

# **FISCAL PROFILE**

**2010 - 2014**

The University of North Carolina at Greensboro  
**FISCAL PROFILE 2010 – 2014**  
**INTRODUCTION**

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Capital Facilities Foundation, Inc., the University of North Carolina at Greensboro Investment Fund, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University.

Primarily, the data presented is for fiscal years 2010 - 2014. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2005 - 2015. Additionally, budget and student data for fiscal year 2015 is presented utilizing data available as of December 2014.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Business Affairs. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

# FISCAL PROFILE 2010 – 2014

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The University of North Carolina at Greensboro  
**STATEMENT OF NET POSITION - CONSOLIDATED**  
June 30, 2014

<b>ASSETS</b>		Affiliated Foundations & Eliminations	Consolidated
<b>Current Assets</b>	UNCG Only		
Cash and cash equivalents	\$ 81,249,376	\$ 6,880,783	\$ 88,130,159
Restricted cash and cash equivalents	27,009,238	533,307	27,542,545
Short-term investments	432,941	445,368	878,309
Restricted short-term investments	4,637,915	3,977,700	8,615,615
Receivables, net	6,661,619	272,955	6,934,574
Inventories	477,684		477,684
Notes receivable, net	1,477,315		1,477,315
Total current assets	<u>121,946,088</u>	<u>12,110,113</u>	<u>134,056,201</u>
<b>Noncurrent Assets</b>			
Restricted cash and cash equivalents	80,759,709	105,535	80,865,244
Receivables, net	310,396	152,867	463,263
Endowment investments	132,242,996	122,262,330	254,505,326
Other long-term investments	3,791,190	443,578	4,234,768
Notes receivable, net	3,737,513		3,737,513
Capital assets - nondepreciable	93,312,578	30,150,347	123,462,925
Capital assets - depreciable, net	523,227,435	168,530	523,395,965
Total noncurrent assets	<u>837,381,817</u>	<u>153,283,187</u>	<u>990,665,004</u>
Total assets	<u>959,327,905</u>	<u>165,393,300</u>	<u>1,124,721,205</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>			
Deferred Loss on Refunding	<u>2,933,692</u>		<u>2,933,692</u>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Accounts payable and accrued liabilities	13,585,343	3,079,351	16,664,694
Due to primary government	10,015		10,015
Deposits payable	742,710		742,710
Funds Held for Others		22,948	22,948
Deferred revenue	3,225,496		3,225,496
Interest payable	2,360,219	101,384	2,461,603
Long-term liabilities-current portion	10,403,336		10,403,336
Total current liabilities	<u>30,327,119</u>	<u>3,203,683</u>	<u>33,530,802</u>
<b>Noncurrent Liabilities</b>			
Accounts payable and accrued liabilities	1,891,669		1,891,669
Funds held for others	1,342,495	1,670	1,344,165
U.S. government grants refundable	5,084,360		5,084,360
Funds held in trust for pool participants	3,663,088		3,663,088
Long-term liabilities	345,603,484	16,437,441	362,040,925
Total noncurrent liabilities	<u>357,585,096</u>	<u>16,439,111</u>	<u>374,024,207</u>
Total liabilities	<u>387,912,215</u>	<u>19,642,794</u>	<u>407,555,009</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>			
Deferred Revenue, Split Interest Trust Agreements		<u>153,875</u>	<u>153,875</u>
<b>NET POSITION</b>	<u>\$ 574,349,382</u>	<u>\$ 145,596,631</u>	<u>\$ 719,946,013</u>

The University of North Carolina at Greensboro  
**STATEMENT OF REVENUE, EXPENSES**  
**and CHANGES in NET POSITION (Excluding Foundations)**  
For the Year Ended June 30, 2014

**REVENUES**

**Operating Revenues**

Student tuition and fees, net	\$ 88,900,516
Federal grants and contracts	10,404,426
State and local grants and contracts	2,351,087
Nongovernmental grants and contracts	1,028,418
Sales and services, net	43,744,345
Interest earnings on loans	119,902
Other operating revenues	392,170
	<hr/>
Total operating revenues	146,940,864

**EXPENSES**

**Operating Expenses**

Salaries and benefits	230,723,553
Supplies and materials	27,042,543
Services	50,135,400
Scholarships and fellowships	30,157,659
Utilities	8,082,926
Depreciation	17,095,553
	<hr/>
Total operating expenses	363,237,635
Operating loss	(216,296,771)

**NONOPERATING REVENUES (EXPENSES)**

State appropriations	147,367,243
Noncapital grants - student financial aid	63,380,033
Noncapital gifts	6,579,854
Investment gain	17,519,400
Interest and fees on debt	(6,663,704)
Other nonoperating expenses	(504,987)
	<hr/>
Net nonoperating revenues	227,677,838
Loss before other revenues	11,381,067

Capital appropriations	4,254,199
Capital grants	2,629,481
Capital gifts	940,994
Additions to permanent endowments	2,669,043
	<hr/>
Increase in net position	21,874,785

**NET POSITION**

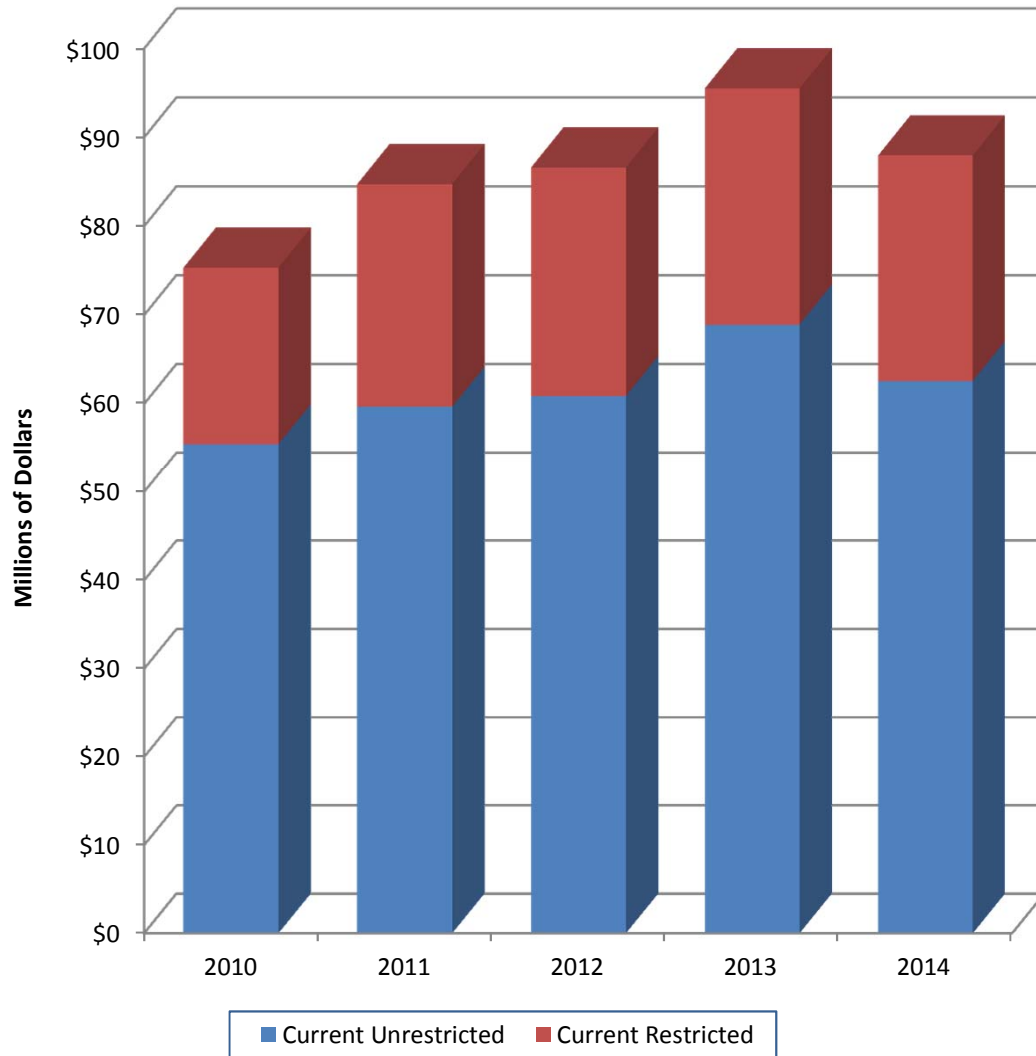
Net position-beginning of the year	552,474,597
Net position-end of the year	<u>\$ 574,349,382</u>

The University of North Carolina at Greensboro (Excluding Foundations)  
**STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES**  
**AS A PERCENTAGE OF EDUCATIONAL AND GENERAL**  
**CASH BASIS**

Years Ended June 30, 2010 - 2014

	2010		2011		2012		2013		2014	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
<b>REVENUES:</b>										
Educational and General										
Tuition and Fees	\$ 78,727,667	23.16	\$ 92,638,493	26.27	\$ 99,210,319	30.11	\$ 111,216,209	32.32	\$ 109,979,482	32.69
State Appropriations	153,904,791	45.29	153,918,851	43.64	150,359,030	45.63	154,110,667	44.78	147,367,243	43.80
State Aid	10,416,637	3.07	9,243,555	2.62	0	0.00	0	0.00	0	0.00
Contracts and Grants	78,523,243	23.10	79,937,902	22.66	62,907,492	19.09	60,416,243	17.56	61,880,404	18.39
Private Gifts, Grants and Contracts	7,701,817	2.27	7,807,314	2.21	8,559,777	2.60	9,275,352	2.70	9,375,979	2.79
Endowment Income	690,505	0.20	650,194	0.18	423,811	0.13	1,262,955	0.37	13,961	0.00
Sales and Services of Educational and General activities	8,734,346	2.57	7,638,383	2.17	7,325,105	2.22	7,349,724	2.14	7,268,452	2.16
Investment Income	1,035,091	0.30	694,477	0.20	514,906	0.16	337,622	0.10	313,670	0.09
Other Sources	122,570	0.04	167,288	0.05	205,320	0.06	118,763	0.03	254,652	0.08
Total Educational and General	<u>339,856,667</u>	<u>100.00</u>	<u>352,696,457</u>	<u>100.00</u>	<u>329,505,760</u>	<u>100.00</u>	<u>344,087,535</u>	<u>100.00</u>	<u>336,453,843</u>	<u>100.00</u>
Auxiliary Enterprises:										
Sales and Services and Other	42,497,723		46,037,637		43,899,281		50,199,170		54,330,552	
Student Fees	15,930,119		16,958,090		18,207,726		19,168,148		18,829,317	
Investment Income	638,102		382,673		297,793		197,419		207,698	
Total Auxiliary Enterprises	<u>59,065,944</u>		<u>63,378,400</u>		<u>62,404,800</u>		<u>69,564,737</u>		<u>73,367,566</u>	
<b>TOTAL REVENUES</b>	<u>398,922,611</u>		<u>416,074,857</u>		<u>391,910,560</u>		<u>413,652,272</u>		<u>409,821,409</u>	
<b>EXPENDITURES AND MANDATORY TRANSFERS:</b>										
Educational and General:										
Instruction	131,551,050	39.71	140,094,687	40.72	129,923,784	39.20	132,396,821	39.39	128,769,925	38.33
Research	21,458,770	6.48	22,985,242	6.68	21,147,127	6.38	18,783,705	5.59	16,179,356	4.82
Public Service	11,902,359	3.59	10,378,450	3.02	10,547,012	3.18	9,942,570	2.96	10,789,722	3.21
Libraries	13,628,225	4.11	12,294,150	3.57	11,059,454	3.34	11,047,567	3.29	11,120,851	3.31
Other Academic Support	29,689,875	8.96	30,978,051	9.00	33,424,568	10.09	35,646,099	10.61	35,341,767	10.52
Student Services	14,575,619	4.40	14,578,558	4.24	15,523,212	4.68	17,361,570	5.17	17,699,583	5.27
Institutional Support	36,835,543	11.12	36,711,798	10.67	34,688,297	10.47	28,996,394	8.63	28,927,975	8.61
Operations and Maintenance of Plant	23,730,460	7.16	23,957,800	6.96	24,650,422	7.44	27,802,674	8.27	30,993,592	9.23
Student Financial Aid	44,538,120	13.45	48,892,030	14.21	47,276,982	14.27	50,985,296	15.16	52,977,234	15.77
Mandatory Transfers	3,334,393	1.01	3,173,309	0.92	3,168,921	0.96	3,110,651	0.93	3,128,861	0.93
Total Educational and General	<u>331,244,414</u>	<u>100.00</u>	<u>344,044,075</u>	<u>100.00</u>	<u>331,409,779</u>	<u>100.00</u>	<u>336,073,347</u>	<u>100.00</u>	<u>335,928,866</u>	<u>100.00</u>
Auxiliary Enterprises and Int Service:										
Expenditures	44,358,057		44,312,765		47,848,444		48,707,804		50,598,242	
Mandatory Transfers for Debt Service	6,376,270		6,537,282		8,271,243		12,345,575		12,431,796	
Total Auxiliary Enterprises and Int Service	<u>50,734,327</u>		<u>50,850,047</u>		<u>56,119,687</u>		<u>61,053,379</u>		<u>63,030,038</u>	
<b>TOTAL EXPENDITURES</b>	<u>381,978,741</u>		<u>394,894,122</u>		<u>387,529,466</u>		<u>397,126,726</u>		<u>398,958,904</u>	
<b>REVENUES OVER/(UNDER) EXPENDITURES</b>	<u>\$ 16,943,870</u>		<u>\$ 21,180,735</u>		<u>\$ 4,381,094</u>		<u>\$ 16,525,546</u>		<u>\$ 10,862,505</u>	

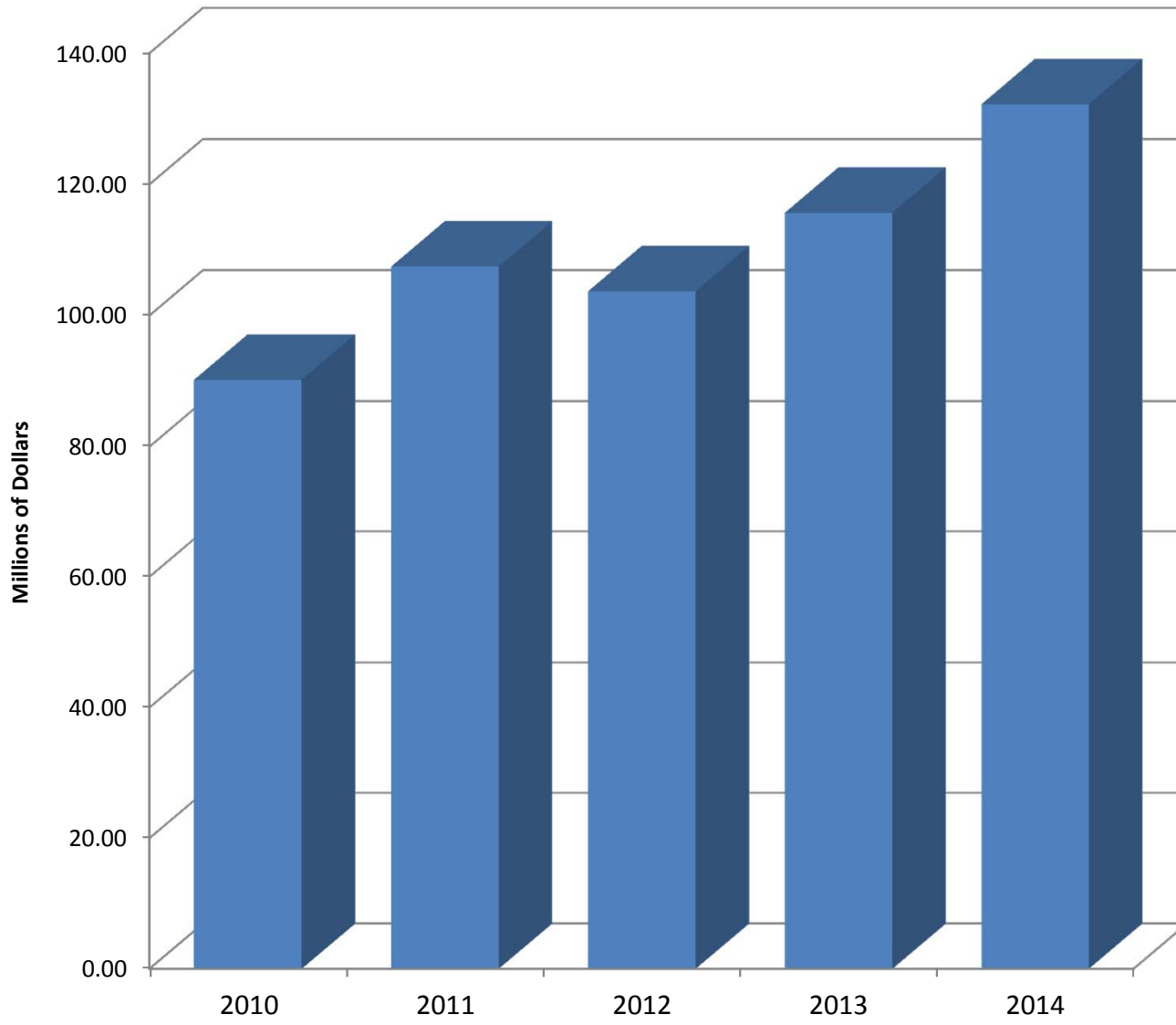
The University of North Carolina at Greensboro (Excluding Foundations)  
**CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES**  
 June 30, 2010 - 2014



Year	Current Unrestricted	Current Restricted	Total
2010	\$ 55,468,774	\$ 19,880,974	\$ 75,349,748
2011	\$ 59,683,527	\$ 25,082,874	\$ 84,766,401
2012	\$ 60,898,307	\$ 25,722,483	\$ 86,620,790
2013	\$ 68,935,997	\$ 26,583,130	\$ 95,519,127
<b>2014</b>	<b>\$ 62,593,159</b>	<b>\$ 25,388,948</b>	<b>\$ 87,982,107</b>

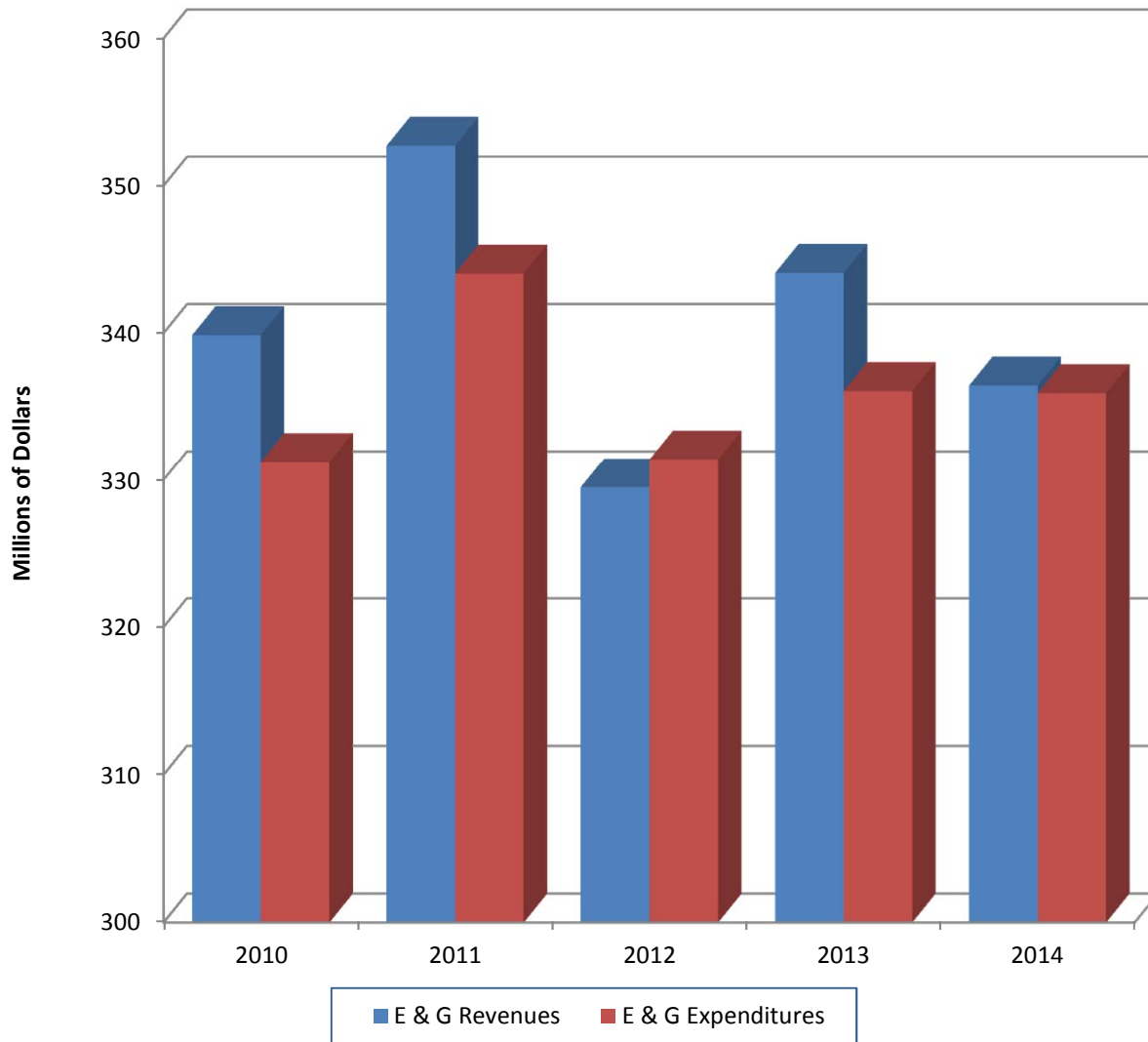


The University of North Carolina at Greensboro (Excluding Foundations)  
**ENDOWMENT ASSETS AT MARKET VALUE**  
June 30, 2010 - 2014



