



UNC
GREENSBORO

FISCAL PROFILE

2015 - 2019

February, 2020

The University of North Carolina at Greensboro
FISCAL PROFILE 2015 – 2019
INTRODUCTION

This document is an overview of financial, budgetary, and student data for The University of North Carolina at Greensboro. The primary objective of the assimilation and presentation of the data within this document is to create a fiscal profile of the University and its affiliated foundations (Excellence Foundation, The Capital Facilities Foundation, Inc., the University of North Carolina at Greensboro Investment Fund, Incorporated, and The UNCG Weatherspoon Art Foundation) and to provide a basis for understanding the financial condition of the University. The Human Environmental Sciences Foundation was consolidated into Excellence Foundation in May 2019.

Primarily, the data presented is for fiscal years 2015 - 2019. For specific categories of comparison, student enrollment and total endowment data is presented for fiscal years 2011 - 2019. Additionally, budget and student data for fiscal year 2020 is presented utilizing data available as of January 2020.

All data presented is based upon information and reports available within the official records of the University, primarily, those of the Office of Finance and Administration. To enhance the understanding of the data, a variety of schedules and graphs are utilized. When the data source may be unclear to the reader or additional information is required for understanding the data, footnotes have been included.

FISCAL PROFILE 2015 – 2019

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The University of North Carolina at Greensboro
STATEMENT OF NET POSITION - CONSOLIDATED

June 30, 2019

	<u>UNCG Only</u>	<u>Affiliated Foundations & Eliminations</u>	<u>Consolidated</u>
ASSETS			
Current Assets			
Cash and cash equivalents	\$ 113,209,976	\$ 4,918,688	\$ 118,128,664
Restricted cash and cash equivalents	25,041,535	1,147,065	26,188,600
Short-term investments	309,847	449,835	759,682
Restricted short-term investments	5,007,716	4,130,549	9,138,265
Receivables, net	15,263,417	940,362	16,203,779
Inventories	460,259		460,259
Notes receivable, net	1,328,373		1,328,373
Total current assets	<u>160,621,123</u>	<u>11,586,499</u>	<u>172,207,622</u>
Noncurrent Assets			
Restricted cash and cash equivalents	2,572,259	356,391	2,928,650
Receivables, net	2,198,136	40,025	2,238,161
Endowment investments	163,405,133	146,151,239	309,556,372
Other long-term investments	626,916	739,500	1,366,416
Notes receivable, net	2,068,022		2,068,022
Net Other Postemployment Benefits Asset	298,168		298,168
Capital assets - nondepreciable	104,924,973	24,604,229	129,529,202
Capital assets - depreciable, net	658,818,588	9,523,888	668,342,476
Total noncurrent assets	<u>934,912,195</u>	<u>181,415,272</u>	<u>1,116,327,467</u>
Total assets	<u>1,095,533,318</u>	<u>193,001,771</u>	<u>1,288,535,089</u>
DEFERRED OUTFLOWS OF RESOURCES			
Deferred loss on refunding	6,234,632		6,234,632
Deferred outflows related to pensions	31,594,520		31,594,520
Deferred Outflows Related to Other Postemployment Benefits	33,585,728		33,585,728
Total deferred outflows of resources	<u>71,414,880</u>	<u>0</u>	<u>71,414,880</u>
LIABILITIES			
Current Liabilities			
Accounts payable and accrued liabilities	16,231,402	446,378	16,677,780
Due to primary government	4,532		4,532
Deposits payable	781,110		781,110
Funds Held for Others	6,164	30,250	36,414
Unearned revenue	3,850,330	25,000	3,875,330
Interest payable	3,437,565	56,572	3,494,137
Long-term liabilities-current portion	15,340,152	226,286	15,566,438
Total current liabilities	<u>39,651,255</u>	<u>784,486</u>	<u>40,435,741</u>
Noncurrent Liabilities			
Accounts payable and accrued liabilities	1,901,328		1,901,328
Funds held for others	269,173	432,107	701,280
U.S. government grants refundable	5,084,360		5,084,360
Funds held in trust for pool participants	627,559		627,559
Long-term liabilities	654,543,028	14,770,526	669,313,554
Total noncurrent liabilities	<u>662,425,448</u>	<u>15,202,633</u>	<u>677,628,081</u>
Total liabilities	<u>702,076,703</u>	<u>15,987,119</u>	<u>718,063,822</u>
DEFERRED INFLOWS OF RESOURCES			
Deferred revenue, split Interest trust agreements		154,366	154,366
Deferred inflows related to pensions	744,368		744,368
Deferred Inflows Related to Other Postemployment Benefits	169,392,058		169,392,058
Total deferred inflows of resources	<u>170,136,426</u>	<u>154,366</u>	<u>170,290,792</u>
NET POSITION	<u>\$ 294,735,069</u>	<u>\$ 176,860,286</u>	<u>\$ 471,595,355</u>

The University of North Carolina at Greensboro
**STATEMENT OF REVENUES, EXPENSES,
and CHANGES in NET POSITION (Excluding Foundations)**
For the Fiscal Year Ended June 30, 2019

REVENUES

Operating Revenues	
Student tuition and fees, net	\$ 111,552,992
Federal grants and contracts	20,137,475
State and local grants and contracts	7,077,328
Nongovernmental grants and contracts	2,768,578
Sales and services, net	58,971,431
Interest earnings on loans	112,336
Other operating revenues	311,127
	<hr/>
Total operating revenues	200,931,267

EXPENSES

Operating Expenses	
Salaries and benefits	273,922,960
Supplies and materials	25,946,262
Services	64,690,199
Scholarships and fellowships	29,908,994
Utilities	8,711,056
Depreciation	22,893,169
	<hr/>
Total operating expenses	426,072,640
Operating loss	<hr/> (225,141,373)

NONOPERATING REVENUES (EXPENSES)

State appropriations	179,541,641
Noncapital grants - student financial aid	63,698,262
Noncapital grants	5,932,948
Noncapital gifts	11,834,344
Investment gain	11,864,616
Interest and fees on debt	(11,528,869)
Other nonoperating expenses	(3,800,682)
	<hr/>
Net nonoperating revenues	257,542,260
Income before other revenues	<hr/> 32,400,887

Capital appropriations	1,501,947
Capital grants	30,310,472
Capital gifts	92,000
Additions to endowments	938,742
	<hr/>
Increase in net position	65,244,048

NET POSITION

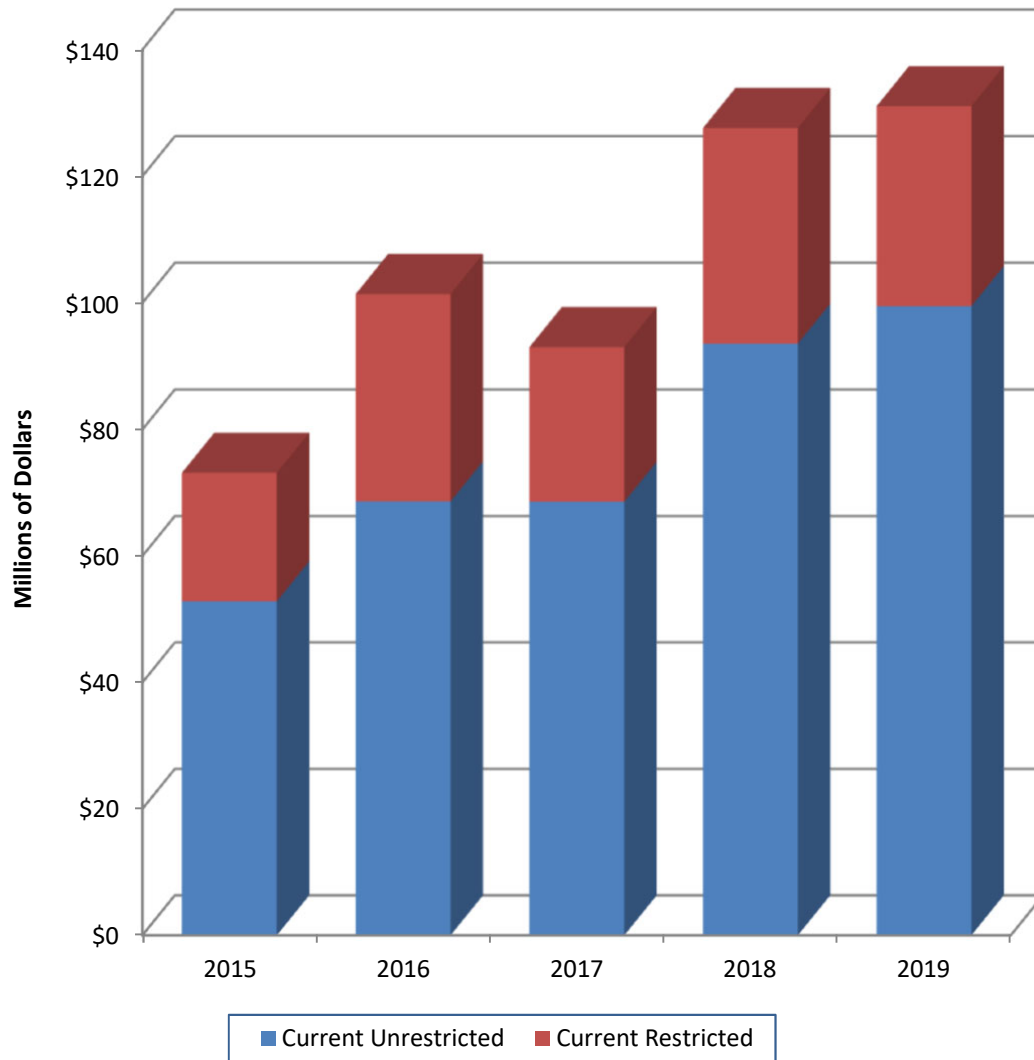
Net position - July 1, 2018	<hr/> 229,491,021
Restatement	
Net position - June 30, 2019	<hr/> <hr/> \$ 294,735,069

**STATEMENT OF CURRENT FUNDS REVENUES AND EXPENDITURES
AS A PERCENTAGE OF EDUCATIONAL AND GENERAL
CASH BASIS**

Years Ended June 30, 2015 - 2019

	2015		2016		2017		2018		2019	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
REVENUES:										
Educational and General										
Tuition and Fees	\$ 113,395,694	33.17	\$ 122,014,929	34.12	133,874,307	35.66	136,363,782	33.82	133,577,331	31.80
State Appropriations	144,234,249	42.19	148,838,492	41.62	153,781,139	40.97	170,294,190	42.24	179,541,641	42.75
Contracts and Grants	65,349,155	19.11	66,805,265	18.68	66,427,425	17.70	70,722,795	17.54	79,910,828	19.03
Private Gifts, Grants and Contracts	9,884,433	2.89	10,211,411	2.86	11,012,445	2.93	11,093,984	2.75	12,086,079	2.88
Endowment Income	305,284	0.09	398,777	0.11	66,073	0.02	408,533	0.10	16,796	0.00
Sales and Services of Educational and General activities	7,866,748	2.30	7,733,875	2.16	8,745,446	2.33	12,435,860	3.08	12,820,017	3.05
Investment Income	356,102	0.10	663,802	0.19	857,507	0.23	1,092,449	0.27	1,801,806	0.43
Other Sources	484,218	0.14	912,530	0.26	608,740	0.16	744,436	0.18	256,195	0.06
Total Educational and General	<u>341,875,883</u>	<u>100.00</u>	<u>357,579,081</u>	<u>100.00</u>	<u>375,373,082</u>	<u>100.00</u>	<u>403,156,029</u>	<u>100.00</u>	<u>420,010,693</u>	<u>100.00</u>
Auxiliary Enterprises:										
Sales and Services and Other	58,880,694		61,580,312		63,469,645		66,931,958		71,199,023	
Student Fees	20,207,663		20,734,078		21,920,262		22,826,462		23,919,719	
Investment Income	194,498		280,375		446,597		640,822		852,396	
Total Auxiliary Enterprises	<u>79,282,855</u>		<u>82,594,765</u>		<u>85,836,504</u>		<u>90,399,242</u>		<u>95,971,138</u>	
TOTAL REVENUES	<u>421,158,738</u>		<u>440,173,846</u>		<u>461,209,586</u>		<u>493,555,271</u>		<u>515,981,831</u>	
EXPENDITURES AND MANDATORY TRANSFERS:										
Educational and General:										
Instruction	125,551,032	37.33	129,757,825	37.44	143,359,033	38.67	149,926,988	37.85	160,618,894	38.92
Research	18,717,190	5.57	20,987,240	6.06	20,937,347	5.65	19,258,778	4.86	21,665,990	5.25
Public Service	9,081,791	2.70	9,824,726	2.83	8,925,370	2.41	8,856,426	2.24	9,592,813	2.32
Libraries	10,669,439	3.17	11,023,750	3.18	10,849,391	2.93	12,770,392	3.22	13,431,966	3.25
Other Academic Support	33,295,725	9.90	30,814,885	8.89	34,405,724	9.28	37,050,077	9.35	37,278,755	9.03
Student Services	18,791,810	5.59	19,018,841	5.49	21,428,861	5.78	23,147,402	5.84	24,545,927	5.95
Institutional Support	26,358,559	7.84	27,142,856	7.83	30,385,662	8.20	37,370,020	9.44	35,169,510	8.52
Operations and Maintenance of Plant	31,785,744	9.45	32,246,373	9.30	33,536,392	9.05	35,679,859	9.01	35,942,816	8.71
Student Financial Aid	55,420,206	16.48	58,158,452	16.78	59,250,031	15.98	65,132,660	16.44	67,554,549	16.37
Mandatory Transfers	6,663,530	1.98	7,632,998	2.20	7,663,727	2.07	6,878,338	1.74	6,926,142	1.68
Total Educational and General	<u>336,335,026</u>	<u>100.00</u>	<u>346,607,946</u>	<u>100.00</u>	<u>370,741,538</u>	<u>100.00</u>	<u>396,070,940</u>	<u>100.00</u>	<u>412,727,362</u>	<u>100.00</u>
Auxiliary Enterprises and Int Service:										
Expenditures	51,708,102		53,152,635		57,252,561		64,593,082		64,077,555	
Mandatory Transfers for Debt Service	15,756,826		16,601,709		18,063,479		17,935,581		20,457,249	
Total Auxiliary Enterprises and Int Service	<u>67,464,928</u>		<u>69,754,344</u>		<u>75,316,040</u>		<u>82,528,663</u>		<u>84,534,804</u>	
TOTAL EXPENDITURES	<u>403,799,954</u>		<u>416,362,290</u>		<u>446,057,578</u>		<u>478,599,603</u>		<u>497,262,166</u>	
REVENUES OVER/(UNDER) EXPENDITURES	<u>\$ 17,358,784</u>		<u>\$ 23,811,556</u>		<u>\$ 15,152,008</u>		<u>\$ 14,955,668</u>		<u>\$ 18,719,665</u>	

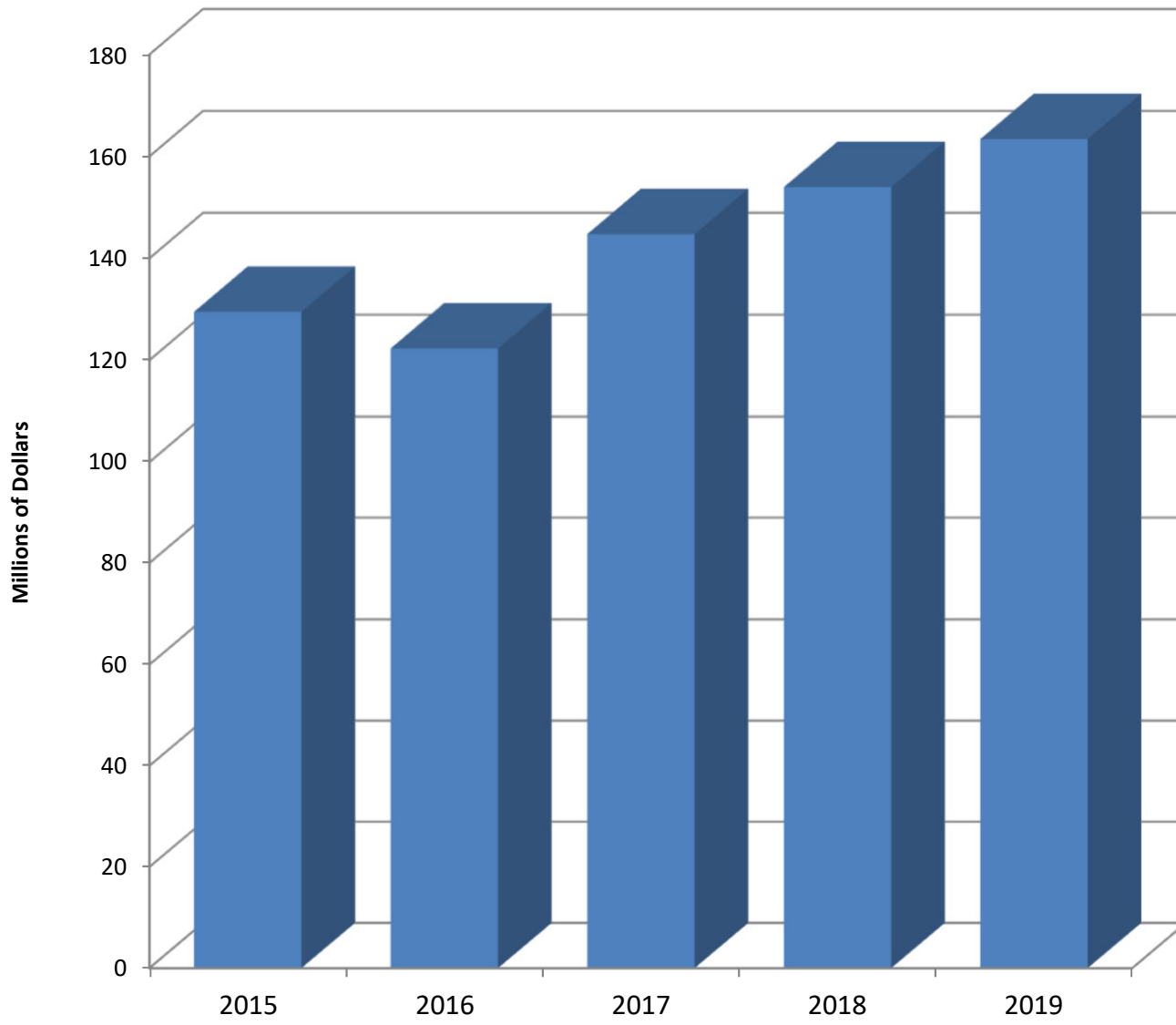
The University of North Carolina at Greensboro (Excluding Foundations)
CURRENT UNRESTRICTED and RESTRICTED FUND BALANCES
 June 30, 2015 - 2019



Year	Current Unrestricted	Current Restricted	Total
2015	\$ 52,834,728	\$ 20,325,679	\$ 73,160,407
2016	\$ 68,648,738	\$ 32,743,803	\$ 101,392,541
2017	\$ 68,584,979	\$ 24,438,560	\$ 93,023,357
2018	\$ 93,569,380	\$ 34,057,829	\$ 127,627,209
2019	\$ 99,478,375	\$ 31,586,095	\$ 131,064,470⁽¹⁾

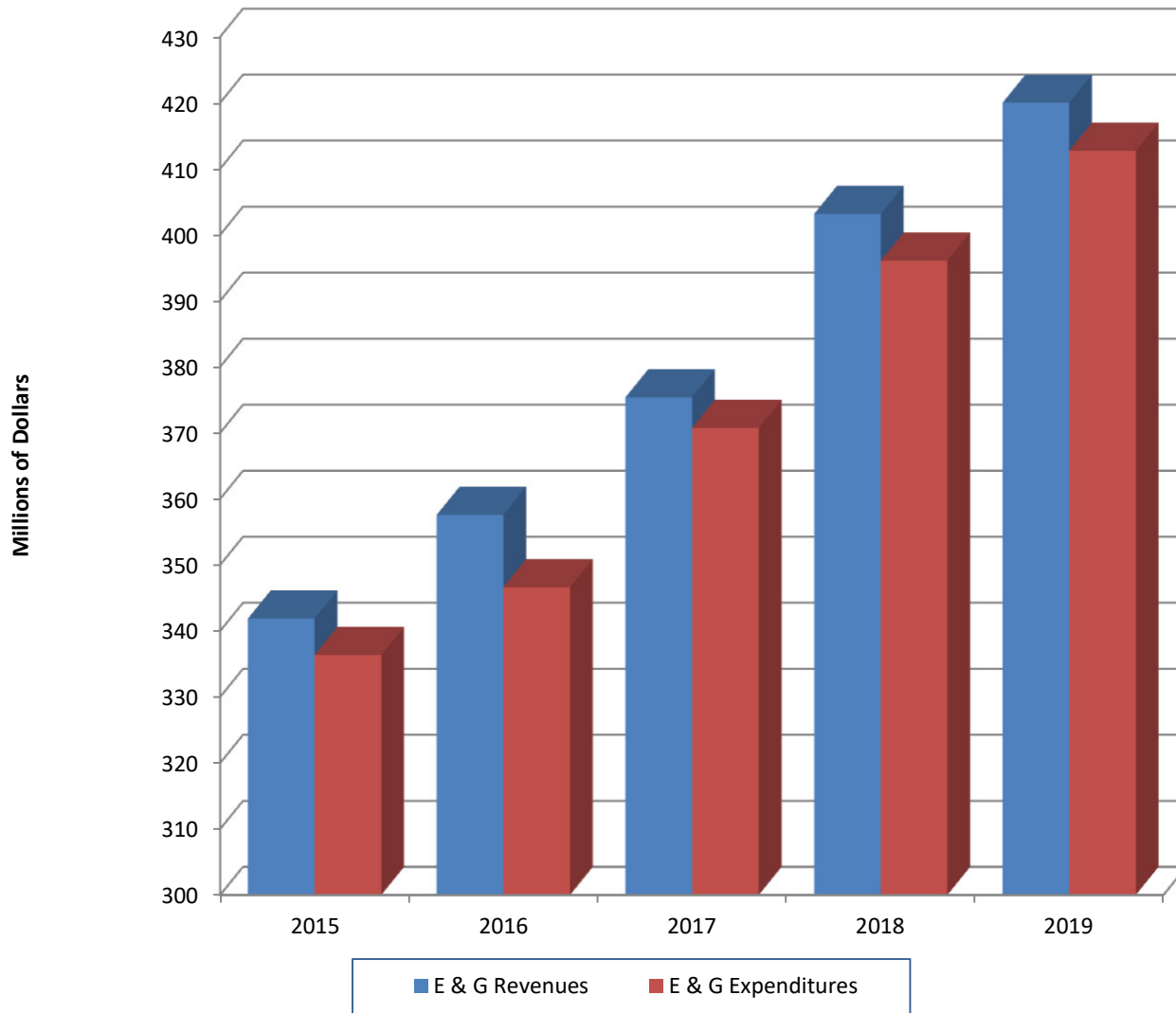
⁽¹⁾ Net of GASB 68 and GASB 75 requirements wherein the University must assume a proportionate share of the State's total liability for retirees' pension and health insurance expense.

