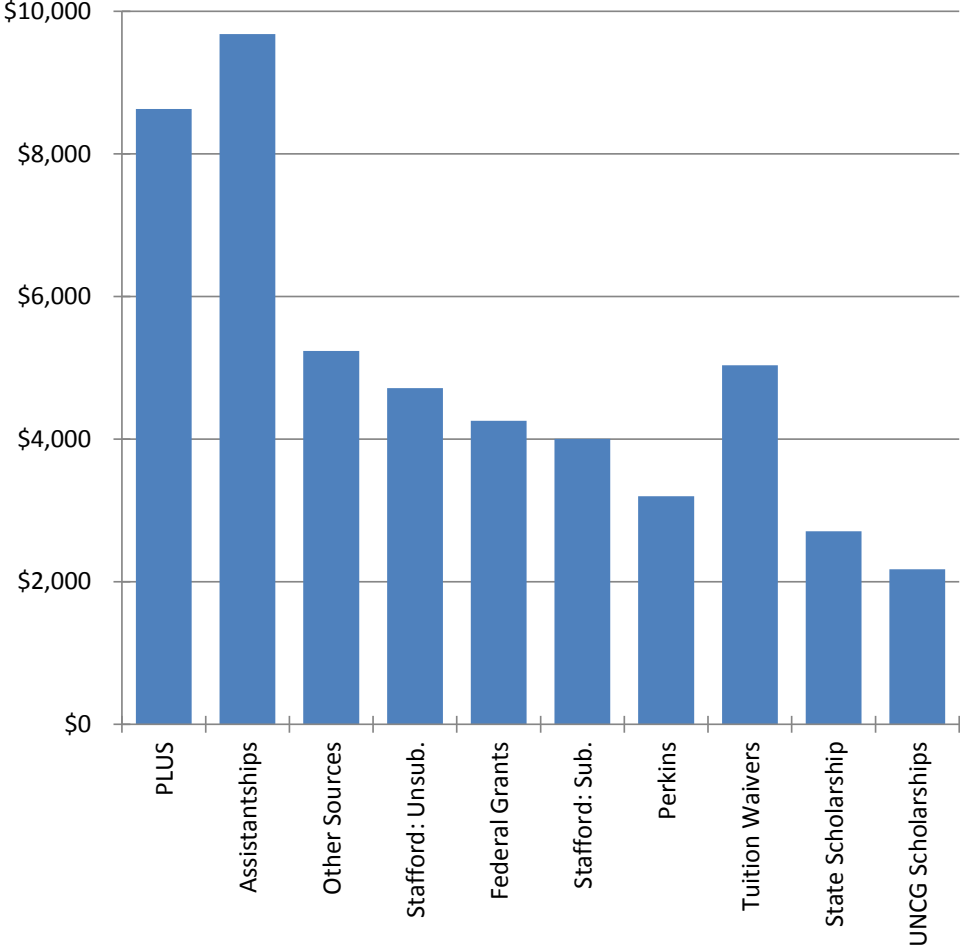
Source: Financial Aid Office Statistical Summary unless otherwise noted

Δ Source: Cashiers & Student Accounts Office

∞ Source: Graduate School (excludes UNC Campus Scholarship & American Indian - see D-4)

Note: Federal Work Study is excluded from this analysis.

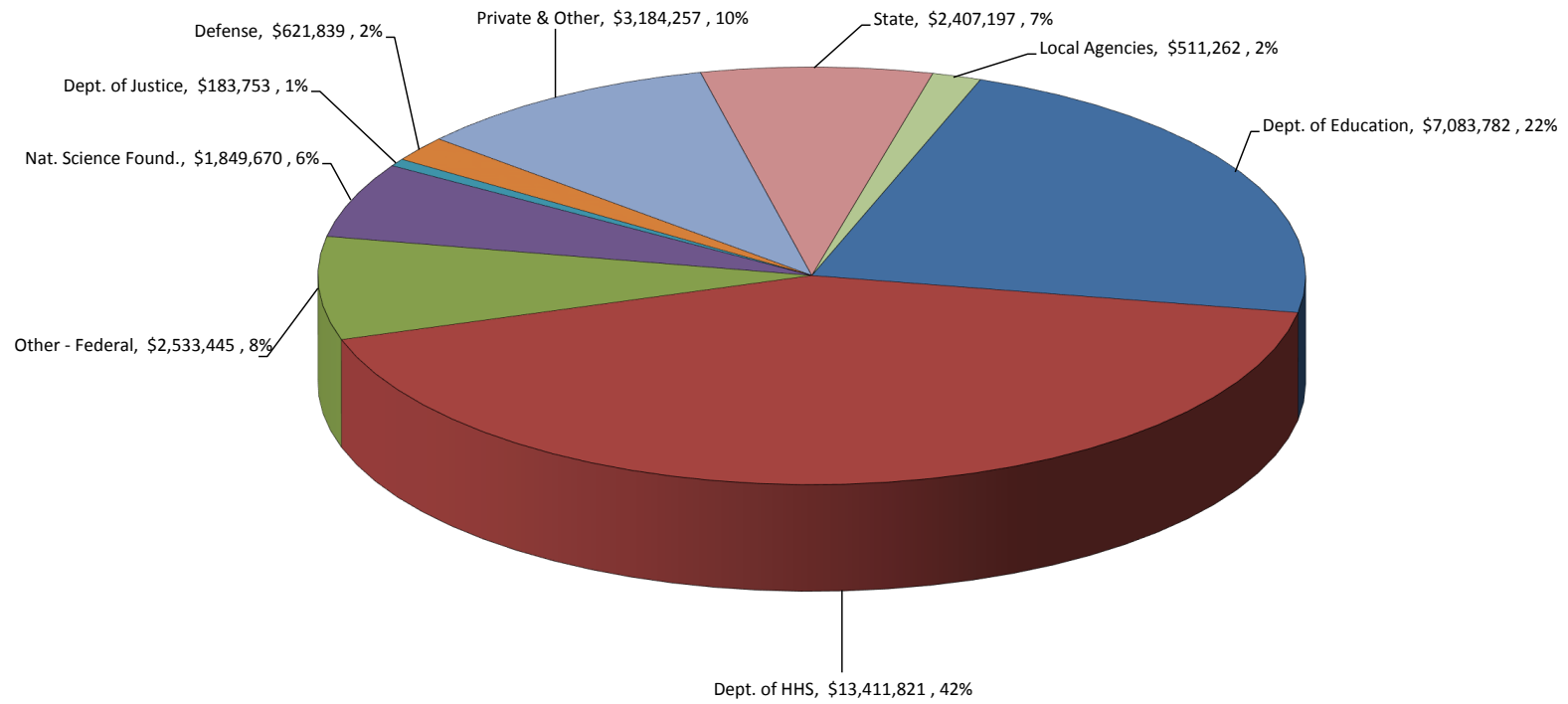
The University of North Carolina at Greensboro
AVERAGE FINANCIAL AID AWARD
Year Ended June 30, 2016