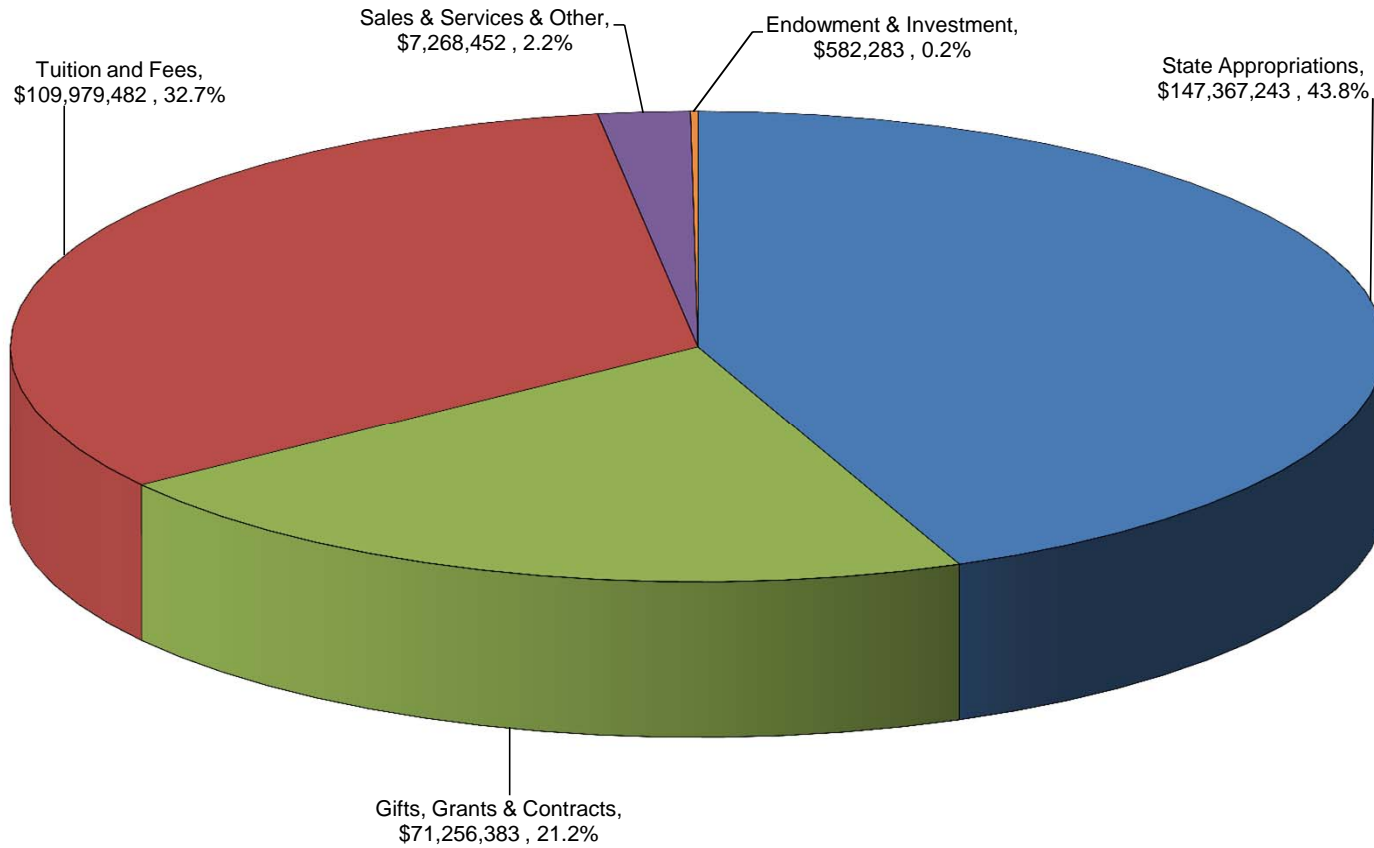
Year	Market Value
2010	\$ 90,215,415
2011	\$ 107,460,189
2012	\$ 103,702,923
2013	\$ 115,705,440
2014	\$ 132,242,996

The University of North Carolina at Greensboro (Excluding Foundations)  
**EDUCATIONAL & GENERAL REVENUES and EXPENDITURES**  
**CASH BASIS**  
 June 30, 2010 - 2014

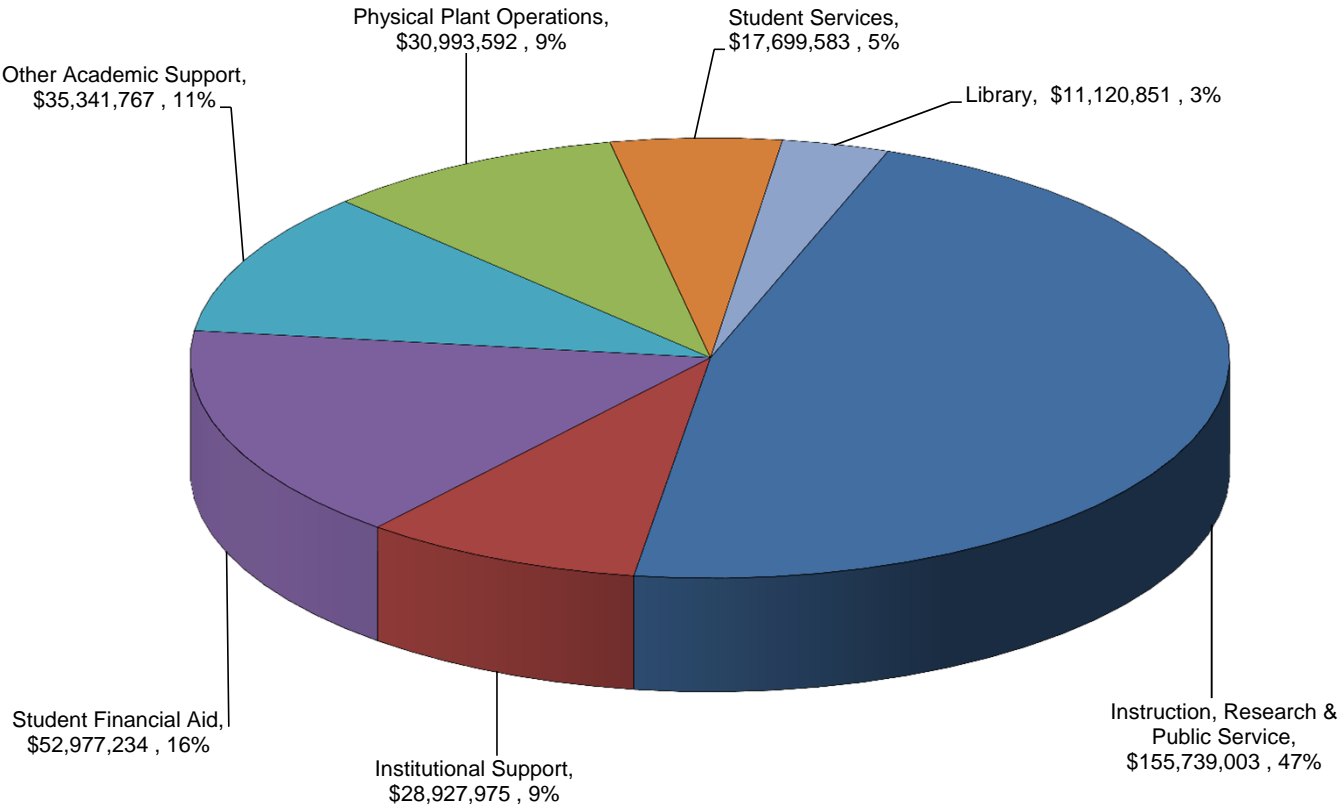


Year	E & G Revenues	E & G Expenditures
2010	\$ 339,856,667	\$ 331,244,414
2011	\$ 352,696,457	\$ 344,044,075
2012	\$ 329,505,760	\$ 331,409,779
2013	\$ 344,087,535	\$ 336,073,347
<b>2014</b>	<b>\$ 336,453,843</b>	<b>\$ 335,928,866</b>

The University of North Carolina at Greensboro (Excluding Foundations)  
**EDUCATIONAL and GENERAL REVENUES**  
**CASH BASIS**  
Year Ended June 30, 2014



The University of North Carolina at Greensboro (Excluding Foundations)  
**EDUCATIONAL & GENERAL EXPENDITURES**  
**CASH BASIS**  
Year Ended June 30, 2014



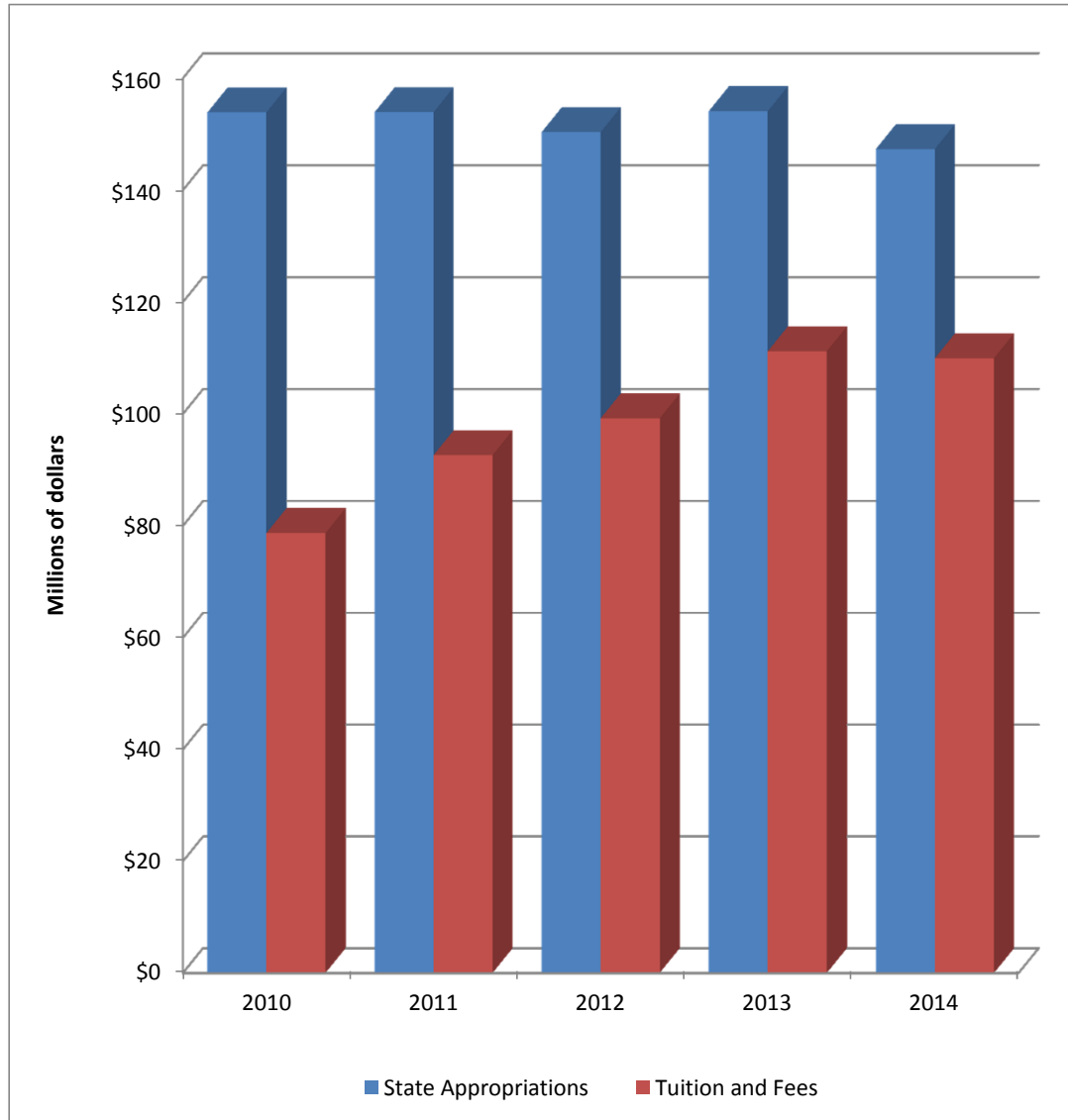
**Note:** Mandatory transfers are excluded

The University of North Carolina at Greensboro (Excluding Foundations)

**STATE APPROPRIATIONS and TUITION & FEES**

**CASH BASIS**

Years Ended June 30, 2010 - 2014

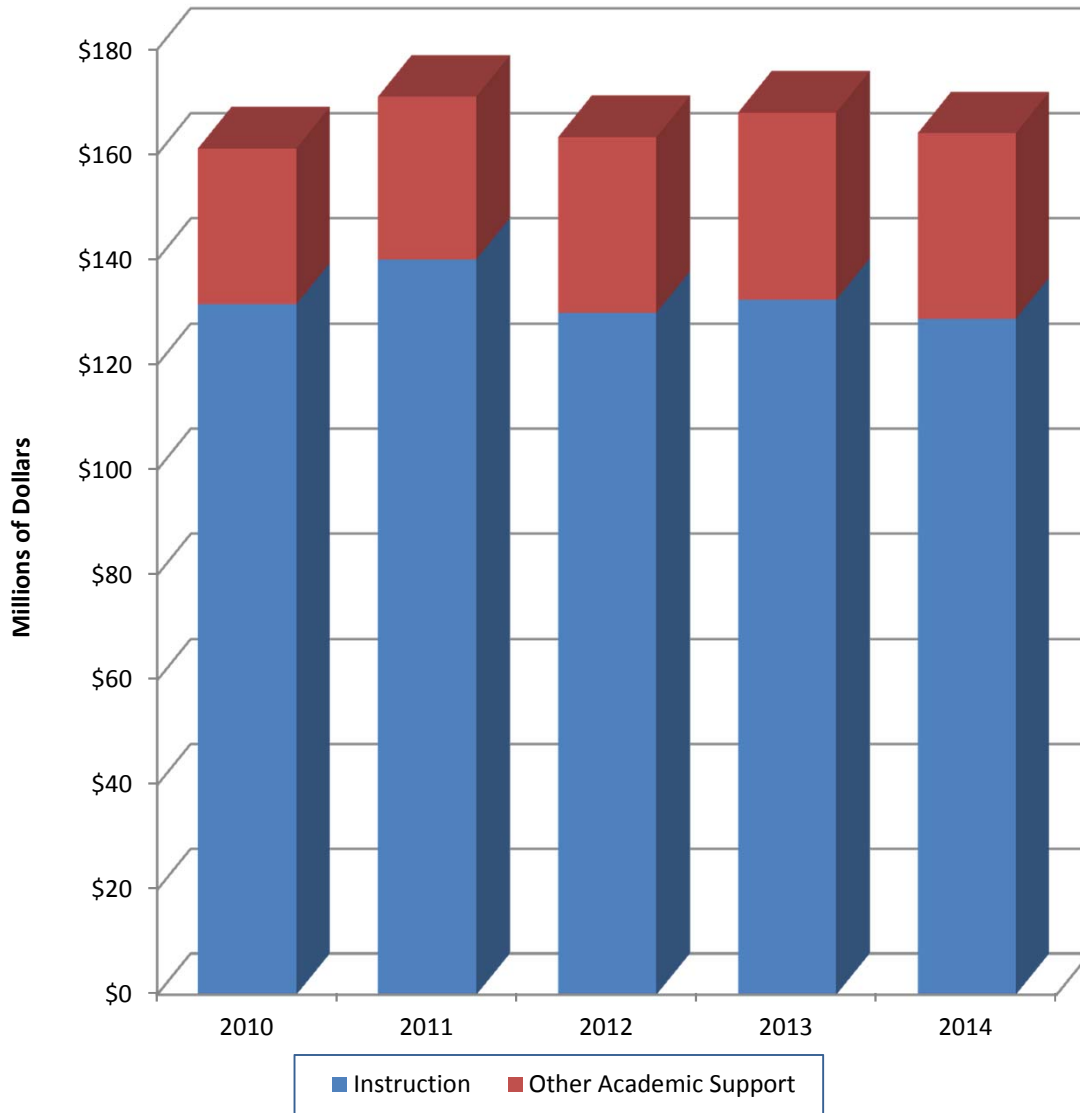


Year	State Appropriations	Tuition and Fees	Total
2010	153,904,791	78,727,667	232,632,458
2011	153,918,851	92,638,493	246,557,344
2012	150,359,030	99,210,319	249,569,349
2013	154,110,667	111,216,209	265,326,876
<b>2014</b>	<b>147,367,243</b>	<b>109,979,482</b>	<b>257,346,725</b>

**Note:** Auxiliary Enterprises student fees are excluded.

The University of North Carolina at Greensboro (Excluding Foundations)  
**INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES**  
**CASH BASIS**

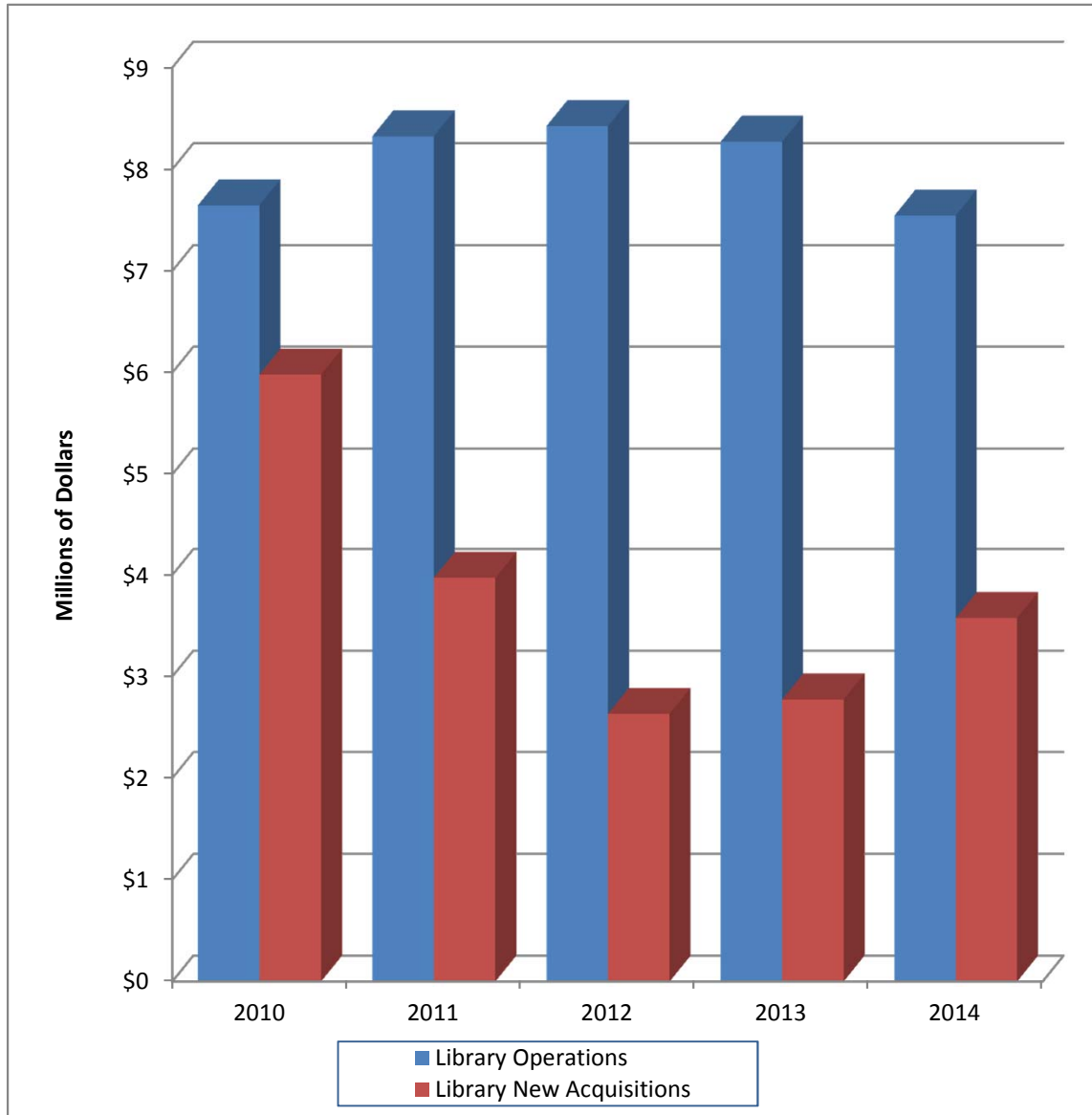
Years Ended June 30, 2010 -2014



Year	Instruction	Other Academic Support	Total
2010	\$ 131,551,050	\$29,689,875	\$ 161,240,925
2011	\$ 140,094,687	\$30,978,051	\$ 171,072,738
2012	\$ 129,923,784	\$33,424,568	\$ 163,348,352
2013	\$ 132,396,821	\$35,646,099	\$ 168,042,920
<b>2014</b>	<b>\$ 128,769,925</b>	<b>\$35,341,767</b>	<b>\$ 164,111,692</b>

The University of North Carolina at Greensboro (Excluding Foundations)  
**LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES**  
**CASH BASIS**

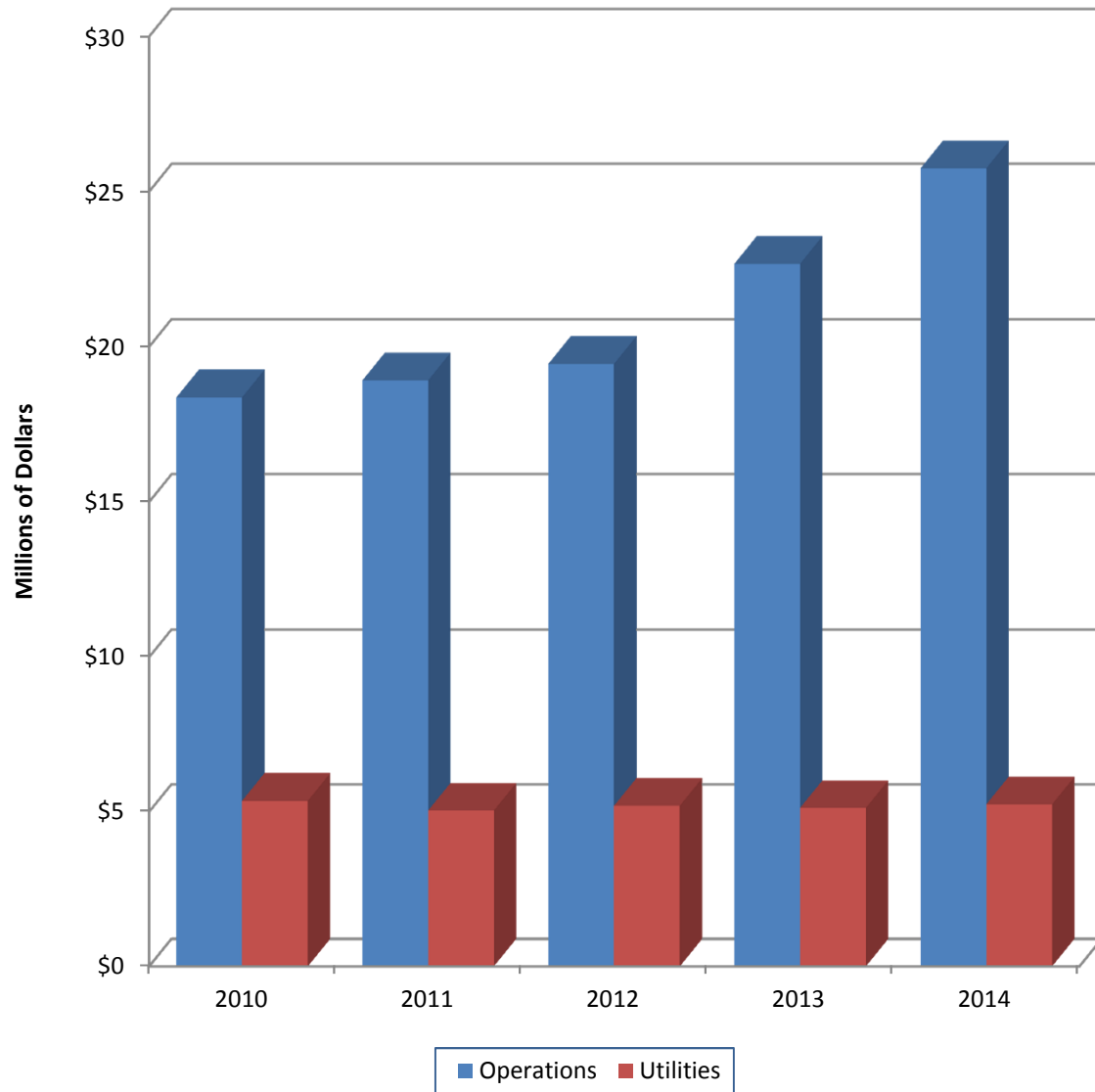
Years Ended June 30, 2010 - 2014



Year	Library		Total
	Operations	New Acquisitions	
2010	\$ 7,646,696	\$ 5,981,529	\$13,628,225
2011	\$ 8,323,017	\$ 3,971,133	\$12,294,150
2012	\$ 8,425,436	\$ 2,634,018	\$11,059,454
2013	\$ 8,272,507	\$ 2,775,060	\$11,047,567
<b>2014</b>	<b>\$ 7,545,556</b>	<b>\$ 3,575,295</b>	<b>\$11,120,851</b>