The University of North Carolina at Greensboro (Excluding Foundations)
ENDOWMENT ASSETS AT MARKET VALUE
June 30, 2015 - 2019



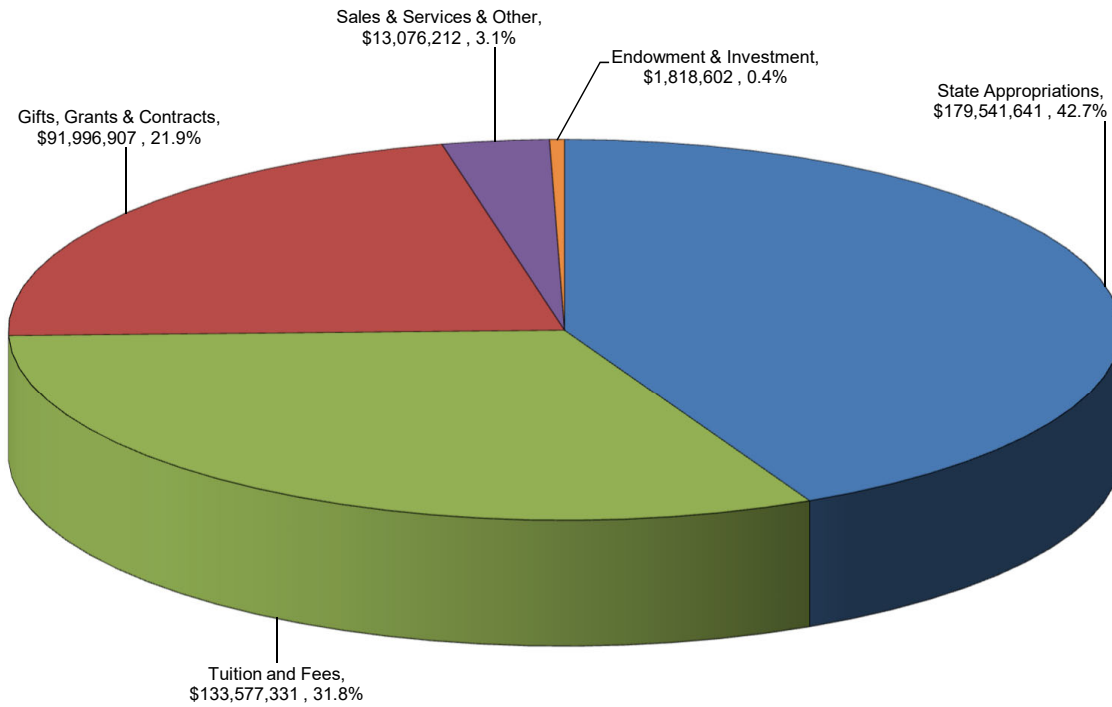
Year	Market Value
2015	\$ 129,487,684
2016	\$ 122,309,847
2017	\$ 144,742,507
2018	\$ 153,976,851
2019	\$ 163,405,133

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2015 - 2019



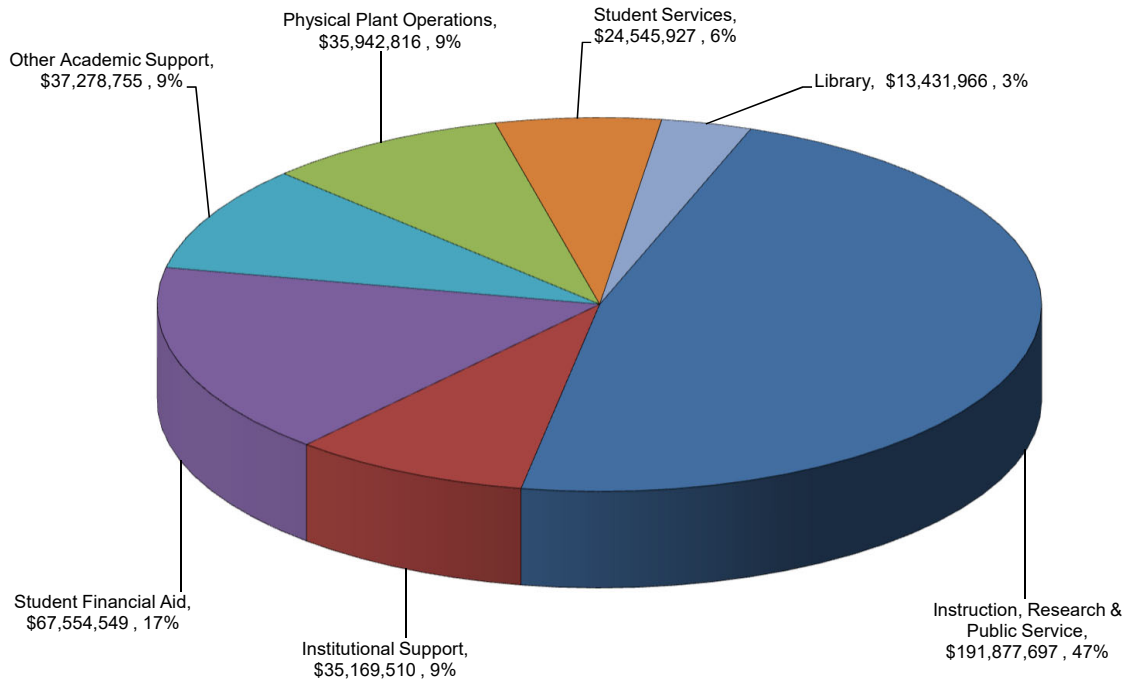
Year	E & G Revenues	E & G Expenditures
2015	\$ 341,875,883	\$ 336,335,026
2016	\$ 357,579,081	\$ 346,607,946
2017	\$ 375,373,082	\$ 370,741,538
2018	\$ 403,156,029	\$ 396,070,940
2019	\$ 420,010,693	\$ 412,727,362

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL and GENERAL REVENUES
CASH BASIS
Year Ended June 30, 2019



	Amount	%
State Appropriations	\$ 179,541,641	42.7%
Tuition and Fees	\$ 133,577,331	31.8%
Gifts, Grants & Contracts	\$ 91,996,907	21.9%
Sales & Services & Other	\$ 13,076,212	3.1%
Endowment & Investment	\$ 1,818,602	0.4%
Total	\$ 420,010,693	100.00%

The University of North Carolina at Greensboro (Excluding Foundations)
EDUCATIONAL & GENERAL EXPENDITURES
CASH BASIS
 Year Ended June 30, 2019



	Amount	%
Instruction, Research & Public Service	\$ 191,877,697	47%
Institutional Support	\$ 35,169,510	9%
Student Financial Aid	\$ 67,554,549	17%
Other Academic Support	\$ 37,278,755	9%
Physical Plant Operations	\$ 35,942,816	9%
Student Services	\$ 24,545,927	6%
Library	\$ 13,431,966	3%
Total	\$ 405,801,220	100%

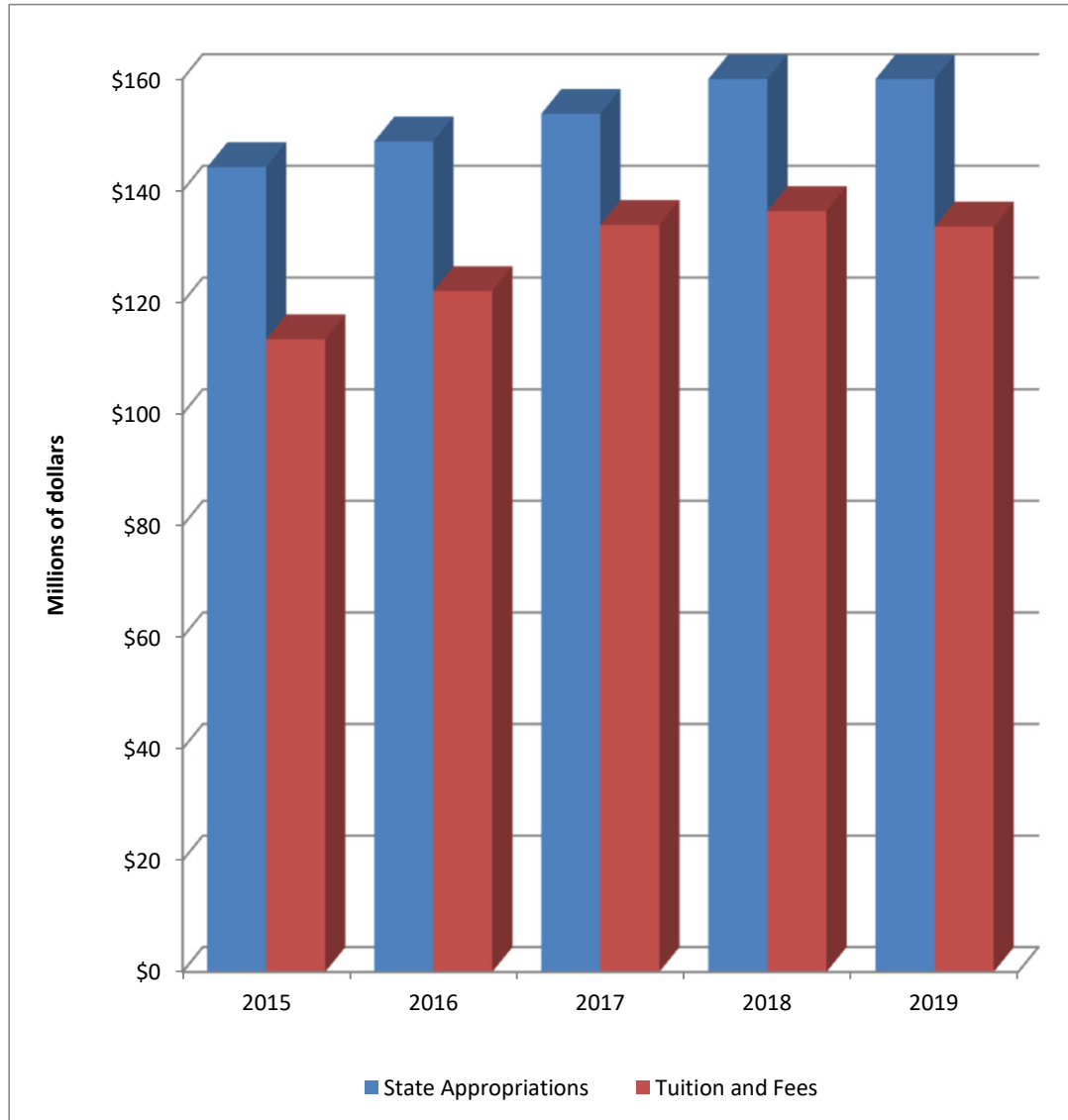
Note: Mandatory transfers are excluded

The University of North Carolina at Greensboro (Excluding Foundations)

STATE APPROPRIATIONS and TUITION & FEES

CASH BASIS

Years Ended June 30, 2015 - 2019

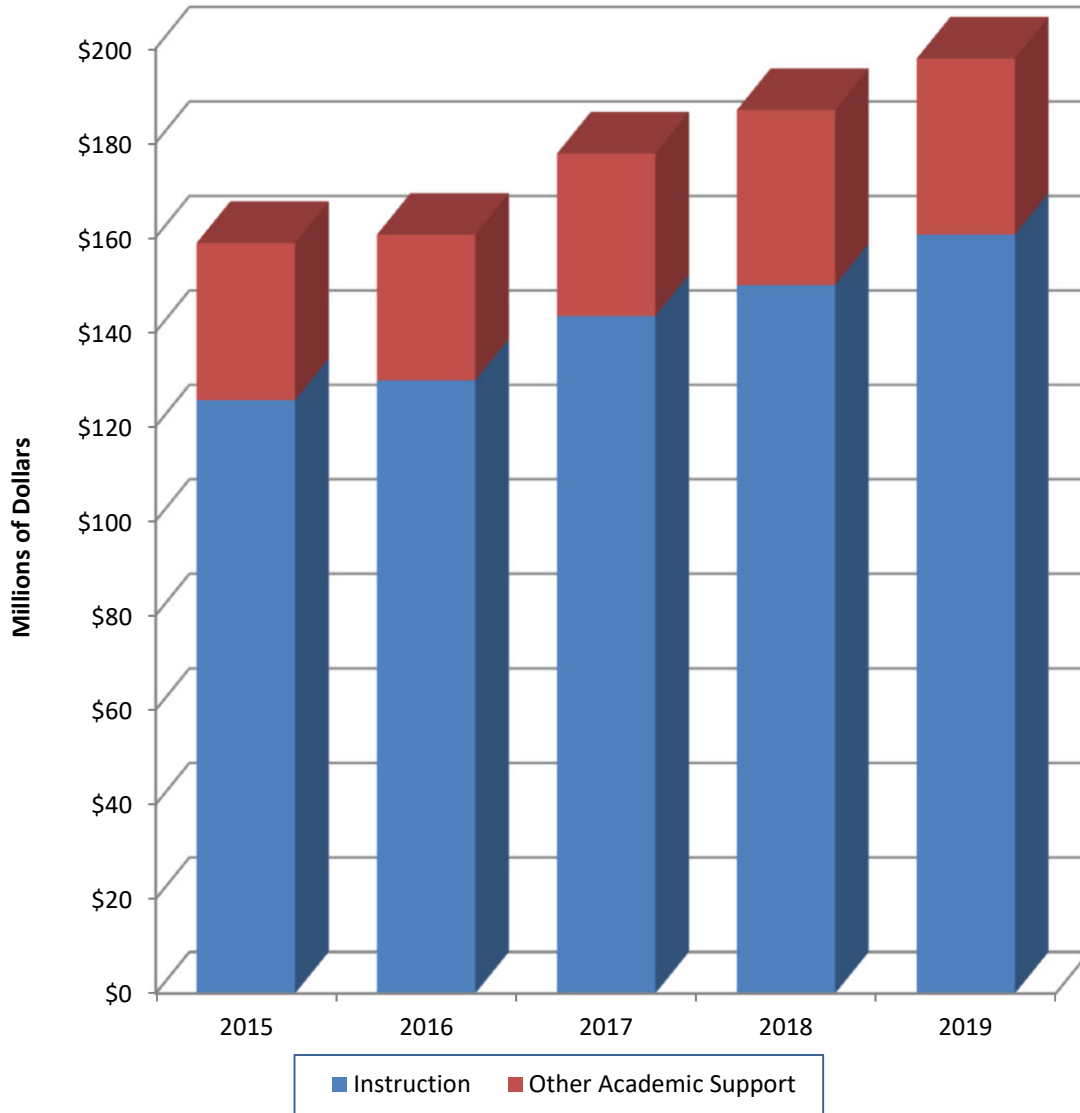


Year	State Appropriations	Tuition and Fees	Total
2015	144,234,249	113,395,694	257,629,943
2016	148,838,492	122,014,929	270,853,421
2017	153,781,139	133,874,307	287,655,446
2018	170,294,190	136,363,782	306,657,972
2019	179,541,641	133,577,331	313,118,972

Note: Auxiliary Enterprises student fees are excluded.

The University of North Carolina at Greensboro (Excluding Foundations)
INSTRUCTION & OTHER ACADEMIC SUPPORT EXPENDITURES
CASH BASIS

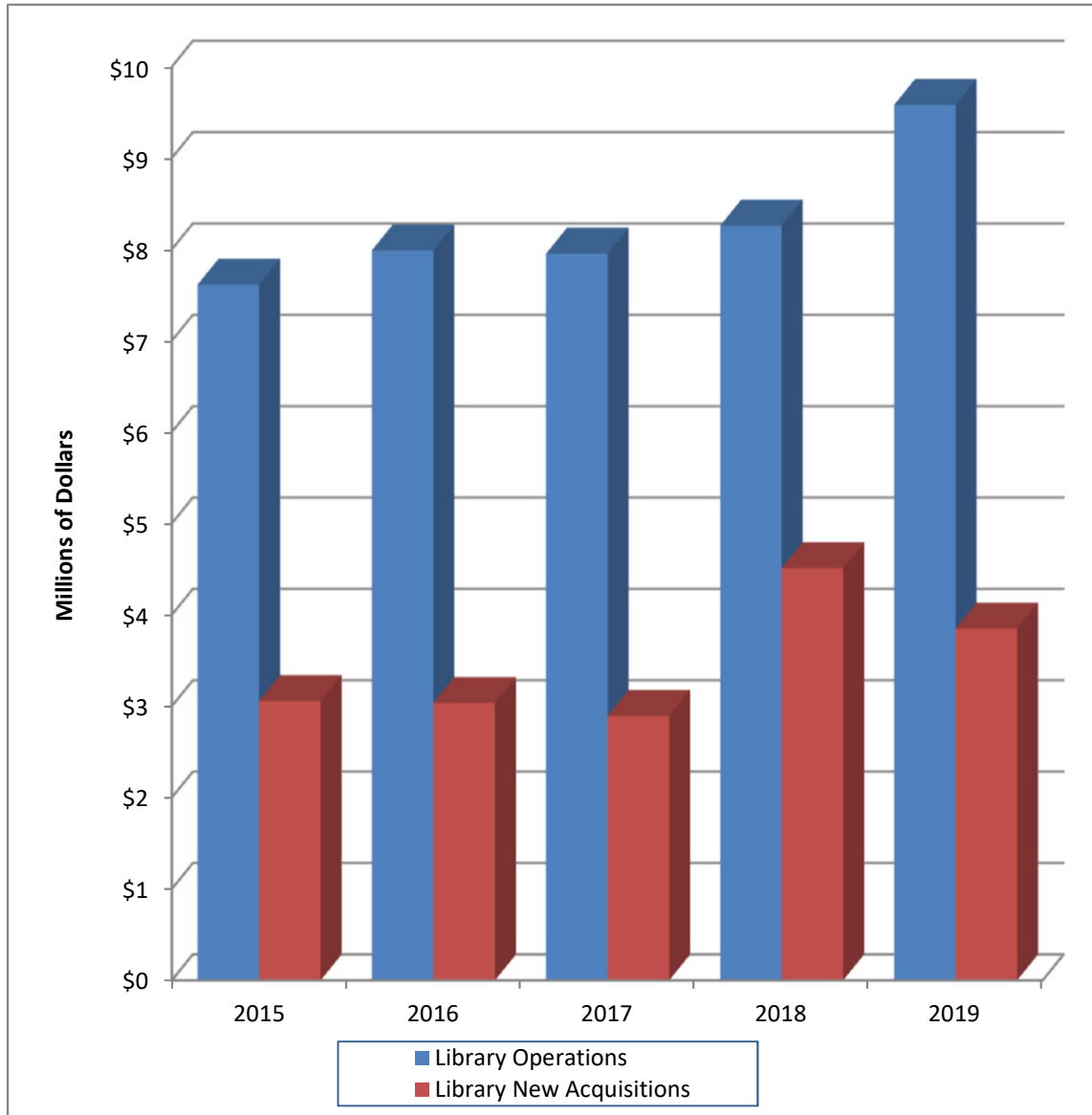
Years Ended June 30, 2015 - 2019



Year	Instruction	Other Academic Support	Total
2015	\$ 125,551,032	\$33,295,725	\$ 158,846,757
2016	\$ 129,757,825	\$30,814,885	\$ 160,572,710
2017	\$ 143,359,033	\$34,405,724	\$ 177,764,757
2018	\$ 149,926,988	\$37,050,077	\$ 186,977,065
2019	\$ 160,618,894	\$37,278,755	\$ 197,897,649

The University of North Carolina at Greensboro (Excluding Foundations)
LIBRARY OPERATIONS and NEW ACQUISITIONS EXPENDITURES
CASH BASIS

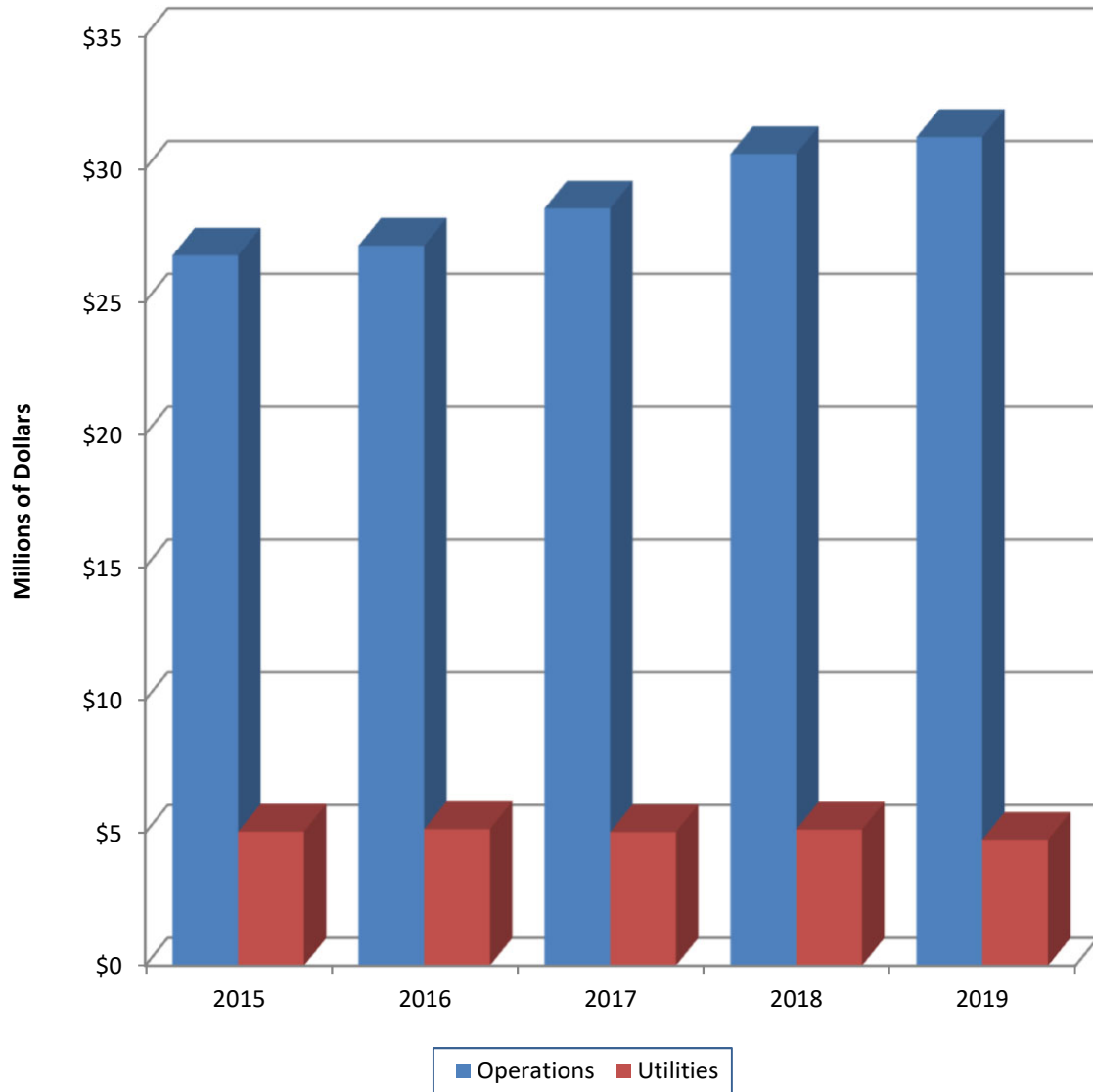
Years Ended June 30, 2015 - 2019



Year	Library		Total
	Operations	New Acquisitions	
2015	\$ 7,613,299	\$ 3,056,140	\$10,669,439
2016	\$ 7,988,722	\$ 3,035,028	\$11,023,750
2017	\$ 7,954,599	\$ 2,894,792	\$10,849,391
2018	\$ 8,260,777	\$ 4,509,615	\$12,770,392
2019	\$ 9,582,882	\$ 3,849,084	\$13,431,966

The University of North Carolina at Greensboro (Excluding Foundations)
UTILITIES and FACILITIES OPERATIONS EXPENDITURES
CASH BASIS

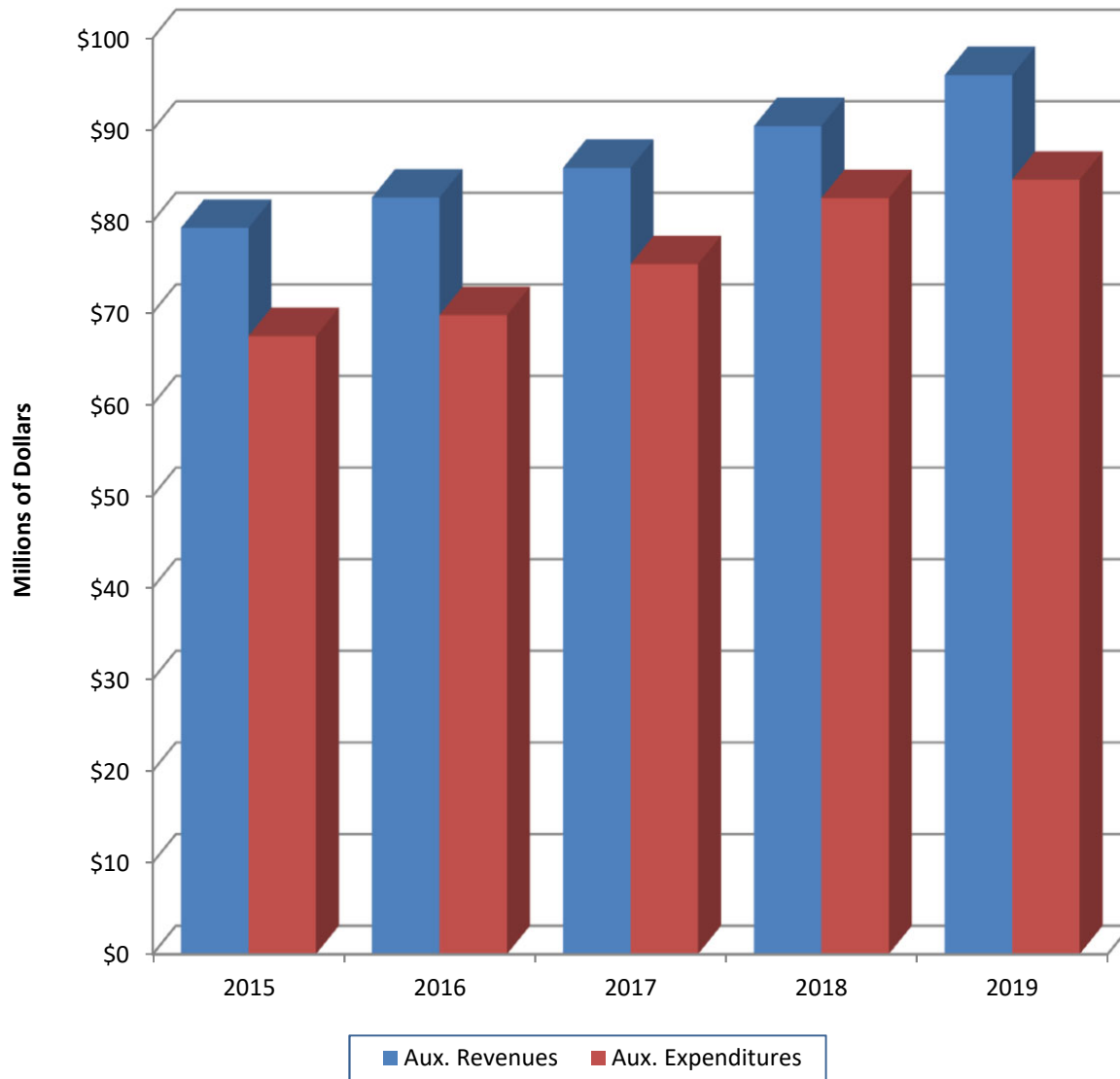
Years Ended June 30, 2015 - 2019



Year	Operations	Utilities	Total
2015	\$ 26,738,285	\$ 5,047,549	\$31,785,834
2016	\$ 27,105,707	\$ 5,140,666	\$32,246,373
2017	\$ 28,507,189	\$ 5,029,203	\$33,536,392
2018	\$ 30,557,502	\$ 5,122,357	\$35,679,859
2019	\$ 31,198,136	\$ 4,744,680	\$35,942,816

