



UNC
GREENSBORO

FISCAL PROFILE

2016 - 2020

March, 2021

The University of North Carolina at Greensboro
FISCAL PROFILE 2016 – 2020
INTRODUCTION

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (Excellence Foundation, The Capital Facilities Foundation, Inc., the University of North Carolina at Greensboro Investment Fund, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University. The Human Environmental Sciences Foundation was consolidated into Excellence Foundation in May 2019.

Primarily, the data presented is for fiscal years 2016 - 2020. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2012 - 2020. Additionally, budget and student data for fiscal year 2021 is presented utilizing data available as of February 2021.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Finance and Administration. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

FISCAL PROFILE 2016 – 2020

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The University of North Carolina at Greensboro
STATEMENT OF NET POSITION - CONSOLIDATED ⁽¹⁾

June 30, 2020

ASSETS	Affiliated Foundations &		Consolidated
Current Assets	UNCG Only	Eliminations	
Cash and cash equivalents	\$ 102,045,629	\$ 6,553,651	\$ 108,599,280
Restricted cash and cash equivalents	23,049,304	1,223,153	24,272,457
Short-term investments	348,315	28,290	376,605
Restricted short-term investments	5,949,092	4,358,625	10,307,717
Receivables, net	20,281,014	504,963	20,785,977
Inventories	573,151		573,151
Notes receivable, net	458,089		458,089
Other Assets	129,131		129,131
Total current assets	152,833,725	12,668,682	165,502,407
Noncurrent Assets			
Restricted cash and cash equivalents	7,668,814	261,739	7,930,553
Receivables, net	1,262,803	52,361	1,315,164
Endowment investments	161,863,351	147,946,030	309,809,381
Other long-term investments	620,229	739,500	1,359,729
Notes receivable, net	1,930,134		1,930,134
Net Other Postemployment Benefits Asset	442,296		442,296
Capital assets - nondepreciable	154,697,966	24,870,279	179,568,245
Capital assets - depreciable, net	643,246,835	9,233,524	652,480,359
Total noncurrent assets	971,732,428	183,103,433	1,154,835,861
Total assets	1,124,566,153	195,772,115	1,320,338,268
DEFERRED OUTFLOWS OF RESOURCES			
Deferred loss on refunding	5,361,486		5,361,486
Deferred outflows related to pensions	26,272,454		26,272,454
Deferred Outflows Related to Other Postemployment Benefits	65,749,869		65,749,869
Total deferred outflows of resources	97,383,809	0	97,383,809
LIABILITIES			
Current Liabilities			
Accounts payable and accrued liabilities	15,567,250	266,208	15,833,458
Due to primary government	4,539		4,539
Deposits payable	554,010		554,010
Funds Held for Others	6,164	8,093	14,257
Unearned revenue	3,583,151	240,097	3,823,248
Interest payable	3,207,864	54,355	3,262,219
Long-term liabilities-current portion	15,850,521	231,898	16,082,419
Total current liabilities	38,773,499	800,651	39,574,150
Noncurrent Liabilities			
Accounts payable and accrued liabilities	4,080,359		4,080,359
Funds held for others	269,031	978,466	1,247,497
U.S. government grants refundable	3,664,521		3,664,521
Funds held in trust for pool participants	620,871		620,871
Long-term liabilities	689,786,863	13,662,657	703,449,520
Total noncurrent liabilities	698,421,645	14,641,123	713,062,768
Total liabilities	737,195,144	15,441,774	752,636,918
DEFERRED INFLOWS OF RESOURCES			
Deferred revenue, split Interest trust agreements		85,370	85,370
Deferred inflows related to pensions	132,847		132,847
Deferred Inflows Related to Other Postemployment Benefits	137,015,347		137,015,347
Total deferred inflows of resources	137,148,194	85,370	137,233,564
NET POSITION	\$ 347,606,624	\$ 180,244,972	\$ 527,851,595

(1) The categorization of Schedules A1 and A2 does not agree to UNCG's Note 19 Blended Component Units due to differences in account groupings between the Blended University's Financial Statements and the fiscal profile.

The University of North Carolina at Greensboro
**STATEMENT OF REVENUES, EXPENSES,
and CHANGES in NET POSITION (Excluding Foundations) ⁽¹⁾**
For the Fiscal Year Ended June 30, 2020

REVENUES

Operating Revenues	
Student tuition and fees, net	\$ 114,749,020
Federal grants and contracts	21,995,620
State and local grants and contracts	9,610,065
Nongovernmental grants and contracts	3,669,778
Sales and services, net	47,635,641
Interest earnings on loans	143,417
Other operating revenues	<u>486,564</u>
Total operating revenues	<u>198,290,105</u>

EXPENSES

Operating Expenses	
Salaries and benefits	288,338,362
Supplies and Services	91,091,460
Scholarships and fellowships	44,584,598
Utilities	7,938,109
Depreciation	<u>22,940,672</u>
Total operating expenses	<u>454,893,201</u>
Operating loss	<u>(256,603,096)</u>

NONOPERATING REVENUES (EXPENSES)

State appropriations	181,445,203
State Aid - Coronavirus Relief Fund	116,120
Student Financial Aid	63,497,280
Federal Aid - COVID-19	12,227,440
Noncapital Contributions	12,441,051
Investment Income	8,165,533
Interest and fees on debt	(11,251,418)
Other nonoperating expenses	<u>(287,875)</u>
Net nonoperating revenues	<u>266,353,334</u>
Income before other revenues	9,750,238
Capital Contributions	40,019,536
Additions to endowments	<u>3,101,781</u>
Increase in net position	52,871,555

NET POSITION

Net position - July 1, 2019	<u>294,735,069</u>
Net position - June 30, 2020	<u>\$ 347,606,624</u>

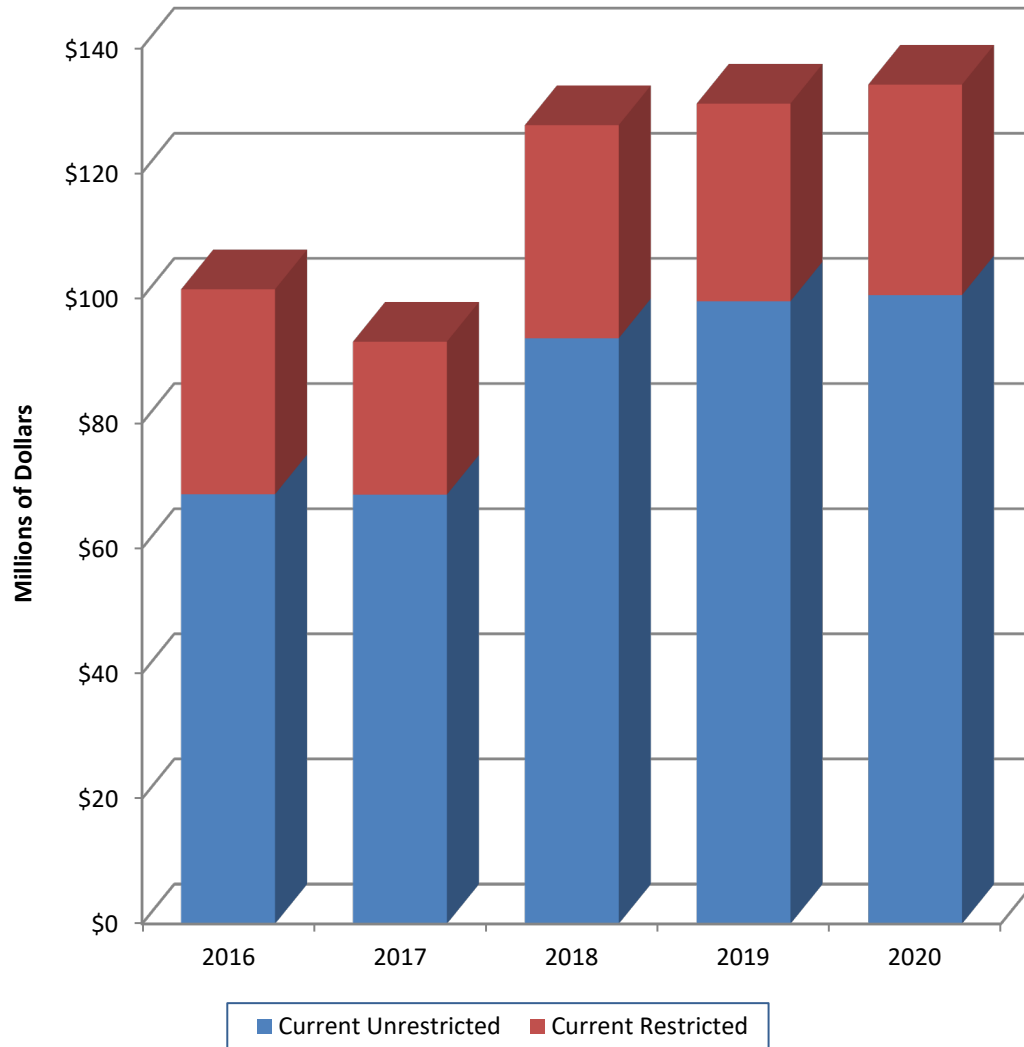
(1) The categorization of Schedules A1 and A2 does not agree to UNCG's Note 19 Blended Component Units due to differences in account groupings between the Blended University's Financial Statements and the fiscal profile.

**STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES
AS A PERCENTAGE OF EDUCATIONAL AND GENERAL
CASH BASIS**

Years Ended June 30, 2016 - 2020

	2016		2017		2018		2019		2020	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
REVENUES:										
Educational and General										
Tuition and Fees	\$ 122,014,929	34.12	133,874,307	35.66	136,363,782	33.82	133,577,331	31.80	133,767,005	31.02
State Appropriations	148,838,492	41.62	153,781,139	40.97	170,294,190	42.24	179,541,641	42.75	181,445,203	42.08
Federal Aid - COVID-19									7,791,400	1.81
Contracts and Grants	66,805,265	18.68	66,427,425	17.70	70,722,795	17.54	79,910,828	19.03	82,112,877	19.04
Private Gifts, Grants and Contracts	10,211,411	2.86	11,012,445	2.93	11,093,984	2.75	12,086,079	2.88	12,655,988	2.94
Endowment Income	398,777	0.11	66,073	0.02	408,533	0.10	16,796	0.00	12,034	0.00
Sales and Services of Educational and General activities	7,733,875	2.16	8,745,446	2.33	12,435,860	3.08	12,820,017	3.05	11,142,636	2.58
Investment Income	663,802	0.19	857,507	0.23	1,092,449	0.27	1,801,806	0.43	1,971,572	0.46
Other Sources	912,530	0.26	608,740	0.16	744,436	0.18	256,195	0.06	276,924	0.06
Total Educational and General	<u>357,579,081</u>	<u>100.00</u>	<u>375,373,082</u>	<u>100.00</u>	<u>403,156,029</u>	<u>100.00</u>	<u>420,010,693</u>	<u>100.00</u>	<u>431,175,639</u>	<u>100.00</u>
Auxiliary Enterprises:										
Sales and Services and Other	61,580,312		63,469,645		66,931,958		71,199,023		58,299,812	
Student Fees	20,734,078		21,920,262		22,826,462		23,919,719		23,781,195	
Noncapital Grants									607	
Investment Income	280,375		446,597		640,822		852,396		1,085,358	
Total Auxiliary Enterprises	<u>82,594,765</u>		<u>85,836,504</u>		<u>90,399,242</u>		<u>95,971,138</u>		<u>83,166,972</u>	
TOTAL REVENUES	<u>440,173,846</u>		<u>461,209,586</u>		<u>493,555,271</u>		<u>515,981,831</u>		<u>514,342,611</u>	
EXPENDITURES AND MANDATORY TRANSFERS:										
Educational and General:										
Instruction	129,757,825	37.44	143,359,033	38.67	149,926,988	37.85	160,618,894	38.92	161,463,738	37.86
Research	20,987,240	6.06	20,937,347	5.65	19,258,778	4.86	21,665,990	5.25	23,798,599	5.58
Public Service	9,824,726	2.83	8,925,370	2.41	8,856,426	2.24	9,592,813	2.32	10,179,731	2.39
Libraries	11,023,750	3.18	10,849,391	2.93	12,770,392	3.22	13,431,966	3.25	13,370,173	3.14
Other Academic Support	30,814,885	8.89	34,405,724	9.28	37,050,077	9.35	37,278,755	9.03	33,185,297	7.78
Student Services	19,018,841	5.49	21,428,861	5.78	23,147,402	5.84	24,545,927	5.95	24,583,964	5.77
Institutional Support	27,142,856	7.83	30,385,662	8.20	37,370,020	9.44	35,169,510	8.52	38,096,246	8.93
Operations and Maintenance of Plant	32,246,373	9.30	33,536,392	9.05	35,679,859	9.01	35,942,816	8.71	37,714,779	8.84
Student Financial Aid	58,158,452	16.78	59,250,031	15.98	65,132,660	16.44	67,554,549	16.37	69,029,318	16.19
Student Emergency Financial Aid - COVID-19									8,008,800	1.88
Mandatory Transfers	7,632,998	2.20	7,663,727	2.07	6,878,338	1.74	6,926,142	1.68	6,991,090	1.64
Total Educational and General	<u>346,607,946</u>	<u>100.00</u>	<u>370,741,538</u>	<u>100.00</u>	<u>396,070,940</u>	<u>100.00</u>	<u>412,727,362</u>	<u>100.00</u>	<u>426,421,735</u>	<u>100.00</u>
Auxiliary Enterprises and Int Service:										
Expenditures	53,152,635		57,252,561		64,593,082		64,077,555		60,820,278	
Mandatory Transfers for Debt Service	16,601,709		18,063,479		17,935,581		20,457,249		20,464,392	
Total Auxiliary Enterprises and Int Service	<u>69,754,344</u>		<u>75,316,040</u>		<u>82,528,663</u>		<u>84,534,804</u>		<u>81,284,670</u>	
TOTAL EXPENDITURES	<u>416,362,290</u>		<u>446,057,578</u>		<u>478,599,603</u>		<u>497,262,166</u>		<u>507,706,405</u>	
REVENUES OVER/(UNDER) EXPENDITURES	<u>\$ 23,811,556</u>		<u>\$ 15,152,008</u>		<u>\$ 14,955,668</u>		<u>\$ 18,719,665</u>		<u>\$ 6,636,206</u>	

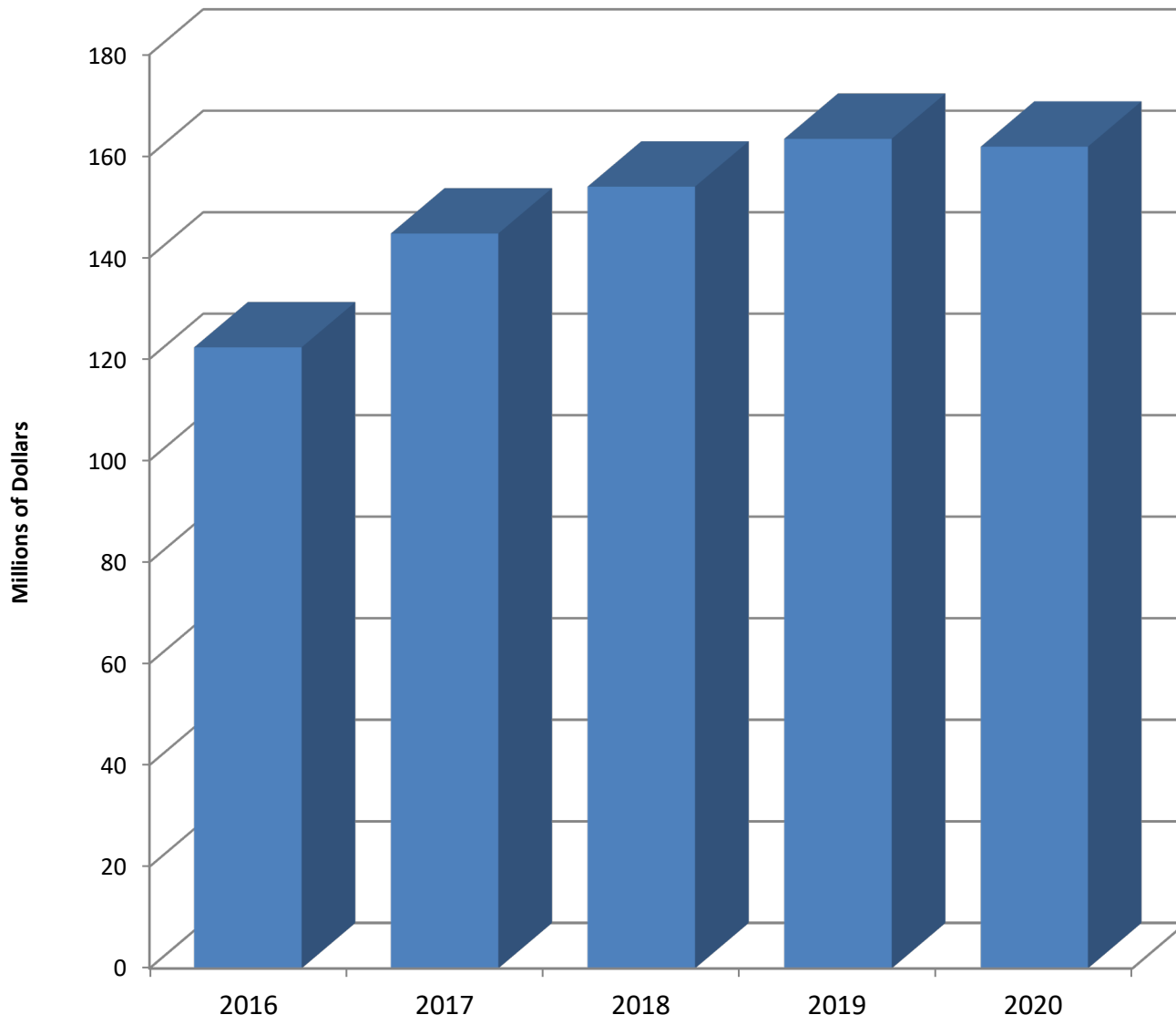
The University of North Carolina at Greensboro (Excluding Foundations)
CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES
 June 30, 2016 - 2020



Year	Current Unrestricted	Current Restricted	Total
2016	\$ 68,648,738	\$ 32,743,803	\$101,392,541
2017	\$ 68,584,979	\$ 24,438,560	\$ 93,023,357
2018	\$ 93,569,380	\$ 34,057,829	\$127,627,209
2019	\$ 99,478,375	\$ 31,586,095	\$131,064,470
2020	\$ 100,464,199	\$ 33,638,738	\$134,102,937⁽¹⁾

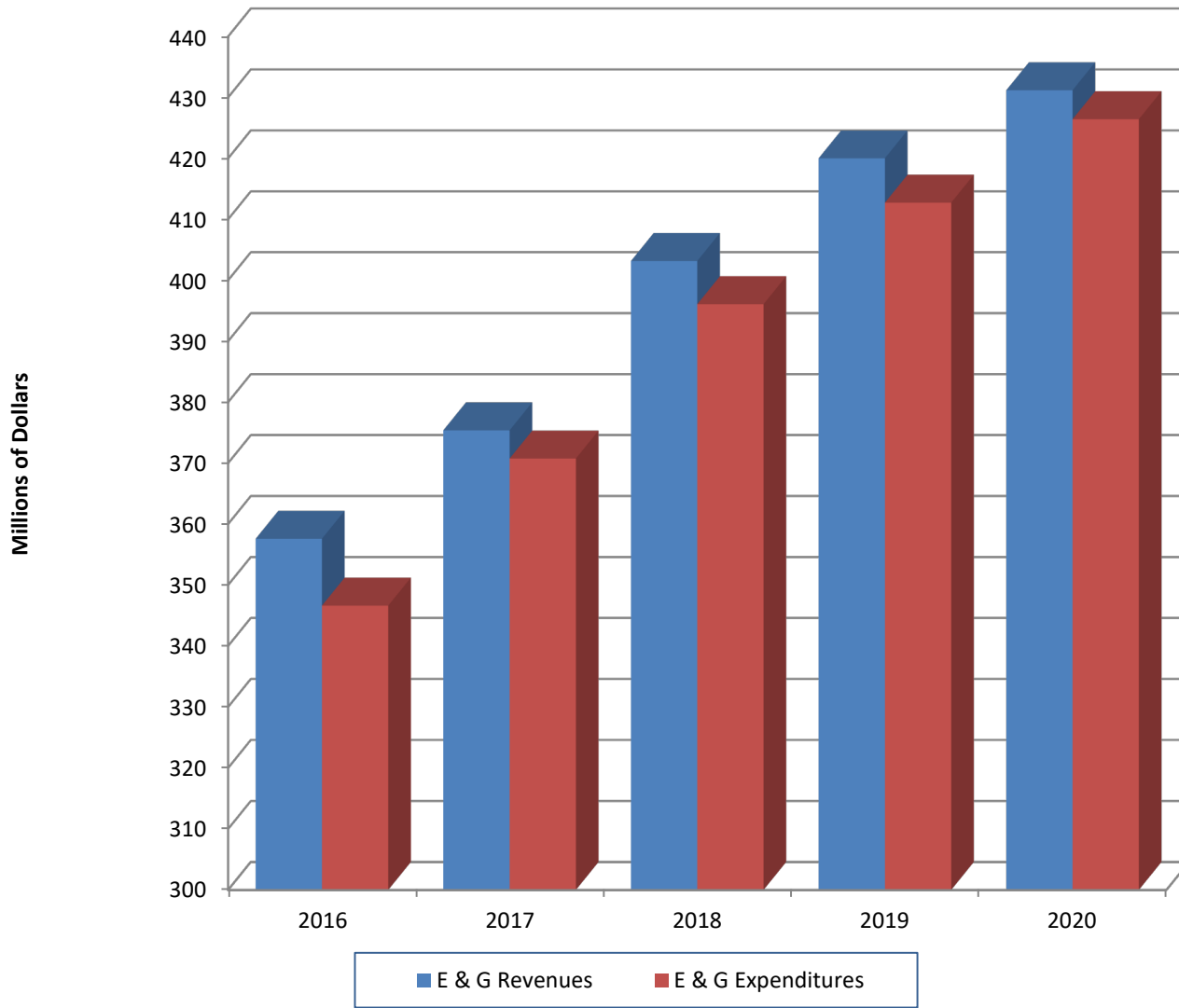
⁽¹⁾ Net of GASB 68 and GASB 75 requirements wherein the University must assume a proportionate share of the State's total liability for retirees' pension and health insurance expense.