The University of North Carolina at Greensboro (Excluding Foundations)  
**UTILITIES and FACILITIES OPERATIONS EXPENDITURES**  
**CASH BASIS**

Years Ended June 30, 2010 - 2014

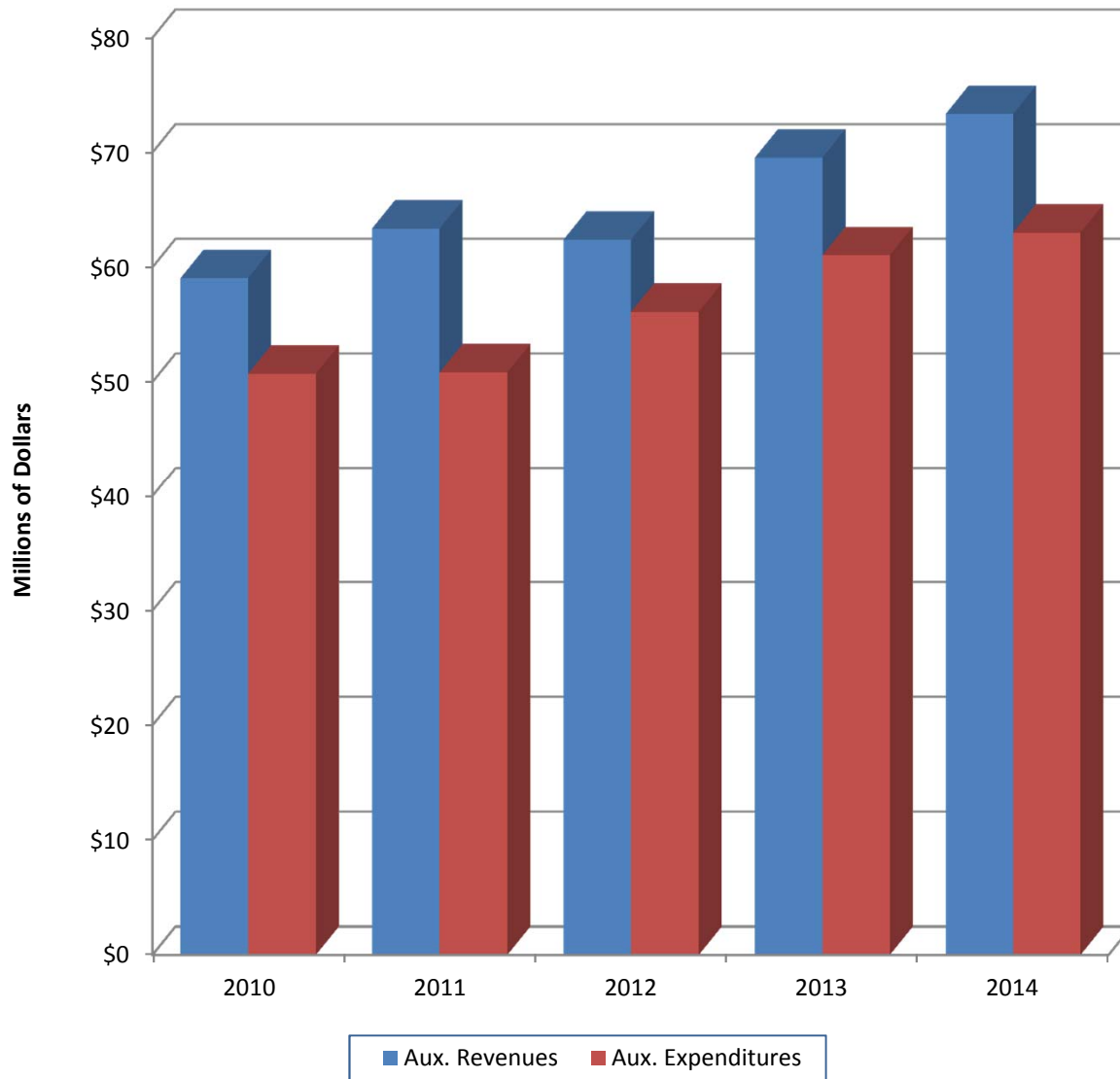


Year	Operations	Utilities	Total
2010	\$ 18,373,529	\$ 5,356,931	\$23,730,460
2011	\$ 18,919,154	\$ 5,038,646	\$23,957,800
2012	\$ 19,453,721	\$ 5,196,701	\$24,650,422
2013	\$ 22,677,229	\$ 5,125,445	\$27,802,674
<b>2014</b>	<b>\$ 25,751,661</b>	<b>\$ 5,241,931</b>	<b>\$30,993,592</b>

Note: Auxiliary Enterprises utilities are excluded



The University of North Carolina at Greensboro (Excluding Foundations)  
**AUXILIARY ENTERPRISES REVENUES and EXPENDITURES**  
**CASH BASIS**  
 June 30, 2010 - 2014



Year	Revenues	Expenditures
2010	\$ 59,065,944	\$ 50,734,327
2011	\$ 63,378,400	\$ 50,850,047
2012	\$ 62,404,800	\$ 56,119,687
2013	\$ 69,564,737	\$ 61,053,379
2014	\$ 73,367,566	\$ 63,030,038

The University of North Carolina at Greensboro  
**BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2011 - 2015

	<b>2010-2011</b>		<b>2011-2012</b>		<b>2012-2013</b>		<b>2013-14</b>		<b>2014-15</b>	
	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>	<u>Amount</u>	<u>%</u>
Revenues	\$ 86,943,092	33.6	\$ 89,544,622	37.3	\$ 88,379,042	36.4	\$ 91,823,282	37.7	<b>\$ 85,248,760</b>	<b>37.3</b>
Appropriations	<u>171,957,800</u>	<u>66.4</u>	<u>150,359,032</u>	<u>62.7</u>	<u>154,110,668</u>	<u>63.6</u>	<u>151,737,773</u>	<u>62.3</u>	<b><u>143,431,427</u></b>	<b><u>62.7</u></b>
Expenditures	<u>\$ 258,900,892</u>	<u>100.0</u>	<u>\$ 239,903,654</u>	<u>100.0</u>	<u>\$ 242,489,710</u>	<u>100.0</u>	<u>\$ 243,561,055</u>	<u>100.0</u>	<b><u>\$ 228,680,187</u></b>	<b><u>100.0</u></b>

Note: Various Carryforwards have been excluded.

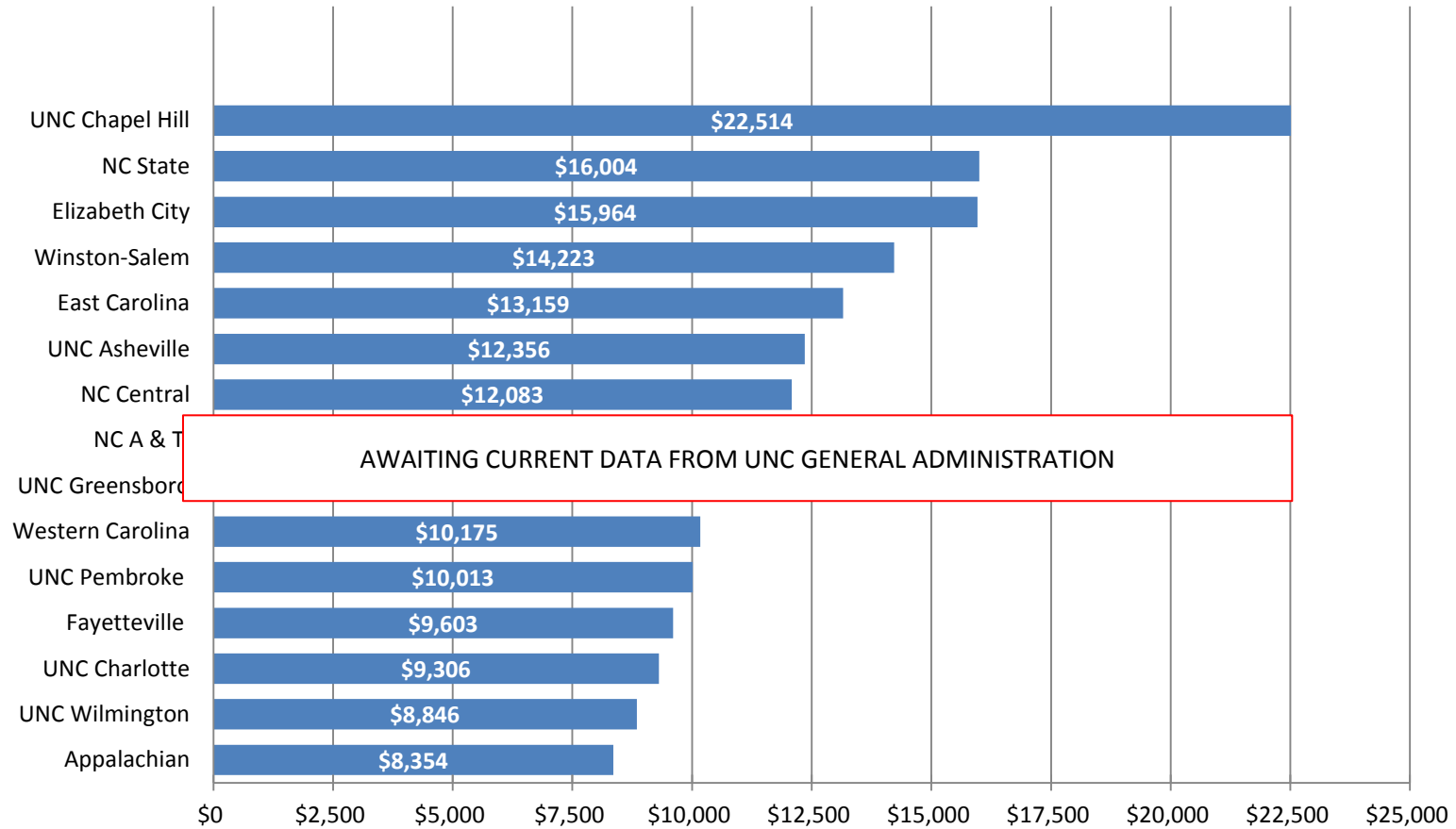
The University of North Carolina at Greensboro  
**BUDGETED REVENUES**  
**BY SOURCE**  
**STATE OPERATING CODE 16040**  
Fiscal Years 2011 - 2015

	<b>2010-2011</b>		<b>2011-2012</b>		<b>2012-2013</b>		<b>2013-2014</b>		<b>2014-2015</b>	
	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
Regular Term Tuition	\$ 68,030,733	78.2	\$ 74,377,364	83.2	79,785,520	90.2	\$ 83,440,478	90.9	\$ 76,973,353	90.3
Summer Term Tuition	4,208,712	4.8	4,208,712	4.7	4,208,712	4.8	4,208,712	4.6	4,208,712	4.9
Non-Credit Extension Instruction Fees	660,515	0.8	660,515	0.7	660,515	0.7	660,515	0.7	660,515	0.8
Utilities Revenues	2,436,129	2.8	2,536,129	2.8	2,536,129	2.9	2,786,129	3.0	2,786,129	3.3
Repairs and Alterations Revenues	235,378	0.3	235,378	0.3	235,378	0.3	291,378	0.3	291,378	0.3
Application Fees	# 905,419	1.0	917,419	1.0	0	0.0	0	0.0	0	0.0
Library	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1	59,000	0.1
Education & Tech. and Special Fees	# 5,208,243	6.0	5,593,544	6.2	2,295	0.0	0	0.0	0	0.0
Federal C & G Adm Cost Allow	111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1	111,798	0.1
Other	5,087,165	5.9	844,763	0.9	779,695	0.9	265,272	0.3	157,875	0.2
<b>Total</b>	<b>\$ 86,943,092</b>	<b>100.0</b>	<b>\$ 89,544,622</b>	<b>100.0</b>	<b>\$ 88,379,042</b>	<b>100.0</b>	<b>\$ 91,823,282</b>	<b>100.0</b>	<b>\$ 85,248,760</b>	<b>100.0</b>
Actual Tuition	69,817,522	102.6	73,952,713	99.4	79,956,614	100.2	79,818,786	95.7	N/A	N/A
Budgeted Tuition	\$ 68,030,733	100.0	\$ 74,377,364	100.0	\$ 79,785,520	100.0	\$ 83,440,478	100.0	\$ 76,973,353	100.0
Over (Under) Realization	\$ 1,786,789	2.6	\$ (424,651)	(0.6)	\$ 171,094	0.2	\$ (3,621,692)	(4.3)	\$ N/A	N/A
Budgeted Enrollment FTE	15,700		15,255		15,270		15,259		14,345	
Actual Enrollment FTE	15,396		15,106		15,013		14,340		14,357	*

# In Fiscal Year 2012-13, Application Fee and Education & Technology Fee budgets were moved from State Operating Code 16040 to Institutional Trust Funds.

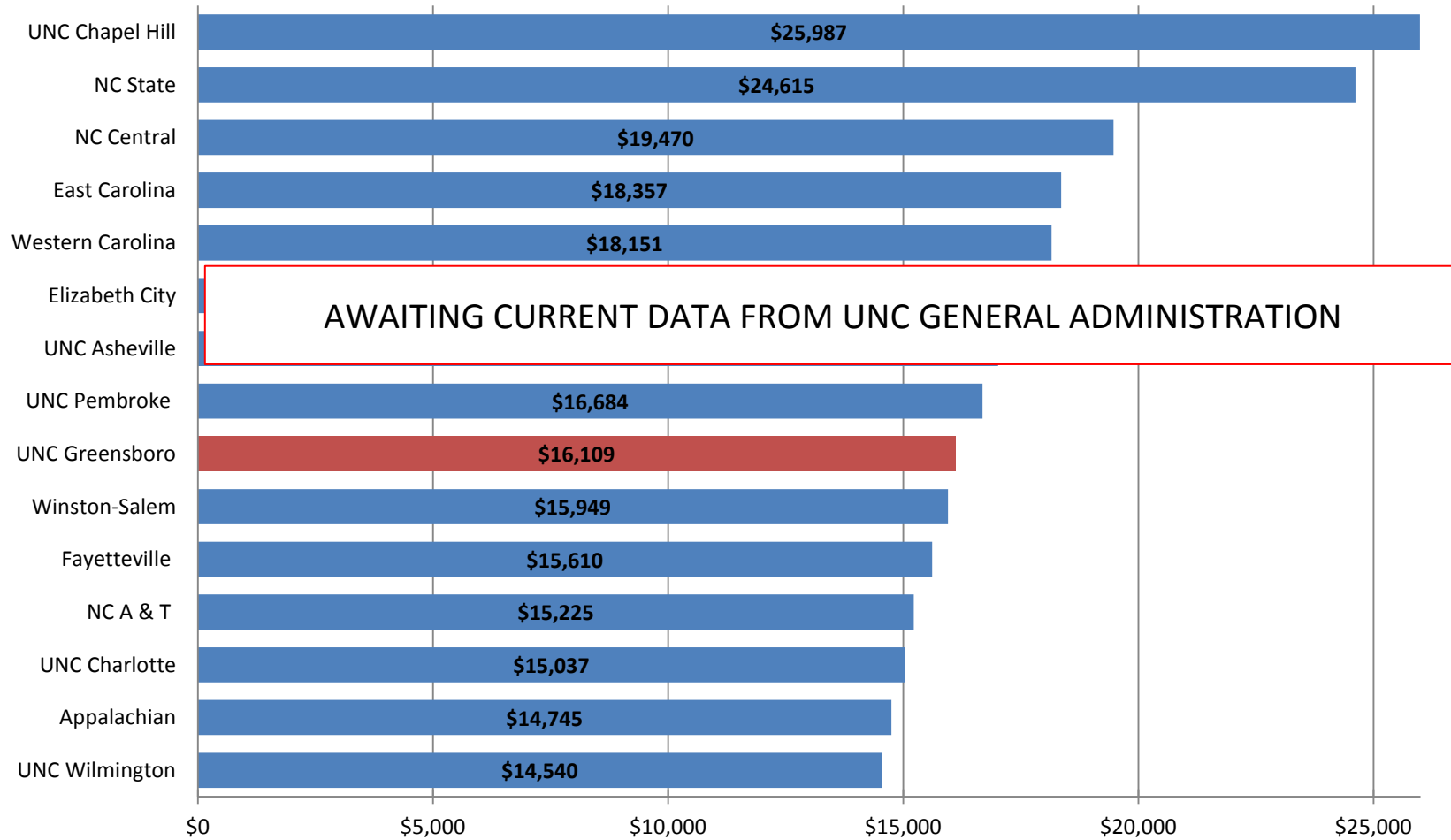
\* The actual enrollment FTE for 2014-15 is an estimate.

The University of North Carolina  
**BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE**  
 2013-14



Source: UNC General Administration schedule: "Appropriations per Student (FTE), Fy 2006-07 to FY 2013-14" dated February 19, 2014.

The University of North Carolina  
**BUDGETED EXPENDITURES PER TOTAL STUDENT FTE**  
 2008-09



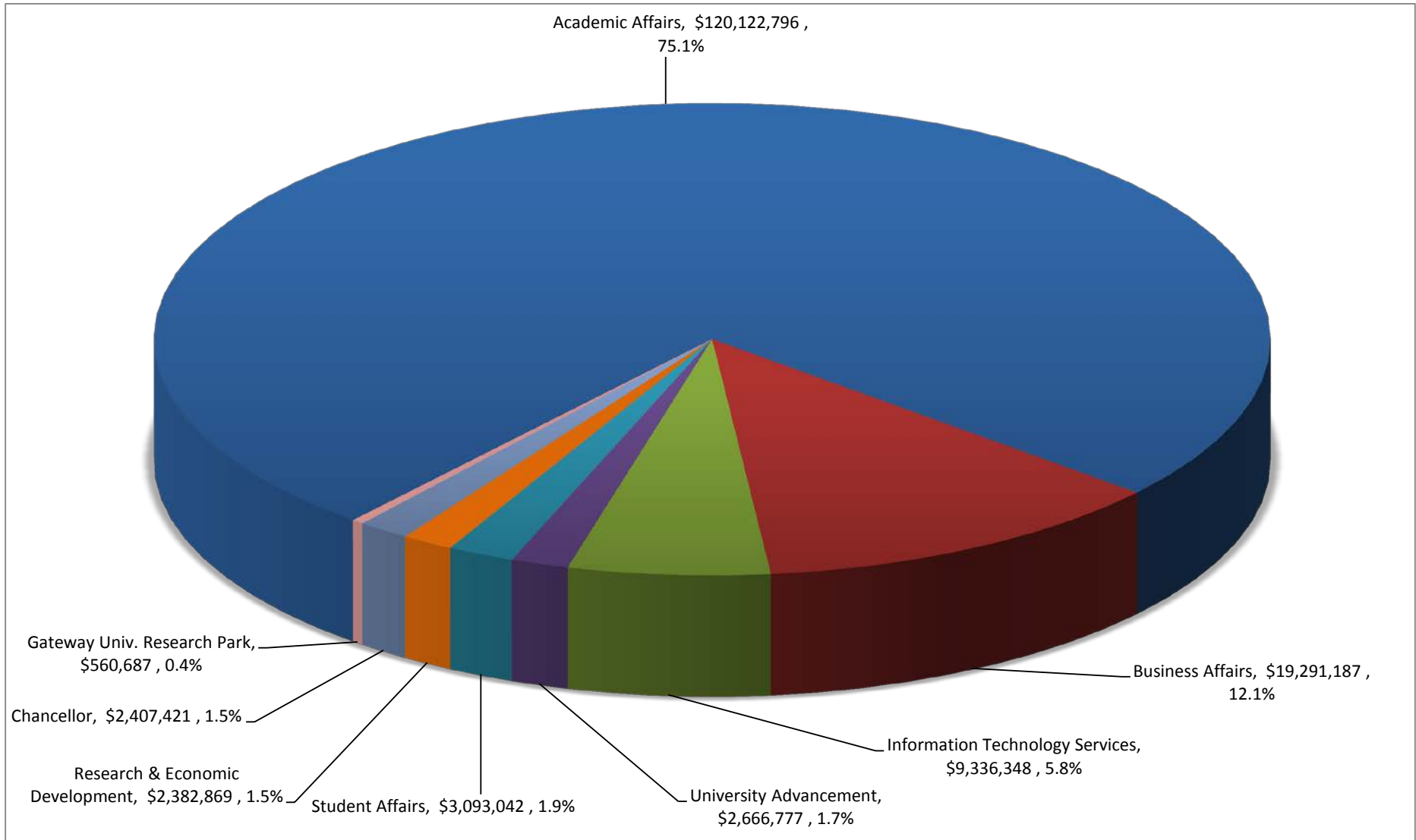
Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

The University of North Carolina at Greensboro  
**Base Budget, Expansion and Reductions**  
 2013-14 through 2014-15

	<u>Requirements</u>	<u>Receipts</u>	<u>Appropriations</u>	<u>Positions</u>
<b>2013-14 Beginning Base Budget</b>	<b>\$ 238,517,569</b>	<b>\$ 90,156,569</b>	<b>\$ 148,361,000</b>	<b>2,195.42</b>
<b>Continuation Budget Change</b>				
Enrollment Change	(10,041,907)	(6,210,402)	(3,831,505)	(90.35)
Building Reserves	(54,232)		(54,232)	-
<b>Total Continuation Budget Change</b>	<b>(10,096,139)</b>	<b>(6,210,402)</b>	<b>(3,885,737)</b>	<b>(90.35)</b>
<b>Other</b>				
Budget Reductions	(1,609,668)	731,442	(2,341,110)	(17.40)
Tuition Differentials	133,082	133,082	-	0.75
Campus Initiated Tuition Increase	195,069	195,069	-	-
Salary Increase	1,378,468	-	1,378,468	-
Employer Health Insurance and Retirement Increase	369,841		369,841	-
JSNN Transfer to NC A&T	(462,000)		(462,000)	
Other	253,965	243,000	10,965	
<b>Total Other</b>	<b>258,757</b>	<b>1,302,593</b>	<b>(1,043,836)</b>	<b>(16.65)</b>
<b>Flexibility Changes</b>	-	-	-	(24.29)
<b>Total 2014-15 Budget</b>	<b>\$ 228,680,187</b>	<b>\$ 85,248,760</b>	<b>\$ 143,431,427</b>	<b>2,064.13</b>

<b>Institutional Budgets:</b>				
Benefits	\$ 42,606,643			
Financial Aid	13,651,134			
Insurance	70,986			
IT Licenses & Maintenance	1,364,071			
Utilities	8,607,376			
ESCO Debt Service	704,467			
Chancellor's Equipment Fund	210,003		(Instruction \$45,485; other \$164,518)	
Budget Cuts	1,042,181			
Tuition Surcharge	450,000			
Other	112,199			
Total Institutional Budgets:	68,819,060			
<b>Departmental Budgets:</b>	<b>159,861,127</b>			
<b>Total 2014-15 Budget</b>	<b>\$ 228,680,187</b>			

The University of North Carolina at Greensboro  
**STATE OPERATING BUDGET 2014-15**  
**SUMMARY BY DIVISION**  
(Excluding Benefits and Other Institutional Budgets)



The University of North Carolina at Greensboro  
**STATE OPERATING BUDGET**  
**SUMMARY BY DIVISION**  
2014 - 2015