Note: Auxiliary Enterprises utilities are excluded

The University of North Carolina at Greensboro (Excluding Foundations)
AUXILIARY ENTERPRISES REVENUES and EXPENDITURES
CASH BASIS
 June 30, 2015 - 2019



Year	Revenues	Expenditures
2015	\$ 79,282,855	\$ 67,464,928
2016	\$ 82,594,765	\$ 69,754,344
2017	\$ 85,836,504	\$ 75,316,040
2018	\$ 90,399,242	\$ 82,528,663
2019	\$ 95,971,138	\$ 84,534,804

The University of North Carolina at Greensboro
BUDGETED REVENUES, APPROPRIATIONS, AND EXPENDITURES
STATE OPERATING CODE 16040
 Fiscal Years 2016 - 2020

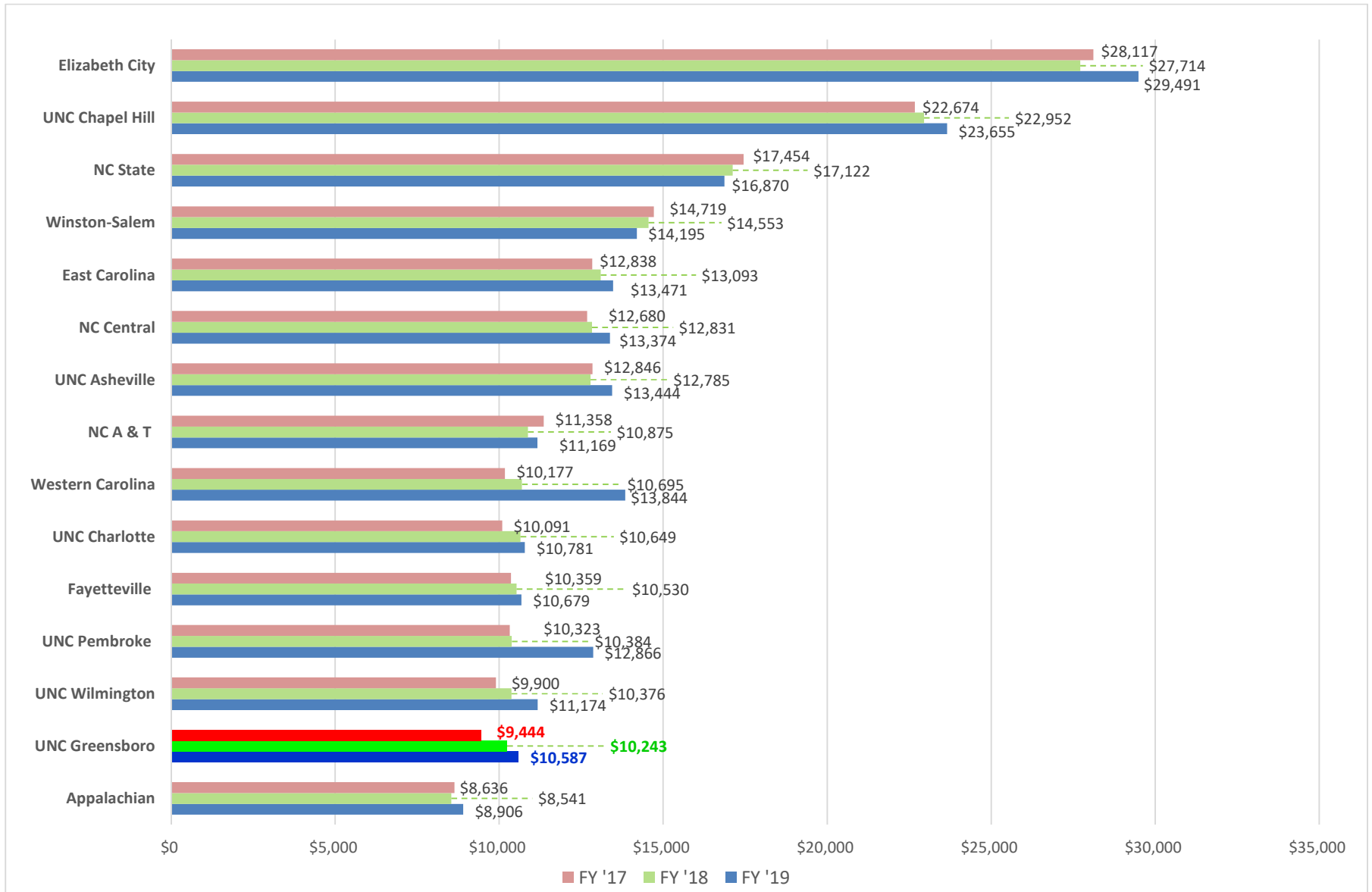
	2015-16		2016-17		2017-18		2018-19		2019-20	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Revenues	\$ 90,115,737	38.3	\$ 96,641,251	39.2	\$ 104,906,607	38.4	\$ 109,591,257	38.3	\$ 110,147,340	38.2
Appropriations	\$ 145,128,884	61.7	\$ 149,831,008	60.8	\$ 167,970,984	61.6	\$ 176,812,902	61.7	\$ 178,565,779	61.8
Expenditures	\$ 235,244,621	100.0	\$ 246,472,259	100.0	\$ 272,877,591	100.0	\$ 286,404,159	100.0	\$ 288,713,119	100.0

Note: Various Carryforwards have been excluded.

The University of North Carolina at Greensboro
BUDGETED REVENUES
BY SOURCE
STATE OPERATING CODE 16040
Fiscal Years 2016 - 2020

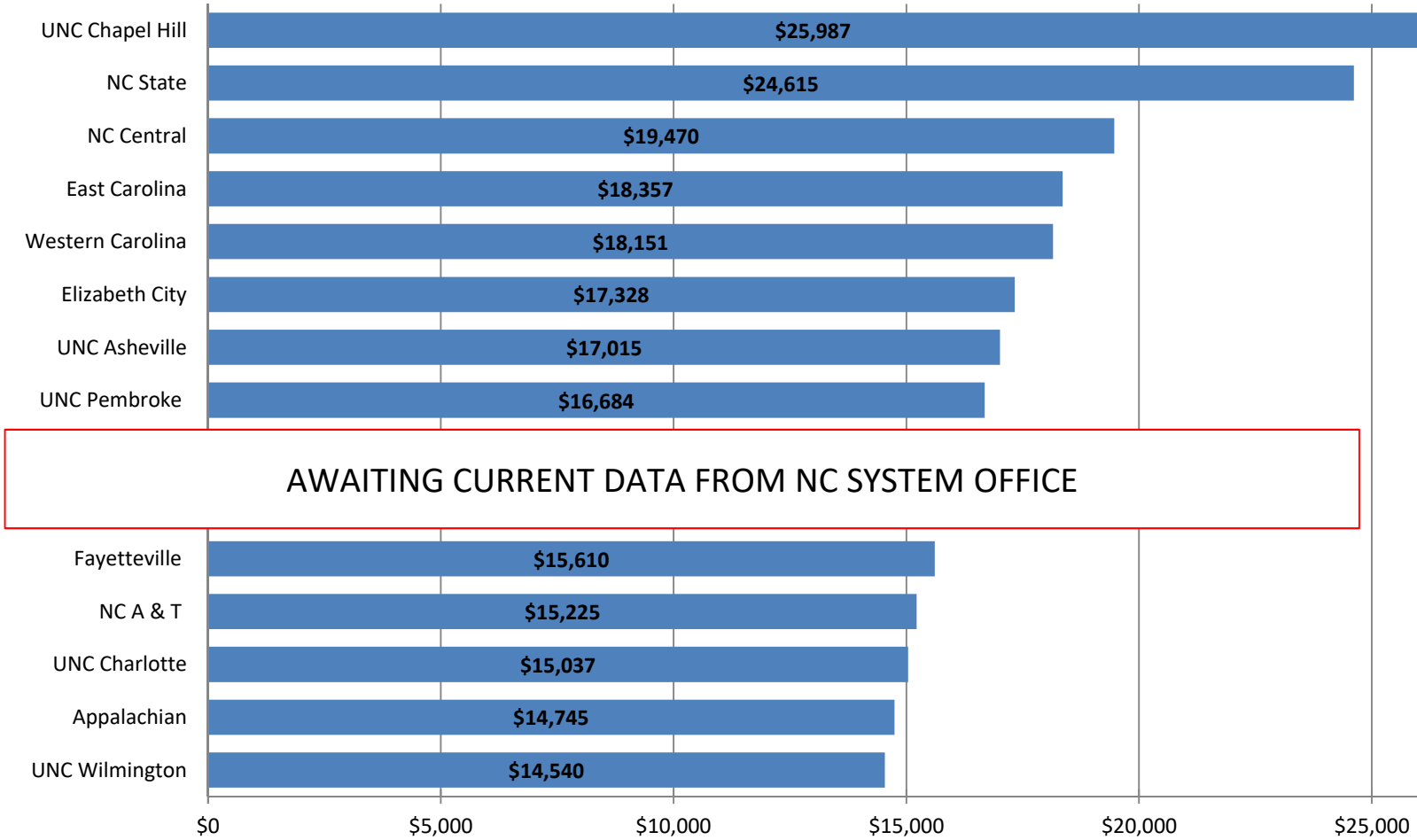
	2015-2016		2016-2017		2017-2018		2018-2019		2019-2020	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Regular Term Tuition	\$ 81,859,330	90.8	\$ 89,746,644	92.9	\$ 97,010,558	92.5	\$ 99,338,992	90.6	\$ 99,491,992	90.3
Summer Term Tuition	\$ 4,208,712	4.7	\$ 2,208,712	2.3	\$ 2,208,712	2.1	\$ 2,208,712	2.0	\$ 2,208,712	2.0
Non-Credit Extension Instruction Fees	\$ 660,515	0.7	\$ 660,515	0.7	\$ 660,515	0.6	\$ 660,515	0.6	\$ 1,135,515	1.0
Partnership School							\$ 3,379,164	3.1	\$ 3,341,831	3.0
Utilities Revenues	\$ 2,786,129	3.1	\$ 3,386,129	3.5	\$ 3,386,129	3.2	\$ 3,386,129	3.1	\$ 3,386,129	3.1
Repairs and Alterations Revenues	\$ 291,378	0.3	\$ 291,378	0.3	\$ 331,378	0.3	\$ 339,378	0.3	\$ 339,378	0.3
Library	\$ 59,000	0.1	\$ 59,000	0.1	\$ 25,000	0.0	\$ 25,000	0.1	\$ 25,000	0.0
Federal C & G Adm Cost Allow	\$ 111,798	0.1	\$ 136,798	0.1	\$ 136,798	0.1	\$ 136,798	0.1	\$ 136,798	0.1
Other	\$ 138,875	0.2	\$ 152,075	0.2	\$ 1,147,517	1.1	\$ 116,569	0.1	\$ 81,985	0.1
Total	\$ 90,115,737	100.0	\$ 96,641,251	100.0	\$ 104,906,607	100.0	\$ 109,591,257	100.0	\$ 110,147,340	100.0
Actual Tuition	\$ 88,101,454	107.6	\$ 98,372,776	109.61	99,296,348	102.36	98,400,432	99.06	N/A	N/A
Budgeted Tuition	\$ 81,859,330	100.0	\$ 89,746,644	100.0	\$ 97,010,558	100.0	\$ 99,338,992	100.0	\$ 99,491,992	
Over (Under) Realization	\$ 6,242,124	7.6	\$ 8,626,132	9.6	\$ 2,285,790	2.4	\$ (938,560)	(0.9)	N/A	N/A
Budgeted Enrollment FTE	14,515		14,919		15,564		15,318		15,318	
Actual Enrollment FTE	15,072		15,913		15,788		15,247		15,247	

The University of North Carolina
BUDGETED APPROPRIATIONS PER IN-STATE STUDENT FTE
 2017 - 2019



Source: [The University of North Carolina System Office schedule: "UNC Appropriations per Student FTE \(FY 2007-08 through 2018-19\)".](#)

The University of North Carolina
BUDGETED EXPENDITURES PER TOTAL STUDENT FTE
 2008-09



Notes: Total budgeted expenditures per total student FTE were calculated by dividing total budgeted state expenditures by the total student FTE for each campus. Nonrecurring items are excluded from this schedule. The out-of-state Undergraduate Tuition is \$14,001 at UNC Greensboro. The out-of-state Graduate Tuition at UNC Greensboro is \$14,170.

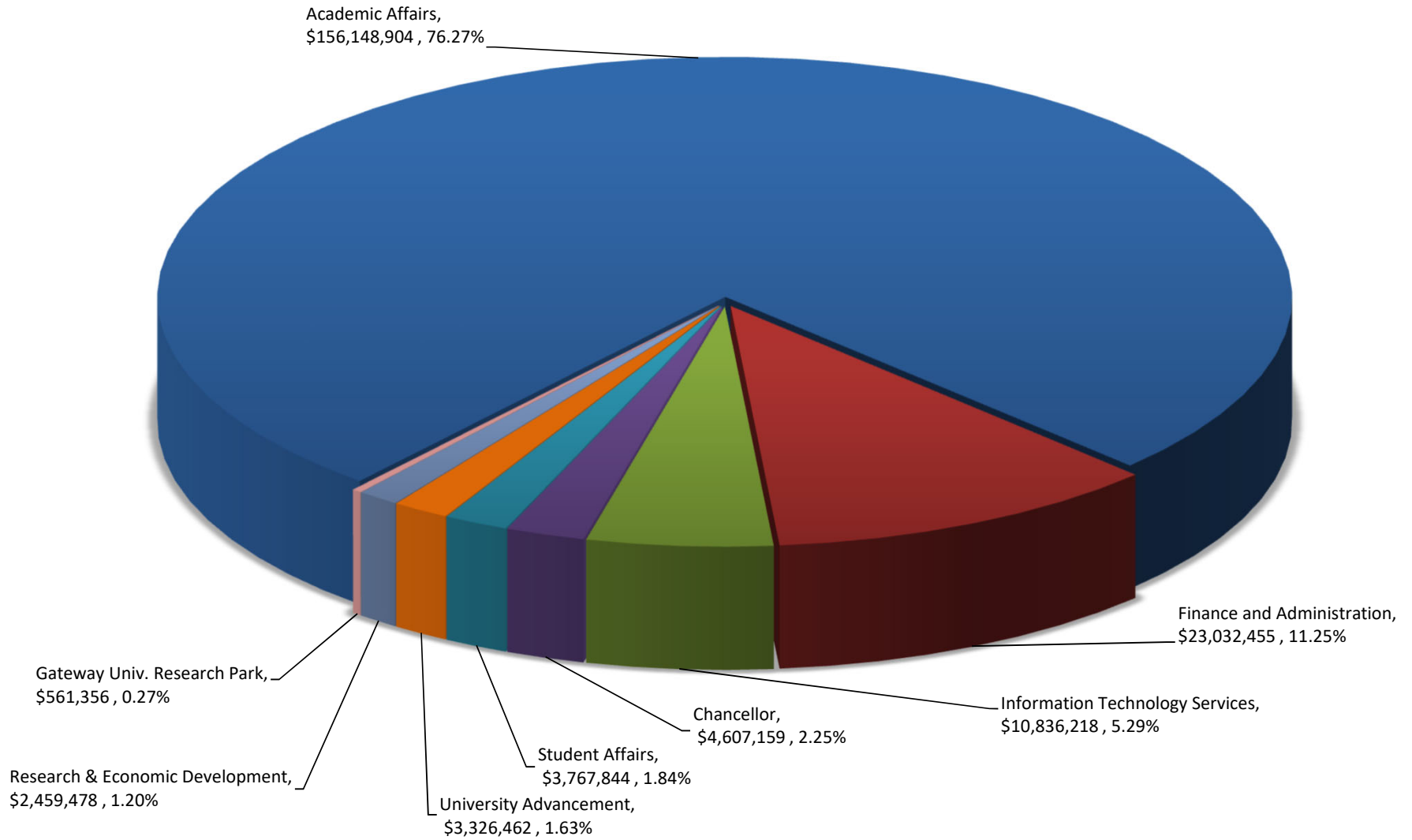
The University of North Carolina at Greensboro
Base Budget, Expansion and Reductions
 2018-19 through 2019-20

	<u>Requirements</u>	<u>Receipts</u>	<u>Appropriations</u>	<u>Positions</u>
2018-19 Beginning Base Budget	\$ 286,404,159	\$ 109,591,257	\$ 176,812,902	2,388.96
Continuation Budget Change				
Enrollment Growth ⁽¹⁾	-	-	-	-
Total Continuation Budget Change	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Other				
Partnership School	128,083	(71,917)	200,000	-
Tuition Differentials	153,000	153,000	-	-
Distance Learning	475,000	475,000	-	-
Employer Health Insurance and Retirement Increase	1,440,925	-	1,440,925	-
Other	111,952	-	111,952	-
Total Other	<u>2,308,960</u>	<u>556,083</u>	<u>1,752,877</u>	<u>-</u>
Flexibility Changes	-	-	-	13.30
Total 2019-20 Budget	<u><u>\$ 288,713,119</u></u>	<u><u>\$ 110,147,340</u></u>	<u><u>\$ 178,565,779</u></u>	<u><u>2,402.26</u></u>

Institutional Budgets:				
Benefits	\$ 57,035,451			
Financial Aid	13,877,278			
Insurance	131,986			
IT Licenses & Maintenance	2,375,185			
Utilities	10,093,244			
Other	460,099			
Total Institutional Budgets:	<u>83,973,243</u>			
Departmental Budgets:	204,739,876			
Total 2019-20 Budget	<u><u>\$ 288,713,119</u></u>			

⁽¹⁾ Enrollment Growth: allocations no longer based on future year projections, but are awarded in arrears based upon actual enrollment figures. This new process began with fiscal year 2020.

The University of North Carolina at Greensboro
STATE OPERATING BUDGET 2019-20
SUMMARY BY DIVISION
(Excluding Benefits and Other Institutional Budgets)



The University of North Carolina at Greensboro
STATE OPERATING BUDGET
SUMMARY BY DIVISION
2019-2020

Division Name	EHRA	SHRA	Faculty	Temp Wages	Oth Personnel	Equipment	OTP less Equip	TOTAL
Academic Affairs	\$19,857,859	\$15,047,896	\$103,688,693	\$824,498	\$2,462	\$4,502,889	\$12,224,607	\$156,148,904
Finance and Administration	2,508,327	16,771,148		37,418	7,360	384,025	3,324,177	23,032,455
Information Technology Services	3,286,715	5,853,808			25,961	678,454	991,280	10,836,218
University Advancement	1,261,346	1,674,229		66,000	5,780	39,500	279,607	3,326,462
Student Affairs	2,490,363	804,198		44,291		21,548	407,444	3,767,844
Research & Engagement	313,238	334,923	978,474	2,688	1,195		828,960	2,459,478
Chancellor	2,387,252	1,130,087		5,000	4,012	5,000	1,075,808	4,607,159
Gateway University Research Park		91,405					469,951	561,356
TOTAL	\$32,105,100	\$41,707,694	\$104,667,167	\$979,895	\$46,770	\$5,631,416	\$19,601,834	\$204,739,876

The University of North Carolina at Greensboro
BUDGETED EXPENDITURES BY PURPOSE
STATE OPERATING CODE 16040

Fiscal Years 2016 - 2020

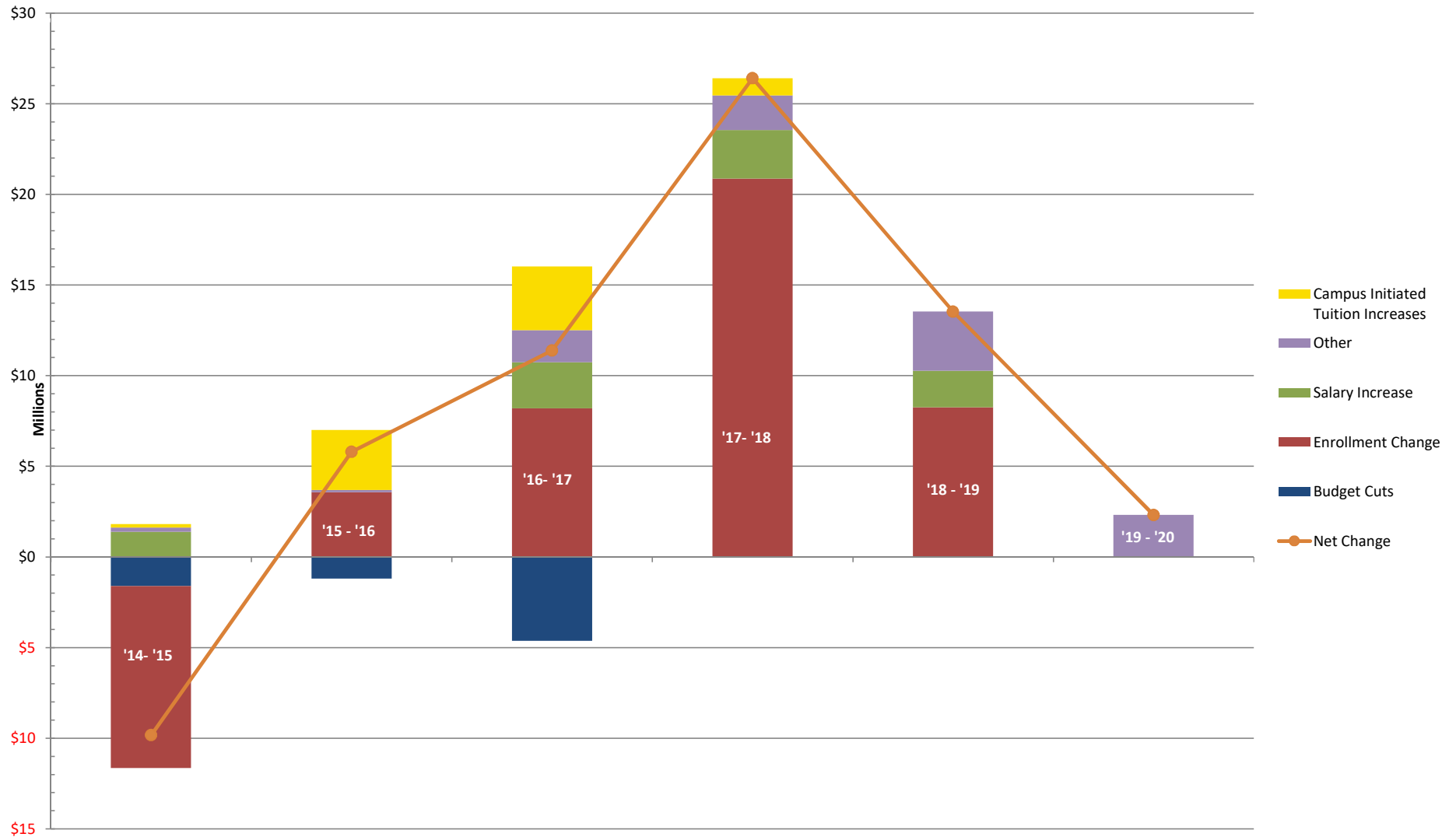
	2015-2016		2016-2017		2017-2018		2018-2019		2019-2020	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
101 Regular Term Instruction	\$ 127,349,422	54.1%	\$ 135,137,182	54.8%	\$ 150,243,949	55.1%	\$ 156,285,793	54.6%	\$ 159,280,059	55.2%
102 Summer Term Instruction	4,208,712	1.8%	2,208,712	0.9%	2,208,712	0.8%	2,208,712	0.8%	2,208,715	0.8%
103 Non-Credit Extension Instruction	660,515	0.3%	660,515	0.3%	660,515	0.2%	660,515	0.2%	660,515	0.2%
112 Partnership School							3,580,164	1.3%	3,770,331	1.3%
151 Libraries	10,657,497	4.5%	10,925,746	4.4%	12,989,598	4.8%	13,710,904	4.8%	13,745,725	4.8%
152 General Academic Support	13,900,804	5.9%	14,390,955	5.8%	15,114,033	5.5%	15,211,616	5.3%	15,290,388	5.3%
160 Student Services	14,120,448	6.0%	15,087,101	6.1%	15,922,719	5.8%	16,082,478	5.6%	16,296,163	5.6%
170 Institutional Support	21,706,909	9.2%	25,533,939	10.4%	31,142,535	11.4%	32,655,636	11.4%	31,784,653	11.0%
180 Physical Plant Operations	28,872,518	12.3%	28,652,561	11.6%	30,663,246	11.2%	32,022,328	11.2%	31,734,794	11.0%
230 Student Financial Aid	13,767,796	5.9%	13,875,548	5.6%	13,932,284	5.1%	13,986,013	4.9%	13,941,776	4.8%
TOTAL	\$ 235,244,621	100.0%	\$ 246,472,259	100.0%	\$ 272,877,591	100.0%	\$ 286,404,159	100.0%	\$ 288,713,119	100.0%

**BUDGETED EXPENDITURES BY MAJOR OBJECT CATEGORIES
STATE OPERATING CODE 16040**

Fiscal Years 2015 - 2019

	Revised Budget at June 30th								Original Budget	
	2015-2016		2016-2017		2017-18		2018-19		2019-20	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
EHRA Academic Salaries	\$ 85,597,641	36.6%	\$ 85,175,839	32.4%	\$ 90,640,903	32.2%	\$ 96,380,167	36.5%	\$ 104,667,167	36.3%
EHRA Regular Salaries	22,446,868	9.6%	24,329,396	9.2%	28,338,071	10.1%	32,175,677	10.6%	\$ 32,105,100	11.1%
SHRA Regular Salaries	37,751,338	16.1%	36,741,663	14.0%	42,453,137	15.1%	44,810,304	14.9%	\$ 41,707,694	14.4%
Employee Benefits	42,648,832	18.2%	43,233,822	16.4%	44,535,299	15.8%	52,992,297	19.4%	\$ 57,035,451	19.8%
Other Personnel	1,097,294	0.5%	2,620,563	1.0%	2,682,674	1.0%	2,678,511	0.4%	\$ 1,026,665	0.4%
Total Personnel Compensation	\$ 189,541,973	81.0%	\$ 192,101,283	73.0%	\$ 208,650,084	74.1%	\$ 234,514,629	81.9%	\$ 236,542,077	81.9%
Supplies	5,875,820	2.5%	5,392,276	2.0%	5,708,736	2.0%	5,503,794	1.9%	5,916,847	2.0%
Utilities	8,607,376	3.7%	8,790,158	3.3%	9,501,413	3.4%	8,607,882	3.3%	10,093,244	3.5%
Purchased Contractual Services	1,690,768	0.7%	7,040,512	2.7%	7,391,838	2.6%	5,877,465	1.7%	5,064,559	1.8%
Purchased Services	8,145,954	3.5%	12,434,433	4.7%	15,211,783	5.4%	12,850,529	3.2%	8,782,451	3.0%
General Travel	823,741	0.4%	1,799,905	0.7%	2,746,588	1.0%	2,246,525	0.3%	894,215	0.3%
Other Operating	746,861	0.3%	1,790,412	0.7%	1,479,208	0.5%	1,543,799	0.8%	1,697,118	0.6%
Academic Services	127,669	0.1%	81,742	0.0%	68,043	0.0%	95,764	0.0%	93,451	0.0%
Library Books and Journals	3,434,912	1.5%	3,453,577	1.3%	4,558,145	1.6%	3,878,674	1.2%	3,887,762	1.3%
Property, Plant & Equipment	454,644	0.2%	9,204,399	3.5%	9,867,192	3.5%	4,920,218	0.5%	1,445,117	0.5%
Aids and Grants	13,658,104	5.8%	15,171,613	5.8%	15,213,923	5.4%	12,123,501	4.8%	13,877,278	4.8%
Transfers and Other	859,930	0.4%	5,903,184	2.2%	1,112,871	0.4%	1,123,467	0.4%	419,000	0.1%
Total Non-Salary	\$ 44,425,779	19.0%	\$ 71,062,211	27.0%	\$ 72,859,740	25.9%	\$ 58,771,618	18.1%	\$ 52,171,042	18.1%
	\$ 233,967,752	100.0%	\$ 263,163,494	100.0%	\$ 281,509,824	100.0%	\$ 293,286,247	100.0%	\$ 288,713,119	100.0%

The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
 Fiscal Years 2015 - 2020



Note: The year '19 - '20 is unprecedented in that for the first time in history, North Carolina failed to pass a two-year budget. Also beginning in FY '20, enrollment growth allocations are no longer based on future year projections, but are to be awarded in arrears based upon actual enrollment figures.

