



# **Fiscal Profile**

## **2011 - 15**

THE UNIVERSITY *of* NORTH CAROLINA  
**GREENSBORO**

May, 2016

Report No. 05-16

The University of North Carolina at Greensboro  
**FISCAL PROFILE 2011 – 2015**  
**INTRODUCTION**

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Capital Facilities Foundation, Inc., the University of North Carolina at Greensboro Investment Fund, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University.

Primarily, the data presented is for fiscal years 2011 - 2015. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2007 - 2016. Additionally, budget and student data for fiscal year 2016 is presented utilizing data available as of May 2016.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Business Affairs. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

# FISCAL PROFILE 2011 – 2015

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The University of North Carolina at Greensboro  
**STATEMENT OF NET POSITION - CONSOLIDATED**  
June 30, 2015

<b>ASSETS</b>		Affiliated Foundations & Eliminations	Consolidated
<b>Current Assets</b>	UNCG Only		
Cash and cash equivalents	\$ 94,750,049	\$ 3,843,004	\$ 98,593,053
Restricted cash and cash equivalents	26,718,567	604,628	27,323,195
Short-term investments	470,970	478,080	949,050
Restricted short-term investments	4,945,938	4,279,913	9,225,851
Receivables, net	7,325,884	264,359	7,590,243
Inventories	368,741		368,741
Notes receivable, net	1,661,332		1,661,332
Total current assets	<u>136,241,481</u>	<u>9,469,984</u>	<u>145,711,465</u>
<b>Noncurrent Assets</b>			
Restricted cash and cash equivalents	36,191,045	588,849	36,779,894
Receivables, net	594,597	82,750	677,347
Endowment investments	129,487,684	120,784,786	250,272,470
Other long-term investments	3,551,181	443,578	3,994,759
Notes receivable, net	3,333,475		3,333,475
Capital assets - nondepreciable	122,241,726	31,215,133	153,456,859
Capital assets - depreciable, net	529,914,071	402,869	530,316,940
Total noncurrent assets	<u>825,313,779</u>	<u>153,517,965</u>	<u>978,831,744</u>
Total assets	<u>961,555,260</u>	<u>162,987,949</u>	<u>1,124,543,209</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>			
Deferred loss on refunding	2,716,687		2,716,687
Deferred outflows related to pensions	6,763,298		6,763,298
Total deferred outflows of resources	<u>9,479,985</u>		<u>9,479,985</u>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Accounts payable and accrued liabilities	9,791,275	478,352	10,269,627
Due to primary government	7,235		7,235
Deposits payable	765,310		765,310
Funds Held for Others		36,415	36,415
Unearned revenue	5,131,704	1,467	5,133,171
Interest payable	3,531,828	101,384	3,633,212
Long-term liabilities-current portion	11,379,500		11,379,500
Total current liabilities	<u>30,606,852</u>	<u>617,618</u>	<u>31,224,470</u>
<b>Noncurrent Liabilities</b>			
Accounts payable and accrued liabilities	2,494,125		2,494,125
Funds held for others	1,670,015		1,670,015
U.S. government grants refundable	5,084,360		5,084,360
Funds held in trust for pool participants	3,551,824		3,551,824
Long-term liabilities	338,642,477	16,688,064	355,330,541
Total noncurrent liabilities	<u>351,442,801</u>	<u>16,688,064</u>	<u>368,130,865</u>
Total liabilities	<u>382,049,653</u>	<u>17,305,682</u>	<u>399,355,335</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>			
Deferred revenue, split Interest trust agreements		158,609	158,609
Deferred inflows related to pensions	23,199,528		23,199,528
Total deferred inflows of resources	<u>23,199,528</u>	<u>158,609</u>	<u>23,358,137</u>
<b>NET POSITION</b>	<u>\$ 565,786,064</u>	<u>\$ 145,523,658</u>	<u>\$ 711,309,722</u>

The University of North Carolina at Greensboro  
**STATEMENT OF REVENUES, EXPENSES**  
**and CHANGES in NET POSITION (Excluding Foundations)**  
For the Fiscal Year Ended June 30, 2015

**REVENUES**

Operating Revenues	
Student tuition and fees, net	\$ 91,899,672
Federal grants and contracts	5,914,192
State and local grants and contracts	1,622,586
Nongovernmental grants and contracts	955,660
Sales and services, net	49,617,779
Interest earnings on loans	137,438
Other operating revenues	793,764
	<hr/>
Total operating revenues	150,941,091

**EXPENSES**

Operating Expenses	
Salaries and benefits	220,177,193
Supplies and materials	20,144,233
Services	53,240,833
Scholarships and fellowships	30,350,030
Utilities	7,900,320
Depreciation	18,154,430
	<hr/>
Total operating expenses	349,967,039
Operating loss	<u>(199,025,948)</u>

**NONOPERATING REVENUES (EXPENSES)**

State appropriations	144,234,249
Noncapital grants - student financial aid	48,625,855
Noncapital grants	22,707,701
Noncapital gifts	8,012,110
Investment gain	1,185,028
Interest and fees on debt	(8,968,366)
Other nonoperating expenses	(907,120)
	<hr/>
Net nonoperating revenues	214,889,457
Income before other revenues	15,863,509

Capital grants	671,604
Capital gifts	107,299
Additions to endowments	1,746,284
	<hr/>
Increase in net position	18,388,696

**NET POSITION**

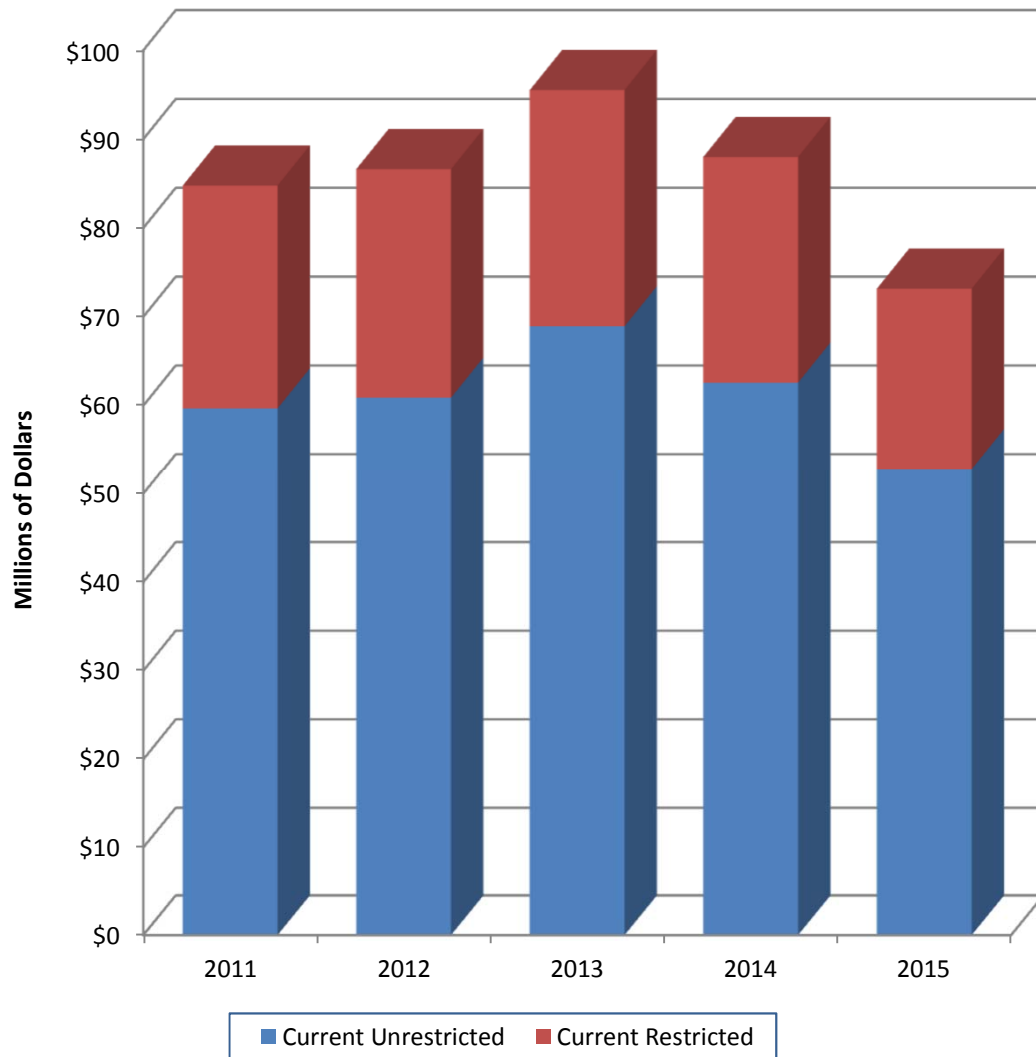
Net position - July 1, 2014, as restated	547,397,368
Net position - June 30, 2015	<u>\$ 565,786,064</u>

The University of North Carolina at Greensboro (Excluding Foundations)  
**STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES**  
**AS A PERCENTAGE OF EDUCATIONAL AND GENERAL**  
**CASH BASIS**

Years Ended June 30, 2011 - 2015

	2011		2012		2013		2014		2015	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
<b>REVENUES:</b>										
Educational and General										
Tuition and Fees	\$ 92,638,493	26.27	\$ 99,210,319	30.11	\$ 111,216,209	32.32	\$ 109,979,482	32.69	\$ 113,395,694	33.17
State Appropriations	153,918,851	43.64	150,359,030	45.63	154,110,667	44.78	147,367,243	43.80	144,234,249	42.19
State Aid	9,243,555	2.62								
Contracts and Grants	79,937,902	22.66	62,907,492	19.09	60,416,243	17.56	61,880,404	18.39	65,349,155	19.12
Private Gifts, Grants and Contracts	7,807,314	2.21	8,559,777	2.60	9,275,352	2.70	9,375,979	2.79	9,884,433	2.89
Endowment Income	650,194	0.18	423,811	0.13	1,262,955	0.37	13,961	0.00	305,284	0.09
Sales and Services of Educational and General activities	7,638,383	2.17	7,325,105	2.22	7,349,724	2.14	7,268,452	2.16	7,866,748	2.30
Investment Income	694,477	0.20	514,906	0.16	337,622	0.10	313,670	0.09	356,102	0.10
Other Sources	167,288	0.05	205,320	0.06	118,763	0.03	254,652	0.08	484,218	0.14
Total Educational and General	<u>352,696,457</u>	<u>100.00</u>	<u>329,505,760</u>	<u>100.00</u>	<u>344,087,535</u>	<u>100.00</u>	<u>336,453,843</u>	<u>100.00</u>	<u>341,875,883</u>	<u>100.00</u>
Auxiliary Enterprises:										
Sales and Services and Other	46,037,637		43,899,281		50,199,170		54,330,552		58,880,694	
Student Fees	16,958,090		18,207,726		19,168,148		18,829,317		20,207,663	
Investment Income	382,673		297,793		197,419		207,698		194,498	
Total Auxiliary Enterprises	<u>63,378,400</u>		<u>62,404,800</u>		<u>69,564,737</u>		<u>73,367,566</u>		<u>79,282,855</u>	
<b>TOTAL REVENUES</b>	<u>416,074,857</u>		<u>391,910,560</u>		<u>413,652,272</u>		<u>409,821,409</u>		<u>421,158,738</u>	
<b>EXPENDITURES AND MANDATORY TRANSFERS:</b>										
Educational and General:										
Instruction	140,094,687	40.72	129,923,784	39.20	132,396,821	39.39	128,769,925	38.33	125,551,032	37.33
Research	22,985,242	6.68	21,147,127	6.38	18,783,705	5.59	16,179,356	4.82	18,717,190	5.56
Public Service	10,378,450	3.02	10,547,012	3.18	9,942,570	2.96	10,789,722	3.21	9,081,791	2.70
Libraries	12,294,150	3.57	11,059,454	3.34	11,047,567	3.29	11,120,851	3.31	10,669,439	3.17
Other Academic Support	30,978,051	9.00	33,424,568	10.09	35,646,099	10.61	35,341,767	10.52	33,295,725	9.90
Student Services	14,578,558	4.24	15,523,212	4.68	17,361,570	5.17	17,699,583	5.27	18,791,810	5.59
Institutional Support	36,711,798	10.67	34,688,297	10.47	28,996,394	8.63	28,927,975	8.61	26,358,559	7.84
Operations and Maintenance of Plant	23,957,800	6.96	24,650,422	7.44	27,802,674	8.27	30,993,592	9.23	31,785,744	9.45
Student Financial Aid	48,892,030	14.21	47,276,982	14.27	50,985,296	15.16	52,977,234	15.77	55,420,206	16.48
Mandatory Transfers	3,173,309	0.92	3,168,921	0.96	3,110,651	0.93	3,128,861	0.93	6,663,530	1.98
Total Educational and General	<u>344,044,075</u>	<u>100.00</u>	<u>331,409,779</u>	<u>100.00</u>	<u>336,073,347</u>	<u>100.00</u>	<u>335,928,866</u>	<u>100.00</u>	<u>336,335,026</u>	<u>100.00</u>
Auxiliary Enterprises and Int Service:										
Expenditures	44,312,765		47,848,444		48,707,804		50,598,242		51,708,102	
Mandatory Transfers for Debt Service	6,537,282		8,271,243		12,345,575		12,431,796		15,756,826	
Total Auxiliary Enterprises and Int Service	<u>50,850,047</u>		<u>56,119,687</u>		<u>61,053,379</u>		<u>63,030,038</u>		<u>67,464,928</u>	
<b>TOTAL EXPENDITURES</b>	<u>394,894,122</u>		<u>387,529,466</u>		<u>397,126,726</u>		<u>398,958,904</u>		<u>403,799,954</u>	
<b>REVENUES OVER/(UNDER) EXPENDITURES</b>	<u>\$ 21,180,735</u>		<u>\$ 4,381,094</u>		<u>\$ 16,525,546</u>		<u>\$ 10,862,505</u>		<u>\$ 17,358,784</u>	

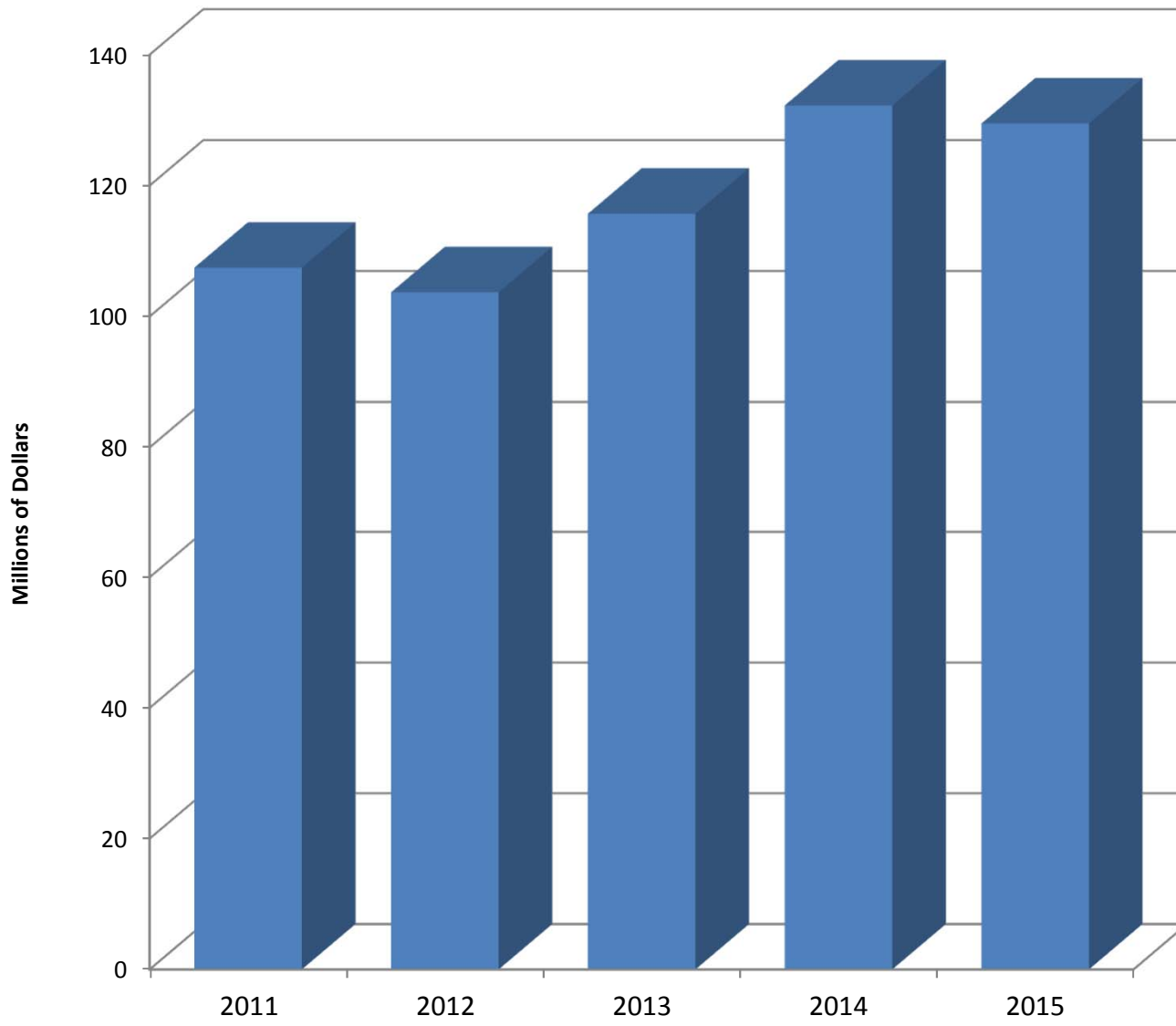
The University of North Carolina at Greensboro (Excluding Foundations)  
**CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES**  
 June 30, 2011 - 2015



Year	Current Unrestricted	Current Restricted	Total
2011	\$ 59,683,527	\$ 25,082,874	\$ 84,766,401
2012	\$ 60,898,307	\$ 25,722,483	\$ 86,620,790
2013	\$ 68,935,997	\$ 26,583,130	\$ 95,519,127
2014	\$ 62,593,159	\$ 25,388,948	\$ 87,982,107
<b>2015</b>	<b>\$ 52,834,728</b>	<b>\$ 20,325,679</b>	<b>\$ 73,160,407</b>

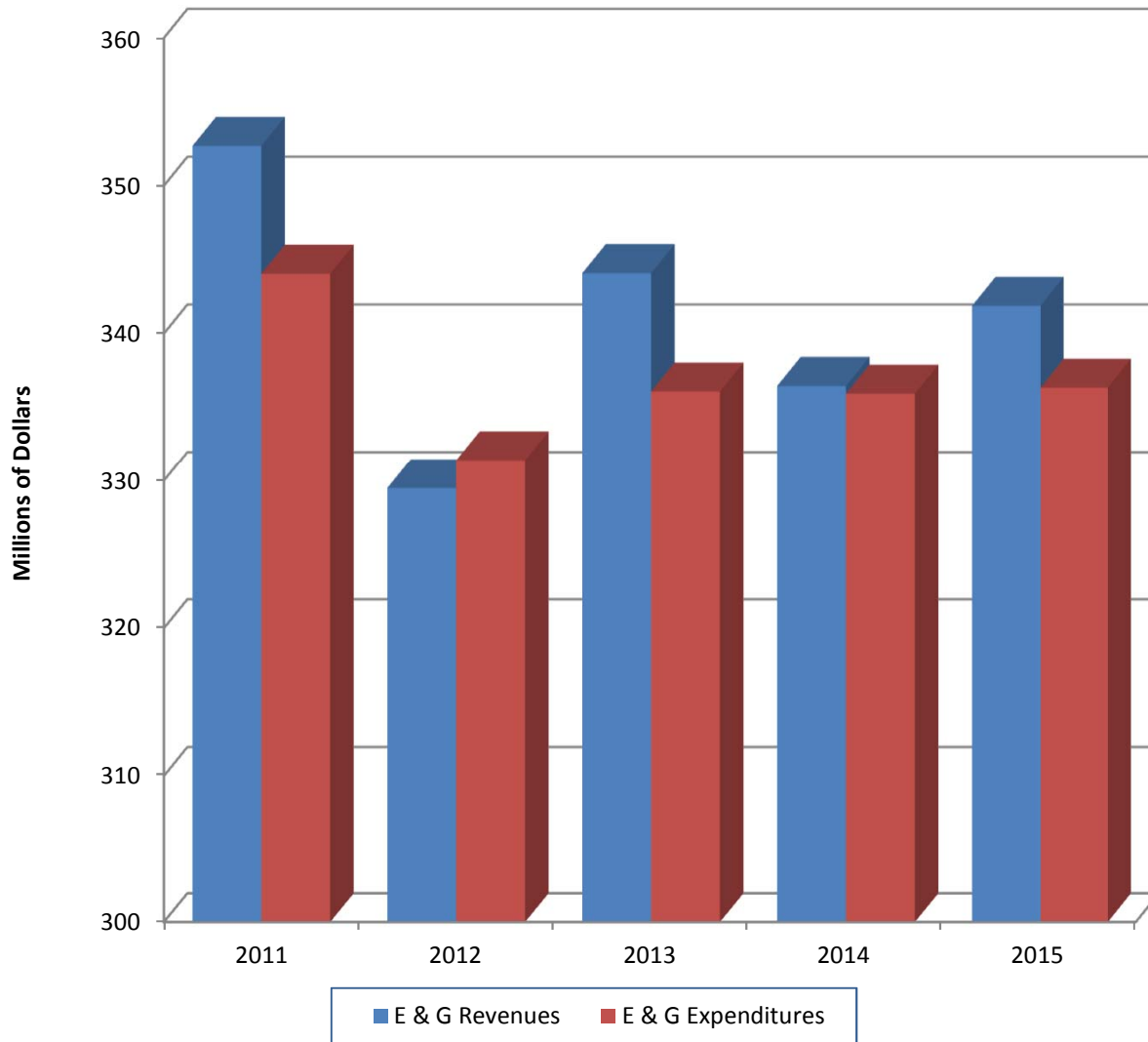


The University of North Carolina at Greensboro (Excluding Foundations)  
**ENDOWMENT ASSETS AT MARKET VALUE**  
June 30, 2011 - 2015