<b>Division Name</b>	<b>EPA</b>	<b>SPA</b>	<b>Faculty</b>	<b>Temp Wages</b>	<b>Oth Personnel</b>	<b>Equipment</b>	<b>OTP less Equip</b>	<b>TOTAL</b>
Academic Affairs	\$13,420,245	\$13,296,449	\$81,123,649	\$952,374	\$552	\$3,979,562	\$7,349,965	\$120,122,796
Business Affairs	1,895,372	13,925,696		44,407	3,980	411,675	3,010,057	19,291,187
Information Technology And Planning	1,393,969	6,732,608			23,183	708,275	478,313	9,336,348
University Advancement	1,352,941	990,018		48,000	9,000	5,000	261,818	2,666,777
Student Affairs	1,967,274	696,431		42,731		17,548	369,058	3,093,042
Research & Economic Development	668,835	102,814	1,117,874	2,688	1,195		489,463	2,382,869
Chancellor	1,240,790	900,212		310	5,652	5,000	255,457	2,407,421
Gateway University Research Park		86,318					474,369	560,687
<b>TOTAL</b>	<b>\$21,939,426</b>	<b>\$36,730,546</b>	<b>\$82,241,523</b>	<b>\$1,090,510</b>	<b>\$43,562</b>	<b>\$5,127,060</b>	<b>\$12,688,500</b>	<b>\$159,861,127</b>



The University of North Carolina at Greensboro  
**BUDGETED EXPENDITURES BY PURPOSE**  
**STATE OPERATING CODE 16040**

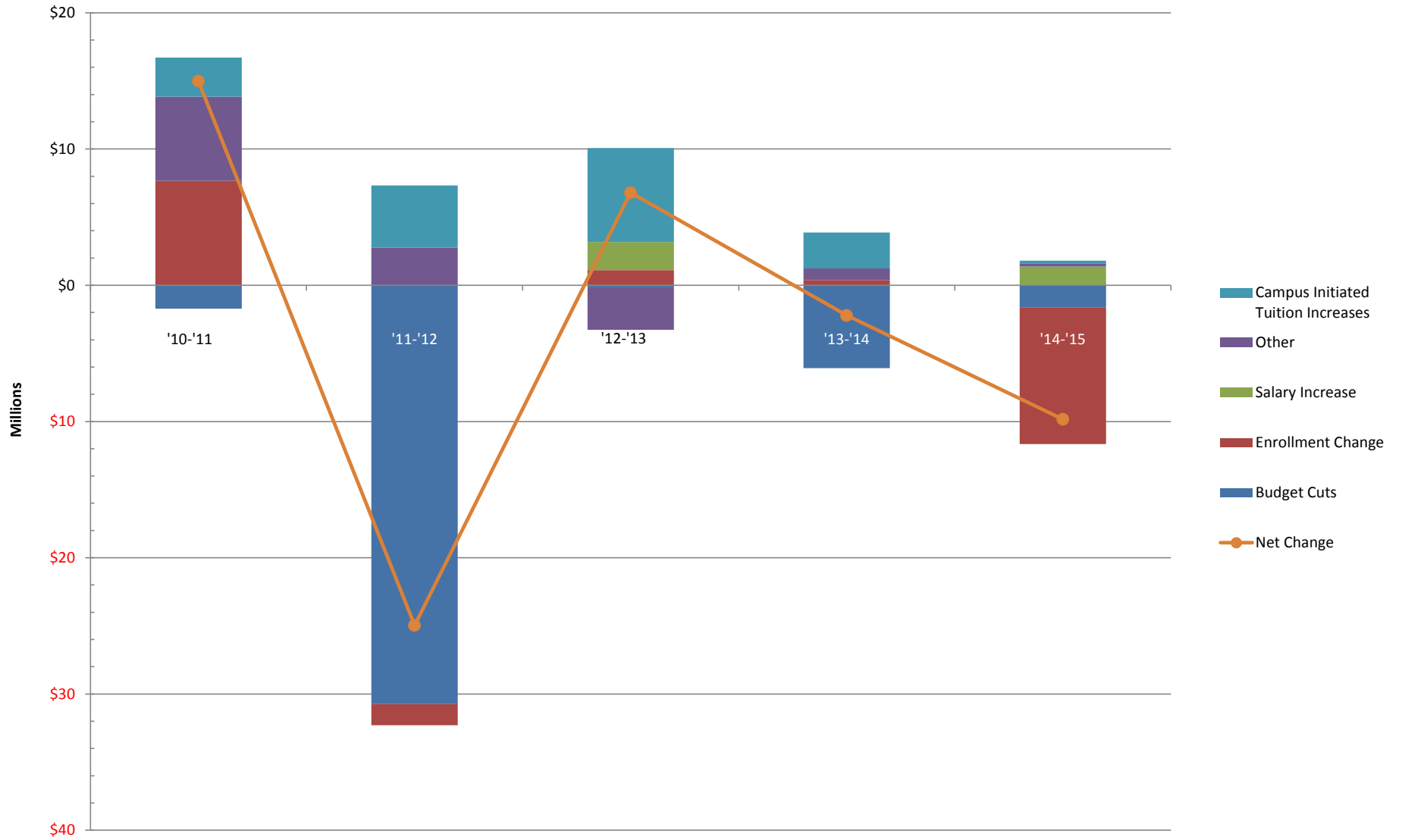
Fiscal Years 2011 - 2015

		<b>2010-2011</b>		<b>2011-2012</b>		<b>2012-2013</b>		<b>2013-2014</b>		<b>2014-2015</b>	
		<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>	<b>Amount</b>	<b>%</b>
101	Regular Term Instruction	\$ 142,742,054	55.1%	\$ 124,974,861	52.1%	\$ 127,412,166	52.5%	\$ 125,991,829	51.8%	\$ 122,118,460	53.4%
102	Summer Term Instruction	4,208,712	1.6%	4,208,712	1.8%	4,208,712	1.7%	4,208,712	1.7%	4,208,712	1.8%
103	Non-Credit Extension Instruction	660,515	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%	660,515	0.3%
151	Libraries	12,942,961	5.0%	11,044,582	4.6%	11,091,061	4.6%	11,269,682	4.6%	10,396,775	4.5%
152	General Academic Support	19,279,198	7.4%	19,118,332	8.0%	16,031,879	6.6%	15,353,796	6.3%	13,607,644	6.0%
160	Student Services	11,928,331	4.6%	11,942,133	5.0%	13,385,145	5.5%	13,487,633	5.5%	13,805,034	6.0%
170	Institutional Support	30,349,183	11.7%	28,262,254	11.8%	27,055,244	11.2%	24,793,860	10.2%	21,710,845	9.5%
180	Physical Plant Operations	27,105,836	10.5%	27,387,918	11.4%	28,198,797	11.6%	32,413,918	13.3%	28,501,857	12.5%
230	Student Financial Aid	9,684,102	3.7%	12,304,347	5.1%	14,446,191	6.0%	15,381,110	6.3%	13,670,345	6.0%
<b>TOTAL</b>		<b>\$ 258,900,892</b>	<b>100.0%</b>	<b>\$ 239,903,654</b>	<b>100.0%</b>	<b>\$ 242,489,710</b>	<b>100.0%</b>	<b>\$ 243,561,055</b>	<b>100.1%</b>	<b>\$ 228,680,187</b>	<b>100.0%</b>

The University of North Carolina at Greensboro  
**BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2011 - 2015

	Revised Budget at June 30th								Original Budget	
	2010-2011		2011-2012		2012-2013		2013-2014		2014-2015	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EPA Academic Salaries	\$ 96,042,927	37.2%	\$ 81,138,328	33.8%	\$ 82,403,771	33.9%	\$ 83,157,087	34.1%	\$ 82,241,523	35.9%
EPA Regular Salaries	23,298,712	9.0%	22,158,540	9.2%	23,562,196	9.7%	23,152,772	9.5%	21,939,426	9.6%
SPA Regular Salaries	40,137,984	15.5%	37,091,855	15.5%	37,020,192	15.3%	37,850,920	15.5%	36,730,546	16.1%
Employee Benefits	41,490,741	16.1%	38,279,438	16.0%	39,278,923	16.2%	41,521,690	17.0%	42,606,643	18.6%
Other Personnel	3,442,010	1.3%	4,582,034	1.9%	2,490,296	1.0%	2,173,883	0.9%	1,134,072	0.5%
Total Personnel Compensation	<u>\$ 204,412,374</u>	<u>79.1%</u>	<u>\$ 183,250,195</u>	<u>76.4%</u>	<u>\$ 184,755,378</u>	<u>76.1%</u>	<u>\$ 187,856,352</u>	<u>77.0%</u>	<u>\$ 184,652,210</u>	<u>80.7%</u>
Supplies	6,496,617	2.5%	5,737,275	2.4%	4,894,760	2.0%	3,866,921	1.6%	3,980,822	1.7%
Utilities	8,645,938	3.3%	7,782,191	3.2%	7,965,272	3.3%	8,096,946	3.3%	8,607,376	3.8%
Purchased Contractual Services	2,164,937	0.8%	5,051,516	2.1%	4,988,054	2.1%	3,644,002	1.5%	1,903,618	0.8%
Purchased Services	11,054,356	4.3%	8,926,871	3.7%	11,133,387	4.6%	10,511,565	4.3%	6,869,909	3.0%
General Travel	1,111,955	0.4%	1,812,200	0.8%	1,839,412	0.8%	1,510,976	0.6%	780,555	0.3%
Other Operating	2,612,017	1.0%	1,284,494	0.5%	1,479,801	0.6%	1,370,021	0.6%	908,988	0.4%
Academic Services	179,889	0.1%	193,418	0.1%	135,002	0.1%	153,215	0.1%	126,839	0.1%
Library Books and Journals	4,630,982	1.8%	3,198,292	1.3%	3,306,118	1.4%	4,131,175	1.7%	3,354,754	1.5%
Property, Plant & Equipment	6,511,353	2.5%	7,798,791	3.3%	5,538,238	2.3%	4,350,854	1.8%	1,985,135	0.9%
Aids and Grants	9,684,102	3.7%	12,058,485	5.0%	14,206,733	5.8%	15,141,787	6.3%	13,651,134	6.0%
Transfers and Other	1,396,372	0.5%	2,809,926	1.2%	2,247,555	0.9%	2,927,241	1.2%	1,858,847	0.8%
Total Non-Salary	<u>\$ 54,488,518</u>	<u>20.9%</u>	<u>\$ 56,653,459</u>	<u>23.6%</u>	<u>\$ 57,734,332</u>	<u>23.9%</u>	<u>\$ 55,704,703</u>	<u>23.0%</u>	<u>\$ 44,027,977</u>	<u>19.3%</u>
	<u><b>\$258,900,892</b></u>	<u><b>100.0%</b></u>	<u><b>\$ 239,903,654</b></u>	<u><b>100.0%</b></u>	<u><b>\$ 242,489,710</b></u>	<u><b>100.0%</b></u>	<u><b>\$ 243,561,055</b></u>	<u><b>100.0%</b></u>	<u><b>\$ 228,680,187</b></u>	<u><b>100.0%</b></u>

The University of North Carolina at Greensboro  
**NET CHANGE IN BASE BUDGET**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2011 - 2015



The University of North Carolina at Greensboro  
**NET CHANGE IN BASE BUDGET**  
**STATE OPERATING CODE 16040**  
 Fiscal Years 2011 - 2015

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Enrollment Change	\$ 7,670,707	\$ (1,552,387)	\$ 1,119,943	\$ 373,764	\$ (10,041,907)
Salary Increases	-	-	2,050,919	-	1,378,468
Campus Initiated Tuition Increases	2,858,862	4,561,696	6,895,803	2,627,746	195,069
Budget Cuts	(1,726,141)	(30,747,102)	(204,676)	(6,079,206)	(1,609,668)
Other	<u>6,177,275</u>	<u>2,772,186</u>	<u>(3,066,662)</u>	<u>864,653</u>	<u>240,656</u>
Total	<u>\$ 14,980,703</u>	<u>\$ (24,965,607)</u>	<u>\$ 6,795,327</u>	<u>\$ (2,213,043)</u>	<u>\$ (9,837,382)</u>

The University of North Carolina at Greensboro  
State Operating Budget

**BUDGETED SALARIES and FTE BY DIVISION**

2014-15

Division	EPA Administrative		SPA		Faculty	
	Budget	FTE	Budget	FTE	Budget	FTE
<b>Academic Affairs:</b>						
Arts & Sciences	\$ 539,407	7.50	\$ 2,632,558	62.40	\$ 31,409,969	396.57
Business & Economics	1,041,537	12.94	911,829	22.58	10,142,900	89.63
Education	567,963	10.78	526,652	13.53	8,202,512	95.21
Music Theatre Dance	302,018	4.28	755,096	17.44	6,939,479	83.63
Nursing	199,650	1.92	506,411	13.00	4,160,164	53.58
Health and Human Sciences	777,782	10.92	1,051,055	27.25	10,963,267	127.09
Graduate Studies	158,646	1.55	667,379	15.00	2,536,883	15.55
Division of Continual Learning	1,146,467	19.12	657,822	15.00	2,586,068	33.84
Provost & Other	8,686,775	131.20	5,587,647	132.80	4,182,407	44.86
<b>Total Academic Affairs</b>	<b>\$ 13,420,245</b>	<b>200.21</b>	<b>\$ 13,296,449</b>	<b>319.00</b>	<b>\$ 81,123,649</b>	<b>939.96</b>
<b>Information Technology and Planning</b>	1,393,969	10.29	6,732,608	93.57		
<b>Total Information Technology &amp; Planning</b>	<b>\$ 1,393,969</b>	<b>10.29</b>	<b>\$ 6,732,608</b>	<b>93.57</b>		
<b>University Advancement</b>	1,352,941	14.22	990,018	21.75		
<b>Total University Advancement</b>	<b>\$ 1,352,941</b>	<b>14.22</b>	<b>\$ 990,018</b>	<b>21.75</b>		
<b>Student Affairs</b>	1,967,274	34.34	696,431	16.68		
<b>Total Student Affairs</b>	<b>\$ 1,967,274</b>	<b>34.34</b>	<b>\$ 696,431</b>	<b>16.68</b>		
<b>Business Affairs:</b>						
Institutional Support	1,388,288	10.53	4,768,784	95.41		
Physical Plant	507,084	5.00	9,156,912	253.96		
<b>Total Business Affairs</b>	<b>\$ 1,895,372</b>	<b>15.53</b>	<b>\$ 13,925,696</b>	<b>349.37</b>		
<b>Chancellor</b>	1,240,790	8.64	900,212	18.79		
<b>Total Chancellor</b>	<b>\$ 1,240,790</b>	<b>8.64</b>	<b>\$ 900,212</b>	<b>18.79</b>		
<b>Gateway University Research Park</b>			\$ 86,318	2.00		
<b>Research &amp; Economic Development</b>	\$ 668,835	9.66	\$ 102,814	2.09	\$ 1,117,874	8.03
<b>TOTAL OF ALL DIVISIONS</b>	<b>\$ 21,939,426</b>	<b>292.89</b>	<b>\$ 36,730,546</b>	<b>823.25</b>	<b>\$ 82,241,523</b>	<b>947.99</b>

The University of North Carolina at Greensboro  
**SALARY INCREASES**  
for Fiscal Years 2006 - 2015

Year	Faculty				EPA Non-Faculty		SPA			
	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus
2005-06 <sup>(1)</sup>	2.0+0.3		<b>2.03</b>		2.0+0.1	5 days bonus leave	Greater of \$825/person or 2.00		<b>Greater of \$825/person or 2.00</b>	5 days bonus leave
2006-07 <sup>(2)</sup>	6.0+1.3		<b>7.30</b>		6.0+1.3		5.50		<b>5.50</b>	
2007-08 <sup>(3)</sup>	4.0 + 1.4 + .6		<b>6.00</b>		4.00		4.00		<b>4.00</b>	
2008-09 <sup>(4)</sup>	3.0 + 2.0		<b>5.00</b>		3.00		Greater of \$1,100/person or 2.75		<b>Greater of \$1,100/person or 2.75</b>	
2009-10 <sup>(5)</sup>	0.00		<b>0.00</b>				0.00		<b>0.00</b>	
2010-11 <sup>(5)</sup>	0.00		<b>0.00</b>				0.00		<b>0.00</b>	
2011-12 <sup>(5)</sup>	0.00		<b>0.00</b>				0.00		<b>0.00</b>	
2012-13 <sup>(6)</sup>	1.20		<b>1.20</b>		1.20	5 days bonus leave	1.20		1.20	5 days bonus leave
2013-14 <sup>(5), (7)</sup>	0.00		<b>0.00</b>			5 days bonus leave	0.00		<b>0.00</b>	5 days bonus leave
2014-15 <sup>(8)</sup>	0.27		<b>0.27</b>		0.27	5 days bonus leave	\$1,000/person		<b>\$1,000/person</b>	5 days bonus leave

Note: All amounts in % unless otherwise noted

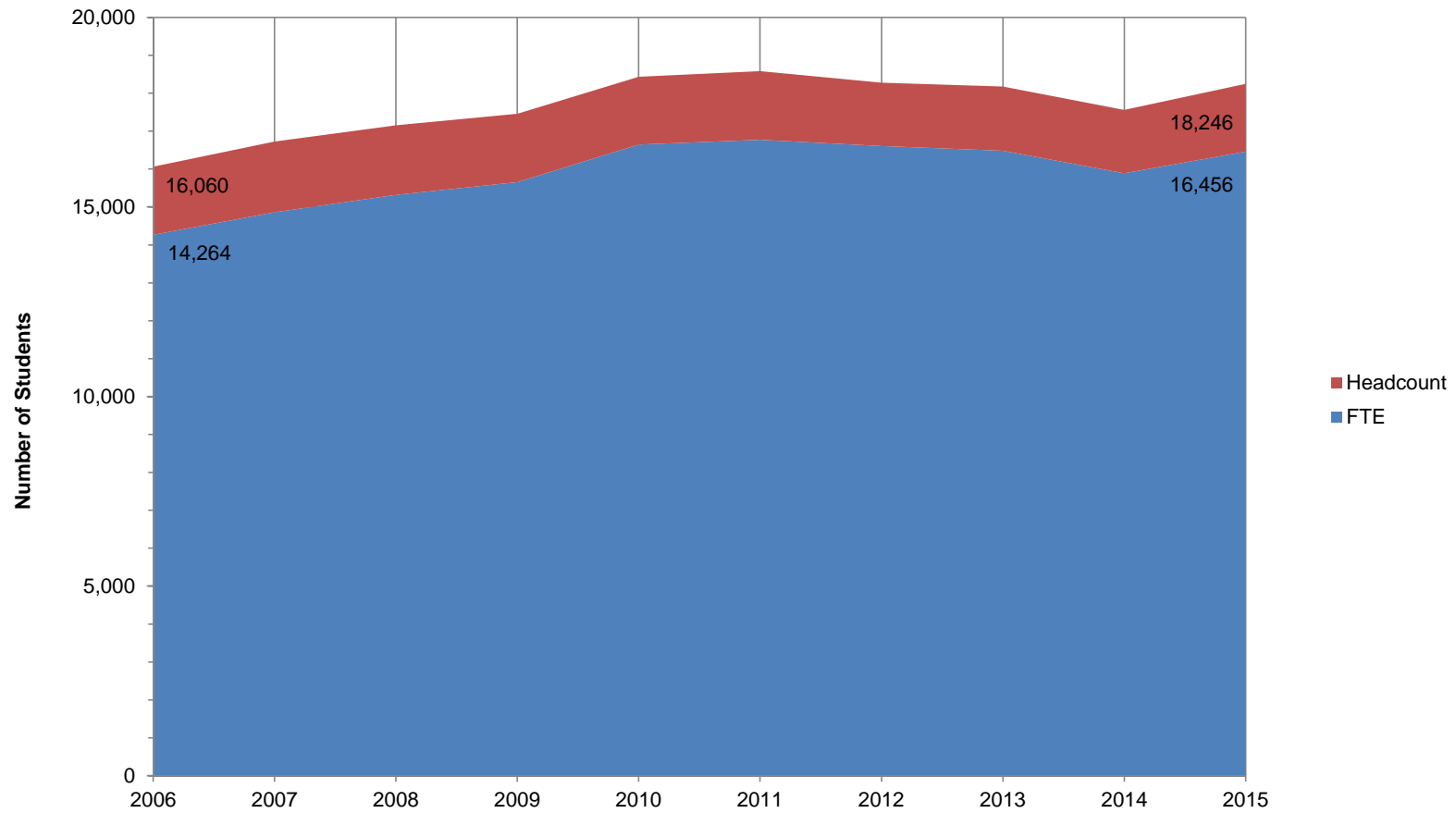
- <sup>(1)</sup> In 2005-06 in addition to the Legislative salary increase funds of 2%, Faculty and Non-Faculty EPA increases (approximately .3% and .1% respectively) in the amount of \$316,026 including benefits were provided by a campus based tuition increase.
- <sup>(2)</sup> In 2006-07 in addition to the Legislative salary increase funds of 6%, Faculty and Non-Faculty EPA increases (approximately 1.3%) in the amount of \$1,312,911 including benefits were provided by a campus based tuition increase.
- <sup>(3)</sup> In 2007-08, in addition to the Legislative salary increase funds of 4%, the General Assembly also provided Faculty increases of 1.4%. A campus based tuition increase of \$560,629 including benefits (approximately .6%) also was provided.
- <sup>(4)</sup> In 2008-09, a campus based tuition increase of \$683,880 provided Faculty salary increases and benefits of \$683,880 (approximately 2%).
- <sup>(5)</sup> In 2009-10, 2010-11, 2011-12, and 2013-14, no Legislative salary increase funds were available.
- <sup>(6)</sup> In 2012-13, the Legislature granted a 1.2% salary increase across-the-board plus 5 days of bonus leave which must be used by 6/30/2013.
- <sup>(7)</sup> In 2013-14, the Legislature granted 5 days of bonus leave which must be used by 6/30/2014.
- <sup>(8)</sup> In 2014-15, the Legislature granted \$276,634 for EPA salary increases, which equals 0.27% of total EPA salaries. Eligibility was determined by the University. The Legislature granted a \$1,000 salary increase to eligible SPA employees plus 5 additional days of bonus leave without an expiration date.

The University of North Carolina at Greensboro  
**EXPENDITURE BUDGETS BY SOURCE and DIVISION**  
 2014-2015

	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Business Affairs	Chancellor	GCID	Research & Economic Development	Source Total
State Funds	120,122,796	9,336,348	2,666,777	3,093,042	19,291,187	2,407,421	560,687	2,382,869	159,861,127
	75.1%	5.8%	1.7%	1.9%	12.1%	1.5%	0.4%	1.5%	100.0%
Auxiliary Administration					1,013,151				1,013,151
Student Activities Fees	162,972			3,580,759	526,996				4,270,727
Overhead	3,639,272				239,200				3,878,472
Unrestricted Gifts and Investment Income	268,750	15,000	311,000		14,000	108,036			716,786
-----									
<b>Division Totals</b>	<b>\$124,193,790</b> 73.2%	<b>\$9,351,348</b> 5.5%	<b>\$2,977,777</b> 1.8%	<b>\$6,673,801</b> 3.9%	<b>\$21,084,534</b> 12.4%	<b>\$2,515,457</b> 1.5%	<b>\$560,687</b> 0.3%	<b>\$2,382,869</b> 1.4%	<b>\$169,740,263</b> 100.0%

Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Insurance and O&M reserves are considered institutional and are also excluded.