The University of North Carolina at Greensboro
NET CHANGE IN BASE BUDGET
STATE OPERATING CODE 16040
 Fiscal Years 2016 - 2020

	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Enrollment Change	\$ 3,570,912	\$ 8,189,787	\$ 20,860,071	\$ 8,253,335	\$ -
Salary Increases	-	2,539,830	2,684,106	2,011,755	-
Campus Initiated Tuition Increases	3,305,280	3,520,017	948,659	-	-
Budget Cuts	(1,200,000)	(4,579,118)	-	-	-
Other	<u>121,285</u>	<u>1,557,122</u>	<u>1,912,496</u>	<u>3,261,478</u>	<u>2,308,960</u>
	<u><u>\$ 5,797,477</u></u>	<u><u>\$ 11,227,638</u></u>	<u><u>\$ 26,405,332</u></u>	<u><u>\$ 13,526,568</u></u>	<u><u>\$ 2,308,960</u></u>

The University of North Carolina at Greensboro
State Operating Budget

BUDGETED SALARIES and FTE BY DIVISION
2019-2020

Division	EHRA Administrative		SHRA		Faculty	
	Budget	FTE	Budget	FTE	Budget	FTE
Academic Affairs:						
Arts & Sciences	\$ 781,968	11.32	\$ 2,645,927	58.55	\$ 35,377,937	413.23
Business & Economics	1,195,031	14.89	1,056,923	25.25	14,564,692	114.02
Education	869,918	15.23	629,090	14.17	9,241,698	99.30
Partnership School	2,358,344	42.00	-	0.00	-	0.00
College of Visual and Performing Arts	567,408	7.53	1,054,601	23.94	10,370,471	117.13
Nursing	271,414	3.38	835,879	18.00	6,337,140	66.88
Health and Human Sciences	920,441	12.59	1,266,956	29.29	14,688,540	153.11
Graduate Studies	308,139	4.16	723,347	15.00	1,917,828	16.55
Online Learning	1,157,596	16.70	861,674	17.00	3,915,953	28.94
Provost & Other	11,427,600	166.42	5,973,499	130.30	7,274,434	115.87
Total Academic Affairs	\$ 19,857,859	294.22	\$ 15,047,896	331.50	\$ 103,688,693	1125.03
Information Technology and Planning	3,286,715	30.24	5,853,808	74.50		
Total Information Technology & Planning	\$ 3,286,715	30.24	\$ 5,853,808	74.50		
University Advancement	1,261,346	11.87	1,674,229	30.45		
Total University Advancement	\$ 1,261,346	11.87	\$ 1,674,229	30.45		
Student Affairs	2,490,363	40.36	804,198	19.77		
Total Student Affairs	\$ 2,490,363	40.36	\$ 804,198	19.77		
Finance and Administration						
Institutional Support	1,580,820	12.53	5,083,637	90.34		
Physical Plant	927,507	8.00	11,687,511	274.67		
Total Finance and Administration	\$ 2,508,327	20.53	\$ 16,771,148	365.01		
Chancellor						
Institutional Support	1,093,445	7.50	908,666	17.75		
Chancellor	1,293,807	10.00	221,421	4.00		
Total Chancellor	\$ 2,387,252	17.50	\$ 1,130,087	21.75		
Gateway University Research Park			\$ 91,405	2.00		
Research & Economic Development	\$ 313,238	5.00	\$ 334,923	6.58	\$ 978,474	5.95
TOTAL OF ALL DIVISIONS	\$ 32,105,100	419.72	\$ 41,707,694	851.56	\$ 104,667,167	1130.98

The University of North Carolina at Greensboro
SALARY INCREASES
for Fiscal Years 2011 - 2020

Year	Faculty				EHRA Non-Faculty		SHRA			
	Base	Enhance	Total	Bonus	Base	Bonus	Across the Board	Career	Total	Bonus
2010-11 ⁽¹⁾	0.00		0.00				0.00		0.00	
2011-12 ⁽¹⁾	0.00		0.00				0.00		0.00	
2012-13 ⁽²⁾	1.20		1.20		1.20	5 days bonus leave	1.20		1.20	5 days bonus leave
2013-14 ^{(1), (3)}	0.00		0.00			5 days bonus leave	0.00		0.00	5 days bonus leave
2014-15 ⁽⁴⁾	0.27		0.27		0.27	5 days bonus leave	\$1,000/person		\$1,000/person	5 days bonus leave
2015-16 ⁽⁵⁾	0.00		0.00	\$750/person	0.00	\$750/person			\$750/person	\$750/person
2016-17 ⁽⁶⁾	1.50		1.50	Merit Increase + .5 across the board	1.50		1.50		1.50	Merit Increase + .5 Increase
2017-18 ⁽⁷⁾	\$1,000/position		\$1,000/position		\$1,000/position	3 days bonus leave	\$1,000/person		\$1,000/person	3 days bonus leave
2018-19 ⁽⁸⁾	up to 4.99		up to 4.99		2.50 performance-based; up to 4.99 merit-based	5 days bonus leave	2.00 performance-based; 0.5 up to 2.99 merit-based		up to 4.99	5 days bonus leave
2019-20 ⁽¹⁾	0.00		0.00				0.00		0.00	

⁽¹⁾ In 2010-11, 2011-12, 2013-14, and 2019-20 no Legislative salary increase funds were available.

⁽²⁾ In 2012-13, the Legislature granted a 1.2% salary increase across-the-board plus 5 days of bonus leave which must be used by 6/30/2013.

⁽³⁾ In 2013-14, the Legislature granted 5 days of bonus leave which must be used by 6/30/2014.

⁽⁴⁾ In 2014-15, the Legislature granted \$276,634 for EHRA salary increases, which equals 0.27% of total EHRA salaries. Eligibility was determined by the University. The Legislature granted a \$1,000 salary increase to eligible SHRA employees plus 5 additional days of bonus leave without an expiration date.

⁽⁵⁾ In 2015-16, the Legislature granted \$750 bonus for all eligible employees.

⁽⁶⁾ 2016-17, the Legislature granted a 1.5% salary increase for EHRA and SHRA employees, merit increases for EHRA and SHRA employees and a .5% increase across-the-board increase for EHRA and SHRA employees.

⁽⁷⁾ In 2017-18, the Legislature granted \$1,000/FTE for the EHRA Annual Raise Process (ARP). Eligibility was determined by the University with an increase cap of 4.99% of the employees June 30, 2017 salary. The Legislature granted a \$1,000 salary increase to eligible SHRA employees. In addition, 3 extra days of bonus leave were granted to all leave-earning employees without an expiration date, but NOT payable at departure from system.

⁽⁸⁾ In 2018-19, the Legislature granted the following based on employees June 30, 2018 salaries: up to a 4.99% increase for the Faculty Annual Raise Process (ARP). Eligibility was determined by the University. EHRA Non-Faculty were granted a 2.5% performance-based increase and up to a 4.99% merit-based increase. Eligibility was determined by the University. SHRA employees were granted a performance-based 2% salary increase and an additional 0.5% up to 2.99% for merit-based increases based upon eligibility. In addition, 5 extra days of bonus leave were granted to all leave-earning employees without an expiration date, but NOT payable at departure from system.

Note: The increase amount allocated to the universities was insufficient for all permissible increases. The decision was to cover SHRA increases and use the remaining 0.2%, supplemented with an additional 1.8% - 2.3%, to provide increases to the eligible population.

The University of North Carolina at Greensboro
FULL-TIME WORK FORCE BY GENDER
ALL FUND SOURCES
For Years 2016, 2017, 2018 and 2019

Occupational Activity Group	Fall 2016			Fall 2017			Fall 2018			Fall 2019			Percent Female				
	M	F	T	M	F	T	M	F	T	M	F	T	2016	2017	2018	2019	
Faculty and Non-Faculty																	
Instructional Faculty Tenured	232	188	420	224	193	417	222	192	414	221	195	416	44.8%	46.3%	46.4%	46.9%	
Instructional Faculty Untenured, On Track	35	62	97	38	63	101	62	79	141	67	100	167	63.9%	62.4%	56.0%	59.9%	
Other Instructional Faculty, Not On Track	83	174	257	139	243	382	139	253	392	146	240	386	67.7%	63.6%	64.5%	62.2%	
Non-Faculty Status (Post-Docs)*	10	6	16	10	6	16	10	5	15	11	8	19	37.5%	37.5%	33.3%	42.1%	
Faculty and Non-Faculty Total	360	430	790	411	505	916	433	529	962	445	543	988	54.4%	55.1%	55.0%	55.0%	
Staff																	
EHRA Staff	221	360	581	312	494	806	277	453	730	Figures Pending ⁽¹⁾			62.0%	61.3%	62.1%		
SHRA Staff	460	602	1,062	494	651	1,145	497	651	1,148				56.7%	56.9%	56.7%		
Staff Total	681	962	1,643	806	1,145	1,951	774	1,104	1,878	0	0	0	58.6%	58.7%	58.8%		
GRAND TOTALS	1,041	1,392	2,433	1,217	1,650	2,867	1,207	1,633	2,840	445	543	988	57.2%	57.6%	57.5%	55.0%	

Source of Fall 2013, 2016, 2017 and 2018: UCG Full-Time Work Force by SOC Job Title and Gender provided by Institutional Research

(A): For Fall 2013 and 2016, required data for IPEDS reporting shifted from Occupational Activity Group classification to Standard Occupational Classification (SOC).

* Fall 2016 is the first year Post Docs were broken out as a group (prior years they were categorized under "Other")

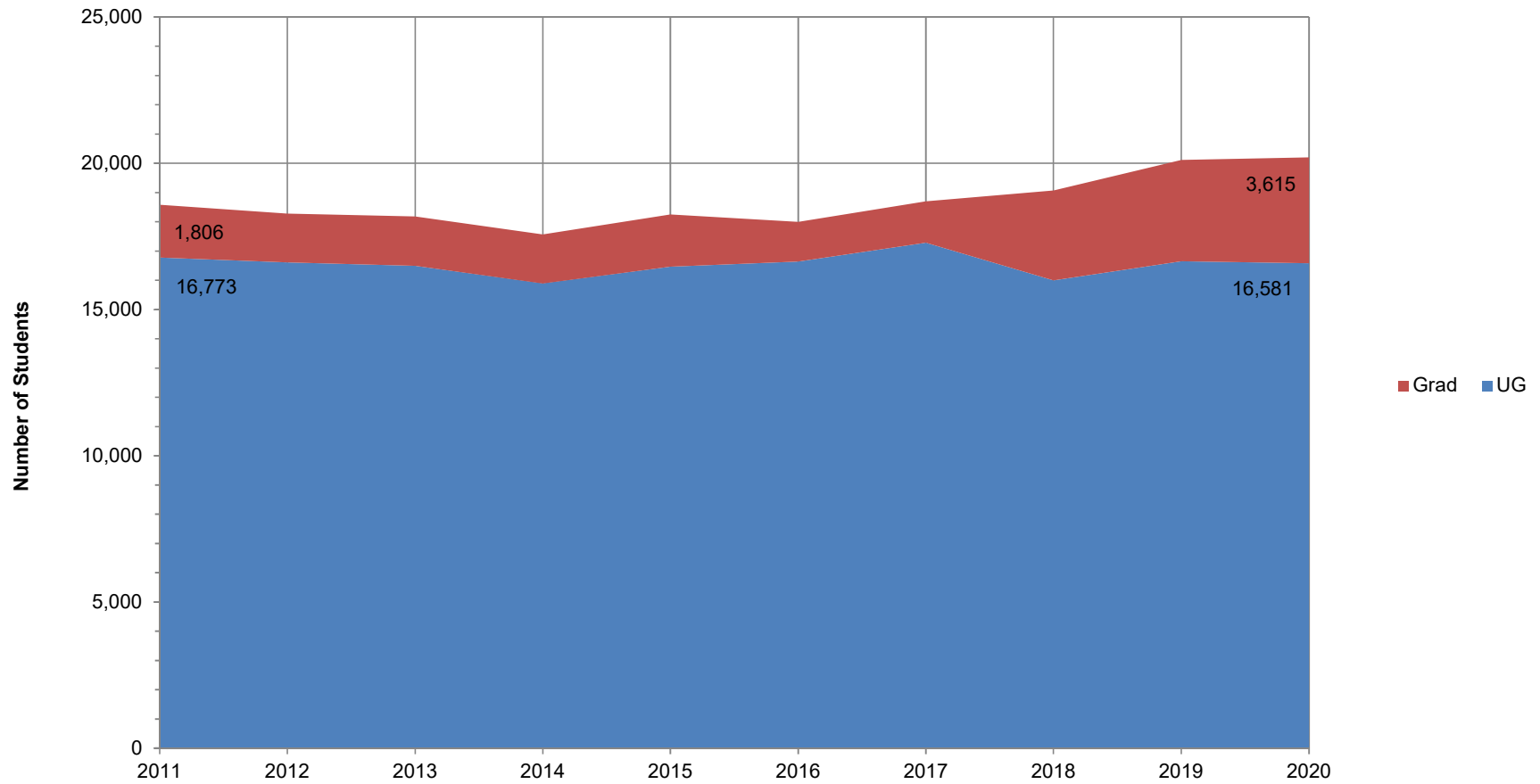
⁽¹⁾ Fall 2019 figures for Staff (EHRA & SHRA) will be available by end of February 2020. Once available, they will be listed on the electronic version of the 2015-19 Fiscal Profile

The University of North Carolina at Greensboro
EXPENDITURE BUDGETS BY SOURCE and DIVISION
 2019-2020

	Academic Affairs	Information Technology & Planning	University Advancement	Student Affairs	Finance & Administration	Chancellor	Gateway University Research Park	Research & Economic Development	Source Total
State Funds	156,148,904	10,836,218	3,326,462	3,767,844	23,032,455	4,607,159	561,356	2,459,478	204,739,876
	76.3%	5.3%	1.6%	1.8%	11.2%	2.3%	0.3%	1.2%	100.0%
Auxiliary Administration					2,303,159				2,303,159
Student Activities Fees	216,369			6,154,447	2,056,348				8,427,164
Overhead	4,363,185						50,000		4,363,185
Unrestricted Gifts and Investment Income	256,500	6,000	777,700		22,000	351,944			1,414,144
Division Totals	\$160,984,958 72.8%	\$10,842,218 4.9%	\$4,104,162 1.9%	\$9,922,291 4.5%	\$27,413,962 12.4%	\$4,959,103 2.2%	\$611,356 0.3%	\$2,459,478 1.1%	\$221,247,528 100.0%

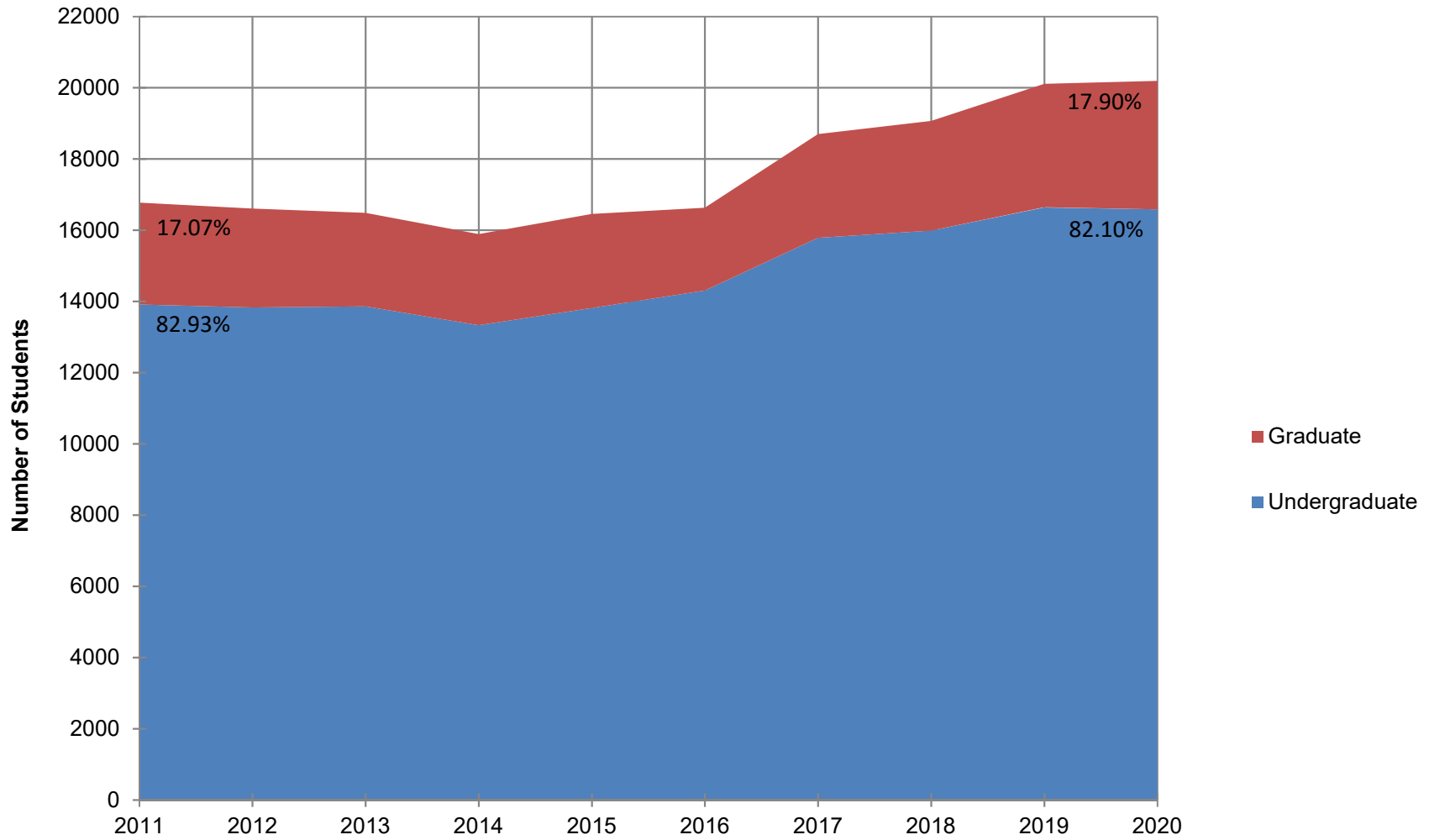
Note: This analysis excludes Athletic Fee, Health Fee, Facility Fee and self supporting operations. Benefits, Utilities, Financial Aid, Rent, Insurance and O&M reserves are considered institutional and are also excluded.

The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - HEADCOUNT & FTE - FALL SEMESTERS
 Years Ended June 30, 2011 - 2020

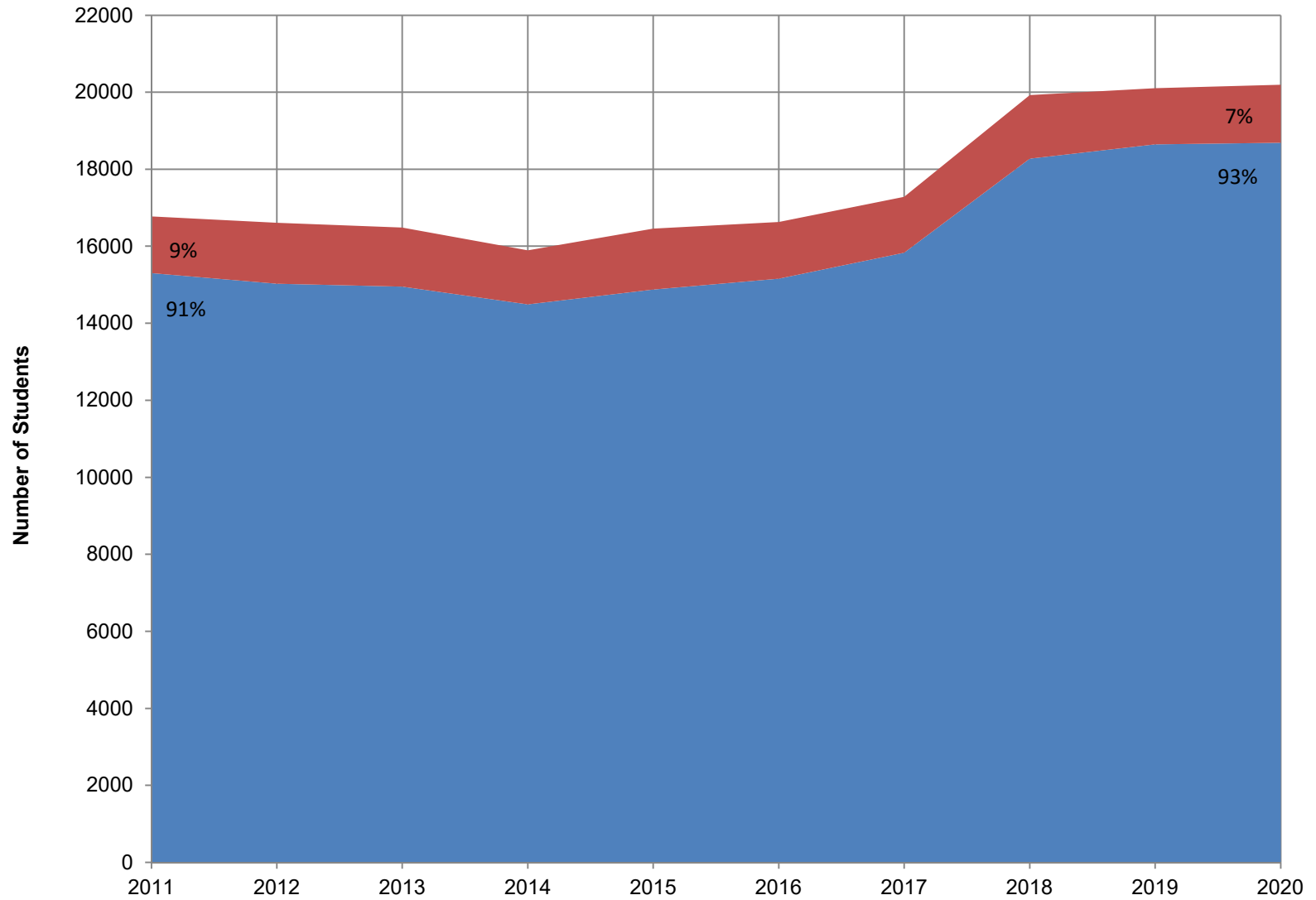


FY	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Headcount	18,579	18,274	18,175	17,559	18,246	17,988	18,697	19,067	20,106	20,196
FTE	16,773	16,608	16,486	15,890	16,456	16,632	17,283	17,620	18,303	18,249