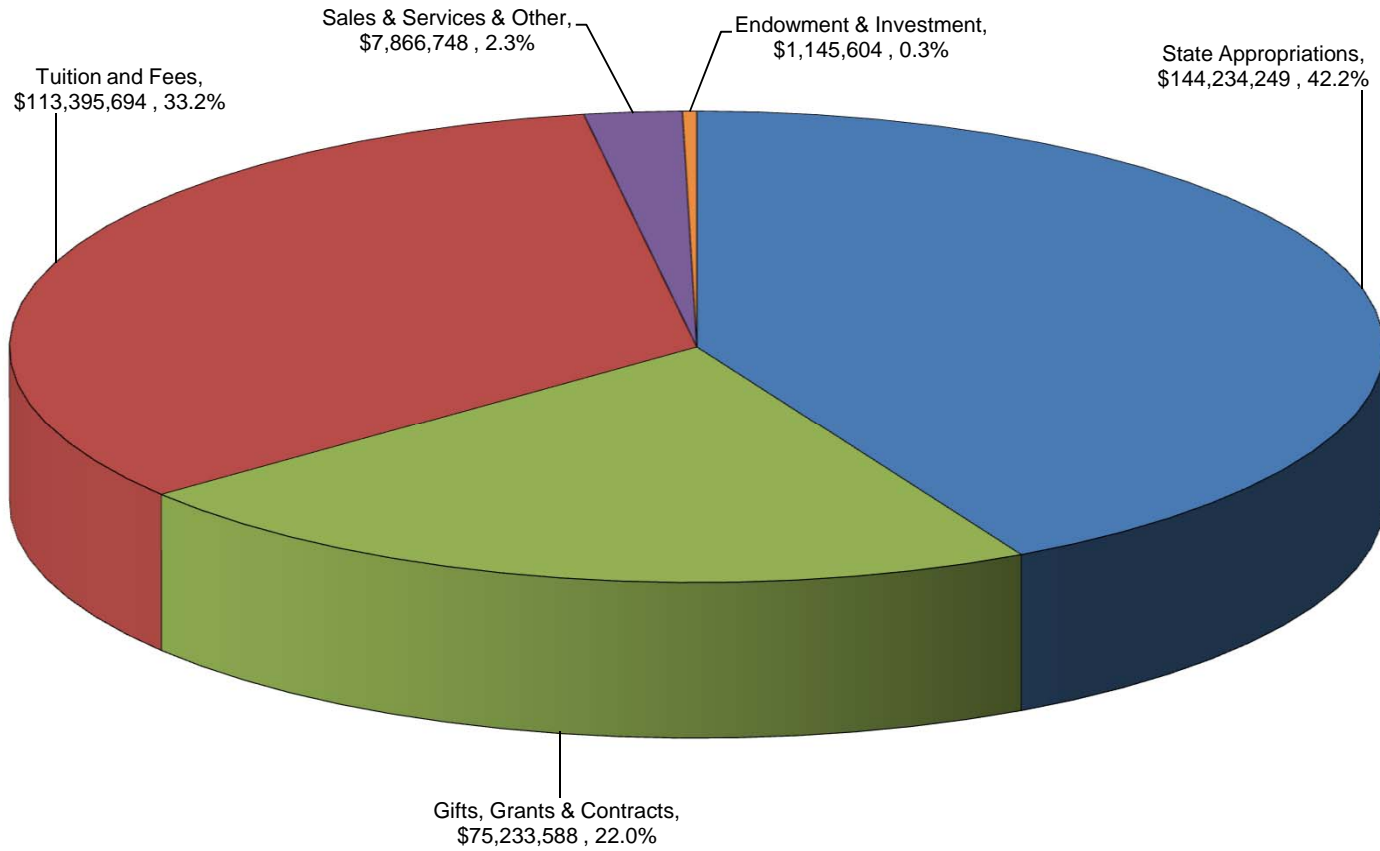
Year	Market Value
2011	\$ 107,460,189
2012	\$ 103,702,923
2013	\$ 115,705,440
2014	\$ 132,242,996
2015	\$ 129,487,684

The University of North Carolina at Greensboro (Excluding Foundations)  
**EDUCATIONAL & GENERAL REVENUES and EXPENDITURES**  
**CASH BASIS**  
 June 30, 2011 - 2015

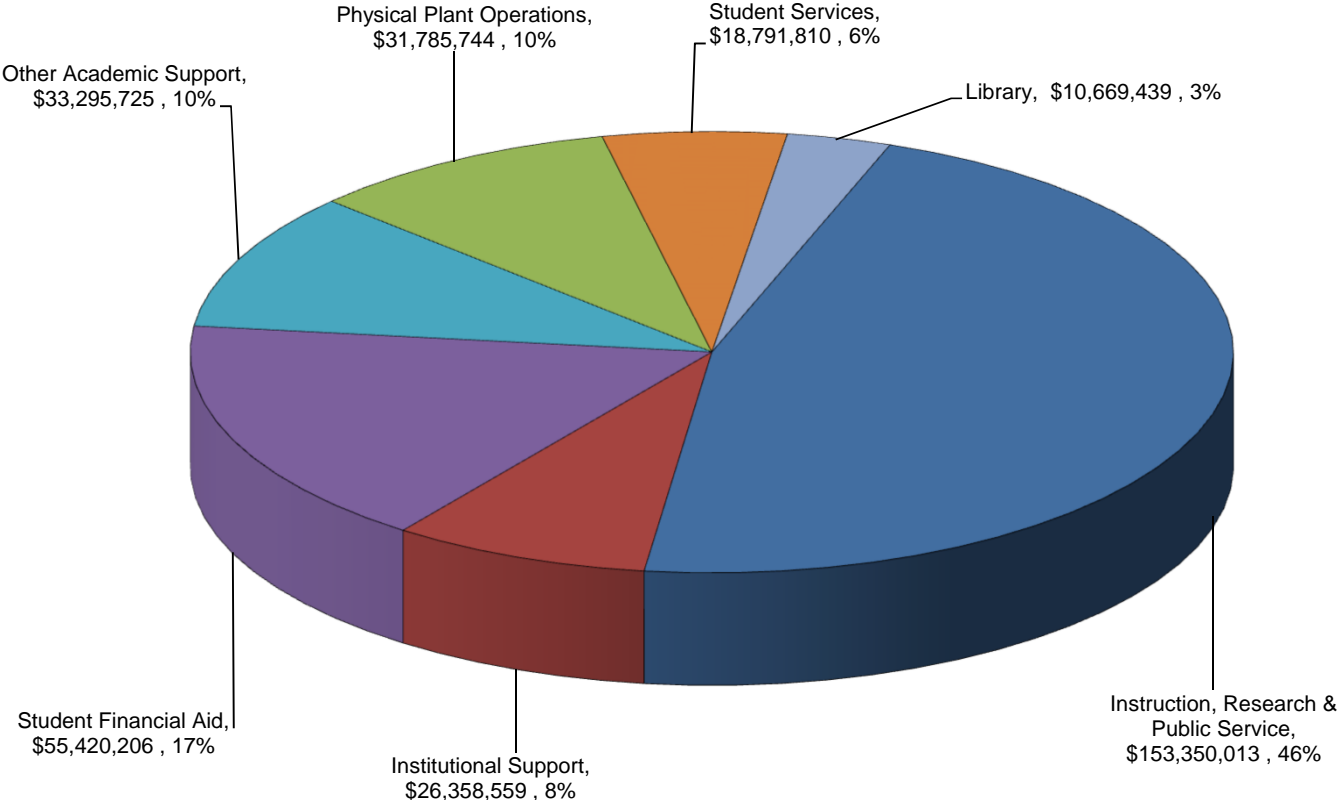


Year	E & G Revenues	E & G Expenditures
2011	\$ 352,696,457	\$ 344,044,075
2012	\$ 329,505,760	\$ 331,409,779
2013	\$ 344,087,535	\$ 336,073,347
2014	\$ 336,453,843	\$ 335,928,866
<b>2015</b>	<b>\$ 341,875,883</b>	<b>\$ 336,335,026</b>

The University of North Carolina at Greensboro (Excluding Foundations)  
**EDUCATIONAL and GENERAL REVENUES**  
**CASH BASIS**  
Year Ended June 30, 2015



The University of North Carolina at Greensboro (Excluding Foundations)  
**EDUCATIONAL & GENERAL EXPENDITURES**  
**CASH BASIS**  
Year Ended June 30, 2015



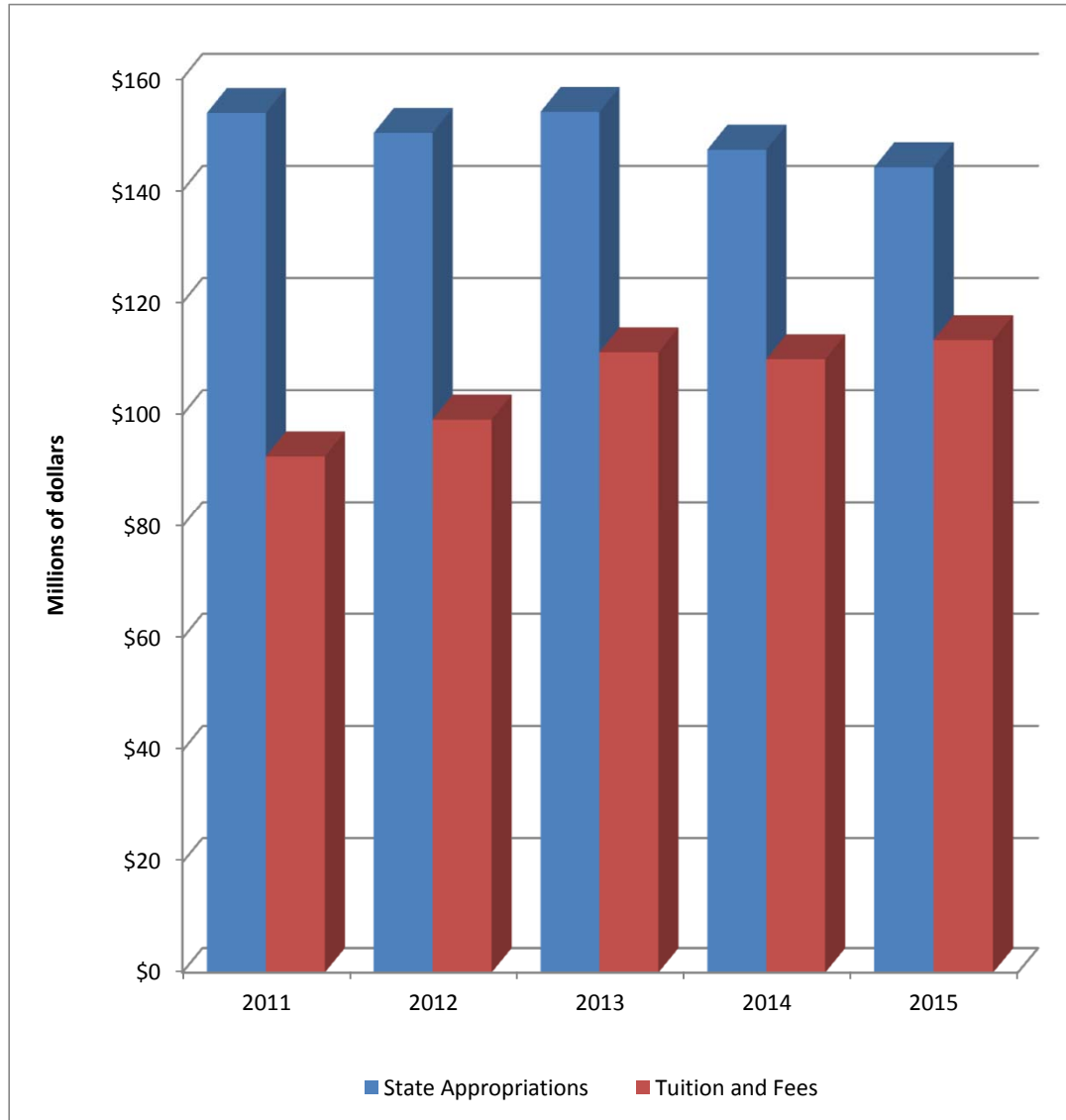
**Note:** Mandatory transfers are excluded

The University of North Carolina at Greensboro (Excluding Foundations)

**STATE APPROPRIATIONS and TUITION & FEES**

**CASH BASIS**

Years Ended June 30, 2011 - 2015

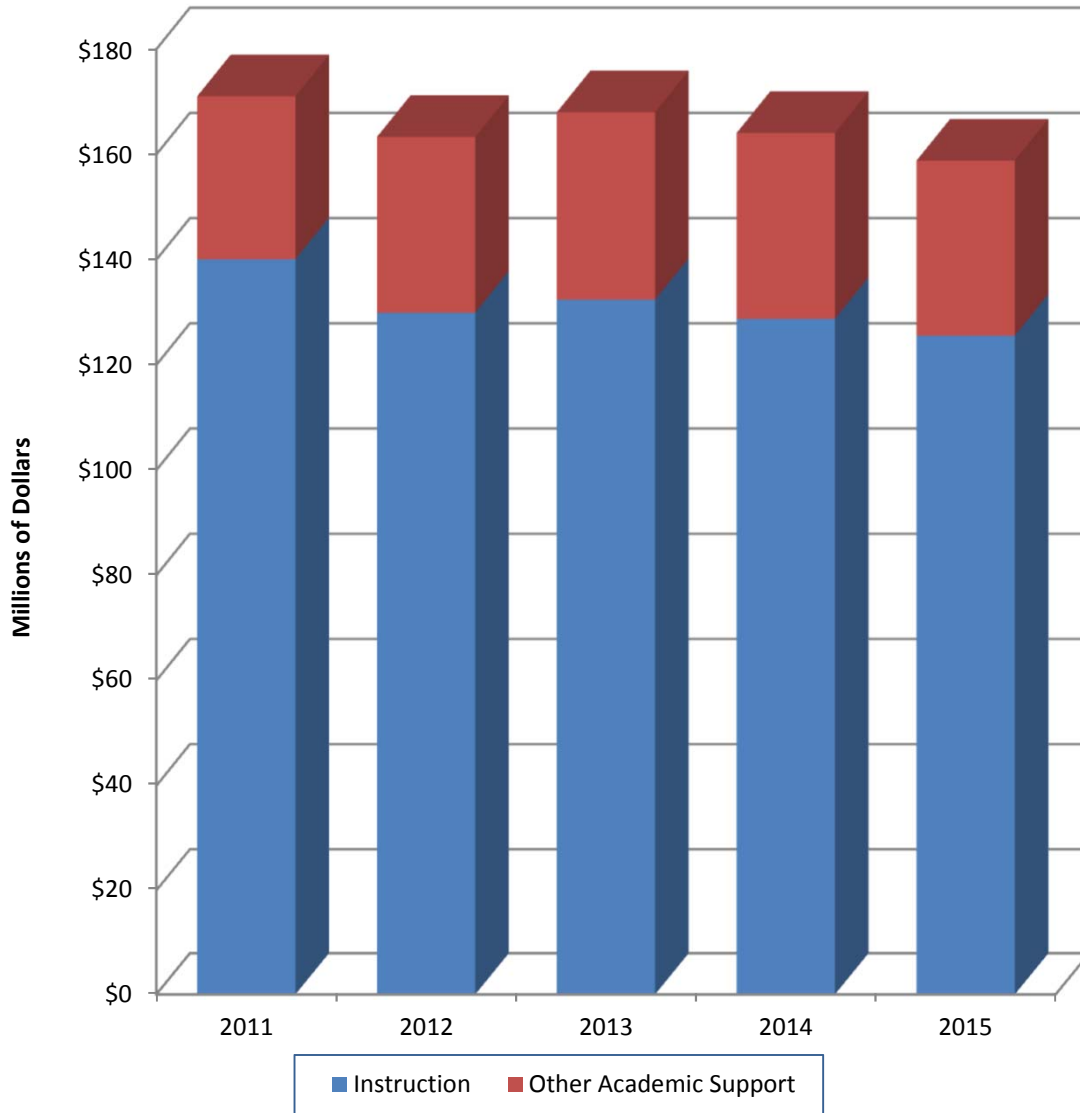


Year	State Appropriations	Tuition and Fees	Total
2011	153,918,851	92,638,493	246,557,344
2012	150,359,030	99,210,319	249,569,349
2013	154,110,667	111,216,209	265,326,876
2014	147,367,243	109,979,482	257,346,725
<b>2015</b>	<b>144,234,249</b>	<b>113,395,694</b>	<b>257,629,943</b>

**Note:** Auxiliary Enterprises student fees are excluded.

The University of North Carolina at Greensboro (Excluding Foundations)  
**INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES**  
**CASH BASIS**

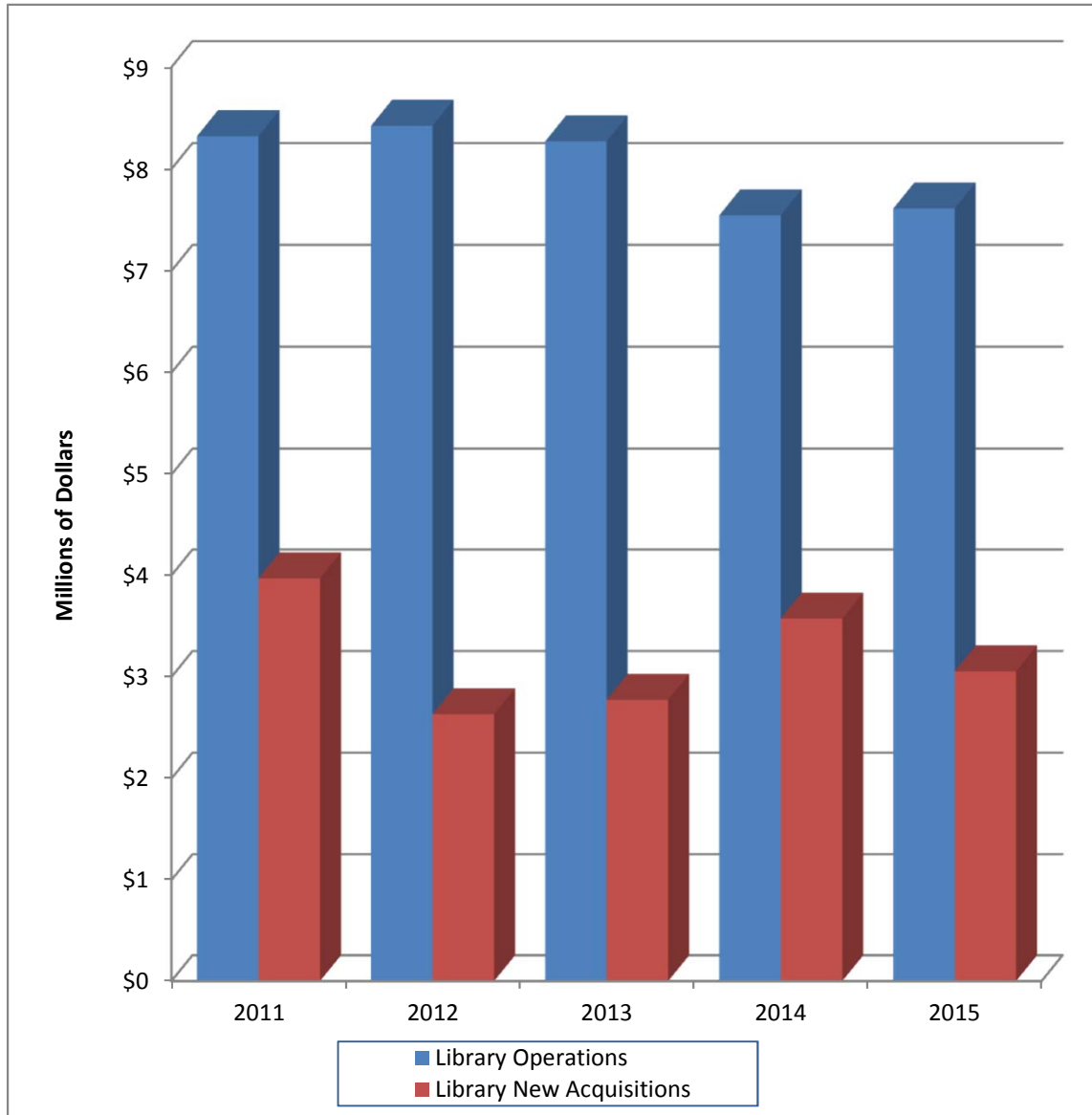
Years Ended June 30, 2011 -2015



Year	Instruction	Other Academic Support	Total
2011	\$ 140,094,687	\$30,978,051	\$ 171,072,738
2012	\$ 129,923,784	\$33,424,568	\$ 163,348,352
2013	\$ 132,396,821	\$35,646,099	\$ 168,042,920
2014	\$ 128,769,925	\$35,341,767	\$ 164,111,692
<b>2015</b>	<b>\$ 125,551,032</b>	<b>\$33,295,725</b>	<b>\$ 158,846,757</b>

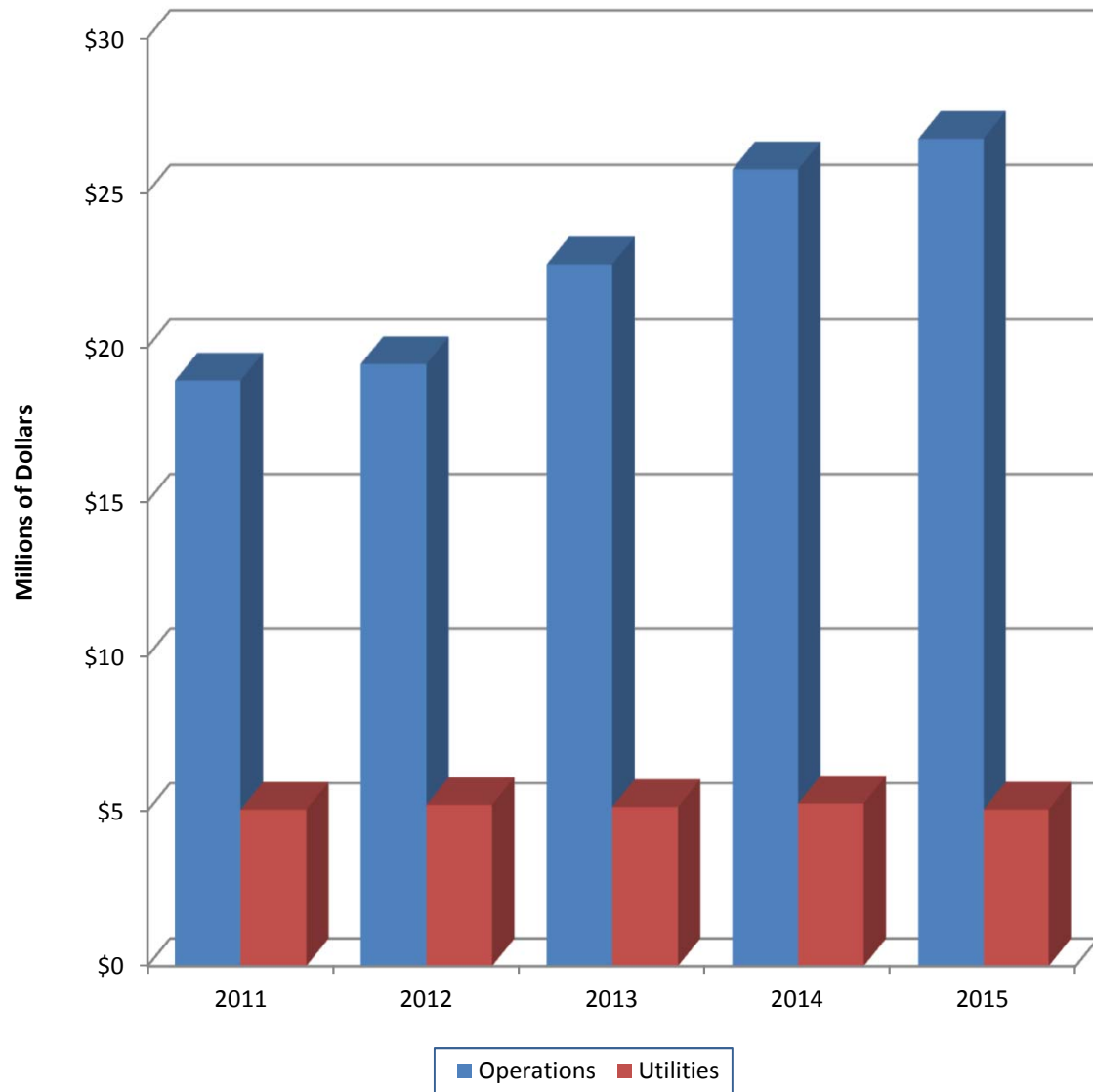
The University of North Carolina at Greensboro (Excluding Foundations)  
**LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES**  
**CASH BASIS**