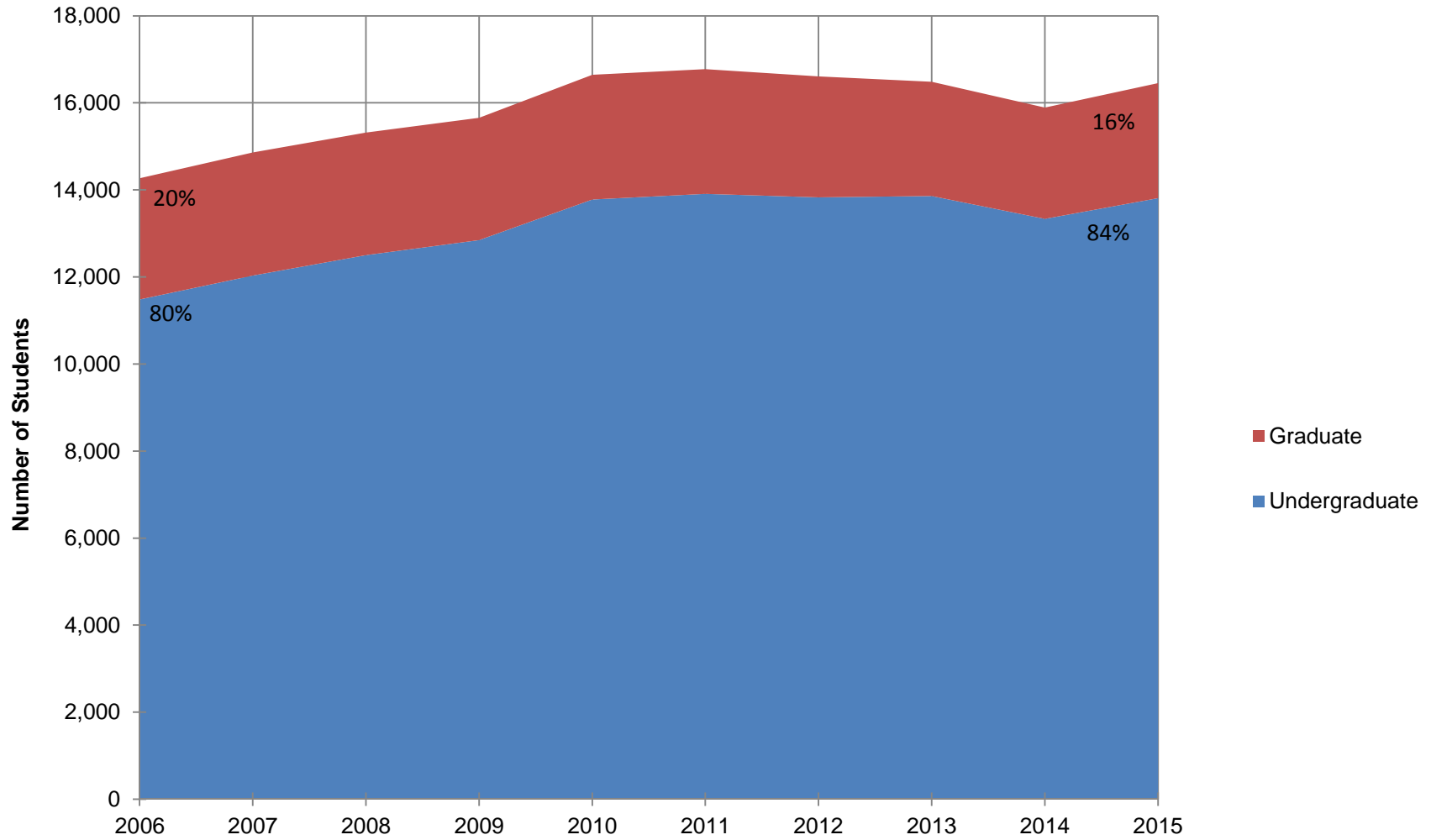
The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS**  
 Years Ended June 30, 2006 - 2015



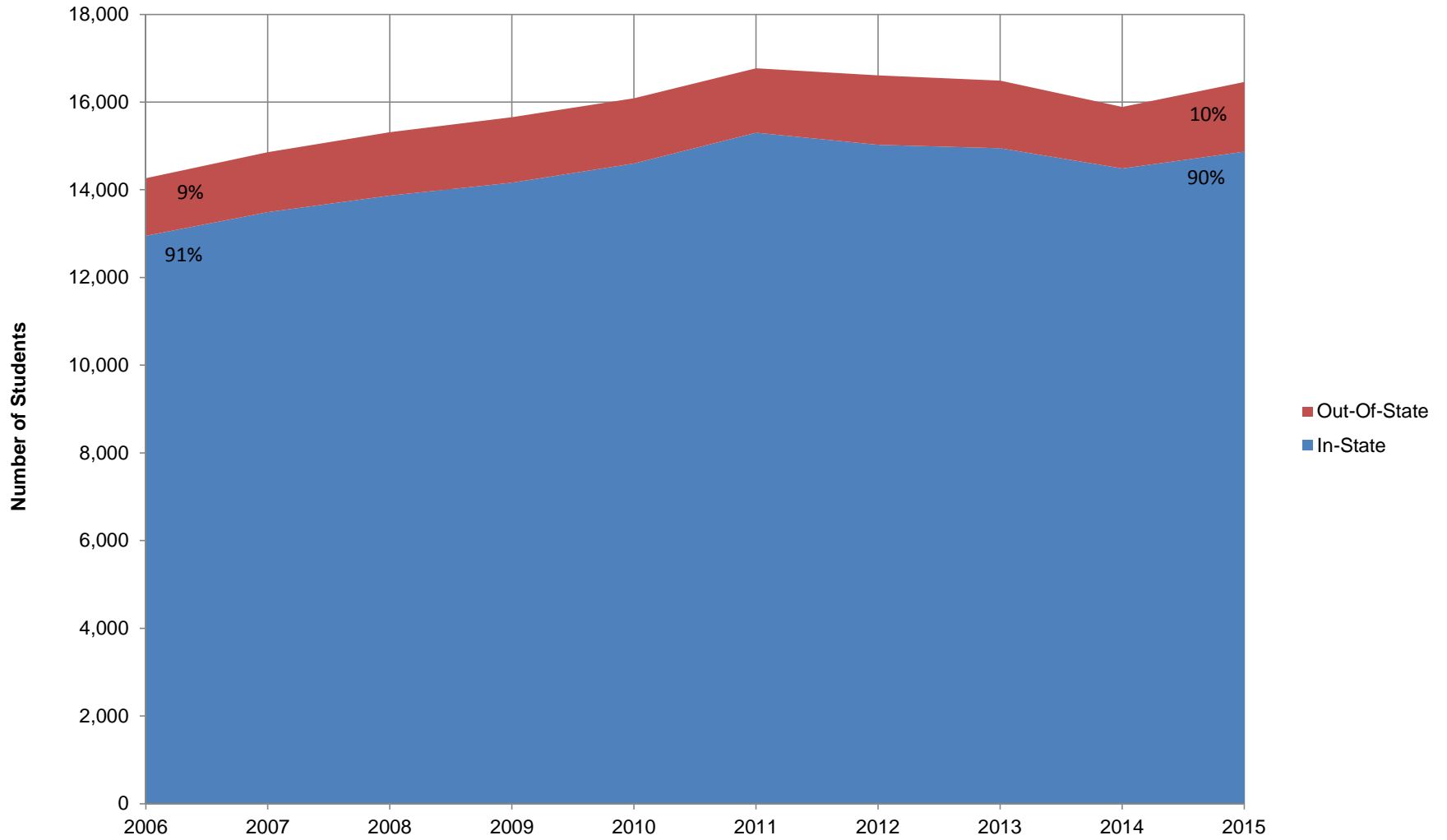
	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
<b>Headcount</b>	16,060	16,728	17,157	17,456	18,433	18,579	18,274	18,175	17,559	18,246
<b>FTE</b>	14,264	14,857	15,319	15,655	16,645	16,773	16,608	16,486	15,890	16,456



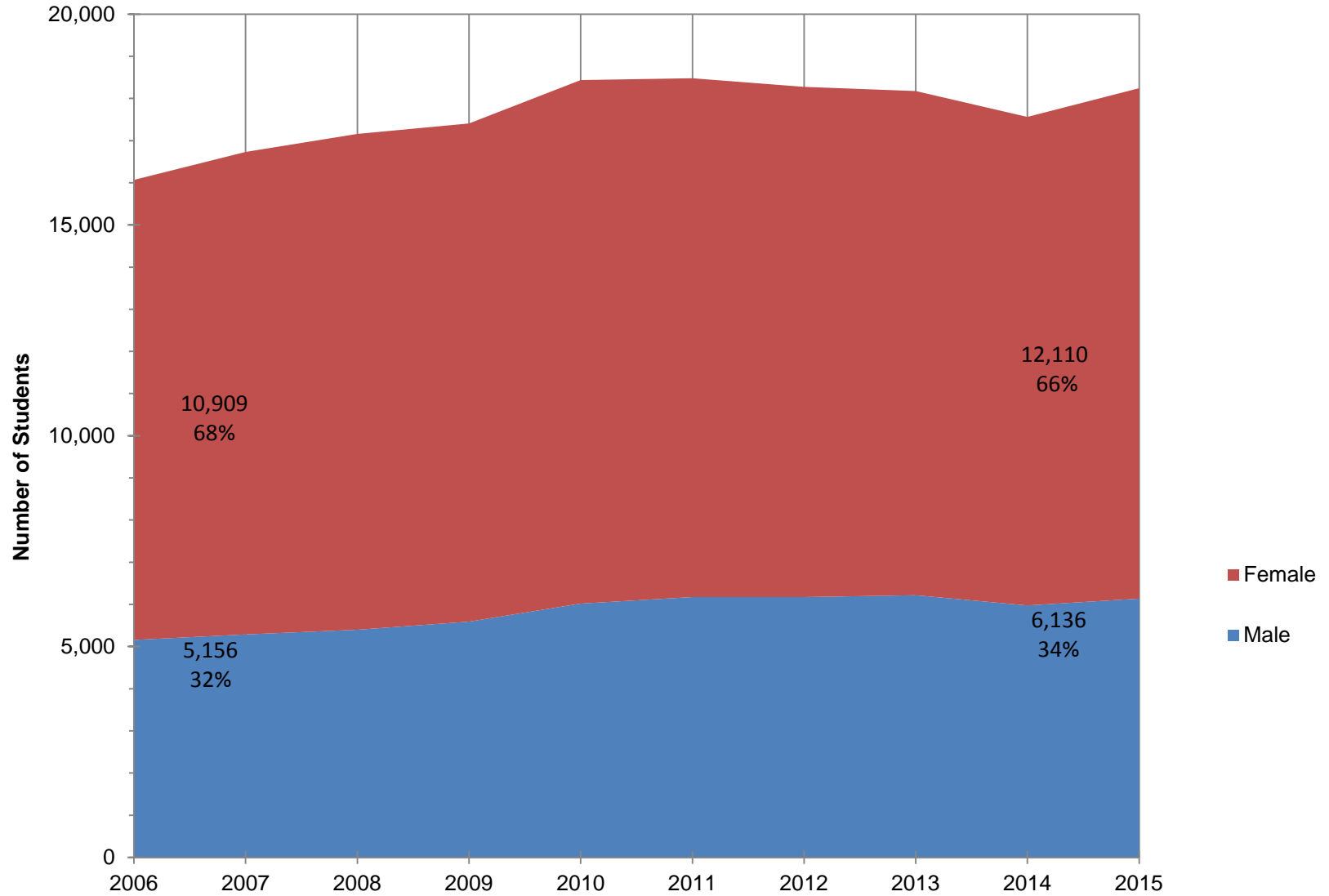
The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS**  
 Years Ended June 30, 2006 - 2015



The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS**  
Years Ended June 30, 2006 - 2015



The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA - HEADCOUNT BY GENDER - FALL SEMESTERS**  
Years Ended June 30, 2006 - 2015



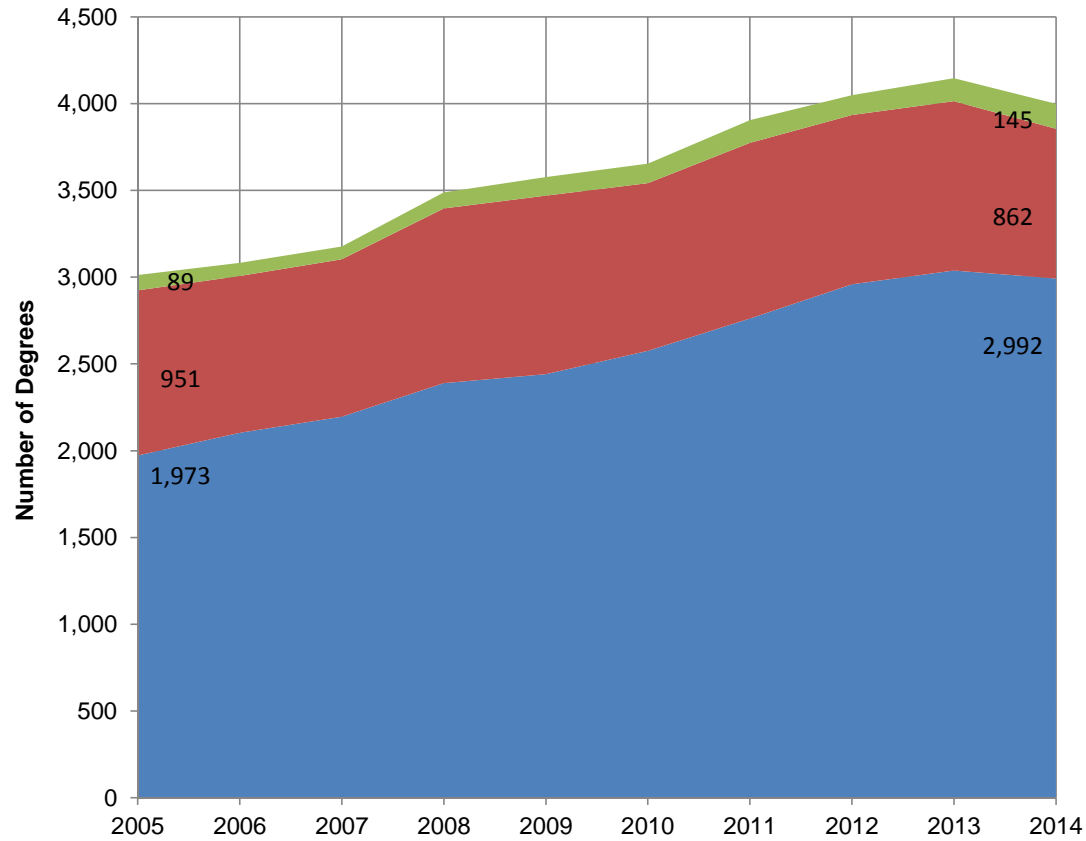
The University of North Carolina at Greensboro  
**ENROLLMENT STATISTICAL DATA**  
2005-06 through 2014-15

	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15
<b>SAT Scores</b>										
Verbal	524	520	525	517	516	513	514	514	518	522
Math	527	522	515	522	523	517	518	519	523	519
<b>Total</b>	<b>1,051</b>	<b>1,042</b>	<b>1,040</b>	<b>1,039</b>	<b>1,039</b>	<b>1,030</b>	<b>1,032</b>	<b>1,033</b>	<b>1,041</b>	<b>1,041</b>
<b>FTE Students by Program (Fall Semester)</b>										
College of Arts & Sciences	5,604	5,900	5,972	6,161	6,800	6,686	6,910	6,924	6,581	6,651
School of Business & Economics	2,248	2,311	2,411	2,510	2,532	2,543	2,758	2,851	2,890	3,082
School of Education	1,790	1,776	1,827	1,853	1,881	1,917	1,785	1,489	1,396	1,306
School of Health & Human Science							3,240	3,185	3,012	3,245
School of Health & Human Performance †	1,278	1,345	1,472	1,574	1,705	1,678				
School of Human Environmental Sciences ‡	1,104	1,324	1,377	1,395	1,402	1,428				
School of Music, Theatre, and Dance	552	542	536	541	550	967	756	835	877	899
School of Nursing	1,252	1,271	1,322	1,179	1,180	1,161	896	883	883	821
Joint School of Nanoscience and Nanoengineering						14	24	32	33	42
Undeclared	437	389	403	415	596	379	337	287	218	410
<b>Total</b>	<b>14,264</b>	<b>14,857</b>	<b>15,319</b>	<b>15,627</b>	<b>16,645</b>	<b>16,773</b>	<b>16,707</b>	<b>16,486</b>	<b>15,890</b>	<b>16,456</b>
<b>Student Housing</b>										
Capacity	3,981	4,284	4,278	4,251	4,251	4,251	3,890	4,552	4,861	5,034
Occupancy	3,981	4,332	4,198	4,374	4,436	4,280	3,991	4,566	4,765	5,055
Occupancy Rate (Fall) †	100.0%	101.1%	98.1%	102.9%	104.4%	100.7%	102.6%	100.3%	98.0%	100.4%
Students Residing on Campus	27.9%	29.2%	27.4%	28.0%	26.7%	25.5%	23.9%	27.7%	30.0%	30.7%
<b>Faculty</b>										
Faculty (Total FTE Budgeted Regular Term)	891	971	1,004	1,062	1,065	1,116	999	1,004	1,005	948
Full-Time Faculty (OCR Perm. Staff)	757	811	839	796	788	838	806	751	777	751
No. Holding Doctorates/Terminal Degrees	526	556	576	653	630	662	596	559	615	609
Percentage Tenured	41.9%	42.4%	39.2%	44.2%	52.4%	51.0%	54.1%	53.7%	54.6%	56.0%
Budgeted Student/Budgeted Faculty Ratio	14.2:1	13.8:1	13.8:1	14:1	14:1	14.1:1	15.3:1	15.2:1	15.2:1	15.1:1

† Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

‡ The School of Health and Human Performance and the School of Human Environmental Sciences ceased to exist on July 1, 2011, with most of the departments previously housed in these two schools moving into the newly School of Health and Human Sciences

The University of North Carolina at Greensboro  
**DEGREES CONFERRED**  
 Years Ended June 30, 2005 - 2014

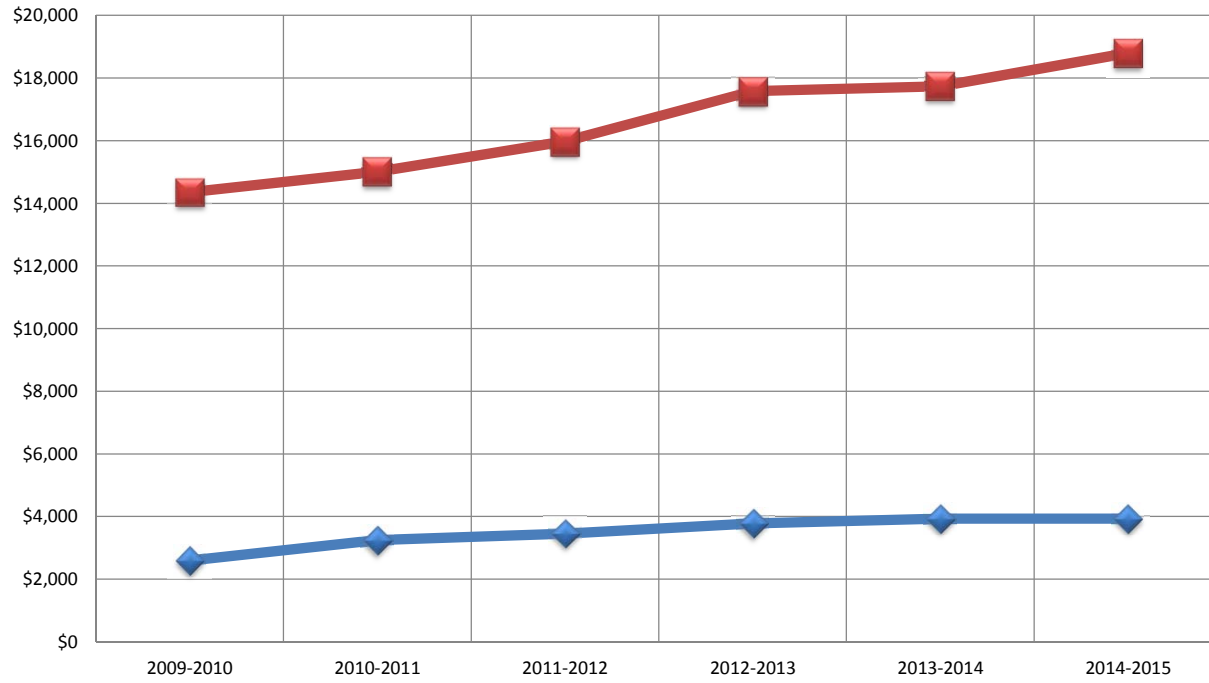


	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>
Doctoral	89	76	74	92	107	113	130	113	134	145
Masters	951	902	908	1,007	1,028	965	1,012	977	975	862
Baccalaureate	1,973	2,104	2,195	2,389	2,441	2,576	2,762	2,958	3,038	2,992
<b>Total</b>	<b>3,013</b>	<b>3,082</b>	<b>3,177</b>	<b>3,488</b>	<b>3,576</b>	<b>3,654</b>	<b>3,904</b>	<b>4,048</b>	<b>4,147</b>	<b>3,999</b>

The University of North Carolina at Greensboro  
**RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)**  
 Years Ended June 30, 2009 - 2015

	<u>2008-2009</u>	<u>2009-2010</u>	<u>2010-2011</u>	<u>2011-2012</u>	<u>2012-2013</u>	<u>2013-2014</u>	<u>2014-2015</u>
<b>IN-STATE RESIDENTIAL STUDENTS</b>							
Tuition	\$ 2,507	\$ 2,590	\$ 3,243	\$ 3,454	\$ 3,779	\$ 3,932	\$ 3,932
Graduate Premium	392	454	484	515	587	609	709
Board	2,324	2,440	2,860	2,860	3,048	2,998	3,102
Room (Double Room)	3,326	3,392	3,855	3,652	3,652	4,410	4,586
Fees:							
Student Activities	359	345	368	373	384	402	378
Athletic	444	461	489	541	589	622	696
Health Service	226	226	252	257	265	273	275
Educational & Technology	276	292	301	330	361	386	397
Student Facilities	272	272	272	381	490	507	707
Administration Computer Fee	50	50	-	-	-	-	-
Transportation Fee	-	-	47	47	50	53	56
Registration Fee	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1
	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
Total Undergraduate	<u>\$ 9,797</u>	<u>\$ 10,081</u>	<u>\$ 11,700</u>	<u>\$ 11,908</u>	<u>\$ 12,631</u>	<u>\$ 13,596</u>	<u>\$ 14,142</u>
Total Graduate	<u>\$ 10,189</u>	<u>\$ 10,535</u>	<u>\$ 12,184</u>	<u>\$ 12,423</u>	<u>\$ 13,218</u>	<u>\$ 14,205</u>	<u>\$ 14,851</u>
<b>OUT-OF-STATE RESIDENTIAL STUDENTS</b>							
Tuition	\$ 14,001	\$ 14,351	\$ 15,004	\$ 15,979	\$ 17,577	\$ 17,730	\$ 18,794
Graduate Premium	169	173	203	216	238	260	(704)
Board	2,324	2,440	2,860	2,860	2,912	2,998	3,102
Room (Double Room)	3,326	3,392	3,855	3,652	3,652	4,410	4,586
Fees:							
Student Activities	359	345	368	373	384	402	378
Athletic	444	461	489	541	589	622	696
Health Service	226	226	252	257	265	273	275
Educational & Technology	276	292	301	330	361	386	397
Student Facilities	272	272	272	381	490	507	707
Administration Computer Fee	50	50	-	-	-	-	-
Transportation Fee	-	-	47	47	50	53	56
Registration Fee	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1
	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
Total Undergraduate	<u>\$ 21,291</u>	<u>\$ 21,842</u>	<u>\$ 23,461</u>	<u>\$ 24,433</u>	<u>\$ 26,293</u>	<u>\$ 27,394</u>	<u>\$ 29,004</u>
Total Graduate	<u>\$ 21,460</u>	<u>\$ 22,015</u>	<u>\$ 23,664</u>	<u>\$ 24,649</u>	<u>\$ 26,531</u>	<u>\$ 27,654</u>	<u>\$ 28,300</u>