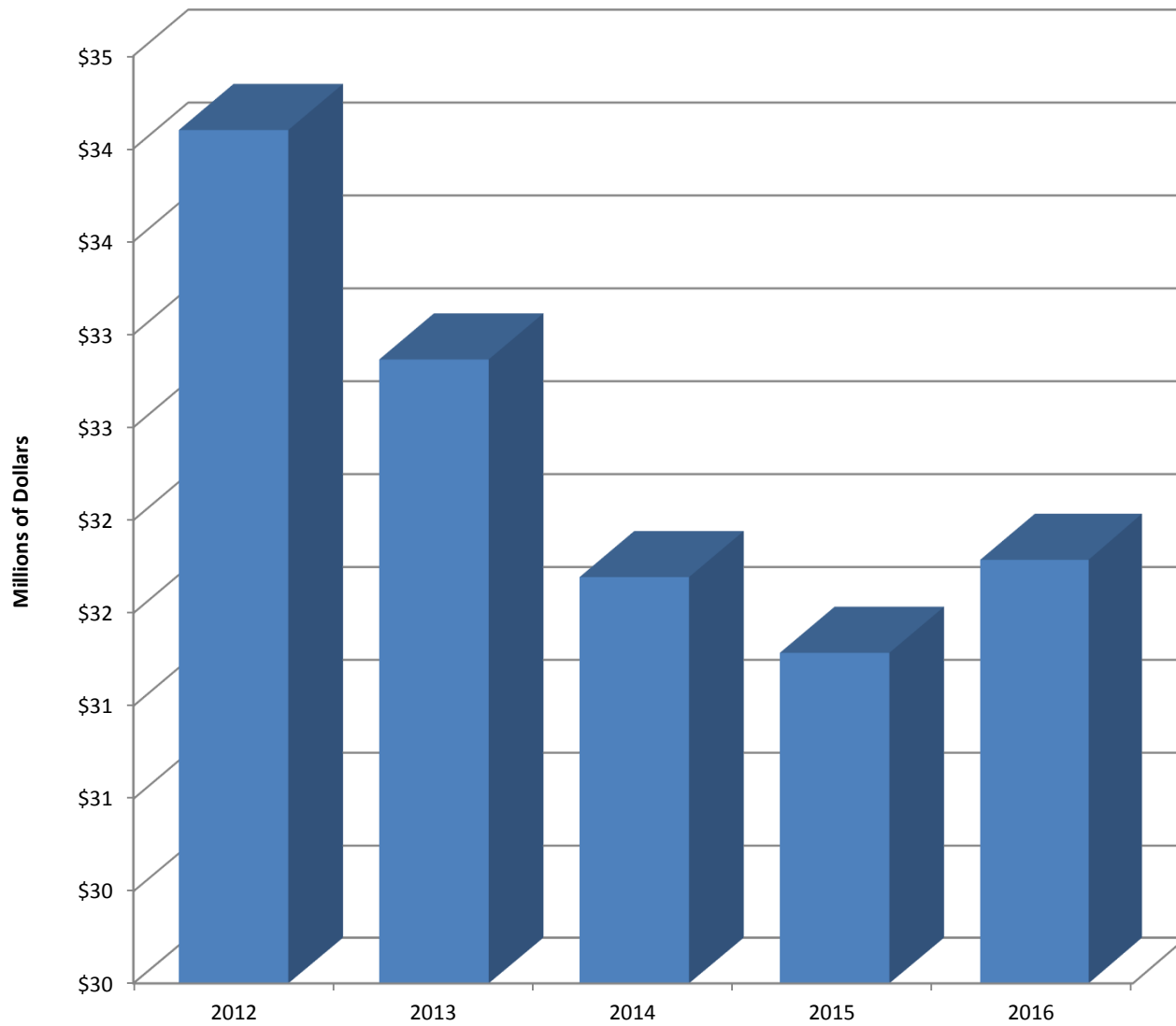
The University of North Carolina at Greensboro
STUDENT FINANCIAL AID
GRADUATE ASSISTANTSHIPS
2016-2017

Academic Unit	Number Appointed	Amount		
		State Appropriations	Other	Total
College of Arts & Sciences	322	\$ 3,964,450	\$ 637,157	\$ 4,601,607
School of Business & Economics	94	710,000	17,750	727,750
School of Education	123	783,661	713,849	1,497,510
School of Health and Human Sciences	172	1,233,683	360,466	1,594,149
School of Music, Theatre and Dance	104	890,935	33,955	924,890
Joint School of Nanoscience and Nanoengineering	34	554,000	40,000	594,000
School of Nursing	97	246,129	58,400	304,529
Other Departments	118	576,445	555,346	1,131,791
Summer School	131	131,510	94,172	225,682
UNC Campus Scholarship & American Indian (not included in Dept. totals)	6	26,000	-	26,000
Total	1,201	\$ 9,116,813	\$ 2,511,095	\$11,627,908

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE
Year Ended June 30, 2016

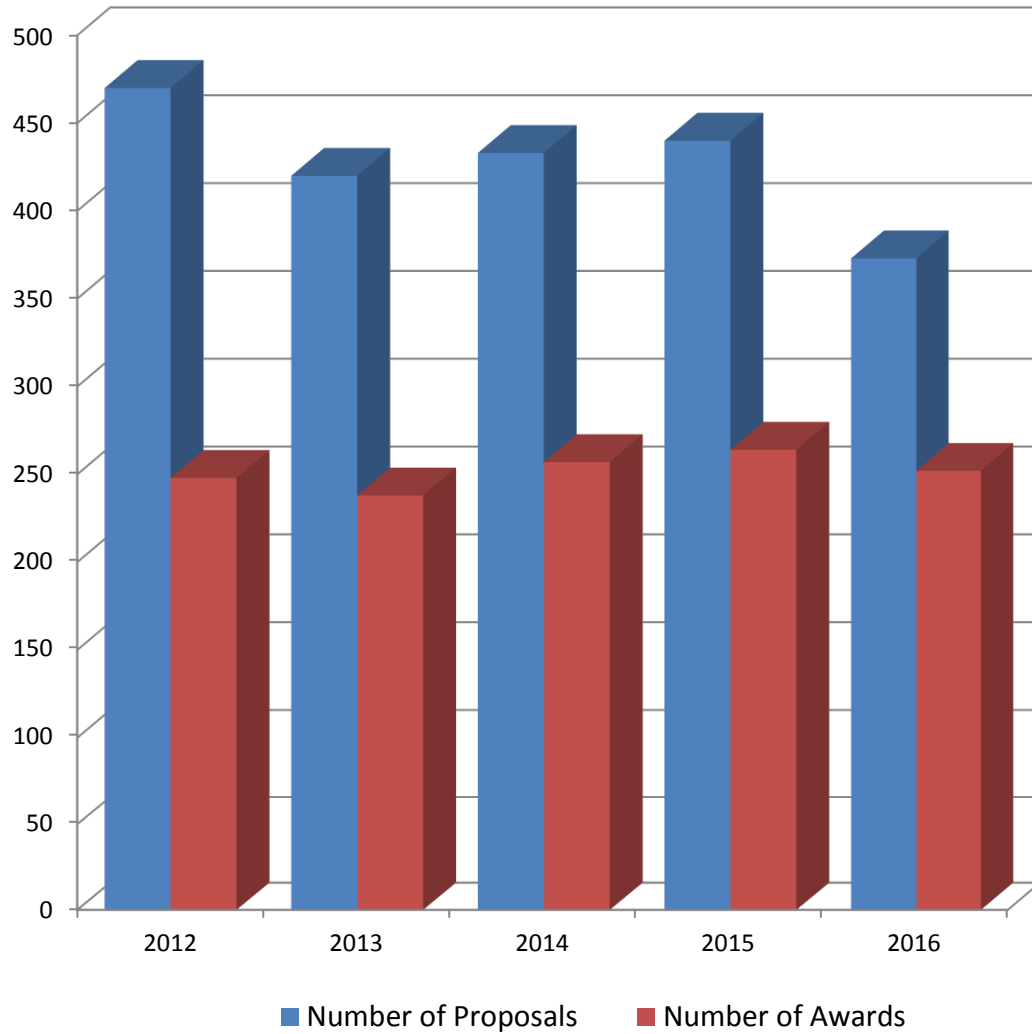


The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES
 Years Ended June 30, 2012 - 2016