The University of North Carolina at Greensboro (Excluding Foundations)
ENDOWMENT ASSETS AT MARKET VALUE
June 30, 2016 - 2020



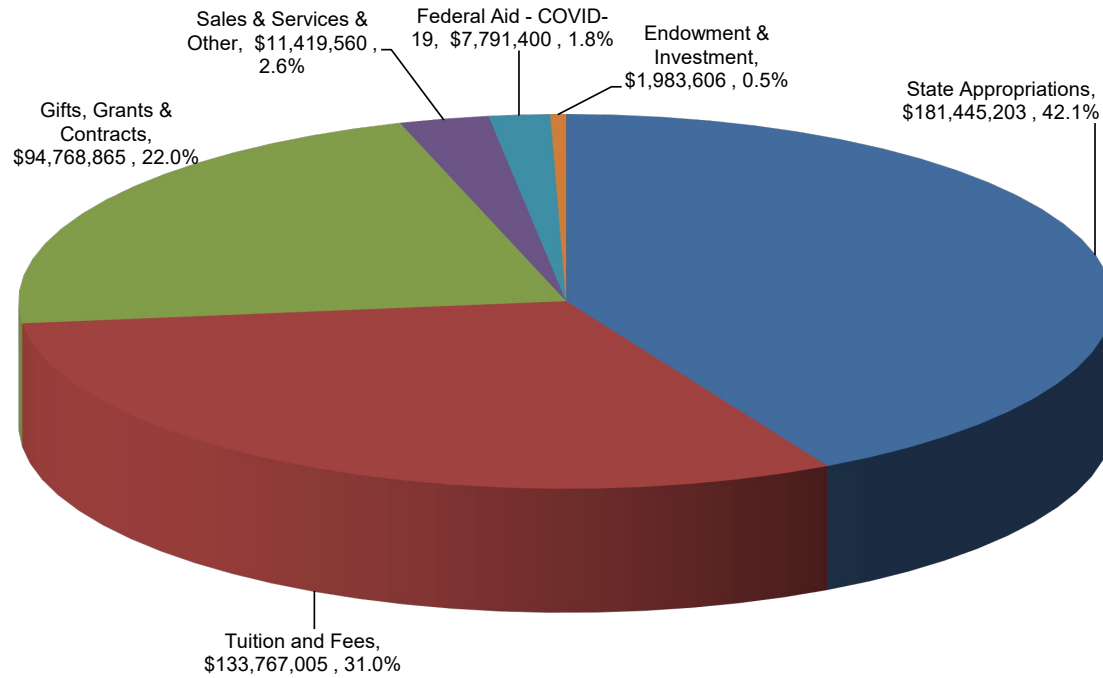
Year	Market Value
2016	\$ 122,309,847
2017	\$ 144,742,507
2018	\$ 153,976,851
2019	\$ 163,405,133
2020	\$ 161,853,351

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2016 - 2020



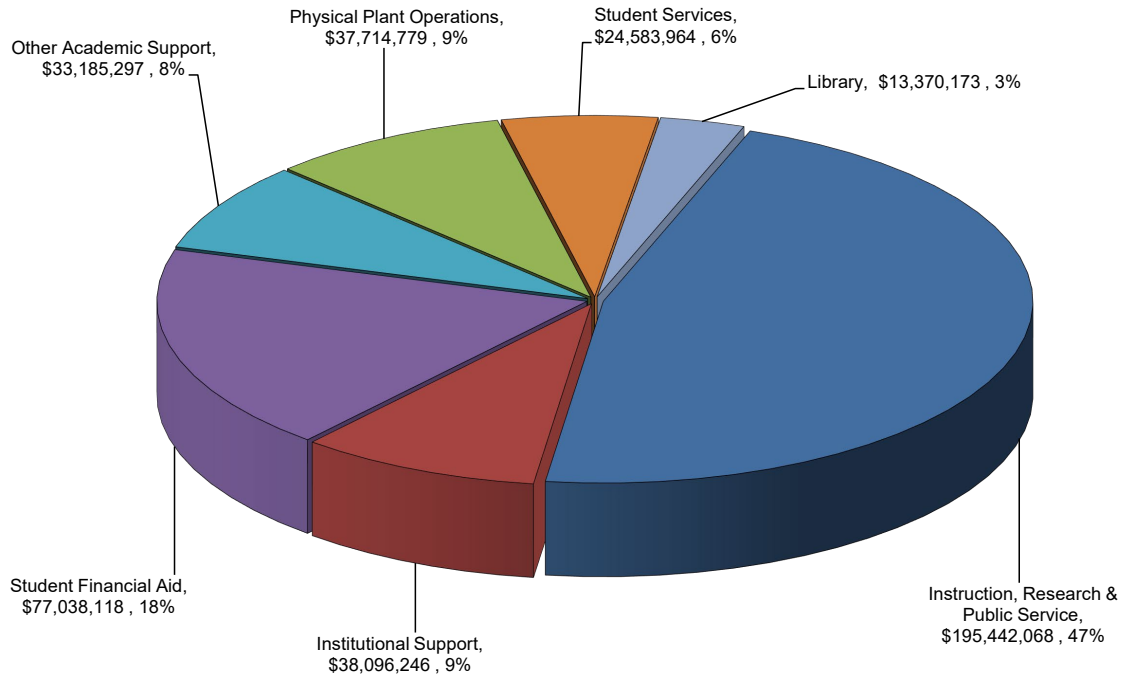
Year	E & G Revenues	E & G Expenditures
2016	\$ 357,579,081	\$346,607,946
2017	\$ 375,373,082	\$370,741,538
2018	\$ 403,156,029	\$396,070,940
2019	\$ 420,010,693	\$412,727,362
2020	\$ 431,175,639	\$426,421,735

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL and GENERAL REVENUES
CASH BASIS
Year Ended June 30, 2020



	Amount	%
State Appropriations	\$ 181,445,203	42.1%
Tuition and Fees	\$ 133,767,005	31.0%
Gifts, Grants & Contracts	\$ 94,768,865	22.0%
Sales & Services & Other	\$ 11,419,560	2.6%
Federal Aid - COVID-19	\$ 7,791,400	1.8%
Endowment & Investment	\$ 1,983,606	0.5%
Total	\$ 431,175,639	100.0%

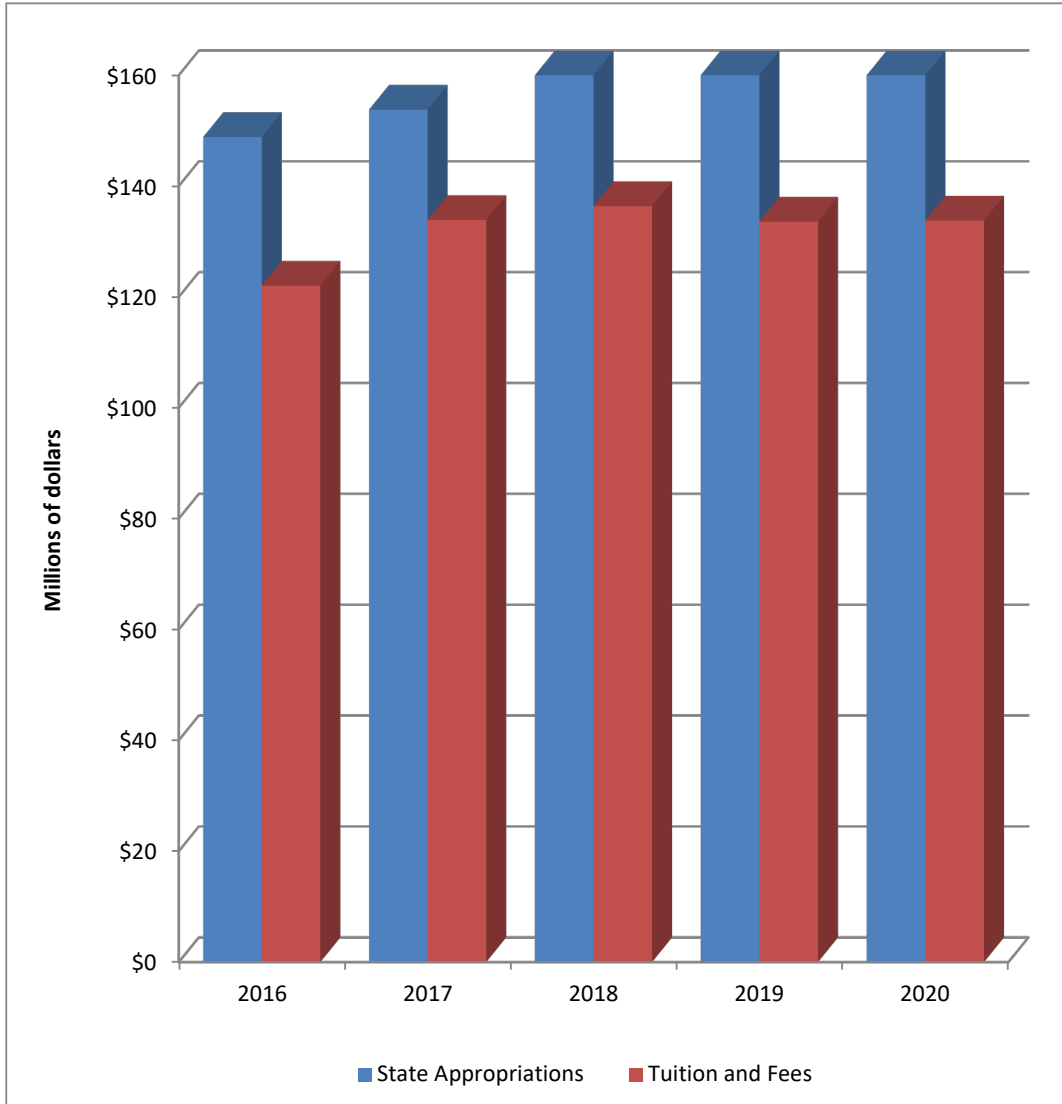
The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL EXPENDITURES
CASH BASIS
Year Ended June 30, 2020



	Amount	%
Instruction, Research & Public Service	\$ 195,442,068	46%
Institutional Support	\$ 38,096,246	9%
Student Financial Aid	\$ 77,038,118	18%
Other Academic Support	\$ 33,185,297	8%
Physical Plant Operations	\$ 37,714,779	9%
Student Services	\$ 24,583,964	6%
Library	\$ 13,370,173	3%
Total	\$ 419,430,645	100%

Note: Mandatory transfers are excluded

The University of North Carolina at Greensboro (Excluding Foundations)
STATE APPROPRIATIONS and TUITION & FEES
CASH BASIS
 Years Ended June 30, 2016 - 2020

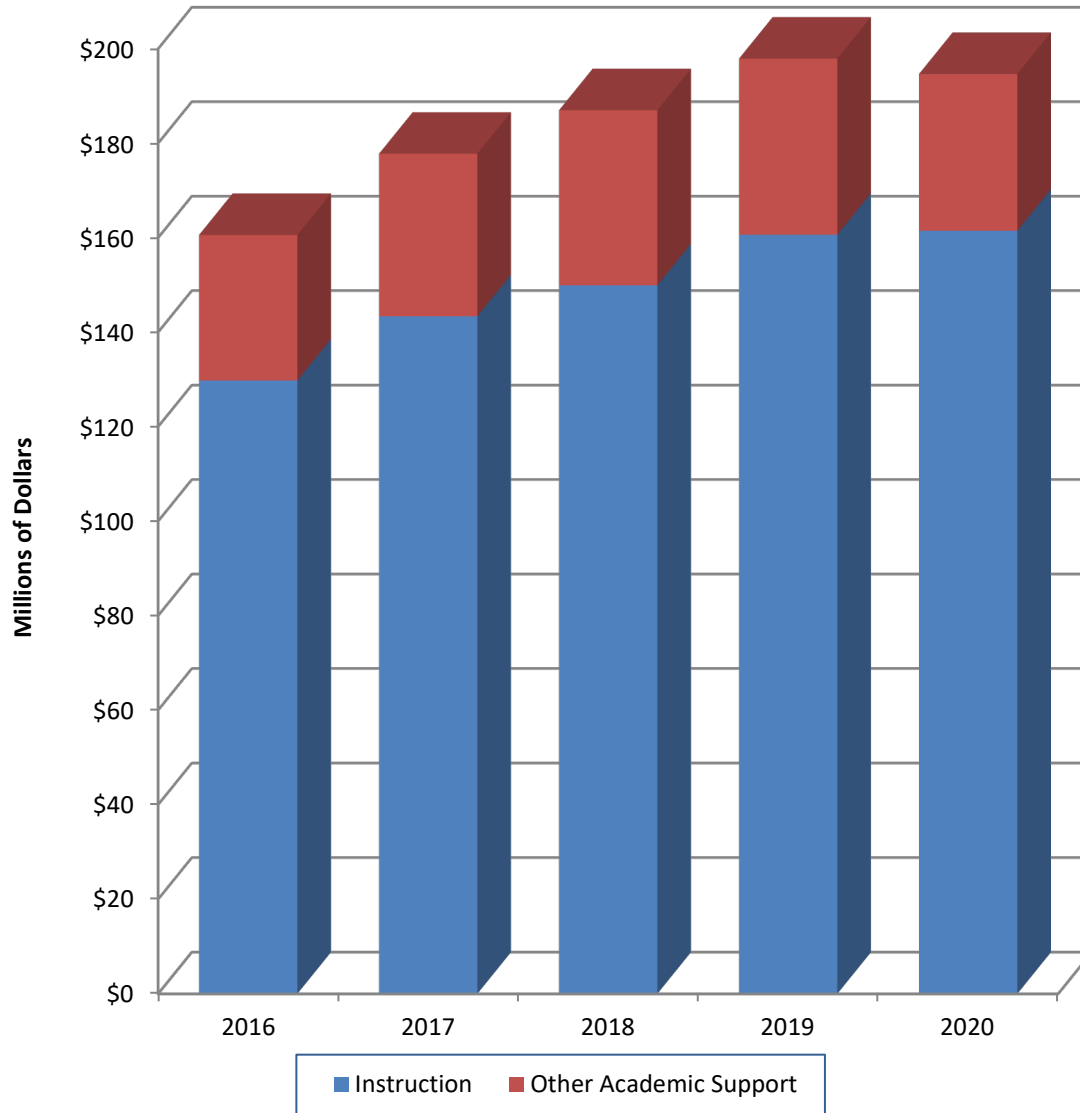


Year	State Appropriations	Tuition and Fees	Total
2016	148,838,492	122,014,929	270,853,421
2017	153,781,139	133,874,307	287,655,446
2018	170,294,190	136,363,782	306,657,972
2019	179,541,641	133,577,331	313,118,972
2020	181,445,203	133,767,005	315,212,208

Note: Auxiliary Enterprises student fees are excluded.

The University of North Carolina at Greensboro (Excluding Foundations)
INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES
CASH BASIS

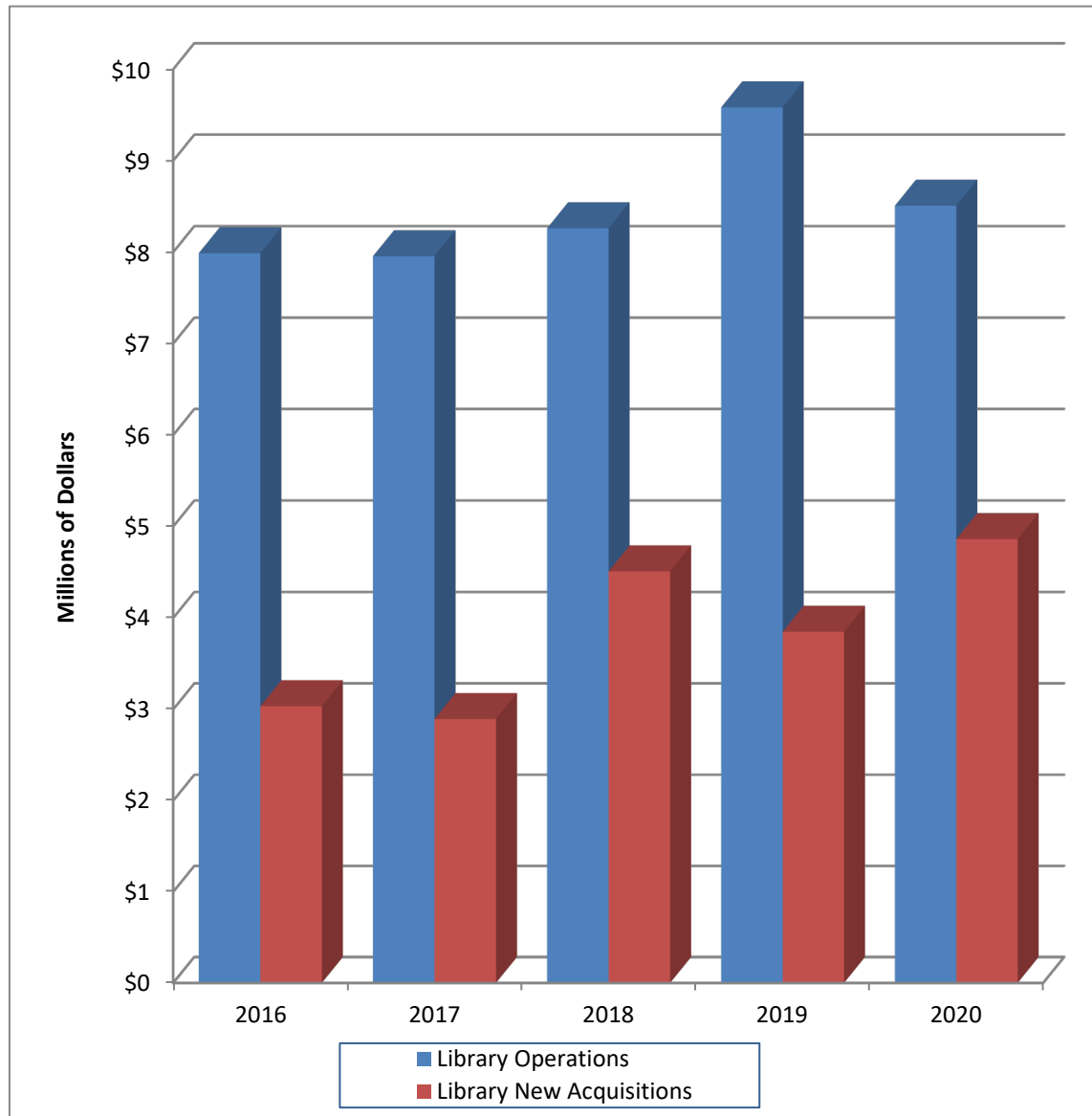
Years Ended June 30, 2016 - 2020



Year	Instruction	Other Academic Support	Total
2016	\$ 129,757,825	\$30,814,885	\$ 160,572,710
2017	\$ 143,359,033	\$34,405,724	\$ 177,764,757
2018	\$ 149,926,988	\$37,050,077	\$ 186,977,065
2019	\$ 160,618,894	\$37,278,755	\$ 197,897,649
2020	\$ 161,463,738	\$33,185,297	\$ 194,649,035

The University of North Carolina at Greensboro (Excluding Foundations)
LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES
CASH BASIS

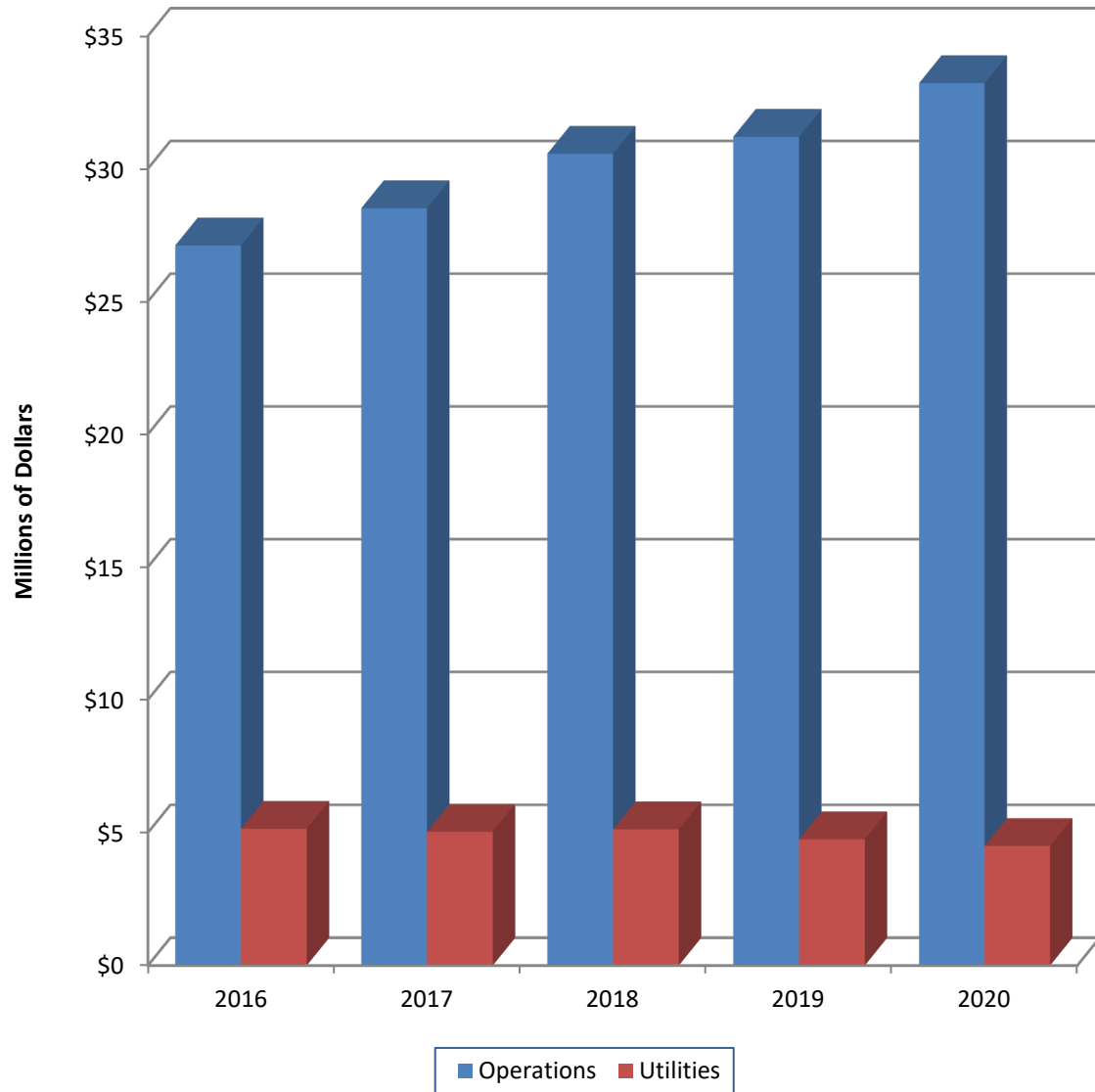
Years Ended June 30, 2016 - 2020



Year	Library		Total
	Operations	New Acquisitions	
2016	\$ 7,988,722	\$ 3,035,028	\$11,023,750
2017	\$ 7,954,599	\$ 2,894,792	\$10,849,391
2018	\$ 8,260,777	\$ 4,509,615	\$12,770,392
2019	\$ 9,582,882	\$ 3,849,084	\$13,431,966
2020	\$ 8,508,258	\$ 4,861,915	\$13,370,173

The University of North Carolina at Greensboro (Excluding Foundations)
UTILITIES and FACILITIES OPERATIONS EXPENDITURES
CASH BASIS