The University of North Carolina at Greensboro  
**IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION**  
 Academic Years 2010 - 2015

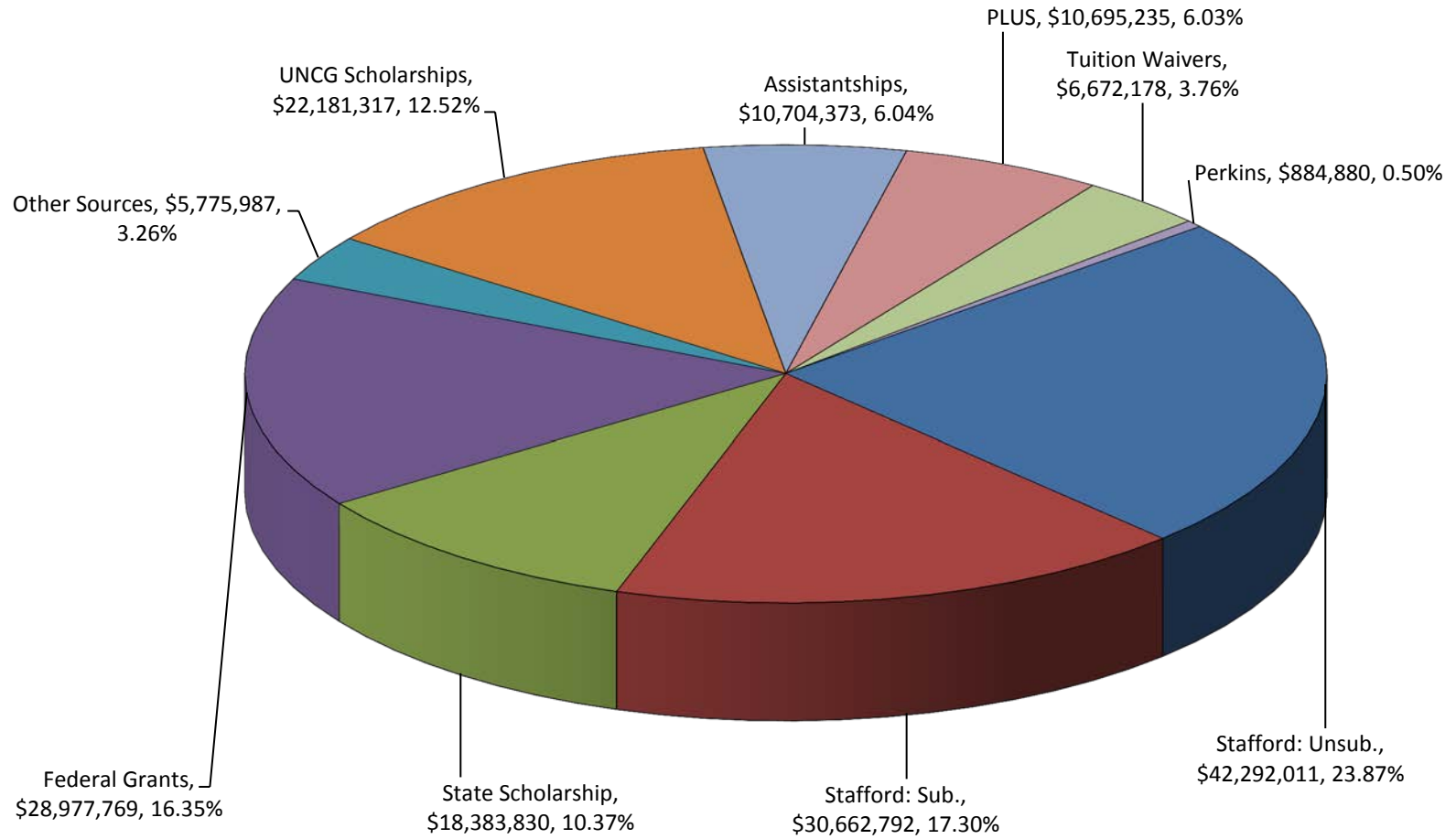


	<b>In-State</b>	<b>Out-of-State</b>
2009-2010	\$2,590	\$14,351
2010-2011	\$3,243	\$15,004
2011-2012	\$3,454	\$15,979
2012-2013	\$3,779	\$17,577
2013-2014	\$3,932	\$17,730
<b>2014-2015</b>	<b>\$3,932</b>	<b>\$18,794</b>

The University of North Carolina at Greensboro

**FINANCIAL AID  
SOURCES OF FUNDING**

Year Ended June 30, 2014





The University of North Carolina at Greensboro  
**FINANCIAL AID AWARDS**  
Year Ended June 30, 2014

Source	Funding	No. Awards
Federal Grants	\$ 28,977,769	7,013
Federal Loans		
Perkins	884,880	290
PLUS	10,695,235	1,110
Stafford: Subsidized	30,662,792	7,692
Stafford: Unsubsidized	42,292,011	8,692
	84,534,918	17,784
State Scholarship	18,383,830	6,848
Tuition Waivers	6,672,178 $\Delta$	2,097 $\Delta$
Assistantships	10,704,373 $\infty$	1,214 $\infty$
Institutional, Gift, Endowment & Other Support	12,623,915	6,675
UNCG Scholarships	9,557,402	2,442
Other	5,775,987	1,357
<b>Total</b>	<b>\$ 177,230,372</b>	<b>45,430</b>

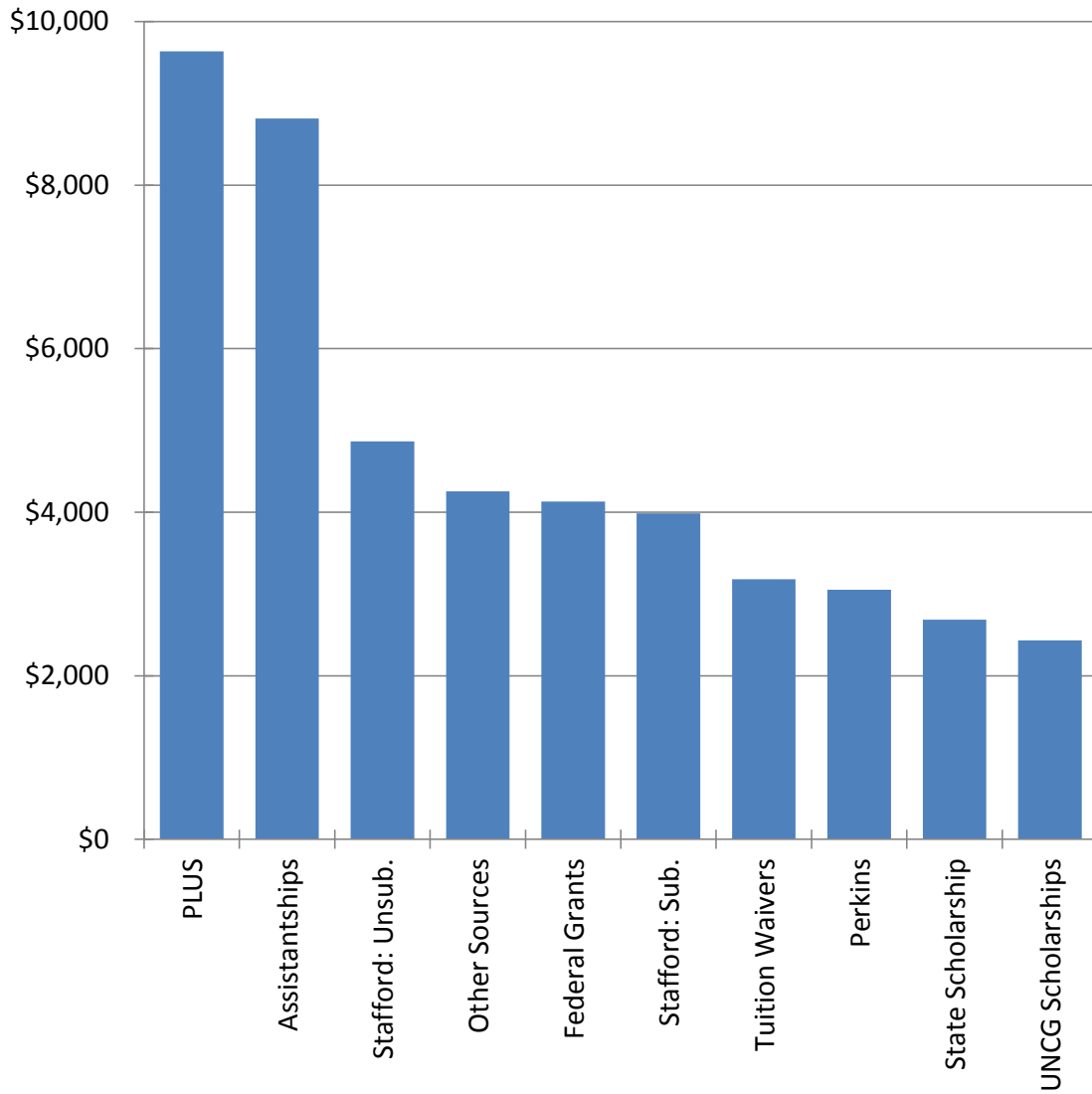
Source: Financial Aid Office Statistical Summary unless otherwise noted

$\Delta$  Source: Cashiers & Student Accounts Office

$\infty$  Source: Graduate School (excludes UNC Campus Scholarship & American Indian - see D-4)

Note: Federal Work Study is excluded from this analysis.

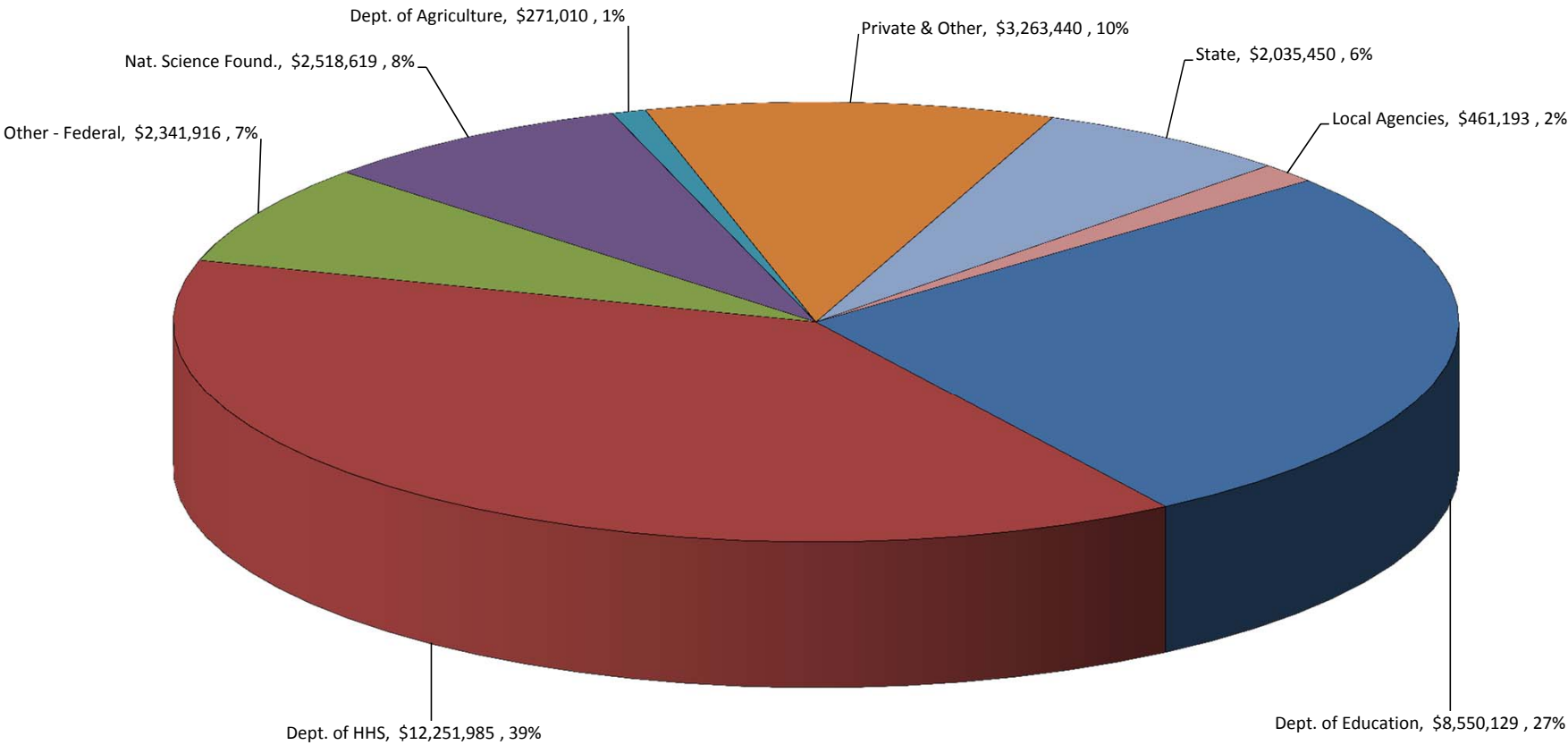
The University of North Carolina at Greensboro  
**AVERAGE FINANCIAL AID AWARD**  
Year Ended June 30, 2014



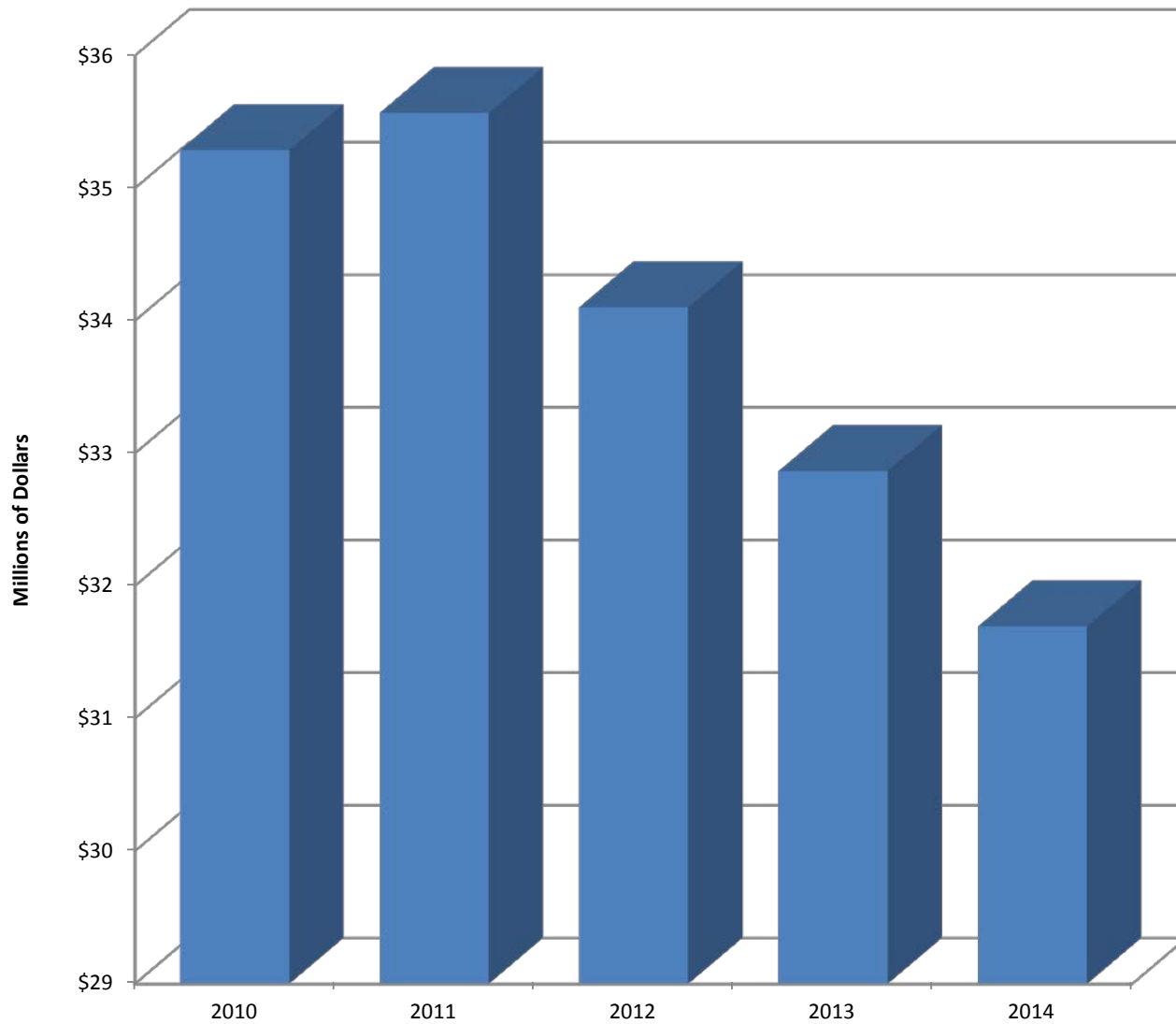
The University of North Carolina at Greensboro  
**STUDENT FINANCIAL AID**  
**GRADUATE ASSISTANTSHIPS**  
2014-2015

Academic Unit	Number Appointed	Amount		
		State Appropriations	Other	Total
College of Arts & Sciences	298	\$ 3,653,250	\$ 520,086	\$ 4,173,336
School of Business & Economics	84	683,165	23,163	706,328
School of Education	115	916,508	259,303	1,175,811
School of Health and Human Sciences	150	1,139,078	368,097	1,507,175
School of Music, Theatre and Dance	103	905,805	10,700	916,505
Joint School of Nanoscience and Nanoengineering	34	564,388	-	564,388
School of Nursing	175	187,164	15,000	202,164
Other Departments	101	450,336	722,289	1,172,625
Summer School	154	149,935	136,107	286,041
UNC Campus Scholarship & American Indian (not included in Dept. totals)	7	29,600	-	29,600
<b>Total</b>	<b><u>1,221</u></b>	<b><u>\$ 8,679,229</u></b>	<b><u>\$ 2,054,745</u></b>	<b><u>\$10,733,973</u></b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE**  
Year Ended June 30, 2014

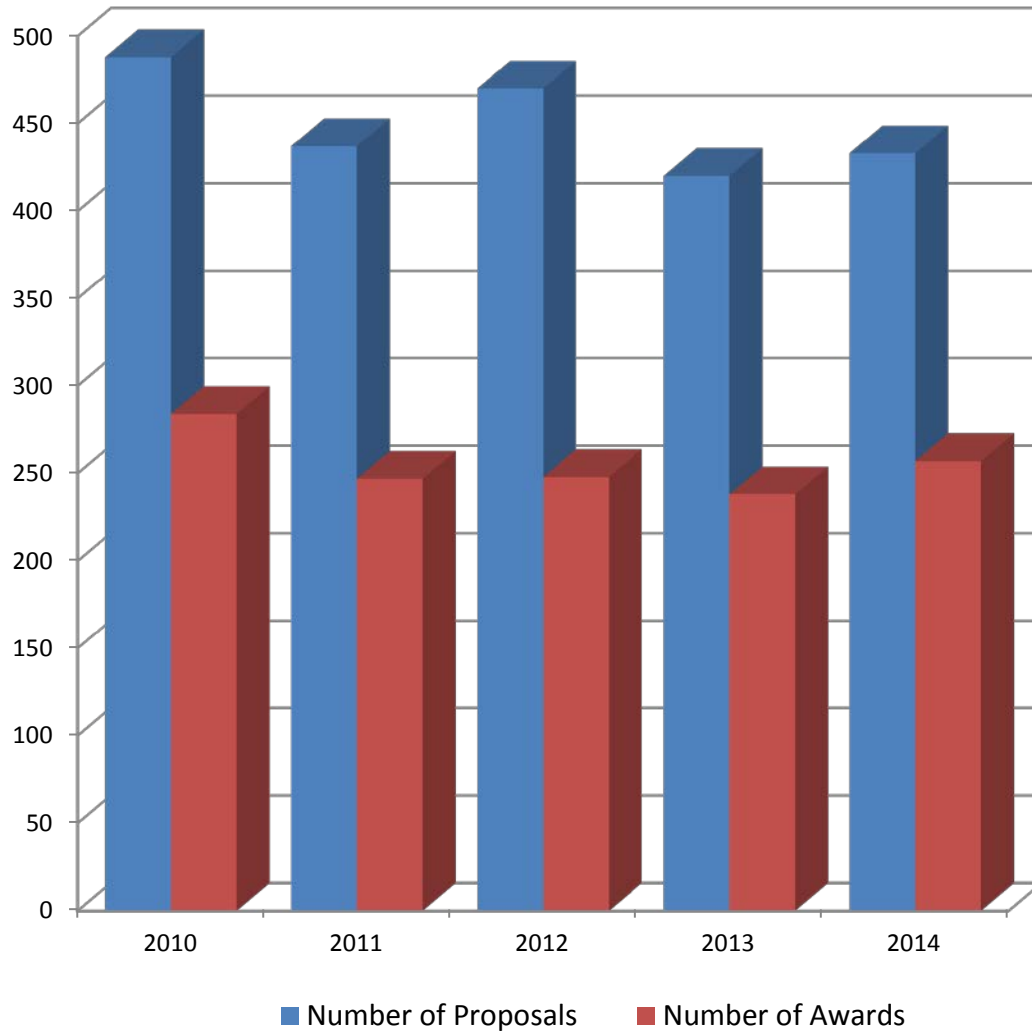


The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES**  
 Years Ended June 30, 2010 - 2014