Years Ended June 30, 2011 - 2015



Year	Library		Total
	Operations	New Acquisitions	
2011	\$ 8,323,017	\$ 3,971,133	\$12,294,150
2012	\$ 8,425,436	\$ 2,634,018	\$11,059,454
2013	\$ 8,272,507	\$ 2,775,060	\$11,047,567
2014	\$ 7,545,556	\$ 3,575,295	\$11,120,851
<b>2015</b>	<b>\$ 7,613,299</b>	<b>\$ 3,056,140</b>	<b>\$10,669,439</b>

The University of North Carolina at Greensboro (Excluding Foundations)  
**UTILITIES and FACILITIES OPERATIONS EXPENDITURES**  
**CASH BASIS**  
 Years Ended June 30, 2011 - 2015

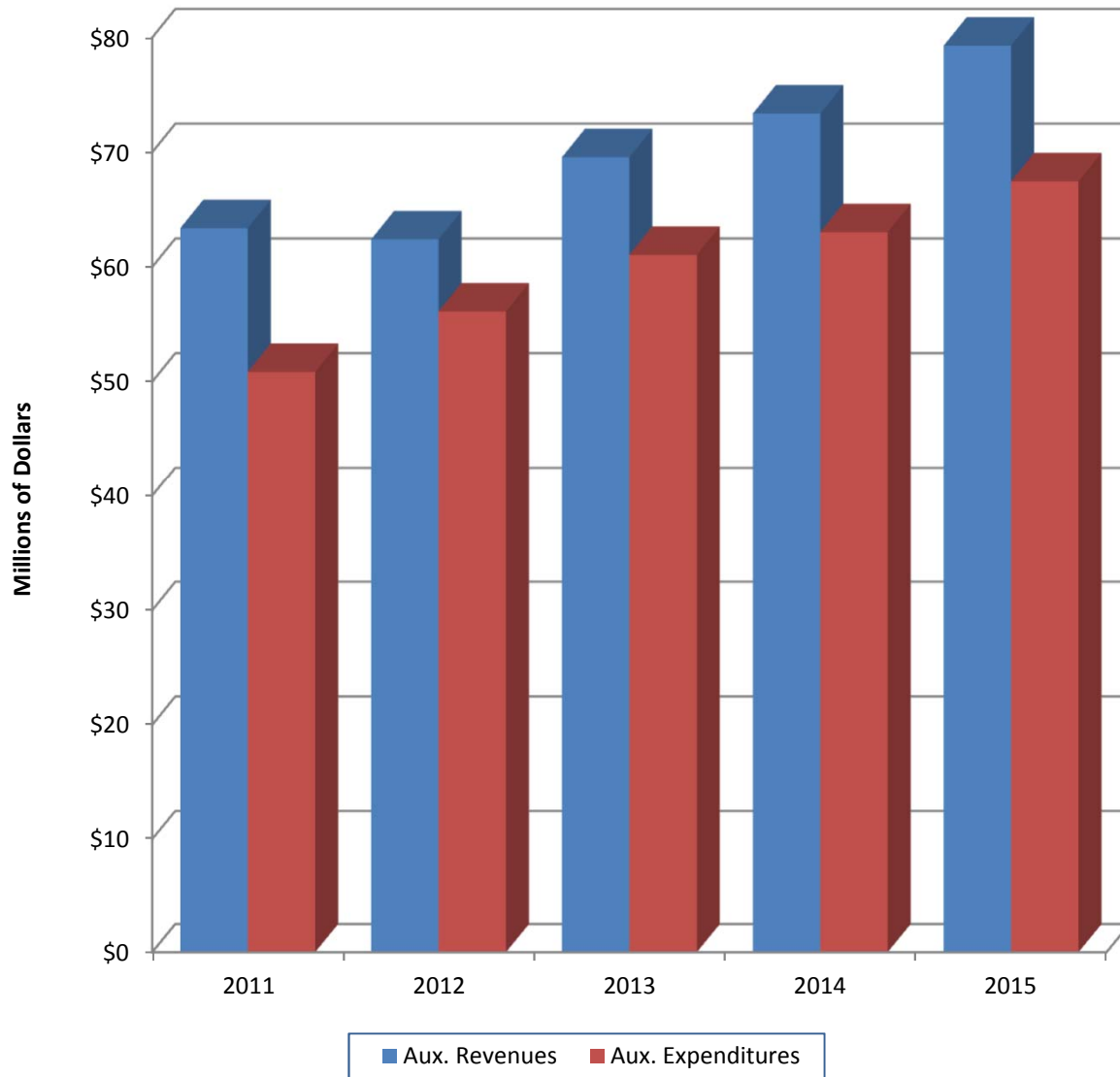


Year	Operations	Utilities	Total
2011	\$ 18,919,154	\$ 5,038,646	\$23,957,800
2012	\$ 19,453,721	\$ 5,196,701	\$24,650,422
2013	\$ 22,677,229	\$ 5,125,445	\$27,802,674
2014	\$ 25,751,661	\$ 5,241,931	\$30,993,592
<b>2015</b>	<b>\$ 26,738,285</b>	<b>\$ 5,047,459</b>	<b>\$31,785,744</b>

Note: Auxiliary Enterprises utilities are excluded



The University of North Carolina at Greensboro (Excluding Foundations)  
**AUXILIARY ENTERPRISES REVENUES and EXPENDITURES**  
**CASH BASIS**  
 June 30, 2011 - 2015



Year	Revenues	Expenditures
2011	\$ 63,378,400	\$ 50,850,047
2012	\$ 62,404,800	\$ 56,119,687
2013	\$ 69,564,737	\$ 61,053,379
2014	\$ 73,367,566	\$ 63,030,038
2015	\$ 79,282,855	\$ 67,464,928

The University of North Carolina at Greensboro  
**BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2012 - 2016

	<b>2011-2012</b>		<b>2012-2013</b>		<b>2013-14</b>		<b>2014-15</b>		<b>2015-16</b>	
	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>
Revenues	\$ 89,544,622	37.3	\$ 88,379,042	36.4	\$ 91,823,282	37.7	\$ 90,986,151	38.2	<b>\$ 90,115,737</b>	<b>38.3</b>
Appropriations	<u>150,359,032</u>	<u>62.7</u>	<u>154,110,668</u>	<u>63.6</u>	<u>151,737,773</u>	<u>62.3</u>	<u>147,360,303</u>	<u>61.8</u>	<b><u>\$ 145,128,884</u></b>	<b><u>61.7</u></b>
Expenditures	<u>\$ 239,903,654</u>	<u>100.0</u>	<u>\$ 242,489,710</u>	<u>100.0</u>	<u>\$ 243,561,055</u>	<u>100.0</u>	<u>\$ 238,346,454</u>	<u>100.0</u>	<b><u>\$ 235,244,621</u></b>	<b><u>100.0</u></b>

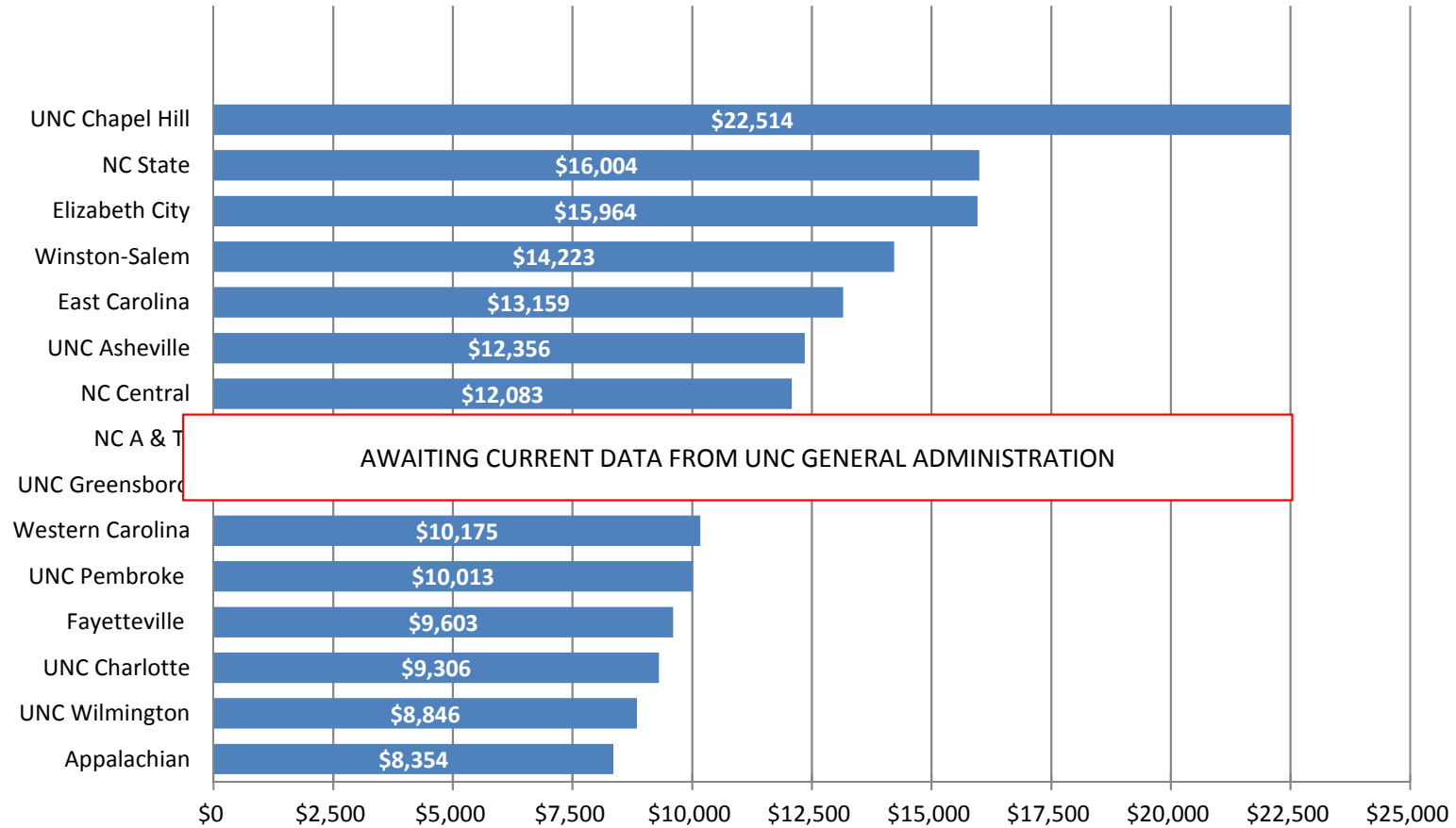
Note: Various Carryforwards have been excluded.

The University of North Carolina at Greensboro  
**BUDGETED REVENUES**  
**BY SOURCE**  
**STATE OPERATING CODE 16040**  
Fiscal Years 2012 - 2016

	<b>2011-2012</b>		<b>2012-2013</b>		<b>2013-2014</b>		<b>2014-2015</b>		<b>2015-2016</b>	
	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
Regular Term Tuition	\$ 74,377,364	83.2	79,785,520	90.2	\$ 83,440,478	90.9	\$ 82,613,479	90.8	\$ 81,859,330	90.8
Summer Term Tuition	4,208,712	4.7	4,208,712	4.8	4,208,712	4.6	4,208,712	4.6	4,208,712	4.7
Non-Credit Extension Instruction Fees	660,515	0.7	660,515	0.7	660,515	0.7	660,515	0.7	660,515	0.7
Utilities Revenues	2,536,129	2.8	2,536,129	2.9	2,786,129	3.0	2,786,129	3.1	2,786,129	3.1
Repairs and Alterations Revenues	235,378	0.3	235,378	0.3	291,378	0.3	291,378	0.3	291,378	0.3
Application Fees	# 917,419	1.0	0	0.0	0	0.0	0	0.0	0	0.0
Library	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1
Education & Tech. and Special Fees	# 5,593,544	6.2	2,295	0.0	0	0.0	0	0.0	0	0.0
Federal C & G Adm Cost Allow	111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1
Other	844,763	0.9	779,695	0.9	265,272	0.3	255,140	0.3	138,875	0.2
<b>Total</b>	<b>\$ 89,544,622</b>	<b>100.0</b>	<b>\$ 88,379,042</b>	<b>100.0</b>	<b>\$ 91,823,282</b>	<b>100.0</b>	<b>\$ 90,986,151</b>	<b>100.0</b>	<b>\$ 90,115,737</b>	<b>100.0</b>
Actual Tuition	73,952,713	99.4	79,956,614	100.2	79,818,786	95.7	82,632,507	100.0	N/A	N/A
Budgeted Tuition	\$ 74,377,364	100.0	\$ 79,785,520	100.0	\$ 83,440,478	100.0	\$ 82,613,479	100.0	\$ 81,859,330	100.0
Over (Under) Realization	\$ (424,651)	(0.6)	\$ 171,094	0.2	\$ (3,621,692)	(4.3)	\$ 19,028	0.0	\$ N/A	N/A
Budgeted Enrollment FTE	15,255		15,270		15,259		14,345		14,515	
Actual Enrollment FTE	15,106		15,013		14,340		14,549		15,072	

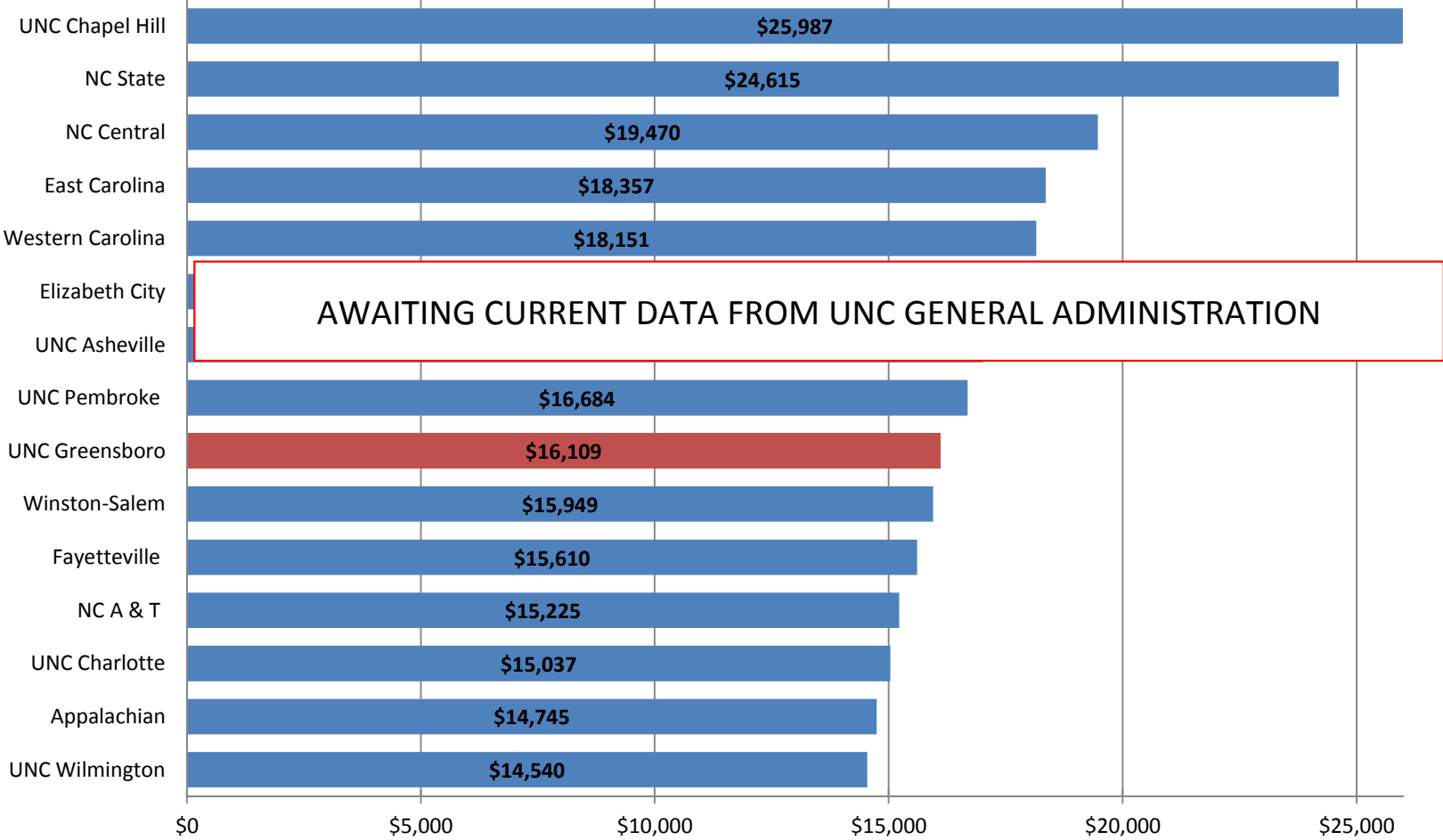
# In Fiscal Year 2012-13, Application Fee and Education & Technology Fee budgets were moved from State Operating Code 16040 to Institutional Trust Funds.

The University of North Carolina  
**BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE**  
 2013-14



Source: UNC General Administration schedule: "Appropriations per Student (FTE), Fy 2006-07 to FY 2013-14" dated February 19, 2014.

The University of North Carolina  
**BUDGETED EXPENDITURES PER TOTAL STUDENT FTE**  
 2008-09



Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

The University of North Carolina at Greensboro  
**Base Budget, Expansion and Reductions**  
2014-15 through 2015-16

	<u>Requirements</u>	<u>Receipts</u>	<u>Appropriations</u>	<u>Positions</u>
<b>2014-15 Beginning Base Budget</b>	<b>\$ 228,680,187</b>	<b>\$ 85,248,760</b>	<b>\$ 143,431,427</b>	<b>2,064.13</b>
<b>Continuation Budget Change</b>				
Enrollment Growth	3,570,912	1,266,630	2,304,282	17.07
Building Reserves	-	-	-	-
<b>Total Continuation Budget Change</b>	<b><u>3,570,912</u></b>	<b><u>1,266,630</u></b>	<b><u>2,304,282</u></b>	<b><u>17.07</u></b>
<b>Other</b>				
Budget Reductions	(1,262,151)	-	(1,262,151)	(10.17)
Tuition Differentials	314,067	314,067	-	1.60
Campus Initiated Tuition Increase	3,305,280	3,305,280	-	-
Worker's Compensation Reserve Allocation	264,197	-	264,197	-
Employer Health Insurance and Retirement Increase	348,844	-	348,844	-
Transfer Funds to NC A&T for JSNN	(98,000)	-	(98,000)	-
Other	121,285	(19,000)	140,285	-
<b>Total Other</b>	<b><u>2,993,522</u></b>	<b><u>3,600,347</u></b>	<b><u>(606,825)</u></b>	<b><u>(8.57)</u></b>
<b>Flexibility Changes</b>	-	-	-	21.80
<b>Total 2015-16 Budget</b>	<b><u><u>\$ 235,244,621</u></u></b>	<b><u><u>\$ 90,115,737</u></u></b>	<b><u><u>\$ 145,128,884</u></u></b>	<b><u><u>2,094.43</u></u></b>

**Institutional Budgets:**

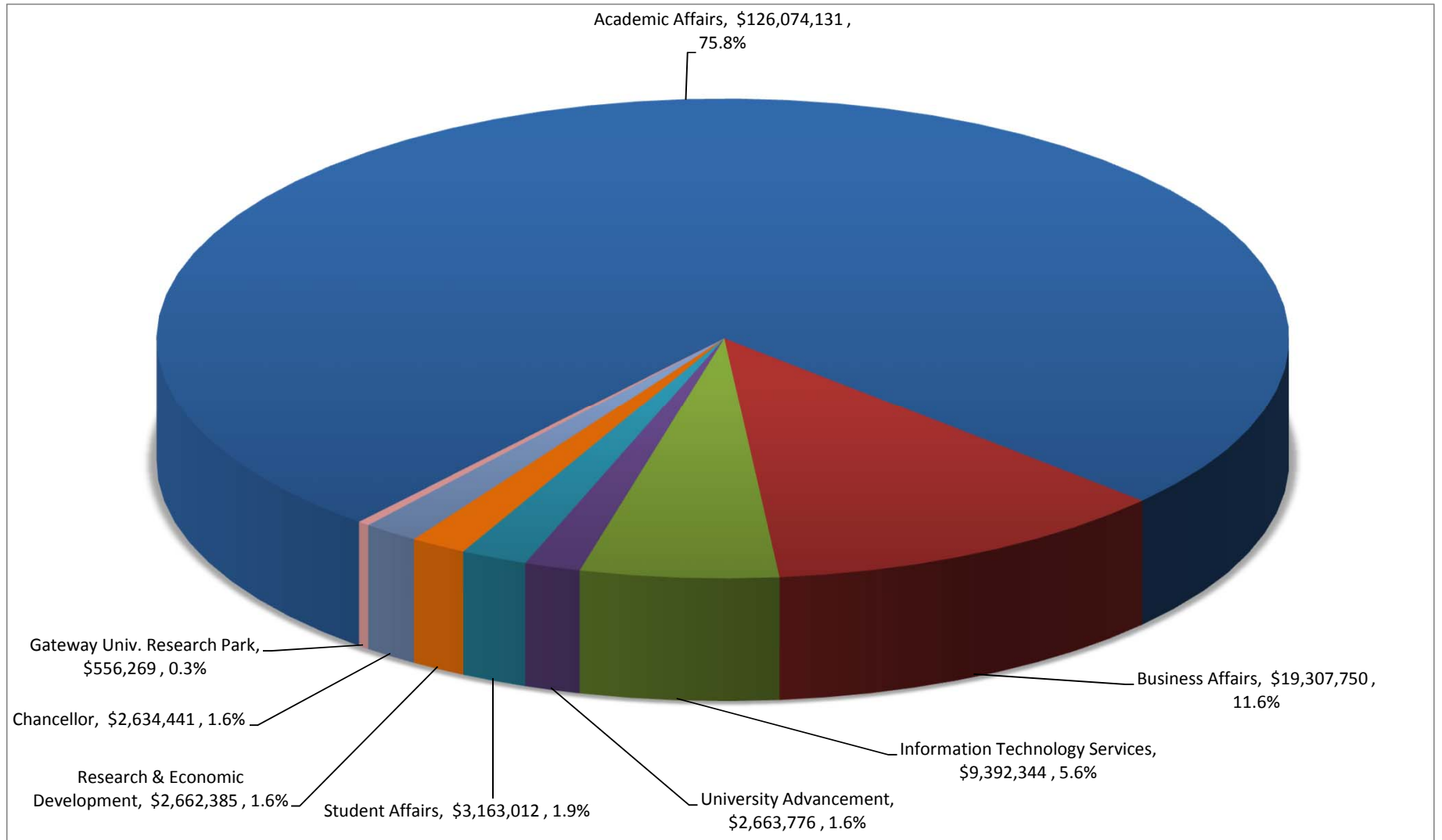
Benefits	\$ 43,621,224
Financial Aid	13,747,646
Tuition Surcharge	450,000
Insurance	70,986
IT Licenses & Maintenance	1,372,907
Utilities	8,607,376
ESCO Debt Service	704,467
Chancellor's Equipment Fund	41,099
Reserve for SPA Salary Increases	130,045
Other	44,763
<b>Total Institutional Budgets:</b>	<b><u>68,790,513</u></b>

**Departmental Budgets:**

	<u>166,454,108</u>
<b>Total 2015-16 Budget</b>	<b><u><u>\$ 235,244,621</u></u></b>