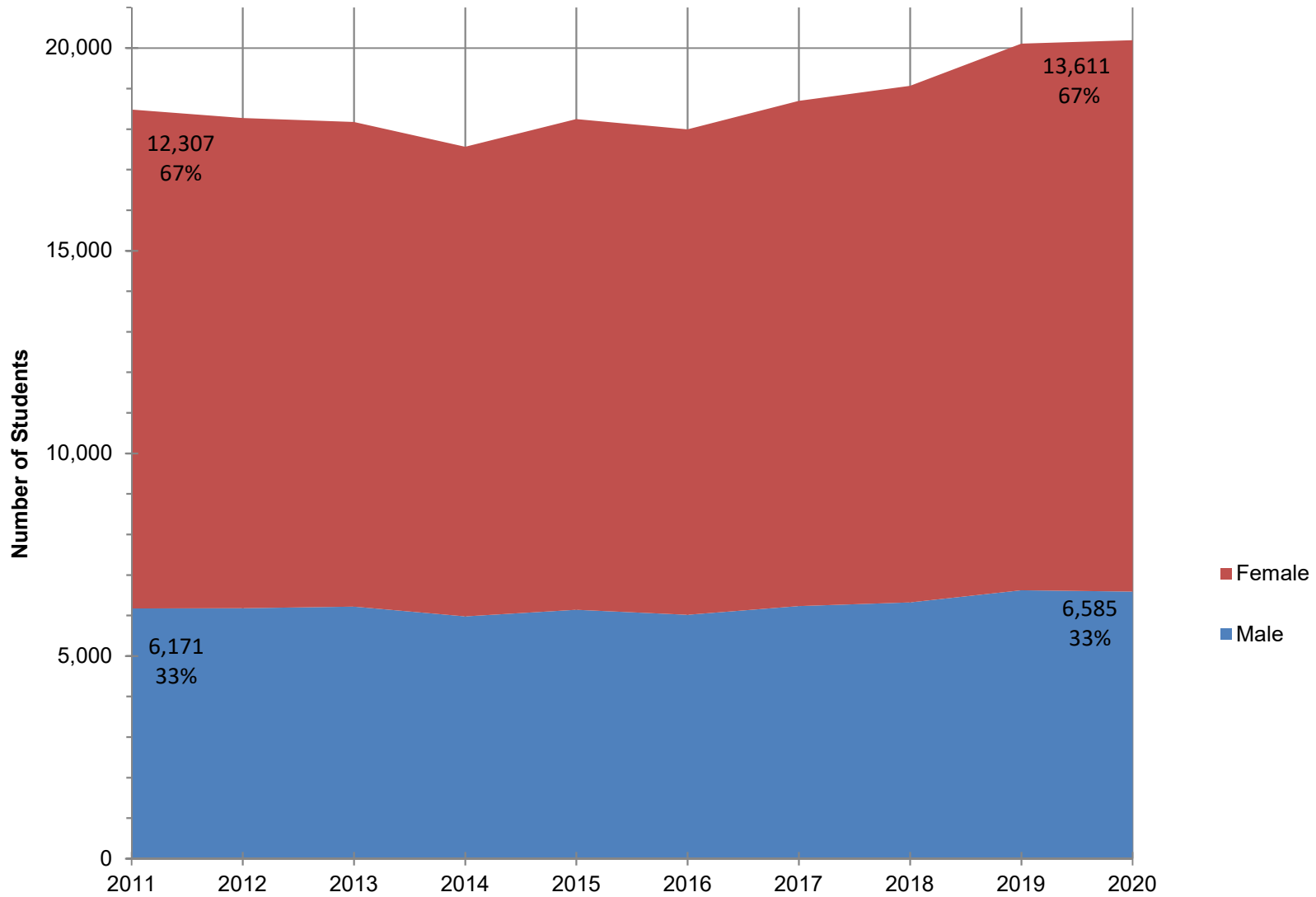
The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - UNDERGRADUATE & GRADUATE FTE - FALL SEMESTERS
Years Ended June 30, 2011 - 2020



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - IN-STATE & OUT-OF-STATE FTE - FALL SEMESTERS
 Years Ended June 30, 2010 - 2019



The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA - HEADCOUNT BY GENDER - FALL SEMESTERS
Years Ended June 30, 2011 - 2020



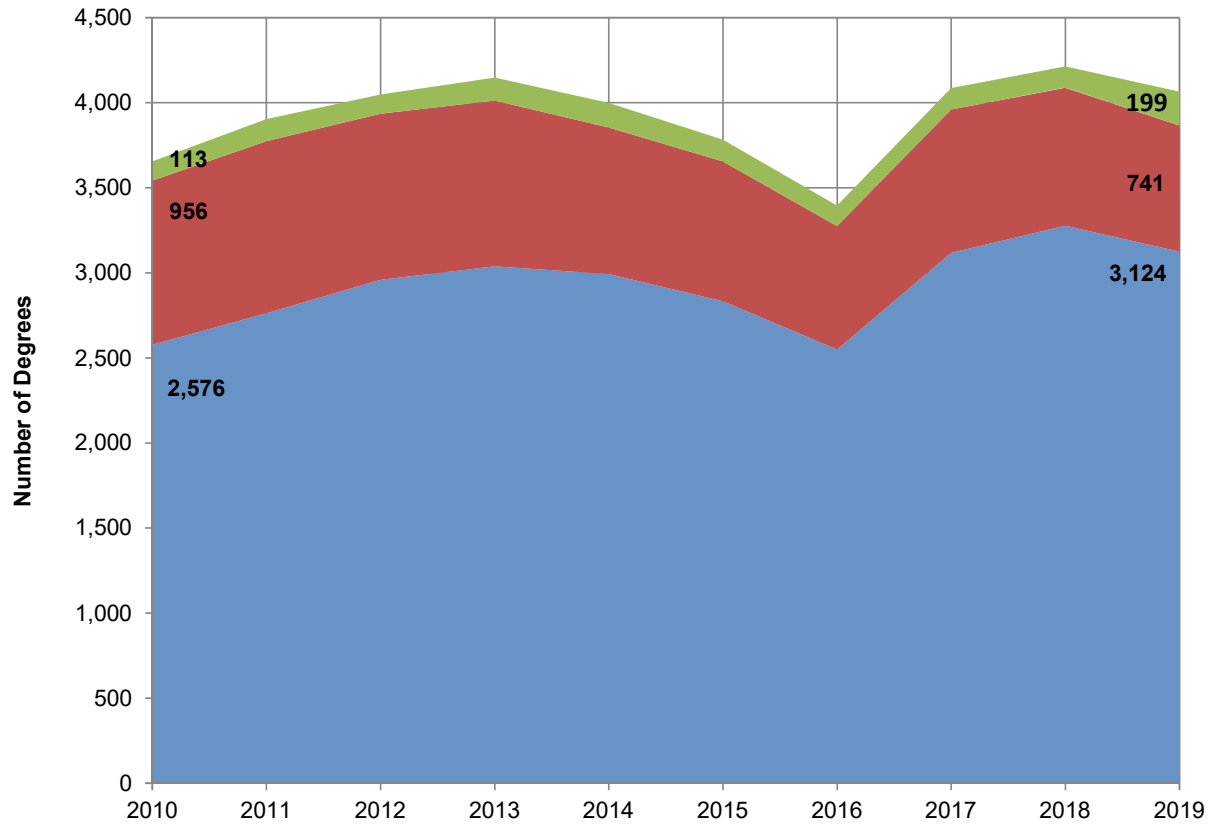
The University of North Carolina at Greensboro
ENROLLMENT STATISTICAL DATA
 2010-11 through 2019-20

	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
SAT Scores										
Verbal	513	514	514	518	522	519	528	560	551	556
Math	517	518	519	523	519	521	521	545	533	543
Total	1,030	1,032	1,033	1,041	1,041	1,040	1,049	1,105	1,084	1,099
FTE Students by Program (Fall Semester)										
College of Arts & Sciences	6,686	6,910	6,924	6,581	6,651	6,793	6,638	6,661	6,646	6,544
School of Business & Economics	2,543	2,758	2,851	2,890	3,082	3,336	3,489	3,677	3,835	4,200
School of Education	1,917	1,785	1,489	1,396	1,306	1,221	1,255	1,385	1,290	1,500
School of Health & Human Science		3,240	3,185	3,012	3,245	3,336	3,466	3,559	3,469	3,653
School of Health & Human Performance ‡	1,678									
School of Human Environmental Sciences ‡	1,428									
School of Music, Theatre, and Dance	967	756	835	877	899	965			4	
School of Nursing	1,161	896	883	883	821	870	928	1,011	986	738
Joint School of Nanoscience and Nanoengineering	14	24	32	33	42	44	44	50	49	56
Undeclared	379	337	287	218	410	67	57	306	558	676
College of Visual and Performing Arts							1,408	1,394	1,468	1,555
Total	16,773	16,707	16,486	15,890	16,456	16,632	17,285	18,043	18,305	18,922
Student Housing										
Capacity	4,251	3,890	4,552	4,861	5,075	5,422	5,349	5,325	5,681	5,666
Occupancy	4,280	3,991	4,566	4,765	5,107	5,404	5,386	5,385	5,524	5,527
Occupancy Rate (Fall) †	100.7%	102.6%	100.3%	98.0%	100.6%	99.7%	100.7%	101.0%	97.2%	97.5%
Students Residing on Campus	25.5%	23.9%	27.7%	30.0%	31.0%	32.5%	31.2%	30.1%	30.2%	29.2%
Faculty										
Faculty (Total FTE Budgeted Regular Term)	1,116	999	1,004	1,005	948	962	994	1,088	1,131	1,131
Full-Time Faculty (OCR Perm. Staff)	838	806	751	777	751	739	773	762	856	860
No. Holding Doctorates/Terminal Degrees	662	596	559	615	609	599	615	636	805	805
Percentage Tenured	51.0%	54.1%	53.7%	54.6%	56.0%	55.0%	53.2%	51.0%	49.3%	49.3%
Budgeted Student/Budgeted Faculty Ratio	13.1:1	14.9:1	15.6:1	15.2:1	16.1:1	15.9:1	14.4:1	16:1	13.2:1	13.5:1

† Capacity can be greater than 100% in some years, due to the temporary use of lounge spaces, RA Rooms, and other places.

‡ The School of Health and Human Performance and the School of Human Environmental Sciences ceased to exist on July 1, 2011, with most of the departments previously housed in these two schools moving into the newly formed School of Health and Human Sciences

The University of North Carolina at Greensboro
DEGREES CONFERRED
 Years Ended June 30, 2010 - 2019



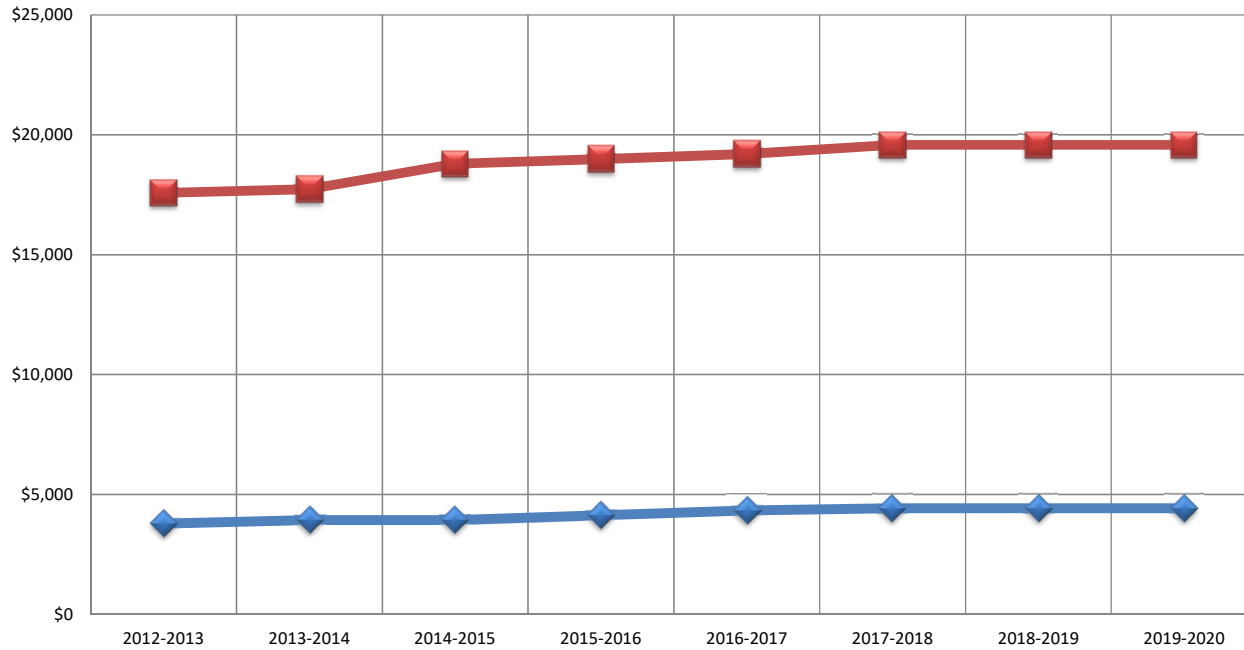
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Doctoral	113	130	113	134	145	129	120	127	125	199
Masters	965	1,012	977	975	862	822	726	843	812	741
Baccalaureate	2,576	2,762	2,958	3,038	2,992	2,832	2,549	3,116	3,277	3,124
Total	3,654	3,904	4,048	4,147	3,999	3,783	3,395	4,086	4,214	4,064

The University of North Carolina at Greensboro
RESIDENTIAL STUDENT FEES AND CHARGES (Per Year)
 Years Ended June 30, 2011 - 2020

	<u>2010-2011</u>	<u>2011-2012</u>	<u>2012-2013</u>	<u>2013-2014</u>	<u>2014-2015</u>	<u>2015-2016</u>	<u>2016-2017</u>	<u>2017-2018</u>	<u>2018-2019</u>	<u>2019-2020</u>
IN-STATE RESIDENTIAL STUDENTS										
Tuition	\$ 3,243	\$ 3,454	\$ 3,779	\$ 3,932	\$ 3,932	\$4,129	\$4,335	\$4,422	\$4,422	\$4,422
Graduate Premium	484	515	587	609	659	744	782	797	797	797
Board	2,860	2,860	3,048	2,998	3,297	3,442	3,476	3,564	3,636	3,713
Room (Double Room)	3,855	3,652	3,652	4,410	6,128	6,281	6,438	6,599	6,771	6,940
Fees:										
Student Activities	368	373	384	402	390	417	507	543	580	607
Athletic	489	541	589	622	659	717	717	739	761	780
Health Service	252	257	265	273	274	284	284	293	302	310
Educational & Technology	301	330	361	386	392	420	420	433	446	461
Student Facilities	272	381	490	507	707	707	707	707	707	707
Administration Computer Fee	-	-	-	-	-	-	-	-	-	
Transportation Fee	47	47	50	53	54	58	58	100	100	103
Registration Fee	12	12	12	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1	1	1	1
	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
Total Undergraduate	<u>\$ 11,700</u>	<u>\$ 11,908</u>	<u>\$ 12,631</u>	<u>\$ 13,596</u>	<u>\$ 15,846</u>	<u>\$ 16,468</u>	<u>\$ 16,955</u>	<u>\$ 17,413</u>	<u>\$ 17,738</u>	<u>\$ 18,056</u>
Total Graduate	<u>\$ 12,184</u>	<u>\$ 12,423</u>	<u>\$ 13,218</u>	<u>\$ 14,205</u>	<u>\$ 16,505</u>	<u>\$ 17,212</u>	<u>\$ 17,737</u>	<u>\$ 18,210</u>	<u>\$ 18,535</u>	<u>\$18,853</u>
OUT-OF-STATE RESIDENTIAL STUDENTS										
Tuition	\$ 15,004	\$ 15,979	\$ 17,577	\$ 17,730	\$ 18,794	\$ 18,991	\$ 19,197	\$ 19,581	\$ 19,581	\$ 19,581
Graduate Premium	203	216	238	260	(702)	(669)	(631)	(644)	(644)	(644)
Board	2,860	2,860	2,912	2,998	3,297	3,442	3,476	3,564	3,636	3,713
Room (Double Room)	3,855	3,652	3,652	4,410	6,128	6,281	6,438	6,599	6,771	6,940
Fees:										
Student Activities	368	373	384	402	390	417	507	543	580	607
Athletic	489	541	589	622	659	717	717	739	761	780
Health Service	252	257	265	273	274	284	284	293	302	310
Educational & Technology	301	330	361	386	392	420	420	433	446	461
Student Facilities	272	381	490	507	707	707	707	707	707	707
Administration Computer Fee	-	-	-	-	-	-	-	-	-	
Transportation Fee	47	47	50	53	54	58	58	100	100	103
Registration Fee	12	12	12	12	12	12	12	12	12	12
UNC System Student Government Fee	1	1	1	1	1	1	1	1	1	1
	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
Total Undergraduate	<u>\$ 23,461</u>	<u>\$ 24,433</u>	<u>\$ 26,293</u>	<u>\$ 27,394</u>	<u>\$ 30,708</u>	<u>\$ 31,330</u>	<u>\$ 31,817</u>	<u>\$ 32,572</u>	<u>\$ 32,897</u>	<u>\$ 33,215</u>
Total Graduate	<u>\$ 23,664</u>	<u>\$ 24,649</u>	<u>\$ 26,531</u>	<u>\$ 27,654</u>	<u>\$ 30,006</u>	<u>\$ 30,661</u>	<u>\$ 31,186</u>	<u>\$ 31,928</u>	<u>\$ 32,253</u>	<u>\$ 32,571</u>

*The University of North Carolina at Greensboro implemented the Fixed Tuition Program as required by North Carolina General Statute § 116-143.9 that required tuition rates at all UNC institutions be fixed for eight consecutive semesters (not including summer sessions) for all North Carolina residents who were first-time undergraduate students seeking a baccalaureate degree. The Guaranteed Tuition Plan became effective with the Fall 2016 cohort of current and newly enrolled UNCG undergraduate NC resident students.

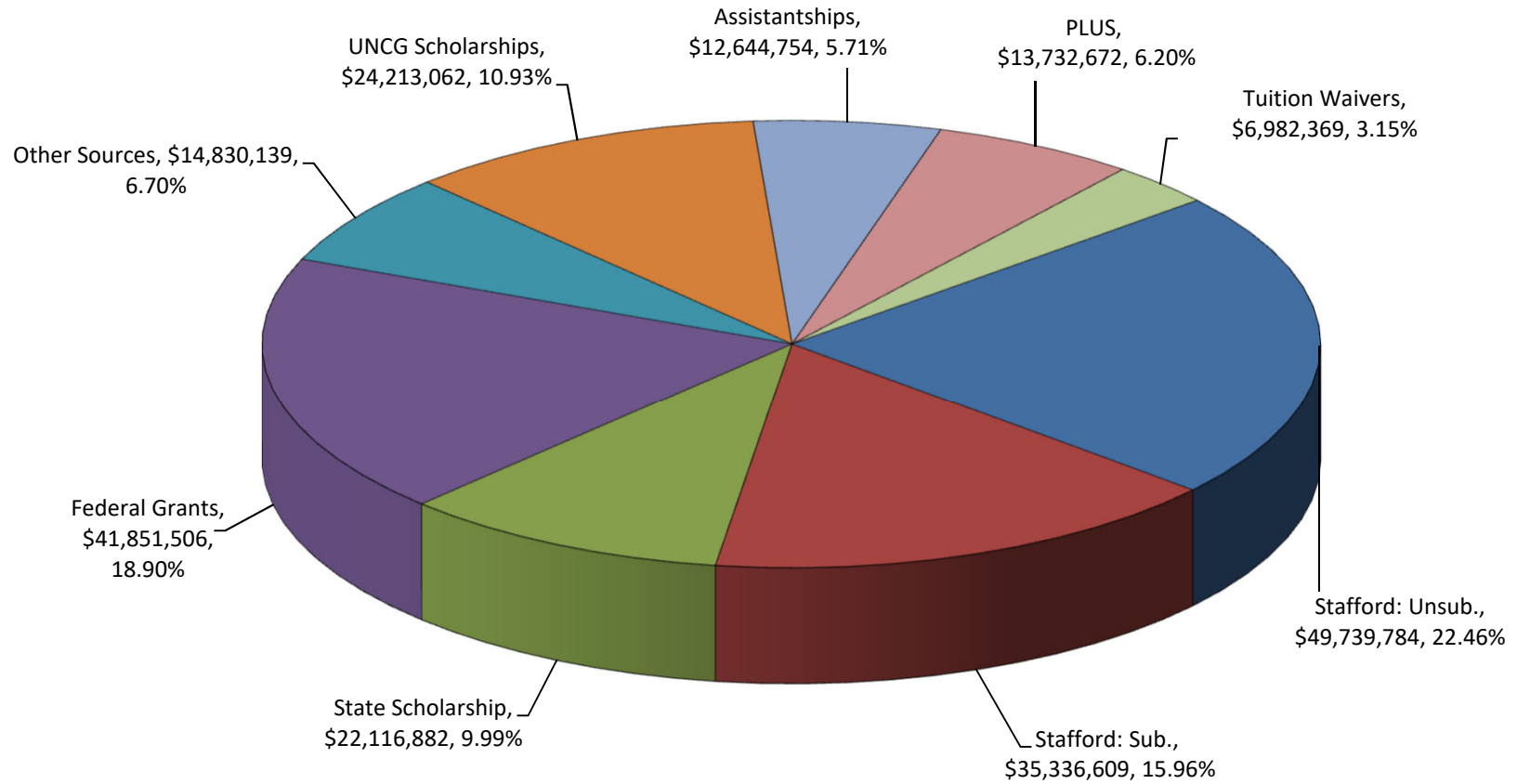
The University of North Carolina at Greensboro
IN-STATE and OUT-OF-STATE UNDERGRADUATE TUITION
 Academic Years 2013 - 2020



	In-State	Out-of-State
2012-2013	\$3,779	\$17,577
2013-2014	\$3,932	\$17,730
2014-2015	\$3,932	\$18,794
2015-2016	\$4,129	\$18,991
2016-2017	\$4,335	\$19,197
2017-2018	\$4,422	\$19,581
2018-2019	\$4,422	\$19,581
2019-2020	\$4,422	\$19,581

*The University of North Carolina at Greensboro implemented the Fixed Tuition Program as required by [North Carolina General Statute § 116-143.9](#) that required tuition rates at all UNC institutions be fixed for eight consecutive semesters (not including summer sessions) for all North Carolina residents who were first-time undergraduate students seeking a baccalaureate degree. The Guaranteed Tuition Plan became effective with the Fall 2016 cohort of current and newly enrolled UNCG undergraduate NC resident students.

The University of North Carolina at Greensboro
FINANCIAL AID
SOURCES OF FUNDING
Year Ended June 30, 2019



Note: Perkins Loan Program was officially eliminated on September 30, 2017. Final loan disbursements were allowed through June 30, 2018.

The University of North Carolina at Greensboro
FINANCIAL AID AWARDS
Year Ended June 30, 2019

Source	Funding	No. Awards
Federal Grants	\$ 41,851,506	9,617
Federal Loans		
Perkins ⁽¹⁾	-	-
PLUS	\$ 13,732,672	1,455
Stafford: Subsidized	\$ 35,336,609	8,933
Stafford: Unsubsidized	\$ 49,739,784	10,263
	<u>\$ 98,809,065</u>	<u>20,651</u>
State Scholarship	\$ 22,116,882	8,152
Tuition Waivers	\$ 6,982,369 Δ	816
Assistantships	\$ 12,644,754 ∞	1,194
Institutional, Gift, Endowment & Other Support	\$ 11,618,543	4,100
UNCG Scholarships	\$ 12,594,519	4,891
Other	\$ 14,830,139	3,310
Total	<u>\$ 221,447,777</u>	<u>52,731</u>

Source: Financial Aid Office Statistical Summary unless otherwise noted

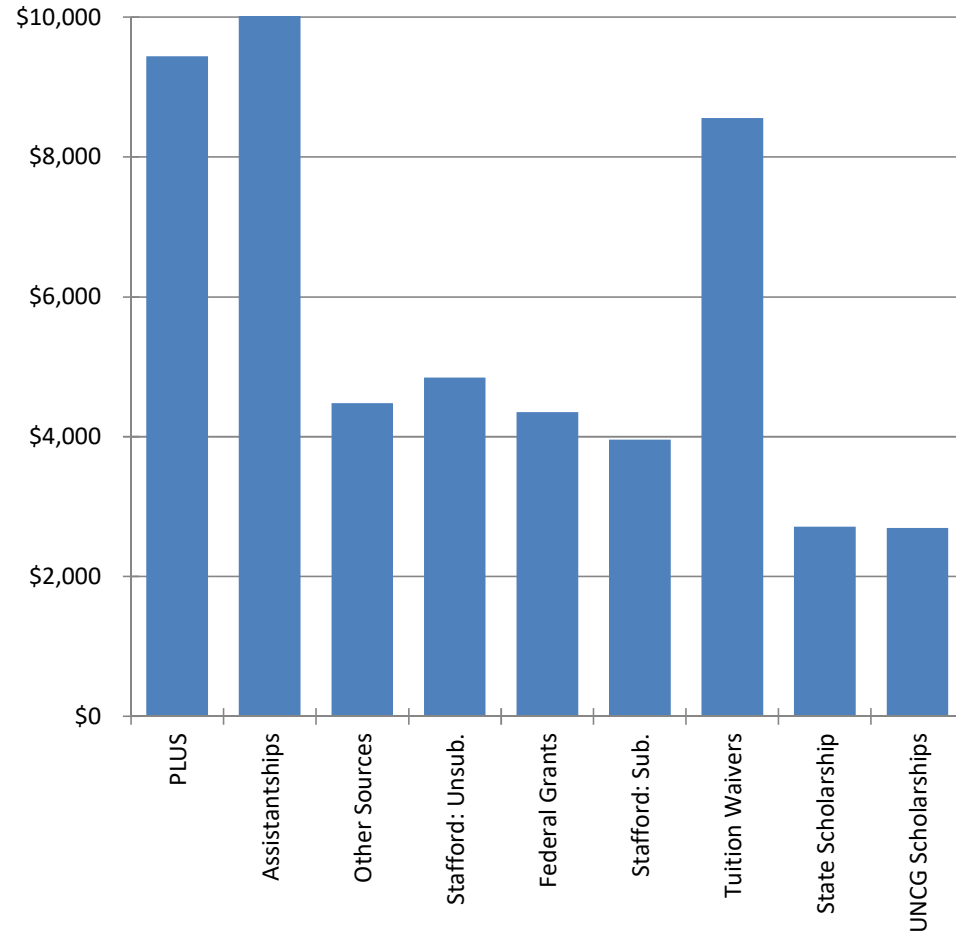
Δ Source: Cashiers & Student Accounts Office

∞ Source: Graduate School (excludes UNC Campus Scholarship & American Indian - see D-4)

Note: Federal Work Study is excluded from this analysis.