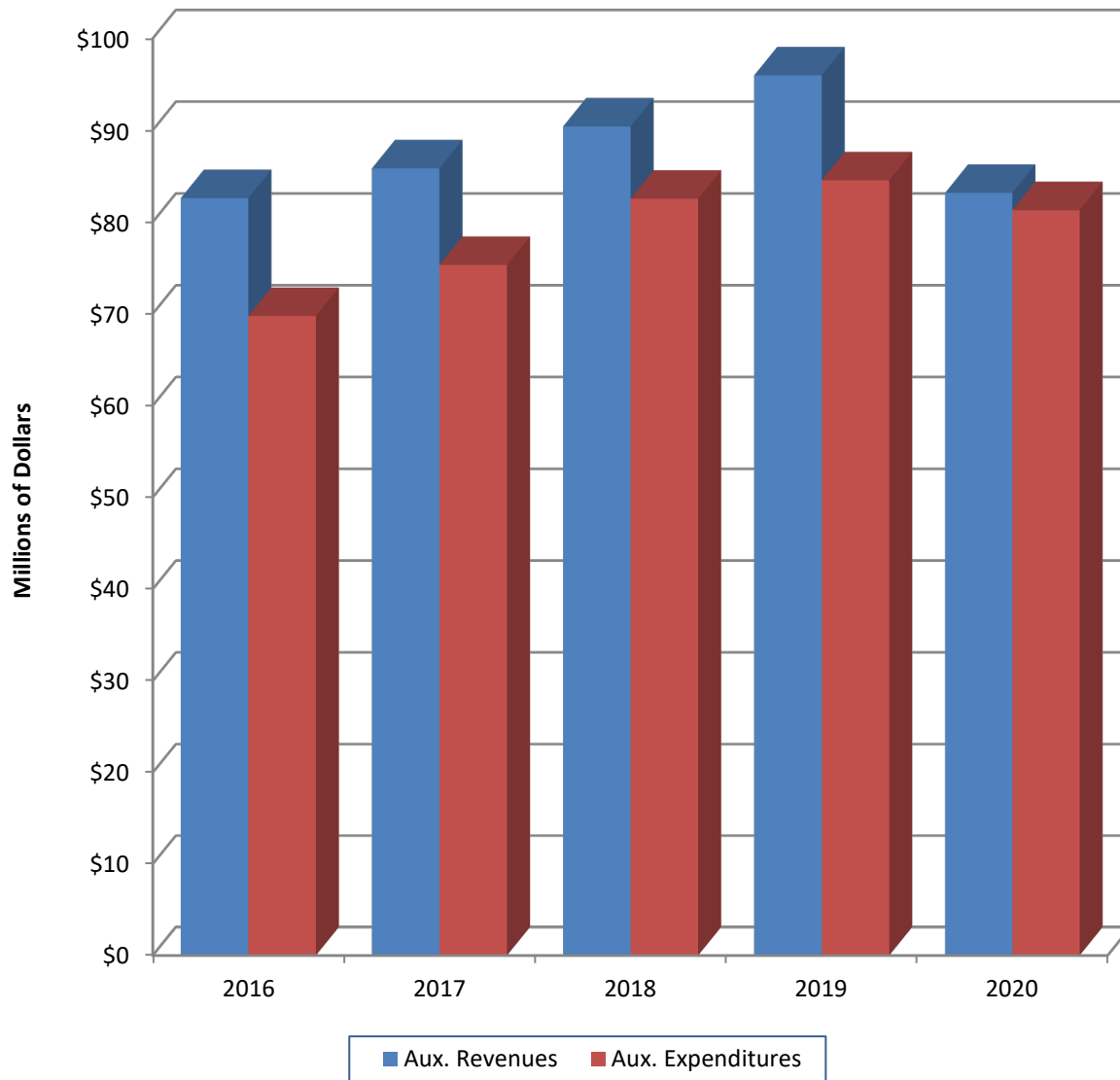
Years Ended June 30, 2016 - 2020



Year	Operations	Utilities	Total
2016	\$ 27,105,707	\$ 5,140,666	\$32,246,373
2017	\$ 28,507,189	\$ 5,029,203	\$33,536,392
2018	\$ 30,557,502	\$ 5,122,357	\$35,679,859
2019	\$ 31,198,136	\$ 4,744,680	\$35,942,816
2020	\$ 33,218,208	\$ 4,496,571	\$37,714,779

Note: Auxiliary Enterprises utilities are excluded

The University of North Carolina at Greensboro (Excluding Foundations)
AUXILIARY ENTERPRISES REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2016 - 2020



Year	Revenues	Expenditures
2016	\$ 82,594,765	\$ 69,754,344
2017	\$ 85,836,504	\$ 75,316,040
2018	\$ 90,399,242	\$ 82,528,663
2019	\$ 95,971,138	\$ 84,534,804
2020	\$ 83,166,872	\$ 81,284,670

The University of North Carolina at Greensboro
BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES
STATE OPERATING CODE 16040
 Fiscal Years 2017 - 2021

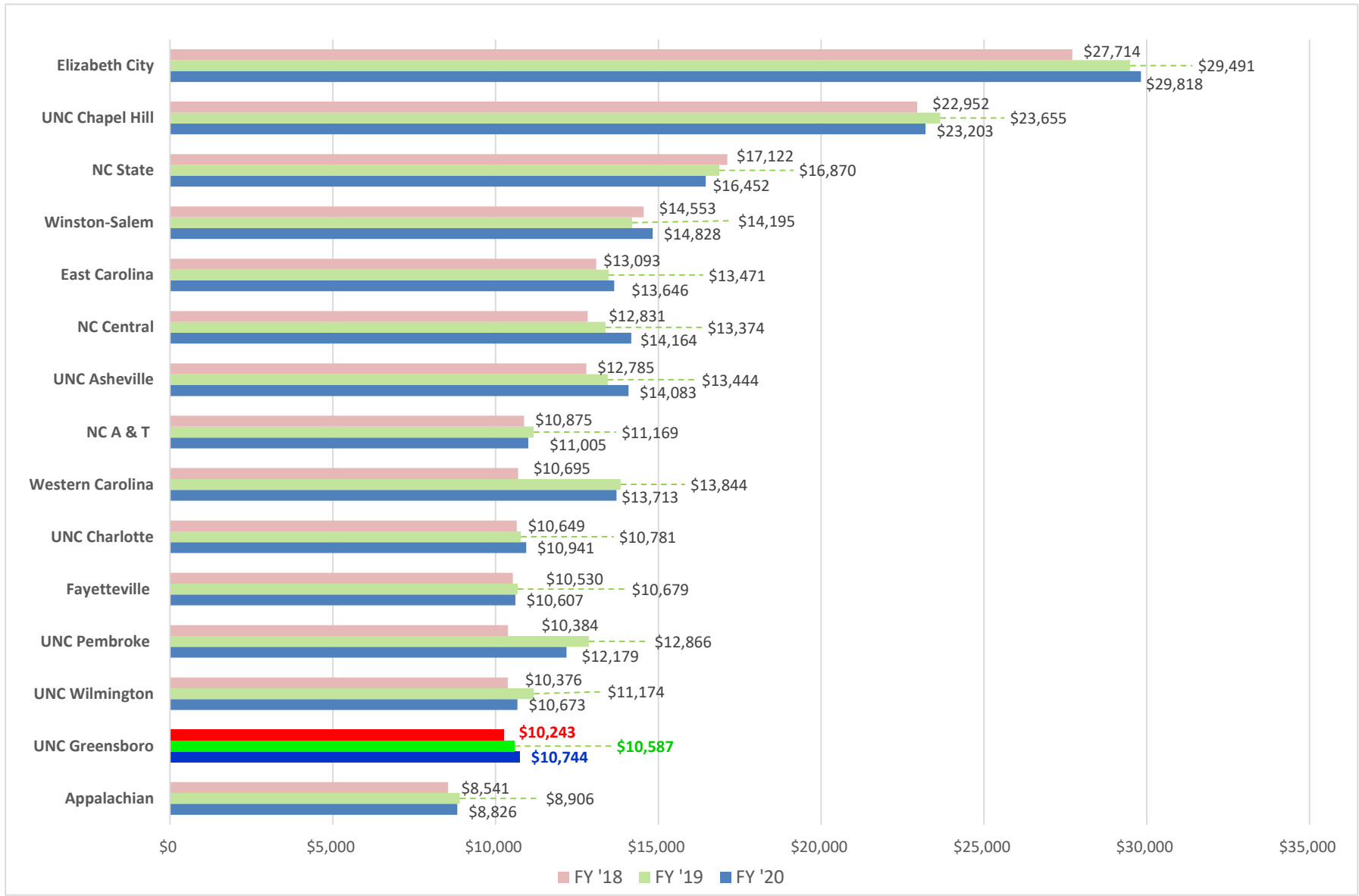
	2016-17		2017-18		2018-19		2019-20		2020-21	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Revenues	\$ 96,641,251	39.2	\$ 104,906,607	38.4	\$ 109,591,257	38.3	\$ 110,147,340	38.2	\$ 108,204,808	37.5
Appropriations	\$ 149,831,008	60.8	\$ 167,970,984	61.6	\$ 176,812,902	61.7	\$ 178,565,779	61.8	\$ 180,460,536	62.5
Expenditures	<u>\$ 246,472,259</u>	<u>100.0</u>	<u>\$ 272,877,591</u>	<u>100.0</u>	<u>\$ 286,404,159</u>	<u>100.0</u>	<u>\$ 288,713,119</u>	<u>100.0</u>	<u>\$ 288,665,344</u>	<u>100.0</u>

Note: Various Carryforwards have been excluded.

The University of North Carolina at Greensboro
BUDGETED REVENUES
BY SOURCE
STATE OPERATING CODE 16040
Fiscal Years 2017 - 2021

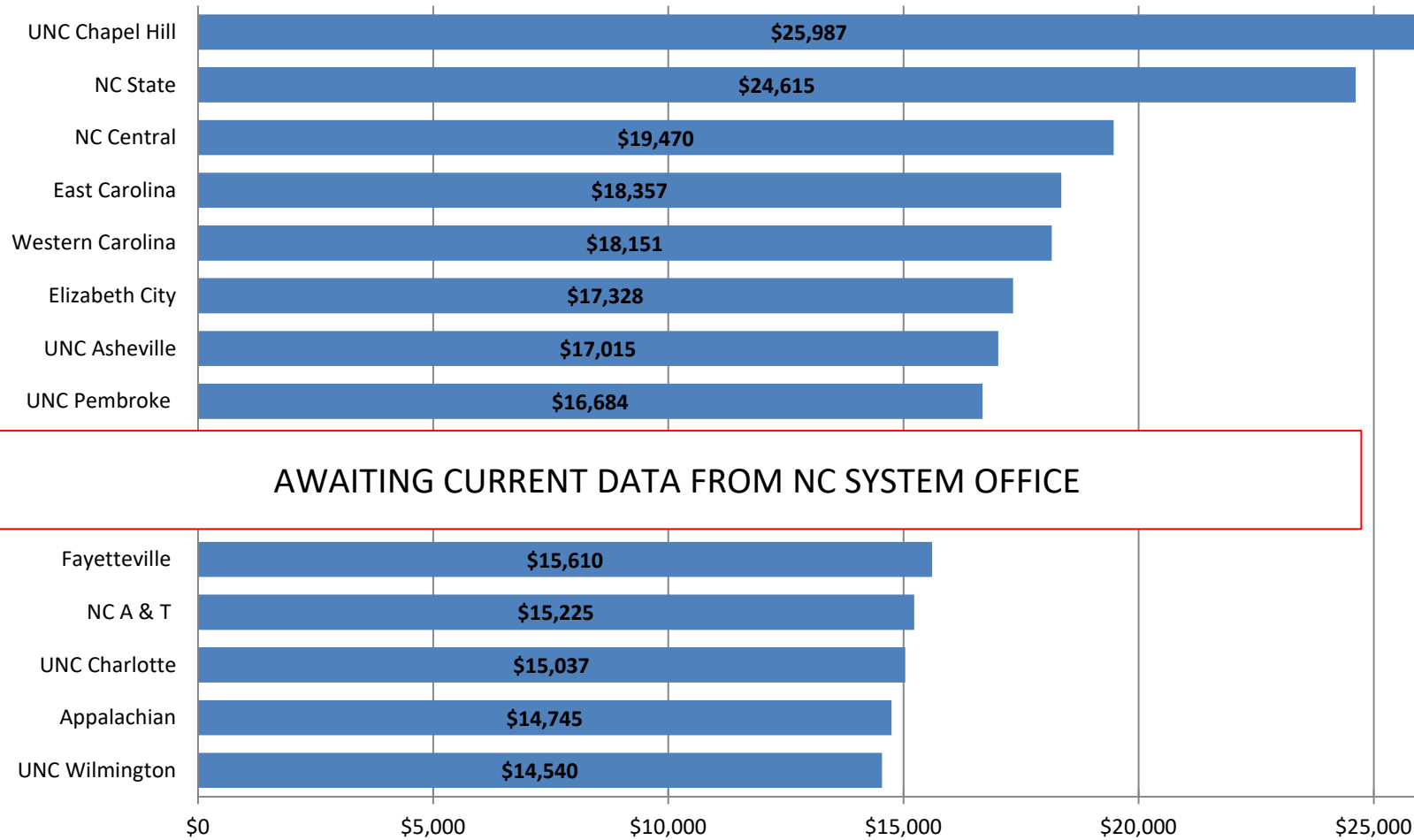
	2016-2017		2017-2018		2018-2019		2019-2020		2020-2021	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Regular Term Tuition	\$ 89,746,644	92.9	\$ 97,010,558	92.5	\$ 99,338,992	90.6	\$ 98,990,455	89.9	\$ 96,967,453	89.6
Summer Term Tuition	\$ 2,208,712	2.3	\$ 2,208,712	2.1	\$ 2,208,712	2.0	\$ 2,208,712	2.0	\$ 2,208,712	2.0
Non-Credit Extension Instruction Fees	\$ 660,515	0.7	\$ 660,515	0.6	\$ 660,515	0.6	\$ 1,391,165	1.3	\$ 1,391,165	1.3
Partnership School					\$ 3,379,164	3.1	\$ 3,587,726	3.3	\$ 3,645,604	3.4
Utilities Revenues	\$ 3,386,129	3.5	\$ 3,386,129	3.2	\$ 3,386,129	3.1	\$ 3,386,129	3.1	\$ 3,386,129	3.1
Repairs and Alterations Revenues	\$ 291,378	0.3	\$ 331,378	0.3	\$ 339,378	0.3	\$ 339,378	0.3	\$ 339,378	0.3
Library	\$ 59,000	0.1	\$ 25,000	0.0	\$ 25,000	0.1	\$ 25,000	0.0	\$ 25,000	0.0
Federal C & G Adm Cost Allow	\$ 136,798	0.1	\$ 136,798	0.1	\$ 136,798	0.1	\$ 136,798	0.1	\$ 136,798	0.1
Other	\$ 152,075	0.2	\$ 1,147,517	1.1	\$ 116,569	0.1	\$ 81,985	0.1	\$ 104,569	0.1
Total	\$ 96,641,251	100.0	\$ 104,906,607	100.0	\$ 109,591,257	100.0	\$ 110,147,348	100.0	\$ 108,204,808	100.0
Actual Tuition	\$ 98,372,776	109.6	\$ 99,296,348	102.4	98,400,432	99.1	99,145,917	100.2	N/A	N/A
Budgeted Tuition	\$ 89,746,644	100.0	\$ 97,010,558	100.0	\$ 99,338,992	100.0	\$ 98,990,455	100.0	\$ 96,967,453	
Over (Under) Realization	\$ 8,626,132	9.6	\$ 2,285,790	2.4	\$ (938,560)	(0.9)	\$ 155,462	0.2	N/A	N/A
Budgeted Enrollment FTE	14,919		15,564		15,318		15,318		15,037	
Actual Enrollment FTE	15,913		15,788		15,247		15,247		15,072	

The University of North Carolina
BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE
 2018 - 2020



Source: [The University of North Carolina System Office schedule: "UNC Appropriations per Resident Student FTE \(FY 2008-09 through 2019-20\)".](#)

The University of North Carolina
BUDGETED EXPENDITURES PER TOTAL STUDENT FTE
 2008-09



Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

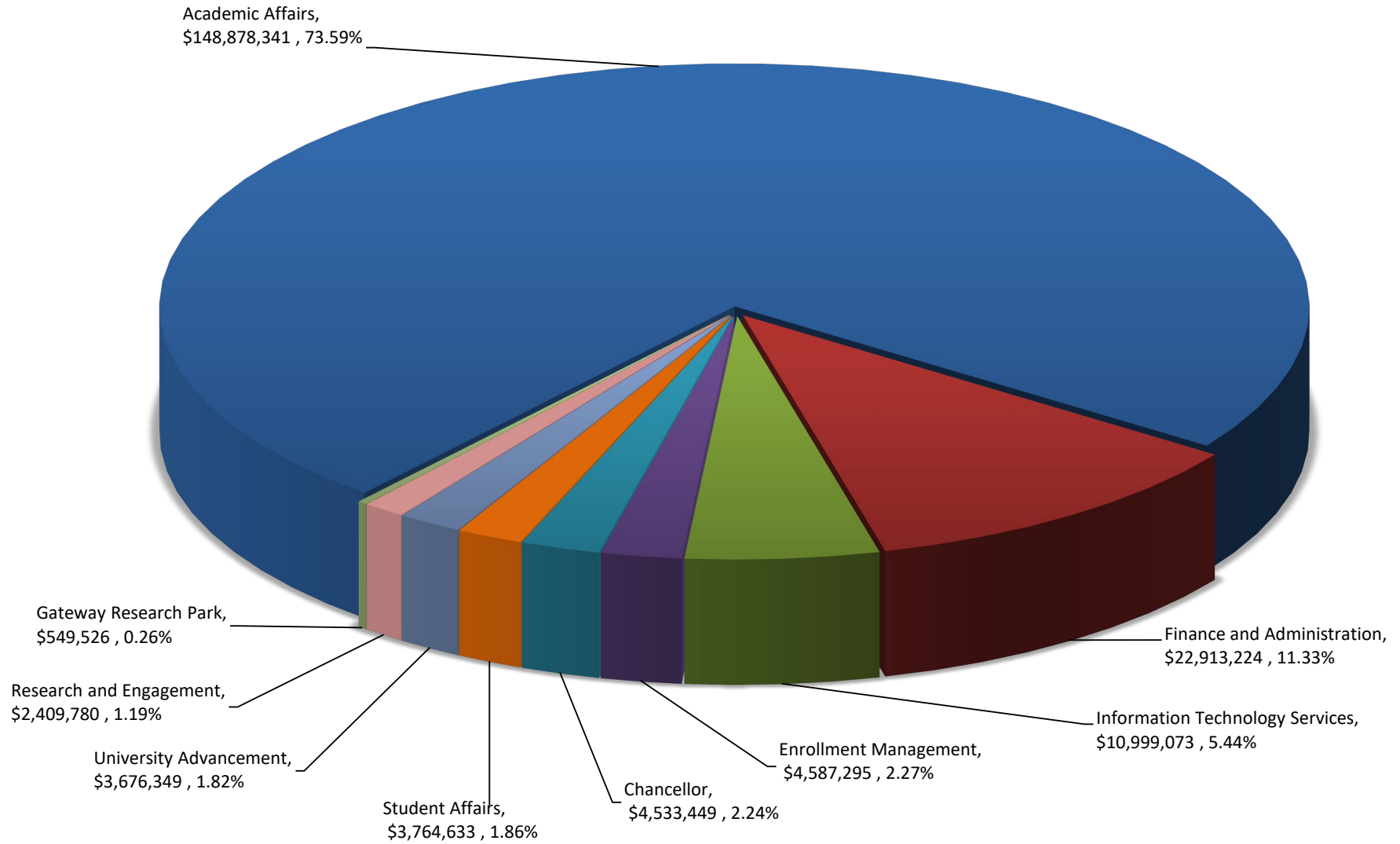
The University of North Carolina at Greensboro
Base Budget, Expansion and Reductions
 2019-20 through 2020-21

	<u>Requirements</u>	<u>Receipts</u>	<u>Appropriations</u>	<u>Positions</u>
2019-20 Beginning Base Budget	\$ 288,713,119	\$ 110,147,340	\$ 178,565,779	2,402.26
Continuation Budget Change				
Enrollment Growth / Tuition Adjustment ⁽¹⁾	(2,614,731)	(2,614,731)	-	(17.38)
Total Continuation Budget Change	<u>(2,614,731.00)</u>	<u>(2,614,731.00)</u>	<u>-</u>	<u>(17.38)</u>
Other				
Moss Street Partnership School	338,357	338,357	-	-
Tuition Differentials	333,842	333,842	-	-
Employer Health Insurance and Retirement Increase	1,880,155	-	1,880,155	-
Other	14,602	-	14,602	-
Total Other	<u>2,566,956</u>	<u>672,199</u>	<u>1,894,757</u>	<u>-</u>
Flexibility Changes	-	-	-	13.30
Total 2020-21 Budget	<u>\$ 288,665,344</u>	<u>\$ 108,204,808</u>	<u>\$ 180,460,536</u>	<u>2,398.18</u>

Institutional Budgets:				
Benefits	\$ 59,820,579			
Financial Aid	13,891,582			
Insurance	131,986			
IT Licenses & Maintenance	2,375,185			
Utilities	10,093,244			
Other	41,099			
Total Institutional Budgets:	<u>86,353,675</u>			
Departmental Budgets:	<u>202,311,670</u>			
Total 2020-21 Budget	<u>\$ 288,665,345</u>			

⁽¹⁾ Enrollment Growth: allocations no longer based on future year projections, but are awarded in arrears based upon actual enrollment figures. This new process began with fiscal year 2020.