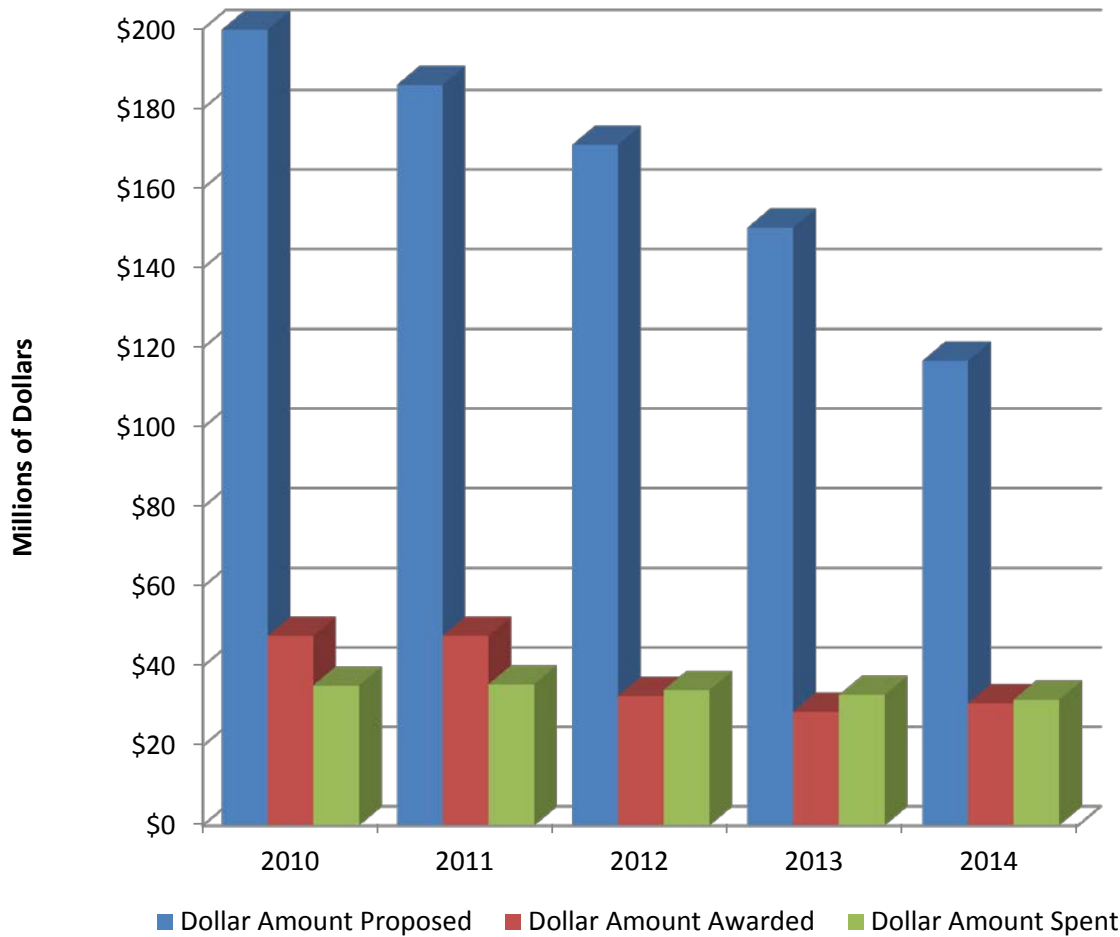
Year	Expenditures
2010	\$35,288,299
2011	\$35,567,008
2012	\$34,100,596
2013	\$32,865,377
<b>2014</b>	<b>\$31,693,742</b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAMS**  
**PROPOSAL AND AWARD ACTIVITY BY NUMBER**  
 Years Ended June 30, 2010 - 2014



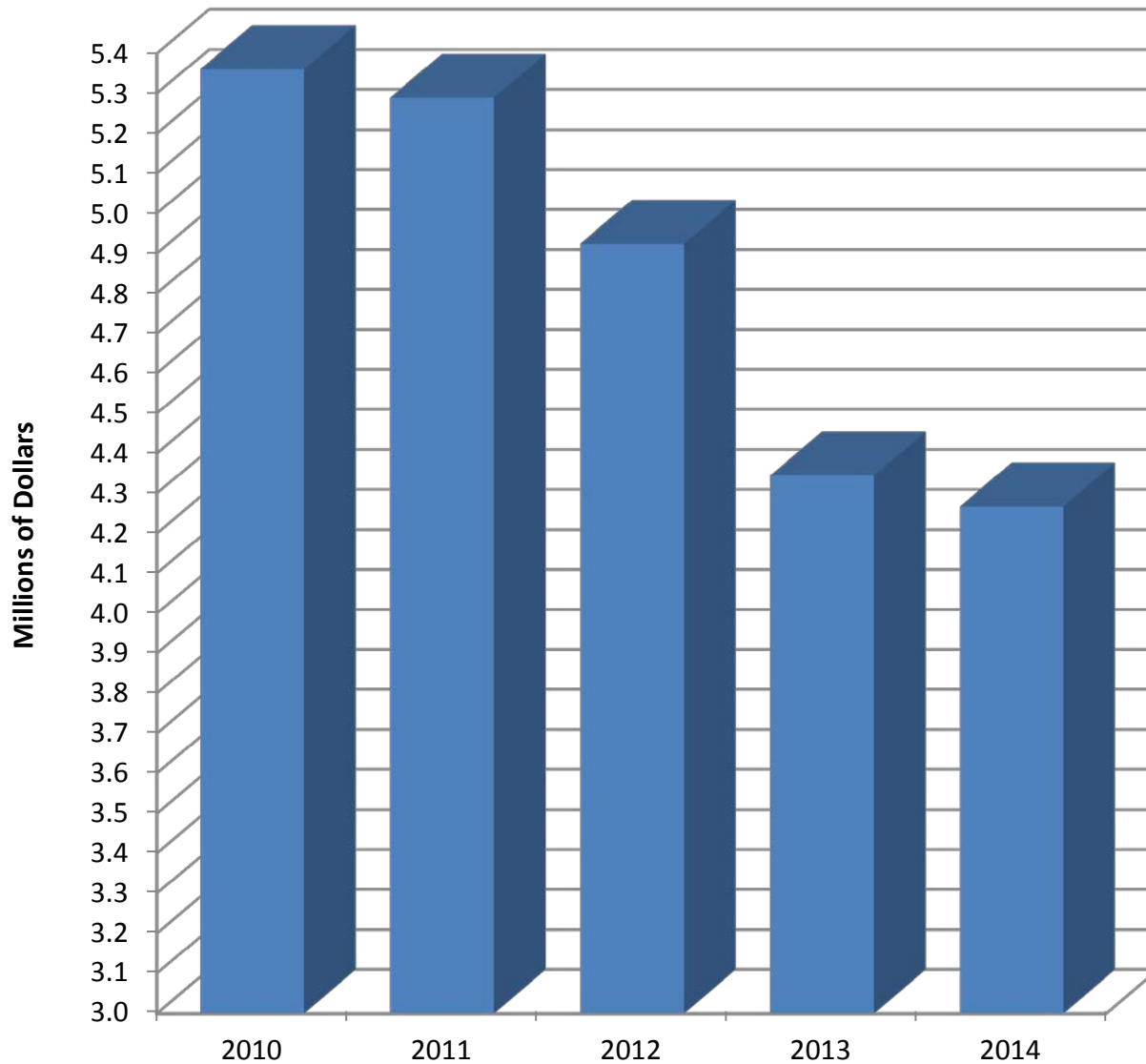
Year	Number of Proposals	Number of Awards	% Funded
2010	488	284	58.2
2011	437	247	56.5
2012	470	248	52.8
2013	420	238	56.7
<b>2014</b>	<b>433</b>	<b>257</b>	<b>59.4</b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**RESEARCH AND OTHER SPONSORED PROGRAMS**  
**PROPOSAL AND AWARD ACTIVITY BY DOLLARS**  
 Years Ended June 30, 2010 - 2014



Year	Amount Proposed	Amount Awarded	Amount Spent
2010	\$199,912,494	\$47,714,585	\$35,288,299
2011	\$186,087,471	\$47,773,694	\$35,567,008
2012	\$171,025,174	\$32,616,982	\$34,100,596
2013	\$150,240,275	\$28,712,633	\$32,865,377
<b>2014</b>	<b>\$116,811,879</b>	<b>\$30,787,417</b>	<b>\$31,693,742</b>

The University of North Carolina at Greensboro  
**CONTRACTS AND GRANTS**  
**SUMMARY OF OVERHEAD REVENUES**  
 Years Ended June 30, 2010 - 2014



Year	Dollar Amount	Indirect Cost Rate
2010	5,360,428	39.5%
2011	5,289,189	43.5%
2012	4,923,936	43.5%
2013	4,344,742	43.5%
<b>2014</b>	<b>4,267,247</b>	<b>43.5%</b>

Note: Overhead Revenues reported here represent amounts earned through June 30th on the accrual basis of accounting. Overhead revenues reported on E-6 represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues.



The University of North Carolina at Greensboro  
**STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS**  
**OVERHEAD RECEIPTS**  
Years Ended June 30, 2010 - 2014

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>
BEGINNING FUND BALANCE	\$ 9,673,826	\$ 11,074,056	\$ 12,055,348	\$ 11,641,040	<b>\$ 10,219,292</b>
REVENUES †	<u>5,426,420</u>	<u>5,120,649</u>	<u>4,887,546</u>	<u>4,336,231</u>	<u><b>4,257,722</b></u>
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	<u>\$ 15,100,246</u>	<u>\$ 16,194,705</u>	<u>\$ 16,942,894</u>	<u>\$ 15,977,271</u>	<u><b>\$ 14,477,014</b></u>
EXPENDITURES AND TRANSFERS:					
Personnel Compensation	2,335,538	2,323,693	3,258,201	3,404,124	<b>3,194,869</b>
Supplies	345,642	324,462	350,507	465,725	<b>681,506</b>
Library Books and Subscription	0	0	0	76	-
Current Services	1,005,516	1,142,489	1,363,932	1,451,891	<b>1,403,798</b>
Fixed Charges	246,409	259,052	315,787	398,397	<b>323,518</b>
Capital Outlay	0	0	0	0	<b>0</b>
Aids and Grants	92,795	89,050	10,098	33,759	<b>38,810</b>
Utilities	290	611	3,329	4,007	<b>3,012</b>
TOTAL EXPENDITURES AND TRANSFERS	<u>\$ 4,026,190</u>	<u>\$ 4,139,357</u>	<u>\$ 5,301,854</u>	<u>\$ 5,757,979</u>	<u><b>\$ 5,645,513</b></u>
ENDING FUND BALANCE	<u><u>\$ 11,074,056</u></u>	<u><u>\$ 12,055,348</u></u>	<u><u>\$ 11,641,040</u></u>	<u><u>\$ 10,219,292</u></u>	<u><u><b>\$ 8,831,501</b></u></u>
INDIRECT COST RATE	<u>39.5%</u>	<u>43.5%</u>	<u>43.5%</u>	<u>43.5%</u>	<u><b>43.5%</b></u>

NOTES: † Overhead Revenues reported here represent those receipts transferred to the Overhead Receipt Code on the cash basis of accounting and include an estimate for June revenues. Overhead Revenues reported on E-5 represent amounts earned through June 30th on the accrual basis of accounting.

The current indirect cost rate was negotiated in Fiscal Year 2010, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2010, is 43.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

The University of North Carolina at Greensboro  
**BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE**  
As of December 2013

Type of Building	Cost		Square Footage	
	Historical	Replacement	Gross	ASF
Instruction				
Classrooms - 20 Buildings	\$ 223,410,834	\$ 757,173,142	1,804,445	977,429
Other - 14 Buildings	15,136,382	148,145,011	364,393	211,044
Student Services - 10 Buildings	56,598,591	311,467,409	590,006	341,905
Residence Halls - 27 Buildings	149,058,343	649,893,154	1,893,852	1,136,537
Administration and General Institutional - 29 Buildings	62,556,009	274,444,992	1,316,222	268,158
<b>Total Buildings Owned and in Use</b>	<b>506,760,159</b>	<b>2,141,123,708</b>	<b>5,968,918</b>	<b>2,935,073</b>
Leased Buildings - (12)	N/A	13,726,844	46,509	32,813
Buildings at Gateway University Research Park (3) *	1,378,147	14,601,211	42,106	32,124
<b>Total Buildings in Use</b>	<b>\$ 508,138,306</b>	<b>\$ 2,169,451,763</b>	<b>6,057,533</b>	<b>3,000,010</b>

\* Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2013 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2013

Instruction	Historical Cost	Replacement	Square Footage	
			Gross	ASF
<b>Classrooms:</b>				
Brown	\$ 7,019,205	\$ 20,554,313	33,164	16,344
Bryan Building	6,085,215	43,813,004	121,130	75,680
Carmichael Building	179,000	3,101,598	8,575	6,129
Carter Child Care (117 Mclver Street)	147,000	715,374	4,390	1,825
Curry	3,291,739	33,584,654	82,133	48,112
Eberhart	4,661,000	54,442,976	129,311	67,612
Ferguson Building	3,647,559	20,646,332	57,081	33,646
Maud Gatewood Studio Arts Building	18,199,288	40,756,981	112,680	66,910
Graham	1,535,000	24,379,461	67,403	37,326
Health & Human Performance Building	16,945,548	112,938,289	265,127	141,889
Mclver	1,770,320	46,862,155	129,559	73,750
Moore Humanities & Research	14,440,000	32,726,828	90,480	53,530
Moore Nursing	1,140,000	14,961,455	41,361	23,261
Music Building	24,531,728	62,083,083	145,235	69,996
Patricia A Sullivan Science Bldg	45,936,300	83,405,009	181,178	88,219
North Drive Child Care Center	116,000	1,315,545	5,001	3,550
Petty	15,458,685	54,052,138	92,753	41,881
School of Education Bldg	47,470,000	55,263,116	118,615	58,911
Stone	9,770,047	39,342,760	85,463	47,544
Taylor Theatre	1,067,200	12,228,071	33,806	21,314
<b>Total Classrooms</b>	<b>\$ 223,410,834</b>	<b>\$ 757,173,142</b>	<b>1,804,445</b>	<b>977,429</b>
<b>Other:</b>				
Cone Art Building	\$ 6,616,264	\$ 22,787,708	49,501	30,039
Foust	1,345,297	24,254,371	35,417	17,468
Family Research Center (536 Highland Ave)	20,000	626,562	3,845	1,823
111 Mclver Street	155,000	161,150	1,096	0
119 Mclver Street	101,500	694,516	4,262	1,492
127 Mclver Street	102,000	630,961	3,872	1,477
Jackson Library	5,851,454	93,893,324	237,955	137,660
Lee Lower Mixed Use		318,993	2,611	2,298
Lee Upper Mixed Use		368,836	3,014	2,372
Lofts on Lee Mixed Use		425,235	3,684	3,002
Nursing Annex (320 Mclver Street)	66,000	2,063,150	7,843	4,081
1312 W Lee Street	260,000	293,817	6,048	4,745
Research Greenhouse - Northridge	266,104	584,685	3,588	3,397
Three College Observatory	352,763	1,041,703	1,657	1,190
<b>Total Other</b>	<b>\$ 15,136,382</b>	<b>\$ 148,145,011</b>	<b>364,393</b>	<b>211,044</b>
<b>Total Instruction</b>	<b>\$ 238,547,216</b>	<b>\$ 905,318,153</b>	<b>2,168,838</b>	<b>1,188,473</b>

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2013

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
<b>Recreation and Student Services:</b>				
Aycock Auditorium	\$ 20,379,850	\$ 58,124,933	69,260	25,841
Dining Hall	8,065,752	90,264,136	103,230	84,271
Elliott University Center	1,807,000	70,762,723	195,637	113,416
Gove Student Health Ctr	532,000	17,258,726	43,739	23,692
Soccer Stadium and Press Box	3,256,621	13,269,084	50,442	12,149
Student Recreation Center	10,832,634	46,989,146	89,676	61,790
Baseball Stadium, pavilion, maintenance bldg	5,333,234	4,134,487	13,223	5,388
Baseball Locker Room & Training Facility	2,800,000	3,285,752	10,619	7,659
Recreational Field Support Building	294,840	394,979	1,092	399
UNCG Spartan Softball Stadium	3,296,660	6,983,443	13,088	7,300
<b>Total Recreation and Student Services</b>	<b>\$ 56,598,591</b>	<b>\$ 311,467,409</b>	<b>590,006</b>	<b>341,905</b>
<b>Residence Halls:</b>				
Bailey	\$ 911,629	\$ 15,984,679	34,328	15,398
Coit	500,621	15,984,679	34,328	15,501
Cone	3,371,995	39,677,037	76,431	48,948
Cotten	536,710	15,984,679	34,327	15,502
Mary Foust	643,238	21,947,110	46,678	25,825
Gray	536,710	15,984,679	34,328	15,493
Grogan	2,703,301	31,423,976	67,677	42,572
Guilford	597,979	21,947,110	46,678	25,538
Haywood Residence Hall	9,423,961	9,819,767	66,068	44,551
Hinshaw	911,539	15,984,679	34,328	15,165
Jamison	875,539	15,984,679	34,328	15,437
Jefferson Suites	34,000,000	39,581,756	205,419	109,762
Lee Residence Hall	13,006,658	13,552,938	110,616	75,519
Lofts on Lee	3,820,000	4,482,704	41,785	30,434
Mendenhall	539,000	20,933,255	45,021	26,278
Moore - Strong	5,538,078	36,520,362	71,563	41,323
Phillips - Hawkins	7,937,074	38,568,320	106,630	49,497
Ragsdale	539,000	21,491,367	46,685	26,870
Reynolds	1,570,634	29,595,802	75,005	64,655
Shaw	888,065	26,702,441	57,345	28,322
Spencer - North	4,426,759	46,351,408	76,977	30,374
Spencer - South	4,426,759	24,182,563	32,322	16,857
Spring Garden Apartments	27,812,366	37,889,874	251,343	192,206
Tower Village Apartments	6,873,101	34,498,446	95,378	54,287
Union Residence Hall	10,519,627	10,961,451	89,955	62,511
Weil	3,074,000	19,398,333	32,888	20,696
Winfield	3,074,000	24,459,060	45,421	27,016
<b>Total Residence Halls</b>	<b>\$ 149,058,343</b>	<b>\$ 649,893,154</b>	<b>1,893,852</b>	<b>1,136,537</b>

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2013

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
<b>Administration and General Institutional:</b>				
Alumni House	\$ 755,185	\$ 16,921,750	24,782	9,513
Becher-Weaver Building (915 Northridge)	2,271,189	31,710,317	84,445	63,101
Campus Supply Stores	255,491	9,032,793	24,973	14,677
Armfield/Preyer Visitor Center	2,741,029	4,331,353	10,977	3,241
Gray Home (Facilities Design and Construction)	128,061	723,684	4,441	2,844
Faculty Center	261,480	1,527,435	3,871	2,782
Financial Aid Building (723 Kenilworth Street)	853,861	2,307,662	6,380	4,751
Forney	7,099,449	11,395,464	22,895	11,692
Sports Turf Care Center	11,830	863,383	2,387	2,035
Chemical Safety Building	2,008,828	3,555,731	7,724	3,419
Steam Plant	4,671,644	11,658,785	19,698	1,454
Sink Building	451,500	7,814,578	21,606	14,130
Physical Plant Garage	77,159	2,477,990	9,420	8,336
McNutt	706,260	10,190,679	26,512	17,392
Power Substation	3,886,450	5,294,661	12,482	0
Mossman Building	2,366,000	24,896,288	55,663	34,002
1100 West Market Street	2,142,321	11,629,092	32,151	16,348
Parking Deck & Chiller - Mclver Street	10,218,200	28,750,897	244,246	1,271
Parking Deck-Walker Avenue	6,892,491	25,002,252	292,447	4,107
Parking Deck - Oakland Avenue	11,205,100	41,792,450	349,094	3,246
500 Forest Street	131,647	878,213	2,428	1,315
1605 Spring Garden St	725,000	1,715,785	5,218	3,438
Stone Building Chiller	84,930	390,639	1,475	0
University Graphics & Printing (525 Tate Street)	275,000	1,915,923	5,300	4,504
University Police Station (996 Spring Garden Street)	131,500	754,872	2,087	1,212
University Warehouse (2900 Oakland Avenue)	683,131	14,718,028	40,691	38,340
Nicholas Vacc Bell Tower	500,000	747,925	117	0
Physical Plant Wash	146,273	254,315	1,176	1,008
Jackson Library Chiller	875,000	1,192,048	1,536	0
<b>Total Administration and General</b>	<b>\$ 62,556,009</b>	<b>\$ 274,444,992</b>	<b>1,316,222</b>	<b>268,158</b>
<b>Total Buildings Owned and in Use</b>	<b>\$ 506,760,159</b>	<b>\$ 2,141,123,708</b>	<b>5,968,918</b>	<b>2,935,073</b>

The University of North Carolina at Greensboro  
**BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE**  
As of December, 2013

	<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
			<u>Gross</u>	<u>ASF</u>
<b>Leased Buildings</b>				
AmeriCorp Lease	N/A	\$ 136,056	1,116	910
Bryan House 711 Sunset Drive	N/A	\$ 1,674,024	5,159	3,737
330 S Greene St (Second Floor)	N/A	1,768,323	9,021	6,929
330 S Greene St (Third Floor)	N/A	231,489	1,018	876
401 Taylor Ave	N/A	565,934	4,893	3,785
436 Spring Garden	N/A	111,063	3,916	1,845
842-A West Lee	N/A	119,248	1,031	854
1409 W Lee St	N/A	2,334,987	4,606	3,270
2227 W Lee Street	N/A	1,307,916	1,295	1,174
2634 Chapel Hill Rd, Durham	N/A	117,602	1,280	1,143
Triad Center	N/A	391,323	3,381	3,123
UNC Nutrition Research	N/A	4,968,879	9,793	5,167
<b>Total Leased Buildings</b>	<b>N/A</b>	<b>\$ 13,726,844</b>	<b>46,509</b>	<b>32,813</b>
<b>Total Buildings Owned and Leased and In Use</b>	<b>\$ 506,760,159</b>	<b>\$ 2,154,850,552</b>	<b>6,015,427</b>	<b>2,967,886</b>
<b>Buildings at Gateway University Research Park *</b>				
Merricka Hall (Admin Bldg)	\$ 692,342	\$ 1,359,747	671	582
Dixon Building	685,805	1,280,092	16,803	10,570
Joint School of Nano Sci and Nano Eng		11,961,372	20,836	17,959
<b>Total Bldgs In Use at Gateway University Research Park</b>	<b>\$ 1,378,147</b>	<b>\$ 14,601,211</b>	<b>42,106</b>	<b>32,124</b>
<b>Total Buildings In Use</b>	<b>\$ 508,138,306</b>	<b>\$ 2,169,451,763</b>	<b>6,057,533</b>	<b>3,000,010</b>

Note: All square footage and usage information for owned buildings is published in the 2013 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning.