(1) Perkins Loan Program was officially eliminated on September 30, 2017. Final loan disbursements were allowed through June 30, 2018.

The University of North Carolina at Greensboro
AVERAGE FINANCIAL AID AWARD
Year Ended June 30, 2019



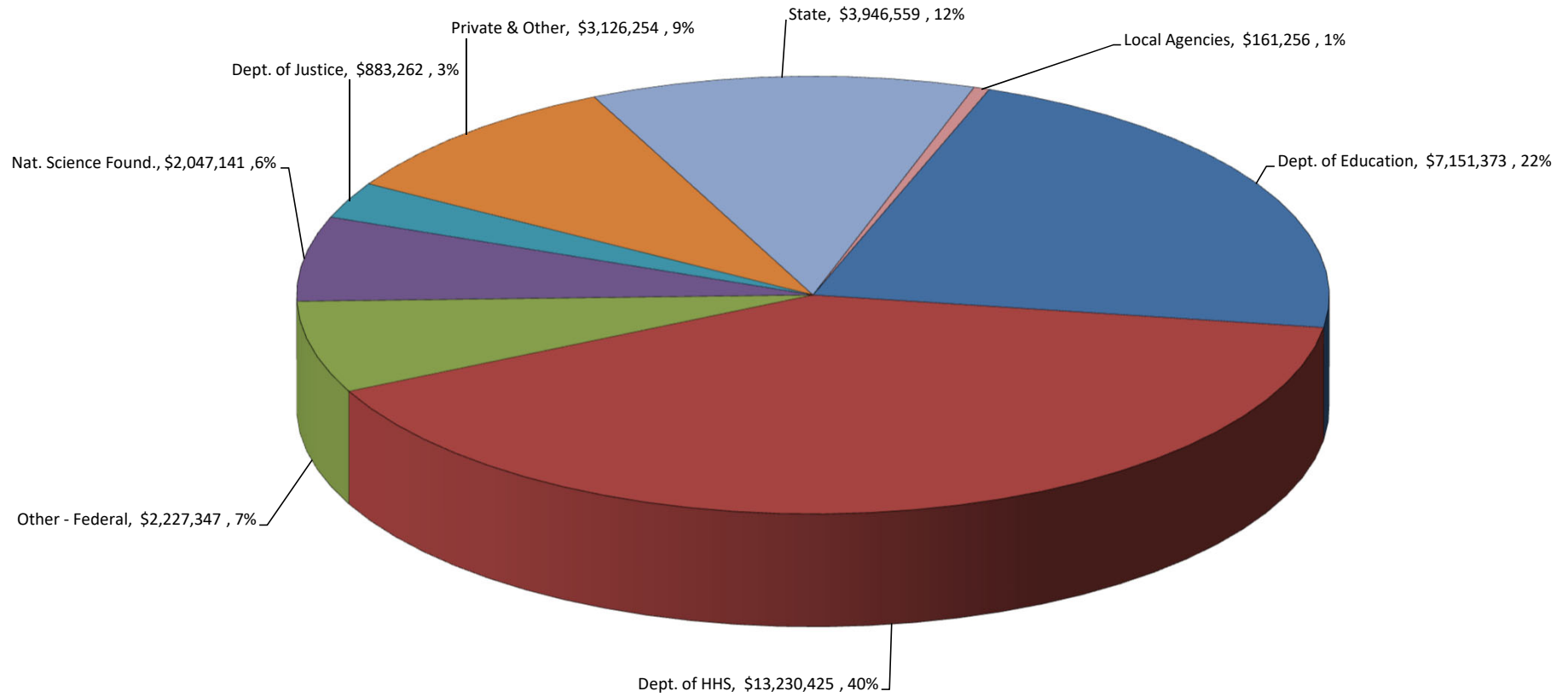
Note: Perkins Loan Program was officially eliminated on September 30, 2017. Final loan disbursements were allowed through June 30, 2018.

The University of North Carolina at Greensboro
STUDENT FINANCIAL AID
GRADUATE ASSISTANTSHIPS
2019-2020

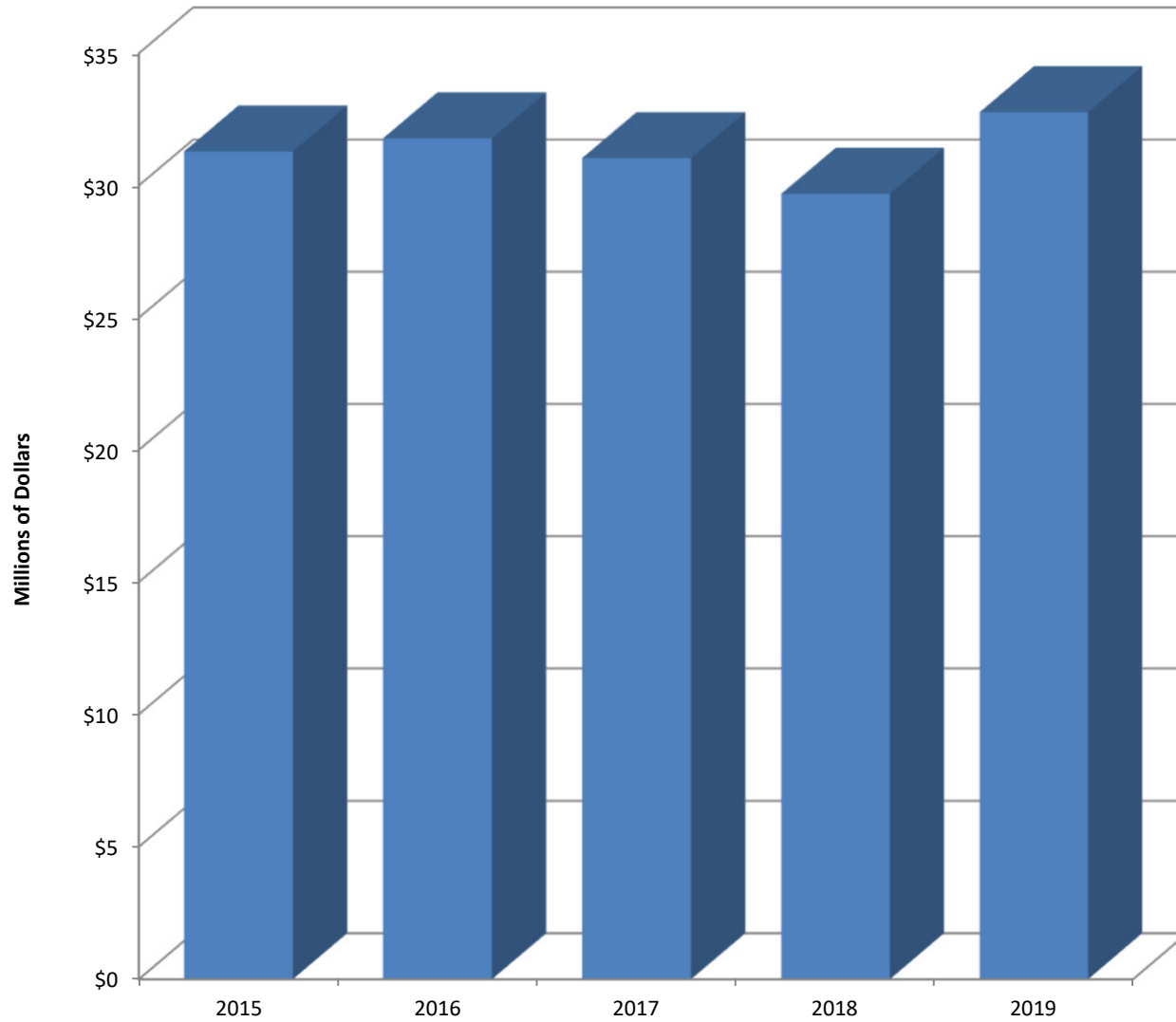
Academic Unit	Number Appointed	Amount		
		State Appropriations	Other	Total
College of Arts & Sciences	310	\$ 4,403,777	\$ 544,322	\$ 4,948,099
School of Business & Economics	86	855,397	31,500	886,897
School of Education	160	1,044,657	758,475	1,803,132
School of Health and Human Sciences	184	1,515,564	424,653	1,940,217
College of Visul and Performing Arts	100	872,446	85,270	957,716
Joint School of Nanoscience and Nanoengineering	40	624,000	92,000	716,000
School of Nursing	29	125,000	139,750	264,750
Other Departments	72	327,625	403,891	731,516
Summer School	208	148,171	222,256	370,427
UNC Campus Scholarship & American Indian (not included in Dept. totals)	5	26,000	-	26,000
Total	1,194	\$ 9,942,637	\$ 2,702,117	\$12,644,754

Source: Graduate School as of 11/12/19

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS EXPENDITURES BY FUNDING SOURCE
Year Ended June 30, 2019

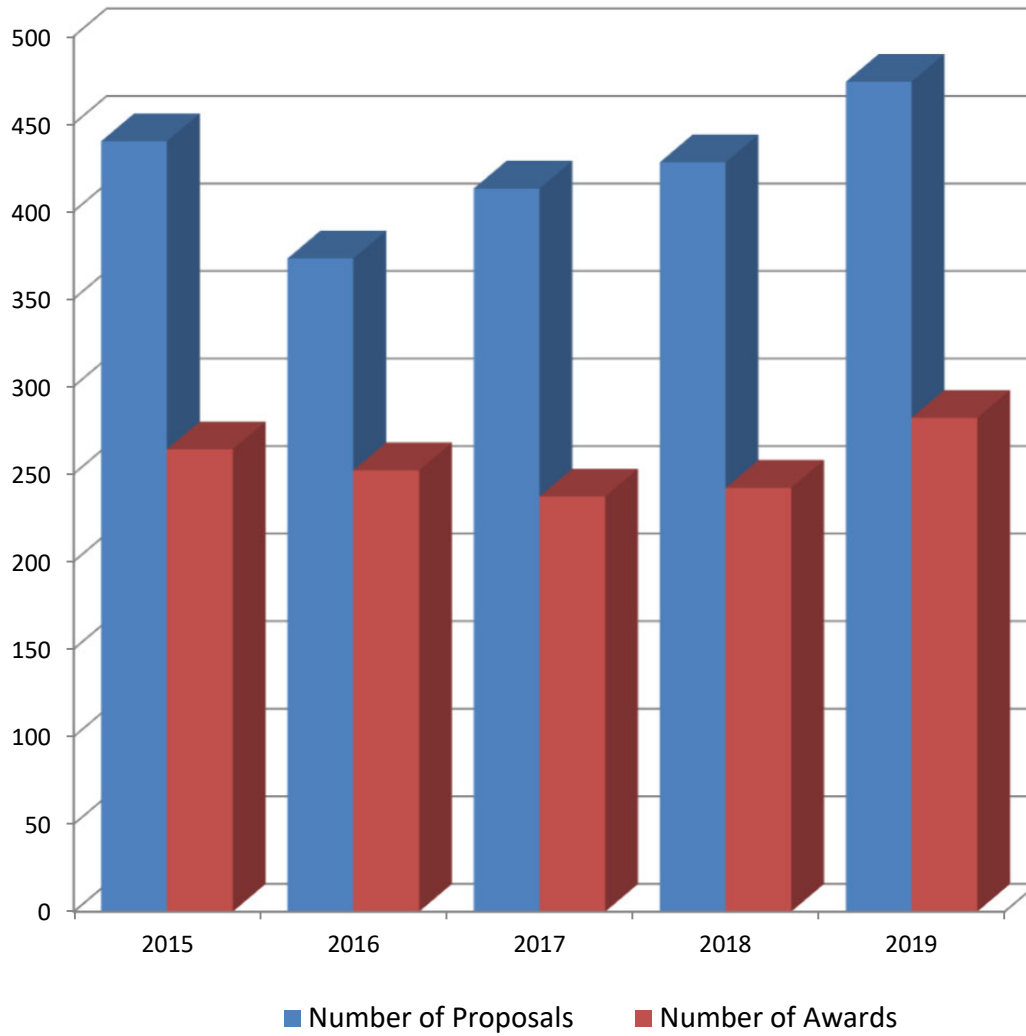


The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAM EXPENDITURES
 Years Ended June 30, 2015 - 2019



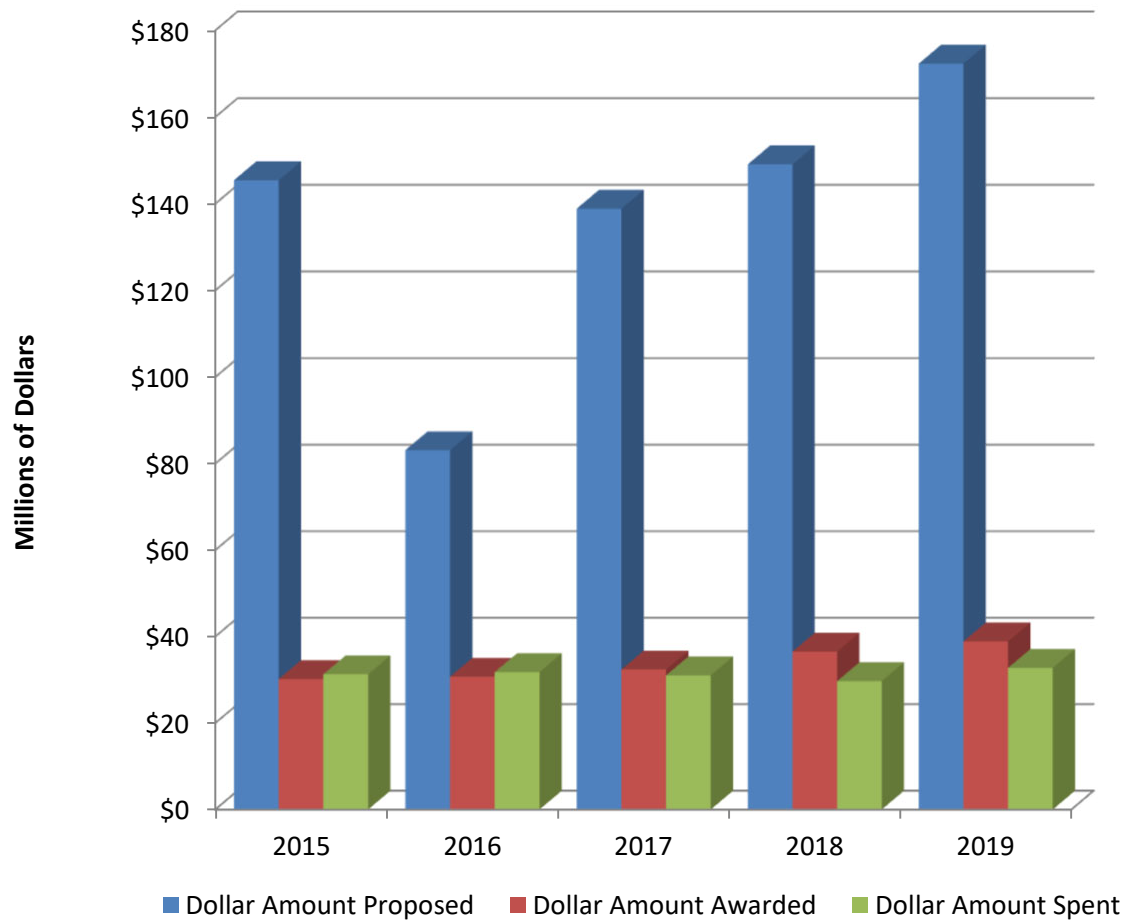
Year	Expenditures
2015	\$ 31,286,238
2016	\$ 31,787,026
2017	\$ 31,037,789
2018	\$ 29,688,075
2019	\$ 32,773,616

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY NUMBER
 Years Ended June 30, 2015 - 2019



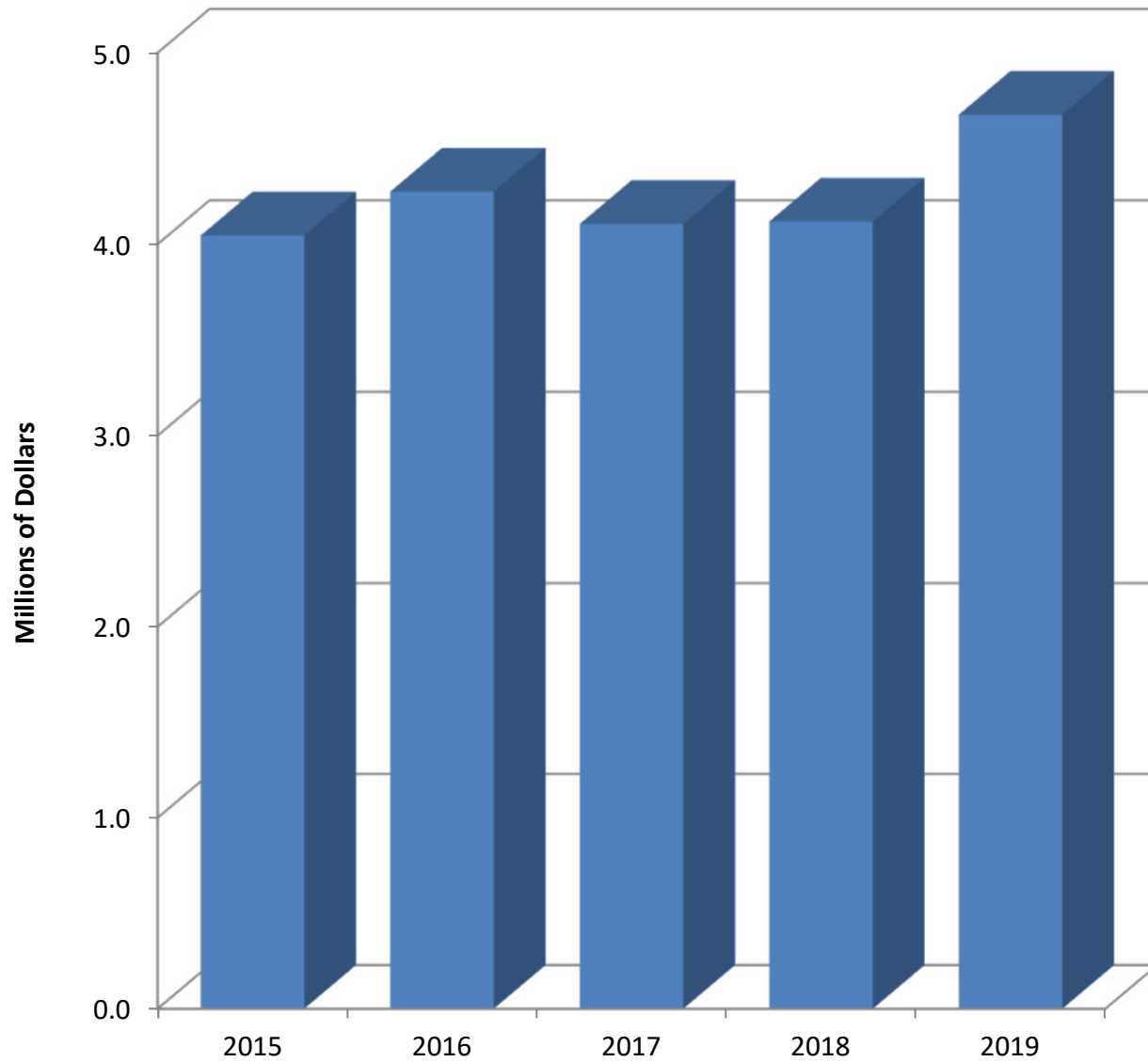
Year	Number of Proposals	Number of Awards	% Funded
2015	440	264	60.0
2016	373	252	67.6
2017	413	237	57.4
2018	428	242	56.5
2019	474	282	59.5

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
RESEARCH AND OTHER SPONSORED PROGRAMS
PROPOSAL AND AWARD ACTIVITY BY DOLLARS
 Years Ended June 30, 2015 - 2019



Year	Amount Proposed	Amount Awarded	Amount Spent
2015	\$145,419,909	\$30,158,252	\$31,286,238
2016	\$83,101,202	\$30,705,538	\$31,787,026
2017	\$138,853,907	\$32,374,191	\$31,037,789
2018	\$149,095,347	\$36,504,975	\$29,688,075
2019	\$172,335,261	\$38,887,886	\$32,773,616

The University of North Carolina at Greensboro
CONTRACTS AND GRANTS
SUMMARY OF OVERHEAD REVENUES
 Years Ended June 30, 2015 - 2019



Year	Dollar Amount	Indirect Cost Rate
2015	4,044,921	45.5%
2016	4,274,109	45.5%
2017	4,105,272	45.5%
2018	4,118,088	45.5%
2019	4,676,587	45.5%

The University of North Carolina at Greensboro
STATEMENT OF CHANGES IN FUND BALANCES - CASH BASIS
OVERHEAD RECEIPTS
Years Ended June 30, 2015 - 2019

	2015	2016	2017	2018	2019
BEGINNING FUND BALANCE	\$ 8,831,501	\$ 8,295,185	\$ 8,505,906	\$ 8,738,419	\$ 8,885,400
REVENUES	4,049,389	4,278,414	4,105,272	4,087,961	4,707,038
TOTAL BEGINNING FUND BALANCE AND ADDITIONS	\$ 12,880,890	\$ 12,573,599	\$ 12,611,178	\$ 12,826,380	\$ 13,592,438
EXPENDITURES AND TRANSFERS:					
Personnel Compensation	2,339,268	2,587,907	2,616,265	2,187,478	1,634,459
Supplies	290,714	251,059	181,701	178,348	242,612
Current Services	1,203,831	1,085,873	972,854	824,346	937,509
Fixed Charges	232,847	130,713	95,131	152,200	131,269
Aids and Grants	22,012	10,666	6,600	13,375	9,240
Utilities	0	1,537	208	1,622	367
Net Transfers	497,033	(62)	0	583,611	74,775
TOTAL EXPENDITURES AND TRANSFERS	\$ 4,585,705	\$ 4,067,693	\$ 3,872,759	\$ 3,940,980	\$ 3,030,231
ENDING FUND BALANCE	\$ 8,295,185	\$ 8,505,906	\$ 8,738,419	\$ 8,885,400	\$ 10,562,207
INDIRECT COST RATE	45.5%	45.5%	45.5%	45.5%	45.5%

NOTE: The current indirect cost rate was negotiated in Fiscal Year 2014, until amended, using the Modified Total Direct Cost method. The indirect cost rate, effective July 1, 2014, is 45.5% of salaries and wages, fringe benefits, materials, supplies, services, travel, and the first \$25,000 of each subgrant/subcontract.

The University of North Carolina at Greensboro
BUILDINGS SUMMARY - HISTORICAL COST, REPLACEMENT VALUE AND SQUARE FOOTAGE
As of December 2018

Type of Building	Cost		Square Footage	
	Historical	Replacement	Gross	ASF
Instruction				
Classrooms - 26 Buildings	\$ 221,640,514	\$ 835,266,374	1,659,823	898,040
Other - 18 Buildings	22,844,452	183,469,601	398,868	242,380
Student Services - 25 Buildings	129,233,726	417,533,614	766,499	426,319
Residence Halls - 30 Buildings	195,636,824	798,504,283	2,164,657	1,321,880
Administration and General Institutional - 33 Buildings	81,047,454	339,082,357	1,421,063	313,256
Total Buildings Owned and in Use	650,402,970	2,573,856,229	6,410,910	3,201,875
Leased Buildings - (11)	N/A	12,923,370	56,993	53,321
Buildings at Gateway University Research Park (3) *	1,378,147	17,169,419	40,985	32,664
Total Buildings in Use	\$ 651,781,117	\$ 2,603,949,018	6,508,888	3,287,860

* Shared with NC A&T

Note: All square footage and usage information for owned buildings is submitted for publication in the 2018 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning. Net square footage is the sum of all areas on all floors which are assigned to, or available for assignment to, an occupant. Specifically, it is the building's gross area less its custodial, circulation, mechanical, and structural areas.