\*1.33 FTE is budgeted in Division 9

The University of North Carolina at Greensboro  
**STATE OPERATING BUDGET 2015-16**  
**SUMMARY BY DIVISION**  
(Excluding Benefits and Other Institutional Budgets)



The University of North Carolina at Greensboro  
**STATE OPERATING BUDGET**  
**SUMMARY BY DIVISION**  
2015 - 2016

<b>Division Name</b>	<b>EPA</b>	<b>SPA</b>	<b>Faculty</b>	<b>Temp Wages</b>	<b>Oth Personnel</b>	<b>Equipment</b>	<b>OTP less Equip</b>	<b>TOTAL</b>
Academic Affairs	\$14,345,570	\$13,571,164	\$84,322,965	\$955,197	\$3,218	\$4,031,610	\$8,844,407	\$126,074,131
Business Affairs	1,950,172	13,966,845		41,652	4,360	393,692	2,951,029	19,307,750
Information Technology And Planning	1,393,638	7,112,141			24,103	606,581	255,881	9,392,344
University Advancement	1,332,387	1,066,461		48,000	9,000	5,000	202,928	2,663,776
Student Affairs	2,042,607	703,660		45,731		21,548	349,466	3,163,012
Research & Economic Development	677,873	71,541	1,021,089	2,688	1,195		887,999	2,662,385
Chancellor	1,492,311	903,562			4,012	5,000	229,556	2,634,441
Gateway University Research Park		86,318					469,951	556,269
<b>TOTAL</b>	<b>\$23,234,558</b>	<b>\$37,481,692</b>	<b>\$85,344,054</b>	<b>\$1,093,268</b>	<b>\$45,888</b>	<b>\$5,063,431</b>	<b>\$14,191,217</b>	<b>\$166,454,108</b>



The University of North Carolina at Greensboro  
**BUDGETED EXPENDITURES BY PURPOSE**  
**STATE OPERATING CODE 16040**

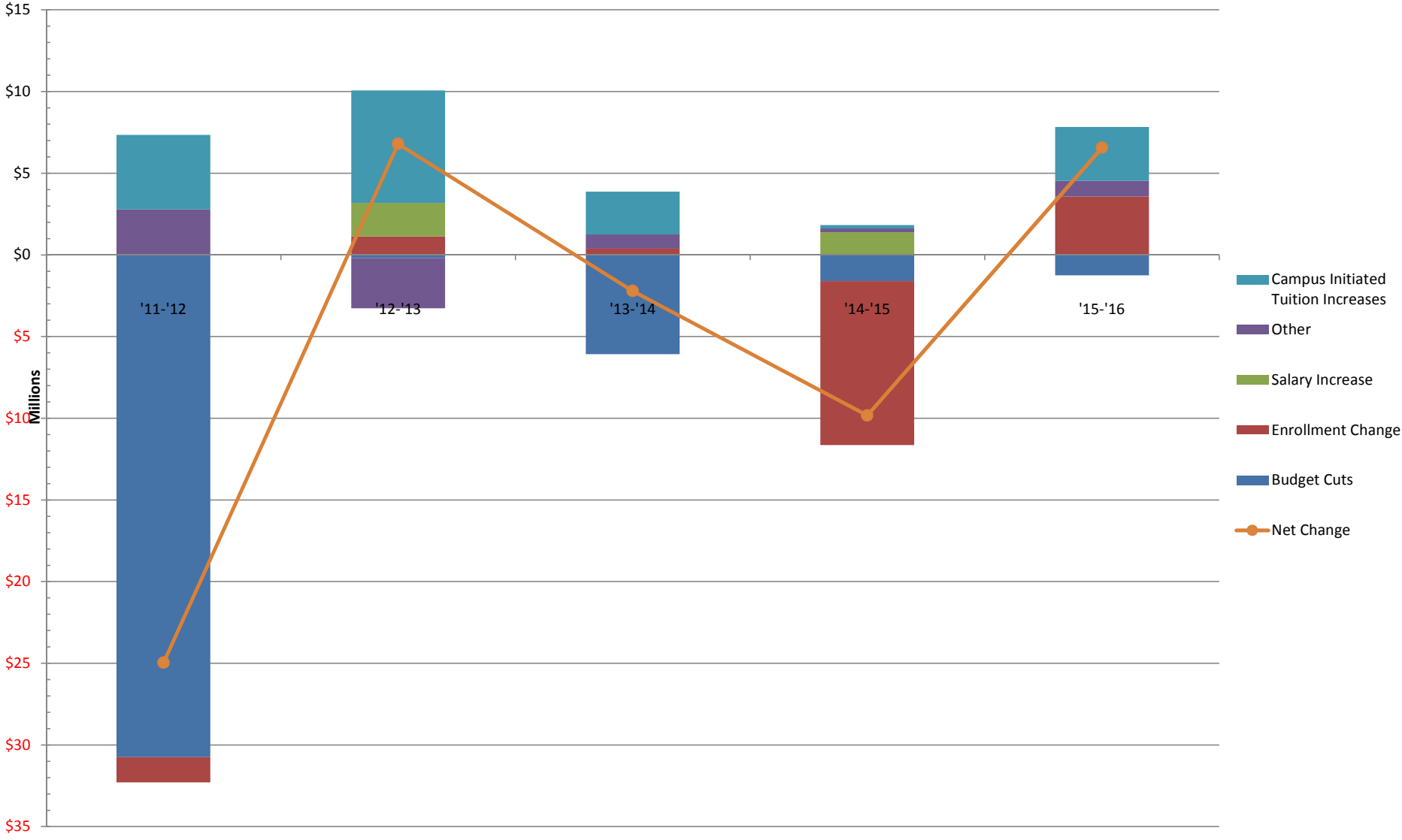
Fiscal Years 2012 - 2016

	<b>2011-2012</b>		<b>2012-2013</b>		<b>2013-2014</b>		<b>2014-2015</b>		<b>2015-2016</b>	
	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
101 Regular Term Instruction	\$ 124,974,861	52.1%	\$ 127,412,166	52.5%	\$ 125,991,829	51.8%	\$ 122,343,880	51.3%	\$ 127,349,422	54.1%
102 Summer Term Instruction	4,208,712	1.8%	4,208,712	1.7%	4,208,712	1.7%	4,208,712	1.8%	4,208,712	1.8%
103 Non-Credit Extension Instruction	660,515	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%
151 Libraries	11,044,582	4.6%	11,091,061	4.6%	11,269,682	4.6%	11,087,214	4.7%	10,657,497	4.5%
152 General Academic Support	19,118,332	8.0%	16,031,879	6.6%	15,353,796	6.3%	15,439,650	6.5%	13,900,804	5.9%
160 Student Services	11,942,133	5.0%	13,385,145	5.5%	13,487,633	5.5%	14,300,787	6.0%	14,120,448	6.0%
170 Institutional Support	28,262,254	11.8%	27,055,244	11.2%	24,793,860	10.2%	24,404,921	10.2%	21,706,909	9.2%
180 Physical Plant Operations	27,387,918	11.4%	28,198,797	11.6%	32,413,918	13.3%	30,619,461	12.8%	28,872,518	12.3%
230 Student Financial Aid	12,304,347	5.1%	14,446,191	6.0%	15,381,110	6.3%	15,281,314	6.4%	13,767,796	5.9%
<b>TOTAL</b>	<b>\$ 239,903,654</b>	<b>100.0%</b>	<b>\$ 242,489,710</b>	<b>100.0%</b>	<b>\$ 243,561,055</b>	<b>100.1%</b>	<b>\$ 238,346,454</b>	<b>100.0%</b>	<b>\$ 235,244,621</b>	<b>100.0%</b>

The University of North Carolina at Greensboro  
**BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2012 - 2016

	Revised Budget at June 30th								Original Budget	
	2011-2012		2012-2013		2013-2014		2014-2015		2015-2016	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EPA Academic Salaries	\$ 81,138,328	33.8%	\$ 82,403,771	33.9%	\$ 83,157,087	34.1%	\$ 79,984,933	33.6%	\$ 85,344,054	36.3%
EPA Regular Salaries	22,158,540	9.2%	23,562,196	9.7%	23,152,772	9.5%	22,455,705	9.4%	23,234,558	9.9%
SPA Regular Salaries	37,091,855	15.5%	37,020,192	15.3%	37,850,920	15.5%	35,734,903	15.0%	37,481,692	15.9%
Employee Benefits	38,279,438	16.0%	39,278,923	16.2%	41,521,690	17.0%	41,771,139	17.5%	43,621,224	18.5%
Other Personnel	4,582,034	1.9%	2,490,296	1.0%	2,173,883	0.9%	2,360,866	1.0%	1,139,156	0.5%
Total Personnel Compensation	\$ 183,250,195	76.4%	\$ 184,755,378	76.1%	\$ 187,856,352	77.0%	\$ 182,307,546	76.5%	\$ 190,820,684	81.1%
Supplies	5,737,275	2.4%	4,894,760	2.0%	3,866,921	1.6%	3,740,293	1.6%	3,942,634	1.7%
Utilities	7,782,191	3.2%	7,965,272	3.3%	8,096,946	3.3%	8,046,605	3.4%	8,607,376	3.6%
Purchased Contractual Services	5,051,516	2.1%	4,988,054	2.1%	3,644,002	1.5%	5,360,764	2.2%	1,720,439	0.7%
Purchased Services	8,926,871	3.7%	11,133,387	4.6%	10,511,565	4.3%	9,440,206	4.0%	7,948,945	3.4%
General Travel	1,812,200	0.8%	1,839,412	0.8%	1,510,976	0.6%	1,409,078	0.6%	887,394	0.4%
Other Operating	1,284,494	0.5%	1,479,801	0.6%	1,370,021	0.6%	1,420,444	0.6%	863,416	0.4%
Academic Services	193,418	0.1%	135,002	0.1%	153,215	0.1%	159,181	0.1%	127,669	0.1%
Library Books and Journals	3,198,292	1.3%	3,306,118	1.4%	4,131,175	1.7%	3,603,660	1.5%	3,434,912	1.5%
Property, Plant & Equipment	7,798,791	3.3%	5,538,238	2.3%	4,350,854	1.8%	6,477,412	2.7%	1,814,231	0.8%
Aids and Grants	12,058,485	5.0%	14,206,733	5.8%	15,141,787	6.3%	15,020,966	6.2%	13,747,646	5.7%
Transfers and Other	2,809,926	1.2%	2,247,555	0.9%	2,927,241	1.2%	1,360,299	0.6%	1,329,275	0.6%
Total Non-Salary	\$ 56,653,459	23.6%	\$ 57,734,332	23.9%	\$ 55,704,703	23.0%	\$ 56,038,908	23.5%	\$ 44,423,937	18.9%
	<b>\$ 239,903,654</b>	<b>100.0%</b>	<b>\$ 242,489,710</b>	<b>100.0%</b>	<b>\$ 243,561,055</b>	<b>100.0%</b>	<b>\$ 238,346,454</b>	<b>100.0%</b>	<b>\$ 235,244,621</b>	<b>100.0%</b>

The University of North Carolina at Greensboro  
**NET CHANGE IN BASE BUDGET**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2012 - 2016



The University of North Carolina at Greensboro  
**NET CHANGE IN BASE BUDGET**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2012 - 2016

	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Enrollment Change	\$ (1,552,387)	\$ 1,119,943	\$ 373,764	\$ (10,041,907)	\$ 3,570,912
Salary Increases	-	2,050,919	-	1,378,468	-
Campus Initiated Tuition Increases	4,561,696	6,895,803	2,627,746	195,069	3,305,280
Budget Cuts	(30,747,102)	(204,676)	(6,079,206)	(1,609,668)	(1,262,151)
Other	<u>2,772,186</u>	<u>(3,066,662)</u>	<u>864,653</u>	<u>240,656</u>	<u>950,393</u>
Total	<u><u>\$ (24,965,607)</u></u>	<u><u>\$ 6,795,327</u></u>	<u><u>\$ (2,213,043)</u></u>	<u><u>\$ (9,837,382)</u></u>	<u><u>\$ 6,564,434</u></u>

The University of North Carolina at Greensboro  
State Operating Budget

**BUDGETED SALARIES and FTE BY DIVISION**

2015-16

Division	EPA Administrative		SPA		Faculty		
	Budget	FTE	Budget	FTE	Budget	FTE	
<b>Academic Affairs:</b>							
Arts & Sciences	\$ 625,390	9.6	7.50	\$ 2,583,338	60.90	\$ 32,302,849	398.46
Business & Economics	1,105,001	13.93		896,275	21.75	10,421,312	92.13
Education	656,425	12.24		524,608	13.53	8,388,529	94.48
Music Theatre Dance	3,898,392	6.36		757,272	17.50	7,028,440	83.04
Nursing	266,833	3.12		568,618	14.00	4,462,831	56.25
Health and Human Sciences	878,692	12.55		1,079,805	27.25	11,199,406	127.66
Graduate Studies	160,862	1.55		670,516	15.00	2,540,734	15.55
Division of Continual Learning	1,152,168	18.85		725,563	16.00	3,294,241	34.84
Provost & Other	5,601,807	138.93		5,765,169	134.80	4,684,623	52.41
<b>Total Academic Affairs</b>	<b>\$ 14,345,570</b>	<b>215.03</b>		<b>\$ 13,571,164</b>	<b>320.73</b>	<b>\$ 84,322,965</b>	<b>954.82</b>
<b>Information Technology and Planning</b>	1,393,638	10.04		7,112,141	95.56		
<b>Total Information Technology &amp; Planning</b>	<b>\$ 1,393,638</b>	<b>10.04</b>		<b>\$ 7,112,141</b>	<b>95.56</b>		
<b>University Advancement</b>	1,332,387	15.14		1,066,461	22.75		
<b>Total University Advancement</b>	<b>\$ 1,332,387</b>	<b>15.14</b>		<b>\$ 1,066,461</b>	<b>22.75</b>		
<b>Student Affairs</b>	2,042,607	34.81		703,660	16.58		
<b>Total Student Affairs</b>	<b>\$ 2,042,607</b>	<b>34.81</b>		<b>\$ 703,660</b>	<b>16.58</b>		
<b>Business Affairs:</b>							
Institutional Support	1,121,276	8.53		3,848,552	80.68		
Physical Plant	828,896	7.00		10,118,293	265.18		
<b>Total Business Affairs</b>	<b>\$ 1,950,172</b>	<b>15.53</b>		<b>\$ 13,966,845</b>	<b>345.86</b>		
<b>Chancellor</b>	1,492,311	10.67		903,562	16.00		
<b>Total Chancellor</b>	<b>\$ 1,492,311</b>	<b>10.67</b>		<b>\$ 903,562</b>	<b>16.00</b>		
<b>Gateway University Research Park</b>				\$ 86,318	2.00		
<b>Research &amp; Economic Development</b>	\$ 677,873	9.66		\$ 71,541	1.25	\$ 1,021,089	6.67
<b>TOTAL OF ALL DIVISIONS</b>	<b>\$ 23,234,558</b>	<b>310.88</b>		<b>\$ 37,481,692</b>	<b>820.73</b>	<b>\$ 85,344,054</b>	<b>961.49</b>

The University of North Carolina at Greensboro  
**SALARY INCREASES**  
for Fiscal Years 2007 - 2016

Year	Faculty				EPA Non-Faculty		SPA			
	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus
2006-07 <sup>(1)</sup>	6.0+1.3		<b>7.30</b>		6.0+1.3		5.50		<b>5.50</b>	
2007-08 <sup>(2)</sup>	4.0 + 1.4 + .6		<b>6.00</b>		4.00		4.00		<b>4.00</b>	
2008-09 <sup>(3)</sup>	3.0 + 2.0		<b>5.00</b>		3.00		Greater of \$1,100/person or 2.75		<b>Greater of \$1,100/person or 2.75</b>	
2009-10 <sup>(4)</sup>	0.00		<b>0.00</b>				0.00		<b>0.00</b>	
2010-11 <sup>(4)</sup>	0.00		<b>0.00</b>				0.00		<b>0.00</b>	
2011-12 <sup>(4)</sup>	0.00		<b>0.00</b>				0.00		<b>0.00</b>	
2012-13 <sup>(5)</sup>	1.20		<b>1.20</b>		1.20	5 days bonus leave	1.20		1.20	5 days bonus leave
2013-14 <sup>(4), (6)</sup>	0.00		<b>0.00</b>			5 days bonus leave	0.00		<b>0.00</b>	5 days bonus leave
2014-15 <sup>(7)</sup>	0.27		<b>0.27</b>		0.27	5 days bonus leave	\$1,000/person		<b>\$1,000/person</b>	5 days bonus leave
2015-16 <sup>(8)</sup>	0.00		0.00	\$750/person	0.00	\$750/person				\$750/person

Note: All amounts in % unless otherwise noted

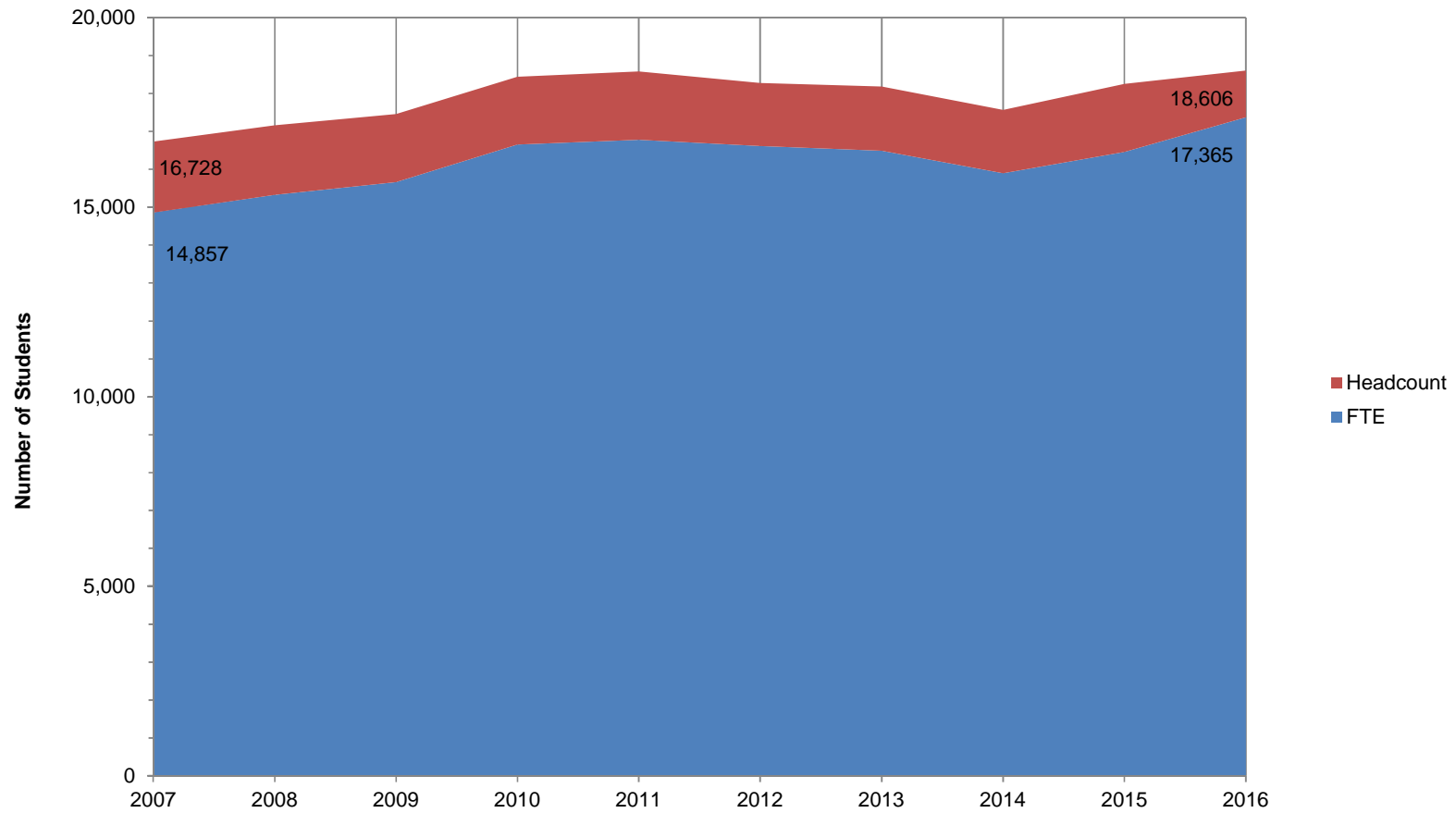
- <sup>(1)</sup> In 2006-07 in addition to the Legislative salary increase funds of 6%, Faculty and Non-Faculty EPA increases (approximately 1.3%) in the amount of \$1,312,911 including benefits were provided by a campus based tuition increase.
- <sup>(2)</sup> In 2007-08, in addition to the Legislative salary increase funds of 4%, the General Assembly also provided Faculty increases of 1.4%. A campus based tuition increase of \$560,629 including benefits (approximately .6%) also was provided.
- <sup>(3)</sup> In 2008-09, a campus based tuition increase of \$683,880 provided Faculty salary increases and benefits of \$683,880 (approximately 2%).
- <sup>(4)</sup> In 2009-10, 2010-11, 2011-12, and 2013-14, no Legislative salary increase funds were available.
- <sup>(5)</sup> In 2012-13, the Legislature granted a 1.2% salary increase across-the-board plus 5 days of bonus leave which must be used by 6/30/2013.
- <sup>(6)</sup> In 2013-14, the Legislature granted 5 days of bonus leave which must be used by 6/30/2014.
- <sup>(7)</sup> In 2014-15, the Legislature granted \$276,634 for EPA salary increases, which equals 0.27% of total EPA salaries. Eligibility was determined by the University. The Legislature granted a \$1,000 salary increase to eligible SPA employees plus 5 additional days of bonus leave without an expiration date.

The University of North Carolina at Greensboro  
**EXPENDITURE BUDGETS BY SOURCE and DIVISION**  
 2015-2016

	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Business Affairs	Chancellor	Gateway	Research & Economic Development	Source Total
State Funds	126,074,131	9,392,344	2,663,776	3,163,012	19,307,750	2,634,441	556,269	2,662,385	166,454,108
	75.8%	5.6%	1.6%	1.9%	11.6%	1.6%	0.3%	1.6%	100.0%
Auxiliary Administration					1,151,631				1,151,631
Student Activities Fees	162,972			4,186,237	1,226,135				5,575,344
Overhead	3,125,354				242,200	116,380	125,000		3,608,934
Unrestricted Gifts and Investment Income	218,127	12,000	350,000		14,000	50,000			644,127
<b>Division Totals</b>	<b>\$129,580,584</b> 72.9%	<b>\$9,404,344</b> 5.3%	<b>\$3,013,776</b> 1.7%	<b>\$7,349,249</b> 4.1%	<b>\$21,941,716</b> 12.4%	<b>\$2,800,821</b> 1.6%	<b>\$681,269</b> 0.4%	<b>\$2,662,385</b> 1.5%	<b>\$177,434,144</b> 100.0%

Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Debt Service, Insurance and O&M reserves are considered institutional and are also excluded.