The University of North Carolina at Greensboro
STATE OPERATING BUDGET 2020-21
SUMMARY BY DIVISION
 (Excluding Benefits and Other Institutional Budgets)



The University of North Carolina at Greensboro
STATE OPERATING BUDGET
SUMMARY BY DIVISION
2020-2021

Division Name	EHRA	SHRA	Faculty	Temp Wages	Oth Personnel	Equipment	OTP less Equip	TOTAL
Academic Affairs	\$16,730,687	\$13,239,736	\$101,463,875	\$816,698	\$3,382	\$4,475,542	\$12,148,421	\$148,878,341
Finance and Administration	2,580,013	16,865,580		37,418	7,360	299,263	3,123,590	22,913,224
Information Technology Services	3,234,511	5,465,378			25,961	1,540,396	732,827	10,999,073
University Advancement	1,646,272	1,710,606		66,000	5,780	39,500	208,191	3,676,349
Student Affairs	2,496,853	804,198		44,291		21,548	397,743	3,764,633
Research and Engagement	317,899	346,613	956,021	2,688	1,195		785,364	2,409,780
Chancellor	2,364,723	1,084,888		5,000	4,012	5,000	1,069,826	4,533,449
Gateway Research Park		91,405					458,121	549,526
Enrollment Management	2,968,852	1,215,239	31,586	51,576		34,834	285,208	4,587,295
TOTAL	\$32,339,810	\$40,823,643	\$102,451,482	\$1,023,671	\$47,690	\$6,416,083	\$19,209,291	\$202,311,670

The University of North Carolina at Greensboro
BUDGETED EXPENDITURES BY PURPOSE
STATE OPERATING CODE 16040
 Fiscal Years 2017 - 2021

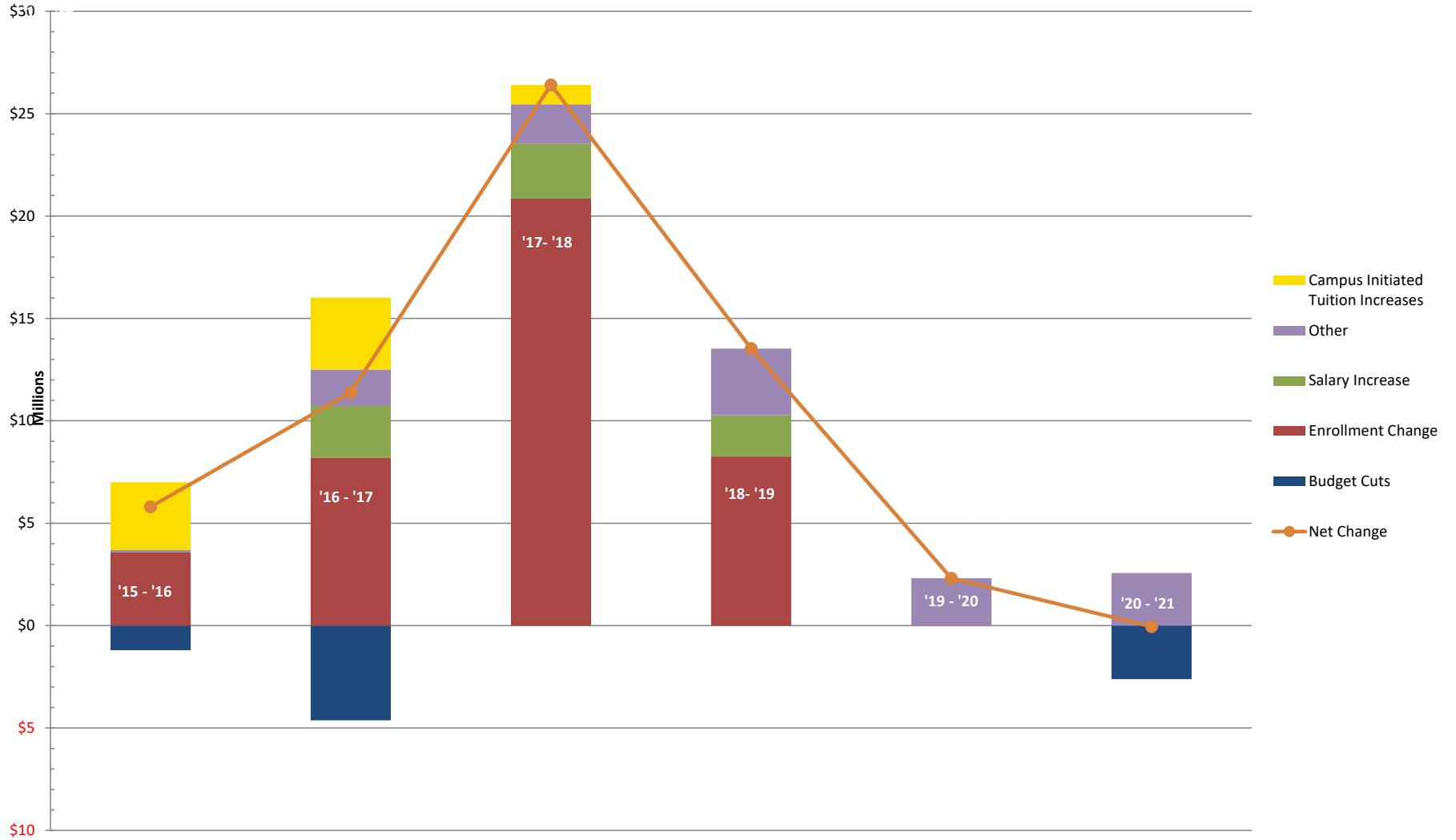
	2016-2017		2017-2018		2018-2019		2019-2020		2020-2021	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
101 Regular Term Instruction	\$ 135,137,182	54.8%	\$ 150,243,949	55.1%	\$ 156,285,793	54.6%	\$ 159,280,059	55.2%	\$ 157,570,184	54.6%
102 Summer Term Instruction	2,208,712	0.9%	2,208,712	0.8%	2,208,712	0.8%	2,208,715	0.8%	2,208,712	0.8%
103 Non-Credit Extension Instruction	660,515	0.3%	660,515	0.2%	660,515	0.2%	660,515	0.2%	1,214,945	0.4%
112 Partnership School					3,580,164	1.3%	3,770,331	1.3%	3,882,203	1.3%
151 Libraries	10,925,746	4.4%	12,989,598	4.8%	13,710,904	4.8%	13,745,725	4.8%	13,253,280	4.6%
152 General Academic Support	14,390,955	5.8%	15,114,033	5.5%	15,211,616	5.3%	15,290,388	5.3%	14,987,738	5.2%
160 Student Services	15,087,101	6.1%	15,922,719	5.8%	16,082,478	5.6%	16,296,163	5.6%	17,256,364	6.0%
170 Institutional Support	25,533,939	10.4%	31,142,535	11.4%	32,655,636	11.4%	31,784,653	11.0%	31,727,286	11.0%
180 Physical Plant Operations	28,652,561	11.6%	30,663,246	11.2%	32,022,328	11.2%	31,734,794	11.0%	32,673,050	11.3%
230 Student Financial Aid	13,875,548	5.6%	13,932,284	5.1%	13,986,013	4.9%	13,941,776	4.8%	13,891,582	4.8%
TOTAL	\$ 246,472,259	100.0%	\$ 272,877,591	100.0%	\$ 286,404,159	100.0%	\$ 288,713,119	100.0%	\$ 288,665,344	100.0%

**BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES
STATE OPERATING CODE 16040**

Fiscal Years 2017 - 2021

	Revised Budget at June 30th								Original Budget	
	2016-2017		2017-18		2018-19		2019-20		2020-21	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EHRA Academic Salaries	\$ 85,175,839	32.4%	\$ 90,640,903	32.2%	\$ 96,380,167	36.5%	\$ 97,997,651	36.5%	\$ 102,451,482	35.5%
EHRA Regular Salaries	24,329,396	9.2%	28,338,071	10.1%	32,175,677	10.6%	35,536,525	10.6%	\$ 32,339,810	11.2%
SHRA Regular Salaries	36,741,663	14.0%	42,453,137	15.1%	44,810,304	14.9%	42,176,641	14.9%	\$ 40,823,643	14.1%
Employee Benefits	43,233,822	16.4%	44,535,299	15.8%	52,992,297	19.4%	52,051,117	19.4%	\$ 59,820,579	20.7%
Other Personnel	2,620,563	1.0%	2,682,674	1.0%	2,678,511	0.4%	2,686,849	0.4%	\$ 1,071,361	0.4%
Total Personnel Compensation	\$ 192,101,283	73.0%	\$ 208,650,084	74.1%	\$ 234,514,629	81.9%	\$ 234,514,629	81.9%	\$ 236,506,875	81.9%
Supplies	5,392,276	2.0%	5,708,736	2.0%	5,503,794	1.9%	6,229,565	1.9%	5,317,865	1.8%
Utilities	8,790,158	3.3%	9,501,413	3.4%	8,607,882	3.3%	8,227,921	3.3%	10,093,244	3.5%
Purchased Contractual Services	7,040,512	2.7%	7,391,838	2.6%	5,877,465	1.7%	6,054,123	1.7%	6,173,683	2.1%
Purchased Services	12,434,433	4.7%	15,211,783	5.4%	12,850,529	3.2%	10,911,924	3.2%	6,246,721	2.2%
General Travel	1,799,905	0.7%	2,746,588	1.0%	2,246,525	0.3%	1,826,390	0.3%	560,813	0.2%
Other Operating	1,790,412	0.7%	1,479,208	0.5%	1,543,799	0.8%	1,537,774	0.8%	2,315,804	0.8%
Academic Services	81,742	0.0%	68,043	0.0%	95,764	0.0%	57,955	0.0%	121,912	0.0%
Library Books and Journals	3,453,577	1.3%	4,558,145	1.6%	3,878,674	1.2%	4,905,278	1.2%	3,929,549	1.4%
Property, Plant & Equipment	9,204,399	3.5%	9,867,192	3.5%	4,920,218	0.5%	7,290,567	0.5%	2,929,581	1.0%
Aids and Grants	15,171,613	5.8%	15,213,923	5.4%	12,123,501	4.8%	15,094,707	4.8%	13,891,582	4.8%
Transfers and Other	5,903,184	2.2%	1,112,871	0.4%	1,123,467	0.4%	3,304,636	0.4%	577,715	0.2%
Total Non-Salary	\$ 71,062,211	27.0%	\$ 72,859,740	25.9%	\$ 58,771,618	18.1%	\$ 65,440,840	18.1%	\$ 52,158,469	18.1%
	\$ 263,163,494	100.0%	\$ 281,509,824	100.0%	\$ 293,286,247	100.0%	\$ 299,955,469	100.0%	\$ 288,665,344	100.0%

The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
 Fiscal Years 2016 - 2021



Notes:

The year '19 - '20 is unprecedented in that for the first time in history, North Carolina failed to pass a two-year budget. Also beginning in FY '20, enrollment growth allocations are no longer based on future year projections, but are to be awarded in arrears based upon actual enrollment figures.

In the Spring of 2020, the COVID-19 pandemic occurred. This forced UNCG, as well as other universities, to shift the majority of classes to online. The pandemic was a major disruption to the university.

The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
 Fiscal Years 2017 - 2021

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Enrollment Change	\$ 8,189,787	\$ 20,860,071	\$ 8,253,335	\$ -	\$ -
Salary Increases	2,539,830	2,684,106	2,011,755	-	-
Campus Initiated Tuition Increases	3,520,017	948,659	-	-	-
Budget Cuts	(4,579,118)	-	-	-	(2,614,731.00)
Other	<u>1,557,122</u>	<u>1,912,496</u>	<u>3,261,478</u>	<u>2,308,960</u>	<u>2,566,956</u>
	<u><u>\$ 11,227,638</u></u>	<u><u>\$ 26,405,332</u></u>	<u><u>\$ 13,526,568</u></u>	<u><u>\$ 2,308,960</u></u>	<u><u>\$ (47,775)</u></u>

The University of North Carolina at Greensboro
State Operating Budget
BUDGETED SALARIES and FTE BY DIVISION
2020-2021

Division	EHRA Administrative		SHRA		Faculty	
	Budget	FTE	Budget	FTE	Budget	FTE
Academic Affairs:						
Arts & Sciences	\$ 751,223	10.69	\$ 2,651,038	58.75	\$ 34,205,526	408.00
Business & Economics	1,228,633	14.89	1,023,157	24.25	14,961,922	115.85
Education	789,200	14.17	629,090	14.17	9,150,733	97.48
Partnership School	2,632,110	44.00	-	0.00	-	0.00
College of Visual and Performing Arts	495,916	6.46	1,053,773	23.94	10,343,395	118.28
Nursing	356,138	4.38	841,903	18.00	6,196,303	65.39
Health and Human Sciences	806,108	12.09	1,264,930	29.54	14,373,690	150.16
Graduate Studies	464,189	6.58	683,297	14.00	2,239,416	19.55
Online Learning	1,084,297	16.45	636,991	14.00	3,853,006	28.44
Joint Schl Nanoscience & Nanoengr	955,947	8.50	104,254	2.00	1,245,924	11.00
Provost & Other	7,166,926	104.82	4,351,303	93.64	4,893,960	91.00
Total Academic Affairs	\$ 16,730,687	243.03	\$ 13,239,736	292.29	\$ 101,463,875	1105.15
Information Technology and Planning	3,234,511	29.24	5,465,378	69.50		
Total Information Technology & Planning	\$ 3,234,511	29.24	\$ 5,465,378	69.50		
University Advancement	1,646,272	16.18	1,710,606	32.02		
Total University Advancement	\$ 1,646,272	16.18	\$ 1,710,606	32.02		
Student Affairs	2,496,853	40.46	804,198	18.64		
Total Student Affairs	\$ 2,496,853	40.46	\$ 804,198	18.64		
Finance and Administration						
Institutional Support	1,565,813	12.44	5,033,016	90.07		
Physical Plant	1,014,200	9.00	11,832,564	279.57		
Total Finance and Administration	\$ 2,580,013	21.44	\$ 16,865,580	369.64		
Chancellor						
Institutional Support	1,071,097	7.50	909,866	18.25		
Chancellor	1,293,626	10.00	175,022	4.00		
Total Chancellor	\$ 2,364,723	17.50	\$ 1,084,888	22.25		
Gateway University Research Park			\$ 91,405	2.00		
Research & Economic Development	\$ 317,899	5.25	\$ 346,613	6.58	\$ 956,021	5.95
Enrollment Management	\$ 2,968,852	49.50	\$ 1,215,239	26.33	\$ 31,586	0.23
TOTAL OF ALL DIVISIONS	\$ 32,339,810	422.60	\$ 40,823,643	839.25	\$ 102,451,482	1111.33

The University of North Carolina at Greensboro
SALARY INCREASES
for Fiscal Years 2012 - 2021

Year	Faculty				EHRA Non-Faculty		SHRA			
	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus
2011-12 ⁽¹⁾	0.00		0.00				0.00		0.00	
2012-13 ⁽²⁾	1.20		1.20		1.20	5 days bonus leave	1.20		1.20	5 days bonus leave
2013-14 ^{(1), (3)}	0.00		0.00			5 days bonus leave	0.00		0.00	5 days bonus leave
2014-15 ⁽⁴⁾	0.27		0.27		0.27	5 days bonus leave	\$1,000/person		\$1,000/person	5 days bonus leave
2015-16 ⁽⁵⁾	0.00		0.00	\$750/person	0.00	\$750/person	0.00		\$750/person	\$750/person
2016-17 ⁽⁶⁾	1.50		1.50	Merit Increase + .5 across the board	1.50		1.50		1.50	Merit Increase + .5 Increase
2017-18 ⁽⁷⁾	\$1,000/position		\$1,000/position		\$1,000/position	3 days bonus leave	\$1,000/person		\$1,000/person	3 days bonus leave
2018-19 ⁽⁸⁾	up to 4.99		up to 4.99		2.50 performance-based; up to 4.99 merit-based	5 days bonus leave	2.00 performance-based; 0.5 up to 2.99 merit-based		up to 4.99	5 days bonus leave
2019-20 ⁽¹⁾	0.00		0.00				0.00		0.00	
2020-21 ⁽¹⁾	0.00		0.00				0.00		0.00	

⁽¹⁾ In 2010-11, 2011-12, 2013-14, 2019-20 and 2020-21 no Legislative salary increase funds were available.

⁽²⁾ In 2012-13, the Legislature granted a 1.2% salary increase across-the-board plus 5 days of bonus leave which must be used by 6/30/2013.

⁽³⁾ In 2013-14, the Legislature granted 5 days of bonus leave which must be used by 6/30/2014.

⁽⁴⁾ In 2014-15, the Legislature granted \$276,634 for EHRA salary increases, which equals 0.27% of total EHRA salaries. Eligibility was determined by the University. The Legislature granted a \$1,000 salary increase to eligible SHRA employees plus 5 additional days of bonus leave without an expiration date.

⁽⁵⁾ In 2015-16, the Legislature granted \$750 bonus for all eligible employees.

⁽⁶⁾ 2016-17, the Legislature granted a 1.5% salary increase for EHRA and SHRA employees, merit increases for EHRA and SHRA employees and a .5% increase across-the-board increase for EHRA and SHRA employees.

⁽⁷⁾ In 2017-18, the Legislature granted \$1,000/FTE for the EHRA Annual Raise Process (ARP). Eligibility was determined by the University with an increase cap of 4.99% of the employees June 30, 2017 salary. The Legislature granted a \$1,000 salary increase to eligible SHRA employees. In addition, 3 extra days of bonus leave were granted to all leave-earning employees without an expiration date, but NOT payable at departure from system.

⁽⁸⁾ In 2018-19, the Legislature granted the following based on employees June 30, 2018 salaries: up to a 4.99% increase for the Faculty Annual Raise Process (ARP). Eligibility was determined by the University. EHRA Non-Faculty were granted a 2.5% performance-based increase and up to a 4.99% merit-based increase. Eligibility was determined by the University. SHRA employees were granted a performance-based 2% salary increase and an additional 0.5% up to 2.99% for merit-based increases based upon eligibility. In addition, 5 extra days of bonus leave were granted to all leave-earning employees without an expiration date, but NOT payable at departure from system.

Note: The increase amount allocated to the universities was insufficient for all permissible increases. The decision was to cover SHRA increases and use the remaining 0.2%, supplemented with an additional 1.8% - 2.3%, to provide increases to the eligible population.

The University of North Carolina at Greensboro
FULL-TIME WORK FORCE BY GENDER
ALL FUND SOURCES
For Years 2017, 2018, 2019 and 2020

Occupational Activity Group	Fall 2017			Fall 2018			Fall 2019			Fall 2020			Percent Female				
	M	F	T	M	F	T	M	F	T	M	F	T	2017	2018	2019	2020	
Faculty and Non-Faculty																	
Instructional Faculty Tenured	224	193	417	222	192	414	221	195	416	211	191	402	46.3%	46.4%	46.9%	47.5%	
Instructional Faculty Untenured, On Track	38	63	101	62	79	141	67	100	167	76	103	179	62.4%	56.0%	59.9%	57.5%	
Other Instructional Faculty, Not On Track	139	243	382	139	253	392	146	240	386	144	242	386	63.6%	64.5%	62.2%	62.7%	
Non-Faculty Status (Post-Docs)	10	6	16	10	5	15	11	8	19	17	10	27	37.5%	33.3%	42.1%	37.0%	
Faculty and Non-Faculty Total	411	505	916	433	529	962	445	543	988	448	546	994	55.1%	55.0%	55.0%	54.9%	
Staff																	
EHRA Staff	312	494	806	277	453	730	283	464	747	249	422	671	61.3%	62.1%	62.1%	62.9%	
SHRA Staff	494	651	1,145	497	651	1,148	481	635	1,116	462	635	1,097	56.9%	56.7%	56.9%	57.9%	
Staff Total	806	1,145	1,951	774	1,104	1,878	764	1,099	1,863	711	1,057	1,768	58.7%	58.8%	59.0%	59.8%	
GRAND TOTALS	1,217	1,650	2,867	1,207	1,633	2,840	1,209	1,642	2,851	1,159	1,603	2,762	57.6%	57.5%	57.6%	58.0%	

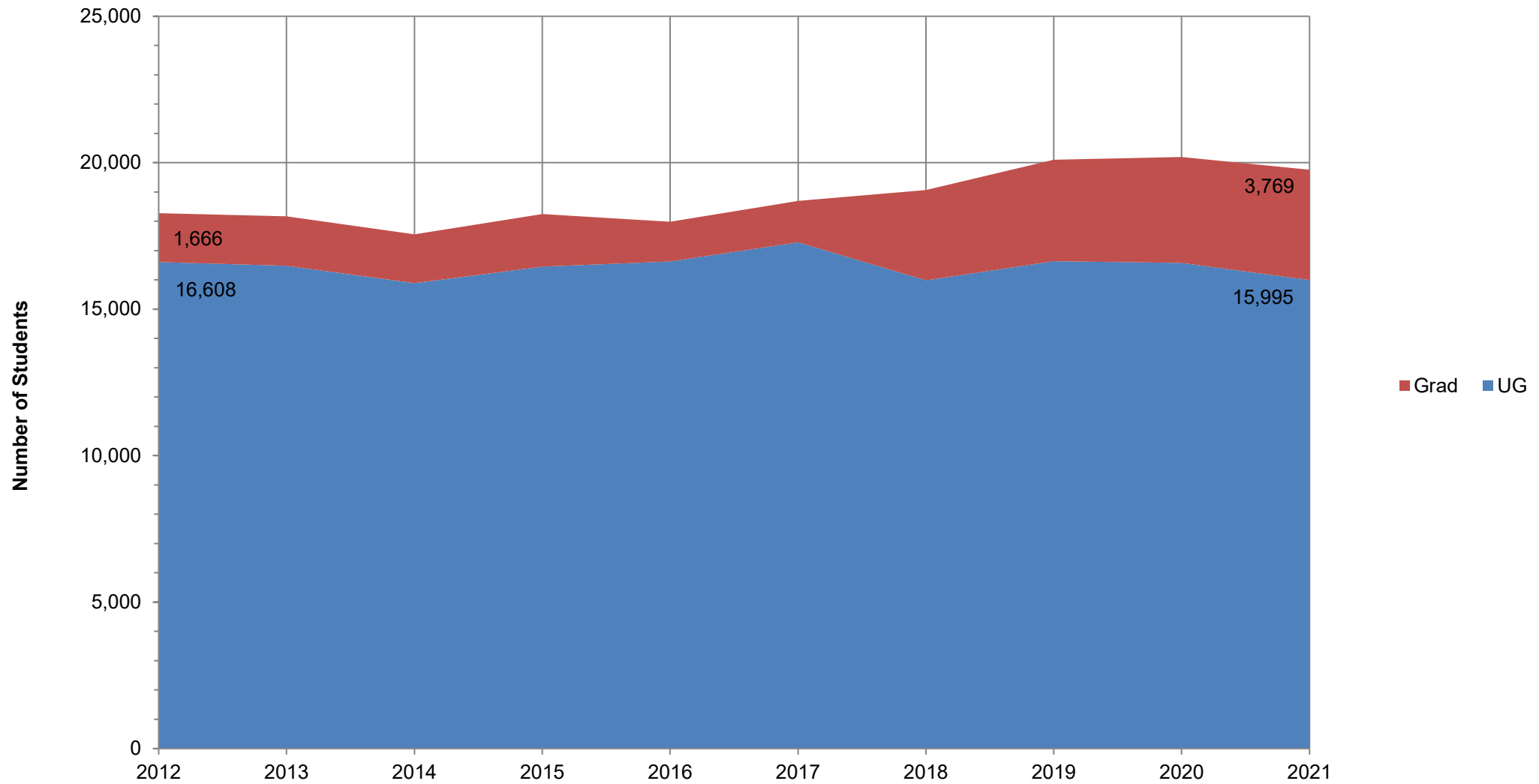
Source of Fall 2017, 2018, 2019 and 2020: UCG Full-Time Work Force by SOC Job Title and Gender provided by Institutional Research

The University of North Carolina at Greensboro
EXPENDITURE BUDGETS BY SOURCE and DIVISION
 2020-2021

	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Finance & Administration	Chancellor	Gateway University Research Park	Research & Economic Development	Enrollment Management	Source Total
State Funds	148,878,341	10,999,073	3,676,349	3,764,633	22,913,224	4,533,449	549,526	2,409,780	4,587,295	202,311,670
	73.6%	5.4%	1.8%	1.9%	11.3%	2.2%	0.3%	1.2%	2.3%	100.0%
Auxiliary Administration					2,329,095					2,329,095
Student Activities Fees	166,231			5,537,403	2,278,282					7,981,916
Overhead	4,813,566						25,000			4,813,566
Unrestricted Gifts and Investment Income	369,000	4,000	1,150,026		20,100	170,900			24,096	1,738,122
Division Totals	\$154,227,138	\$11,003,073	\$4,826,375	\$9,302,036	\$27,540,701	\$4,704,349	\$574,526	\$2,409,780	\$4,611,391	\$219,174,369
	70.4%	5.0%	2.2%	4.2%	12.6%	2.1%	0.3%	1.1%	2.1%	100.0%

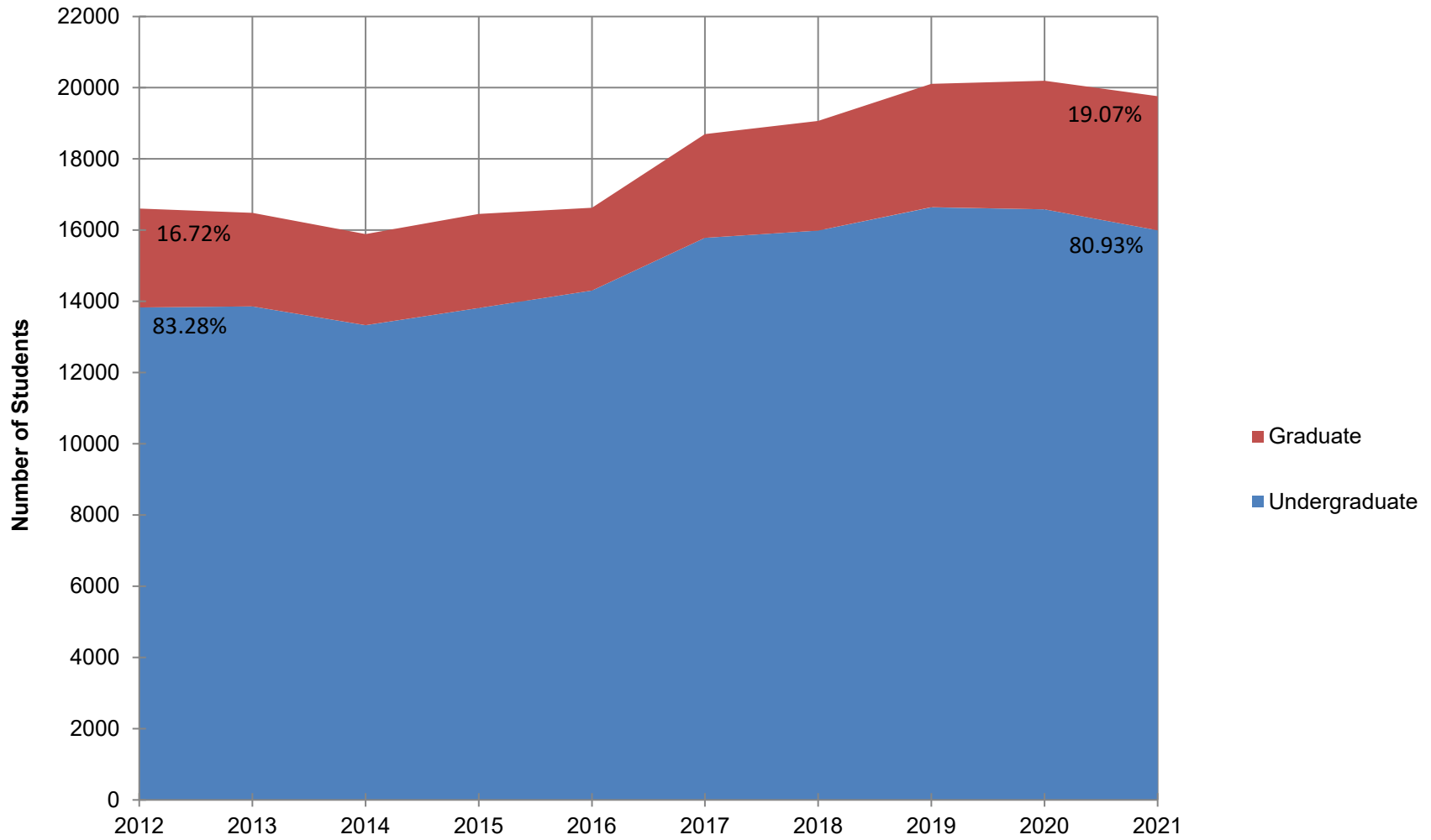
Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Insurance and O&M reserves are considered institutional and are also excluded.