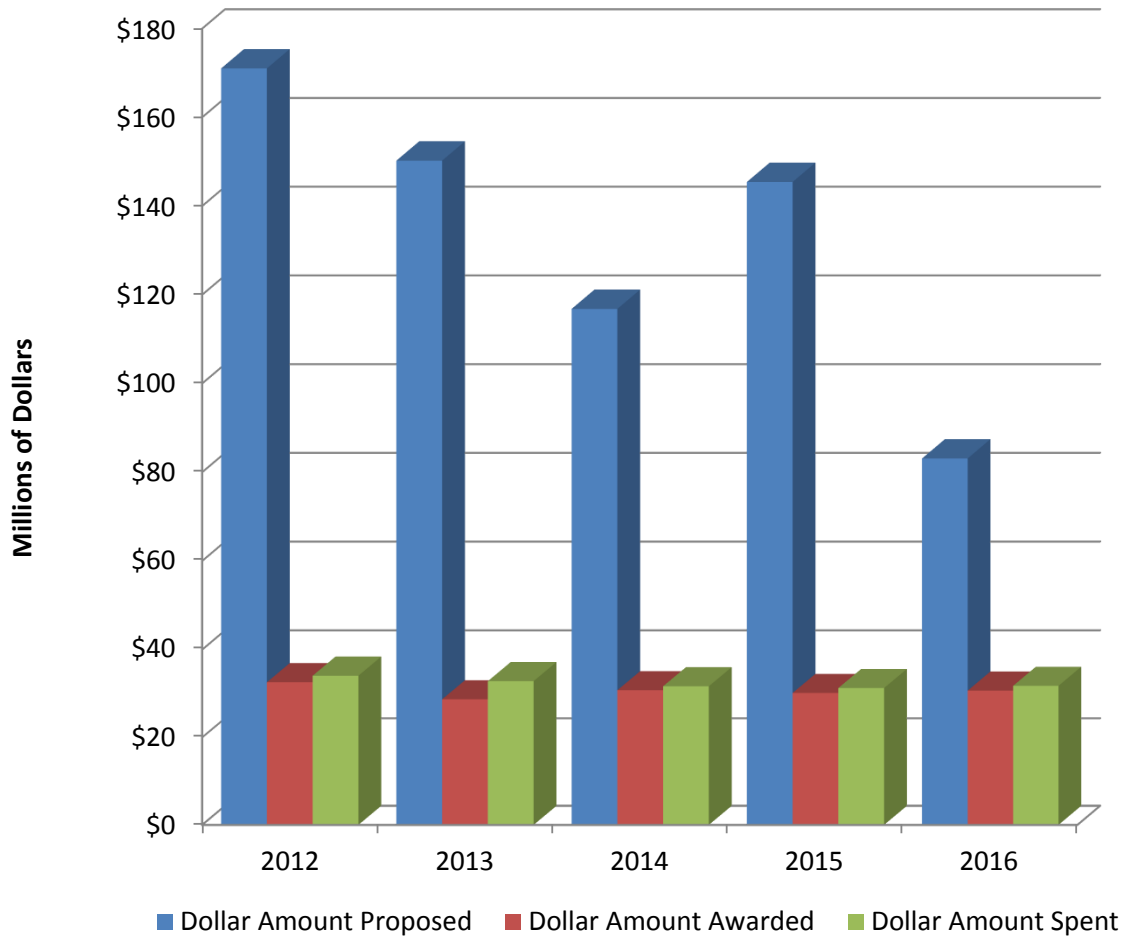
Year	Expenditures
2012	\$34,100,596
2013	\$32,865,377
2014	\$31,693,742
2015	\$31,286,238
2016	\$31,787,026

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY NUMBER
 Years Ended June 30, 2012 - 2016



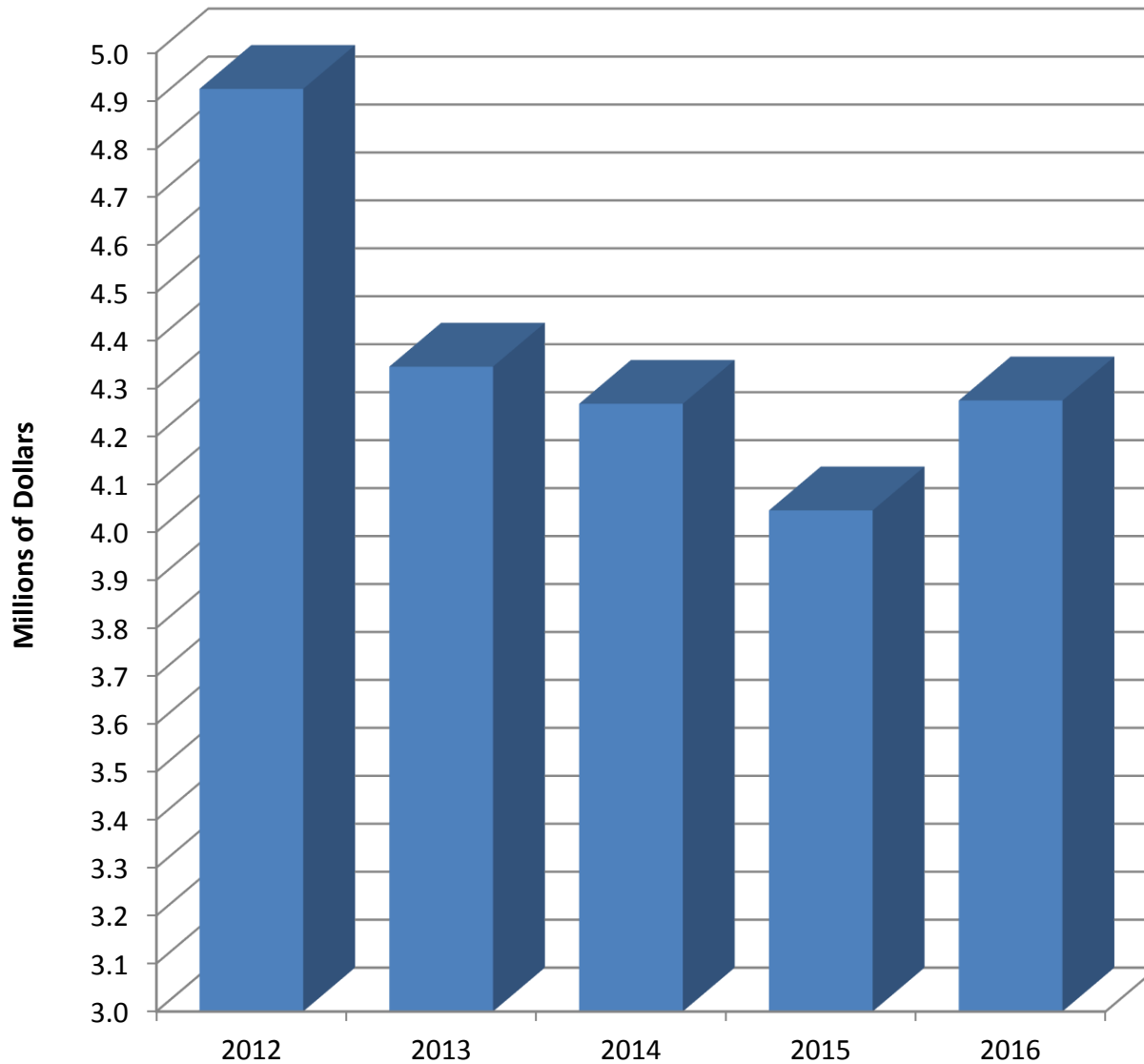
Year	Number of Proposals	Number of Awards	% Funded
2012	470	248	52.8
2013	420	238	56.7
2014	433	257	59.4
2015	440	264	60.0
2016	373	252	67.6

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY DOLLARS
 Years Ended June 30, 2012 - 2016



Year	Amount Proposed	Amount Awarded	Amount Spent
2012	\$171,025,174	\$32,616,982	\$34,100,596
2013	\$150,240,275	\$28,712,633	\$32,865,377
2014	\$116,811,879	\$30,787,417	\$31,693,742
2015	\$145,419,909	\$30,158,252	\$31,286,238
2016	\$83,101,202	\$30,705,538	\$31,787,026

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
SUMMARY OF OVERHEAD REVENUES
 Years Ended June 30, 2012 - 2016



Year	Dollar Amount	Indirect Cost Rate
2012	4,923,936	39.5%
2013	4,344,742	43.5%
2014	4,267,247	43.5%
2015	4,044,921	45.5%
2016	4,274,109	45.5%

Note: Overhead Revenues reported here represent amounts earned through June 30th on the accrual basis of accounting. Overhead revenues reported on E-6 represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues.