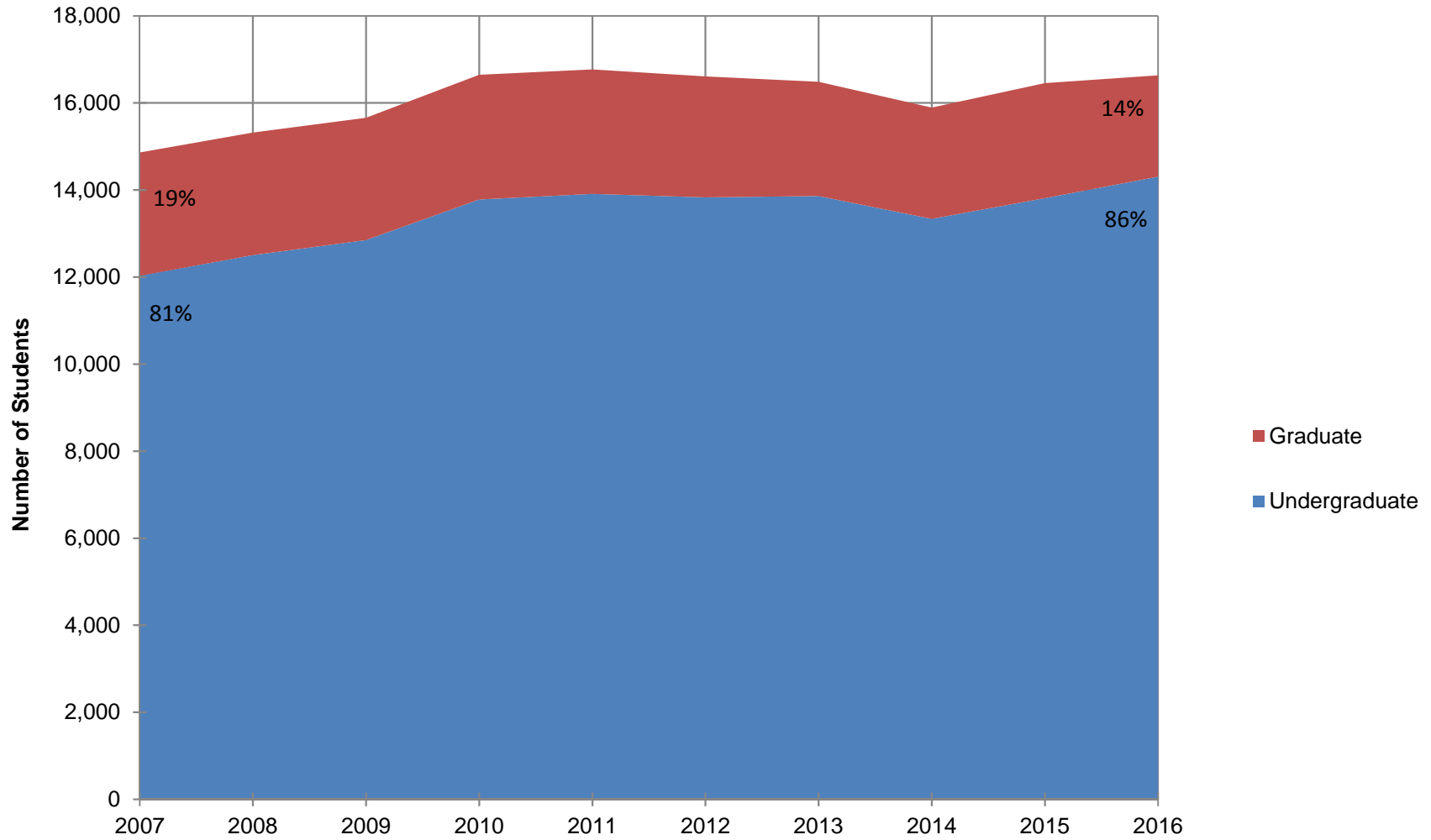
The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS**  
 Years Ended June 30, 2007 - 2016



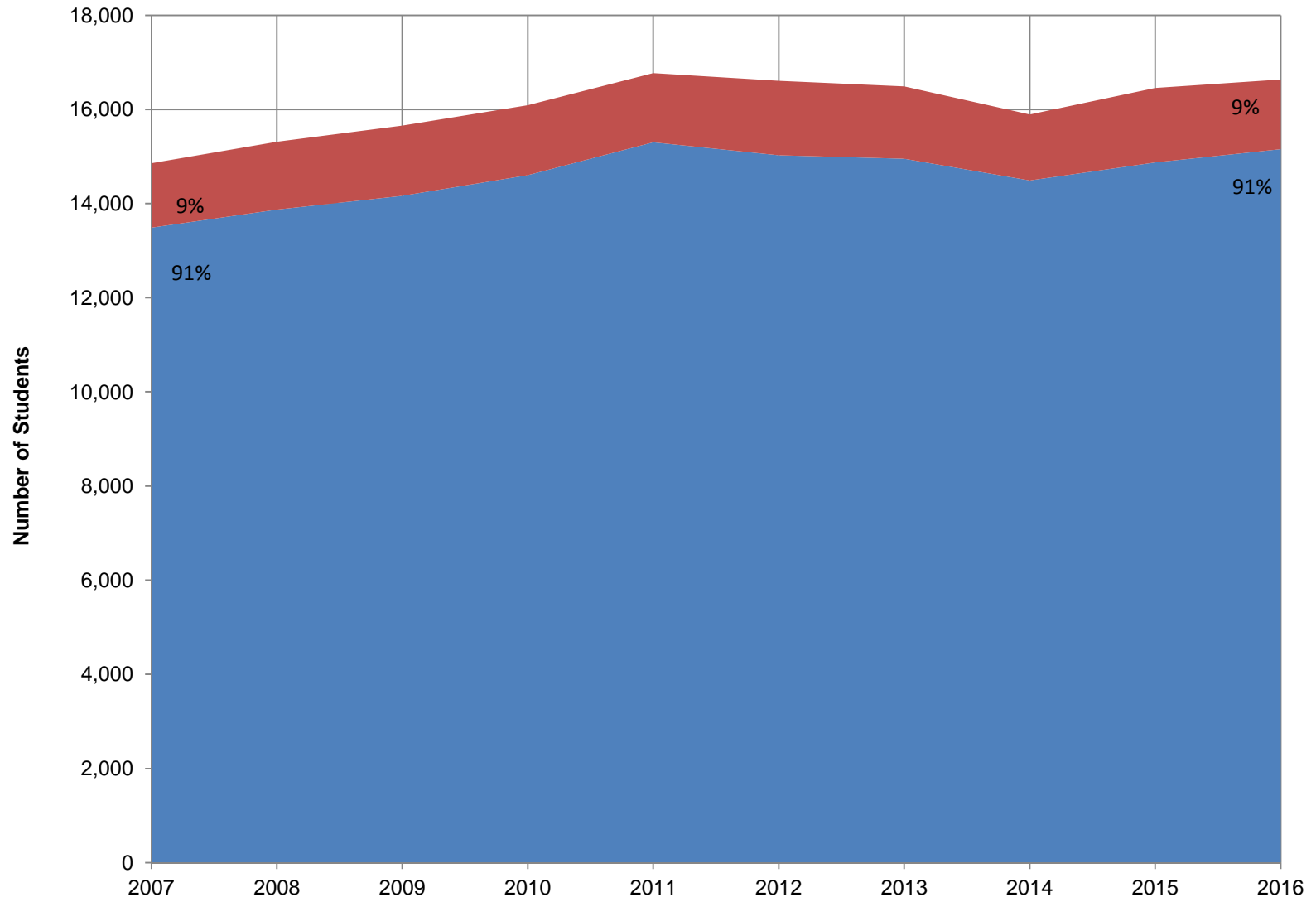
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>Headcount</b>	16,728	17,157	17,456	18,433	18,579	18,274	18,175	17,559	18,246	18,606
<b>FTE</b>	14,857	15,319	15,655	16,645	16,773	16,608	16,486	15,890	16,456	17,365



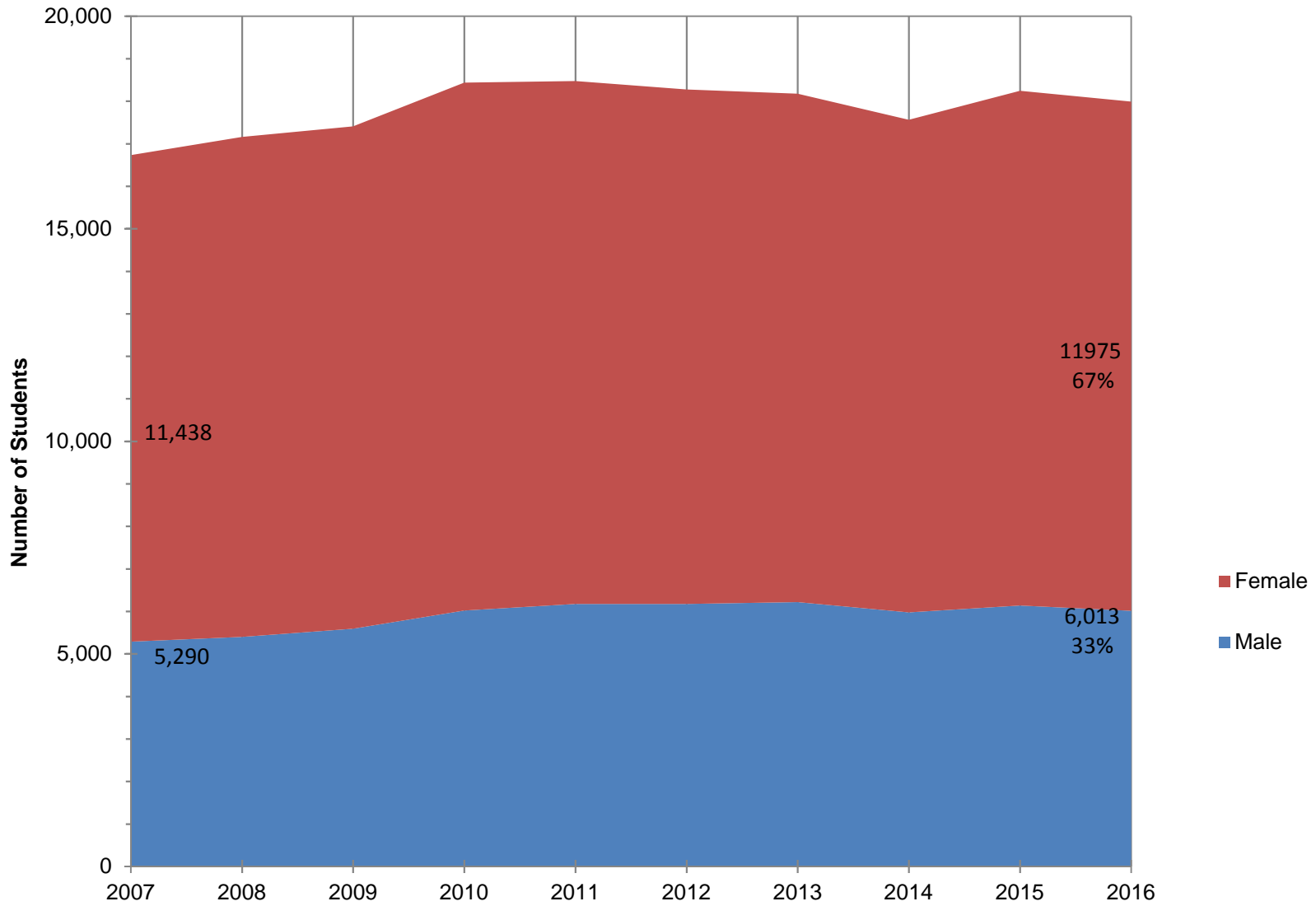
The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS**  
Years Ended June 30, 2007 - 2016



The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS**  
Years Ended June 30, 2007 - 2016



The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - HEADCOUNT BY GENDER - FALL SEMESTERS**  
Years Ended June 30, 2007 - 2016



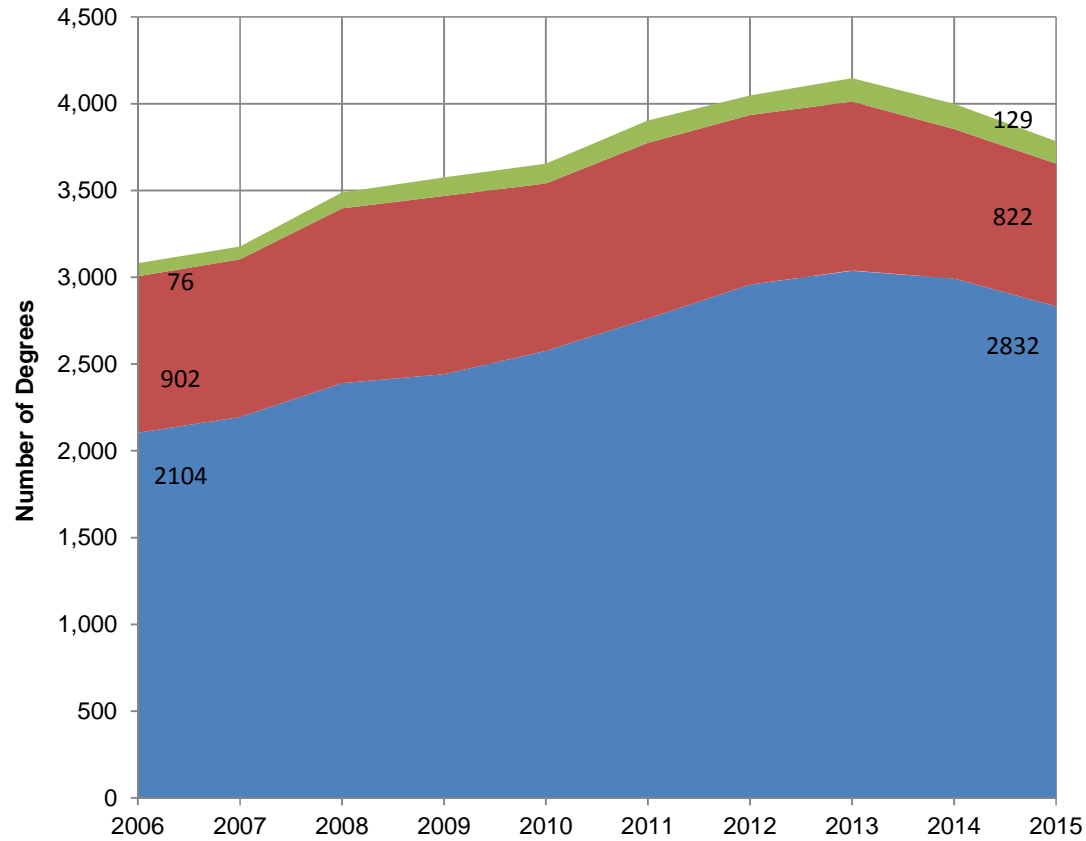
The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA**  
2004-05 through 2015-16

	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
<b>SAT Scores</b>										
Verbal	520	525	517	516	513	514	514	518	522	519
Math	522	515	522	523	517	518	519	523	519	521
<b>Total</b>	<b>1,042</b>	<b>1,040</b>	<b>1,039</b>	<b>1,039</b>	<b>1,030</b>	<b>1,032</b>	<b>1,033</b>	<b>1,041</b>	<b>1,041</b>	<b>1,040</b>
<b>FTE Students by Program (Fall Semester)</b>										
College of Arts & Sciences	5,900	5,972	6,161	6,800	6,686	6,910	6,924	6,581	6,651	6,793
School of Business & Economics	2,311	2,411	2,510	2,532	2,543	2,758	2,851	2,890	3,082	3,336
School of Education	1,776	1,827	1,853	1,881	1,917	1,785	1,489	1,396	1,306	1,221
School of Health & Human Science						3,240	3,185	3,012	3,245	3,336
School of Health & Human Performance †	1,345	1,472	1,574	1,705	1,678					
School of Human Environmental Sciences ‡	1,324	1,377	1,395	1,402	1,428					
School of Music, Theatre, and Dance	542	536	541	550	967	756	835	877	899	965
School of Nursing	1,271	1,322	1,179	1,180	1,161	896	883	883	821	870
Joint School of Nanoscience and Nanoengineering					14	24	32	33	42	44
Undeclared	389	403	415	596	379	337	287	218	410	67
<b>Total</b>	<b>14,857</b>	<b>15,319</b>	<b>15,627</b>	<b>16,645</b>	<b>16,773</b>	<b>16,707</b>	<b>16,486</b>	<b>15,890</b>	<b>16,456</b>	<b>16,632</b>
<b>Student Housing</b>										
Capacity	4,284	4,278	4,251	4,251	4,251	3,890	4,552	4,861	5,075	5,422
Occupancy	4,332	4,198	4,374	4,436	4,280	3,991	4,566	4,765	5,107	5,404
Occupancy Rate (Fall) †	101.1%	98.1%	102.9%	104.4%	100.7%	102.6%	100.3%	98.0%	100.6%	99.7%
Students Residing on Campus	29.2%	27.4%	28.0%	26.7%	25.5%	23.9%	27.7%	30.0%	31.0%	32.5%
<b>Faculty</b>										
Faculty (Total FTE Budgeted Regular Term)	971	1,004	1,062	1,065	1,116	999	1,004	1,005	948	962
Full-Time Faculty (OCR Perm. Staff)	811	839	796	788	838	806	751	777	751	739
No. Holding Doctorates/Terminal Degrees	556	576	653	630	662	596	559	615	609	599
Percentage Tenured	42.4%	39.2%	44.2%	52.4%	51.0%	54.1%	53.7%	54.6%	56.0%	55.0%
Budgeted Student/Budgeted Faculty Ratio	13.8:1	13.8:1	14:1	14:1	14.1:1	15.3:1	15.2:1	15.2:1	15.1:1	15.1:1

† Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

‡ The School of Health and Human Performance and the School of Human Environmental Sciences ceased to exist on July 1, 2011, with most of the departments previously housed in these two schools  
School of Health and Human Sciences

The University of North Carolina at Greensboro  
**DEGREES CONFERRED**  
 Years Ended June 30, 2006 - 2015

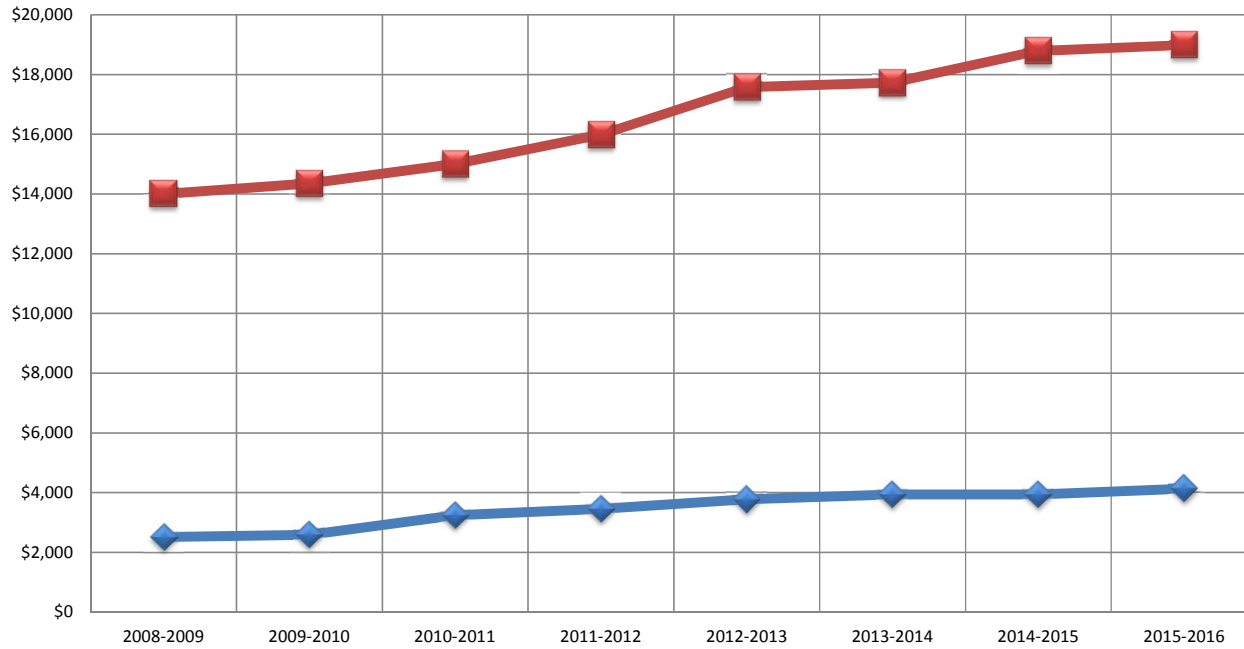


	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Doctoral	76	74	92	107	113	130	113	134	145	129
Masters	902	908	1,007	1,028	965	1,012	977	975	862	822
Baccalaureate	2,104	2,195	2,389	2,441	2,576	2,762	2,958	3,038	2,992	2,832
<b>Total</b>	<b>3,082</b>	<b>3,177</b>	<b>3,488</b>	<b>3,576</b>	<b>3,654</b>	<b>3,904</b>	<b>4,048</b>	<b>4,147</b>	<b>3,999</b>	<b>3,783</b>

The University of North Carolina at Greensboro  
**RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)**  
 Years Ended June 30, 2008 - 2015

	<u>2007-2008</u>	<u>2008-2009</u>	<u>2009-2010</u>	<u>2010-2011</u>	<u>2011-2012</u>	<u>2012-2013</u>	<u>2013-2014</u>	<u>2014-2015</u>	<u>2015-2016</u>
<b>IN-STATE RESIDENTIAL STUDENTS</b>									
Tuition	\$ 2,458	\$ 2,507	\$ 2,590	\$ 3,243	\$ 3,454	\$ 3,779	\$ 3,932	\$ 3,932	\$ 4,129
Graduate Premium	384	392	454	484	515	587	609	659	\$744
Board	2,324	2,324	2,440	2,860	2,860	3,048	2,998	3,297	\$3,442
Room (Double Room)	3,198	3,326	3,392	3,855	3,652	3,652	4,410	6,128	\$6,281
Fees:									
Student Activities	349	359	345	368	373	384	402	390	\$417
Athletic	413	444	461	489	541	589	622	659	\$717
Health Service	218	226	226	252	257	265	273	274	\$284
Educational & Technology	268	276	292	301	330	361	386	392	\$420
Student Facilities	272	272	272	272	381	490	507	707	\$707
Administration Computer Fee	50	50	50	-	-	-	-	-	-
Transportation Fee	-	-	-	47	47	50	53	54	\$58
Registration Fee	12	12	12	12	12	12	12	12	\$12
UNC System Student Government Fee	1	1	1	1	1	1	1	1	\$1
<b>Total Undergraduate</b>	<b>\$ 9,563</b>	<b>\$ 9,797</b>	<b>\$ 10,081</b>	<b>\$ 11,700</b>	<b>\$ 11,908</b>	<b>\$ 12,631</b>	<b>\$ 13,596</b>	<b>\$ 15,846</b>	<b>\$16,468</b>
<b>Total Graduate</b>	<b>\$ 9,947</b>	<b>\$ 10,189</b>	<b>\$ 10,535</b>	<b>\$ 12,184</b>	<b>\$ 12,423</b>	<b>\$ 13,218</b>	<b>\$ 14,205</b>	<b>\$ 16,505</b>	<b>\$ 17,212</b>
<b>OUT-OF-STATE RESIDENTIAL STUDENTS</b>									
Tuition	\$ 13,726	\$ 14,001	\$ 14,351	\$ 15,004	\$ 15,979	\$ 17,577	\$ 17,730	\$ 18,794	\$18,991
Graduate Premium	166	169	173	203	216	238	260	-702.00	-669.00
Board	2,324	2,324	2,440	2,860	2,860	2,912	2,998	3,297	3,442
Room (Double Room)	3,198	3,326	3,392	3,855	3,652	3,652	4,410	6,128	6,281
Fees:									
Student Activities	349	359	345	368	373	384	402	390	417
Athletic	413	444	461	489	541	589	622	659	717
Health Service	218	226	226	252	257	265	273	274	284
Educational & Technology	268	276	292	301	330	361	386	392	420
Student Facilities	272	272	272	272	381	490	507	707	707
Administration Computer Fee	50	50	50	-	-	-	-	-	-
Transportation Fee	-	-	-	47	47	50	53	54	58
Registration Fee	12	12	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1	1	1
<b>Total Undergraduate</b>	<b>\$ 20,831</b>	<b>\$ 21,291</b>	<b>\$ 21,842</b>	<b>\$ 23,461</b>	<b>\$ 24,433</b>	<b>\$ 26,293</b>	<b>\$ 27,394</b>	<b>\$ 30,708</b>	<b>\$31,330</b>
<b>Total Graduate</b>	<b>\$ 20,997</b>	<b>\$ 21,460</b>	<b>\$ 22,015</b>	<b>\$ 23,664</b>	<b>\$ 24,649</b>	<b>\$ 26,531</b>	<b>\$ 27,654</b>	<b>\$ 30,006</b>	<b>\$30,661</b>