The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS
 Years Ended June 30, 2012 - 2021

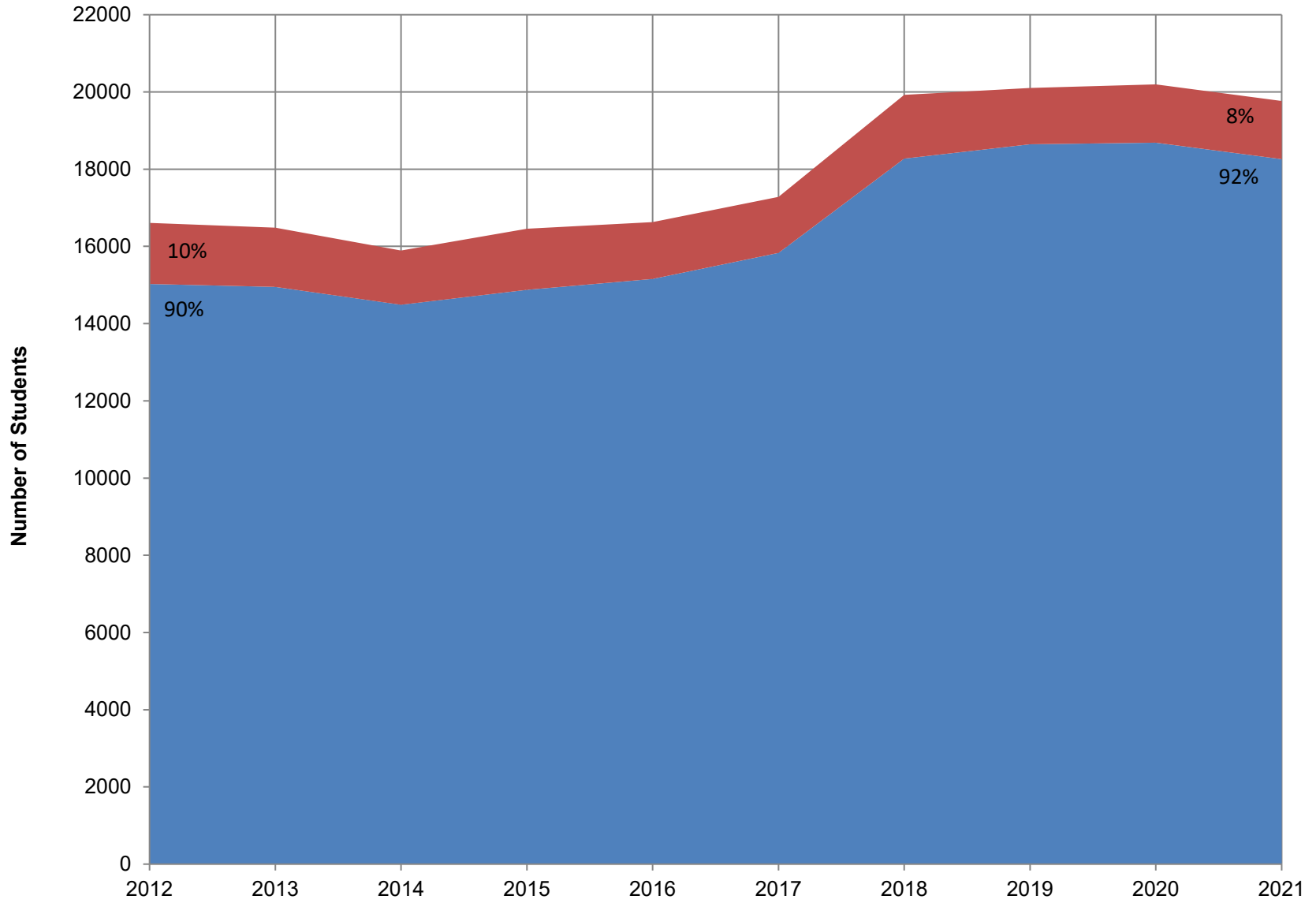


FY	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Headcount	18,274	18,175	17,559	18,246	17,988	18,697	19,067	20,106	20,196	19,764
FTE	16,608	16,486	15,890	16,456	16,632	17,283	17,620	18,303	18,249	17,811

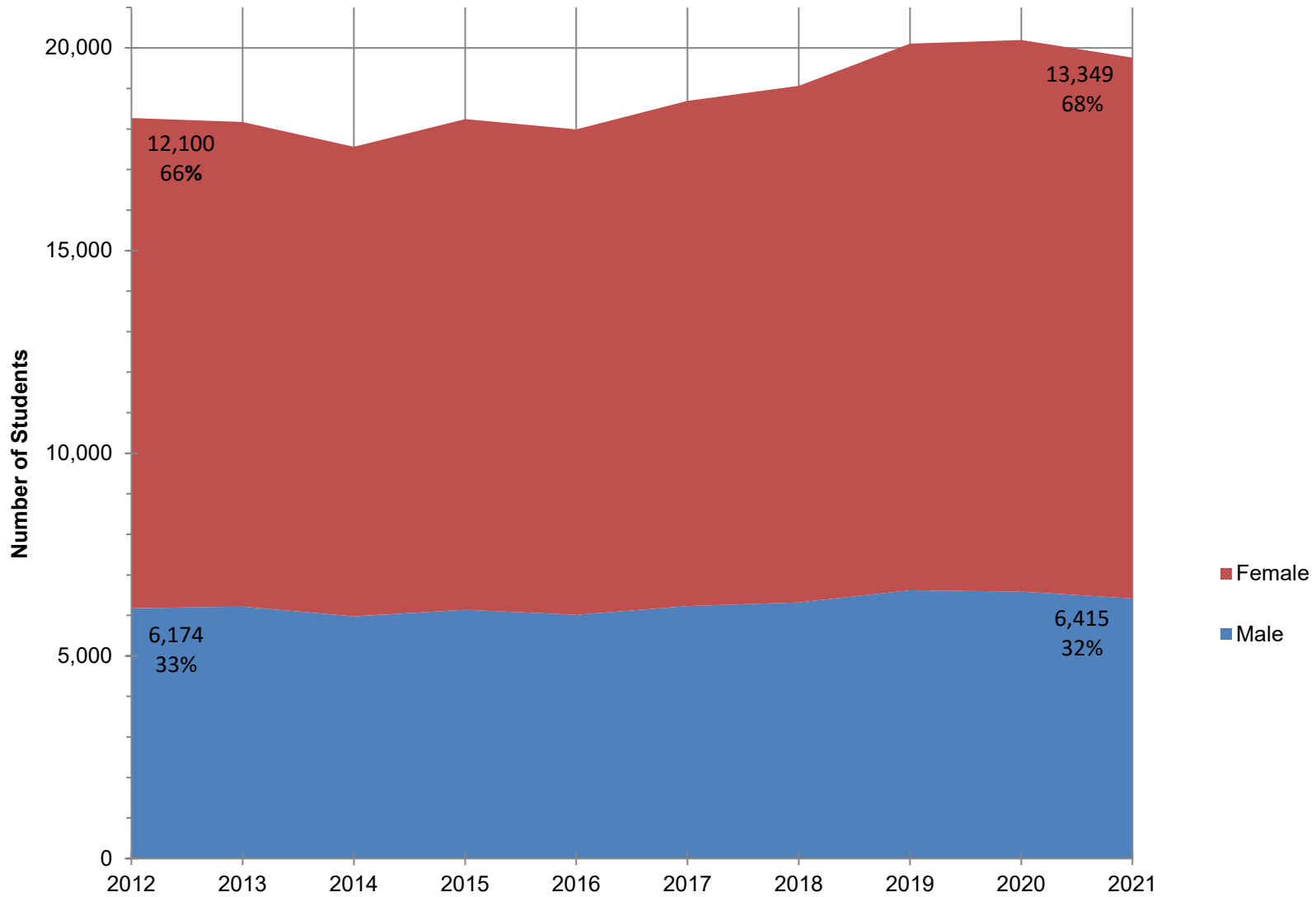
The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS
 Years Ended June 30, 2012 - 2021



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS
 Years Ended June 30, 2012 - 2021



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - HEADCOUNT BY GENDER - FALL SEMESTERS
Years Ended June 30, 2012 - 2021



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA
2011-12 through 2020-21

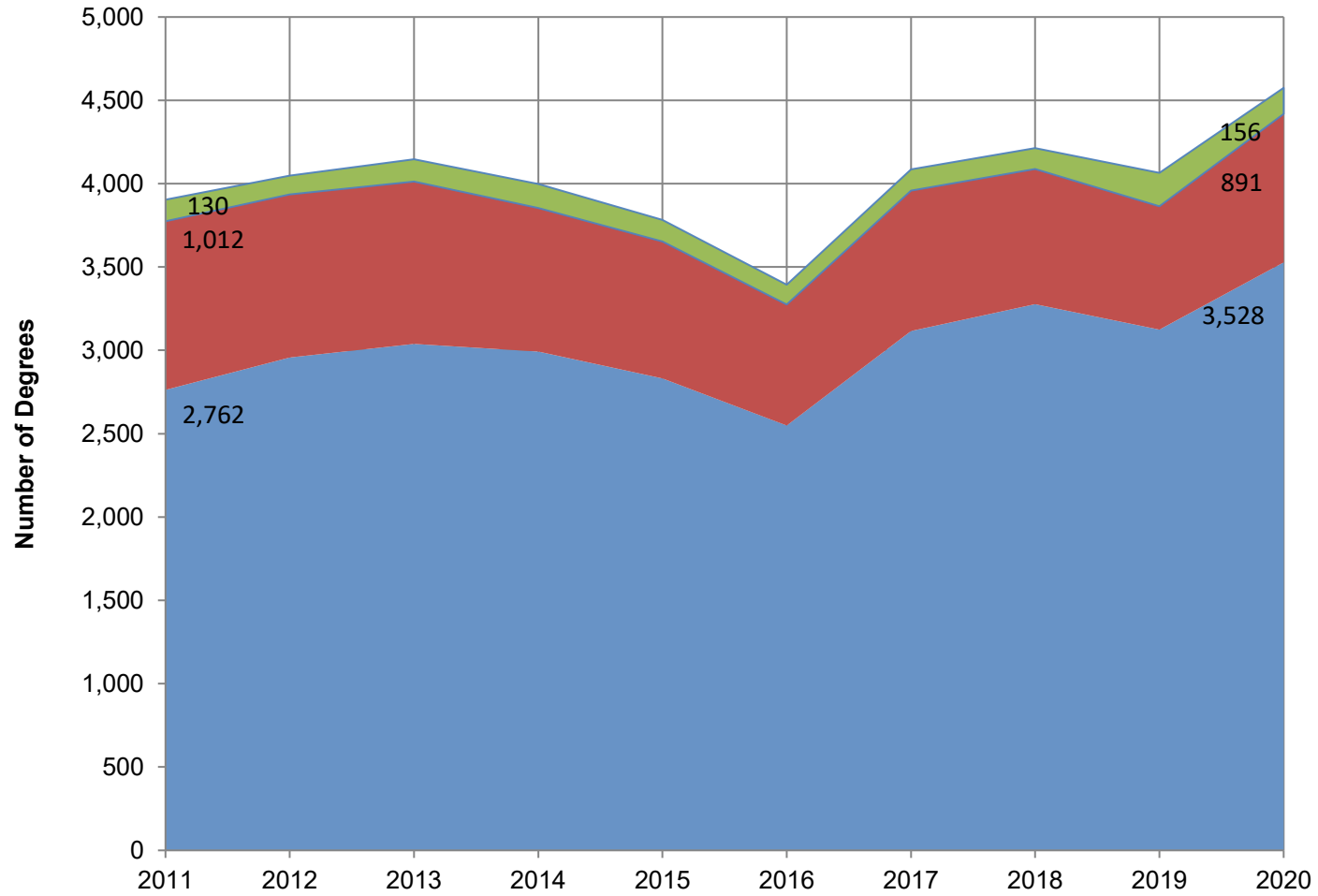
	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
SAT Scores										
Verbal	514	514	518	522	519	528	560	551	556	544
Math	518	519	523	519	521	521	545	533	543	532
Total	1,032	1,033	1,041	1,041	1,040	1,049	1,105	1,084	1,099	1,076
FTE Students by Program (Fall Semester)										
College of Arts & Sciences	6,910	6,924	6,581	6,651	6,793	6,638	6,661	6,646	6,544	6,483
School of Business & Economics	2,758	2,851	2,890	3,082	3,336	3,489	3,677	3,835	4,200	4,113
School of Education	1,785	1,489	1,396	1,306	1,221	1,255	1,385	1,290	1,500	1,595
School of Health & Human Sciences	3,240	3,185	3,012	3,245	3,336	3,466	3,559	3,469	3,653	3,988
School of Music, Theatre, and Dance	756	835	877	899	965			4		
School of Nursing	896	883	883	821	870	928	1,011	986	738	697
Joint School of Nanoscience and Nanoengineering	24	32	33	42	44	44	50	49	56	57
Undeclared	337	287	218	410	67	57	306	558	676	442
College of Visual and Performing Arts						1,408	1,394	1,468	1,555	1,548
Total	16,707	16,486	15,890	16,456	16,632	17,285	18,043	18,305	18,922	18,923
Student Housing										
Capacity	3,890	4,552	4,861	5,075	5,422	5,349	5,325	5,681	5,666	5,273 ⁽¹⁾
Occupancy	3,991	4,566	4,765	5,107	5,404	5,386	5,385	5,524	5,527	3,833 ⁽¹⁾
Occupancy Rate (Fall) [†]	102.6%	100.3%	98.0%	100.6%	99.7%	100.7%	101.0%	97.2%	97.5%	72.7%
Students Residing on Campus	23.9%	27.7%	30.0%	31.0%	32.5%	31.2%	30.1%	30.2%	29.2%	20.3%
Faculty										
Faculty (Total FTE Budgeted Regular Term)	999	1,004	1,005	948	962	994	1,088	1,131	1,131	1,111
Full-Time Faculty (OCR Perm. Staff)	806	751	777	751	739	773	762	856	860	887
No. Holding Doctorates/Terminal Degrees	596	559	615	609	599	615	636	805	805	719
Percentage Tenured	54.1%	53.7%	54.6%	56.0%	55.0%	53.2%	51.0%	49.3%	49.3%	44.1%
Budgeted Student/Budgeted Faculty Ratio	14.9:1	15.6:1	15.2:1	16.1:1	15.9:1	14.4:1	16:1	13.2:1	13.5:1	13.5:1

[†] Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

[‡] The School of Health and Human Performance and the School of Human Environmental Sciences ceased to exist on July 1, 2011, with most of previously housed in these two schools moving into the newly formed School of Health and Human Sciences

⁽¹⁾ Due to COVID-19 pandemic in 2020-21: Capacity; 387 beds were off-line in order to create 150 quarantine spaces. Occupancy; figures are representative of a shift from face-to-face to online classes.

The University of North Carolina at Greensboro
DEGREES CONFERRED
 Years Ended June 30, 2011 - 2020



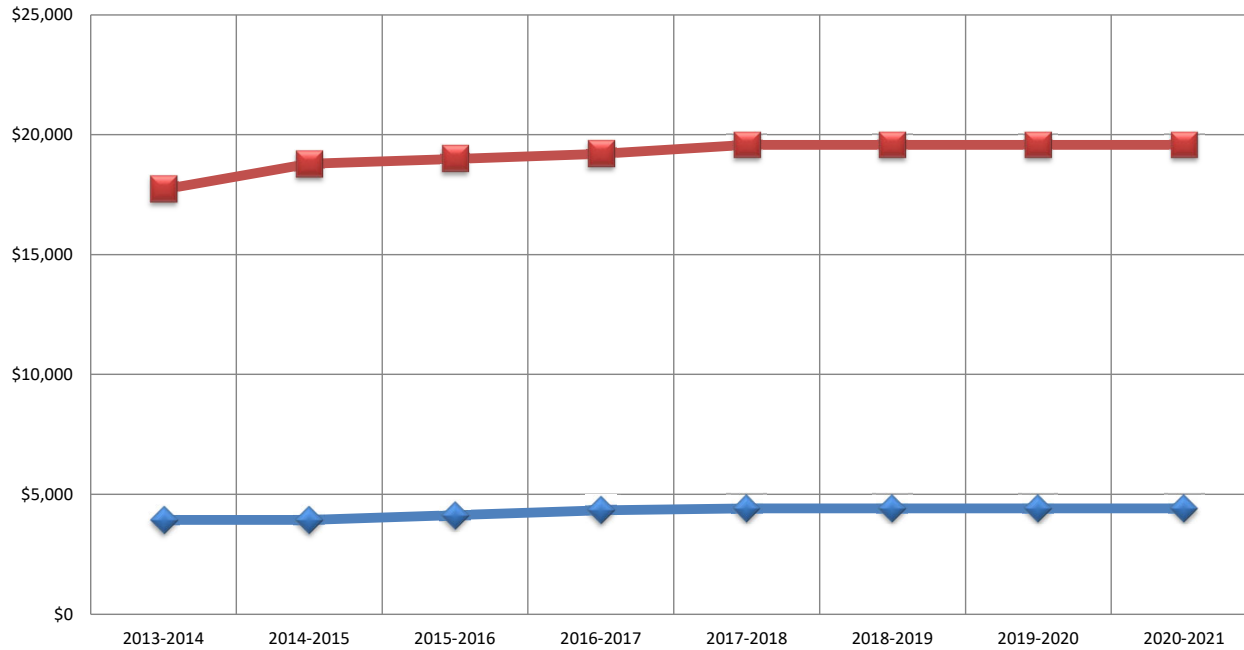
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Doctoral	130	113	134	145	129	120	127	125	199	156
Masters	1,012	977	975	862	822	726	843	812	741	891
Baccalaureate	2,762	2,958	3,038	2,992	2,832	2,549	3,116	3,277	3,124	3,528
Total	3,904	4,048	4,147	3,999	3,783	3,395	4,086	4,214	4,064	4,575

The University of North Carolina at Greensboro
RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)
 Years Ended June 30, 2011 - 2020

	<u>2011-2012</u>	<u>2012-2013</u>	<u>2013-2014</u>	<u>2014-2015</u>	<u>2015-2016</u>	<u>2016-2017</u>	<u>2017-2018</u>	<u>2018-2019</u>	<u>2019-2020</u>	<u>2020-2021</u>
IN-STATE RESIDENTIAL STUDENTS										
Tuition	\$ 3,454	\$ 3,779	\$ 3,932	\$ 3,932	\$4,129	\$4,335	\$4,422	\$4,422	\$4,422	\$4,422
Graduate Premium	515	587	609	659	744	782	797	797	797	797
Board	2,860	3,048	2,998	3,297	3,442	3,476	3,564	3,636	3,713	3,797
Room (Double Room)	3,652	3,652	4,410	6,128	6,281	6,438	6,599	6,771	6,940	7,080
Fees:										
Student Activities	373	384	402	390	417	507	543	580	607	607
Athletic	541	589	622	659	717	717	739	761	780	780
Health Service	257	265	273	274	284	284	293	302	310	310
Educational & Technology	330	361	386	392	420	420	433	446	461	461
Student Facilities	381	490	507	707	707	707	707	707	707	707
Transportation Fee	47	50	53	54	58	58	100	100	103	106
Registration Fee	12	12	12	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1	1	1	1
Total Undergraduate	\$ 11,908	\$ 12,631	\$ 13,596	\$ 15,846	\$ 16,468	\$ 16,955	\$ 17,413	\$ 17,738	\$ 18,056	\$ 18,283
Total Graduate	\$ 12,423	\$ 13,218	\$ 14,205	\$ 16,505	\$ 17,212	\$ 17,737	\$ 18,210	\$ 18,535	\$18,853	\$19,080
OUT-OF-STATE RESIDENTIAL STUDENTS										
Tuition	\$ 15,979	\$ 17,577	\$ 17,730	\$ 18,794	\$ 18,991	\$ 19,197	\$ 19,581	\$ 19,581	\$ 19,581	\$ 19,581
Graduate Premium	216	238	260	(702)	(669)	(631)	(644)	(644)	(644)	(644)
Board	2,860	2,912	2,998	3,297	3,442	3,476	3,564	3,636	3,713	3,797
Room (Double Room)	3,652	3,652	4,410	6,128	6,281	6,438	6,599	6,771	6,940	7,080
Fees:										
Student Activities	373	384	402	390	417	507	543	580	607	607
Athletic	541	589	622	659	717	717	739	761	780	780
Health Service	257	265	273	274	284	284	293	302	310	310
Educational & Technology	330	361	386	392	420	420	433	446	461	461
Student Facilities	381	490	507	707	707	707	707	707	707	707
Administration Computer Fee	-	-	-	-	-	-	-	-	-	-
Transportation Fee	47	50	53	54	58	58	100	100	103	106
Registration Fee	12	12	12	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1	1	1	1
Total Undergraduate	\$ 24,433	\$ 26,293	\$ 27,394	\$ 30,708	\$ 31,330	\$ 31,817	\$ 32,572	\$ 32,897	\$ 33,215	\$ 33,442
Total Graduate	\$ 24,649	\$ 26,531	\$ 27,654	\$ 30,006	\$ 30,661	\$ 31,186	\$ 31,928	\$ 32,253	\$ 32,571	\$ 32,798

*The University of North Carolina at Greensboro implemented the Fixed Tuition Program as required by North Carolina General Statute § 116-143.9 that required tuition rates at all UNC institutions be fixed for eight consecutive semesters (not including summer sessions) for all North Carolina residents who were first-time undergraduate students seeking a baccalaureate degree. The Guaranteed Tuition Plan became effective with the Fall 2016 cohort of current and newly enrolled UNCG undergraduate NC resident students.