\* Shared with NC A&T

The University of North Carolina at Greensboro  
**FACILITIES UTILIZATION**  
 October 30, 2003 - 2013

**Assignable Square Feet of Academic Facilities Per FTE Student**

Academic Assign Sq. Ft.	2013 FTE Enrollment	Square Feet of Academic Facilities Per Student										
		2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1,454,196	16,195	93	90	81	98	81	81	77	80	82	86	90

**Assignable Square Feet Per Student Station**

	No. of Rooms	No. of Student Stations	Average Stud. Sta. Per Room	Total Assign. Sq. Ft.	Square Feet of Academic Facilities Per Student Station										
					2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Classrooms:	147	8,698	59	147,059	19	19	18	17	17	17	17	17	17	17	17
Class Laboratories:	69	2,090	30	100,601	39	40	44	43	47	47	47	48	48	46	48

**Gross Square Feet by Period of Construction**

Total Gross SF on Campus	Period of Construction							
	Pre-1900	1900-1929	1930-1949	1950-1959	1960-1969	1970-1979	1980-1999	2000-2013
6,053,737	35,417	825,753	261,762	551,105	567,921	751,414	562,628	2,215,543

The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF GIFTS**  
Years Ended June 30, 2010 - 2014

	2010	2011	2012	2013	2014
<b><u>SOURCES OF SUPPORT</u></b>					
Alumni	\$ 3,505,159	\$ 3,288,176	\$ 3,577,108	\$ 7,869,128	\$ 3,029,407
Parents	54,716	53,789	50,913	83,570	54,001
Other Individuals	2,360,736	3,629,666	1,454,987	1,333,764	1,839,772
Corporate	1,885,940	1,027,591	809,700	1,208,341	917,863
Private Foundations	2,396,786	1,960,237	1,793,581	2,519,931	3,166,695
Other Organizations	1,549,161	432,920	674,224	1,568,394	1,850,814
<b>TOTAL SOURCES OF SUPPORT</b>	<b>\$ 11,752,498</b>	<b>\$ 10,392,379</b>	<b>\$ 8,360,513</b>	<b>\$ 14,583,128</b>	<b>\$ 10,858,552</b>
<b><u>PURPOSES OF SUPPORT</u></b>					
Current - Unrestricted Funds	\$ 353,867	\$ 594,398	\$ 414,504	\$ 377,896	\$ 403,273
Current - Restricted Funds	2,382,729	2,204,346	2,216,734	2,619,684	2,649,946
Loan Funds	1,487	1,343	1,015	940	670
Endowment Funds	6,922,231	4,504,901	4,503,774	7,365,782	3,524,349
Annuity and Life Income Funds	246,443	1,933,175	496,792	1,956,265	*
Plant Funds	1,845,741	1,154,216	727,694	2,262,561	179,119
Grants					4,099,525
<b>TOTAL PURPOSES OF SUPPORT</b>	<b>\$ 11,752,498</b>	<b>\$ 10,392,379</b>	<b>\$ 8,360,513</b>	<b>\$ 14,583,128</b>	<b>\$ 10,858,552</b>

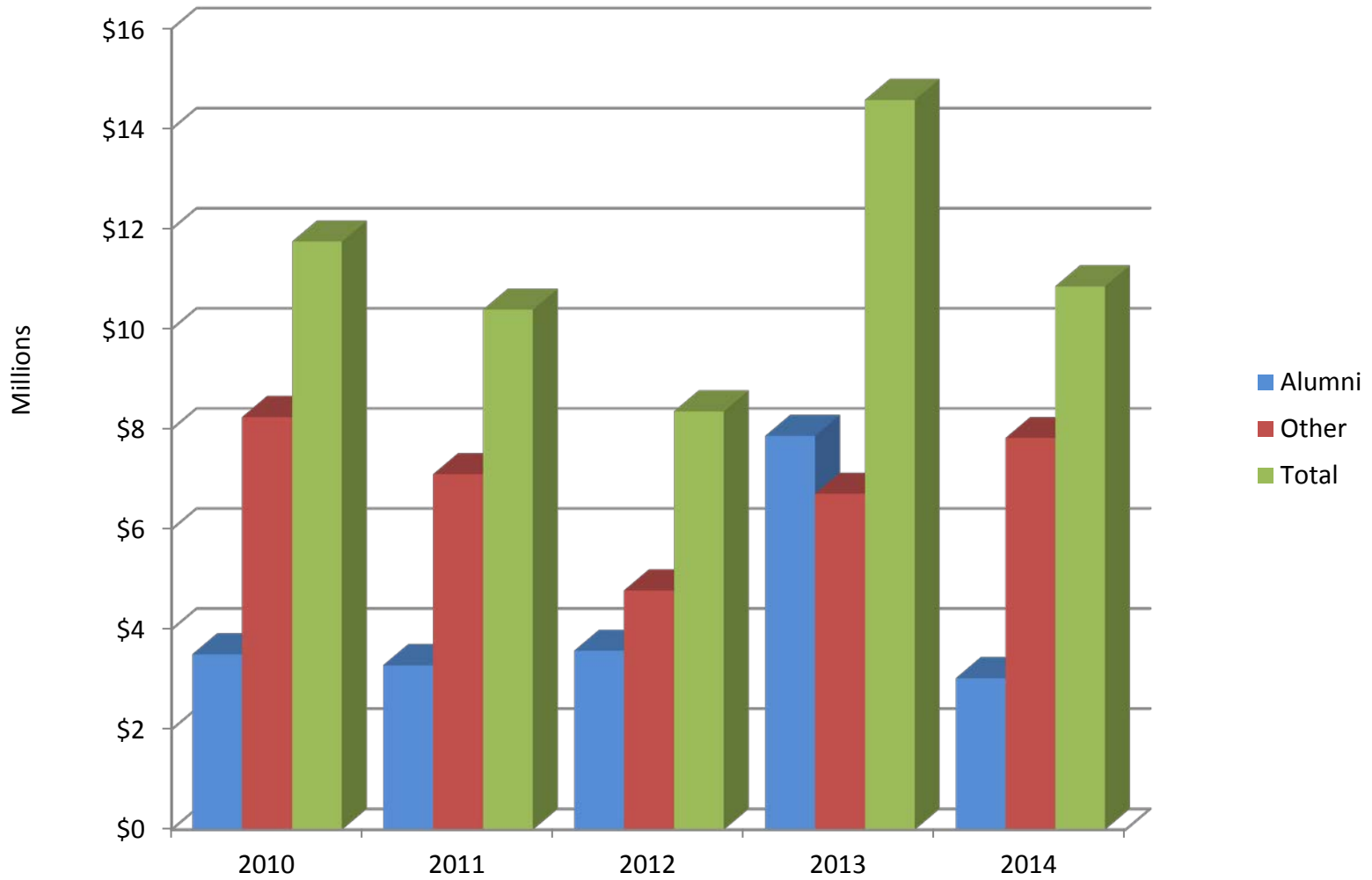
The following organizations are included:

- The UNCG Excellence Foundation
- The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated
- The Weatherspoon Art Foundation
- The Weatherspoon Art Museum Association
- The UNCG Alumni Association

\* Prior to fiscal year 2014, Annuity and Life Income Funds were recorded at face value. Beginning in 2014, University Advancement began following CASE recommendations to record at the net present value of these gifts. For 2014, the face value of these gifts was \$73,977.



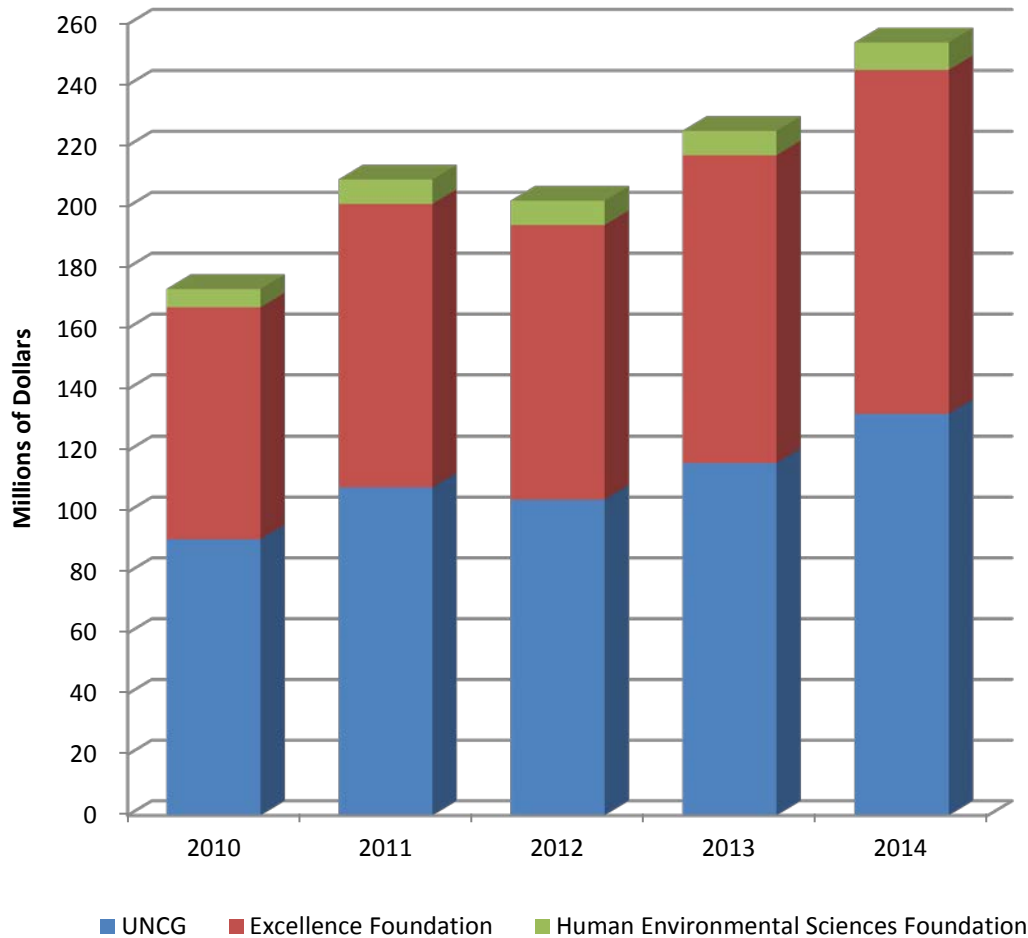
The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED ORGANIZATIONS**  
**CONSOLIDATED GIFTS - SOURCES OF SUPPORT**  
Years Ended June 30, 2010 - 2014



The University of North Carolina at Greensboro  
**GIFTS TO UNCG**  
**FROM AFFILIATED ORGANIZATIONS**  
Years Ended June 30, 2010 - 2014

	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>
<b>THE UNCG EXCELLENCE FOUNDATION:</b>					
Instructional Support	\$ 552,126	\$ 614,674	\$ 672,727	\$ 805,708	\$ 821,421
Scholarships and Fellowships	985,914	1,514,132	1,847,809	1,817,826	2,274,917
Other	<u>524,713</u>	<u>424,830</u>	<u>562,582</u>	<u>447,060</u>	<u>397,266</u>
<b>TOTAL EXCELLENCE FOUNDATION</b>	<u>\$ 2,062,753</u>	<u>\$ 2,553,636</u>	<u>\$ 3,083,118</u>	<u>\$ 3,070,594</u>	<u>\$ 3,493,604</u>
<b>UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.</b>					
Instructional Support	\$ 27,284	\$ 46,888	\$ 39,011	\$ 47,160	\$ 45,049
Scholarships and Fellowships	76,682	116,586	136,646	115,935	151,346
Other	<u>79,949</u>	<u>41,343</u>	<u>102,699</u>	<u>100,819</u>	<u>106,510</u>
<b>TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.</b>	<u>183,915</u>	<u>204,817</u>	<u>278,356</u>	<u>263,914</u>	<u>302,905</u>
<b>TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS</b>	<u>\$ 2,246,668</u>	<u>\$ 2,758,453</u>	<u>\$ 3,361,474</u>	<u>\$ 3,334,508</u>	<u>\$ 3,796,509</u>

The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED FOUNDATIONS**  
**TOTAL ENDOWMENT ASSETS - MARKET VALUE**  
 June 30, 2010 - 2014

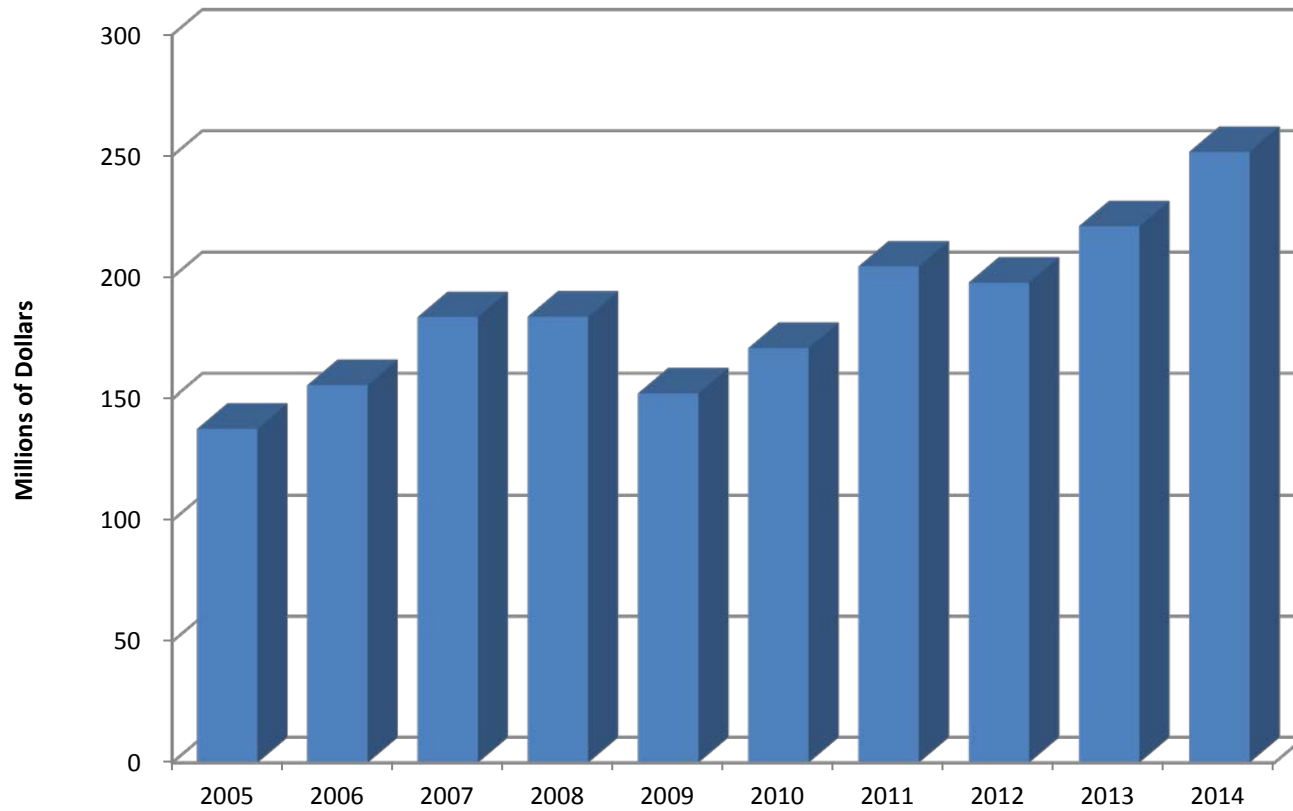


	UNCG	Excellence Foundation	Human Environmental Sciences Foundation	Total
2010	90,772,424	75,984,286	6,368,787	173,125,497
2011	107,870,289	93,446,518	7,612,458	208,929,265
2012	104,261,335	90,207,665	7,211,969	201,680,969
2013	116,342,297	101,182,047	7,901,154	225,425,498
<b>2014</b>	<b>132,464,710</b>	<b>113,439,995</b>	<b>9,060,040</b>	<b>254,964,745</b>

Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2014

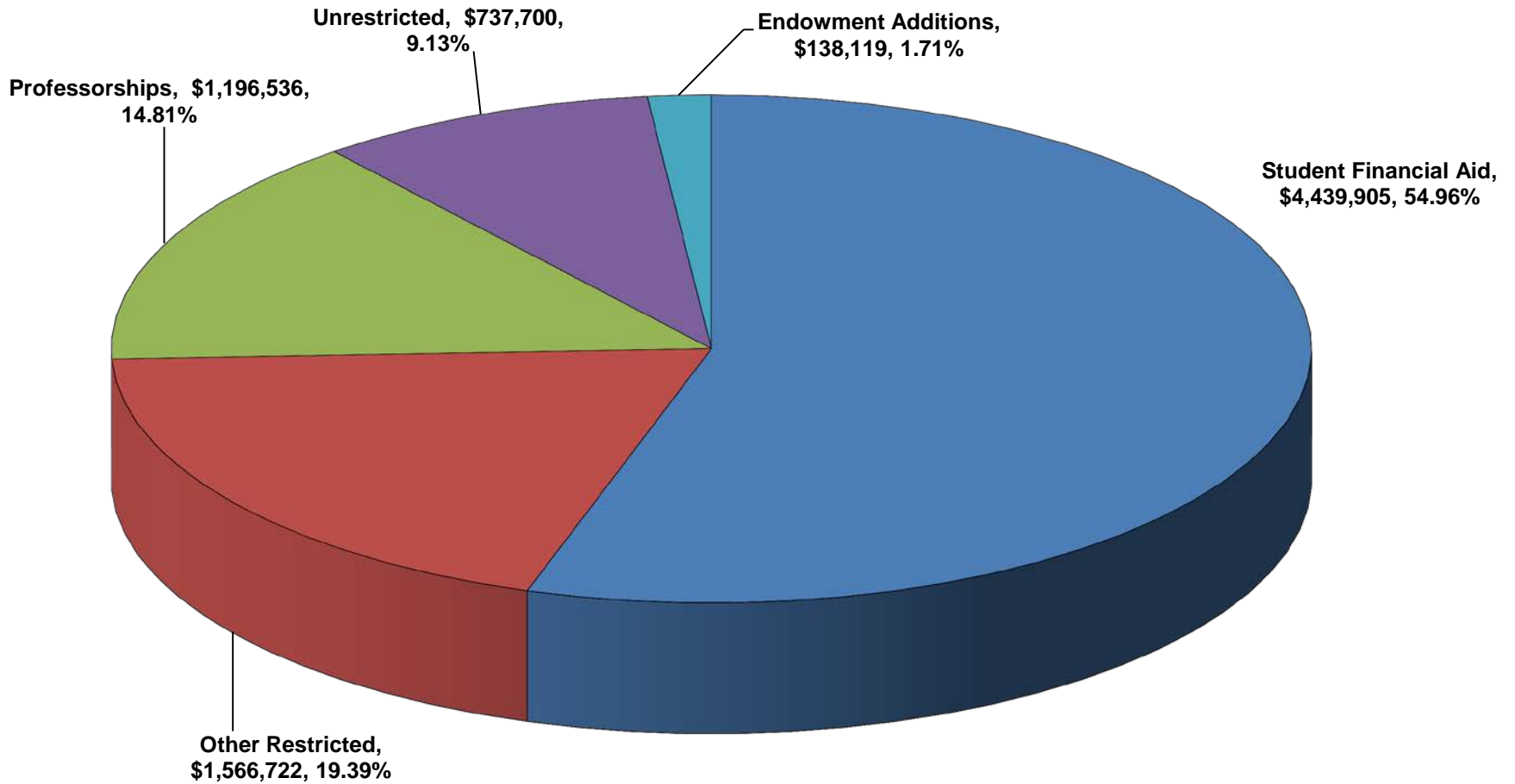
Endowment Investments per A-1	254,505,326
Noncurrent Restricted Cash	(120,178)
Other Long-term Investments (Land)	576,247
Current Receivables/Payables	3,350
<b>Total Endowment Assets per H-1</b>	<b><u>254,964,745</u></b>

The University of North Carolina at Greensboro  
**ENDOWMENT INVESTMENT POOL - MARKET VALUE**  
 June 30, 2005 - 2014



	Market Value
2005	\$ 137,867,248
2006	\$ 155,642,081
2007	\$ 183,694,518
2008	\$ 183,891,188
2009	\$ 152,250,802
2010	\$ 170,870,870
2011	\$ 204,555,417
2012	\$ 197,879,687
2013	\$ 221,123,918
<b>2014</b>	<b>\$ 251,755,902</b>

The University of North Carolina at Greensboro  
**UNCG AND AFFILIATED FOUNDATIONS**  
**ENDOWMENT SUPPORT BY PURPOSE**  
Year Ended June 30, 2014



**Executive Overview**  
**UNCG Operating Resources**  
**STATE OPERATING BUDGET**

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

**Continuation Budget**

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the functions of: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management. UNC General Administration then tailors instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of odd numbered years. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that will change from the current budget. UNC General Administration requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour change for both regular term and distance education are translated into a change in budgeted funds. In 2014-15, the legislation was changed to say the enrollment projections shall be considered by the Director of the Budget when proposing an appropriation to the University of North Carolina.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Human Resource Act (EPA or EHRA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Human Resource Act (SPA or SHRA) and the process for salary increases is set by the North Carolina Office of State Human Resources. Salary increases, when approved on a recurring basis, become part of the continuing budget.

### **Expansion Budget**

The expansion budget, sometimes referred to as the “change budget,” is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from UNC General Administration in May of even

numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to UNC General Administration in September of even numbered years, approximately nine months before the beginning of the biennium. UNC General Administration prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the “Long Session” of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from UNC General Administration for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its “Short Session” in the following April through July.

### **Rules and Policies of Major Importance**

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<http://fsv.uncg.edu/wp-content/uploads/2013/12/SpendingGuidelines.pdf>



**Executive Overview**  
**UNCG Operating Resources**  
**STATE OPERATING BUDGET – BUDGET FLEXIBILITY**

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a “Special Responsibility Constituent Institution” before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carry forward, personnel administration, purchasing and reporting policies.

**A. Achieving and Retaining Status as a Special Responsibility Constituent Institution**

Management Staffing Standards and Internal Controls and Safeguards requirements include:

The Chancellor must assume personal responsibility and also establish the appropriate administrative and internal control procedures for carrying out the special delegations of authority. This includes the budget, human resource classification and compensation administration, purchasing, and financial record integrity.

- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- Other provisions of the legislation require the President to follow up on major audit findings

**B. Budget Administration**

- Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the

directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, creation of new financial aid programs, creation of new faculty positions on a permanent basis and using funds appropriated for Distance Education on other initiatives without Board approval.

- Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation (G.S. 116-30.3) and is subject to approval by the Director of the Budget.

In addition to the two and one-half percent (2 1/2%) that can be carried forward, the University can choose to carry forward unspent utilities (G.S. 116-30.3B) savings that have been realized through energy conservation measures. At least 60% of these funds will be used for energy conservation projects in the new year. These funds are limited to one-time capital and operating expenditures that do not create a continuing burden on the state. An annual report on the use of these funds is required.

### **C. Personnel Administration**

- The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Human Resource Act.
- No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.
- Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

## D. Purchasing

- The expenditure benchmark for the University with regard to competitive bid procedures and the bid value benchmark was increased to \$500,000.

## E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

## F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- *Fiscal Year Plan* The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. This report has not been required in the last few years.

## UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carry-forward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SHRA salaries. During some years, the Chancellor may redirect one-half of these funds to the Provost or Vice Chancellors for allocation. UNCG does not allow departments to utilize the other half of lapsed SHRA salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SHRA position.

Any State funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if he/she deems it in the best interest of the University.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

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## **Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS**

Overhead receipts are primarily associated with contracts and grants and reimburse the University for Facilities and Administrative (F&A) costs, which include: laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2014-15:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 30 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 50 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. All permanent positions are approved by the Chancellor prior to the funding changing or prior to the position being established. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

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**Executive Overview**  
**UNCG Operating Resources**  
**REQUIRED STUDENT FEES**

This category consists of the following fees which are approved by General Administration and assessed to all students:

- Student Activities Fee
- Athletics Fee
- Health Services Fee
- Student Facilities Fee
- Educational and Technology Fee

**Student Activities Fee**

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation, and Student Activities Facilities Maintenance and Operation.

**Athletics Fee**

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program including facilities. The program includes the seventeen sports listed below:

Men's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Baseball
- Indoor Track
- Outdoor Track

Women's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Softball
- Indoor Track
- Outdoor Track
- Volleyball

**Health Services Fee**

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center. Both the Student Health Center and the Counseling and Testing Center offer

comprehensive primary and preventive health care to UNCG students within the context of this University community.

### **Student Facilities Fee**

For a number of years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

### **Educational and Technology Fee**

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

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Instructions relative to requesting changes in student fee rates are normally received from UNC General Administration in October for the next academic year. Therefore, the internal decision making process must take place prior to submitting requests for rate changes to UNC General Administration. The process is normally initiated in September with the appointment of the committee members by the Chancellor. The Student Fee Committee meets with those departments who rely on student fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. The Student Fee Committee makes recommendations to the Chancellor. Student fee changes must be approved by the UNCG Board of Trustees prior to submission to UNC General Administration for approval by the Board of Governors.

After approval of the student fees by the Board of Governors, the Vice Chancellor for Business Affairs will report on the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.



Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees. However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Business Affairs is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

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**Executive Overview**  
**UNCG Operating Resources**  
**UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS**

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have a duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Normally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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