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2018

Instruction	Historical Cost	Replacement	Square Footage	
			Gross	ASF
Classrooms:				
1510 Walker Ave	10,832,634	55,255,102	89,676	47,359
326 Tate St	540,000	3,935,534	13,246	4,162
328 Tate St	296,000	1,602,023	5,392	2,974
812 Lilly Ave	375,000	3,339,232	11,239	8,917
842-A West Gate City Blvd	205,320	290,872	979	870
842-B West Gate City Blvd	205,320	665,487	1,585	1,486
842-C West Gate City Blvd	205,320	470,921	1,452	1,213
Brown	7,019,205	24,170,065	33,164	16,343
Bryan Building	6,085,215	51,520,238	121,130	75,688
Carmichael Building	179,000	3,647,206	8,575	6,129
Carter Child Care (117 Mclver Street)	147,000	841,218	4,390	1,825
Coleman (formerly HHP)	16,945,548	132,805,492	242,833	137,799
Curry	3,291,739	39,492,600	82,133	47,735
Eberhart	4,661,000	64,020,150	129,311	67,124
Ferguson Building	3,647,559	24,278,271	57,081	33,652
Graham	1,535,000	28,668,101	67,403	37,326
Maud Gatewood Studio Arts Building	18,199,288	47,926,519	112,680	66,021
Moore Humanities & Research	14,440,000	38,483,871	90,480	53,659
Moore Nursing	1,140,000	17,593,354	41,361	23,461
Music Building	24,531,728	73,004,245	152,466	70,025
North Drive Child Care Center	116,000	1,550,206	5,001	3,550
Patricia A Sullivan Science Bldg	45,936,300	98,076,953	181,178	88,195
Petty	15,458,685	63,560,560	92,753	41,881
School of Education Bldg	47,470,000	64,984,564	118,615	58,830
Stone	9,770,047	46,263,625	85,463	47,483
Taylor Theatre	1,067,200	14,379,136	33,806	21,314
Total Classrooms	\$ 221,640,514	835,266,374	1,659,823	898,040
Other:				
119 Mclver Street	101,500	816,691	4,262	1,453
127 Mclver Street	102,000	741,955	3,872	1,590
1605 Spring Garden Street	725,000	2,017,613	5,218	3,315
996 Spring Garden Street	131,500	887,663	2,087	1,213
Cone Art Building	\$ 6,616,264	26,796,340	49,501	30,040
Family Research Center (536 Highland Ave)	20,000	736,782	3,845	1,823
Foust	1,345,297	28,521,007	35,417	17,491
Highland Mixed Use West	419,685	620,391	2,855	2,499
Highland Mixed Used East	527,583	493,512	3,589	2,711
Jackson Library	5,851,454	110,410,289	238,399	138,710
Lee Lower Mixed Use	306,135	375,107	2,611	2,298
Lee Upper Mixed Use	353,969	433,720	3,014	2,372
Lexington Retail	2,319,161	2,505,630	11,981	10,809
Lofts on Lee Mixed Use	309,420	500,039	3,684	3,002
McCormick Retail	3,030,617	3,274,291	15,445	14,385
Nursing Annex (320 Mclver Street)	66,000	2,426,082	7,843	4,082
Research Greenhouse - Northridge	266,104	687,538	3,588	3,397
Three College Observatory	352,763	1,224,951	1,657	1,190
Total Other	\$ 22,844,452	183,469,601	398,868	242,380
Total Instruction	\$ 244,484,966	1,018,735,975	2,058,691	1,140,420

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2018

		Historical Cost	Replacement	Square Footage	
				Gross	ASF
Recreation and Student Services:	Baseball Locker Room & Training Facility	2,800,000	3,863,755	10,619	7,659
	Baseball Stadium	536,975	1,493,449	4,828	2,617
	Baseball Pavillion	1,278,225	2,828,871	6,651	1,258
	Baseball Maintenance Building	305,200	539,473	1,744	1,513
	Elliott University Center	1,807,000	83,210,737	194,105	113,701
	Gove Student Health Ctr	532,000	20,294,743	43,739	23,206
	Kaplan Center for Wellness	86,540,000	95,929,114	231,460	144,547
	Moran Commons and Plaza (formerly Dining Hall)	8,065,752	118,708,908	128,320	75,607
	Piney Lake Main House	159,000	171,784	3,158	2,533
	Piney Lake Barn	20,160	21,208	875	2,727
	Piney Lake Bathhouse Office	36,200	38,082	724	437
	Piney Lake Bunk House	15,000	15,780	320	296
	Piney Lake Hilltop Lodge	149,040	156,790	1,855	1,558
	Piney Lake Lakeside Lodge	60,000	63,120	1,212	1,049
	Piney Lake Mens Bath House	15,500	16,306	310	124
	Piney Lake Womens Bath House	15,000	15,780	310	113
	Recreational Field Support Building	294,840	464,460	1,092	399
	Soccer Stadium and Press Box	3,256,621	15,603,275	50,442	12,149
	Sports Turf Care Center	11,830	1,015,262	2,387	2,035
	UNCG Auditorium	\$ 20,379,850	68,356,598	69,260	25,491
	UNCG Spartan Softball Stadium	2,950,153	4,726,119	5,100	1,878
	Softball Field Ticket Office	5,380	36,485	136	79
	Softball Stadium Indoor Batting	175,040	1,796,555	4,224	3,645
	Softball Stadium Press Box	37,127	336,860	792	608
	Softball Stadium Restroom Building	128,960	1,315,894	2,836	1,090
Total Recreation and Student Services		\$ 129,233,726	417,533,614	766,499	426,319
Residence Halls:	Bailey	\$ 911,629	18,796,576	34,328	15,398
	Coit	500,621	18,796,576	34,328	15,501
	Cone	3,371,995	46,656,704	76,431	48,948
	Cotten	536,710	18,796,576	34,327	15,502
	Gray	536,710	18,796,576	34,328	15,493
	Grogan	2,703,301	36,951,831	68,507	43,351
	Guilford	597,979	25,807,871	46,678	25,389
	Haywood Residence Hall	9,423,961	11,547,182	66,068	44,430
	Highland	14,933,436	17,560,407	101,588	70,139
	Hinshaw	911,539	18,796,576	34,328	15,106
	Jamison	875,539	18,796,576	34,328	15,437
	Jefferson Suites	34,000,000	46,544,662	205,419	110,132
	Lee Residence Hall	13,006,658	15,937,065	110,616	75,554
	Lexington Residence Hall	19,233,696	20,780,162	99,363	65,367
	Lofts on Lee	3,820,000	5,271,265	41,785	30,434
	Mary Foust	643,238	25,807,871	46,678	24,914
	McCormick Residence Hall	17,361,349	18,757,270	88,479	59,135
	Mendenhall	539,000	24,615,667	45,021	26,696
	Moore - Strong	5,538,078	42,944,733	71,661	40,753
	Phillips - Hawkins	7,937,074	45,352,951	106,630	50,093
	Ragsdale	539,000	25,271,957	46,685	26,548
	Reynolds	1,570,634	34,802,060	67,665	43,160
	Shaw	888,065	31,399,723	57,345	28,322
	Spencer - North	4,426,759	54,505,178	76,977	30,287
	Spencer - South	4,426,759	28,436,566	32,322	16,857
	Spring Garden Apartments	27,812,366	44,555,158	251,343	192,206
	Tower Village Apartments	6,873,101	40,567,138	95,378	54,304
	Union Residence Hall	10,519,627	12,889,703	89,955	62,545
	Winfield	599,000	28,761,703	45,421	26,991
	Weil	599,000	22,810,733	20,675	32,888
Total Residence Halls		\$ 195,636,824	798,504,283	2,164,657	1,321,880

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2018

	Historical Cost	Replacement	Square Footage	
			Gross	ASF
Administration and General Institutional:				
1100 West Market Street	2,142,321	13,674,789	32,151	16,515
1312 W Gate City Blvd	260,000	345,503	6,048	5,503
500 Forest Street	131,647	1,032,701	2,428	1,315
723 Kenilworth Street	853,861	2,713,608	6,574	3,730
821 South Aycock St	939,146	1,014,657	9,999	6,945
840 Neal Street	1,924,560	2,079,302	25,796	15,290
Alumni House	\$ 755,185	19,898,490	24,782	9,513
Armfield/Preyer Visitor Center	2,741,029	5,093,291	10,977	3,241
Becher-Weaver Building (915 Northridge)	2,271,189	37,288,543	84,445	63,757
Campus Supply Store	255,491	10,621,770	24,973	14,675
Chemical Safety Building	2,008,828	4,181,229	7,724	3,419
Faculty Center	261,480	1,796,129	3,871	2,706
Forney	7,099,449	13,400,064	22,843	11,711
Gray Home (Facilities Design and Construction)	128,061	850,989	4,441	2,844
Jackson Library Chiller	875,000	1,401,743	1,710	0
Kaplan Utilities Building	4,550,000	5,043,650	4,796	0
McNutt	706,260	11,983,340	26,512	16,752
Mossman Building	2,366,000	29,275,844	55,663	33,747
Nicholas Vacc Bell Tower	500,000	879,494	117	0
Parking Deck - Oakland Avenue	11,205,100	49,144,245	349,094	3,421
Parking Deck - McIver Street	7,731,400	27,898,494	254,391	1,271
McIver Chiller Plant	2,486,800	5,910,032	20,290	0
Parking Deck-Walker Avenue	6,892,491	29,400,448	292,447	4,107
Physical Plant Garage	77,159	2,913,898	9,420	8,336
Physical Plant Wash	146,273	299,051	1,176	1,008
Power Substation	3,886,450	6,226,056	12,482	0
Sink Building	451,500	9,189,257	21,606	14,317
Steam Plant	4,671,644	13,709,705	19,698	1,454
Stone Building Chiller	84,930	459,357	1,475	0
UNCG Police Building	10,030,000	11,796,614	28,307	16,445
UNCG Surplus Warehouse	689,200	17,307,106	40,691	38,340
University Graphics & Printing (525 Tate Street)	275,000	2,252,958	5,300	4,504
15 Clubview Court	1,650,000	1,735,800	8,836	8,390
Total Administration and General	\$ 81,047,454	339,082,357	1,421,063	313,256
Total Buildings Owned and in Use	\$ 650,402,970	2,573,856,229	6,410,910	3,201,875

The University of North Carolina at Greensboro
BUILDING USAGE - HISTORICAL COST AND SQUARE FOOTAGE
As of December, 2018

		<u>Historical Cost</u>	<u>Replacement</u>	<u>Square Footage</u>	
				<u>Gross</u>	<u>ASF</u>
Leased Buildings	2634 Durham-Chapel Hill Rd, Durham	N/A	138,290	1,280	1,143
	NC Research Campus	N/A	5,842,964	6,847	5,167
	3954-E Hahns Lane	N/A	268,886	905	797
	3954-F Hahns Lane	N/A	379,113	1,276	797
	401 Taylor Ave	N/A	665,488	4,893	3,785
	901 Spring Garden St	N/A	947,785	3,190	2,820
	AmeriCorp Lease	N/A	159,990	1,116	910
	Art Gallery	N/A	951,944	3,204	2,378
	UNCG Engagement Office	N/A	26,160	182	163
	Union Square	N/A	9,524,004	32,211	32,210
	903 W. Gate City	N/A	601,744	10,016	9,461
Total Leased Buildings		<u>N/A</u>	<u>12,923,370</u>	<u>56,993</u>	<u>53,321</u>
Total Buildings Owned and Leased and In Use		<u>\$ 650,402,970</u>	<u>\$ 2,586,779,599</u>	<u>6,467,903</u>	<u>3,255,196</u>
Buildings at Gateway University Research Park *					
	Dixon Building	685,805	1,505,276	16,803	10,709
	Joint School of Nano Sci and Nano Eng		14,065,522	23,511	21,373
	Merricka Hall (Admin Bldg)	<u>\$ 692,342</u>	<u>1,598,621</u>	<u>671</u>	<u>582</u>
Total Bldgs In Use at Gateway University Research Park		<u>\$ 1,378,147</u>	<u>17,169,419</u>	<u>40,985</u>	<u>32,664</u>
Total Buildings In Use		<u>\$ 651,781,117</u>	<u>2,603,949,018</u>	<u>6,508,888</u>	<u>3,287,860</u>

Note: All square footage and usage information for owned buildings is published in the 2018 Building Characteristic Report for the N.C. Commission of Higher Education Facilities provided by Administration and Planning.

* Shared with NC A&T

The University of North Carolina at Greensboro
FACILITIES UTILIZATION
 October 30, 2008 - 2018

Assignable Square Feet of Academic Facilities Per FTE Student

Academic Assign Sq. Ft.	2018 FTE Enrollment	Square Feet of Academic Facilities Per Student										
		2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
1,436,353	18,234	81	77	80	82	86	90	87	85	83	83	79

Assignable Square Feet Per Student Station

	No. of Rooms	No. of Student Stations	Average Stud. Sta. Per Room	Total Assign. Sq. Ft.	Square Feet of Academic Facilities Per Student Station										
					2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Classrooms:	147	8,644	59	147,187	17	17	17	17	17	17	17	17	17	17	17
Class Laboratories:	89	3,600	40	135,432	47	47	48	48	46	48	47	48	48	48	38

Gross Square Feet by Period of Construction

Total Gross SF on Campus	Period of Construction									
	Pre-1900	1900-1929	1930-1949	1950-1959	1960-1969	1970-1979	1980-1989	1990-1999	2000-2009	2010-2018
6,632,575	35,417	861,354	261,762	546,239	563,021	749,275	373,366	959,609	1,030,093	1,252,439

Source: State of North Carolina Higher Education Facilities Inventory and Utilization Study 2018.

Note: The buildings on the North Campus are part of the Gateway University Research Park with shared use with NC A&T, and are not UNCG buildings.

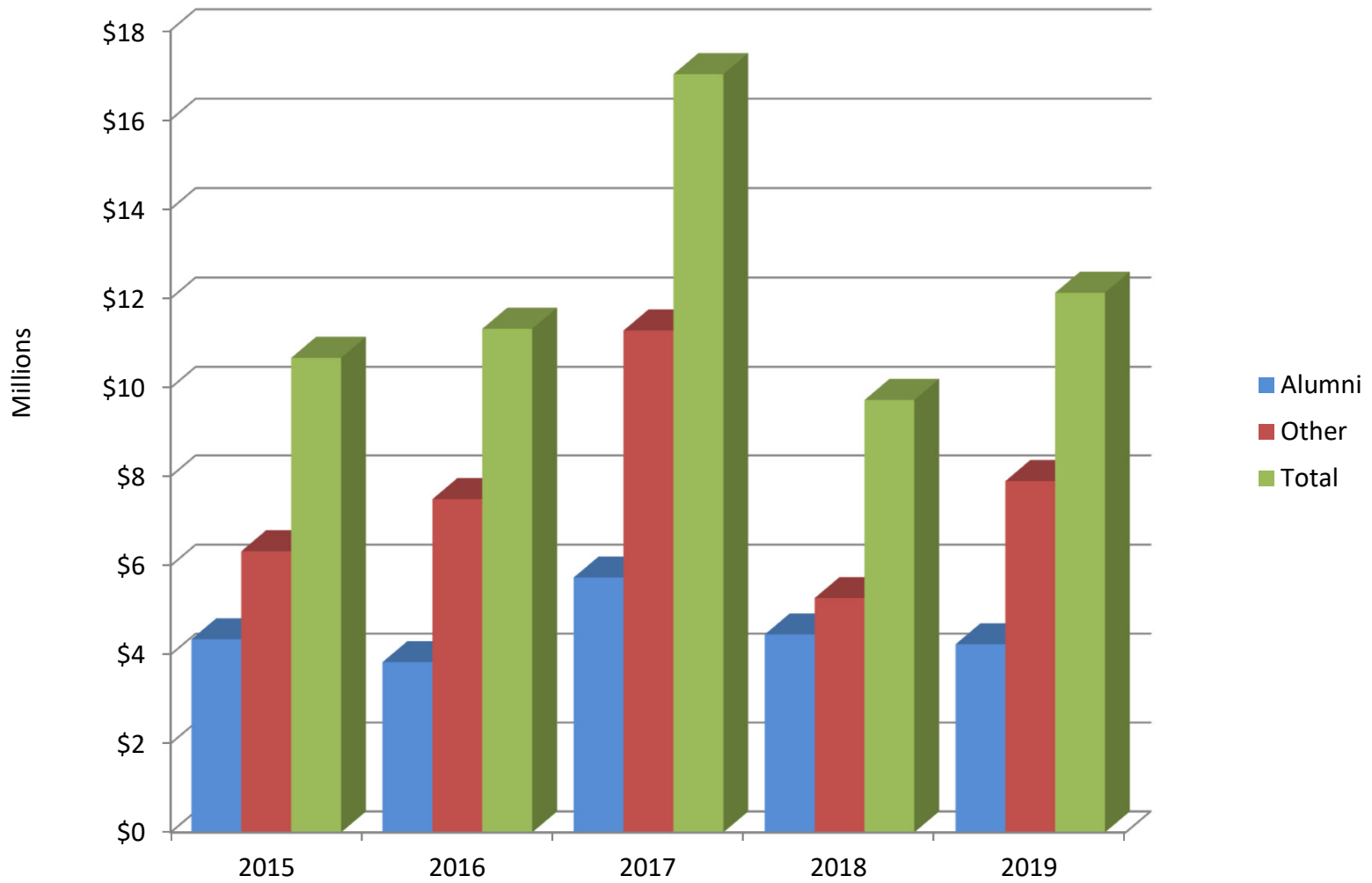
The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED STATEMENT OF GIFTS
Years Ended June 30, 2015 - 2019

	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
<u>SOURCES OF SUPPORT</u>					
Alumni	\$ 4,347,279	\$ 3,832,373	\$ 5,735,808	\$ 4,454,817	\$ 4,234,695
Parents	62,441	58,583	133,326	182,951	115,782
Other Individuals	1,745,323	1,318,611	1,493,429	810,169	786,262
Corporate	1,261,734	1,108,139	1,066,963	897,480	1,505,494
Private Foundations	2,282,365	4,060,359	6,811,393	2,351,341	2,994,534
Other Organizations	<u>974,541</u>	<u>946,107</u>	<u>1,779,801</u>	<u>1,032,875</u>	<u>2,494,223</u>
TOTAL SOURCES OF SUPPORT	<u>\$ 10,673,683</u>	<u>\$ 11,324,172</u>	<u>\$ 17,020,720</u>	<u>\$ 9,729,633</u>	<u>\$ 12,130,990</u>
<u>PURPOSES OF SUPPORT</u>					
Current - Unrestricted Funds	\$ 367,286	\$ 390,663	\$ 366,742	\$ 268,516	\$ 628,328
Current - Restricted Funds	3,115,813	2,986,279	2,849,481	3,287,298	3,416,045
Loan Funds	235	340	430	2,200	2,200
Endowment Funds	4,501,904	6,050,355	11,040,834	4,154,051	3,183,742
Annuity and Life Income Funds	* 0	* 0	* 0	* 25,100	* 101,574
Plant Funds	210,020	8,029	69,458	0	519
Grants	<u>2,478,425</u>	<u>1,888,506</u>	<u>2,693,775</u>	<u>1,992,468</u>	<u>4,798,582</u>
TOTAL PURPOSES OF SUPPORT	<u>\$ 10,673,683</u>	<u>\$ 11,324,172</u>	<u>\$ 17,020,720</u>	<u>\$ 9,729,633</u>	<u>\$ 12,130,990</u>

Note: As of May 2019, Human Environmental Sciences Foundation was consolidated into Excellence Foundation.

* Prior to fiscal year 2014, Annuity and Life Income Funds were recorded at face value. Beginning in 2014, University Advancement began following CASE recommendations to record at the net present value of these gifts. For 2015, 2016, 2017, 2018, and 2019, the face value of these gifts was \$202,510, \$45,760, (\$10,332), \$0, and \$11,978 respectively.

The University of North Carolina at Greensboro
UNCG AND AFFILIATED ORGANIZATIONS
CONSOLIDATED GIFTS - SOURCES OF SUPPORT
Years Ended June 30, 2015 - 2019

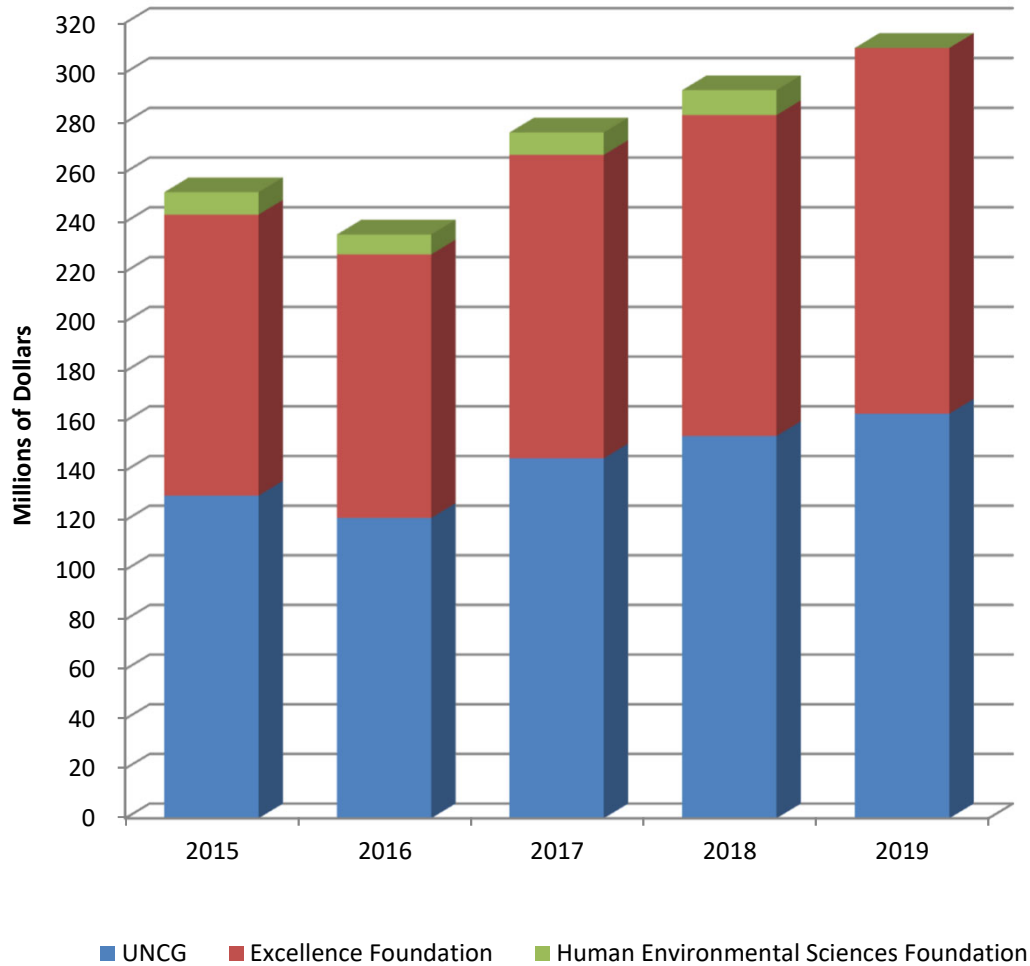


The University of North Carolina at Greensboro
GIFTS TO UNCG
FROM AFFILIATED ORGANIZATIONS
Years Ended June 30, 2015 - 2019

	2015	2016	2017	2018	2019
THE UNCG EXCELLENCE FOUNDATION:					
Instructional Support	\$ 912,806	\$ 979,626	\$ 906,790	\$ 1,045,349	\$ 1,067,985
Scholarships and Fellowships	2,539,384	2,753,523	2,546,818	2,768,094	2,903,092
Other	419,542	564,869	823,985	1,165,926	1,015,994
TOTAL EXCELLENCE FOUNDATION	\$ 3,871,732	\$ 4,298,018	\$ 4,277,593	\$ 4,979,369	\$ 4,987,071
 UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.					
Instructional Support	\$ 55,099	\$ 44,730	\$ 43,130	\$ 50,493	\$ 55,693
Scholarships and Fellowships	171,121	186,292	179,992	178,304	172,636
Other	114,857	142,371	172,699	162,478	183,781
TOTAL UNCG HUMAN ENVIRONMENTAL SCIENCES FOUNDATION, INC.	341,077	373,393	395,821	391,275	412,110
 TOTAL GIFTS FROM AFFILIATED ORGANIZATIONS	 \$ 4,212,809	 \$ 4,671,411	 \$ 4,673,414	 \$ 5,370,644	 \$ 5,399,181

Note: As of May 2019, Human Environmental Sciences Foundation was consolidated into Excellence Foundation.