The University of North Carolina at Greensboro
STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS
OVERHEAD RECEIPTS
Years Ended June 30, 2012 - 2016

	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
BEGINNING FUND BALANCE	\$ 12,055,348	\$ 11,641,040	\$ 10,219,292	\$ 8,831,501	\$ 8,295,185
REVENUES †	<u>4,887,546</u>	<u>4,336,231</u>	<u>4,257,722</u>	<u>3,552,356</u>	<u>4,278,476</u>
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	<u>\$ 16,942,894</u>	<u>\$ 15,977,271</u>	<u>\$ 14,477,014</u>	<u>\$ 12,383,857</u>	<u>\$ 12,573,661</u>
EXPENDITURES AND TRANSFERS:					
Personnel Compensation	3,258,201	3,404,124	3,194,869	2,339,268	2,587,907
Supplies	350,507	465,725	681,506	290,714	251,059
Library Books and Subscription	0	76	0	0	0
Current Services	1,363,932	1,451,891	1,403,798	1,203,831	1,085,873
Fixed Charges	315,787	398,397	323,518	232,847	130,713
Capital Outlay	0	0	0	0	0
Aids and Grants	10,098	33,759	38,810	22,012	10,666
Utilities	<u>3,329</u>	<u>4,007</u>	<u>3,012</u>	<u>0</u>	<u>1,537</u>
TOTAL EXPENDITURES AND TRANSFERS	<u>\$ 5,301,854</u>	<u>\$ 5,757,979</u>	<u>\$ 5,645,513</u>	<u>\$ 4,088,672</u>	<u>\$ 4,067,755</u>
ENDING FUND BALANCE	<u><u>\$ 11,641,040</u></u>	<u><u>\$ 10,219,292</u></u>	<u><u>\$ 8,831,501</u></u>	<u><u>\$ 8,295,185</u></u>	<u><u>\$ 8,505,906</u></u>
INDIRECT COST RATE	<u>43.5%</u>	<u>43.5%</u>	<u>43.5%</u>	<u>45.5%</u>	<u>45.5%</u>

NOTES: † Overhead Revenues reported here represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues. Overhead Revenues reported on E-5 represent amounts earned through June 30th on the accrual basis of accounting.

The current indirect cost rate was negotiated in Fiscal Year 2014, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2014, is 45.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

The University of North Carolina at Greensboro
BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE
As of December 2015

Type of Building	Cost		Square Footage	
	Historical	Replacement	Gross	ASF
Instruction				
Classrooms - 20 Buildings	\$ 223,410,834	\$ 803,223,561	1,803,449	976,344
Other - 15 Buildings	16,898,174	157,988,972	370,209	217,435
Student Services - 10 Buildings	56,598,591	341,752,998	613,133	333,364
Residence Halls - 28 Buildings	163,991,779	705,260,674	1,988,930	1,184,777
Administration and General Institutional - 30 Buildings	74,920,906	304,476,917	1,360,483	288,240
Total Buildings Owned and in Use	535,820,284	2,312,703,122	6,136,204	3,000,160
Leased Buildings - (8)	N/A	8,563,906	21,269	16,434
Buildings at Gateway University Research Park (3) *	1,378,147	15,488,952	40,994	31,730
Total Buildings in Use	\$ 537,198,431	\$ 2,336,755,980	6,198,467	3,048,324

* Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2015 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2015

Instruction	Historical Cost	Replacement	Square Footage	
			Gross	ASF
Classrooms:				
Brown	\$ 7,019,205	\$ 21,804,406	33,164	16,343
Bryan Building	6,085,215	46,477,667	121,130	75,680
Carmichael Building	179,000	3,290,234	8,575	6,129
Carter Child Care (117 Mclver Street)	147,000	758,883	4,390	1,825
Curry	3,291,739	35,627,240	82,133	47,735
Eberhart	4,661,000	57,754,143	129,311	67,244
Ferguson Building	3,647,559	21,902,021	57,081	33,646
Maud Gatewood Studio Arts Building	18,199,288	43,235,685	112,680	66,910
Graham	1,535,000	25,862,195	67,403	37,326
Coleman (formerly HHP)	16,945,548	119,807,082	265,127	141,889
Mclver	1,770,320	49,712,264	121,332	73,139
Moore Humanities & Research	14,440,000	34,717,241	90,480	53,666
Moore Nursing	1,140,000	15,871,396	41,361	23,469
Music Building	24,531,728	65,858,914	152,466	70,021
Patricia A Sullivan Science Bldg	45,936,300	88,477,618	181,178	88,200
North Drive Child Care Center	116,000	1,395,555	5,001	3,550
Petty	15,458,685	57,339,535	92,753	41,881
School of Education Bldg	47,470,000	58,624,164	118,615	58,830
Stone	9,770,047	41,735,548	85,463	47,547
Taylor Theatre	1,067,200	12,971,770	33,806	21,314
Total Classrooms	\$ 223,410,834	\$ 803,223,561	1,803,449	976,344
Other:				
Cone Art Building	\$ 6,616,264	\$ 24,173,634	49,501	30,039
Foust	1,345,297	25,729,497	35,417	17,485
Family Research Center (536 Highland Ave)	20,000	664,669	3,845	1,823
119 Mclver Street	101,500	736,756	4,262	1,492
127 Mclver Street	102,000	669,335	3,872	1,590
Jackson Library	5,851,454	99,603,822	238,423	138,710
Highland Mixed Used East	527,583	559,670	3,589	2,711
Highland Mixed Use West	419,685	445,210	2,855	2,499
Lee Lower Mixed Use	306,135	338,394	2,611	2,298
Lee Upper Mixed Use	353,969	391,269	3,014	2,372
Lofts on Lee Mixed Use	309,420	451,097	3,684	3,002
Nursing Annex (320 Mclver Street)	66,000	2,188,629	7,843	4,082
1312 W Lee Street	260,000	311,687	6,048	4,745
Research Greenhouse - Northridge	266,104	620,245	3,588	3,397
Three College Observatory	352,763	1,105,058	1,657	1,190
Total Other	\$ 16,898,174	\$ 157,988,972	370,209	217,435
Total Instruction	\$ 240,309,008	\$ 961,212,533	2,173,658	1,193,779

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2015

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
Recreation and Student Services:				
Aycock Auditorium	\$ 20,379,850	\$ 61,666,159	69,260	25,841
Moran Commons and Plaza (formerly Dining Hall)	8,065,752	107,090,209	127,889	75,265
Elliott University Center	1,807,000	75,066,441	194,105	113,701
Gove Student Health Ctr	532,000	18,308,384	43,739	23,692
Soccer Stadium and Press Box	3,256,621	14,076,096	50,442	12,149
1510 Walker Ave	10,832,634	49,846,979	89,676	61,970
Baseball Stadium, pavilion, maintenance bldg	5,333,234	4,385,973	13,223	5,388
Baseball Locker Room & Training Facility	2,800,000	3,485,588	10,619	7,659
Recreational Field Support Building	294,840	419,001	1,092	399
UNCG Spartan Softball Stadium	3,296,660	7,408,168	13,088	7,300
Total Recreation and Student Services	\$ 56,598,591	\$ 341,752,998	613,133	333,364
Residence Halls:				
Bailey	\$ 911,629	\$ 16,956,851	34,328	15,398
Coit	500,621	16,956,851	34,328	15,501
Cone	3,371,995	42,090,154	76,431	48,948
Cotten	536,710	16,956,851	34,327	15,502
Mary Foust	643,238	23,281,911	46,678	24,869
Gray	536,710	16,956,851	34,328	15,493
Grogan	2,703,301	33,335,151	68,507	43,351
Guilford	597,979	23,281,911	46,678	25,085
Haywood Residence Hall	9,423,961	10,416,995	66,068	44,430
Highland	14,933,436	15,841,673	101,588	70,139
Hinshaw	911,539	16,956,851	34,328	15,165
Jamison	875,539	16,956,851	34,328	15,437
Jefferson Suites	34,000,000	41,989,078	205,419	110,090
Lee Residence Hall	13,006,658	14,377,215	110,616	75,554
Lofts on Lee	3,820,000	4,755,337	41,785	30,434
Mendenhall	539,000	22,206,395	45,021	26,278
Moore - Strong	5,538,078	38,741,494	71,563	41,273
Phillips - Hawkins	7,937,074	40,914,006	106,630	49,497
Ragsdale	539,000	22,798,450	46,685	26,870
Reynolds	1,570,634	31,395,789	67,665	43,160
Shaw	888,065	28,326,457	57,345	28,322
Spencer - North	4,426,759	49,170,454	76,977	30,374
Spencer - South	4,426,759	25,653,322	32,322	16,857
Spring Garden Apartments	27,812,366	40,194,298	251,343	192,206
Tower Village Apartments	6,873,101	36,596,607	95,378	54,287
Union Residence Hall	10,519,627	11,628,116	89,955	62,545
Weil	3,074,000	20,578,120	32,888	20,696
Winfield	3,074,000	25,946,635	45,421	27,016
Total Residence Halls	\$ 163,991,779	\$ 705,260,674	1,988,930	1,184,777