The University of North Carolina at Greensboro  
**IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION**  
 Academic Years 2010 - 2016

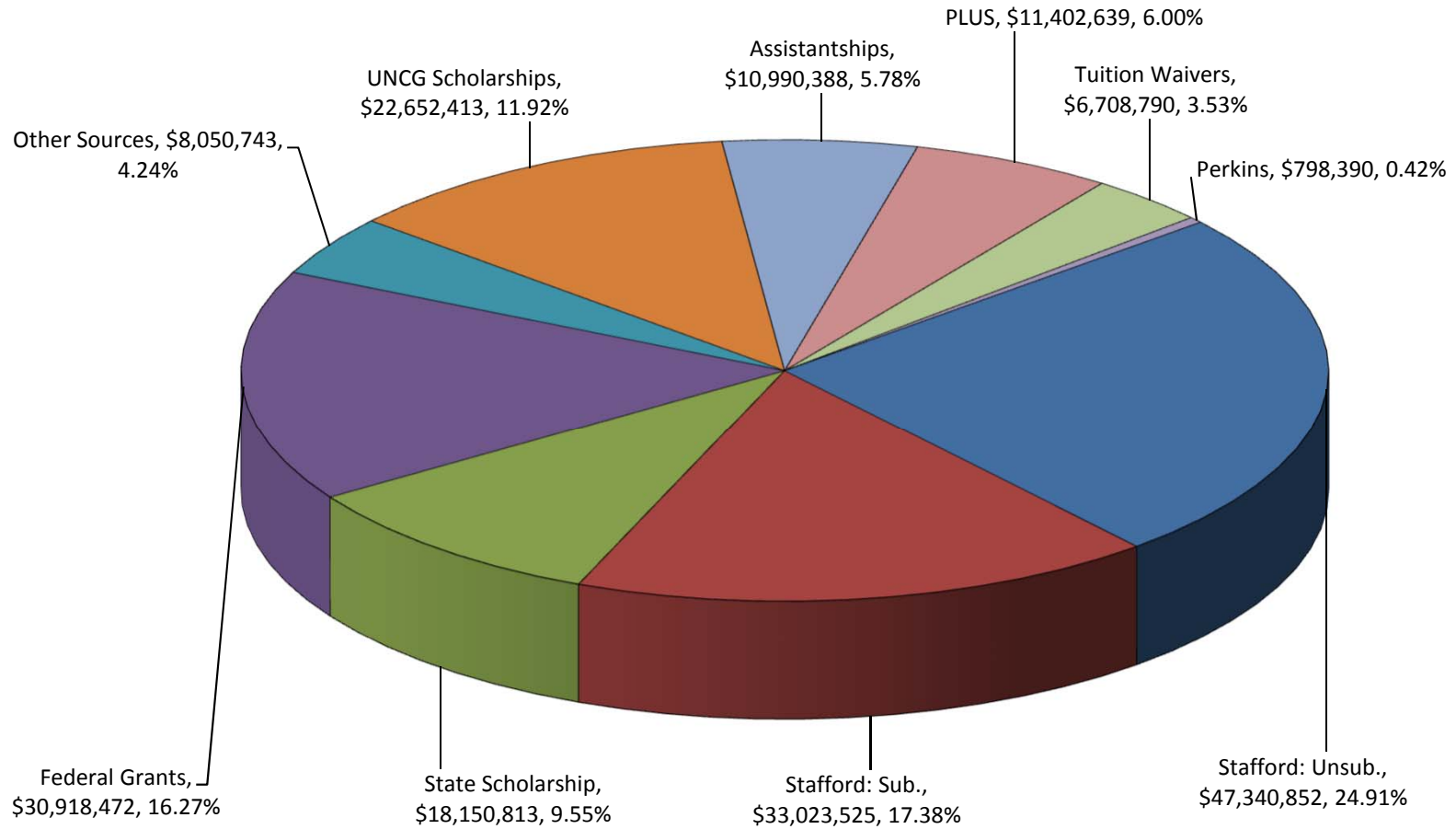


	In-State	Out-of-State
2008-2009	\$2,507	\$14,001
2009-2010	\$2,590	\$14,351
2010-2011	\$3,243	\$15,004
2011-2012	\$3,454	\$15,979
2012-2013	\$3,779	\$17,577
2013-2014	\$3,932	\$17,730
2014-2015	\$3,932	\$18,794
<b>2015-2016</b>	<b>\$4,129</b>	<b>\$18,991</b>

The University of North Carolina at Greensboro

**FINANCIAL AID  
SOURCES OF FUNDING**

Year Ended June 30, 2015





The University of North Carolina at Greensboro  
**FINANCIAL AID AWARDS**  
Year Ended June 30, 2015

Source	Funding	No. Awards
Federal Grants	\$ 30,918,472	7,329
Federal Loans		
Perkins	798,390	231
PLUS	11,402,639	1,149
Stafford: Subsidized	33,023,525	8,132
Stafford: Unsubsidized	47,340,852	9,545
	92,565,406	19,057
State Scholarship	18,150,813	6,721
Tuition Waivers	6,708,790 $\Delta$	2,026
Assistantships	10,990,388 $\infty$	1,130
Institutional, Gift, Endowment & Other Support	13,401,323	7,511
UNCG Scholarships	9,251,090	2,968
Other	8,050,743	1,533
<b>Total</b>	<b>\$ 190,037,025</b>	<b>48,275</b>

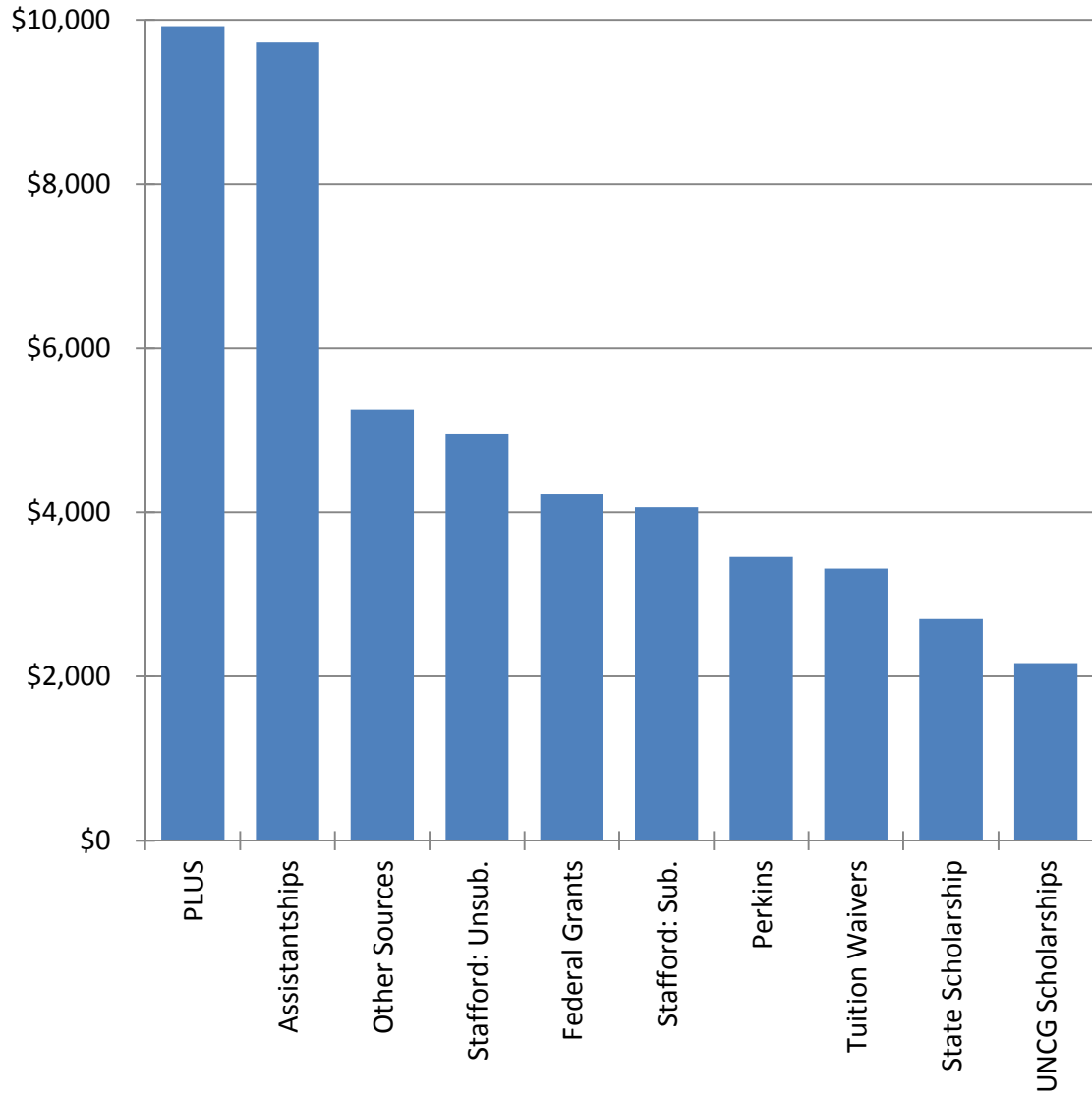
Source: Financial Aid Office Statistical Summary unless otherwise noted

$\Delta$  Source: Cashiers & Student Accounts Office

$\infty$  Source: Graduate School (excludes UNC Campus Scholarship & American Indian - see D-4)

Note: Federal Work Study is excluded from this analysis.

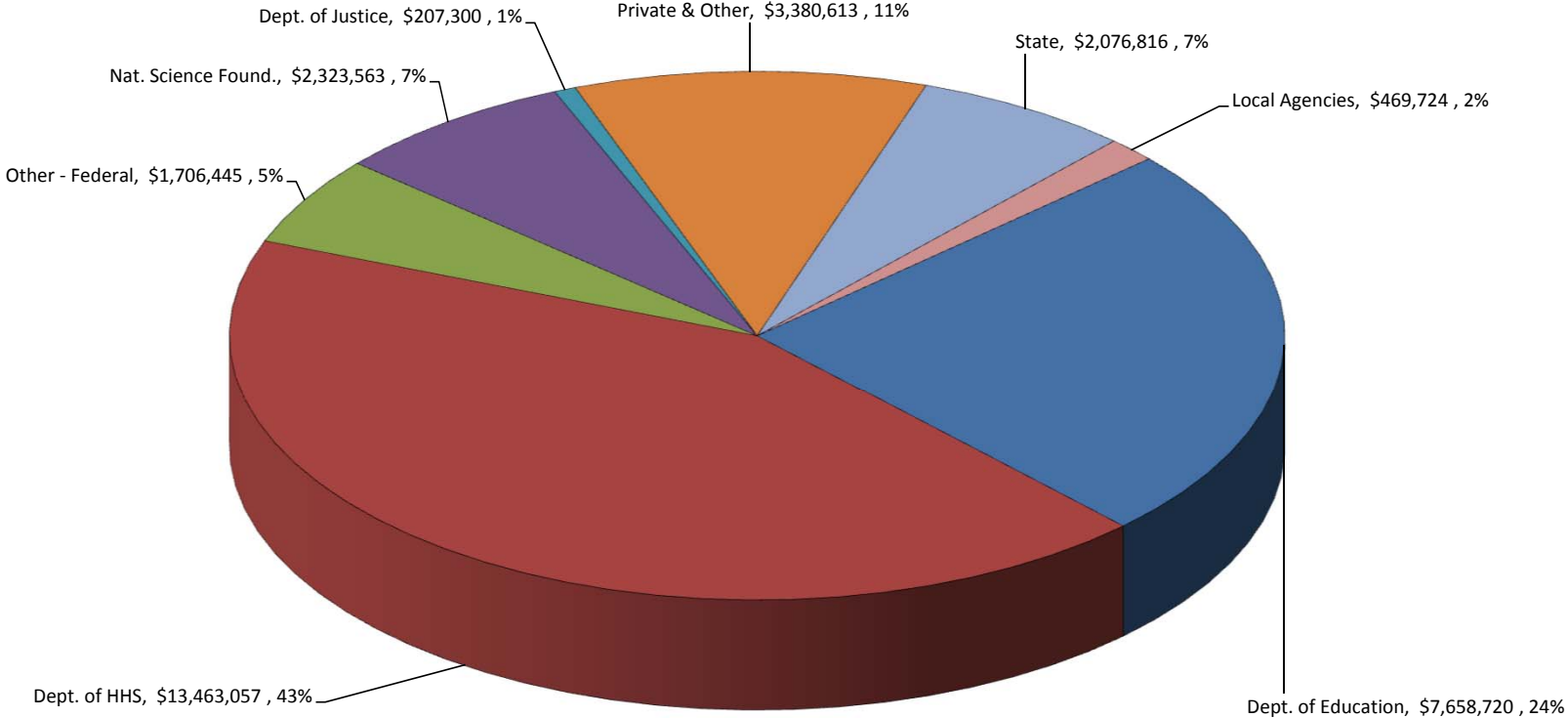
The University of North Carolina at Greensboro  
**AVERAGE FINANCIAL AID AWARD**  
Year Ended June 30, 2015



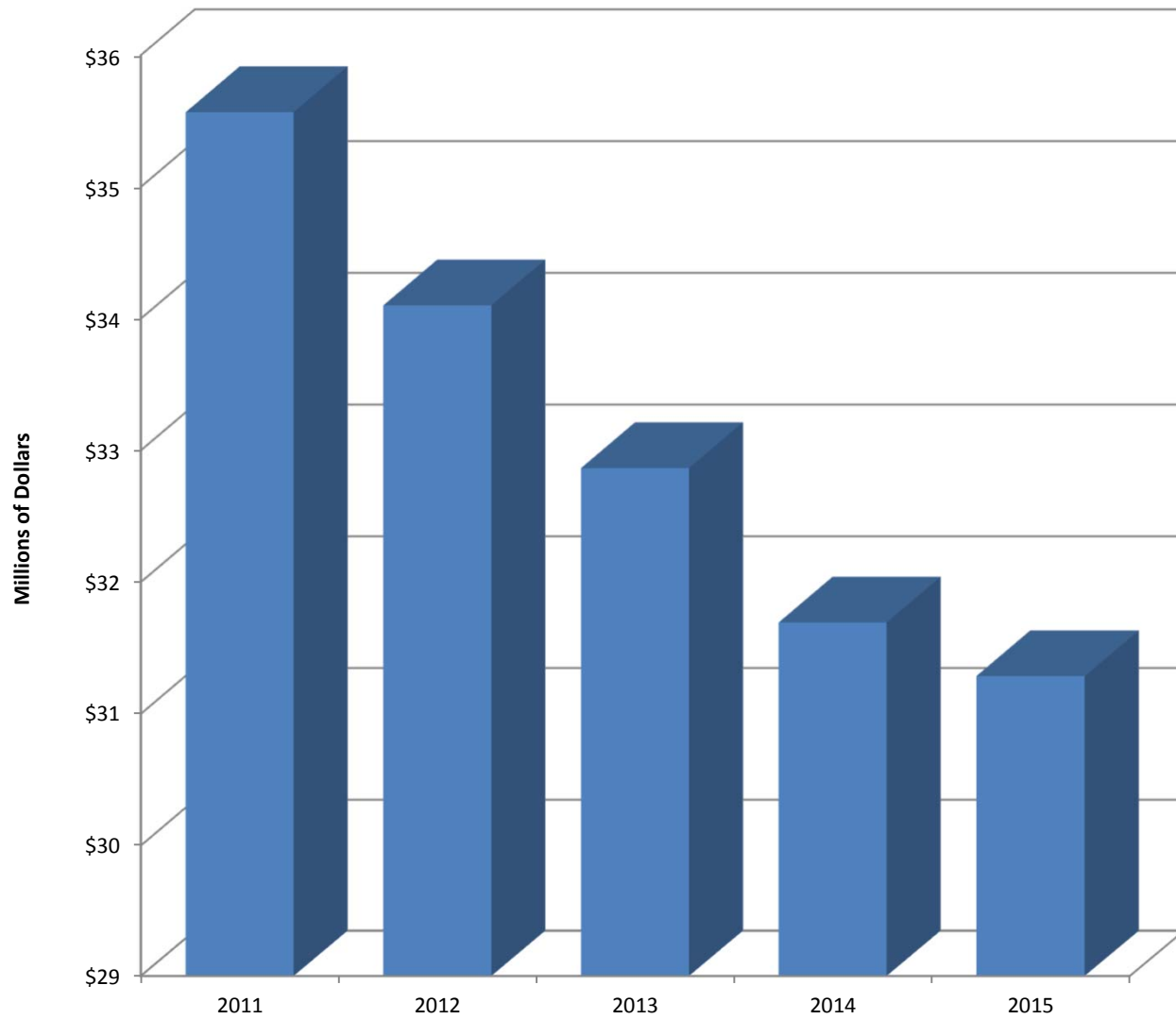
The University of North Carolina at Greensboro  
**STUDENT FINANCIAL AID**  
**GRADUATE ASSISTANTSHIPS**  
2015-2016

Academic Unit	Number Appointed	Amount		
		State Appropriations	Other	Total
College of Arts & Sciences	312	\$ 3,720,452	\$ 517,173	\$ 4,237,625
School of Business & Economics	106	738,155	49,155	787,310
School of Education	138	767,703	718,345	1,486,048
School of Health and Human Sciences	162	1,098,861	423,850	1,522,711
School of Music, Theatre and Dance	96	792,657	66,793	859,450
Joint School of Nanoscience and Nanoengineering	36	530,000	22,151	552,151
School of Nursing	58	224,748	36,000	260,748
Other Departments	105	454,458	607,864	1,062,322
Summer School	117	93,869	128,154	222,023
UNC Campus Scholarship & American Indian (not included in Dept. totals)	6	29,600	-	29,600
<b>Total</b>	<b><u>1,136</u></b>	<b><u>\$ 8,450,503</u></b>	<b><u>\$ 2,569,485</u></b>	<b><u>\$11,019,988</u></b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE**  
Year Ended June 30, 2015

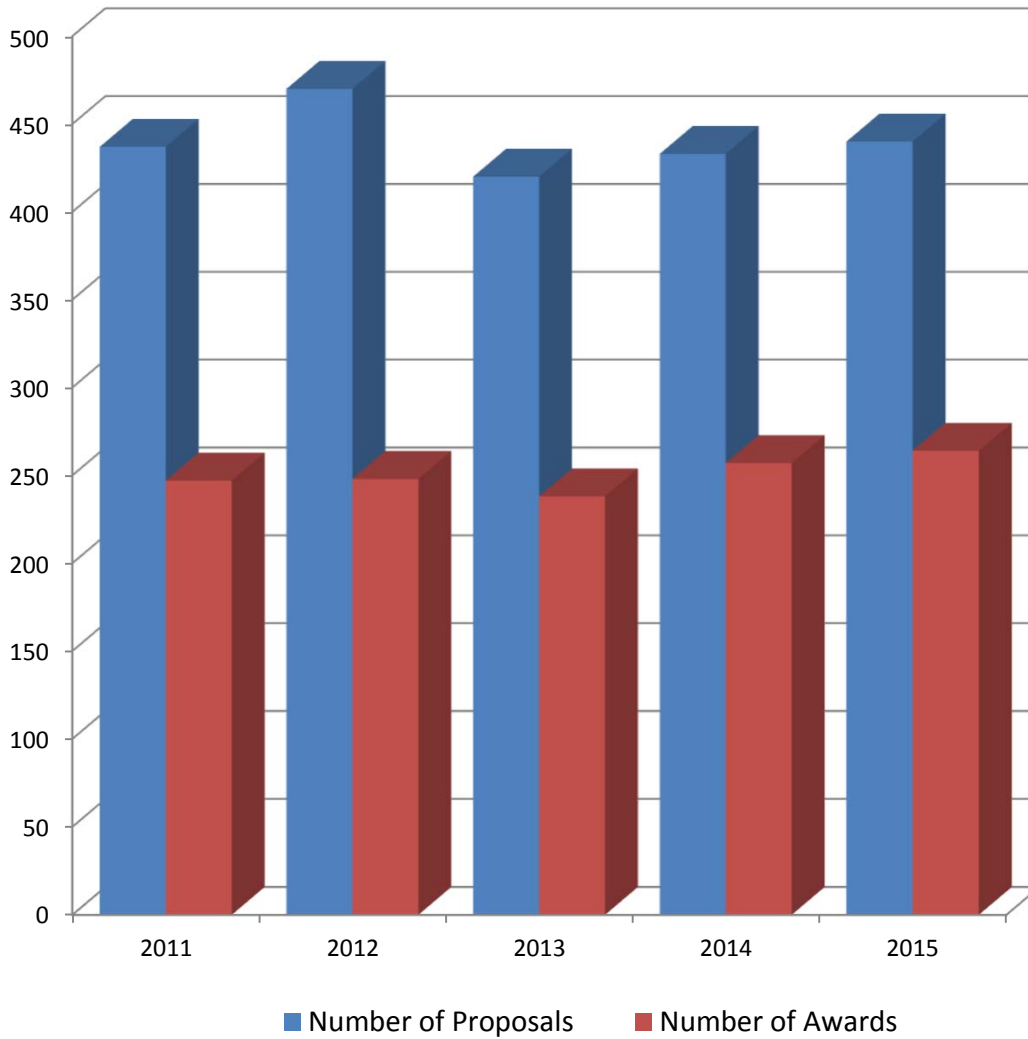


The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES**  
 Years Ended June 30, 2011 - 2015