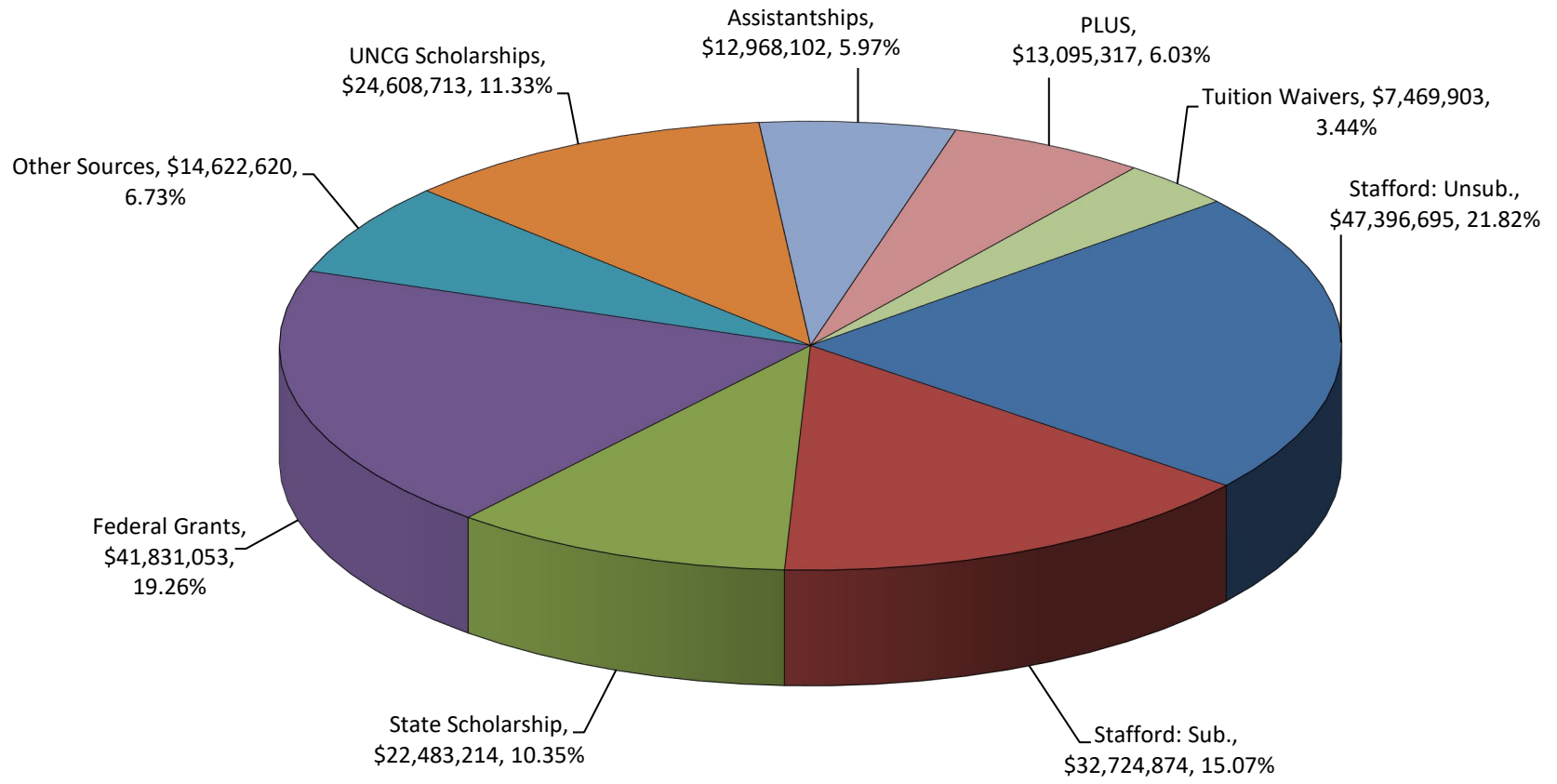
The University of North Carolina at Greensboro
IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION
 Academic Years 2014 - 2021



	In-State	Out-of-State
2013-2014	\$3,932	\$17,730
2014-2015	\$3,932	\$18,794
2015-2016	\$4,129	\$18,991
2016-2017	\$4,335	\$19,197
2017-2018	\$4,422	\$19,581
2018-2019	\$4,422	\$19,581
2019-2020	\$4,422	\$19,581
2020-2021	\$4,422	\$19,581

*The University of North Carolina at Greensboro implemented the Fixed Tuition Program as required by [North Carolina General Statute § 116-143.9](#) that required tuition rates at all UNC institutions be fixed for eight consecutive semesters (not including summer sessions) for all North Carolina residents who were first-time undergraduate students seeking a baccalaureate degree. The Guaranteed Tuition Plan became effective with the Fall 2016 cohort of current and newly enrolled UNCG undergraduate NC resident students.

The University of North Carolina at Greensboro
FINANCIAL AID
SOURCES OF FUNDING
Year Ended June 30, 2020



The University of North Carolina at Greensboro
FINANCIAL AID AWARDS
Year Ended June 30, 2020

Source	Funding	No. Awards
Federal Grants	\$ 41,831,053	9,421
Federal Loans		
PLUS	\$ 13,095,317	1,400
Stafford: Subsidized	\$ 32,724,874	8,230
Stafford: Unsubsidized	\$ 47,396,695	9,664
	<u>\$ 93,216,886</u>	<u>19,294</u>
State Scholarship	\$ 22,483,214	8,608
Tuition Waivers	\$ 7,469,903 Δ	849
Assistantships	\$ 12,968,102 ∞	1,264
Institutional, Gift, Endowment & Other Support	\$ 10,200,613	3,284
UNCG Scholarships	\$ 14,408,100	5,619
Other	\$ 14,622,620	3,083
Total	<u>\$ 217,200,491</u>	<u>51,422</u>

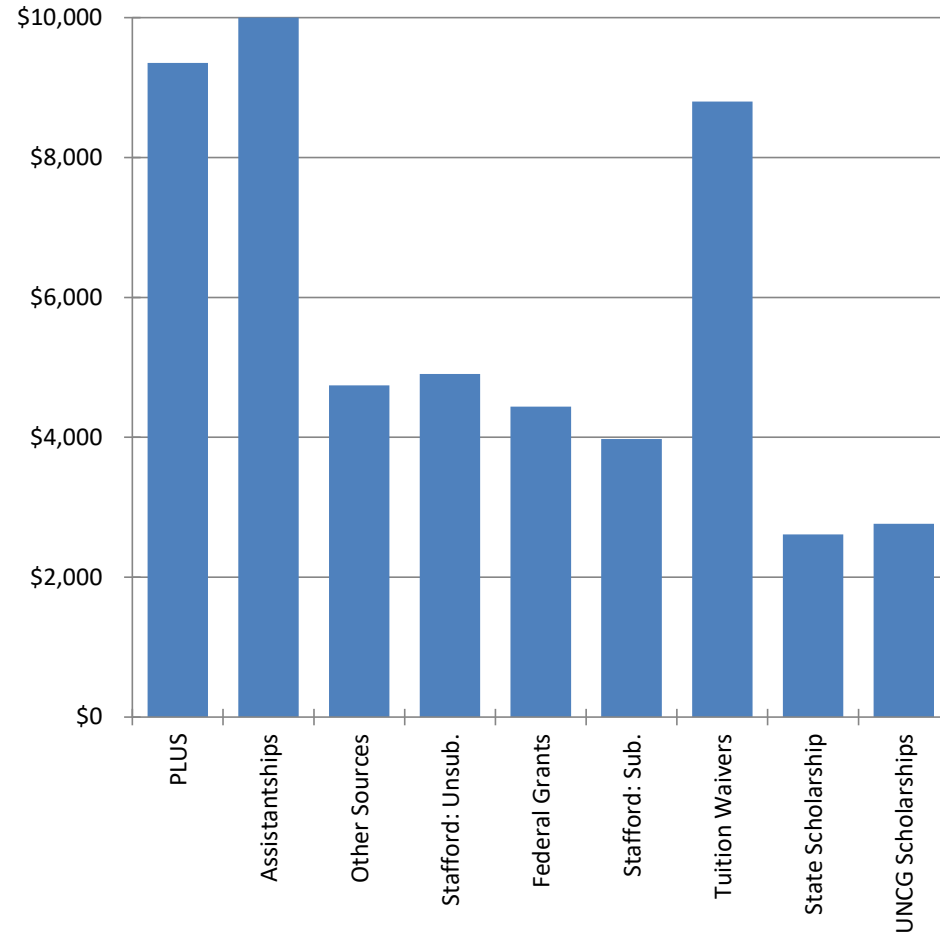
Source: Financial Aid Office Statistical Summary unless otherwise noted

Δ Source: Cashiers & Student Accounts Office

∞ Source: Graduate School (excludes UNC Campus Scholarship & American Indian - see D-4)

Note: Federal Work Study is excluded from this analysis.

The University of North Carolina at Greensboro
AVERAGE FINANCIAL AID AWARD
Year Ended June 30, 2020

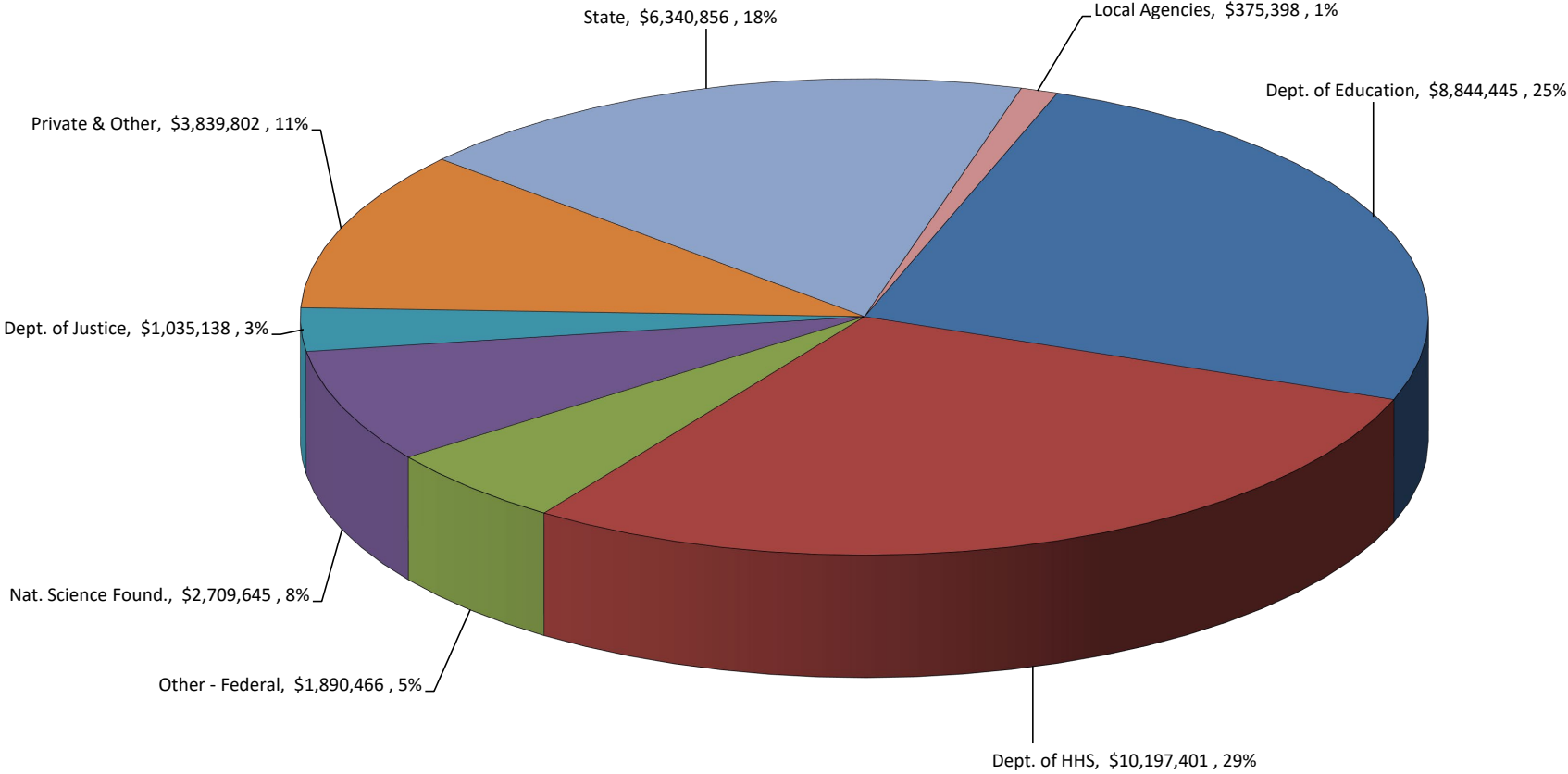


The University of North Carolina at Greensboro
STUDENT FINANCIAL AID
GRADUATE ASSISTANTSHIPS
2020-2021

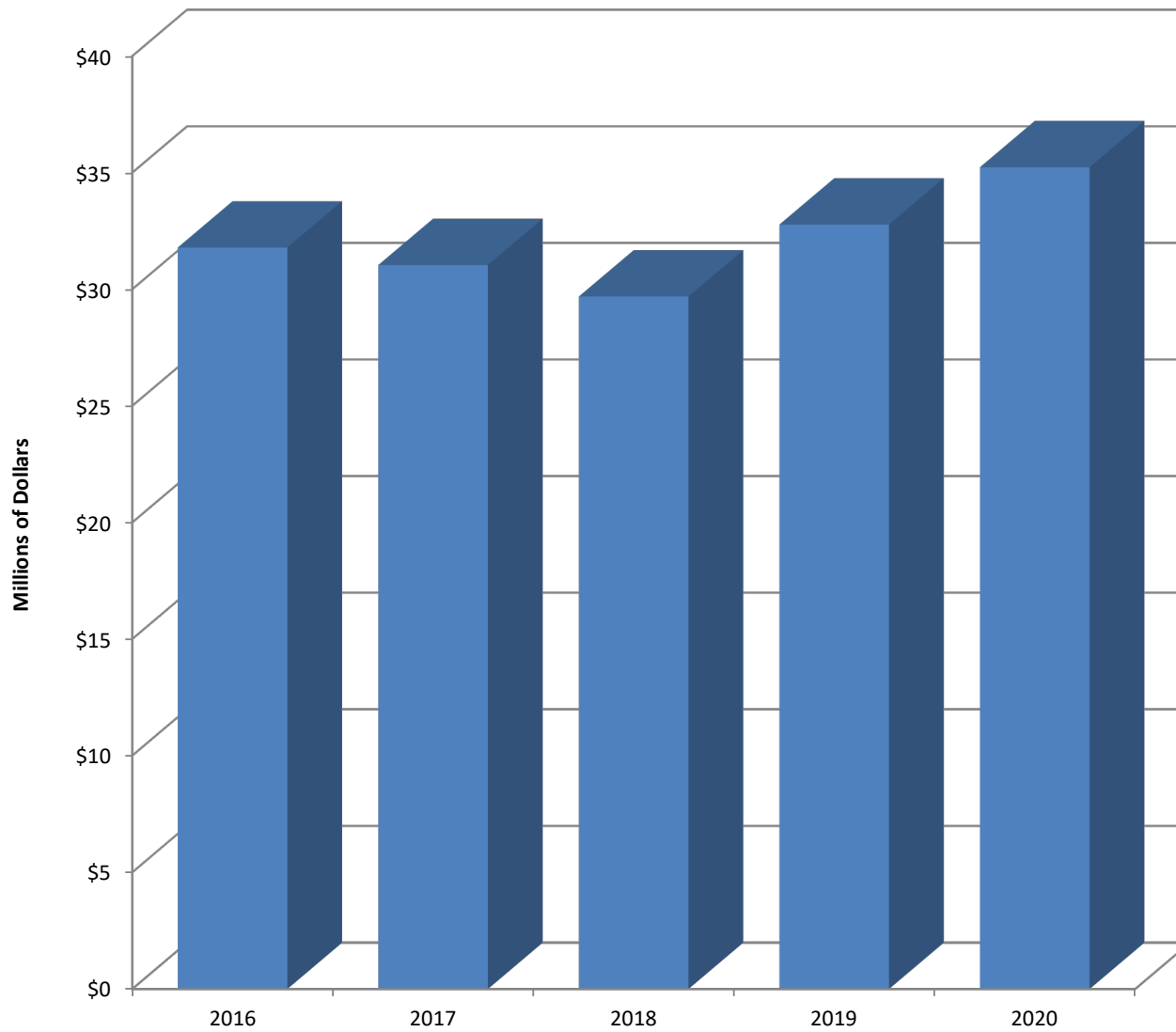
Academic Unit	Number Appointed	Amount		
		State Appropriations	Other	Total
College of Arts & Sciences	358	\$ 4,167,063	\$ 760,603	\$ 4,927,666
School of Business & Economics	89	782,579	96,817	879,396
School of Education	138	952,335	576,452	1,528,787
School of Health and Human Sciences	192	1,291,296	544,123	1,835,419
College of Visual and Performing Arts	111	978,074	96,500	1,074,574
Joint School of Nanoscience and Nanoengineering	47	759,778	127,000	886,778
School of Nursing	29	112,500	145,675	258,175
Other Departments	132	582,983	690,896	1,273,878
Summer School	168	121,371	182,057	303,428
Total	<u>1,264</u>	<u>\$ 9,747,978</u>	<u>\$ 3,220,123</u>	<u>\$ 12,968,102</u>

Source: Graduate School as of 2/3/21

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE
Year Ended June 30, 2020

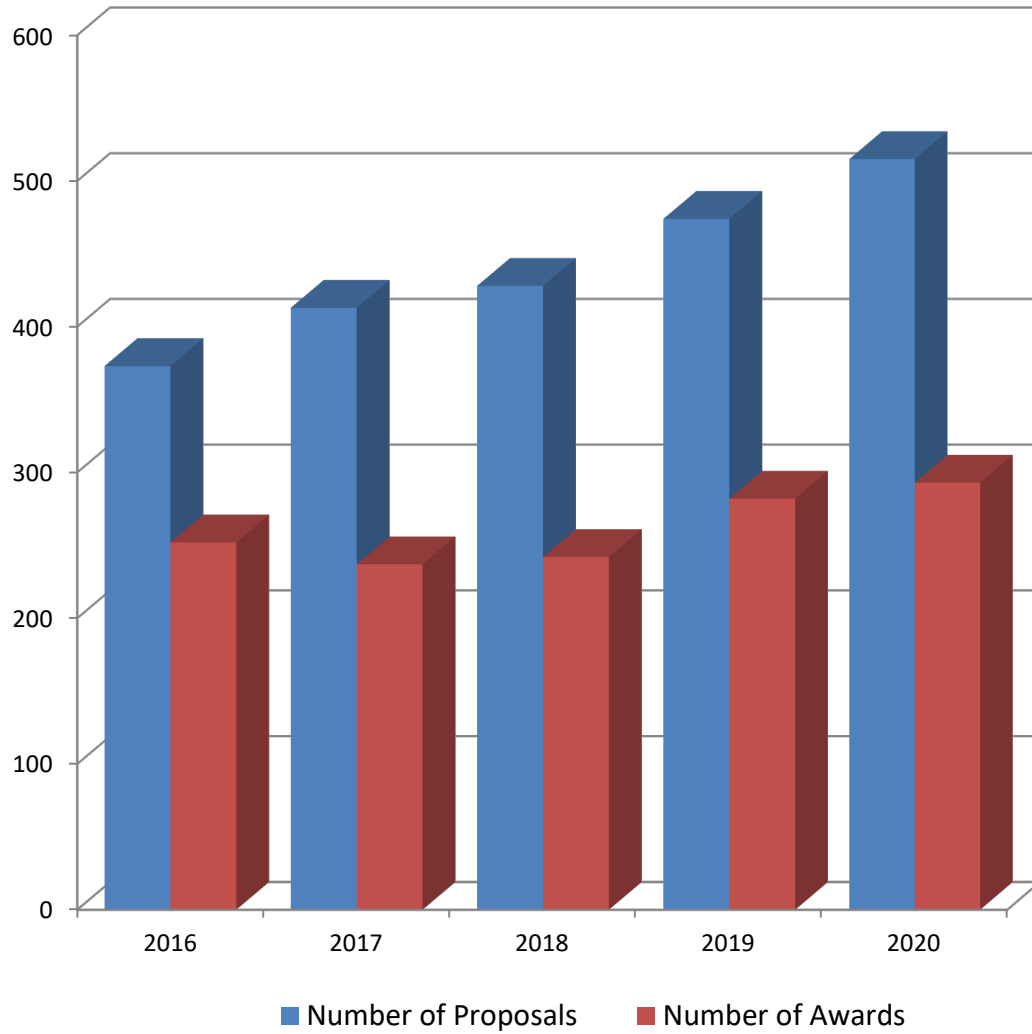


The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES
 Years Ended June 30, 2016 - 2020



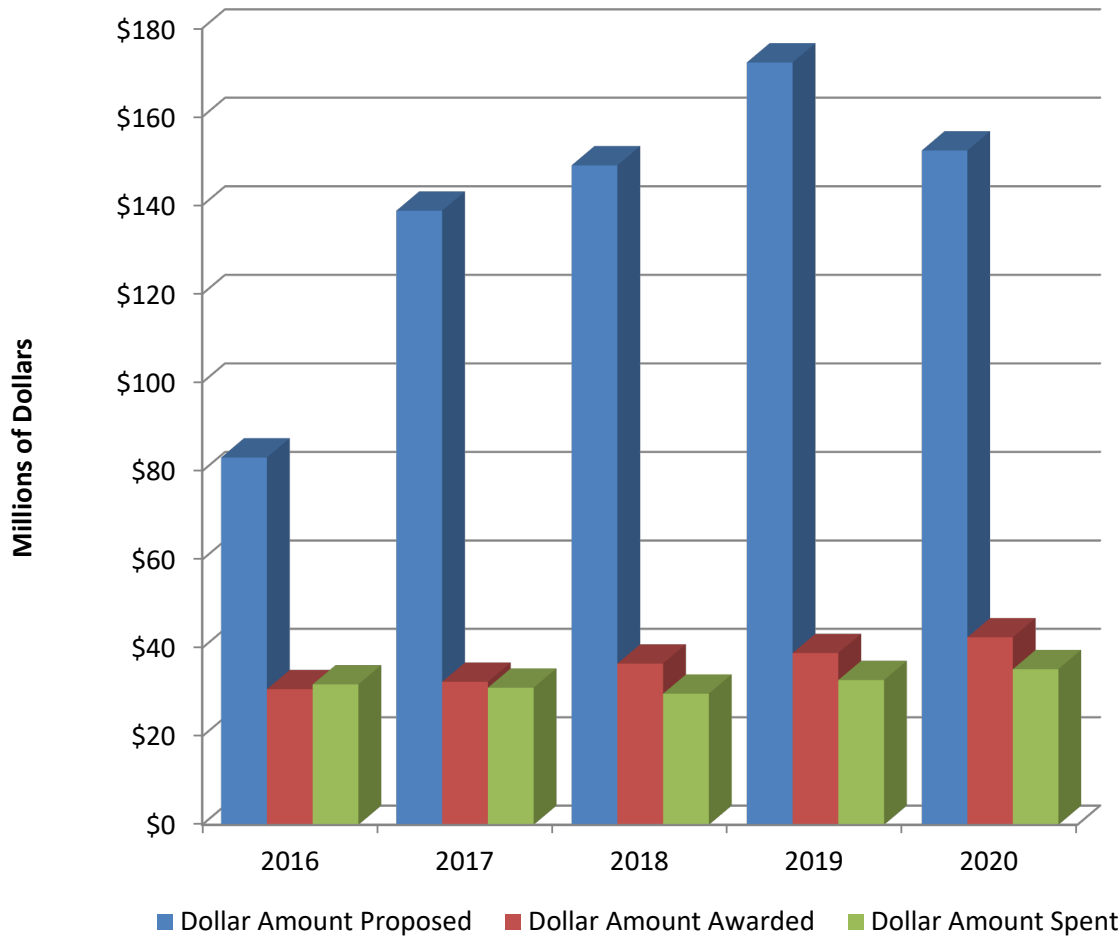
Year	Expenditures
2016	\$31,787,026
2017	\$31,037,789
2018	\$29,688,075
2019	\$32,773,616
2020	\$35,233,151