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2015

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
Administration and General Institutional:				
Alumni House	\$ 755,185	\$ 17,950,914	24,782	9,513
Becher-Weaver Building (915 Northridge)	2,271,189	33,638,906	84,445	63,674
Campus Supply Stores	255,491	9,582,159	24,973	14,675
Armfield/Preyer Visitor Center	2,741,029	4,594,782	10,977	3,241
Gray Home (Facilities Design and Construction)	128,061	767,698	4,441	2,844
Faculty Center	261,480	1,620,332	3,871	2,782
723 Kenilworth Street	853,861	2,448,012	6,380	4,752
Forney	7,099,449	12,088,525	22,895	11,689
UNCG Police Building	10,030,000	10,863,455	28,307	16,445 * New
Sports Turf Care Center	11,830	915,893	2,387	2,035
Chemical Safety Building	2,008,828	3,771,988	7,724	3,419
Steam Plant	4,671,644	12,367,861	19,698	1,454
Sink Building	451,500	8,289,853	21,606	14,130
Physical Plant Garage	77,159	2,628,699	9,420	8,336
McNutt	706,260	10,810,465	26,512	17,392
Power Substation	3,886,450	5,616,677	12,482	0
Mossman Building	2,366,000	26,410,455	56,692	33,747
1100 West Market Street	2,142,321	12,336,362	32,151	16,347
Parking Deck & Chiller - Mclver Street	10,218,200	30,499,497	254,391	1,271
Parking Deck-Walker Avenue	6,892,491	26,522,864	292,447	4,107
Parking Deck - Oakland Avenue	11,205,100	44,334,225	349,094	3,421
1409 West Gate City Blvd	2,334,897	2,476,998	4,606	3,271
500 Forest Street	131,647	931,625	2,428	1,315
1605 Spring Garden St	725,000	1,820,138	5,218	3,315
Stone Building Chiller	84,930	414,397	1,475	0
University Graphics & Printing (525 Tate Street)	275,000	2,032,448	5,300	4,504
996 Spring Garden Street	131,500	800,783	2,087	1,213
University Warehouse (2900 Oakland Avenue)	683,131	15,613,164	40,691	38,340
Nicholas Vacc Bell Tower	500,000	793,413	117	0
Physical Plant Wash	146,273	269,782	1,176	1,008
Jackson Library Chiller	875,000	1,264,547	1,710	0
Total Administration and General	\$ 74,920,906	\$ 304,476,917	1,360,483	288,240
Total Buildings Owned and in Use	\$ 535,820,284	\$ 2,312,703,122	6,136,204	3,000,160

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2015

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
Leased Buildings				
AmeriCorp Lease	N/A	\$ 144,331	1,116	910
Bryan House 711 Sunset Drive	N/A	1,775,837	5,159	3,737
401 Taylor Ave	N/A	600,353	4,893	3,785
842-B West Lee	N/A	600,352	1,610	1,366
UNCG Engagement Office	N/A	23,599	182	163
2634 Durham-Chapel Hill Rd, Durham	N/A	124,754	1,280	1,143
UNCG Office of Innovative Commercialization	N/A	23,599	182	163
UNC Nutrition Research	N/A	5,271,081	6,847	5,167
Total Leased Buildings	N/A	\$ 8,563,906	21,269	16,434
Total Buildings Owned and Leased and In Use	\$ 535,820,284	\$ 2,321,267,028	6,157,473	3,016,594
Buildings at Gateway University Research Park *				
Merricka Hall (Admin Bldg)	\$ 692,342	\$ 1,442,155	671	582
Dixon Building	685,805	1,357,946	16,803	10,570
Joint School of Nano Sci and Nano Eng		12,688,851	23,520	21,373
Total Bldgs In Use at Gateway University Research Park	\$ 1,378,147	\$ 15,488,952	40,994	32,525
Total Buildings In Use	\$ 537,198,431	\$ 2,336,755,980	6,198,467	3,049,119

Note: All square footage and usage information for owned buildings is published in the 2015 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning.

* Shared with NC A&T

The University of North Carolina at Greensboro
FACILITIES UTILIZATION
 October 30, 2004 - 2015

Assignable Square Feet of Academic Facilities Per FTE Student

Academic Assign Sq. Ft.	2015 FTE Enrollment	Square Feet of Academic Facilities Per Student											
		2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
<u>1,471,047</u>	<u>17,365</u>	<u>90</u>	<u>81</u>	<u>98</u>	<u>81</u>	<u>81</u>	<u>77</u>	<u>80</u>	<u>82</u>	<u>86</u>	<u>90</u>	<u>87</u>	<u>85</u>

Assignable Square Feet Per Student Station

	No. of Rooms	No. of Student Stations	Average Stud. Sta. Per Room	Total Assign. Sq. Ft.	Square Feet of Academic Facilities Per Student Station										
					2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Classrooms:	144	8,641	60	146,247	19	18	17	17	17	17	17	17	17	17	17
Class Laboratories:	76	2,547	34	121,208	40	44	43	47	47	47	48	48	46	48	47

Gross Square Feet by Period of Construction

Total Gross SF on Campus	Period of Construction							
	Pre-1900	1900-1929	1930-1949	1950-1959	1960-1969	1970-1979	1980-1999	2000-2014
<u>6,198,467</u>	<u>35,417</u>	<u>825,753</u>	<u>261,762</u>	<u>551,105</u>	<u>567,921</u>	<u>751,414</u>	<u>562,628</u>	<u>2,361,112</u>

The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED STATEMENT OF GIFTS
Years Ended June 30, 2012 - 2016