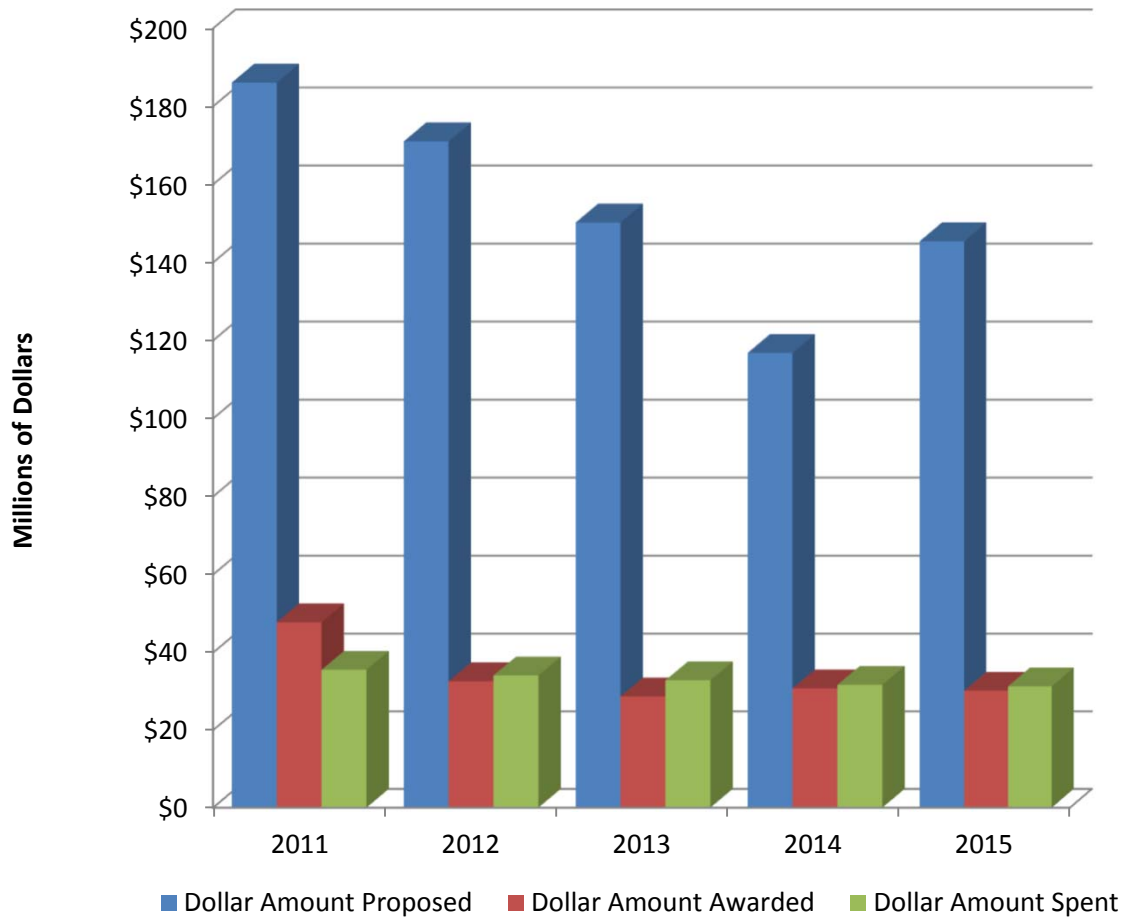
Year	Expenditures
2011	\$ 35,567,008
2012	\$ 34,100,596
2013	\$ 32,865,377
2014	\$ 31,693,742
<b>2015</b>	<b>\$ 31,286,238</b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAMS**  
**PROPOSAL AND AWARD ACTIVITY BY NUMBER**  
 Years Ended June 30, 2011 - 2015



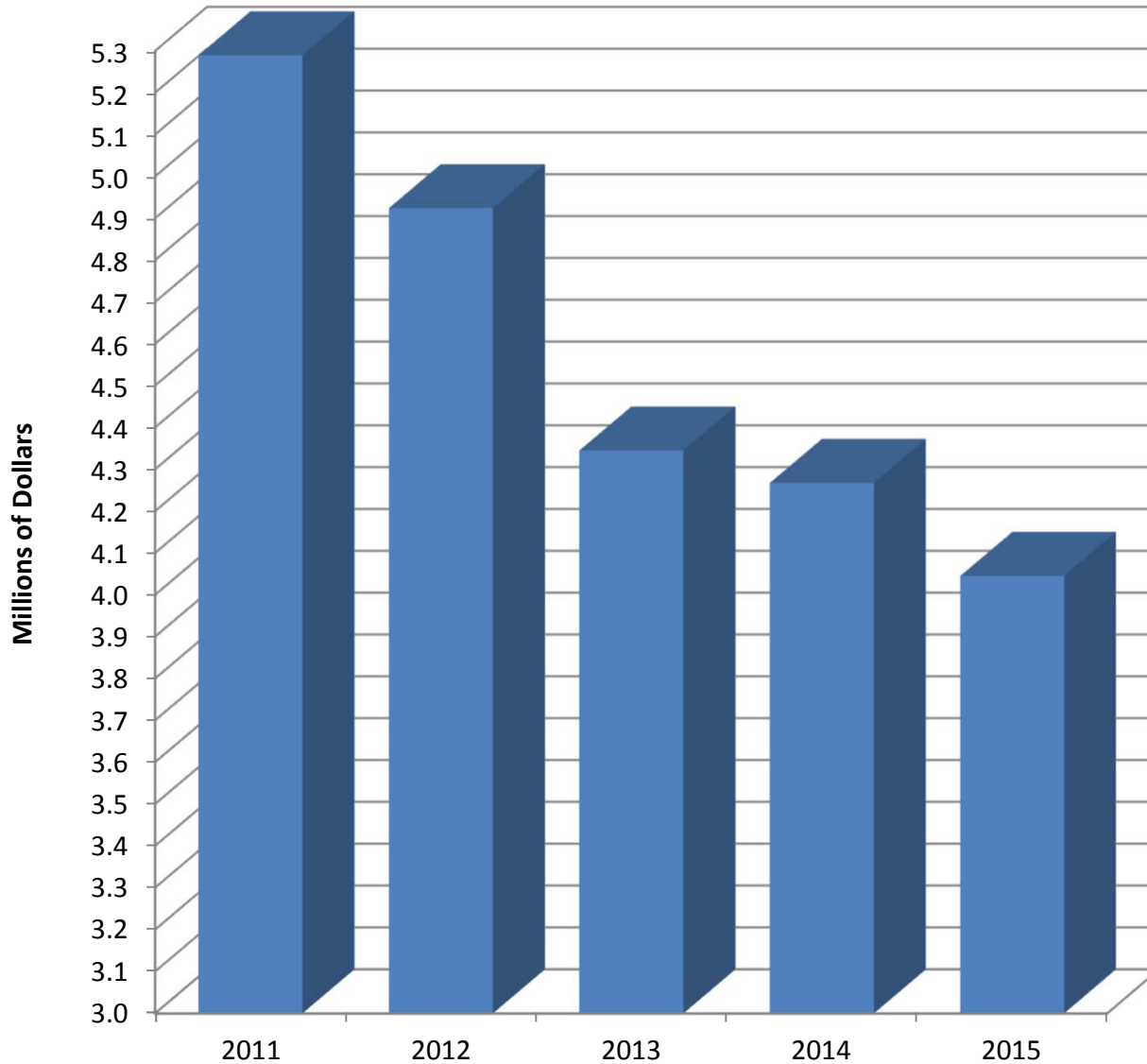
Year	Number of Proposals	Number of Awards	% Funded
2011	437	247	56.5
2012	470	248	52.8
2013	420	238	56.7
2014	433	257	59.4
<b>2015</b>	<b>440</b>	<b>264</b>	<b>60.0</b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAMS**  
**PROPOSAL AND AWARD ACTIVITY BY DOLLARS**  
 Years Ended June 30, 2011 - 2015



Year	Amount Proposed	Amount Awarded	Amount Spent
2011	\$186,087,471	\$47,773,694	\$35,567,008
2012	\$171,025,174	\$32,616,982	\$34,100,596
2013	\$150,240,275	\$28,712,633	\$32,865,377
2014	\$116,811,879	\$30,787,417	\$31,693,742
<b>2015</b>	<b>\$145,419,909</b>	<b>\$30,158,252</b>	<b>\$31,286,238</b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**SUMMARY OF OVERHEAD REVENUES**  
 Years Ended June 30, 2011 - 2015



Year	Dollar Amount	Indirect Cost Rate
2011	5,289,189	43.5%
2012	4,923,936	43.5%
2013	4,344,742	43.5%
2014	4,267,247	43.5%
<b>2015</b>	<b>4,044,921</b>	<b>45.5%</b>

Note: Overhead Revenues reported here represent amounts earned through June 30th on the accrual basis of accounting. Overhead revenues reported on E-6 represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues.



The University of North Carolina at Greensboro  
**STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS**  
**OVERHEAD RECEIPTS**  
 Years Ended June 30, 2011 - 2015

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
BEGINNING FUND BALANCE	\$ 11,074,056	\$ 12,055,348	\$ 11,641,040	\$ 10,219,292	<b>\$ 8,831,501</b>
REVENUES †	<u>5,120,649</u>	<u>4,887,546</u>	<u>4,336,231</u>	<u>4,257,722</u>	<b><u>3,552,356</u></b>
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	<u>\$ 16,194,705</u>	<u>\$ 16,942,894</u>	<u>\$ 15,977,271</u>	<u>\$ 14,477,014</u>	<b><u>\$ 12,383,857</u></b>
EXPENDITURES AND TRANSFERS:					
Personnel Compensation	2,323,693	3,258,201	3,404,124	3,194,869	<b>2,339,268</b>
Supplies	324,462	350,507	465,725	681,506	<b>290,714</b>
Library Books and Subscription	0	0	76	0	<b>0</b>
Current Services	1,142,489	1,363,932	1,451,891	1,403,798	<b>1,203,831</b>
Fixed Charges	259,052	315,787	398,397	323,518	<b>232,847</b>
Capital Outlay	0	0	0	0	<b>0</b>
Aids and Grants	89,050	10,098	33,759	38,810	<b>22,012</b>
Utilities	611	3,329	4,007	3,012	<b>0</b>
TOTAL EXPENDITURES AND TRANSFERS	<u>\$ 4,139,357</u>	<u>\$ 5,301,854</u>	<u>\$ 5,757,979</u>	<u>\$ 5,645,513</u>	<b><u>\$ 4,088,672</u></b>
ENDING FUND BALANCE	<u><u>\$ 12,055,348</u></u>	<u><u>\$ 11,641,040</u></u>	<u><u>\$ 10,219,292</u></u>	<u><u>\$ 8,831,501</u></u>	<b><u><u>\$ 8,295,185</u></u></b>
INDIRECT COST RATE	<u>43.5%</u>	<u>43.5%</u>	<u>43.5%</u>	<u>43.5%</u>	<b><u>45.5%</u></b>

NOTES: † Overhead Revenues reported here represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues. Overhead Revenues reported on E-5 represent amounts earned through June 30th on the accrual basis of accounting.

The current indirect cost rate was negotiated in Fiscal Year 2015, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2014, is 45.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

The University of North Carolina at Greensboro  
**BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE**  
As of December 2014

Type of Building	Cost		Square Footage	
	Historical	Replacement	Gross	ASF
Instruction				
Classrooms - 20 Buildings	\$ 223,410,834	\$ 786,702,801	1,804,445	976,712
Other - 15 Buildings	16,898,174	154,739,444	369,741	215,012
Student Services - 10 Buildings	56,598,591	334,717,769	614,665	332,418
Residence Halls - 28 Buildings	163,991,779	690,754,821	1,988,100	1,184,451
Administration and General Institutional - 30 Buildings	64,890,906	287,574,400	1,320,828	271,456
<b>Total Buildings Owned and in Use</b>	<b>525,790,284</b>	<b>2,254,489,235</b>	<b>6,097,779</b>	<b>2,980,049</b>
Leased Buildings - (6)	N/A	8,341,535	23,851	16,108
Buildings at Gateway University Research Park (3) *	1,378,147	15,170,375	40,994	31,730
<b>Total Buildings in Use</b>	<b>\$ 527,168,431</b>	<b>\$ 2,278,001,145</b>	<b>6,162,624</b>	<b>3,027,887</b>

\* Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2014 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2014

Instruction	Historical Cost	Replacement	Square Footage	
			Gross	ASF
<b>Classrooms:</b>				
Brown	\$ 7,019,205	\$ 21,355,931	33,164	16,343
Bryan Building	6,085,215	45,521,711	121,130	75,680
Carmichael Building	179,000	3,222,560	8,575	6,129
Carter Child Care (117 Mclver Street)	147,000	743,274	4,390	1,825
Curry	3,291,739	34,894,456	82,133	47,735
Eberhart	4,661,000	56,566,252	129,311	67,612
Ferguson Building	3,647,559	21,451,539	57,081	33,646
Maud Gatewood Studio Arts Building	18,199,288	42,346,410	112,680	66,910
Graham	1,535,000	25,330,260	67,403	37,326
Coleman (formerly HHP)	16,945,548	117,342,882	265,127	141,889
Mclver	1,770,320	48,689,779	129,559	73,139
Moore Humanities & Research	14,440,000	34,003,174	90,480	53,666
Moore Nursing	1,140,000	15,544,952	41,361	23,469
Music Building	24,531,728	64,504,323	145,235	70,021
Patricia A Sullivan Science Bldg	45,936,300	86,657,804	181,178	88,200
North Drive Child Care Center	116,000	1,366,851	5,001	3,550
Petty	15,458,685	56,160,171	92,753	41,881
School of Education Bldg	47,470,000	57,418,378	118,615	58,830
Stone	9,770,047	40,877,128	85,463	47,547
Taylor Theatre	1,067,200	12,704,966	33,806	21,314
<b>Total Classrooms</b>	<b>\$ 223,410,834</b>	<b>\$ 786,702,801</b>	<b>1,804,445</b>	<b>976,712</b>
<b>Other:</b>				
Cone Art Building	\$ 6,616,264	\$ 23,676,429	49,501	30,039
Foust	1,345,297	25,200,291	35,417	17,485
Family Research Center (536 Highland Ave)	20,000	650,998	3,845	1,823
119 Mclver Street	101,500	721,602	4,262	1,492
127 Mclver Street	102,000	655,568	3,872	1,477
Jackson Library	5,851,454	97,555,164	237,955	137,442
Highland Mixed Used East	527,583	548,159	3,589	2,711
Highland Mixed Use West	419,685	436,053	2,855	2,499
Lee Lower Mixed Use	306,135	331,434	2,611	2,298
Lee Upper Mixed Use	353,969	383,221	3,014	2,372
Lofts on Lee Mixed Use	309,420	441,819	3,684	3,002
Nursing Annex (320 Mclver Street)	66,000	2,143,613	7,843	3,040
1312 W Lee Street	260,000	305,276	6,048	4,745
Research Greenhouse - Northridge	266,104	607,488	3,588	3,397
Three College Observatory	352,763	1,082,329	1,657	1,190
<b>Total Other</b>	<b>\$ 16,898,174</b>	<b>\$ 154,739,444</b>	<b>369,741</b>	<b>215,012</b>
<b>Total Instruction</b>	<b>\$ 240,309,008</b>	<b>\$ 941,442,245</b>	<b>2,174,186</b>	<b>1,191,724</b>

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2014

	Historical Cost	Replacement	Square Footage	
			Gross	ASF
<b>Recreation and Student Services:</b>				
Aycock Auditorium	\$ 20,379,850	\$ 60,391,805	69,260	25,841
Moran Commons and Plaza (formerly Dining Hall)	8,065,752	104,887,570	127,889	74,319
Elliott University Center	1,807,000	73,522,469	195,637	113,701
Gove Student Health Ctr	532,000	17,931,816	43,739	23,692
Soccer Stadium and Press Box	3,256,621	13,786,578	50,442	12,149
Student Recreation Center	10,832,634	48,821,723	89,676	61,970
Baseball Stadium, pavilion, maintenance bldg	5,333,234	4,295,732	13,223	5,388
Baseball Locker Room & Training Facility	2,800,000	3,413,896	10,619	7,659
Recreational Field Support Building	294,840	410,383	1,092	399
UNCG Spartan Softball Stadium	3,296,660	7,255,797	13,088	7,300
<b>Total Recreation and Student Services</b>	<b>\$ 56,598,591</b>	<b>\$ 334,717,769</b>	<b>614,665</b>	<b>332,418</b>
<b>Residence Halls:</b>				
Bailey	\$ 911,629	\$ 16,608,081	34,328	15,398
Coit	500,621	16,608,081	34,328	15,501
Cone	3,371,995	41,224,441	76,431	48,948
Cotten	536,710	16,608,081	34,327	15,502
Mary Foust	643,238	22,803,047	46,678	24,869
Gray	536,710	16,608,081	34,328	15,493
Grogan	2,703,301	32,649,511	67,677	42,572
Guilford	597,979	22,803,047	46,678	25,538
Haywood Residence Hall	9,423,961	10,202,738	66,068	44,430
Highland	14,933,436	15,515,840	101,588	70,139
Hinshaw	911,539	16,608,081	34,328	15,165
Jamison	875,539	16,608,081	34,328	15,437
Jefferson Suites	34,000,000	41,125,444	205,419	110,090
Lee Residence Hall	13,006,658	14,081,503	110,616	75,554
Lofts on Lee	3,820,000	4,657,529	41,785	30,434
Mendenhall	539,000	21,749,652	45,021	26,278
Moore - Strong	5,538,078	37,944,656	71,563	41,273
Phillips - Hawkins	7,937,074	40,072,484	106,630	49,497
Ragsdale	539,000	22,329,530	46,685	26,870
Reynolds	1,570,634	30,750,038	67,665	43,160
Shaw	888,065	27,743,836	57,345	28,322
Spencer - North	4,426,759	48,159,113	76,977	30,374
Spencer - South	4,426,759	25,125,683	32,322	16,857
Spring Garden Apartments	27,812,366	39,367,579	251,343	192,206
Tower Village Apartments	6,873,101	35,843,885	95,378	54,287
Union Residence Hall	10,519,627	11,388,948	89,955	62,545
Weil	3,074,000	20,154,868	32,888	20,696
Winfield	3,074,000	25,412,963	45,421	27,016
<b>Total Residence Halls</b>	<b>\$ 163,991,779</b>	<b>\$ 690,754,821</b>	<b>1,988,100</b>	<b>1,184,451</b>

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2014

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
<b>Administration and General Institutional:</b>				
Alumni House	\$ 755,185	\$ 17,581,698	24,782	9,513
Becher-Weaver Building (915 Northridge)	2,271,189	32,947,019	84,445	63,101
Campus Supply Stores	255,491	9,385,072	24,973	14,675
Armfield/Preyer Visitor Center	2,741,029	4,500,276	10,977	3,241
Gray Home (Facilities Design and Construction)	128,061	751,908	4,441	2,844
Faculty Center	261,480	1,587,005	3,871	2,782
Financial Aid Building (723 Kenilworth Street)	853,861	2,397,661	6,380	4,752
Forney	7,099,449	11,839,887	22,895	11,689
Sports Turf Care Center	11,830	897,055	2,387	2,035
Chemical Safety Building	2,008,828	3,694,405	7,724	3,419
Steam Plant	4,671,644	12,113,478	19,698	1,454
Sink Building	451,500	8,119,347	21,606	14,130
Physical Plant Garage	77,159	2,574,632	9,420	8,336
McNutt	706,260	10,588,115	26,512	17,392
Power Substation	3,886,450	5,501,153	12,482	0
Mossman Building	2,366,000	25,867,243	55,663	33,858
1100 West Market Street	2,142,321	12,082,627	32,151	16,347
Parking Deck & Chiller - Mclver Street	10,218,200	29,872,182	244,246	1,271
Parking Deck-Walker Avenue	6,892,491	25,977,340	292,447	4,107
Parking Deck - Oakland Avenue	11,205,100	43,422,356	349,094	3,421
1409 West Lee Street	2,334,897	2,426,051	4,606	3,271
500 Forest Street	131,647	912,463	2,428	1,315
1605 Spring Garden St	725,000	1,782,701	5,218	3,438
Stone Building Chiller	84,930	405,874	1,475	0
University Graphics & Printing (525 Tate Street)	275,000	1,990,644	5,300	4,504
996 Spring Garden Street	131,500	784,312	2,087	1,213
University Warehouse (2900 Oakland Avenue)	683,131	15,292,031	40,691	38,340
Nicholas Vacc Bell Tower	500,000	777,094	117	0
Physical Plant Wash	146,273	264,233	1,176	1,008
Jackson Library Chiller	875,000	1,238,538	1,536	0
<b>Total Administration and General</b>	<b>\$ 64,890,906</b>	<b>\$ 287,574,400</b>	<b>1,320,828</b>	<b>271,456</b>
<b>Total Buildings Owned and in Use</b>	<b>\$ 525,790,284</b>	<b>\$ 2,254,489,235</b>	<b>6,097,779</b>	<b>2,980,049</b>

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2014

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
<b>Leased Buildings</b>				
AmeriCorp Lease	N/A	\$ 141,362	1,116	910
Bryan House 711 Sunset Drive	N/A	\$ 1,739,311	5,159	3,737
401 Taylor Ave	N/A	588,005	4,893	3,785
842-B West Lee	N/A	588,004	1,610	1,366
2634 Chapel Hill Rd, Durham	N/A	122,188	1,280	1,143
UNC Nutrition Research	N/A	5,162,665	9,793	5,167
<b>Total Leased Buildings</b>	<b>N/A</b>	<b>\$ 8,341,535</b>	<b>23,851</b>	<b>16,108</b>
<b>Total Buildings Owned and Leased and In Use</b>	<b>\$ 525,790,284</b>	<b>\$ 2,262,830,770</b>	<b>6,121,630</b>	<b>2,996,157</b>
<b>Buildings at Gateway University Research Park *</b>				
Merricka Hall (Admin Bldg)	\$ 692,342	\$ 1,412,493	671	582
Dixon Building	685,805	1,330,016	16,803	10,570
Joint School of Nano Sci and Nano Eng		12,427,866	23,520	20,578
<b>Total Bldgs In Use at Gateway University Research Park</b>	<b>\$ 1,378,147</b>	<b>\$ 15,170,375</b>	<b>40,994</b>	<b>31,730</b>
<b>Total Buildings In Use</b>	<b>\$ 527,168,431</b>	<b>\$ 2,278,001,145</b>	<b>6,162,624</b>	<b>3,027,887</b>

Note: All square footage and usage information for owned buildings is published in the 2014 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning.