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY NUMBER
 Years Ended June 30, 2016 - 2020



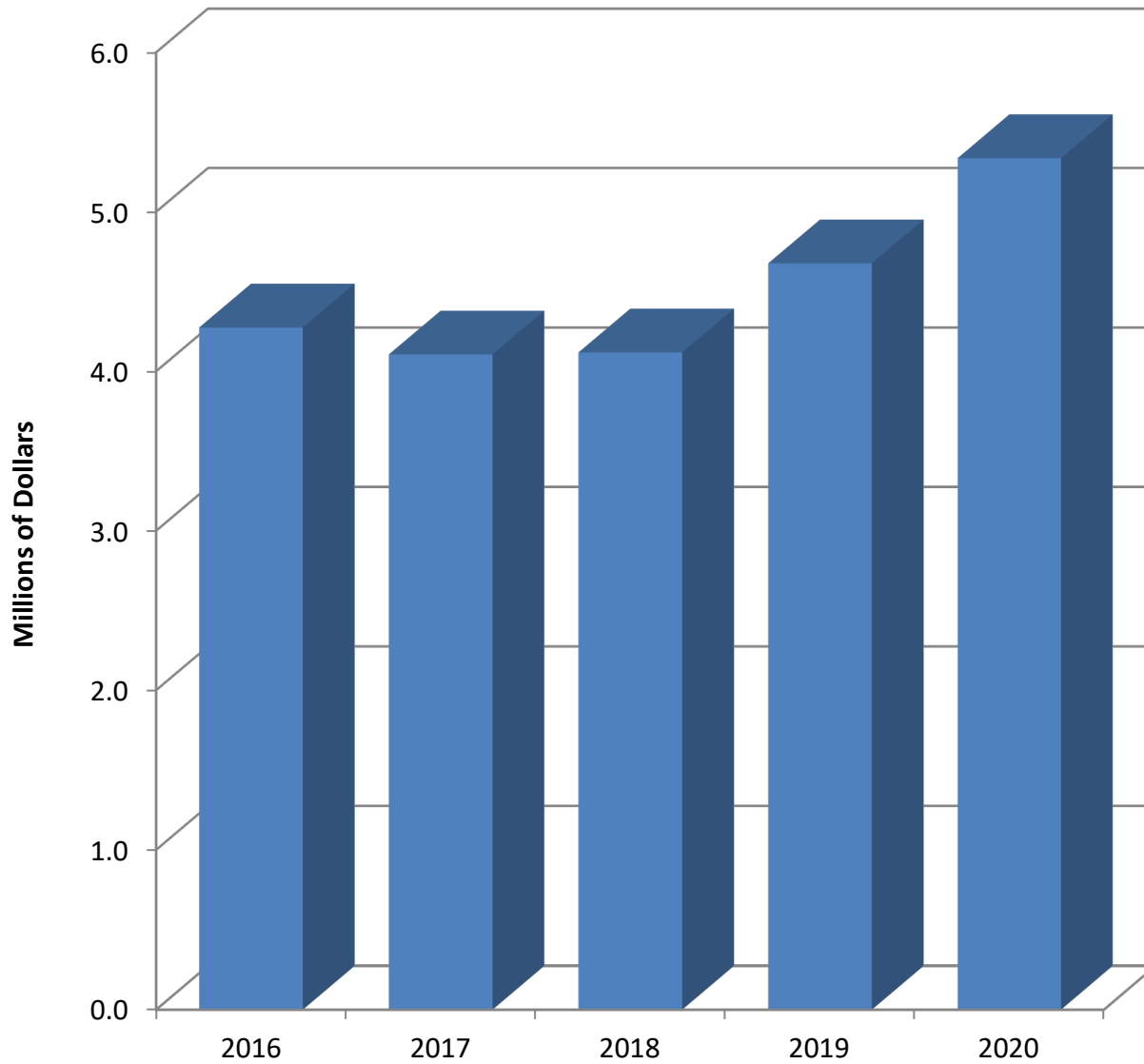
Year	Number of Proposals	Number of Awards	% Funded
2016	373	252	67.6
2017	413	237	57.4
2018	428	242	56.5
2019	474	282	59.5
2020	515	293	56.9

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY DOLLARS
 Years Ended June 30, 2016 - 2020



Year	Amount Proposed	Amount Awarded	Amount Spent
2016	\$83,101,202	\$30,705,538	\$31,787,026
2017	\$138,853,907	\$32,374,191	\$31,037,789
2018	\$149,095,347	\$36,504,975	\$29,688,075
2019	\$172,335,261	\$38,887,886	\$32,773,616
2020	\$152,457,983	\$42,449,246	\$35,233,151

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
SUMMARY OF OVERHEAD REVENUES
 Years Ended June 30, 2016 - 2020



Year	Dollar Amount	Indirect Cost Rate
2016	4,274,109	45.5%
2017	4,105,272	45.5%
2018	4,118,088	45.5%
2019	4,676,587	45.5%
2020	5,336,253	45.5%

The University of North Carolina at Greensboro
STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS
OVERHEAD RECEIPTS
Years Ended June 30, 2016 - 2020

	2016	2017	2018	2019	2020
BEGINNING FUND BALANCE	\$ 8,295,185	\$ 8,505,906	\$ 8,738,419	\$ 8,885,400	\$ 10,562,207
REVENUES	4,278,414	4,105,272	4,087,961	4,707,038	5,176,034
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	\$ 12,573,599	\$ 12,611,178	\$ 12,826,380	\$ 13,592,438	\$ 15,738,241
EXPENDITURES AND TRANSFERS:					
Personnel Compensation	2,587,907	2,616,265	2,187,478	1,634,459	838,194
Supplies	251,059	181,701	178,348	242,612	212,578
Current Services	1,085,873	972,854	824,346	937,509	648,909
Fixed Charges	130,713	95,131	152,200	131,269	(47,333)
Aids and Grants	10,666	6,600	13,375	9,240	28,594
Utilities	1,537	208	1,622	367	3,440
Net Transfers	(62)	0	583,611	74,775	0
TOTAL EXPENDITURES AND TRANSFERS	\$ 4,067,693	\$ 3,872,759	\$ 3,940,980	\$ 3,030,231	\$ 1,684,381
ENDING FUND BALANCE	\$ 8,505,906	\$ 8,738,419	\$ 8,885,400	\$ 10,562,207	\$ 14,053,860
INDIRECT COST RATE	45.5%	45.5%	45.5%	45.5%	45.5%

NOTE: The current indirect cost rate was negotiated in Fiscal Year 2014, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2014, is 45.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

The University of North Carolina at Greensboro
BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE
As of December 2019

Type of Building	Cost		Square Footage	
	Historical	Replacement	Gross	ASF
Instruction				
Classrooms - 25 Buildings	\$ 191,231,103	\$ 928,100,081	1,783,015	992,123
Other - 17 Buildings	\$ 15,916,555	\$ 184,927,631	378,746	221,779
Student Services - 24 Buildings	\$ 99,091,041	\$ 433,444,282	764,112	422,869
Residence Halls - 29 Buildings	\$ 168,503,273	\$ 840,903,978	2,172,506	1,310,894
Administration and General Institutional - 37 Buildings	\$ 78,350,565	\$ 455,181,450	1,520,769	366,457
Total Buildings Owned and in Use	\$ 553,092,537	\$ 2,842,557,422	6,619,148	3,314,122
Leased Buildings - (14)	N/A	\$ 21,090,089	58,909	59,084
Buildings at Gateway University Research Park (4) *	\$ -	\$ 20,726,126	44,923	35,092
Total Buildings in Use (150)	\$ 553,092,537	\$ 2,884,373,637	6,722,980	3,408,298

* Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2019 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2019

Instruction	No.	Building Name	Historical Cost	Replacement	Square Footage	
					Gross	ASF
Classrooms:						
	029	Petty Building	1,727,000	65,594,498	92,753	41,882
	031	Stone Building	1,048,000	47,744,061	85,463	47,185
	032	Carmichael Building	179,000	3,763,917	8,575	6,131
	033	Brown Building	654,000	24,943,507	33,164	16,434
	035	Taylor Theatre	698,000	14,839,268	33,555	21,314
	045	Curry Building	956,000	40,756,363	82,133	47,177
	056	Moore Nursing Building	1,140,000	18,156,341	41,361	23,682
	058	Graham Building	1,535,000	29,585,480	67,403	37,179
	063	Eberhart Building	4,661,000	66,068,795	129,332	66,896
	070	326 Tate St	540,000	4,061,471	11,008	5,881
	071	328 Tate St	296,000	1,653,288	5,392	3,629
	072	812 Lilly Ave	375,000	3,446,087	11,239	8,676
	082	Bryan Building	4,990,215	53,168,886	121,130	75,430
	084	School of Education Bldg	47,470,000	67,064,070	118,615	58,830
	086	Ferguson Building	3,764,200	25,055,176	57,081	33,652
	089	996 Spring Garden Street	141,000	916,068	2,087	1,213
	098	Coleman Building	8,975,975	137,055,268	242,833	140,150
	134	1510 Walker Ave	7,988,000	57,023,265	90,708	75,282
	170	Music Building	25,526,779	75,340,381	152,466	70,025
	178	Patricia A Sullivan Science Building	45,936,300	101,215,415	181,178	88,201
	246	Moore Humanities & Research Building	14,400,000	39,715,355	98,843	53,835
	247	Maud Gatewood Studio Arts Building	17,613,674	49,460,168	112,680	66,021
	310A	842-A West Gate City Blvd	205,320	300,180	979	825
	310B	842-B West Gate City Blvd	205,320	686,783	1,585	1,434
	310C	842-C West Gate City Blvd	205,320	485,990	1,452	1,159
		Total Classrooms	\$ 191,231,103	\$ 928,100,081	1,783,015	992,123
Other:						
	027	North Drive Child Care Center	116,000	1,599,813	5,001	3,717
	030	Nursing Annex (320 McIver Street)	66,000	2,503,717	7,843	4,082
	039	Jackson Library	4,454,000	113,943,418	238,399	138,903
	044	Foust Building	548,000	29,433,679	35,417	17,491
	064	Family Research Center (536 Highland Ave)	20,000	760,359	3,845	1,823
	099	Cone Art Building	7,465,000	27,653,823	49,501	30,040
	100	Three College Observatory	352,763	1,264,149	1,657	1,190
	150	127 McIver Street	102,000	765,698	3,872	1,590
	159	119 McIver Street	101,500	842,825	4,262	1,520
	162	Carter Child Care (117 McIver Street)	147,000	868,137	4,390	1,829
	183	Research Greenhouse - Northridge	265,000	709,539	3,588	3,397
	253	1605 Spring Garden Street	362,500	2,082,177	5,218	3,315
	300	Lofts on Lee Mixed Use	309,420	516,040	3,684	3,002
	301	Lee Mixed Use East Side	353,969	447,599	3,014	2,372
	302	Lee Mixed Use West Side	306,135	387,110	2,611	2,298
	303	Highland Mixed Use West	419,685	509,304	2,855	2,499
	305	Highland Mixed Used East	527,583	640,244	3,589	2,711
		Total Other	\$ 15,916,555	\$ 184,927,631	378,746	221,779
		Total Instruction	\$ 207,147,658	\$ 1,113,027,712	2,161,761	1,213,902

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2019

No.	Building Name	Historical Cost	Replacement	Square Footage	
				Gross	ASF
Recreation and Student Services					
016	Gove Student Health Center	532,000	20,944,175	43,739	23,546
022	Moran Commons and Plaza	471,000	122,507,593	128,320	75,719
034	UNCG Auditorium	849,000	70,544,009	69,260	25,491
040	Elliott University Center	1,807,000	85,873,481	194,105	115,189
088	Piney Lake Main House	66,331	177,281	3,158	2,533
135	Soccer Stadium and Press Box	133,750	16,102,580	50,442	12,149
177	Baseball Stadium	536,975	1,541,239	4,828	2,617
181	Baseball Locker Room & Training Facility	2,800,000	3,987,395	10,619	7,659
248	Baseball Stadium Pavillion	1,278,225	2,919,395	6,651	1,258
249	Baseball Maintenance Building	305,200	566,736	1,744	1,513
254	UNCG Spartan Softball Stadium	2,950,153	4,877,355	5,100	1,878
257	Recreational Field Support Building	254,000	479,323	1,092	399
261	Softball Field Ticket Office	5,380	37,653	136	79
262	Softball Stadium Press Box	37,127	347,640	792	608
263	Softball Stadium Restroom Building	128,960	1,358,003	2,836	1,090
264	Softball Stadium Indoor Batting	175,040	1,854,045	4,224	3,645
308	Kaplan Center for Wellness	86,450,000	98,998,846	231,460	143,919
088A	Piney Lake Lakeside Lodge	60,000	65,140	1,212	1,049
088B	Piney Lake Bath House Office	36,200	39,301	724	437
088C	Piney Lake Barn	20,160	21,887	875	-
088D	Piney Lake Hilltop Lodge	149,040	161,807	1,855	1,558
088E	Piney Lake Mens Bath House	15,500	16,828	310	124
088F	Piney Lake Womens Bath House	15,000	16,285	310	113
088G	Piney Lake Bunk House	15,000	16,285	320	296
Total Recreation and Student Services		\$ 99,091,041	\$ 433,444,282	764,112	422,869
Residence Halls					
004	Shaw Residence Hall	298,000	32,404,514	57,392	28,322
005	Hinshaw Residence Hall	330,000	19,398,066	34,328	15,106
006	Gray Residence Hall	330,000	19,398,066	34,328	15,493
007	Bailey Residence Hall	330,000	19,398,066	34,328	15,334
008	Cotten Residence Hall	330,000	19,398,066	34,327	15,502
009	Jamison Residence Hall	294,000	19,398,066	34,328	15,437
010	Coit Residence Hall	294,000	19,398,066	34,328	15,473
013	Moore-Strong Residence Hall	918,000	44,318,964	71,661	40,753
015	Phillips-Hawkins Residence Hall	1,234,000	46,804,245	106,630	50,093
017	Ragsdale Residence Hall	539,000	24,022,773	46,685	26,548
018	Mendenhall Residence Hall	539,000	23,398,923	45,021	26,696
019	Reynolds Residence Hall	924,000	35,915,726	67,665	43,160
020	Grogan Residence Hall	924,000	38,134,290	68,507	43,351
021	Cone Residence Hall	1,234,000	48,149,719	72,020	48,845
023	South Spencer Residence Hall	630,000	29,346,536	32,322	16,857
024	North Spencer Residence Hall	630,000	56,249,344	76,977	30,287
025	Guilford Residence Hall	382,000	26,633,723	46,678	25,389
026	Mary Foust Residence Hall	382,000	26,633,723	46,678	24,842
137	Tower Village Apartments	6,881,600	41,865,286	95,378	54,216
200	Lee Residence Hall	13,006,658	16,447,051	110,616	75,554
201	Highland Residence Hall	14,933,436	18,122,340	101,588	70,139
202	Haywood Residence Hall	9,423,961	11,916,692	66,068	44,430
203	Union Residence Hall	10,519,627	13,302,173	89,955	62,545
204	McCormick Residence Hall	17,361,349	19,357,503	88,479	59,135
205	Lexington Residence Hall	19,233,696	21,445,127	99,363	67,063
236	Weil-Winfield Residence Hall	1,198,000	50,591,971	78,309	47,640
237	Spring Garden Apartments	27,892,366	45,980,923	251,343	192,163
238	Jefferson Suites	34,000,000	48,034,091	205,419	110,087
239	Lofts on Lee	3,510,580	5,439,945	41,785	30,434
Total Residence Halls		\$ 168,503,273	\$ 840,903,978	2,172,506	1,310,894

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2019

No.	Building Name	Historical Cost	Replacement	Square Footage	
				Gross	ASF
Administration and General Institutional					
025	Physical Plant Garage	382,000	26,633,723	46,678	25,389
034	UNCG Police Building	849,000	70,544,009	69,260	25,491
037	Forney Building	479,000	13,828,866	22,843	11,687
041	Armfield/Preyer Visitor Center	107,000	5,256,276	10,404	3,240
042	Alumni House	284,000	20,535,242	24,782	9,513
043	Faculty Center	61,000	1,853,605	3,871	2,615
047	South Chiller Plant	14,000,000	14,448,000	9,821	-
048	Sink Building	249,000	9,483,313	21,606	14,313
049	Steam Plant	830,000	14,148,416	19,698	1,454
050	Campus Supply Store Building	235,000	10,961,667	24,973	13,989
051	Jackson Library Chiller	875,000	1,446,599	1,710	-
057	McNutt Building	530,000	12,366,807	26,512	16,978
059	Gray Home	117,000	878,221	4,441	2,836
080	Mossman Building	2,000,000	30,212,671	56,692	33,747
090	1312 W Gate City Blvd	260,000	356,559	6,048	5,503
094	University Graphics & Printing (525 Tate Street)	275,000	2,325,053	5,300	4,505
097	UNCG Surplus Warehouse	689,200	17,860,933	40,691	40,137
107	723 Kenilworth Street	590,000	2,800,443	6,574	3,762
139	1100 West Market Street	1,642,928	14,112,382	32,151	16,680
140	Stone Building Chiller	84,930	474,056	1,475	-
141	Walker Avenue Parking Deck	7,511,700	30,341,262	292,447	4,107
143	Sports Turf Care Center	182,800	1,047,750	2,387	2,035
144	500 Forest Street	132,000	1,065,747	2,428	1,315
168	Mclver Chiller Plant	2,486,800	6,099,153	20,290	-
169	Mclver Street Parking Deck	7,731,400	28,791,246	234,101	1,271
174	Chemical Safety Building	1,719,600	4,315,028	7,724	3,420
175	Becher-Weaver Building (915 Northridge)	2,100,000	38,481,776	84,445	63,121
195	821 South Josephine Boyd Street	939,146	1,047,126	9,999	7,068
196	840 Neal Street	1,924,560	2,145,840	25,796	13,191
240	Physical Plant Wash	146,273	308,621	1,176	1,008
252	Oakland Parking Deck	13,000,000	50,716,861	349,094	3,421
255	Power Substation	3,886,450	6,425,290	12,482	-
256	Nicholas Vacc Bell Tower	500,000	907,638	117	-
309	Kaplan Center Utilities Building	4,550,000	5,205,047	4,796	-
740	15 Clubview Court	1,650,000	1,791,346	10,531	9,467
204R	McCormick Retail	3,030,617	3,379,068	15,445	14,385
205R	Lexington Retail	2,319,161	2,585,810	11,981	10,809
Total Administration and General		\$ 78,350,565	\$ 455,181,450	1,520,769	366,457
Total Buildings Owned and in Use		\$ 553,092,537	\$ 2,842,557,422	6,619,148	3,314,122

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2019

No.	Building Name	Historical Cost	Replacement	Square Footage	
				Gross	ASF
Leased Buildings					
711	2634 Durham-Chapel Hill Rd, Durham	-	142,715	1,280	1,143
716	UNC Nutritional Research Building	-	6,029,939	6,847	5,167
727	401 Taylor Ave	-	686,784	4,893	3,785
728	AmeriCorp Lease	-	165,110	1,116	910
730	Union Square	-	9,828,772	24,588	32,210
731	UNCG Engagement Office	-	26,997	363	163
733	Art Gallery	-	982,406	3,204	2,378
735	3954-E Hahns Lane	-	978,114	905	797
736	3954-F Hahns Lane	-	277,490	1,276	797
741	424-E Greenbriar	-	337,154	1,100	466
742	424-F Greenbriar	-	337,154	1,100	830
743	903 West Gate City	-	621,000	10,030	9,213
746	Cottage Garden Apartments	-	216,698	707	-
747	201 N Westgate Drive	-	459,756	1,500	1,225
Total Leased Buildings		N/A	\$ 21,090,089	58,909	59,084
Total Buildings Owned and Leased and In Use		\$ 553,092,537	\$ 2,863,647,511	6,678,057	3,373,206
Buildings at Gateway University Research Park *					
800	Merricka Hall	-	1,649,777	1,217	1,075
801	Dixon Building	-	1,553,445	16,803	10,709
805	Mehl Hall	-	3,007,285	3,392	1,935
901	Joint School of Nano Sci and Nano Eng	-	14,515,619	23,511	21,373
Total Bldgs In Use at Gateway University Research Park		\$ -	\$ 20,726,126	44,923	35,092
Total Buildings In Use		\$ 553,092,537	\$ 2,884,373,637	6,722,980	3,408,298

Note: All square footage and usage information for owned buildings is published in the 2019 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning.

* Shared with NC A&T

The University of North Carolina at Greensboro
FACILITIES UTILIZATION
 October 30, 2010 - 2019

Assignable Square Feet of Academic Facilities Per FTE Student

Academic Assign Sq. Ft.	2018 FTE Enrollment	Square Feet of Academic Facilities Per Student										2019 ⁽¹⁾
		2010	2011	2012	2013	2014	2015	2016	2017	2018		
1,436,353	18,234	80	82	86	90	87	85	83	83	79	AWAITING DATA	

Assignable Square Feet Per Student Station

	No. of Rooms	No. of Student Stations	Average Stud. Sta. Per Room	Total Assign. Sq. Ft.	Square Feet of Academic Facilities Per Student Station									2019 ⁽¹⁾
					2010	2011	2012	2013	2014	2015	2016	2017	2018	
Classrooms:	147	8,644	59	147,187	17	17	17	17	17	17	17	17	17	AWAITING DATA
Class Laboratories:	89	3,600	40	135,432	48	48	46	48	47	48	48	48	38	AWAITING DATA

Gross Square Feet by Period of Construction

Total Gross SF on Campus	Period of Construction										2011-2019 ⁽¹⁾
	Pre-1900	1900-1929	1930-1949	1950-1959	1960-1969	1970-1979	1980-1989	1990-1999	2000-2009	2010-2018	
6,722,980	35,417	861,354	261,762	546,239	563,021	749,275	373,366	959,609	1,030,093	1,252,439	AWAITING DATA

Source: State of North Carolina Higher Education Facilities Inventory and Utilization Study 2018.

Note: The buildings on the North Campus are part of the Gateway University Research Park with shared use with NC A&T, and are not UNCG buildings.