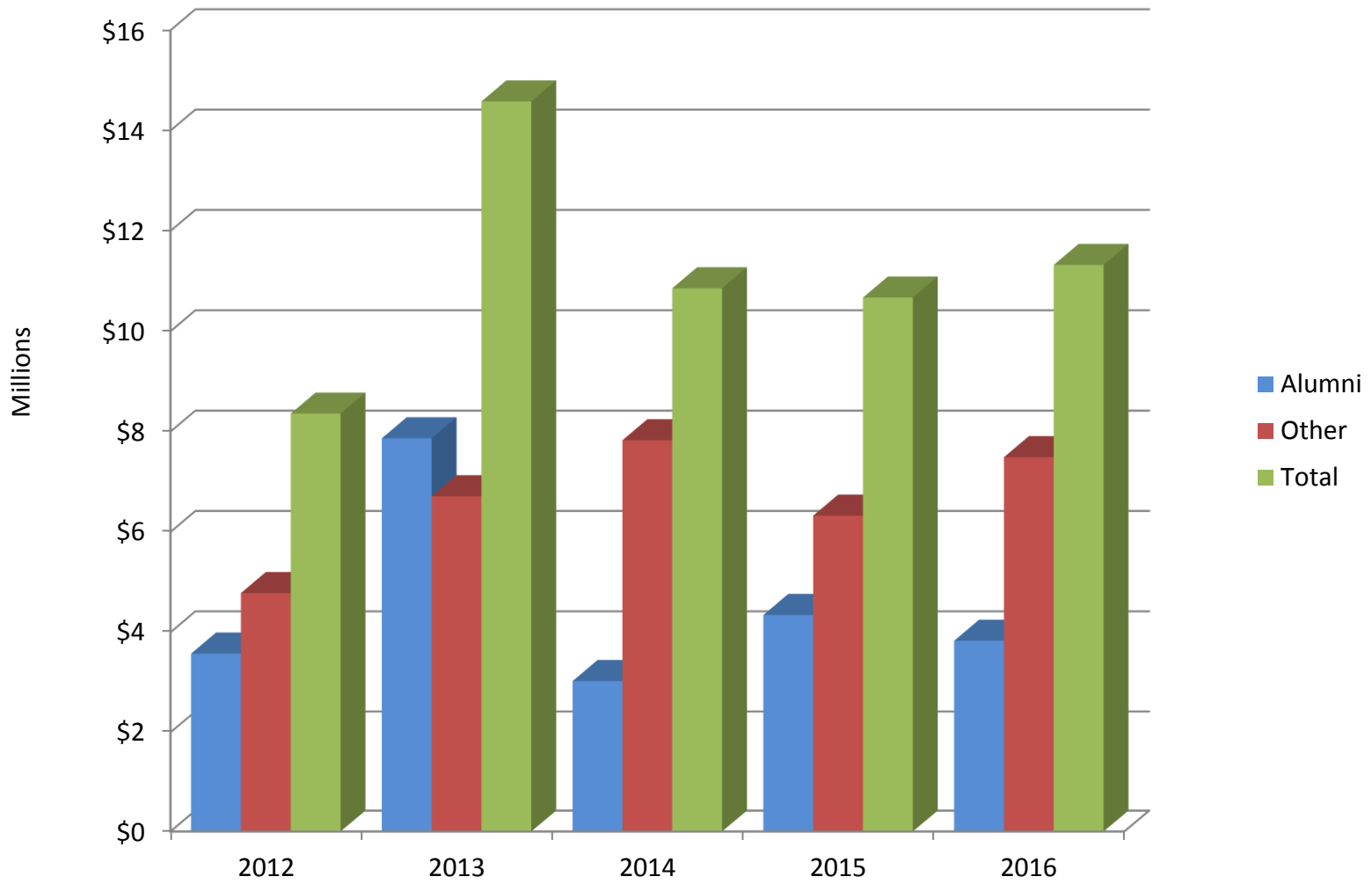
	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
<u>SOURCES OF SUPPORT</u>					
Alumni	\$ 3,577,108	\$ 7,869,128	\$ 3,029,407	\$ 4,347,279	\$ 3,832,373
Parents	50,913	83,570	54,001	62,441	58,583
Other Individuals	1,454,987	1,333,764	1,839,772	1,745,323	1,318,611
Corporate	809,700	1,208,341	917,863	1,261,734	1,108,139
Private Foundations	1,793,581	2,519,931	3,166,695	2,282,365	4,060,359
Other Organizations	<u>674,224</u>	<u>1,568,394</u>	<u>1,850,814</u>	<u>974,541</u>	<u>946,107</u>
TOTAL SOURCES OF SUPPORT	<u>\$ 8,360,513</u>	<u>\$ 14,583,128</u>	<u>\$ 10,858,552</u>	<u>\$ 10,673,683</u>	<u>\$ 11,324,172</u>
<u>PURPOSES OF SUPPORT</u>					
Current - Unrestricted Funds	\$ 414,504	\$ 377,896	\$ 403,273	\$ 367,286	\$ 390,663
Current - Restricted Funds	2,216,734	2,619,684	2,649,946	3,115,813	2,986,279
Loan Funds	1,015	940	670	235	340
Endowment Funds	4,503,774	7,365,782	3,524,349	4,501,904	6,050,355
Annuity and Life Income Funds	496,792	1,956,265	1,670	*	*
Plant Funds	727,694	2,262,561	179,119	210,020	8,029
Grants	<u> </u>	<u> </u>	<u>4,099,525</u>	<u>2,478,425</u>	<u>1,888,506</u>
TOTAL PURPOSES OF SUPPORT	<u>\$ 8,360,513</u>	<u>\$ 14,583,128</u>	<u>\$ 10,858,552</u>	<u>\$ 10,673,683</u>	<u>\$ 11,324,172</u>

The following organizations are included:

- The UNCG Excellence Foundation
- The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated
- The Weatherspoon Art Foundation
- The Weatherspoon Art Museum Association
- The UNCG Alumni Association

* Prior to fiscal year 2014, Annuity and Life Income Funds were recorded at face value. Beginning in 2014, University Advancement began following CASE recommendations to record at the net present value of these gifts. For 2014, 2015, and 2016, the face value of these gifts was \$73,977, \$202,510, and \$45,760 respectively.

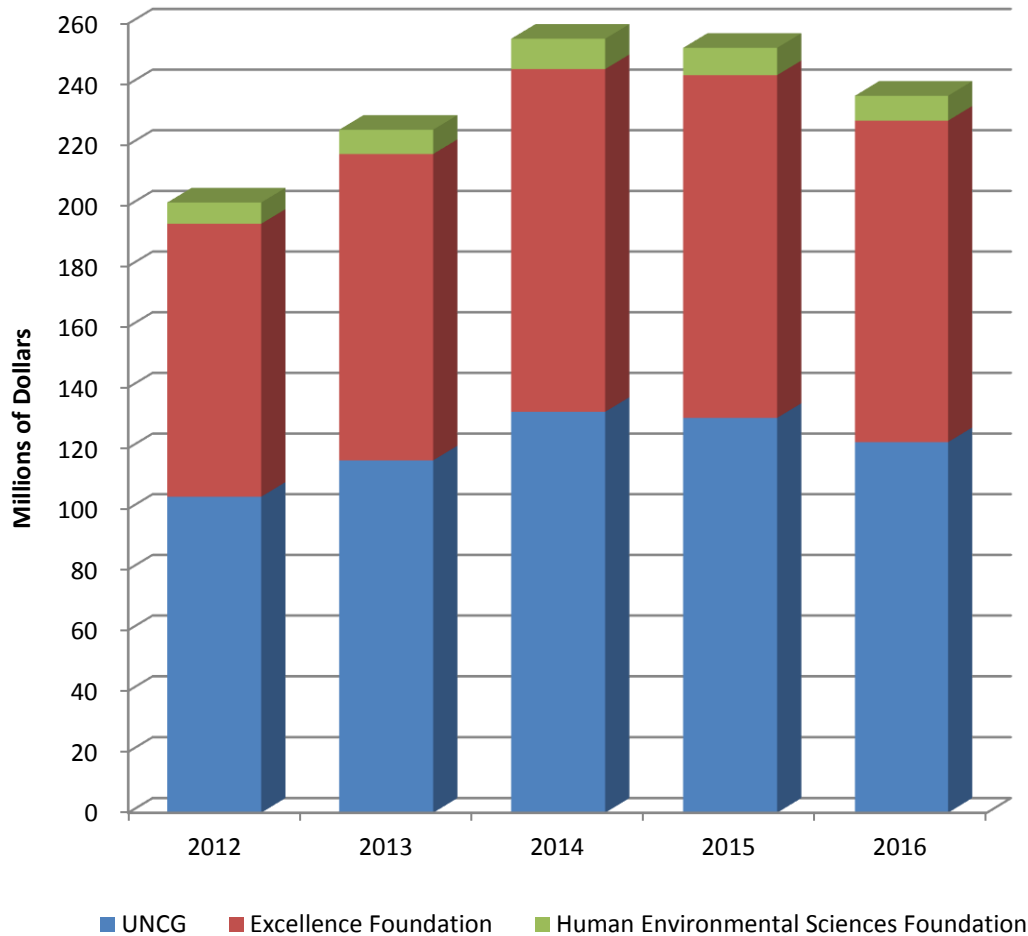
The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED GIFTS - SOURCES OF SUPPORT
Years Ended June 30, 2012 - 2016