\* Shared with NC A&T

The University of North Carolina at Greensboro  
**FACILITIES UTILIZATION**  
 October 30, 2004 - 2014

**Assignable Square Feet of Academic Facilities Per FTE Student**

Academic Assign Sq. Ft.	2014 FTE Enrollment	Square Feet of Academic Facilities Per Student										
		2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
1,447,805	16,568	90	81	98	81	81	77	80	82	86	90	87

**Assignable Square Feet Per Student Station**

	No. of Rooms	No. of Student Stations	Average Stud. Sta. Per Room	Total Assign. Sq. Ft.	Square Feet of Academic Facilities Per Student Station										
					2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Classrooms:	141	8,523	60	143,573	19	18	17	17	17	17	17	17	17	17	17
Class Laboratories:	72	2,186	30	102,862	40	44	43	47	47	47	48	48	46	48	47

**Gross Square Feet by Period of Construction**

Total Gross SF on Campus	Period of Construction							
	Pre-1900	1900-1929	1930-1949	1950-1959	1960-1969	1970-1979	1980-1999	2000-2014
6,162,624	35,417	825,753	261,762	551,105	567,921	751,414	562,628	2,322,479

The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF GIFTS**  
Years Ended June 30, 2011 - 2015

	2011	2012	2013	2014	2015
<b><u>SOURCES OF SUPPORT</u></b>					
Alumni	\$ 3,288,176	\$ 3,577,108	\$ 7,869,128	\$ 3,029,407	\$ 4,347,279
Parents	53,789	50,913	83,570	54,001	62,441
Other Individuals	3,629,666	1,454,987	1,333,764	1,839,772	1,745,323
Corporate	1,027,591	809,700	1,208,341	917,863	1,261,734
Private Foundations	1,960,237	1,793,581	2,519,931	3,166,695	2,282,365
Other Organizations	432,920	674,224	1,568,394	1,850,814	974,541
<b>TOTAL SOURCES OF SUPPORT</b>	<b>\$ 10,392,379</b>	<b>\$ 8,360,513</b>	<b>\$ 14,583,128</b>	<b>\$ 10,858,552</b>	<b>\$ 10,673,683</b>
<b><u>PURPOSES OF SUPPORT</u></b>					
Current - Unrestricted Funds	\$ 594,398	\$ 414,504	\$ 377,896	\$ 403,273	\$ 367,286
Current - Restricted Funds	2,204,346	2,216,734	2,619,684	2,649,946	3,115,813
Loan Funds	1,343	1,015	940	670	235
Endowment Funds	4,504,901	4,503,774	7,365,782	3,524,349	4,501,904
Annuity and Life Income Funds	1,933,175	496,792	1,956,265	* 1,670	* 0
Plant Funds	1,154,216	727,694	2,262,561	179,119	210,020
Grants				4,099,525	2,478,425
<b>TOTAL PURPOSES OF SUPPORT</b>	<b>\$ 10,392,379</b>	<b>\$ 8,360,513</b>	<b>\$ 14,583,128</b>	<b>\$ 10,858,552</b>	<b>\$ 10,673,683</b>

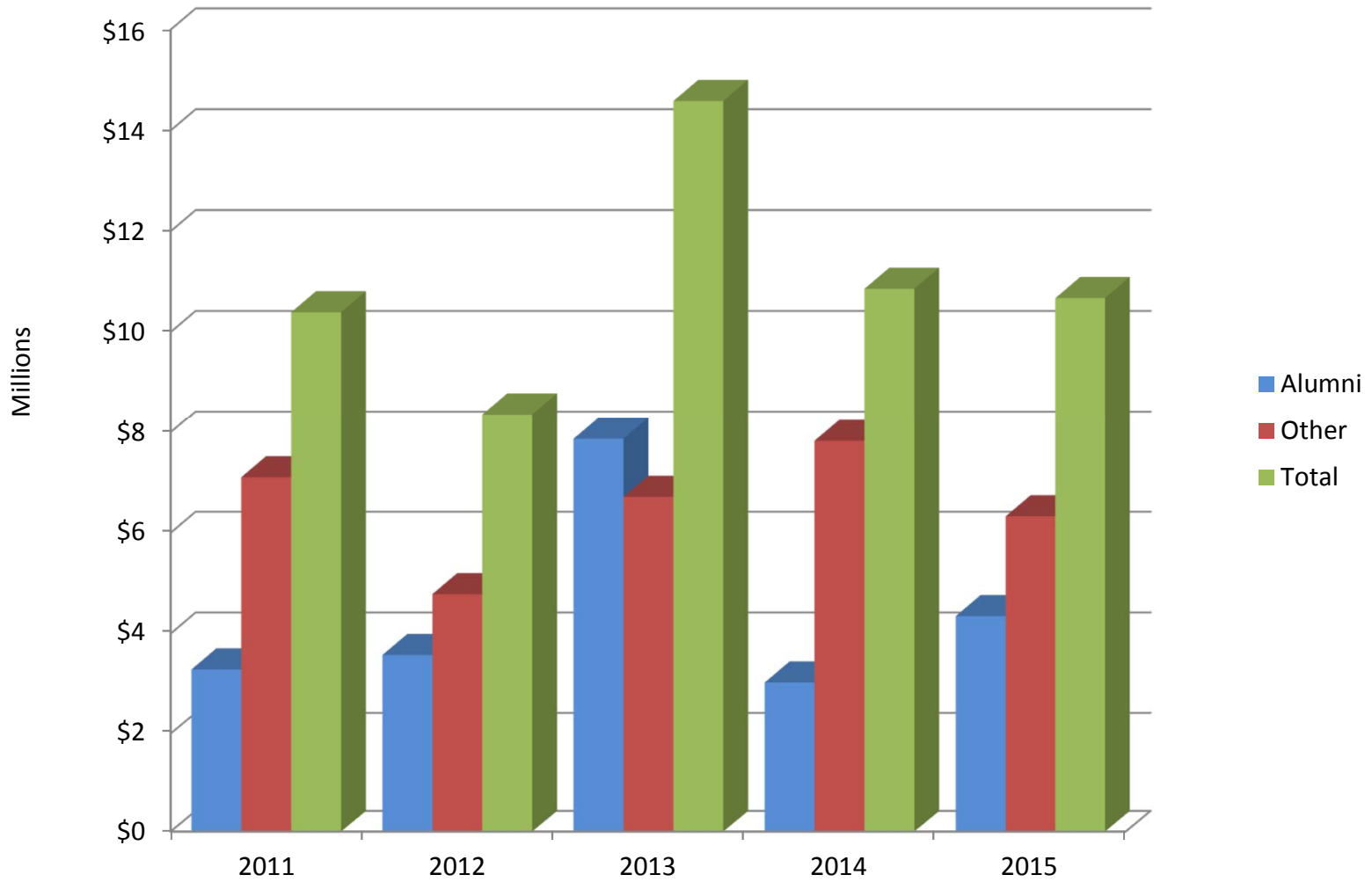
The following organizations are included:

- The UNCG Excellence Foundation
- The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated
- The Weatherspoon Art Foundation
- The Weatherspoon Art Museum Association
- The UNCG Alumni Association

\* Prior to fiscal year 2014, Annuity and Life Income Funds were recorded at face value. Beginning in 2014, University Advancement began following CASE recommendations to record at the net present value of these gifts. For 2014 and 2015, the face value of these gifts was \$73,977 and \$202,510 respectively.



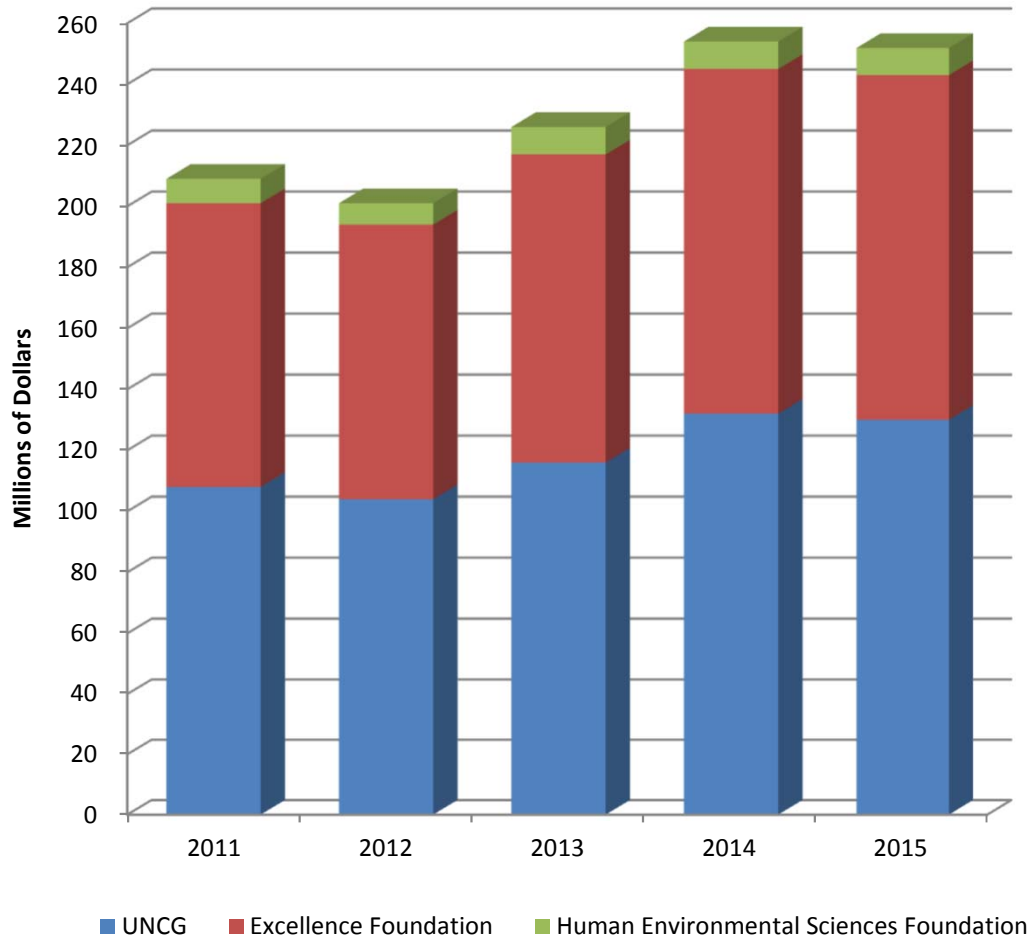
The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED ORGANIZATIONS**  
**CONSOLIDATED GIFTS - SOURCES OF SUPPORT**  
Years Ended June 30, 2011 - 2015



The University of North Carolina at Greensboro  
**GIFTS TO UNCG**  
**FROM AFFILIATED ORGANIZATIONS**  
Years Ended June 30, 2011 - 2015

	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
<b>THE UNCG EXCELLENCE FOUNDATION:</b>					
Instructional Support	\$ 614,674	\$ 672,727	\$ 805,708	\$ 821,421	\$ 912,806
Scholarships and Fellowships	1,514,132	1,847,809	1,817,826	2,274,917	2,539,384
Other	424,830	562,582	447,060	397,266	419,542
<b>TOTAL EXCELLENCE FOUNDATION</b>	<b>\$ 2,553,636</b>	<b>\$ 3,083,118</b>	<b>\$ 3,070,594</b>	<b>\$ 3,493,604</b>	<b>\$ 3,871,732</b>
 <b>UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.</b>					
Instructional Support	\$ 46,888	\$ 39,011	\$ 47,160	\$ 45,049	\$ 55,099
Scholarships and Fellowships	116,586	136,646	115,935	151,346	171,121
Other	41,343	102,699	100,819	106,510	114,857
<b>TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.</b>	<b>204,817</b>	<b>278,356</b>	<b>263,914</b>	<b>302,905</b>	<b>341,077</b>
 <b>TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS</b>	 <b>\$ 2,758,453</b>	 <b>\$ 3,361,474</b>	 <b>\$ 3,334,508</b>	 <b>\$ 3,796,509</b>	 <b>\$ 4,212,809</b>

The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED FOUNDATIONS**  
**TOTAL ENDOWMENT ASSETS - MARKET VALUE**  
 June 30, 2011 - 2015

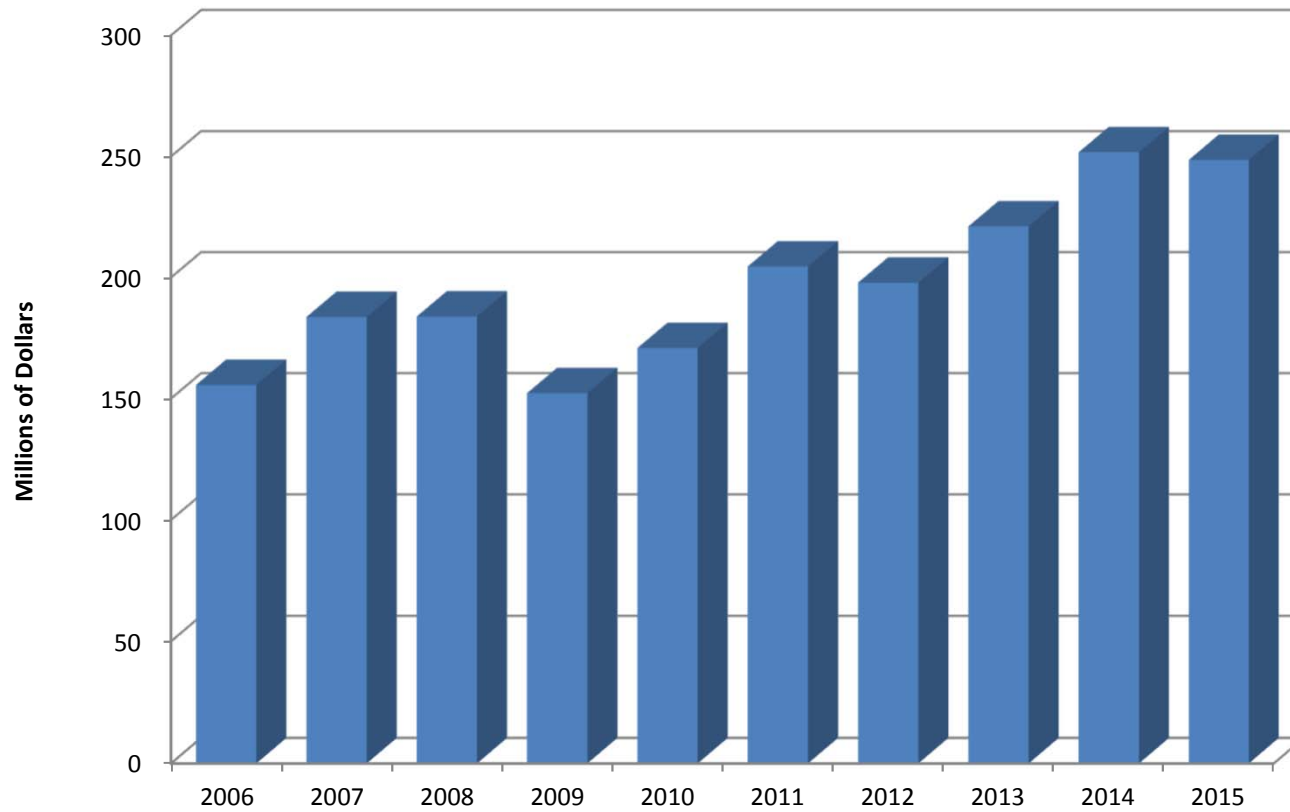


	UNCG	Excellence Foundation	Human Environmental Sciences Foundation	Total
2011	107,870,289	93,446,518	7,612,458	208,929,265
2012	104,261,335	90,207,665	7,211,969	201,680,969
2013	116,342,297	101,182,047	7,901,154	225,425,498
2014	132,464,710	113,439,995	9,060,040	254,964,745
<b>2015</b>	<b>129,515,319</b>	<b>112,604,322</b>	<b>8,878,707</b>	<b>250,998,348</b>

Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2015

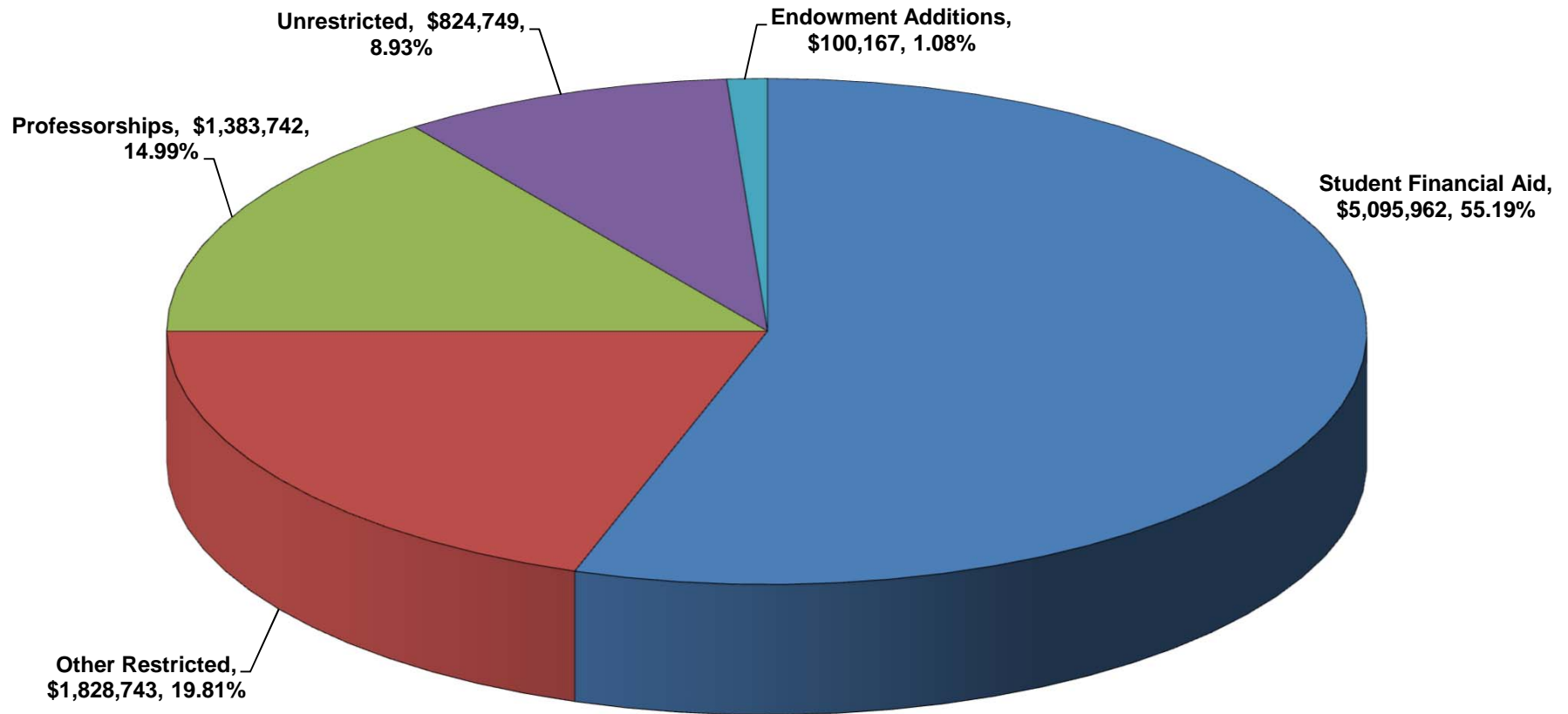
Endowment Investments per A-1	250,272,470
Noncurrent Restricted Cash	280,777
Other Long-term Investments (Land)	443,578
Current Receivables/Payables	1,523
<b>Total Endowment Assets per H-1</b>	<b><u>250,998,348</u></b>

The University of North Carolina at Greensboro  
**ENDOWMENT INVESTMENT POOL - MARKET VALUE**  
 June 30, 2006 - 2015



	Market Value
2006	\$ 155,642,081
2007	\$ 183,694,518
2008	\$ 183,891,188
2009	\$ 152,250,802
2010	\$ 170,870,870
2011	\$ 204,555,417
2012	\$ 197,879,687
2013	\$ 221,123,918
2014	\$ 251,755,902
<b>2015</b>	<b>\$ 248,590,801</b>

The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED FOUNDATIONS**  
**ENDOWMENT SUPPORT BY PURPOSE**  
Year Ended June 30, 2015



**Executive Overview**  
**UNCG Operating Resources**  
**STATE OPERATING BUDGET**

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

**Continuation Budget**

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the functions of: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management. UNC General Administration then tailors instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of odd numbered years. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that will change from the current budget. UNC General Administration requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour change for both regular term and distance education are translated into a change in budgeted funds. In 2014-15, the legislation was changed to say the enrollment projections shall be considered by the Director of the Budget when proposing an appropriation to the University of North Carolina.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Human Resource Act (EPA or EHRA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Human Resource Act (SPA or SHRA) and the process for salary increases is set by the North Carolina Office of State Human Resources. Salary increases, when approved on a recurring basis, become part of the continuing budget.

### **Expansion Budget**

The expansion budget, sometimes referred to as the “change budget,” is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from UNC General Administration in May of even

numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to UNC General Administration in September of even numbered years, approximately nine months before the beginning of the biennium. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the “Long Session” of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from UNC General Administration for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its “Short Session” in the following April through July.

### **Rules and Policies of Major Importance**

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<http://fsv.uncg.edu/SpendingGuidelines.pdf>



**Executive Overview**  
**UNCG Operating Resources**  
**STATE OPERATING BUDGET – BUDGET FLEXIBILITY**

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a “Special Responsibility Constituent Institution” before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carry forward, personnel administration, purchasing and reporting policies.

**A. Achieving and Retaining Status as a Special Responsibility Constituent Institution**

Management Staffing Standards and Internal Controls and Safeguards requirements include:

The Chancellor must assume personal responsibility and also establish the appropriate administrative and internal control procedures for carrying out the special delegations of authority. This includes the budget, human resource classification and compensation administration, purchasing, and financial record integrity.

- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- Other provisions of the legislation require the President to follow up on major audit findings

**B. Budget Administration**

- Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the

directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, creation of new financial aid programs, creation of new faculty positions on a permanent basis and using funds appropriated for Distance Education on other initiatives without Board approval.

- Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation (G.S. 116-30.3) and is subject to approval by the Director of the Budget. For 2015-16, the General Assembly has temporarily increased the carry forward limit to 5%. Any amount above 2 1/2%, has to be used for repair and renovations of existing facilities.

In addition to the general carry forward (as discussed above), the University can choose to carry forward unspent utilities (G.S. 116-30.3B) savings that have been realized through energy conservation measures. At least 60% of these funds will be used for energy conservation projects in the new year. These funds are limited to one-time capital and operating expenditures that do not create a continuing burden on the state. An annual report on the use of these funds is required.

### **C. Personnel Administration**

- The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Human Resource Act.
- No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.
- Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

## D. Purchasing

- The expenditure benchmark for the University with regard to competitive bid procedures and the bid value benchmark was increased to \$500,000.

## E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

## F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- *Fiscal Year Plan* The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. This report has not been required in the last few years.

## UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carry-forward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SHRA (SPA) salaries. During some years, the Chancellor may redirect one-half of these funds to the Provost or Vice Chancellors for allocation. UNCG does not allow departments to utilize the other half of lapsed SHRA (SPA) salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SHRA (SPA) position.

Any State funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if he/she deems it in the best interest of the University.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

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## **Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS**

Overhead receipts are primarily associated with contracts and grants and reimburse the University for Facilities and Administrative (F&A) costs, which include: laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2015-16:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 50 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 30 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. All permanent positions are approved by the Chancellor prior to the funding changing or prior to the position being established. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at: <http://fsv.uncg.edu/SpendingGuidelines.pdf>

**Executive Overview  
UNCG Operating Resources  
REQUIRED STUDENT FEES**

This category consists of the following fees which are approved by General Administration and assessed to all students:

- Student Activities Fee
- Athletics Fee
- Health Services Fee
- Student Facilities Fee
- Educational and Technology Fee

**Student Activities Fee**

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation, and Student Activities Facilities Maintenance and Operation.

**Athletics Fee**

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program including facilities. The program includes the seventeen sports listed below:

Men's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Baseball
- Indoor Track
- Outdoor Track

Women's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Softball
- Indoor Track
- Outdoor Track
- Volleyball

**Health Services Fee**

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center. Both the Student Health Center and the Counseling and Testing Center offer

comprehensive primary and preventive health care to UNCG students within the context of this University community.

### **Student Facilities Fee**

For a number of years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

### **Educational and Technology Fee**

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

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Instructions relative to requesting changes in student fee rates are normally received from UNC General Administration in October for the next academic year. Therefore, the internal decision making process must take place prior to submitting requests for rate changes to UNC General Administration. The process is normally initiated in September with the appointment of the committee members by the Chancellor. The Student Fee Committee meets with those departments who rely on student fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. The Student Fee Committee makes recommendations to the Chancellor. Student fee changes must be approved by the UNCG Board of Trustees prior to submission to UNC General Administration for approval by the Board of Governors.

After approval of the student fees by the Board of Governors, the Vice Chancellor for Business Affairs will report on the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees. However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Business Affairs is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

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**Executive Overview**  
**UNCG Operating Resources**  
**UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS**

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have a duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Generally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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