⁽¹⁾ Currently awaiting information from UNC System Office

The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED STATEMENT OF GIFTS
Years Ended June 30, 2016 - 2020

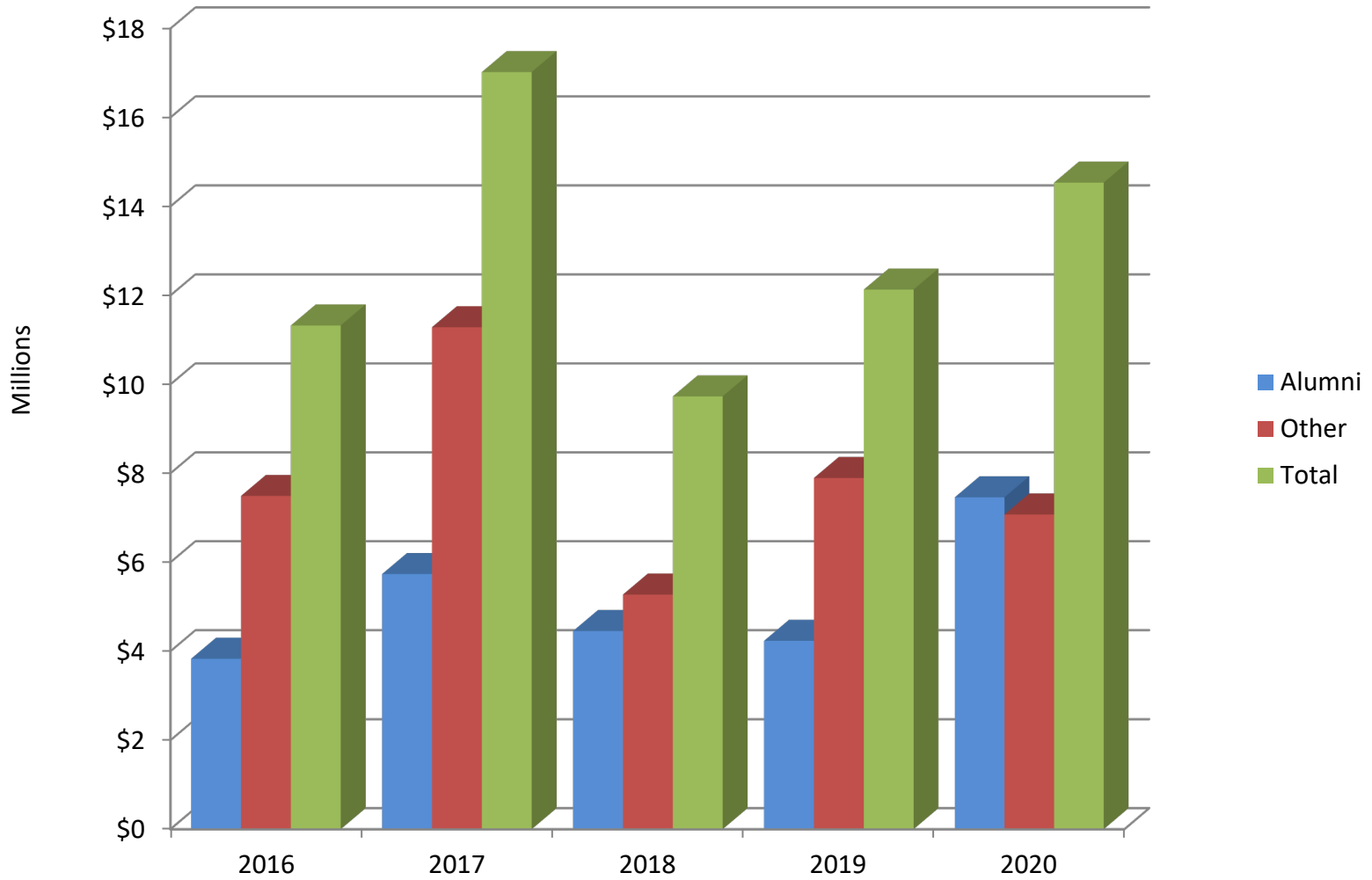
	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
<u>SOURCES OF SUPPORT</u>					
Alumni	\$ 3,832,373	\$ 5,735,808	\$ 4,454,817	\$ 4,234,695	\$ 7,461,260
Parents	58,583	133,326	182,951	115,782	80,608
Other Individuals	1,318,611	1,493,429	810,169	786,262	1,928,097
Corporate	1,108,139	1,066,963	897,480	1,505,494	1,269,875
Private Foundations	4,060,359	6,811,393	2,351,341	2,994,534	2,795,524
Other Organizations	946,107	1,779,801	1,032,875	2,494,223	1,000,235
TOTAL SOURCES OF SUPPORT	<u>\$ 11,324,172</u>	<u>\$ 17,020,720</u>	<u>\$ 9,729,633</u>	<u>\$ 12,130,990</u>	<u>\$ 14,535,599</u>
<u>PURPOSES OF SUPPORT</u>					
Current - Unrestricted Funds	\$ 390,663	\$ 366,742	\$ 268,516	\$ 628,328	\$ 196,826
Current - Restricted Funds	2,986,279	2,849,481	3,287,298	3,416,045	3,911,012
Loan Funds	340	430	2,200	2,200	0
Endowment Funds	6,050,355	11,040,834	4,154,051	3,183,742	7,788,493
Annuity and Life Income Funds *	0	0	25,100	101,574	500
Plant Funds	8,029	69,458	0	519	178,178
Grants	1,888,506	2,693,775	1,992,468	4,798,582	2,460,590
TOTAL PURPOSES OF SUPPORT	<u>\$ 11,324,172</u>	<u>\$ 17,020,720</u>	<u>\$ 9,729,633</u>	<u>\$ 12,130,990</u>	<u>\$ 14,535,599</u>

The following organizations are included:

- The UNCG Excellence Foundation
- The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated
- The Weatherspoon Art Foundation
- The Weatherspoon Art Museum Association
- The UNCG Alumni Association

* Prior to fiscal year 2014, Annuity and Life Income Funds were recorded at face value. Beginning in 2014, University Advancement began following CASE recommendations to record at the net present value of these gifts. For 2016, 2017, 2018, 2019, and 2020, the face value of these gifts was \$45,760, (\$10,332), \$0, \$11,978, and \$500 respectively.

The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED GIFTS - SOURCES OF SUPPORT
Years Ended June 30, 2016 - 2020

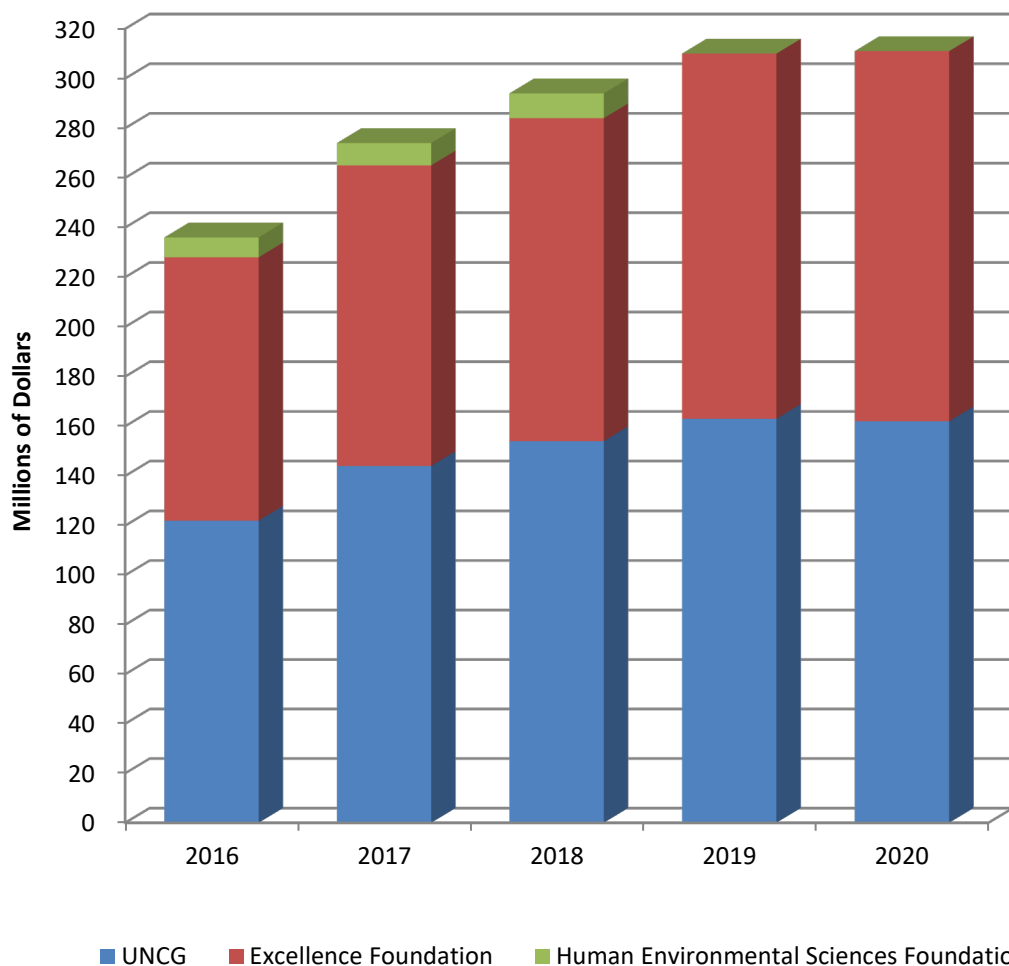


The University of North Carolina at Greensboro
GIFTS TO UNCG
FROM AFFILIATED ORGANIZATIONS
Years Ended June 30, 2016 - 2020

	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
THE UNCG EXCELLENCE FOUNDATION:					
Instructional Support	\$ 979,626	\$ 906,790	\$ 1,045,349	\$ 1,067,985	\$ 1,141,563
Scholarships and Fellowships	2,753,523	2,546,818	2,768,094	2,903,092	3,130,175
Other	<u>564,869</u>	<u>823,985</u>	<u>1,165,926</u>	<u>1,015,994</u>	<u>1,717,130</u>
TOTAL EXCELLENCE FOUNDATION	<u>\$ 4,298,018</u>	<u>\$ 4,277,593</u>	<u>\$ 4,979,369</u>	<u>\$ 4,987,071</u>	<u>\$ 5,988,868</u>
UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.					
Instructional Support	\$ 44,730	\$ 43,130	\$ 50,493	\$ 55,693	
Scholarships and Fellowships	186,292	179,992	178,304	172,636	
Other	<u>142,371</u>	<u>172,699</u>	<u>162,478</u>	<u>183,781</u>	
TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.	<u>373,393</u>	<u>395,821</u>	<u>391,275</u>	<u>412,110</u>	
TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS	<u><u>\$ 4,671,411</u></u>	<u><u>\$ 4,673,414</u></u>	<u><u>\$ 5,370,644</u></u>	<u><u>\$ 5,399,181</u></u>	<u><u>\$ 5,988,868</u></u>

Note: As of May 2019, Human Environmental Sciences Foundation was consolidated into Excellence Foundation.

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
TOTAL ENDOWMENT ASSETS - MARKET VALUE
 June 30, 2016 - 2020



	UNCG	Excellence Foundation	Human Environmental Sciences Foundation	Total
2016	122,341,464	106,420,971	8,196,203	236,958,638
2017	144,778,601	121,451,046	9,180,980	275,410,627
2018	154,003,519	129,128,889	9,624,689	292,757,097
2019	163,443,117	146,958,043	0	310,401,160
2020	161,908,950	148,570,376	0	310,479,326

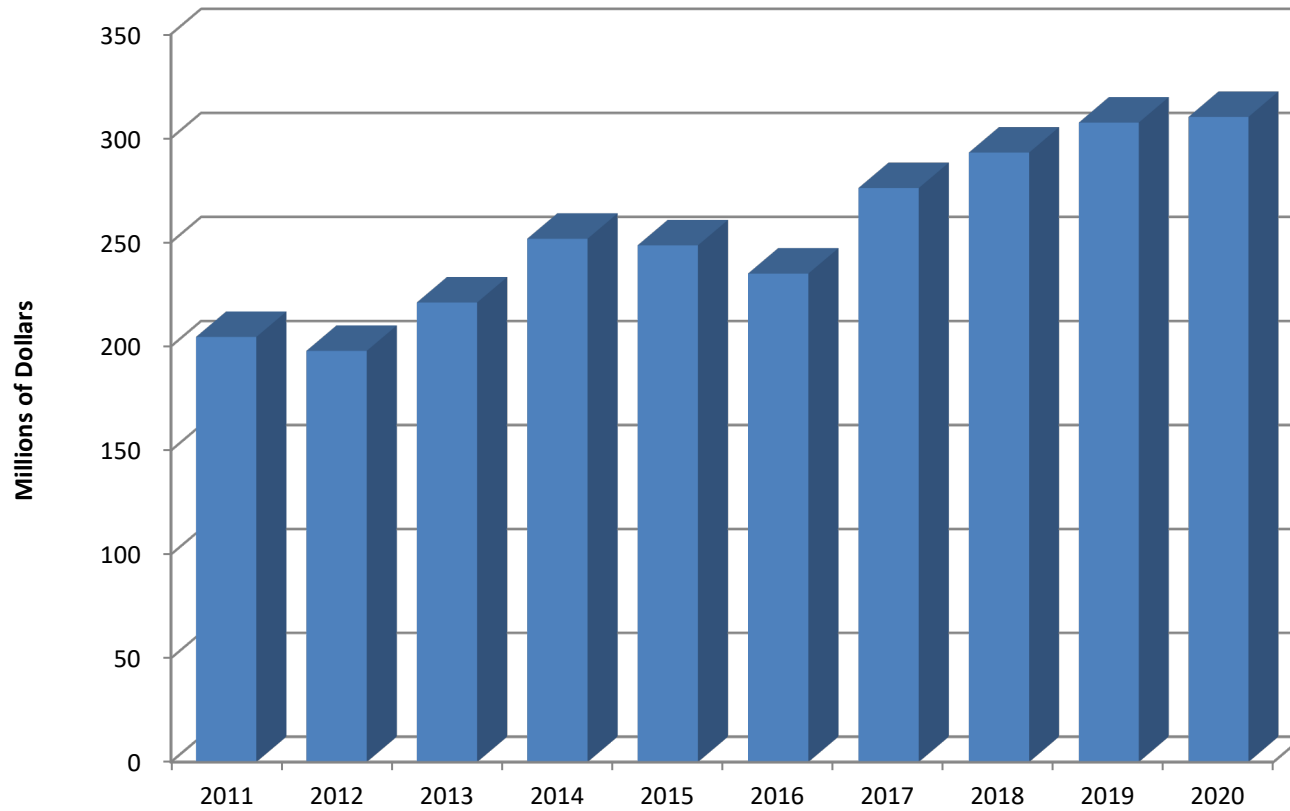
Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2020

Endowment Investments per A-1	309,809,381
Noncurrent Restricted Cash	(68,459)
Other Long-term Investments (Land)	739,500
Current Receivables/Payables	0
Exclude from A1: Loan Funds spending	(1,096)

Total Endowment Assets per H-1	<u><u>310,479,326</u></u>
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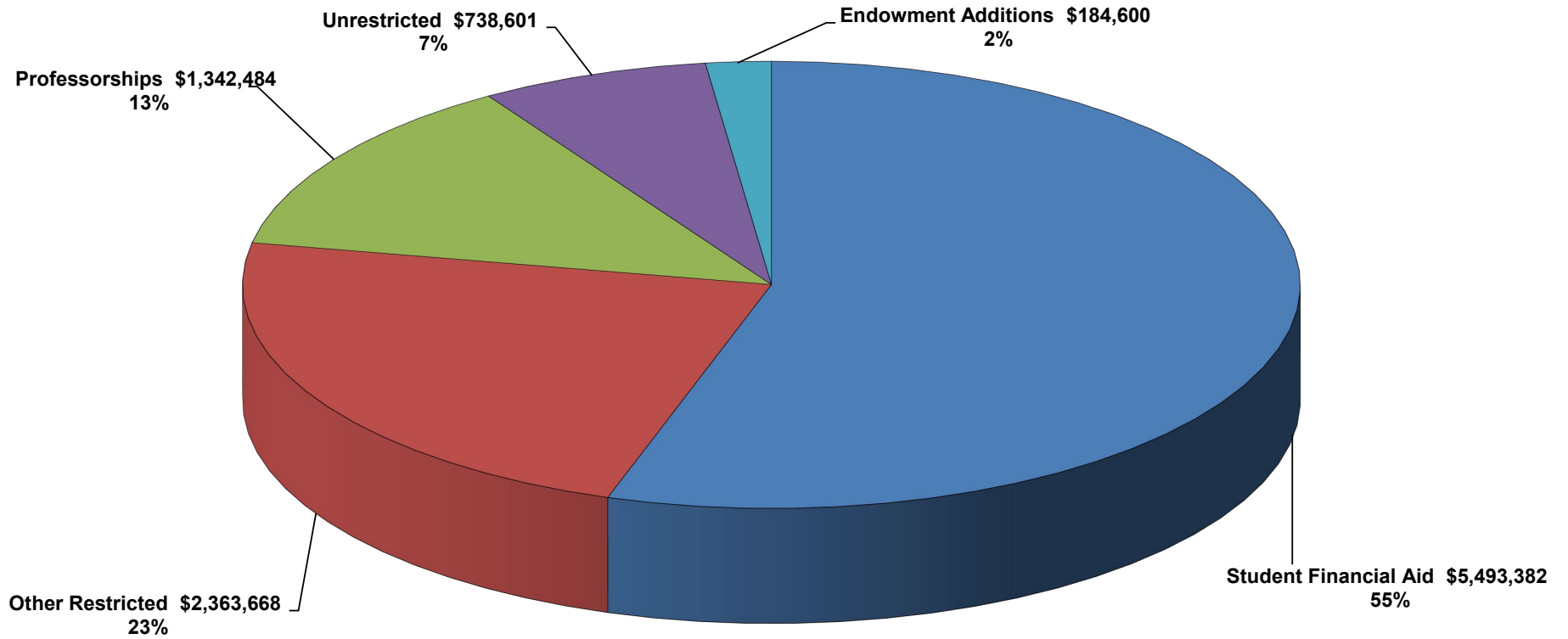
Note: As of May 2019, Human Environmental Sciences Foundation was consolidated into Excellence Foundation.

The University of North Carolina at Greensboro
ENDOWMENT INVESTMENT POOL - MARKET VALUE
 June 30, 2011 - 2020



	Market Value
2011	\$ 204,555,417
2012	\$ 197,879,687
2013	\$ 221,123,918
2014	\$ 251,755,902
2015	\$ 248,590,801
2016	\$ 235,021,232
2017	\$ 276,120,937
2018	\$ 293,162,053
2019	\$ 307,581,149
2020	\$ 310,293,804

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
ENDOWMENT SUPPORT BY PURPOSE
Year Ended June 30, 2020



Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

Continuation Budget

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the following functions: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management (OSBM). The University of North Carolina System Office then tailors' instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. The UNC System Office prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of odd numbered years. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that

will change from the current budget. The UNC System Office requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour changes for both regular term and distance education are translated into a change in budgeted funds. In 2014-15, the legislation was changed to say the enrollment projections shall be considered by the Director of the Budget when proposing an appropriation to the University of North Carolina. In 2017-18, the General Assembly required that the UNC System Office base the distribution of enrollment funds on the actual fall registrations at census date and a projection of spring enrollments. Beginning in 2019-20, enrollment funding has been in arrears and is based on the prior calendar year enrollment taken at end of the term.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Human Resource Act (EHRA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Human Resource Act (SHRA) and the process for salary increases is set by the North Carolina Office of State Human Resources. Salary increases, when approved on a recurring basis, become part of the continuing budget.

Expansion Budget

The expansion budget, sometimes referred to as the “change budget,” is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from the UNC System Office in May of even numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans, and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to the UNC System Office in September of even numbered years, approximately nine months before the beginning of the biennium. The UNC System Office prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests. The expansion budget request is submitted to the “Long Session” of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from the UNC System Office for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its “Short Session” in the following April through July.

Rules and Policies of Major Importance

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

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Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET – BUDGET FLEXIBILITY

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a “Special Responsibility Constituent Institution” before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carry forward, personnel administration, purchasing and reporting policies.

A. Achieving and Retaining Status as a Special Responsibility Constituent Institution

Management Staffing Standards and Internal Controls and Safeguards requirements include:

The Chancellor must assume personal responsibility and establish the appropriate administrative and internal control procedures for carrying out the special delegations of authority. This includes the budget, human resource classification and compensation administration, purchasing, and financial record integrity.

- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- Other provisions of the legislation require the President to follow up on major audit findings

B. Budget Administration

Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, creation of new financial aid programs, creation or abolishment of new

faculty positions on a permanent basis and using funds appropriated for Distance Education on other initiatives without Board approval.

Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation (G.S. 116-30.3) and is subject to approval by the State Budget Director. In 2015-16 only, the General Assembly temporarily increased the carry forward limit to 5%. Any amount above 2 1/2%, was to be used for repair and renovations of existing facilities. In 2020, the General Assembly increased the carry forward limit to 5%. The entire carry forward amount must be used for repair and renovations.

In addition to the general carry forward (as discussed above), the University can choose to carry forward unspent utilities (G.S. 116-30.3B) savings that have been realized through energy conservation measures. At least 60% of these funds will be used for energy conservation projects in the new year. These funds are limited to one-time capital and operating expenditures that do not create a continuing burden on the state. An annual report on the use of these funds is required.

C. Personnel Administration

The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Human Resource Act.

No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.

Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

D. Purchasing

The expenditure benchmark for the University regarding competitive bid procedures and the bid value benchmark is \$500,000.

E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- *Fiscal Year Plan* The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. This report has not been required in the last few years.

UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carry-forward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SHRA salaries. During some years, the Chancellor may redirect one-half of these funds to the Provost or Vice Chancellors for allocation. UNCG does not allow departments to utilize the other half of lapsed SHRA salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SHRA position.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS

Overhead receipts are primarily associated with contracts and grants and reimburse the University for Facilities and Administrative (F&A) costs, which include laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2020-21:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 50 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 30 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. All permanent positions are approved by the Chancellor prior to the funding changing or prior to the position being established. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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**Executive Overview
UNCG Operating Resources
REQUIRED STUDENT FEES**

This category consists of the following fees which are approved by The University of North Carolina System Office and assessed to all students:

- Student Activities Fee
- Athletics Fee
- Health Services Fee
- Student Facilities Fee
- Educational and Technology Fee
- Campus Security Fee

Student Activities Fee

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation and Activities, and Facilities Maintenance and Operation.

Athletics Fee

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program including facilities. The program includes the seventeen sports listed below:

Men's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Baseball
- Indoor Track
- Outdoor Track

Women's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Softball
- Indoor Track
- Outdoor Track
- Volleyball

Health Services Fee

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center.

Both the Student Health Center and the Counseling and Testing Center offer comprehensive primary and preventive health care to UNCG students within the context of this University community.

Student Facilities Fee

For several years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

Educational and Technology Fee

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

Campus Security Fee

The Campus Security was established in February 2015 by the Board of Governors for implementation in fall 2016. This fee provides assistance in funding campus-based and system-wide safety and security efforts consistent with the 2013-14 UNC Campus Security Initiative report. Some of the initiatives included shared services, collaboration, group purchasing and efficiency on a system level while also allowing implementation of some of the priority recommendations at the campus level. The initial structure of the fee was each student would pay \$30 per year. Then, \$4 would be transferred from the campuses to The University of North Carolina System Office for system-wide coordination, trainings, and other shared service functions. The remaining \$26 would stay at the campus level.

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Instructions relative to requesting changes in student fee rates are normally received from The University of North Carolina System Office in October for the next academic year. Therefore, the internal decision-making process must take place prior to submitting requests for rate changes to The University of North Carolina System Office. The process is normally initiated in September with the

appointment of the committee members by the Chancellor. The Student Fee Committee meets with those departments who rely on student fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. The Student Fee Committee makes recommendations to the Chancellor. Student fee changes must be approved by the UNCG Board of Trustees prior to submission to The University of North Carolina System Office for approval by the Board of Governors.

After approval of the student fees by the Board of Governors, the Vice Chancellor for Finance and Administration will report on the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees. However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Finance and Administration is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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Executive Overview
UNCG Operating Resources
UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have a duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Generally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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