The University of North Carolina at Greensboro
GIFTS TO UNCG
FROM AFFILIATED ORGANIZATIONS
 Years Ended June 30, 2012 - 2016

	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
THE UNCG EXCELLENCE FOUNDATION:					
Instructional Support	\$ 672,727	\$ 805,708	\$ 821,421	\$ 912,806	\$ 979,626
Scholarships and Fellowships	1,847,809	1,817,826	2,274,917	2,539,384	2,753,523
Other	<u>562,582</u>	<u>447,060</u>	<u>397,266</u>	<u>419,542</u>	<u>564,869</u>
TOTAL EXCELLENCE FOUNDATION	<u>\$ 3,083,118</u>	<u>\$ 3,070,594</u>	<u>\$ 3,493,604</u>	<u>\$ 3,871,732</u>	<u>\$ 4,298,018</u>
UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.					
Instructional Support	\$ 39,011	\$ 47,160	\$ 45,049	\$ 55,099	\$ 44,730
Scholarships and Fellowships	136,646	115,935	151,346	171,121	186,292
Other	<u>102,699</u>	<u>100,819</u>	<u>106,510</u>	<u>114,857</u>	<u>142,371</u>
TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.	<u>278,356</u>	<u>263,914</u>	<u>302,905</u>	<u>341,077</u>	<u>373,393</u>
TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS	<u><u>\$ 3,361,474</u></u>	<u><u>\$ 3,334,508</u></u>	<u><u>\$ 3,796,509</u></u>	<u><u>\$ 4,212,809</u></u>	<u><u>\$ 4,671,411</u></u>

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
TOTAL ENDOWMENT ASSETS - MARKET VALUE
 June 30, 2012 - 2016

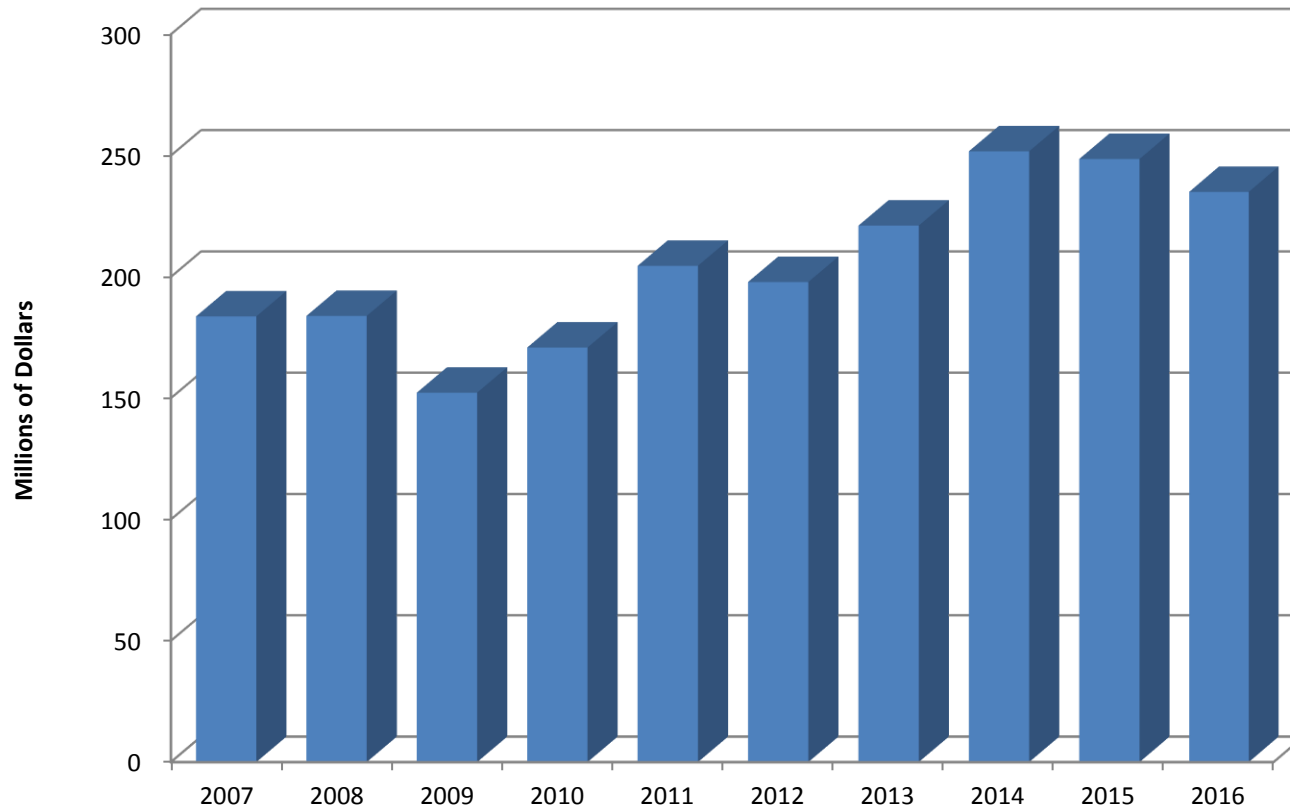


	UNCG	Excellence Foundation	Human Environmental Sciences Foundation	Total
2012	104,261,335	90,207,665	7,211,969	201,680,969
2013	116,342,297	101,182,047	7,901,154	225,425,498
2014	132,464,710	113,439,995	9,060,040	254,964,745
2015	129,515,319	112,604,322	8,878,707	250,998,348
2016	122,341,464	106,420,971	8,196,203	236,958,638

Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2016

Endowment Investments per A-1	235,618,517
Noncurrent Restricted Cash	955,035
Other Long-term Investments (Land)	383,500
Current Receivables/Payables	0
Exclude from A1: Loan Funds spending	1,586
Total Endowment Assets per H-1	<u>236,958,638</u>