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
TOTAL ENDOWMENT ASSETS - MARKET VALUE
 June 30, 2015 - 2019



	UNCG	Excellence Foundation	Human Environmental Sciences Foundation ⁽¹⁾	Total
2015	129,515,319	112,604,322	8,878,707	250,998,348
2016	122,341,464	106,420,971	8,196,203	236,958,638
2017	144,778,601	121,451,046	9,180,980	275,410,627
2018	154,003,519	129,128,889	9,624,689	292,757,097
2019	163,443,117	146,958,043	0	310,401,160

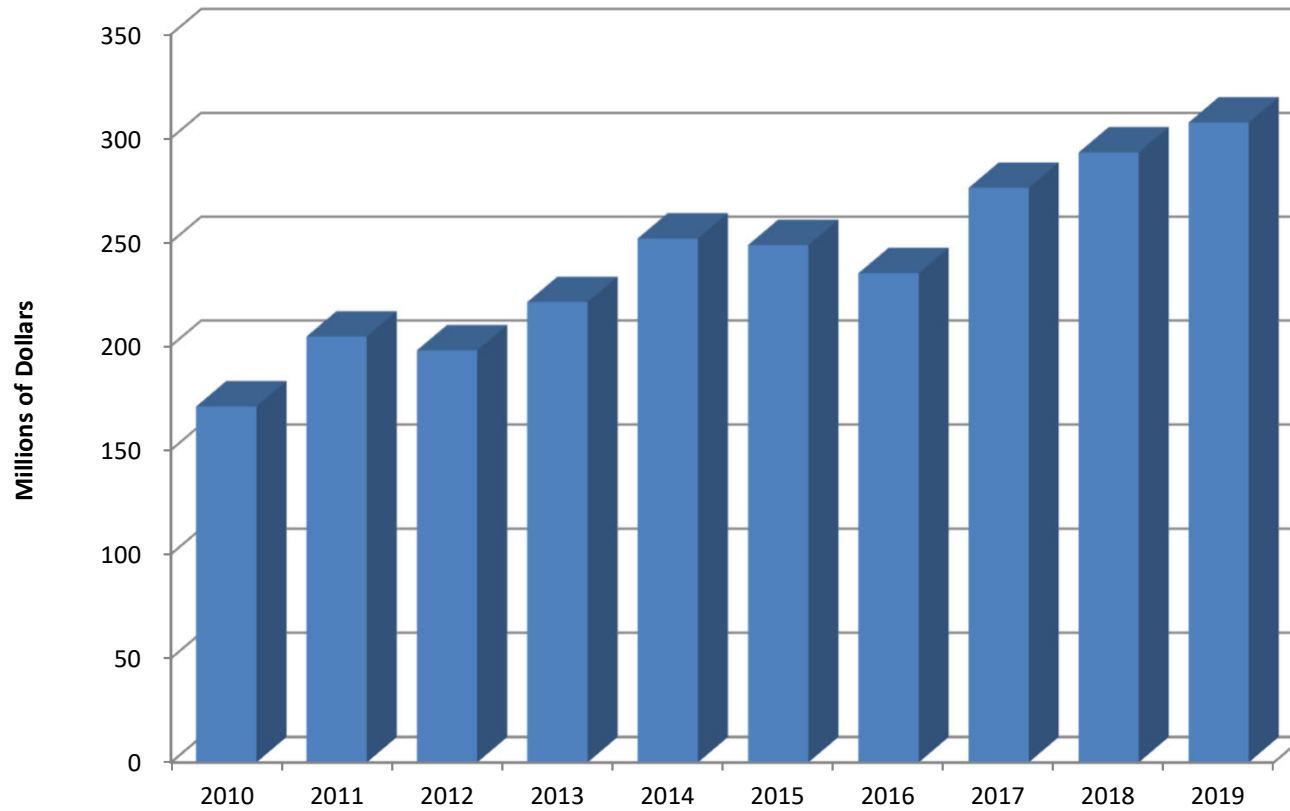
Note: Reconciliation of Endowment Investments to Total Endowment Assets for 2019

Endowment Investments per A-1	309,556,372
Noncurrent Restricted Cash	104,543
Other Long-term Investments (Land)	739,500
Current Receivables/Payables	0
Exclude from A1: Loan Funds spending	745

Total Endowment Assets per H-1	<u><u>310,401,160</u></u>
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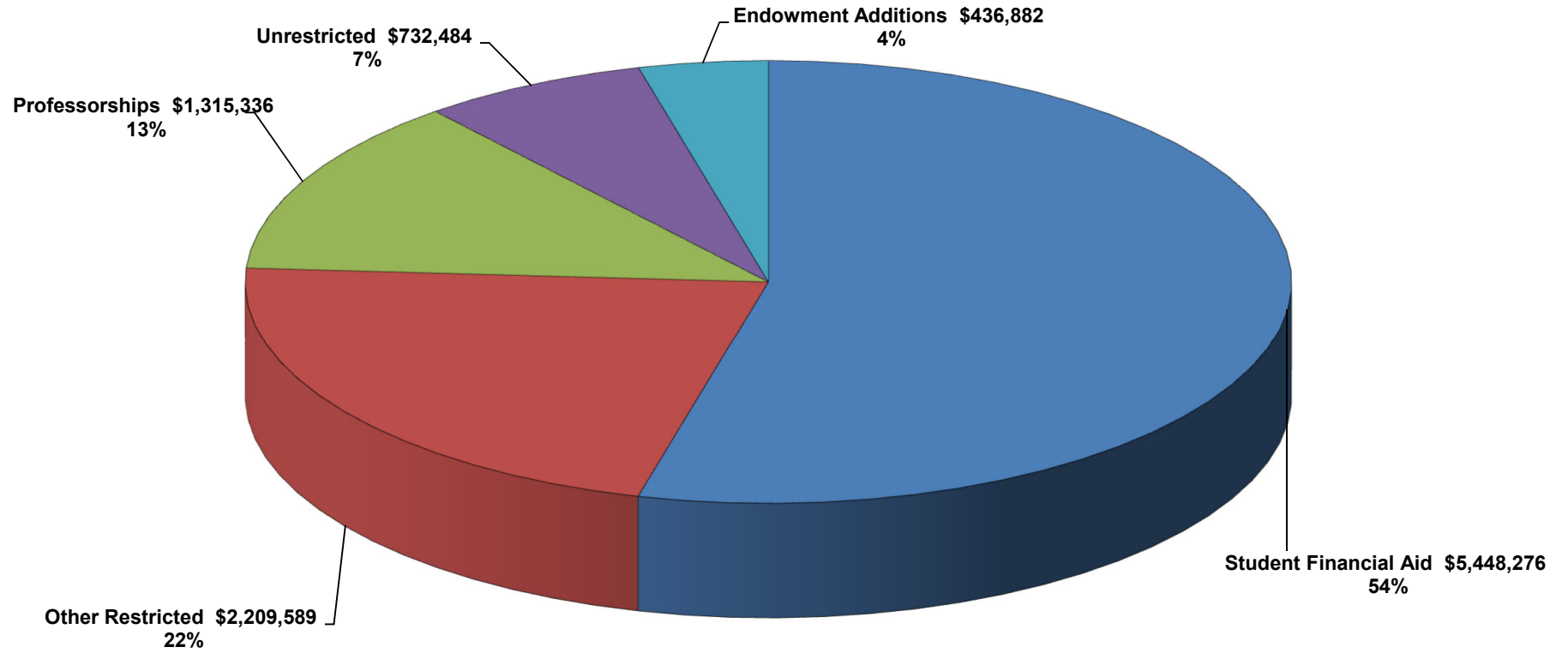
⁽¹⁾ As of May 2019, Human Environmental Sciences Foundation was consolidated into Excellence Foundation.

The University of North Carolina at Greensboro
ENDOWMENT INVESTMENT POOL - MARKET VALUE
 June 30, 2010 - 2019



	Market Value
2010	\$ 170,870,870
2011	\$ 204,555,417
2012	\$ 197,879,687
2013	\$ 221,123,918
2014	\$ 251,755,902
2015	\$ 248,590,801
2016	\$ 235,021,232
2017	\$ 276,120,937
2018	\$ 293,162,053
2019	\$ 307,581,149

The University of North Carolina at Greensboro
UNCG AND AFFILIATED FOUNDATIONS
ENDOWMENT SUPPORT BY PURPOSE
Year Ended June 30, 2019



Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET

The State Operating Budget is the largest component of the University's operating funds. It is established by the State Legislature and is predominantly funded from revenues collected from the State's taxpayers and student tuition payments. The state operating budget consists of two components, a continuation budget and an expansion budget which are described below:

Continuation Budget

The "Continuation Budget," sometimes referred to as the "Base Budget," is the permanent continuing budget for the ongoing operation of the primary functions and mission of the University. It is established by the General Assembly on a biennial basis. It is a line-item detail budget supported primarily from appropriations from the State of North Carolina and tuition charges to students. The state-operating budget for the University is enrollment-driven, dependent on the number of full-time equivalent undergraduate and graduate students and the related student credit hours. One FTE is based on 12 semester hours of work for undergraduates and 9 semester hours of work for graduate students.

This budget supports the following functions: instruction, libraries, general academic support, student services, institutional support, and physical plant operations.

There is a formal process for establishing the continuation budget on a biennial basis. Instructions are prepared by the Office of State Budget and Management (OSBM). The University of North Carolina System Office then tailors' instructions specifically for the university system. These instructions set forth what is to be included and what inflationary and other changes to the base budget that may be requested. Normally, the instructions are received in March of even numbered years and the completed package is due in September of even numbered years, approximately nine months before the beginning of the biennium for which the budget is being requested. Changes to enrollment are included in the continuation budget. The UNC System Office prepares a summary of the requests for the entire university system. The Office of State Budget and Management reviews the requests and makes adjustments to realign and to remove or reduce items included in the requests. The Governor submits the continuation budget request to the "Long Session" of the General Assembly in January of odd numbered years. The General Assembly enacts legislation to establish the continuation budget for the biennium, usually in June, July, or August.

The continuation budget established for the biennium can be adjusted for the second year of the biennium when the General Assembly meets for its "Short Session" in the following April through July. There may be budget changes in both the long session and the short session of the General Assembly.

In 2007-08, the enrollment change budget was included in the biennial continuation budget. The enrollment change budget is an estimate of the student credit hours that will change from the current budget. The UNC System Office requires the institutions to base projections on the prior year actual and the current year estimate. Using the funding model, the student credit hour change for both regular term and distance education are translated into a change in budgeted funds. In 2014-15, the legislation was changed to say the enrollment projections shall be considered by the Director of the Budget when proposing an appropriation to the University of North Carolina. In 2017-18, the General Assembly required that the UNC System Office base the distribution of enrollment funds on the actual fall registrations at census date and a projection of spring enrollments. Beginning in 2019-20, enrollment funding will be in arrears.

Since the continuation budget is somewhat fixed and stable, internal allocation decisions are made in advance of receiving the final approved budget from the legislature. The process for recording the new year budget is started in early June and is based on May 30 data. Financial Planning and Budgets extracts the permanent budget changes for each department from Banner Finance and posts these transactions to the new year. This allows purchases to be made as early in the new fiscal year as possible. Any permanent budget transactions recorded in June are reflected in the new year budgets in July. Allocation adjustments as a result of budget cuts by the legislature or the Governor are reflected in departmental budgets at the point the cuts are final.

Detail line-item budgets are established and controlled at the department level. The allocations to individual departments are made by the Provost, Vice Chancellors, and Deans for their respective areas of responsibility on an annual basis. The department heads make expenditure decisions and are held accountable for managing their budgets.

Salary Increases are legislated by the General Assembly. There are separate processes for the administration of salary increases based upon employee categories. Faculty and certain administrators are Exempt from the state Human Resource Act (EHRA) and the process for the related salary increases is set by the Board of Governors. Other employees are Subject to the state Human Resource Act (SHRA) and the process for salary increases is set by the North Carolina Office of State Human Resources. Salary increases, when approved on a recurring basis, become part of the continuing budget.

Expansion Budget

The expansion budget, sometimes referred to as the “change budget,” is that part of the state operating budget for new programs and changes in programs directly related to the institutional mission. These changes include adjustments in funding resulting from basic program support, and miscellaneous items such as library acquisitions, computing, safety equipment, preventive maintenance funds, etc. The expansion budget becomes part of the continuation budget for the next biennium to the extent that the items are considered ongoing.

There is a formal process for requesting the expansion budget on a biennial basis. Instructions are received from the UNC System Office in May of even numbered years that prescribe the format and nature of allowable requests and the amount of funding that can be requested. The Chancellor makes the internal allocation decisions for the divisions. The Provost and Vice Chancellors, together with department heads, deans and directors, develop the requests for each division based upon the allocations and priorities established by the Chancellor. The completed package is submitted to the UNC System Office in September of even numbered years, approximately nine months before the beginning of the biennium. The UNC System Office prepares a summary of the requests for the entire university system. The Office of State Budget and Management review the requests. The expansion budget request is submitted to the “Long Session” of the General Assembly by the Governor in January. The General Assembly enacts legislation to establish the expansion budget for the biennium, usually in June, July, or August.

Once the General Assembly enacts legislation for the expansion budget, the Board of Governors then makes allocations to the individual institutions in the UNC System. Instructions are received from the UNC System Office for the preparation of line-item detail budgets within a very tight timeframe, sometimes forty-eight hours or less. The Chancellor makes internal allocation decisions for each division consistent with the strategic operating plans. The Provost and Vice Chancellors then make divisional decisions in accordance with the allocations and general priorities established by the Chancellor.

The expansion budget is also addressed in the second year of the biennium when the General Assembly meets for its “Short Session” in the following April through July.

Rules and Policies of Major Importance

- There can be no deficit spending, overall or by specific category.
- The creation and elimination of positions require approval of the Provost or Vice Chancellor via a budget flexibility revision.
- Prior approval of the Provost or Vice Chancellor is required for transfers between purposes/function, transfer between Personnel Lines and OTP, and changes in the level of budgeted revenues and expenditures via budget flexibility revision.

Permanent positions are separately budgeted and cannot be overdrawn in total, or in terms of annual rate, FTE, or hourly rate.

For a more detailed explanation of appropriate expenditures, please see the “Spending Guidelines” located at:

<https://fsv.uncg.edu/wp-content/uploads/2018/07/SpendingGuidelines2.pdf>

Executive Overview
UNCG Operating Resources
STATE OPERATING BUDGET – BUDGET FLEXIBILITY

During the 1991 and several subsequent sessions of the General Assembly, additional latitude was granted to the University that enables UNCG to (1) transfer budget in ways that was not previously available without Office of State Budget & Management (OSBM) approval, (2) administer personnel classifications and properly set compensation for campus personnel and (3) purchase items at higher dollar limits without State Purchasing & Contract approval. This legislative action has been referred to as Budget Flexibility and the Board of Governors must designate a UNC institution as a “Special Responsibility Constituent Institution” before the institution may benefit from the legislation.

The Board of Governors has established policies that specify how an institution may be designated as a Special Responsibility Constituent Institution. Further, the Board has adopted broad budgetary, carry forward, personnel administration, purchasing and reporting policies.

A. Achieving and Retaining Status as a Special Responsibility Constituent Institution

Management Staffing Standards and Internal Controls and Safeguards requirements include:

The Chancellor must assume personal responsibility and establish the appropriate administrative and internal control procedures for carrying out the special delegations of authority. This includes the budget, human resource classification and compensation administration, purchasing, and financial record integrity.

- The Chancellor shall prepare a plan for the uses of appropriations carried forward from the previous fiscal year and anticipated lapsed salary funds for the current fiscal year.
- Other provisions of the legislation require the President to follow up on major audit findings

B. Budget Administration

Appropriations

The General Fund appropriation is made in the form of a single sum to the University.

The University may expend the General Fund appropriation in the manner deemed by the Chancellor to maintain and advance the programs and services of the institution consistent with the directives and policies of the Board of Governors. These directives prohibit the elimination of a program of study, creation of new financial aid programs, creation of new faculty

positions on a permanent basis and using funds appropriated for Distance Education on other initiatives without Board approval.

Reversions and Carry-Forwards of Appropriations

The appropriations credit balance remaining at the close of a fiscal year may be carried forward to the next fiscal year and used for one-time expenditures that will not impose additional financial obligations on the State. However, the amount carried forward under this section shall not exceed two and one-half percent (2 1/2%) of the General Fund appropriation (G.S. 116-30.3) and is subject to approval by the State Budget Director. For 2015-16 only, the General Assembly temporarily increased the carry forward limit to 5%. Any amount above 2 1/2%, was to be used for repair and renovations of existing facilities.

In addition to the general carry forward (as discussed above), the University can choose to carry forward unspent utilities (G.S. 116-30.3B) savings that have been realized through energy conservation measures. At least 60% of these funds will be used for energy conservation projects in the new year. These funds are limited to one-time capital and operating expenditures that do not create a continuing burden on the state. An annual report on the use of these funds is required.

C. Personnel Administration

The Chancellor, when he/she finds that to do so would help to maintain and advance the programs and services of the institution, may establish and abolish positions, acting in accordance with State personnel policies and procedures or policies and procedures of the Board of Governors if these positions are exempt from the State Human Resource Act.

No action should have the effect of either establishing a new academic program or administrative unit or closing an existing academic or inter-institutional program or administrative unit. No action should be taken which permanently reduces the number or amount of Regular Term budgeted teaching positions supported by General Fund appropriations thereby changing the student-faculty ratio or the budgeted average teaching salary established by the Board of Governors.

Implementation of all personnel actions are subject to the availability of funds within the University's current budget to fund the full annualized costs of these actions.

D. Purchasing

The expenditure benchmark for the University regarding competitive bid procedures and the bid value benchmark is \$500,000.

E. Impact on Education

The University must include in its institutional effectiveness plan those assessment measures that are determined by the Board to be measures that will assure some standard measure of student learning and development in general undergraduate education.

F. Reporting Requirements

- *Monthly Report* The University must prepare a monthly operating report showing the institution's current expenditure plan.
- *Fiscal Year Plan* The Chancellor must prepare a fiscal year plan, specifying programmatic, and major expenditure classification detail, for expending funds carried forward from the previous fiscal year. This report has not been required in the last few years.

UNCG Implementation

UNCG has established internal policies concerning Budget Flexibility that are used to assure the institution not only complies with the Board of Governors directives and the legislation but also leverages budget flexibility to maximize the institution's ability to react to short term needs (for example, utility costs) and the funding of major campus wide initiatives. In past years, the Student Information System purchase and implementation and the partial funding of several Capital Improvement projects utilizing the prior year's carry-forward were accomplished via Budget Flexibility.

The major policy concerning budget flexibility that may be unique to UNCG concerns the use of lapsed SHRA salaries. During some years, the Chancellor may redirect one-half of these funds to the Provost or Vice Chancellors for allocation. UNCG does not allow departments to utilize the other half of lapsed SHRA salaries unless these funds are used to pay a contract or temporary worker to do the work normally performed by the vacant SHRA position.

Any State funding that is carried to the next year is under the direction of the Chancellor, regardless of the source of the funds. In the current year, the Provost and Vice Chancellors may anticipate that some of their funding will not be fully utilized due to extraordinary circumstances; the Chancellor may approve the allocation of these funds back to the Division that generated them if he/she deems it in the best interest of the University.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

<https://fsv.uncg.edu/wp-content/uploads/2018/07/SpendingGuidelines2.pdf>

Executive Overview UNCG Operating Resources OVERHEAD RECEIPTS

Overhead receipts are primarily associated with contracts and grants and reimburse the University for Facilities and Administrative (F&A) costs, which include laboratory and office space; utilities; administrative services (e.g., purchasing, accounting, research, administration, personnel, security); custodial services; and building, grounds, and street maintenance. In other words, they include all those things essential to support sponsored research, which cannot be broken down and directly charged to a specific grant or contract. F&A cost percentages are currently set for a four-year period based on actual cost records audited and approved by the Federal Government. Although the rates may be revised where the sponsor administratively limits F&A cost recovery, they are not subject to arbitrary adjustment either by the University or the sponsor.

Unless prohibited by the funding agency, all requests for extra mural funding must include F&A costs. UNCG is currently on a modified total direct cost base for the F&A cost calculation.

Overhead receipts are currently included in institutional trust funds. Legislation was enacted in 1989 to gradually reduce the transfer to the State Operating Budget over a period of years until 1996-97 when it reached zero. At that point, overhead receipts were shifted to institutional trust funds.

The University adopted an overhead receipts allocation policy in 1985. The allocation policy is based on prior year revenues. The allocation of revenue according to the policy is as follows for the year of 2019-20:

- Salaries that support centralized contract and grant functions and that are approved by the Chancellor are initially allocated. This represents about 50 percent of the total available revenues.
- Approximately 20 percent is made available to the department generating the contracts and grants. Of this sum, half will be made available to the principal investigator.
- The remainder (about 30 percent) is allocated by the Chancellor upon recommendation by the Provost, normally to support the teaching and research aims of the University.

Internally, the budgeting process is initiated early enough to allow a review of the proposed allocations. Projections of F&A cost receipts are made in April, and instructions for preparation of budget requests are distributed. After receipt of the proposed allocation requests, the Chancellor makes allocation decisions in June and the departmental budgets are established in Banner Finance. All permanent positions are approved by the Chancellor prior to the funding changing or prior to the position being established. Unspent funds remain in the account where they were originally allocated unless redirected by the Provost or Chancellor.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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**Executive Overview
UNCG Operating Resources
REQUIRED STUDENT FEES**

This category consists of the following fees which are approved by The University of North Carolina System Office and assessed to all students:

- Student Activities Fee
- Athletics Fee
- Health Services Fee
- Student Facilities Fee
- Educational and Technology Fee
- Campus Security Fee

Student Activities Fee

The Student Activities Fee encompasses the programs and activities that can be grouped into four areas: Cultural Activities and Performing Arts, Student Organizations and Programs, Student Recreation and Activities, and Facilities Maintenance and Operation.

Athletics Fee

The purpose of the Athletics Fee is to support the overall operation of a Division I intercollegiate athletics program including facilities. The program includes the seventeen sports listed below:

Men's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Baseball
- Indoor Track
- Outdoor Track

Women's Sports

- Basketball
- Soccer
- Golf
- Tennis
- Cross Country
- Softball
- Indoor Track
- Outdoor Track
- Volleyball

Health Services Fee

The Health Services Fee provides support to two critical student service operations—the Student Health Center and the Counseling and Testing Center.

Both the Student Health Center and the Counseling and Testing Center offer comprehensive primary and preventive health care to UNCG students within the context of this University community.

Student Facilities Fee

For several years, the University has moved toward improving the quality of the overall physical environment on the campus and the level and quality of services provided for the students enrolled. Since state appropriations are not available, a student facilities fee is used to provide the necessary funding for the self-liquidating capital projects. Important facilities being funded in this manner include the Soccer Stadium, Student Recreation Center, and Elliott University Center's addition and renovation.

Educational and Technology Fee

By directive from The Board of Governors, an Educational and Technology Fee was established to replace computer and academic course fees. This fee is used to provide staffing, supplies, and equipment for computer labs for students and to provide funding for departments for those courses that are equipment and materials intensive.

Campus Security Fee

The Campus Security was established in February 2015 by the Board of Governors for implementation in fall 2016. This fee provides assistance in funding campus-based and system-wide safety and security efforts consistent with the 2013-14 UNC Campus Security Initiative report. Some of the initiatives included incenting shared services, collaboration, group purchasing and efficiency on a system level while also allowing implementation of some of the priority recommendations at the campus level. The initial structure of the fee was each student would pay \$30 per year. Then, \$4 would be transferred from the campuses to The University of North Carolina System Office for system-wide coordination, trainings, and other shared service functions. The remaining \$26 would stay at the campus level.

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Instructions relative to requesting changes in student fee rates are normally received from The University of North Carolina System Office in October for the next academic year. Therefore, the internal decision-making process must take place prior to submitting requests for rate changes to The University of North Carolina System Office. The process is normally initiated in September with the

appointment of the committee members by the Chancellor. The Student Fee Committee meets with those departments who rely on student fees. In order to determine the fee rates, the level of revenues and expenditures must be projected and evaluated for the various fee alternatives. Programmatic issues must also be considered prior to finalizing the request for changes in student fee rates. The Student Fee Committee makes recommendations to the Chancellor. Student fee changes must be approved by the UNCG Board of Trustees prior to submission to The University of North Carolina System Office for approval by the Board of Governors.

After approval of the student fees by the Board of Governors, the Vice Chancellor for Finance and Administration will report on the total amount of fee revenues to be allocated to the Provost and Vice Chancellors responsible for the various programs supported from student fees. The Provost and Vice Chancellors then allocate fee revenues to the individual fee programs. Detail expenditure budgets and estimates of other revenue are prepared and the approved budgets are established in Banner Finance.

Unlike the State Operating Budget, which is a line-item detail budget with some restrictions relative to transfers among personnel and non-personnel lines, there are fewer constraints relative to student fees. However, a number of rules still apply. There can be no deficit spending. Creation of new positions requires prior approval of the Vice Chancellor. Prior approval of the Vice Chancellor for Finance and Administration is required for increases in the budgeted level of revenues and related expenditures and for the use of fund balances.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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Executive Overview
UNCG Operating Resources
UNRESTRICTED GIFTS & INVESTMENT INCOME FUNDS

Unrestricted Gifts & Investment Income (UGII) funds are an important source of funding for many campus activities. They can be used for any legitimate business purpose as authorized by the Chancellor. At The University of North Carolina at Greensboro (UNCG) these funds are provided primarily by the following:

- The Alumni Annual Giving Campaign;
- Gifts and other funds provided by foundations, etc. (i.e., the UNCG Excellence Foundation, the Human Environmental Services Foundation, and other unrestricted endowment funds);
- Investment Income.

Allocations of UGII funds are made to cover ongoing operational matters (i.e., Alumni Scholars, Founders' Day, etc.) and for items that are of strategic importance in moving the University forward. The latter may be special projects which can have a duration of a single year or multiple years with a defined ending date. Strategic proposals that require continuing operating support are considered, but those not requiring such support are more likely to be funded. Generally, UGII monies are not used to make up for normal operating shortages.

UGII funds are the most flexible of the available resources. Accordingly, the budget allocation decisions for this source of funding can be deferred until decisions are made for those funding sources with greater constraints. However, the budgeting process must start early enough to allow appropriate identification and review of items of significant importance to moving the University forward. The formal process is normally initiated in March with the projection of available UGII funds and the preparation of division requests and justifications for UGII allocations. The allocation decisions are made by June in order for the funds to be moved and budgets to be established in Banner Finance to allow purchases to be made as early in the new fiscal year as possible.

Unlike the State Operating Budget, which is a line-item detail budget with restrictions relative to transfers among personnel and non-personnel lines, there are few constraints. The major rule is that there can be no deficit spending and the funds must be expended for the purposes originally designated in the allocation.

Processes such as personnel and purchasing apply to all University resources, not just state appropriated resources.

For a more detailed explanation of appropriate expenditures, please see the "Spending Guidelines" located at:

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