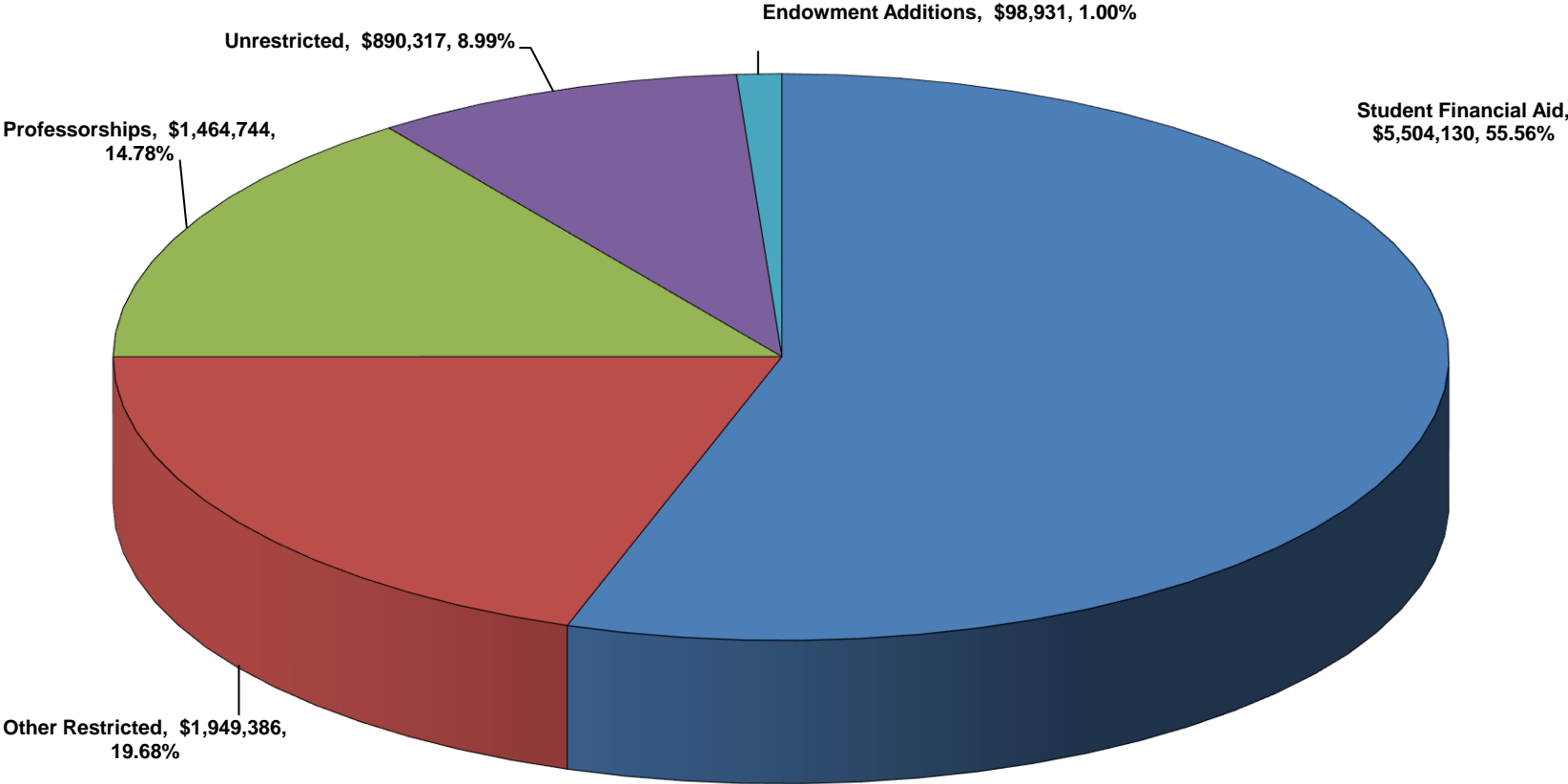
The University of North Carolina at Greensboro
ENDOWMENT INVESTMENT POOL - MARKET VALUE
 June 30, 2007 - 2016



	Market Value
2007	\$ 183,694,518
2008	\$ 183,891,188
2009	\$ 152,250,802
2010	\$ 170,870,870
2011	\$ 204,555,417
2012	\$ 197,879,687
2013	\$ 221,123,918
2014	\$ 251,755,902
2015	\$ 248,590,801
2016	\$ 235,021,232

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
ENDOWMENT SUPPORT BY PURPOSE

Year Ended June 30, 2016



Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

Continuation Budget

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the functions of: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management. UNC General Administration then tailors instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of odd numbered years. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that will change from the current budget. UNC General Administration requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour change for both regular term and distance education are translated into a change in budgeted funds. In 2014-15, the legislation was changed to say the enrollment projections shall be considered by the Director of the Budget when proposing an appropriation to the University of North Carolina.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Human Resource Act (EPA or EHRA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Human Resource Act (SPA or SHRA) and the process for salary increases is set by the North Carolina Office of State Human Resources. Salary increases, when approved on a recurring basis, become part of the continuing budget.

Expansion Budget

The expansion budget, sometimes referred to as the “change budget,” is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from UNC General Administration in May of even

numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to UNC General Administration in September of even numbered years, approximately nine months before the beginning of the biennium. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the “Long Session” of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from UNC General Administration for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its “Short Session” in the following April through July.

Rules and Policies of Major Importance

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<https://fsv.uncg.edu/wp-content/uploads/2015/09/SpendingGuidelines2.pdf>

Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET – BUDGET FLEXIBILITY

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a “Special Responsibility Constituent Institution” before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carry forward, personnel administration, purchasing and reporting policies.

A. Achieving and Retaining Status as a Special Responsibility Constituent Institution

Management Staffing Standards and Internal Controls and Safeguards requirements include:

The Chancellor must assume personal responsibility and also establish the appropriate administrative and internal control procedures for carrying out the special delegations of authority. This includes the budget, human resource classification and compensation administration, purchasing, and financial record integrity.

- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- Other provisions of the legislation require the President to follow up on major audit findings

B. Budget Administration

- Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the

directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, creation of new financial aid programs, creation of new faculty positions on a permanent basis and using funds appropriated for Distance Education on other initiatives without Board approval.

- Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation (G.S. 116-30.3) and is subject to approval by the Director of the Budget. For 2015-16, the General Assembly temporarily increased the carry forward limit to 5%. Any amount above 2 1/2%, was to be used for repair and renovations of existing facilities.

In addition to the general carry forward (as discussed above), the University can choose to carry forward unspent utilities (G.S. 116-30.3B) savings that have been realized through energy conservation measures. At least 60% of these funds will be used for energy conservation projects in the new year. These funds are limited to one-time capital and operating expenditures that do not create a continuing burden on the state. An annual report on the use of these funds is required.

C. Personnel Administration

- The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Human Resource Act.
- No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.
- Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

D. Purchasing

- The expenditure benchmark for the University with regard to competitive bid procedures and the bid value benchmark was increased to \$500,000.

E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- *Fiscal Year Plan* The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. This report has not been required in the last few years.

UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carry-forward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SHRA (SPA) salaries. During some years, the Chancellor may redirect one-half of these funds to the Provost or Vice Chancellors for allocation. UNCG does not allow departments to utilize the other half of lapsed SHRA (SPA) salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SHRA (SPA) position.

Any State funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if he/she deems it in the best interest of the University.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<https://fsv.uncg.edu/wp-content/uploads/2015/09/SpendingGuidelines2.pdf>

Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS

Overhead receipts are primarily associated with contracts and grants and reimburse the University for Facilities and Administrative (F&A) costs, which include: laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2016-17:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 50 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 30 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. All permanent positions are approved by the Chancellor prior to the funding changing or prior to the position being established. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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**Executive Overview
UNCG Operating Resources
REQUIRED STUDENT FEES**

This category consists of the following fees which are approved by General Administration and assessed to all students:

- Student Activities Fee
- Athletics Fee
- Health Services Fee
- Student Facilities Fee
- Educational and Technology Fee
- Campus Security Fee

Student Activities Fee

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation, and Student Activities Facilities Maintenance and Operation.

Athletics Fee

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program including facilities. The program includes the seventeen sports listed below:

Men's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Baseball
- Indoor Track
- Outdoor Track

Women's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Softball
- Indoor Track
- Outdoor Track
- Volleyball

Health Services Fee

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center.

Both the Student Health Center and the Counseling and Testing Center offer comprehensive primary and preventive health care to UNCG students within the context of this University community.

Student Facilities Fee

For a number of years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

Educational and Technology Fee

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

Campus Security Fee

The Campus Security was established in February 2015 by the Board of Governors for implementation in fall 2016. This fee provides assistance in funding campus-based and system-wide safety and security efforts consistent with the 2013-14 UNC Campus Security Initiative report. Some of the initiatives included incenting shared services, collaboration, group purchasing and efficiency on a system level while also allowing implementation of some of the priority recommendations at the campus level. The initial structure of the fee was each student would pay \$30 per year. \$4 would be transferred from the campuses to UNC General Administration for system-wide coordination, trainings, and other shared service functions. The remaining \$26 would stay at the campus level.

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Instructions relative to requesting changes in student fee rates are normally received from UNC General Administration in October for the next academic year. Therefore, the internal decision making process must take place prior to submitting requests for rate changes to UNC General Administration. The process is normally initiated in September with the appointment of the committee

members by the Chancellor. The Student Fee Committee meets with those departments who rely on student fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. The Student Fee Committee makes recommendations to the Chancellor. Student fee changes must be approved by the UNCG Board of Trustees prior to submission to UNC General Administration for approval by the Board of Governors.

After approval of the student fees by the Board of Governors, the Vice Chancellor for Business Affairs will report on the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees. However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Business Affairs is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

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Executive Overview
UNCG Operating Resources
UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have a duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Generally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

<https://fsv.uncg.edu/wp-content/uploads/2015/09/SpendingGuidelines2.pdf>